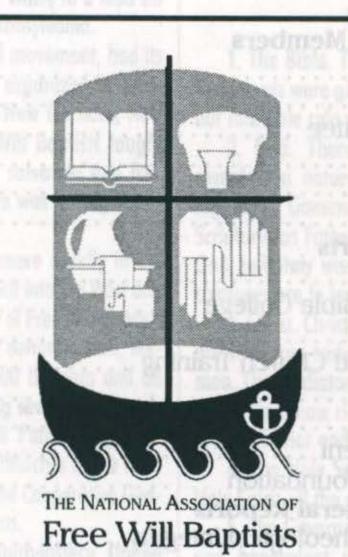
# 1998 Free Will Baptist Yearbook



## Published by The Executive Office National Association of Free Will Baptists, Inc. P. O. Box 5002, Antioch, Tennessee 37011-5002 5233 Mt. View Road, Antioch, Tennessee 37013-2306 Telephone: 615/731-6812 FAX: 615/731-0771

**Printed by Randall House Publications** 

# Minutes of the Sixty-First Annual Session of the National Association of Free Will Baptists, Inc. when convened in Cincinnati, Ohio July 20-24, 1997

**Future Sessions to Be Held In** 

1998 1999

Tulsa, Oklahoma Atlanta, Georgia Anaheim, California Detroit, Michigan Memphis, Tennessee Tampa, Florida Kansas City, Missouri Louisville, Kentucky Birmingham, Alabama Little Rock, Arkansas July 12-16 July 18-22 July 16-20 July 15-19 July 21-25 July 20-24 July 18-22 July 18-22 July 17-21 July 16-20 July 15-19

## **Officers and Board Members**

## **General Officers**

Moderator	
Assistant Moderator	Tim York
CIErk	Waldo Young
Assistant Clerk	Keith Burden
Executive Secretary-7	Treasurer Melvin Worthington

## **General Board**

## 1998

New Jersey: Vergel Maness New Mexico: Len Blanchard North Carolina: Jim Marcum Northeast Association: Jim Nason Northwest Association: Brent Nix **Ohio: Delmar Sparks** Oklahoma: Jack Richey South Carolina: Joe Cagle Tennessee: Charles Thigpen Texas: Thurmon Murphy Virginia: Glen Johnson West Virginia: Carl Vallance

### 1999

Alabama: Richard Cordell Arizona: David Taylor Arkansas: David Joslin Atlantic Canada: Dwayne Broad California: Doice McAlister Colorado: Mark Thomas Florida: Millard Sasser Georgia: Herbert Waid Idaho: Earl Jenkins Illinois: Ernie Lewis Indiana: Robert Helms Kansas: Larry Collins Kentucky: James Patton First Louisiana: Ron Parker Maryland: Lester Horton Mexico: James Munsey Michigan: Gene Norris Mississippi: J. L. Gore Missouri: Nathan Ruble

Glen J Jack R Charle

1998 2000 2002 Joe Grizzle (Okla.) William Reagan (Canada) Bill Jones (Okla.) Milton Worthington (Mich.) David Shores (III.) David Williford (Fla.) Dean Dobbs (N.C.) James Forlines (Ark.) Bill Van Winkle (Miss.)

Lynn W Don Gu Wendel

Don Neal **Dwight F** Gary Wils

Konsos City Missouri

Birmingham, Alabama

## **Executive Committee**

## Chairman: Carl Cheshier, P. O. Box 7208, Moore, OK 73153 Clerk: Waldo Young, 1722 North Union, Shawnee, OK 74801

1998	1999		
lohnson (Va.)	David Joslin (Ark.)		
Richey (Okla.)	Gene Norris (Mich.)		
es Thigpen (Tenn.)	Nathan Ruble (Mo.)		

### Officers

Carl Cheshier (Okla.) Tim York (Ky.) Waldo Young (Okla.)

## **Bible College Trustees**

Chairman: Douglas Little, 2503 West 2nd Court, Russellville, AR 72801 President: Tom Malone, 3606 West End Avenue, Nashville, TN 37205

1998 Richard Bowers (Ala.) Larry Powell (Ga.) Douglas Little (Ark.)

2000 Richard Barnes (Va.) Gary Fry (Mo.) Howard Price (Ga.)

## 2002

Archie Ratliff (N.C.) Larry Montgomery (Tenn.) Gene Outland (III.)

## **Foreign Missions Board**

Chairman: Joe Grizzle, 4716 Stonegate Drive, Norman, OK 73072 Director: Eugene Waddell, P. O. Box 5002, Antioch, TN 37011-5002

## **Home Missions Board**

Chairman: Earl Hendrix, 88 Blackstock Road, Inman, SC 29349 Director: Trymon Messer, P. O. Box 5002, Antioch, TN 37011-5002

1999	2001	2003
Wood (Okla.)	Richard Atwood (Md.)	Ronnie Adkins (Tenn.)
outhrie (Ark.)	Earl Hendrix (S.C.)	James Puckett (Okla.)
ell Walley (N.C.)	J. D. Norris (Va.)	Loyd Locklear (Mich.)

### Master's Men Board

Chairman: Waymon Ray, 3705 S. 65th W. Avenue, Tulsa, OK 74107 Director: James Vallance, P. O. Box 5002, Antioch, TN 37011-5002

1999	2001	
al (Ind.)	Jerry Atwell (Miss.)	Clare
Fletcher (Miss.)	Johnny Fowlkes (Ark.)	Thur
lson (Ala.)	Waymon Ray (Okla.)	Cliff
and the second		

## 2003

rence Lewis (Tenn.) ırman Pate, Jr. (Tenn.) Donoho (Iowa)

## **Board of Retirement**

Chairman: Waymon Fields, P. O. Box 174, Millport, AL 35576 Director: William Evans, P. O. Box 5002, Antioch, TN 37011-5002

199920012003Robert Morgan (Tenn.)Bobby Bowers (S.C.)James Lowe (Ohio)Lincoln Varney (Ky.)Jack Daniel (Ga.)Roger Harwell (Mo.)Henry Van Kluyve (N.C.)Waymon Fields (Ala.)Bill Ferguson (Mich.)

## Sunday School and Church Training Board

Chairman: David Sutton, 615 Adams Drive, Duncanville, TX 75137 Director: Alton Loveless, P. O. Box 17306, Nashville, TN 37217

1998 Will Harmon (Ark.) Edwin Hayes (Ohio) Larry Clyatt (III.) 2000 Jeff Crabtree (Canada) Billy Hanna (Ga.) Dennis Wiggs (N.C.) 2002 Sutton (Te

David Sutton (Texas) David Reece (Md.) Nuel Brown (Calif.)

## **Free Will Baptist Foundation Board**

Chairman: Henry Van Kluyve, P. O. Box 568, Beaufort, NC 28516 Executive Secretary: William Evans, P. O. Box 5002, Antioch, TN 37011-5002

1999 Robert Morgan (Tenn.) Lincoln Varney (Ky.) Henry Van Kluyve (N.C.) 2001 Bobby Bowers (S.C.) Jack Daniel (Ga.) Waymon Fields (Ala.) 2003 James Lowe (Ohio) Roger Harwell (Mo.) Bill Ferguson (Mich.)

### Plus these directors of national agencies:

Eugene Waddell, Foreign Missions Department Trymon Messer, Home Missions Department James Vallance, Master's Men Department Alton Loveless, Sunday School and Church Training Department Melvin Worthington, Executive Office Tom Malone, Free Will Baptist Bible College Mary Wisehart, Women Nationally Active for Christ

> Chairman: Waynon Ray, 3705 S. 65th W. Arenae, Telso, OK 7410 Directory: Javar Vellager, P.O. Rev 5002, Anticol. TV 37011, 5002

Clorence Levels (Tenn.) Thurmon Pate, Jr. (Tenn.) (Liff Deceles (Level) Jerry Arvell (Nirs.) Johany Fawlies (Ark Wayman Ray (Okla.) Don Mool (Ind.) Dwight Flotcher (Miss.) Sony Wilson (Alo.)

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## **Commission For Theological Integrity**

Chairman: Leroy Forlines, 3606 West End Avenue, Nashville, TN 37205

1998 Fred Hall (Tenn.)
1999 Jeff Manning (N.C.)
2000 Daryl Ellis (Ill.)
2001 Paul Harrison (Tenn.)
2002 Leroy Forlines (Tenn.)

## **Historical Commission**

Chairman: Mary Wisehart, P. O. Box 5002, Antioch, TN 37011-5002
1998 Mary Wisehart (Tenn.)
1999 Robert Picirilli (Tenn.)
2000 Darrell Holley (Tenn.)
2001 Thomas Marberry (Okla.)
2002 Jack Williams (Tenn.)

## Media Commission

Chairman: Steve Faison, 6700 Cabot Drive, Apt. A-5, Nashville, TN 37209

- 1998 Steve Faison (Tenn.)
- 1999 James Vallance (Tenn.)
- 2000 Doug Kite (N.C.)
- 2001 Ron Hunter (Fla.)
- 2002 Bill Gardner (Tenn.)

### **Music Commission**

Chairman: Randy Sawyer, 124 Pemberton Street, Stanley, NC 28164

- 1998 Bill Gardner (Tenn.)
- 1999 Randy Sawyer (N.C.)
- 2000 Vernon Whaley (Ohio)
- 2001 David Bates (Mo.)
- 2002 Douglas Little (Ark.)

## Proceedings

The 61st annual session of the National Association of Free Will Baptists convened in the Cincinnati Convention Center at Cincinnati, Ohio, July 20-24, 1997. The theme of the convention was "Church Aflame." Randy Sawyer served as music coordinator, Carol Reid as organist, Jamie Patrick as pianist and Jerry Carraway as keyboardist. Chris Truett conducted the orchestra.

## Sunday Morning—July 20, 1997

Chris Truett led the congregation in singing, "Victory in Jesus" and "Thank You, Lord," to open Sunday School for adults. Glen Johnson, presider, welcomed those attending and led in prayer.

The Jim Turnbough family presented special music.

Glen Johnson introduced Bill E. Sawyer of Gastonia, North Carolina, who taught the adult Sunday School lesson based on Revelation chapter three. Sunday School classes were conducted for all ages in other areas of the facilities.

The Bill Gardner family presented a call to worship in special music at 11:00 a.m. to open the Sunday morning worship service. Chris Truett led in singing, "This Is the Day" and "All Hail the Power of Jesus' Name," after which the congregation was led in prayer.

The Jim Turnbough family presented offertory music.

The congregation sang in succession parts of, "To God Be the Glory," "How Great Thou Art" and "My Tribute."

Bill Gardner sang, "When We See Christ."

Robert L. Prichard, pastor from Cleveland, Ohio, and moderator of the Ohio State Association, was introduced as the speaker. He read Luke 24:13 and brought the message on "Expounding the Scriptures." After the invitation ended and announcements were made, the service was dismissed.

### Sunday Evening—July 20, 1997

The Morlans from Missouri presented special music as a call to worship Sunday evening at 7:00 p.m. Nathan Ruble, presider, called on Ken Haney from Lebanon, Missouri, to lead in prayer. The congregation, led by Kevin Justice, sang in succession, "Rejoice, the Lord is King," "The Family of God," "Majesty" and the chorus of "How Great Thou Art."

Doice McAlister led in the offertory prayer. Curt and Becky Gwartney presented offertory music.

The congregation sang, "He Touched Me" and "Spirit of the Living God." Tammy Taylor of Muscle Shoals, Alabama, sang a solo.

The congregation sang, "All That Thrills My Soul is Jesus" and "I Love You, Lord."

Matthew L. Upton, pastor from Stockton, California, and moderator of the California State Association, was introduced to bring the message. He read John 12:32 and brought the message on "Exalt the Savior."

After announcements the service was dismissed.

## Monday Evening—July 21, 1997

An ensemble led by Scott Bullman joined with the congregation in singing a series of songs of praise including, "How Majestic is Your Name," "Blessed be the Name," "Bless that Wonderful Name," "In the Name of the Lord" and "Bless the Lord, O My Soul."

Jack Richey, presider, called on Bobby Bowers to lead in prayer.

Clerk Waldo Young called the 61st annual convention into official session and introduced Moderator Carl Cheshier who named the committees to serve during the convention.

Those appointed to the Credentials Committee were J. L. Gore (MS), chairman, Richard Cordell (AL), Jim Marcum (NC), Ernie Lewis (IL) and Thurmon Murphy (TX).

Those appointed to the Resolutions Committee were Paul Thompson (AZ), chairman, David Joslin (AR), Billy Hanna (GA), Phil Ange (NC) and Billy Sharpston (OH).

The Nominating Committee was composed of those General Board members whose terms expire in 1998. They included Charles Thigpen (TN), chairman, Vergel Maness (NJ), Len Blanchard (NM), Jim Marcum (NC), Brent Nix (Northwest Assoc.), Jim Nason (Northeast Assoc.), Delmar Sparks (OH), Jack Richey (OK), Joe Cagle (SC), Thurmon Murphy (TX), Glen Johnson (VA) and Carl Vallance (WV).

Ohio Executive Secretary Edwin Hayes gave the welcome address.

Doug Little directed the Mass Choir in singing, "What a Savior," accompanied by the orchestra. The congregation sang, "All Hail the Power of Jesus' Name."

Richard Cordell led in the offertory prayer. The orchestra presented offertory music.

Presider Jack Richey introduced Earl Hendrix, pastor from Inman, South Carolina, as the speaker.

Just before Pastor Hendrix came to preach, Vernon Whaley, with help from the congregation, presented a special arrangement of "I Walked Today Where Jesus Walked."

The speaker read Ephesians 4:7-16 and brought the message on "Edify the Saints."

After an invitation was extended and announcements made, the service was dismissed.

## Tuesday Morning—July 22, 1997

Tim York presided at the Church Growth Forum which began at 8:30 a.m. Richard Atwood, pastor of Townsend FWB Church in Townsend, Delaware, spoke at the 8:30 a.m. session.

Ronnie Adkins, pastor of First FWB Church in Erwin, Tennessee, spoke at the 9:30 a.m. session.

Connie Cariker, pastor of West Tulsa FWB Church in Tulsa, Oklahoma, spoke at the 10:30 a.m. session.

## Tuesday Afternoon—July 22, 1997

Seminars were conducted Tuesday afternoon, including one at 1:30 p.m. on Theological Trends with Leroy Forlines as speaker. His subject was, "Commission Report on Promise Keepers."

A Sunday School workshop with speaker Alton Loveless was conducted from 1:30 to 3:00 p.m. on "Newer Faces in Sunday School," with another workshop from 3:00 to 4:30 p.m. on, "Trends that Affect the

## Tuesday Evening—July 22, 1997

David Joslin, presider, called the service to order at 7:00 p.m. and asked Norman Richards to lead in prayer. Vernon Whaley and Scott Bullman alternated in leading singing, and led the congregation in singing,

"Look and Live," "Crown Him With Many Crowns" and "Majesty." Songs of praise were presented by ensembles from the four Free Will Baptist colleges—Free Will Baptist Bible College, California Christian College, Hillsdale FWB College and Southeastern FWB College. In the midst of the songs of praise, Joe Grizzle brought brief statements of Christ in the Old Testament, then later in the music presentation, he did the same with books of the New Testament.

George Lee led in the offertory prayer and the convention offering was received.

A beautifully-presented selection of praise songs climaxed the song service as the college ensembles combined their talents with such songs as, "He is Exalted," "Heaven Came Down" and "We are Standing on Holy Ground." Men bearing banners depicting titles of Christ along with a shrouded cross and one symbolizing the resurrected Christ, a dozen or more all together, marched in and took their places in front of the platform as the music was presented.

When time for the message came, Melvin Worthington, executive secretary of the National Association, was introduced. He read I Corinthians 4:1, I Peter 4:10 and brought the message on "Exercise Stewardship." At the close of the message, "All for Jesus" was sung as the hymn of invitation.

The service was dismissed.

## Wednesday Morning—July 23, 1997

Moderator Carl Cheshier called the business session of the 61st annual convention of the National Association of Free Will Baptists to order at 9:00 a.m. He read II Chronicles 7:14 and brought the moderator's message from that text. He led in prayer to conclude the message.

The clerk read the report of the Credentials Committee. A motion carried that the report be received and the delegates seated.

The clerk read Item #1 of the General Board report. A motion carried that the item be adopted and the departmental, commission and committee reports be received as each was presented.

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Executive Secretary Melvin Worthington gave the report of the Executive Office. A motion carried to receive the report and adopt the budgets within the work of that office.

Melvin Worthington then made a special presentation to Ralph Hampton in recognition of his nine years of service as moderator.

President Tom Malone gave the report of Free Will Baptist Bible College. A motion carried to receive the report which included the By-Laws and Rules of Decorum, and the Amended and Restated Charter of Free Will Baptist Bible College, and adopt the budget.

Director Eugene Waddell gave the report of the Foreign Missions Department. A special presentation was made to Fred and June Hersey for their years of service in foreign missions. A motion carried to receive the report and adopt the budget.

Director Alton Loveless gave the report of the Sunday School and Church Training Department. A motion carried to receive the report and adopt the budget.

Director Trymon Messer gave the report of the Home Missions Department. Special presentations were made to Mr. and Mrs. Jim Nason, Howard Ray Gwartney, James Childers and Mr. and Mrs. Mark Vandivort, some for taking a work to full-time status, and upon the Vandivorts' retirement. Plaques were also presented to Milburn Wilson and Glenn Thomas for their years of service on the Home Missions Board. A motion carried to receive the report and adopt the budget.

The clerk read a partial report of the nominating committee. Ronnie Adkins (TN), James Puckett (OK) and Loyd Locklear (MI) were elected to six-year terms on the Home Missions Board.

Director James Vallance gave the report of the Master's Men Department. A motion carried to receive the report and adopt the budget.

Nominations from the nominating committee were read. Clarence Lewis (TN), Thurman Pate, Jr. (TN) and Cliff Donoho (IA) were elected to serve six-year terms on the Master's Men Board.

The moderator declared a recess for lunch and called on Rue Dell Smith to lead in prayer.

## Wednesday Afternoon—July 23, 1997

The meeting was called to order at 1:30 p.m. Assistant Moderator Tim York read Philippians 2:5-11 and led in prayer.

Director Bill Evans gave the report of the Board of Retirement. A special presentation was given to Milton Hollifield for his years of service on this board. A motion carried to receive the report and adopt the budget. Jim Lowe (OH), Roger Harwell (MO) and Bill Ferguson (MI) were elected to six-year terms on the Board of Retirement.

Executive Secretary Bill Evans gave the report of the Free Will Baptist Foundation. A motion carried to receive the report and adopt the budget. Chairman Leroy Forlines gave the report of the Commission for Theological Integrity. A motion carried to receive the report and adopt the budget.

Leroy Forlines (TN) was re-elected to a five-year term on the Commission for Theological Integrity.

The Commission for Theological Integrity was requested in the 1996 session to make a study of Promise Keepers. A 39-page report of this study was distributed in printed form and the report was given by Leroy Forlines. A motion was made and seconded to receive the report. The following motion was made as a substitute motion:

> The Free Will Baptist denomination historically has defended the faith against the subtle and insidious movements that would undermine the Word of God and His Church.

> In recognition of the work that the committee has done and in light of the study that has been done this past year and a report given by the Commission for Theological Integrity concerning the Promise Keepers movement, and whereas, their report is not in favor of endorsing nor embracing the Promise Keepers movement, I move that the National Association of Free Will Baptists go on record at this annual session as being opposed to the Promise Keepers movement, and that we encourage member churches and pastors to avoid contact and involvement with the movement, and that the National Association of Free Will Baptists direct all national departments and their directors and personnel to adhere to this motion and that no department director or personnel will promote the Promise Keepers movement in any way, and that the National Association of Free Will Baptists take this action as an opportunity to reaffirm our commitment to earnestly contend for the truth through sound, biblical preaching, holy living, and continued ecclesiastical separation from false doctrines and movements.

After the previous question was moved and carried, the substitute motion was adopted.

Item #2 of the General Board report was read, recommending Little Rock, Arkansas, as the site for the July 15-19, 2007, national convention. A motion carried that the item be adopted.

Item #3 of the General Board report, recommending no term limits for the moderator and assistant moderator, was adopted.

The clerk read the nominations for the General Board from the nominating committee.

Jim Marcum (NC) and Brent Nix (NW Assoc.) were elected to one-year terms replacing members who had resigned.

The following men were elected from affiliated associations to two-year terms on the General Board: Alabama, Richard Cordell; Arizona, David Taylor; Arkansas, David Joslin; Atlantic-Canada Association, Dwayne Broad; California, Doice McAlister; Colorado, Mark Thomas; Florida, Millard Sasser; Georgia, Herbert Waid; Idaho, Earl Jenkins; Illinois, Ernie Lewis; Indiana, Robert Helms; Kansas, Larry Collins; Kentucky, Jim Patton; First Louisiana, Ron Parker; Maryland, Lester Horton; Mexico, James Munsey; Michigan, Gene Norris; Mississippi, J. L. Gore; Missouri, Nathan Ruble.

Gene Norris, Nathan Ruble and David Joslin were elected to two-year terms on the Executive Committee.

Steve Faison gave the report of the Radio-Television Commission. A motion carried to receive the report and adopt the budget.

This commission recommended that "the by-laws, Section 21, Item C, be

changed by substituting The Media Commission in place of The Radio-Television Commission." The recommendation was tabled until Thursday morning. Bill Gardner (TN) was elected to a five-year term on the Radio-Televi-

Chairman Randy Sawyer gave the report of the Music Commission. A sion Commission. motion carried to receive the report and adopt the budget.

Douglas Little (AR) was elected to a five-year term on the Music Commission. Chairman Mary Wisehart gave the report of the Historical Commission. A motion carried to receive the report and adopt the budget. Jack Williams

(TN) was elected to a five-year term on the Historical Commission.

The meeting was recessed until Thursday morning.

## Wednesday Evening—July 23, 1997

Gene Norris, presider, called the service to order at 7:00 p.m. Sweeter Rain Trio from Sallisaw, OK, presented special music as a call to worship. Greg Ketteman led the congregation in singing, "Blessed Assurance." Allen West led in prayer.

David Crowe, director of missionary assistance, introduced the home missionaries present for the service. The youth of Florida presented a check for \$35,000 for a Dennis and Trena Owen project in Uruguay.

The orchestra played, "It is Well with My Soul," for offertory music as the missions offering was received. The offering exceeded \$24,000.

Greg Ketteman led the congregation in singing, "Wherever He Leads,

I'll Go" and "So Send I You." Jeff and Oneida Martin and Kevin Justice presented special music.

Presider Gene Norris introduced his brother Jerry Norris as the speaker. The speaker pastors Calvary Fellowship FWB Church in Fenton, Missouri. He read Acts 1:8 and brought the message on "Evangelize the Sinner."

After a time of invitation was extended to which many people responded, announcements were made and Louis Tolbert led in the closing prayer.

## Thursday Morning—July 24, 1997

The moderator called the session to order at 9:00 a.m. Assistant Clerk Keith Burden read Ephesians 4:29-32 and led in prayer.

Director Dean Jones gave the report of the National Youth Conference. A motion carried to receive the report as information.

Executive Secretary Mary Wisehart gave the report of the Women Nationally Active for Christ. A motion carried to receive the report as information.

A motion carried to remove from the table the name change proposal. The proposal to change the name of the Radio-Television Commission

to the Media Commission was adopted, thus amending the constitution on page 65 of the Treatise where commissions are listed.

The report of the Registration Committee was read by the clerk.

The Budget committee report was given by Melvin Worthington. A motion carried to adopt this report.

Melvin Worthington gave the report of the Double in a Decade Commit-

tee. A motion carried to receive the report and adopt the recommendations. Melvin Worthington also gave the report of the Ministerial and Family Life Committee. A motion carried to receive the report as information.

The clerk read the report of the Obituary Committee. A motion carried to receive the report. Bob Thomas led in prayer for the families of those

Due to the Wednesday discussion on the report by the Commission for Theological Integrity, and the feelings of some members of the body, a motion was made, seconded and carried to receive the report of this commission on their study of the Promise Keepers organization.

The report of the Resolutions Committee was read by the clerk. A motion carried to receive the report and consider it item by item. A motion was made and seconded to adopt Resolution #1. A motion carried to

A motion was made and seconded to adopt Resolution #2. A motion was made to amend Item #2 by inserting "That the President of the United States take the same stand on alcohol consumption as he has taken on tobacco." That motion to amend carried. A motion carried to table

Resolution #3 expressing appreciation to the Ohio State Association for their hospitality in hosting the national convention was adopted.

The clerk read the final report of the Nominating Committee. They nominated Carl Cheshier (AR) for moderator, Tim York (KY) for assistant moderator, Waldo Young (OK) for clerk, and Keith Burden (OK) for assis-

A motion carried that all of these be elected.

The following motion was made and adopted by the body:

Whereas, it is a point of legality as well as ethics to comply with copyright laws, and whereas, compliance with copyright laws serve to protect the musician and songwriter's ministry as well as provide an example to our churches:

We resolve to publish music which is in complete compliance with all copyright laws by printing our license number in the song sheets at future national conventions.

Broad, Collianna, prodotranta, so hegas, adt avagen at bemes notion A

A motion carried to adjourn. The time was 10:15 a.m.

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## **The Executive Secretary's Report** 1996

The Executive Office continues to operate smoothly. The staff does its work efficiently. We appreciate and applaud the quality work of Steve Pate, Melody Hood, Dari Goodfellow, Anne Worthington, Marilyn Pritchard, Deanna Hollifield and Jack Williams.

The Executive Office represented the National Association of Free Will Baptists, Inc., at the Religious Conference Management Association, Christian Stewardship Association, Association of Statisticians of American Religious Bodies and at 25 Free Will Baptist state/district meetings.

Rejoice, The Free Will Baptist Hymn Book and The Rejoice Hymnal For The Church At Worship are experiencing steady sales. Sales of The Rejoice Hymnal For The Church At Worship through December 31, 1996, totaled 9,974. Sales for Rejoice, The Free Will Baptist Hymn Book through December 31, 1996, totaled 7,870.

The additional 30,000 copies of Rejoice, The Free Will Baptist Hymn Book stored at Quebecor Printing have been bound. The cost to bind the additional 30,000 copies was \$31,629.39. Due to a shortfall of 12,113 copies in the first printing, Quebecor went back to press to fulfill their obligation to provide the 30,000 bound copies.

When this became necessary, we determined that due to strong sales there was a need to print additional copies of The Rejoice Hymnal For The Church At Worship. Quebecor agreed to waive the charges for the plates (\$4,845.40), the plate changes (\$1,298) and the paper for the plates (\$1,493)on both editions. The printing costs waived totaled \$7,636.40. We authorized Quebecor to print 20,450 additional copies of The Rejoice Hymnal For The Church At Worship. When the order was filled, Quebecor, rather than printing 20,450 copies of The Rejoice Hymnal For The Church At Worship, printed 20,450 copies of Rejoice, The Free Will Baptist Hymn Book.

Quebecor's mistake was discovered after the 20,450 books were delivered to Randall House. Rather than destroy the 20,450 copies of Rejoice, The Free Will Baptist Hymn Book, which Quebecor printed in error, we negotiated to purchase the books. Quebecor agreed to pay one-half the freight costs in having the hymn books returned to Quebecor Distribution Center in Kingsport, Tennessee, and to store them for \$.01/copy per month until they are shipped.

The total number of books stored at Quebecor is 22,119. The cost of these books totals \$45,343.95. These books can be ordered by Randall House as they are needed. There will be no time delay in going back to press. The total cost for binding the additional 30,000 books from the first printing (\$31,629.39) and the 22,119 hymn books printed in error (\$45,343.95) was \$76,973.34. We borrowed the money from the Retirement and Insurance Department to cover the binding and printing costs.

A companion for the two hymnals, Rejoice, The Free Will Baptist Hymn Book and The Rejoice Hymnal For The Church At Worship, is being compiled. The Executive Office and Randall House are working together on this project.

The 1996 convention in Fort Worth, Texas, went well. Registration totaled 6,771. The music, messages and meetings were a special blessing. We commend the Texas State Association of Free Will Baptists for their excellent job

hosting the convention. Preparations for the 1997 convention in Cincinnati, Ohio, went smoothly. Site inspection visits for the 2007 convention were made in the early summer of 1997.

Speakers for the 1997 national convention in Cincinnati, Ohio, were selected by the Executive Committee during its December 1996 meeting in Nashville, Tennessee. They include Robert Prichard (OH), Matt Upton (CA), Earl Hendrix (SC), Melvin Worthington (TN), Jerry Norris (MO), Ronnie Adkins (TN), Richard Atwood (DE) and Connie Cariker (OK). The 1997 theme is Church Aflame.

The national agencies have networked their computer systems in order to use the Internet and E-mail. We are working to provide services for all our constituents. Web pages for the national agencies are being prepared.

The General Assembly of the International Fellowship of Free Will Baptist Churches, Inc., is scheduled to meet October 12-16, 1998, in Uruguay. The theme for the meeting is The Church, Culture, Customs. During business sessions, delegates will discuss and take action on the Executive Committee recommendations which include the IFOFWBC poster, letterhead/logo/envelopes, handbook design and contents, organizational chart, by-laws, newsletter, membership application form, and the three-month and annual reporting forms. The address of the IFOFWBC on the Internet is IFOFWBC.ORG.

Contact provides current information regarding denominational life. Subscriptions are \$12 per year. Life-time subscriptions cost \$500. We now have nine life-time subscribers. We encourage each church to purchase a life-time subscription. This means the church would always have current information regarding the Free Will Baptist family. Each life-time subscriber, whether church or individual, receives a leather-bound copy of The Free Will Baptist Hymn Book: Rejoice (1988). (Specify round or shaped note edition.) Contact subscriptions totaled 5,389 in the December 1996 mailing. Complimentary copies are provided for students at Free Will Baptist Bible College, Hillsdale FWB College, California Christian College and Southeastern FWB College.

The Treatise of the Faith and Practices of the National Association of Free Will Baptists, Inc., has been revised and reprinted. The Treatise may be ordered from Randall House.

Capital Stewardship/Victory Campaign contributions through December 1996 totaled \$277,014.49. Gifts for this campaign will be credited through December 1997. This allows states/districts to reach their campaign goals, while coinciding with the final payment on the Murfreesboro Road property.

The Rest of the Family Offering totaled \$9,810.04 in 1996. After expenses, the balance was disbursed to participating national agencies. September 28, 1997, has been designated as Rest of the Family Sunday. We encourage you to give generously to this offering.

The Together Way Plan gifts for the Executive Office ministry in 1996 totaled \$320,333.19. Of this amount, \$206,667.60 was cooperative and \$113,665.59 designated. The 1996 Executive Office budget totaled \$350,000.04. The office had a budget shortfall of \$29,666.85 in 1996. Thank you for your systematic and sacrificial support of the Executive Office ministry.

Total Together Way Plan gifts for national ministries were \$9,687,919.11. Together Way Plan gifts through the Executive Office totaled \$2,485,943.08 in 1996. Of this amount \$375,760.11 was cooperative, and \$2,110,182.97 designated. Per capita giving was \$45.33; our goal was \$44.21. We appreciate the support you gave to national ministries in 1996. We rejoice in God's faithfulness through you.

## The Together Way Totals

1988	\$5,797,896.42 \$6,428,621.22 \$6,489,728.33 \$6,933,944.49 \$7,848,694.01	1993 1994 1995	\$7,832,441.46 \$7,864,572.01 \$8,750,648.37 \$8,777,067.71 \$9,687,919.11
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## **Tracking The Together Way Totals** (Through the Executive Office)

	(11000	ign the show	Total
Des	ignated	Со-ор	Total
1987 \$876,378.54 75%	(+12.21%)	\$289,547.31 (-21.42%) 25%	\$1,165,925.85 (+1.43%)
1988 944,949.06 75%	(+7.82%)	323,295.09 (+11.66%) 25%	1,268,244.15 (+8.78%)
1989 1,009,688.56 76%	(+6.85%)	319,483.14 (-1.18%) 24%	1,329,171.70 (+4.80%)
1990 1,035,463.36 76%	(+2.55%)	330,567.40 (+3.47%) 24%	1,366,030.76 (+2.77%)
<b>1991</b> 1,129,064.33 77%	(+9.04%)	329,050.08 (-0.46%) 23%	1,458,114.41 (+6.74%)
<b>1992</b> 1,480,847.51 86%	(+31.16%)	243,195.98 (-26.09%) 14%	1,724,043.49 (+18.24%)
1993 1,786,527.81 86%	(+20.64%)	278,925.67 (+14.69%) 14%	2,065,453.48 (+19.80%)
100/	(+15.97%)	\$313,198.40 (+12.29%) 13%	\$2,385,006.99 (+15.47%)
1995 2,128,315.33 85%	(+2.73%)	362,694.52 (+15.80%) 15%	2,491,009.85 (+4.44%)
<b>1996</b> \$2,110,182.97 85%	(-0.85%)	\$375,760.11 (+3.60%) 15%	\$2,485,943.08 (-0.20%)
	Charles and the second s		

The Together Way Totals increase/decrease from 1987-1996: CO-OP 140.78% Designated

### **Executive Office**

	Designated	Co-op	Total
1987	\$ 23,900.46	\$188,013.53	\$211,913.99
1988	24,646.15	193,102.83	217,748.98
1989	25,129.16	200,319.16	225,448.32
1990	75,721.44	166,278.57	242,000.01
1991	68,011.64	191,443.70	259,455.34
1992	123,182.46	180,694.62	303,877.08
1993	128,789.88	175,087.19	303,877.07
1994	111,598.53	214,822.00	326,420.53
1995	117,223.58	217,616.55	334,840.13
1996	113,665.59	206,667.60	320,332.19

### **Foreign Missions**

		Designated	Co-op	Total	
1987	\$	592,450.15	\$ 23,352.50	\$ 615,802.65	
1988		661,447.78	29,944.15	691,391.93	
1989		701,975.57	27,407.66	729,383.23	
1990		691,133.71	37,786.32	728,920.03	
1991		712,661.39	31,649.40	744,310.79	
1992		850,776.88	14,375.28	865,152.16	
1993		1,053,812.57	23,882.82	1,077,695.39	
1994		1,179,663.50	22,626.46	1,202,289.96	
1995	55	1,219,696.08	33,367.82	1,253,063.90	
1996	Read	1,164,284.76	38,891.12	1,203,175.88	

## Free Will Baptist Bible College

	De	esignated	Co-op	Total	
1987		1,479.96	\$ 23,352.50	\$ 74,832.46	
1988	5	7,775.58	29,944.15	87,719.73	
1989	6	1,876.60	27,407.66	89,284.26	
1990	4	8,084.25	37,786.32	85,870.57	
1991	6	1,558.53	31,649.40	93,207.93	
1992	8	1,669.82	14,375.28	96,045.10	
1993	10	5,536.09	23,882.82	129,418.91	
1994	119	9,264.56	22,626.46	141,891.02	
1995	15	7,993.66	33,367.82	191,361.48	
1996	150	0,132.44	38,891.12	189,023.56	

### **Home Missions**

	Hom	ne Missions		
	Designated	Co-op	Total	
1987	\$172,901.51	\$18,276.22	\$191,177.73	
1988	160,944.26	23,434.61	184,378.87	
1989	176,544.28	21,449.50	197,993.78	
1990	179,583.94	29,571.90	209,155.84	
1991	216,177.42	24,769.01	240,946.43	
1992	293,769.40	11,250.25	305,019.65	
1993	368,660.04	18,690.90	387,350.94	
1994	442,380.26	17,707.66	460,087.92	
1995	539,687.11	26,114.04	565,801.15	
1996	590,400.81	30,436.66	620,837.47	

		Retiremer	t & Insurance	op-Latin meet the entropy
1987 1988 1989 1990 1991 1992 1993 1994	\$	Retiremen 2,349.53 2,322.02 2,186.00 5,368.00 6,458.01 16,509.81 12,344.65 9,579.30 10,066.31	Co-op \$ 14,215.04 18,226.89 16,682.98 23,000.39 19,264.88 8,750.10 14,537.48 13,772.71 20,310.94	Total \$ 16,564.57 20,548.91 18,868.98 28,368.39 25,722.89 25,259.91 26,882.13 23,352.01 30,377.25
1995 1996		10,481.55	23,672.89	34,154.44
1770		Ma	ster's Men	Tetal
1987 1988 1989 1990 1991 1992 1993 1994 1995 1996		Designated \$ 3,617.10 4,859.96 4,414.04 5,424.23 7,316.70 17,388.70 20,807.95 20,928.93 22,607.06 19,034.94	Co-op \$ 13,199.87 16,924.93 16,682.98 23,000.39 19,264.88 8,750.10 14,537.48 13,772.71 20,310.94 23,672.89	42,707.00
		Free Will	Baptist Foundation	Total
1987 1988 1989 1990 1991 1992 1993 1994 1995 1996		Designated \$ 840.23 3,878.10 5,754.97 9,592.75 9,256.60 11,036.40 11,281.73 9,482.16 9,927.89 9,513.75	Co-op \$6,092.41 7,811.61 7,149.83 9,857.36 8,256.35 3,750.10 6,230.35 5,902.55 8,704.7 10,145.6	\$ 6,932.64 11,689.71 12,904.80 19,450.11 17,512.95 14,786.50 17,512.05* 15,384.68** 15,384.68** 19,659.38** 400.00 to The Together Way Endowment Fund.
* This balance re	epresen	ts National Ministries Offering g ts Endowment gifts made throug	itts of \$1,906.99 and gins of 33, gh The Together Way Plan that do	not benefit the Foundation.

\*\* This balance represents Endowmen disalar

Historica	Commission	CPU, KOL and second second	
Designated \$ 688.28 676.30 757.28 413.59 493.53 1,137.01 1,118.66 966.21 1,161.46 1,060.83	<b>Co-op</b> \$1,015.06 1,301.90 .00 821.42 688.09 312.52 519.14 491.97 725.41 845.55	Total \$1,703.34 1,978.20 757.28 1,235.01 1,181.62 1,449.53 1,637.80 1,458.18 1,886.87 1,906.38	
	Designated \$ 688.28 676.30 757.28 413.59 493.53 1,137.01 1,118.66 966.21 1,161.46	Designated         \$1,015.06           \$688.28         \$1,015.06           676.30         1,301.90           757.28         .00           413.59         821.42           493.53         688.09           1,137.01         312.52           1,118.66         519.14           966.21         491.97           1,161.46         725.41	DesignatedCo-opIotal\$ 688.28\$1,015.06\$1,703.34\$ 688.28\$1,015.061,978.20676.301,301.90757.28757.28.00757.28757.28.001,235.01413.59821.421,181.62493.53688.091,181.621,137.01312.521,449.531,137.01519.141,637.801,118.66491.971,458.18966.21491.971,886.871,161.46725.411,906.38

		Comm	ission	for Th	eologi	cal Int	egrity			
		Designa	hote		Co-	on		To	tal	
1987			5.84			15.06			20.90	
1988			9.71			01.90			21.61	
1989			6.88			91.60			78.48	
1990			6.56			21.42			67.98	
1991			and a strength of the							
1992			2.41			88.09			30.50	
			3.44			12.52			05.96	
1993		11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7.94			19.14		21-2	87.08	
1994			0.95			91.97			32.92	
1995			6.68			25.41			22.09	
1996		1,27	6.01		8	45.55		2,1	21.56	
			Radio	& TV (	Commi	ssion				
		Designo	ited		Co-	op		To	tal	
1987		\$1,58			100	15.06		\$2,6	00.38	
1988		1,18	8.13		1,10	62.12		2,3	50.25	
1989		90	1.78			91.60			93.38	
1990		48	8.94			21.42			10.36	
1991			0.71		2.11	88.09			28.80	
1992			2.42			12.52			54.94	
1993		S	6.55			19.14			55.69	
1994			9.04			91.97			31.01	
1995			3.75			25.41			39.16	
1996		- · · · · · · · · · · · · · · · · · · ·	2.22			45.55			67.77	
			Mus	sic Cor	nmissi	on				
		Designo	ited		Co-o	a		To	tal	
1990			7.63		I DOWN IN THE OWNER OF	21.42			19.05	
1991			1.71			38.09			09.80	
1992			0.26			12.52			32.78	
1993			7.59			19.14			36.73	
1994			9.06			71.97			91.03	
1995			8.22			25.41		1 C C C C C C C C C C C C C C C C C C C	03.63	
1996			5.74			15.55			31.29	
1770		70	5.74		0.	+3.33		1,0	51.27	
AND DEAL	RA Ny salaqui	49.00	Stat	otion	Sume		a p nadi ini	2004		91 
	1988	1989	1990	1991	Sumn 1992	1993	1994	1995	1996	Total
g Membership Totals	204,382	210,364	215,579	221,533	227,224	232,124	238,359	243,244	249,713	- Contain
a management witho	7,910	8,678	7,946	8,703	9,283	8,828	7,804	8,089	8,436	75,677
Added	12,436	12,726	12,537	12,931	12,123	12,246	12,393	12,701	12,155	112,248
NUCCO RECO	1 45 4	7.513	1.500	7.040	7.000	12,240	7,073	101,01	12,1JJ	112,240

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We encourage local church, district and state association clerks to take the necessary time to fill out the National Association reporting forms-501,502,503 and 504. These forms are carefully designed to report denominational data which enables us to compile an accurate statistical table. The reporting forms are supplied at no cost and may be ordered from the Executive Office.

7,240

5,691

6,583

5,954

7,223

4,900

210,364 215,579 221,533 227,224 232,124 238,359 243,244 249,713 255,883

7,508

4,885

6,011

6,235

6,232

6,469

5,985

6,170

60,747

51,501

Beginning

Baptisms

Members Added

Members Lost

Net Increase

**Ending Membership Totals** 

6,454

5,982

7,511

5,215

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The 1997 Free Will Baptist Leadership Conference will meet December 1-2 at the Regal Maxwell House Hotel in Nashville, Tennessee. We encourage state/district leaders and interested pastors to attend.

Thank you for the privilege of serving as Executive Secretary for the National Association of Free Will Baptists, Inc.

Prevative Chevrolites of the

General Board of the National

Rejoicing and Resting in the Redeemer, Your servant, Melvin Worthington, Th.D., CMP

## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

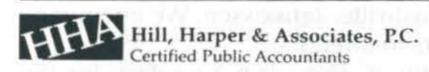
manufactories of free Will Beginner from the second second

**Financial Statements** December 31, 1996 and 1995 (With Independent Auditors' Report Thereon) These constants require that we plan and perform the million to

## we have any boundary that so research and discrete rate minute in a second with EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. successful protocolline. We believe the test and the protocols a required being

### Table of Contents

In our openies, the financial substances informed to above present heids, in the restance respects, the financial product of the financial of the deputy Association of Free Will Soprist, be, and December 31-1996 and 1986 and the result of its researchers, but the second states of the second second states and the researchers.	umber
inancial Statements:	
State of Financial Position	2
Statements of Activities and Changes in Net Assets	3
Statements of Functional Costs and Expenses	4
Statements of Cash Flows	5
Notes to Financial Statements	6 - 8



#### **Independent Auditors' Report**

Terry A. Hill Ernest R. Harper

### Executive Committee of the General Board of the National Association of Free Will Baptists, Inc.

Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statements of financial position of the Executive Office of the National Association of Free Will Baptists, Inc. as of December 31, 1996 and 1995 and the related statements of activities, functional costs and expenses, and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Executive Office's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Executive Office of the National Association of Free Will Baptists, Inc. as of December 31, 1996 and 1995, and the results of its operations for the years then ended in conformity with generally accepted accounting principles.

As discussed in note 1 to the financial statements, in 1995 the Executive Office changed its method of accounting for contributions and its method of financial reporting and financial statement presentation.

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May 20, 1997

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## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Financial Position

December 31, 1996 and 1995

Assets			1996	1995
rrent assets:	- 1. S.	\$	195,858	177,787
Cash and cash equivalents			4,500	4,000
Funds held by Free Will Baptist Foundation			4,000	
Receivables:			37,467	22,749
Hymnal sales			4,454	3,634
Master's Men			4,258	847
Other		_	46,179	27,230
Total receivables			3,634	3,634
Allowance for Master's Men accounts		_	42,545	23,596
Net receivables			149010	
Inventory, at lower of cost (first- in, first- out method)			279,191	271,026
or market			30,203	27,350
Prepaid expenses			552,297	503,759
Total current assets				
fice equipment and furniture			104,732	101,859
Less accumulated depreciation			70,444	59,541
Less accumulates official			34,288	42,318
			506 505	546,077
		>	586,585	540,077
Liabilities and Net Assets				
urrent liabilities:		\$	44,104	43,995
Accounts payable and accrued expenses			151,254	140,000
Notes payable			20,708	17,648
Deferred subscription revenues		_	216,066	201,643
Total current liabilities		-	210,000	
et assets:			169,943	149,933
Executive office			34,288	42,318
Net investment in equipment			(11,558)	(15,877)
Contact magazine			120,829	119,239
Special projects			57,017	48,821
Convention fund		-	370,519	344,434
Total net assets		-		
		\$_	586,585	546,077

See accompanying notes to financial statements.

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## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

### Statements of Activities and Changes in Net Assets

For the years ended December 31, 1996 and 1995

Revenues:		1996	1995
The Together Way Plan receipts	s	2,485,942	2,491,010
Disbursed to departments and agencies		(2,165,609)	(2,156,170)
Executive Office Together Way Plan receipts		320,333	334,840
Subscriptions to Contact Magazine		55,637	61,629
Sales of hymnals		94,782	67,767
Gifts and offerings		10,333	15,162
Interest income		8,299	4,733
Convention fees		122,726	129,967
Leadership Conference		4,776	22,290
Other income		10,768	4,268
Total revenues		627,654	640,656
Cost of sales and expenses:	-		MARKED IN
Cost of hymnal sales	_	73,131	53,995
Expenses of operations:			
Executive Office		326,609	349,414
Contact Magazine		60,707	62,288
Special Projects		34,099	20,413
Convention Fund	_	107,023	98,227
Total expenses of operations	_	528,438	530,342
Total costs and expenses	_	601,569	584,337
Increase in net assets		26,085	56,319
Net assets, beginning of year	_	344,434	288,115
Net assets, end of year	\$	370,519	344,434

See accompanying notes to financial statements.

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## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Statements of Functional Costs and Expenses

For the years ended December 31, 1996 and 1995

	Executive	Contact Magazine	Special Projects	Convention Fund	1996 Totals	1995 Totals
	Office	Magazine	Indicate		10000	
Cost of hymnal sales:			271,026	10.00	271,026	101,000
Beginning inventory \$	-	-	81,296	APR 1076-112	81,296	224,021
Costs of production			352,322	-	352,322	325,021
Total cost of inventory		_	279,191	and the second second	279,191	271,026
Less ending inventory			73,131	-	73,131	53,995
Cost of hymnal sales						
Expenses of operations:	123,812	-	7,678	1,777	133,267	127,529
Salaries	35,000	-	-	-	35,000	34,650
Housing allowance	32,271	-	-	-	32,271	32,994
Employee fringe benefits			697	136	19,460	18,691
Payroll taxes	18,627	(75)		24,521	45,457	37,371
Travel	21,011	(15)	-	-	2,532	7,307
Executive committee	2,532		-	-	30,988	32,084
Occupancy costs	30,988		-	-	10,903	8,774
Depreciation	10,903	689	689	2,500	7,115	6,540
Legal and audit	3,237	005	-	514	3,819	5,193
Insurance - general	3,305	-	_	-	1,268	1,425
Equipment maintenance a	in 1,268	3,137	1,173	11,632	26,765	26,563
Supplies, office expense	10,823	34,894		21,519	58,627	69,209
Printing and promotion	2,214		(25		16,953	17,203
Postage / mail services	1,234	15,127	(22)	660	4,140	2,874
Dues, subscriptions, books		840	- 7		2,861	3,102
Telephone	2,197	56	,	-	3,740	3,461
Writer's fees	-	3,740	12 424		13,426	2,023
Interest expense	-	-	13,426	31,596	31,596	29,632
Auditorium	-	-	-	51,590	51,570	2,760
Meal functions	-	-	-	485	485	790
Music	-	-	-	403	698	21,426
Leadership Conference	698	-	-		6,172	2,134
International Fellowship	4,178	-	1,994	-	0,172	29201
Addiction Recovery				2	4	2,523
Committee	-	-	4	-	5 0 4 1	842
Ministerial Family Life	-	-	5,941		5,941	1,352
Ministry to Ethnic Group	s –	-	370		376	2,336
Doctrinal Survey	-	-	874	4 -	874	693
The Together Way Plan	828	-	-	-	828	
Auto and copier leases	14,158	-	-	-	14,158	12,502
Other	4,685	2,299	1,26	5 10,465	18,714	12,725
Provision for Master's	and some firms					2 (2)
Men accounts		-	-			3,634
	326,609	60,707	34,09	9 107,023	528,438	530,342
Total expenses Total costs and expenses		-		0 107,023	601,569	584,337

See accompanying notes to financial statements.

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## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

### Statements of Cash Flows

For the years ended December 31, 1996 and 1995

Cash Flows from Operating Activities		1996	1995
Increase in net assets			
Adjustments to reconcile increase in net assets to net cash	5	26,085	56,319
provided (used) by operating activities.			
Depreciation and amortization			
Provision for Master's Men accounts		10,903	8,774
(Increase) decrease in:		-	3,634
Receivables		and the second	
Inventories		(18,949)	(19,055)
Prepaid expenses		(8,165)	(170,026)
Increase (decrease) in:		(2,853)	3,399
Accounts payable and accrued expenses			
Deferred subscription revenue		109	42,130
Net operating activities		3,060	2,071
Cash Flows from Investing Activities	_	10,190	(72,754)
Funds held by Free Will Baptist Foundation			
Purchase of equipment		(500)	(3,600)
		(2,873)	(21,534)
Net investing activities		(3,373)	(25 124)
Cash Flows from Financing Activities Proceeds from notes payable	_		(25,134)
Prepayments of notes payable		76,973	140,000
a spectrum of notes payable		(65,719)	140,000
Net financing activities	_		
Net increase (decrease) in cash	_	11,254	140,000
		18,071	42,112
Cash and cash equivalents at beginning of year		177,787	135,675
Cash and cash equivalents at end of year	_		155,075
Supplemental disate	\$	195,858	177,787
Interest paid			ALL PROPERTY.
	\$	13,426	2,023

### See accompanying notes to financial statements.

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#### EXECUTIVE OFFICE OF THE

#### NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Notes to Financial Statements

#### December 31, 1996 and 1995

The Executive Office operates under the auspices of the National Association of Free Will Baptists, Inc. and is governed by the Executive Committee of the General Board of the National Association of Free Will Baptists, Inc.

#### (1) Summary of Significant Accounting Policies

#### **Basis of Presentation**

#### The financial statements of the Executive Office have been prepared on the accrual basis of accounting.

Effective December 31, 1995, the Executive Office adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not- for- Profit Organizations". Under SFAS No. 117, the Executive Office is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Executive Office is required to present a statement of. cash flows As permitted by this new statement, the Executive Office has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the classes of net assets. required This reclassification had no effect on total net assets as reported December 31, 1994. Further, the Executive Office adopted SFAS No. 116, "Accounting for Contributions Received and Contributions Made," as is required. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and / or nature of any donor restrictions.

#### Office Equipment and Furniture

Office equipment and furniture are stated at cost. Depreciation is provided over the useful life of the asset using the straight-line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lives of assets are expensed as incurred.

#### Income Taxes

The Executive Office is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Executive Office considers all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less to be cash and cash equivalents.

#### Recognition of Subscription Revenue from Contact Magazine

The amount of subscriptions collected are recorded as a liability in the account deferred subscription revenues. Revenues are recognized ratably over the life of the subscription.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Notes to Financial Statements, continued

#### The Together Way Plan (2)

The Executive Office is responsible for receiving and disbursing funds received from The Together Way Plan program. Designated contributions are disbursed to the named Department or agency, and cooperative funds are disbursed based on the proportionate sharing arrangement. The following summarizes these transactions for the year ended December 31, 1996 as compared to 1995 totals.

Receipts:	Desig	nated	C	1996	1995
Alabama	e search		Cooperative	Total	Total
Arizona	\$	6,342	-	6,342	79,067
Arkansas		5,893	446		12,001
California		198,633	145,381	344,014	190/10
Florida		75	12,251		- 15,010
Georgia		473	34,715	35,188	0,102
Illinois		178,903	31,512	00,100	
Indiana		106,812	26,675	133,487	183,916
Kentucky		9,185	1,685	10,870	138,505
Maryland		6,494	4,625	11,119	9,688
Michigan		-	2,759	2,759	8,539
Mississippi	1	72,340	35,161	207,501	4,307
Missouri		2,070	4,060	6,130	201,101
New Mexico	1	36,290	-	136,290	6,226
North Carolina		7,001	686		140,996
Ohio		12,353	9,682	7,687	5,155
Oklahoma		89,851	38,959	22,035	23,671
		45,444	270	128,810	119,832
South Carolina		55,654	1,336	645,714	626,857
Tennessee		8,576	19,028	266,990	282,995
Texas		3,074		127,604	98,077
Virginia		5,593	3,806	76,880	95,182
West Virginia		8,199	1,098	16,691	14,361
Contributions totaling \$1,000 or less		929	949	69,148	61,899
Total receipts			674	1,603	913
Disbursements:	\$2,11	0,184	375,758	2,485,942	
				=======================================	2,491,010
Executive Office	\$ 113	3,665	206,668	200 200	
Foreign Missions		1,286	38,891	320,333	334,840
Free Will Baptist Bible College		,132	38,891	1,203,177	1,253,064
Home Missions		,401		189,023	191,362
Retirement & Insurance		,482	30,436	620,837	565,803
Master's Men		,035	23,673	34,155	30,377
Commission for Theological Integrity		276	23,673	42,708	42,918
roundation		514	845	2,121	2,022
Historical Commission		061	10,146	19,660	18,633
Music Commission		986	845	1,906	1,886
Radio & Television Commission			845	1,831	1,703
Hillsdale Free Will Baptist College		322	845	2,167	1,839
Other, including the Canital	15,	543		15,543	15,466
Stewardship Campaign					10,100
	32,4	181	-	32,481	31,097
Total disbursements	2,110,1	184	375,758		Contraction of the second s
				2,485,942	2,491,010

(5)

(7)

(6)

7

### EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

### (3) Operating Leases

The Executive Office has entered into non- cancellable lease arrangements relating to a copy machine and two automobiles. Total expenses amounted to \$14,158 for 1996 and \$12,505 for 1995. The following schedules the required payments under these lease arrangements.

1997	12,114
1998	9,661
1999	3,864
2000	2,898

#### (4) Inventory of Hymnals

The Executive Office has an agreement with Sunday School and Church Training and Randall House Publications ("Randall House"), whereby Randall House warehouses and distributes Free Will Baptist and "generic" hymnals. Further, Randall House invoices the customer, collects funds and remits to the Executive Office \$6.32 for each Free Will Baptist Hymnal sold. A third party distributor sales the "generic" hymnal and remits to the Executive Office \$5.00 for each "generic" hynmal sold.

Randall House, as of December 31, 1996, warehoused hymnals valued at a cost of \$189,000. Further, the printer is warehousing inventory in process valued at a cost of approximately \$90,000.

The leather hymnals remaining from the first printing (approximately 520) valued at \$25,127 have been transferred to the Contact Magazine Fund and recorded as prepaid expenses. These leather hymnals will be given as incentives to subscribers who purchase a life time subscription to Contact Magazine.

#### Pension

The Executive Office participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees may participate at date of employment. Pension expenses amounted to \$5,637 in 1996 and \$5,370 in 1995. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump- sum distribution or purchase one of several types of annuity contracts.

#### Notes Payable

10.75% demand note payable to The Board of Retirement and Insurance of the National Association of Free Will Baptists in the amount \$151,254 for the purpose of production of the hymnals as discussed in note 4. The debt is secured by the inventory of hymnals and general income and assets of the Executive Office.

#### Capitalized Lease Payments

The Executive Office entered into an agreement to lease space in the National Office Facility and further agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. Through the construction period, costs amounting to \$10,960 were capitalized. These costs were amortized against operations over a five year period. During 1996, \$1,095 was charged against operations which completes the amortization period.

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# 1998 Executive Office Budget

Administrative Convention <i>Contact</i> <b>Totals</b>	<b>1996</b> \$350,000.00 110,000.00* 84,696.00 \$544,696.00	<b>1997</b> \$366,000.00 115,050.00** <u>84,000.00</u> \$565,050.00	<b>1998</b> \$370,000.00 139,466.84*** <u>88,000.00</u> \$597,466.84
*1995			
**1996			
***1997			

	19 Administra	98 tive Budget	
Projected Expenses	1996	1997	1000
Salaries	\$138,285.03	\$147,081.73	1998
Housing	35,000.00	35,000.00	\$152,499.96
Social Security	19,734.46		35,000.00
Retirement	6,758.88	20,666.52	21,350.53
Employees Insurance (Dental, Hospital, Life, Travel)	30,338.68	7,099.24 30,338.68	7,288.88 26,684.91
Auditing/Legal	4,000.00	4,000.00	1 000 00
Automobile Lease (2 Cars)	9,000.00	9,000.00	4,000.00
Computer Supplies	5,000.00	7,000.00	10,178.76
Copier Lease	3,456.00	4,000.00	6,000.00
Double In A Decode	500.00	500.00	3,864.00
Equipment Maintenance	3,000.00		500.00
Equipment Purchase/Computer	4,500.00	3,000.00	3,000.00
Executive Committee	10,000.00	4,500.00	4,500.00
General Insurance	3 500 00	10,000.00	10,000.00
International Fellowship of Free Will Bapt	ist Churches .00	3,500.00	4,000.00
Leadership Conterence	2 000 00	600.00	1,200.00
Office Rental (\$1.00 per sq. ft. x 2,491)	29,892.00	2,000.00	2,000.00
Office Supplies/Expense	6,000.00	29,892.00	29,892.00
Other	534.95	6,000.00	7,500.00
Postage	3,000.00	821.83	2,040.96
Printing	4,000.00	3,000.00	3,000.00
Promotion	1,500.00	5,000.00	4,000.00
bubscriptions/Dues/Registrations	2,500.00	3,000.00	2,000.00
elephone	3,500.00	2,500.00	3,000.00
ogether Way Plan/Stewardship Education	2,000.00	3,500.00	3,000.00
ravel		2,000.00	1,500.00
otals	22,000.00	22,000.00 \$366,000.00	22,000.00
Projected Income		5566,000.00	\$370,000.00
he Together Way Plan			
Cooperative Gifts	\$215 000 00	600/ 000 00	
Designated Gifts	\$215,000.00	\$226,000.00	\$228,000.00
otals	<u>135,000.00</u> \$350,000.00	140,000.00 \$366,000.00	<u>142,000.00</u> \$370,000.00

Executive Salary Housing and Social Securi Retirement Insurance Trove Hos Dento Note: Office

Administ Salary Housing and Social Securit Retirement Insurance Trove Hospi Denti Note: Office

## Bookkee

Salary Social Securit Retirement Insurance Life/D Hospi Dento

## Editorial

Salary Social Security Retirement Insurance Life/D Hospi Dento

### Yearbook

Salary Social Security Retirement Insurance Life/D Hospit Dental

## Salary Breakdown

ve Secretar	y		1996	110/1		1997	(10/)	1998	(40/)	
areas - et			\$28,071.98	(4%)		\$29,954.86	(4%)	\$31,913.05	(4%)	
d Utilities			19,000.00	(4%)	0/1	19,000.00	(4%)	19,000.00	(4%)	
rity			7,202.01	(15.30	1%)	7,490.09	(15.30%)	7,789.70	(15.30%)	
			1,403.60 4,305.25	(5%)		1,497.74 4,305.25	(5%)	1,595.65 3,585.68	(5%)	
vel/Life/Disability	S	754.56		S	754.56	a second of the second second	\$ 815.56	and the second se		
spital		3,319.86			3,319.86		2,547.50			
tol		230.83			230.83		222.62			
e car furnished.										
			\$59,982.84			\$62,247.94		\$63,884.08		
strative As	sis	tant/C	ontact Ed	itor						
			\$21,609.74	and the second second		\$23,114.13	(4%)	\$24,678.70	(4%)	
d Utilities			16,000.00			16,000.00		16,000.00	(4%)	
rity			5,754.29	(15.30	%)	5,984.46		6,223.84	(15.30%)	
			1,080.49	(5%)	2.398.7	1,155.71	(5%)	1,233.94	(5%)	
			6,816.00			6,816.00		6,303.60	3. C.	
vel/Life/Disability	1S	609.60		S	609.60	a state when a second s	\$ 762.48			
pital		5,724.58		1110	5,724.58		5,132.88	and h		
lot		481.82			481.82		408.24			
e car furnished.						117-11				
			\$51,260.52			\$53,070.30		\$54,440.08		
eper										
			\$23,401.64	(4%)		\$24,337.71	(4%)	\$25,311.22	(4%)	
rity			1,790.23				(7.65%)	1,936.31		
			1,170.08			1,216.89		1,265.56		
			6,538.75			6,538.75		5,633.64		
/Disability	S	332.35			332.35		\$ 381.12			
pitol		5,724.58			5,724.58		4,844.28			
lot		481.82			481.82		408.24			
			\$32,900.70			\$33,955.18		\$34,146.73		
Assistant	/S	ecreta	IV							
			\$22,878.42	(4%)		\$23,793.56	(4%)	\$24,745.30	(4%)	
rity			1,750.20				(7.65%)	1,893.02		
			1,143.92	and the second second		1,189.68		1,237.27		
			3,563.23	12.001		3,563.23	10.09	3,283.92	()	
/Disability	S	319.78		S	319.78	a second s	\$ 362.04			
pitol		3,012.62			3,012.62		2,699.28			
tal		230.83			230.83		222.60			
		200.00	\$29,335.77		200.00	\$30,366.68		\$31,159.51		
k Coordin	at a	or/Soc	votary							
a coordina		JI/Jec	\$22,450.37	(106)		\$23,348.38	(406)	\$24,282.32	(4%)	
ity			1,717.45				(7.65%)	1,857.60		
in y			1,122.52			1,167.42		1,214.12		
			3,560.71	[370]		3,560.71	(370)	3,084.96	(370)	
Disability	s	317.26		c	317.26	and the second sec	\$ 314.88			
pital		3,012.62					2,547.48			
tol		230.83			3,012.62 230.83		2,547.40			
		230.03	\$28,851.05		230.03	\$29,862.66	222.00	\$30,439.00		
			210,001.00			11,001.00		1-1,101.00		

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## Convention Budget National Association of Free Will Baptists, Inc. July 20-24, 1997 Cincinnati, Ohio

Projected Expenditures	1995	1996	1997
State of the	Charlotte	Fort Worth	Cincinnati
Auditorium	\$35,825.00	\$34,500.00	\$47,580.00
Printing and Promotion	25,273.00	27,945.00	28,075.00
Convention Office	10,750.00	13,895.00	16,570.00
Convention Personnel	11,345.88	12,493.80	12,698.34
Meals 2,295.	00	2,052.00	2,079.00
Travel 3,334	00	4,004.00	2,372.88
Lodging 5,716.	88	6,437.80	8,246.46
Convention Officials	8,443.84	9,124.20	11,805.82
Honorariums	1,750.00	750.00	1,000.00
Decorator Services	5,590.00	5,958.00	6,364.00
Meal Functions	2,399.83	2,109.68	2,073.68
Executive Committee Meal and Motel Expense	s 1,500.00	1,800.00	1,800.00
Pre-Convention Expenses	7,122.45	6,474.32	11,500.00
Totals	\$110,000.00	\$115,050.00	\$139,466.84
Projected Receipts			
Booth Fees	\$12,500.00	\$12,950.00	\$14,925.00
State Assoc. Representation Fees (\$25 per chur	ch) 62,400.00	62,275.00	62,225.00
Local Church Delegate Fees (\$25.00)	2,500.00	2,500.00	2,500.00
Host State (Ohio)	20,000.00	12,000.00	20,000.00
Offerings	12,600.00	25,325.00	39,816.84
Totals	\$110,000.00	\$115,050.00	\$139,466.84

Proje

Totals

## Convention Budget National Association of Free Will Baptists, Inc. July 20-24, 1997 Cincinnati, Ohio

jected Receipts	<b>199</b> \$12,50	0.00	<b>19</b> \$12,9	50.00	<b>199</b> 514,925 62,22	5.00
Booth Fees State Assoc. Representation Fees (\$25 per church) Local Church Delegate Fees (\$25.00) Host State (Ohio)	62,40 2,50 20,00	0.00	2,5 12,0	75.00 00.00 00.00 25.00	2,50 20,00 39,81	0.00 0.00 6.84
Offerings als	\$110,0		\$115,0	)50.00	\$139,46	6.84
ojected Expenditures						
Auditorium			610	000.00	\$19,0	00 00
Rental, Set-Up, Tear Down, Meeting Rooms Convention Banner	3	00.00 300.00 125.00		000.00 300.00 150.00	3 1	00.00 50.00 60.00
Flowers Police Security		150.00	6,	,000.00		250.00
Police Security Convention Tapes Other		200.00 550.00		200.00 ,850.00		520.00
Music Stand Rental (Decorator) 500. Sound System/AV Equipment 7,000. Usher Badges 200	.00		500.00 12,000.00 200.00		20,000.00 200.00 800.00	
Liob., ASCAP, BMI, Ins. 800 First Aid Stoff 1,200	.00		800.00		1,500.00	
Courtesy Cor 150	00.00		150.00 300.00		300.00	
Undring buckets	00.0		400.00		400.00	,580.00
Signs 500	\$3	5,825.00	53	34,500.00	J4/	,500.00
Printing and Promotion			c	12,000.00	SI	3,000.00
Publicity and Art Work	SI	1,000.00		500.00		700.00
Photos	1	0,773.00		12,445.00		0,375.00
Convention Materials	30.00	0,110.00	3,345.00		3,156.25	
Trograms Joing Stroots	49.00		1,224.00		.00	
July Juous	94.00		7,876.00		7,218.75	4,000.00
Digest of Reports 6,3 Pre-Convention Printing (Sunday C. News pre-printed, copier rei		3,000.00	10.00	3,000.00		
(Sunday C. News pre-printed, copies tos	5	25,273.00	=	\$27,945.00	3	28,075.00
Convention Office	102.01	00.000		\$4,500.00		\$4,500.00
Registration/Pre-Reg. (Supplies, Salaries,	Pstg.)	\$3,000.00		1,000.00		1,000.00
Registration Computers/Printers		2,000.00		2,000.00		1,000.00
Paper and Printing Supplies		700.00		2,845.00		4,210.00
Environment Rentals		2,350.00	2,240.00		3,500.00	
Copiers (2)/Paper 1,	200.00		105.00		100.00	
Typewriters (2)	150.00		350.00		250.00	
Typewriters (10)	500.00		.00		.00	
Other	250.00		150.00		360.00	
Tables/Chairs (Office)	250.00	700.00	130.00	800.00	and the second	460.00
Telephone		700.00	400.00		160.00	
During Convention (Office)	300.00				300.00	
Pre/Post Convention	400.00		400.00	.00		2,500.00
Office Expense/Supplies		.00		.00		and the second second

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	1995		1996		1997	
Postage	800.00		800.00		800.00	
Musical Instruments Rental and Service	1,200.00	0.00	1,950.00		2,100.00	
Piano/Tuning 300.00		1,050.00		750.00		
Forklift 150.00		150.00		150.00		
Organ Shipping 600.00		600.00		900.00		
Music 150.00	A10 750 00	150.00	TANK NEW YORKSTREET	300.00		
Totals	\$10,750.00		\$13,895.00		\$16,570.00	
Convention Personnel—Meals	Construction Control		601/00		****	
Dari Goodfellow (24 meals @ \$9.00 each)	\$216.00		\$216.00		\$216.00	
Melody Hood (30 meals @ \$9.00 each)	270.00		270.00		270.00	
Steve Pate (21 meals @ \$9.00 each)	189.00		189.00		189.00	
Marilyn Pritchard (30 meals @ \$9.00 each)	270.00		270.00		270.00	
Deanna Hollifield (24 meals @ \$9.00 each)	189.00		189.00		216.00	
Security Officer (27 meals @ \$9.00 each)	243.00		.00		.00	
Jack Williams (36 meals @ \$9.00 each)	324.00		324.00		324.00	
Anne Worthington (30 meals @ \$9.00 each)	270.00		270.00		270.00	
Melvin Worthington (36 meals @ \$9.00 each)_	324.00		324.00		324.00	
Totals	\$2,295.00	1.11	\$2,052.00		\$2,079.00	
Convention Personnel—Travel				-		
Dari Goodfellow	\$240.00		\$434.00		\$186.48	
Melody Hood	240.00		227.00		186.48	
Marilyn Pritchard	240.00		227.00		186.48	
Deanna Hollifield	240.00		434.00		186.48	
Steve Pate(Trans.Coord.,rental)	1,500.00		1,800.00		1,200.00	
Motel/Meals on road (6 meals @ \$9.00 each)	154.00		228.00		54.00	
Jack Williams	240.00		200.00			
Anne Worthington	240.00				186.48	
Melvin Worthington			227.00		270.00	
Totals	240.00		227.00	-	186.48	
	\$3,334.00		\$4,004.00	=	\$2,372.88	
Convention Personnel—Lodgin	-				bop pro	
Dari Goodfellow (7 nights @ \$140.08)	\$739.76		\$793.45		\$980.56	
Melody Hood (9 nights @ \$140.08)	796.32		966.15		1,260.72	
Steve Pate (8 nights @ \$104.78)	528.64		661.05		838.24	
Marilyn Pritchard (9 nights @ \$140.08)	796.32		966.15		1,260.72	
Deanna Hollifield (7 nights @ \$117.78)	530.88		440.70		824.46	
Jack Williams (11 nights @ \$140.08)	1,162.48		1,305.15		1,540.88	
Melvin Worthington (11 nights @ \$140.08)	1,162.48		1,305.15		1,540.88	
Totals (Includes applicable tax and parking)	\$5,716.88		\$6,437.80	NAME OF TAXABLE	\$8,246.46	
onvention Officials	107	10.07	10	=		
Moderator-Carl Cheshier	\$982.76		\$1,115.55		\$1,915.06	
Travel .00	VI02.10	.00	21,113.33	409.50	51,715.00	
(From Ft. Smith, AR to Gincinnati, OH-1,300 miles (	@ \$.315 per mile)	.00		407.50		
Meals (24 meals @ \$9.00 each) 243.00		243.00		216.00		
Lodging (7 nights @ \$127.08) 739.76		872.55		889.56		
Honorarium .00		.00		400.00		
Clerk-Waldo Young	1,908.44	.00	1,424.10	400.00	2,393.64	
Travel 420.00	1,700.44	155.00	1,424.10	(20.00	2,373.04	
	@ \$.315 per mile)	155.00		630.00		
Meals (27 meals @ \$9.00 each) 243.00	a ara na her unie)	189.00		243.00		
Lodging (8 nights @ \$140.08) 845.44						
		680.10		1,120.64		
	.00	400.00	00	400.00	0/0/0	
Assistant Moderator-Tim York	.00	00	.00	1/0.00	868.68	
Meals (18 meals @ \$9.00 each) .00		.00		162.00		
Lodging (6 nights @ \$117.78) .00		.00		706.68		

Hone

			95	1. The second	<b>996</b> 839.25		750.90	
Assistant Clerk-Keith Burden			17.00		037.23	162.00		
Ments (18 meats @ \$9.00 ea	dh) 216.0			216.00		588.90		
Lodoing (5 nights @ \$117.70	B) 501.0			623.25	702 10		102.74	
Moderator (Ex-Officio)-Ralph H	ampton		463.08	STORIAN AT	,703.10	186.48	102.71	
Travel	240.			434.00		100.40		
(From Noshville, TN to Cincinnati,			115 per mile)	100.00		162.00		
Meals (18 meals @ \$9.00 ea	ich) 189.			189.00		754.26		
Lodging (6 nights @ \$125.7	1) 634.			680.10		.00		
Honorarium	400.			400.00	761.45	.00	754.26	
Usher Coordinator-Raymond I	ee		634.08		751.45			
Lodging (6 nights @ \$125.7	1)				1 10 70		101101-0121	
Music Coordinator-Randy Saw	yer		392.32		440.70		840.48	
Lodging (6 nights @ \$140.0	(8)						F00.00	
Pianist-Jerry Carraway			330.40		367.25		588.90	
Lodging (5 nights @ \$117.)	78)						F00.00	
Organist-Carol Reid			264.32		367.25		588.90	
Lodging (5 nights @ \$117.	78)						11112-10-10-10-1	
Registration Coordinator-Geo	rao Harvey		619.36		514.15		706.68	
Kegistration Coordinator-Dec	701		017.00					
Lodging (6 nights @ \$117.			601.20		440.70		706.68	
Press Officer-Thomas Marber			001.20		110.7 0			
Lodging (6 nights @ \$117.	/8)		r 20 00		367.25		588.90	
Photographer-Eddie Payne			530.88		507.25			
Lodging (5 nights @ \$117	.78)		00		793.45		.00	
Tape Coordinator			.00	001 0	59,124.20	\$1	1,805.82	
Totals (Includes applicable tax	and parking	g) S	8,443.84		\$7,124.20	-	1,003.02	
	Contraction of the		352.04	100	1		1997	
Norrariums Wendell Roger Ha Jim Tum Keith Bu William James M Norman (Travel	arwell bough rden Evans Aunsey	\$ 12 12 12 12 12 12 12 12 1,00	5.00 5.00 5.00 5.00 5.00 5.00 0.00 um)	199 Ron Barber Gerald Fowler Tim Hall Trymon Messer Will Harmon Bob Shockey	\$125.00 125.00 125.00 125.00 125.00 125.00	Matthe Earl He Melvin Jerry N Richan Ronnie	wyer Prichard w Upton endrix Worthington	5 125.00 125.00 125.00 125.00 125.00 125.00 125.00 125.00
Totals		\$1,75	50.00		\$750.00	CORING	=	\$1,000.00
00.0025 0100		00.00%	1995		1996		1997	
Decorator Services					\$2,580.00		\$2,100.00	
Booth (60) Installation & Dra	pe lables		\$1,800.00		1,342.00		2,994.00	
Stage	th Cat		1,441.00	220.00	1,042.00	1,490.00	-1	
Skirting/Draping/Stage Set	-Up 7	18.00		220.00		114.00		
Skirted Tables/Chairs		48.00		190.00		1,390.00		
Carpet	(	500.00		832.00				
Hanging Banner		75.00		100.00		.00	200.00	
Exhibitor Badges			275.00		275.00		300.00	
Convention Office (Two-way r	(oiba		.00		.00		00.	
Registration	,		2,074.00		1,761.00	122	970.00	
	1	200.00		500.00		.00		
Desks Skinted Tables		324.00		251.00		280.00		
Skirted Tables		250.00		490.00		190.00		
Chairs				300.00		300.00		
Electricity		300.00		220.00		200.00		
Easels/Trash Cans		.00	CC C00 00	220.00	\$5,958.00		\$6,364.00	1.0
Totals		:	\$5,590.00		25,750.00		10,00	=

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	1995	1996	1997
Meal Functions	100		
Executive Committee	\$743.68	\$687.58	\$649.08
Coffee Breaks (2)	250.00	250.00	250.00
Luncheon (22 people @ \$18.14)	493.68	437.58	399.08
General Board Breakfast (55 people @ \$11.41)	659.45	675.95	627.55
State Leaders Breakfast (45 people @ \$9.95)	684.20	482.90	447.75
State Exec.Sec./Promo.Directors' Breakfast (25 people @ \$9.95)	312.50	263.25	248.75
Presidents' Breakfast (5 people @ \$20.11)	.00	.00	100.55
Totals	\$2,399.83	\$2,109.68	\$2,073.68

## Executive Committee

Meal and Motel Expenses (For the Executive Committee Meeting prior to the 1997 National Convention)

Charles Cooper	\$250.00	Gene Norris	\$300.00	Gene Norris	\$300.00
Nathan Ruble	250.00	Nathan Ruble	300.00	Nathan Ruble	300.00
Thurmon Murphy	250.00	Thurmon Murphy	300.00	Jack Richey	300.00
Tom Lilly	250.00	Torn Lilly	300.00	Glen Johnson	300.00
David Joslin	250.00	David Joslin	300.00	David Joslin	300.00
Charles Thigpen	250.00	Charles Thigpen	300.00	Charles Thigpen	300.00
Totals	\$1,500.00	100	\$1,800.00	35 THE TO 10	\$1,800.00

# 1998 Contact Budget

Projected Expenses	1996	1997	1998
Printing	\$36,000.00	\$36,000.00	\$42,000.00
Postage	17,000.00	17,000.00	17,000.00
Art	1,000.00	2,000.00	2,000.00
Writers' Fees and Photos	4,000.00	4,000.00	4,500.00
Promotion	3,000.00	6,000.00	4,000.00
Computer/Services	5,000.00	5,000.00	3,000.00
Mail Services	3,000.00	3,000.00	5,700.00
Telephone	200.00	300.00	200.00
Office Supplies	3,000.00	3,000.00	3,000.00
Travel	2,500.00	2,700.00	2,500.00
Bound Copies	600.00	600.00	600.00
Other	496.00	1,000.00	1,500.00
Books, Dues, Registrations	1,000.00	1,000.00	1,000.00
Audit	700.00	1,200.00	1,000.00
Debt Retirement (To reimb. Executive Office)	7,200.00	1,200.00	.00
Total Expenses	\$84,696.00	\$84,000.00	\$88,000.00
Projected Income			
Convention Coverage	\$9,000.00	\$12,000.00	\$12,000.00*
Subscriptions	75,696.00	72,000.00	76,000.00**
Total Income	\$84,696.00	\$84,000.00	\$88,000.00

\*Three issues

\*Three issues \*\*Based on 6,333 subscriptions @ \$12.00 per year

Gift Goals	Membership	Gift Goals
States	19,216	\$ 33,442.17
Alabama	220	382.87
Arizona	19,421	33,798.94
Arkansas	2,985	5,194.88
California	323	562.13
Canada	148	257.57
Colorado		10,165.26
Florida	5,841	17,754.84
Georgia	10,202	46.99
Hawaii	27	245.39
Idaho	141	6,829.05
Illinois	3,924	5,767.45
Indiana	3,314	88.76
Iowa	51	271.49
Kansas	156	27,860.94
Kentucky	16,009	134.01
Louisiana	77	2,638.34
Maryland	1,516	4,349.08
Mexico	2,499	4,845.93
Michigan	2,773	4,025.55
Mississippi	3,526	6,136.40
Missouri	14,993	26,092.76 107.90
Montana	62	
Nebraska	29	50.47
New Jersey	108	187.96
New Mexico	66	114.86
North Carolina	20,254	35,248.63
Northeast Asso	0.00	480.33
Northeast Ass		315.00
Northwest Ass	10,201	17,753.10
Ohio	20,830	36,251.06
Oklahoma	0	.00
Pennsylvania	70	121.82
Puerto Rico		14,185.43
South Carolin	00	109.64
South Dakota	22,440	39,052.99
Tennessee	22,440	5,123.53
Texas	2,944	259.31
Virgin Islands	, 149	10,452.42
Virginia	6,006	19,293.31
West Virginia	11,086	46.99
Wisconsin	27	.00
Wyoming	0	\$366,000.00
Totals	210,305	\$200,000.00

Gift Goals Per Person

\$1.75

1996 Gift Goals For National Ministries

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Totals 9.14 9.14 329.65 .00 .00 .00 .00 Music Com. Radio/TV Com. Historical Com. FWB co) **WNAC** S6,948.29 370.04 370.04 3,704.75 3,704.75 3,704.75 3,704.75 00 60.00 60.00 00 2,244.91 7,539.27 7,539.27 7,539.27 00 2,769.89 840.14 405.00 2,585.00 1,603.70 1,603.70 756.80 501.86 .00 130.00 .00 .00 3,426.70 8 No Com. for The Integrity 331. Master's Men S2,353.00 1,258.00 10,734.00 1,072.00 0,00 3,397.00 3,397.00 3,350.00 3,350.00 176.00 177.00 176.00 177.00 176.00 176.00 176.00 176.00 176.00 176.00 176.00 176.00 177.00 176.00 177.00 176.00 177.00 ,203.00 109.00 .00 .00 .00 ~ 00 Retirement & Insurance \$883.75 00 9,159.00 771.77 00 .00 2,187.06 1,985.28 1,985.28 29.54 298.03 298.03 298.03 298.03 291.40 291.40 173.87 173.87 00 255.79 282.34 .00 .00 .00 .00 ,215.11 2 \$269,115.44 00.095.58 198,384.75 53,877.08 11,686.33 50,129.25 50,129.25 83,853.90 83,853.90 76,144.97 236,00 8,415.29 37,813.59 30,387.66 2,288,890.29 81,974.45 14,175.89 3,387.66 20,433.50 14,175.89 14,175.89 3,226.00 40,502.36 20,433.50 124,071.11 490.00 3,610.66 3,610.66 3,610.66 3,610.66 31,014.00 31,014.00 31,014.00 Home S161,176.20 944.92 5,381.43 5,381.43 5,381.43 00 542.86 00 542.86 00 00 3,507.47 5561.04 3,507.47 5561.04 3,128.83 3,0000 17,251.01 17,251.01 17,251.01 17,251.01 18,539.05 21,721.68 20,000 18,539.05 21,721.68 20,000 18,539.05 21,721.68 20,721.721.68 20,721.721.68 20,721.78 20,721.79 20,721.79 20,721.79 20,721.79 20,721.79 20,721.79 20,721.79 20 FWBBC S161,1 Foreign 71,988.40 211,159.43 S198,762.27 00 7,261.80 341,337.19 66,128.80 5,947.91 5,241.41 66,607.79 66,607.79 347,457.77 2,110.00 2,396.00 2,396.00 .00 00 54,840.52 2,379.53 8,211.53 67,490.81 1,932.14 33,947.20 .00 155,765.94 8 8 8 Executive Illinois 14,671.31 Indiana 1,253.73 Indiana 1,253.73 Indiana 1,253.73 Iowa 257.90 Kansas 84.23 Kentucky 2,817.36 Louisiana 1,517.70 Maine Maryland 1,517.70 Maryland 1,517.70 Michigan 19,448.39 Minnesota 00 Mississippi 2,802.27 Missouri 59,648.39 S1,023.89 .00 .00 .00 .00 .00 .00 .00 .00 19,551.82 17,650.47 .00 8.8.8.8.8 Nevada New Hampshire New Jersey Connecticut Delaware Florida Georgia Hawaii Idaho Illinois Indiana Montana Nebraska Arizona Arkansas California Calorada Colorada Alabama Alaska States

**Together Way** The

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Totals

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\*FWBBC—Other includes gifts from College Family, Matching Gifts, Foreign Missionaries, Estates, Alumni Projects and S113,466.62 Claim the Land Campaign.
 \*HM—Other includes interest, miscellaneous sources and states.
 \*Master's Men—Total does not include sales, Conference or Tournament fees, Dinner ticket sales or restricted Endowment contributions.
 \*WNAC—Total does not include Memorial Student Loan Fund, Foreign Student Scholarship or gifts designated to other departments.
 \*Foundation—Other includes Endowment gifts through The Together Way Plan.

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Ind 7,776.34         622,127.01         149,654.03         215,099.33         6           21,847,69         164,489.35         17,386.92         66,000.80         26           36,602.63         425,246.18         12,344.44         298,588.77         2,00           00         904.54         00         904.54         00         3,700.30           013,843.51         252,241.77         54,170.34         144,594.19         43           013,843.51         252,241.77         54,170.34         144,594.19         43           013,843.51         252,241.77         54,170.34         144,594.19         43           013,843.51         252,241.77         54,170.34         144,594.19         43           013,843.51         252,241.77         54,170.34         144,594.19         43           010,384.56         156,462.28         554,583.39         3,26           010,990.466         6,780.66         49,488.90         31           010,990.466         6,780.66         49,488.90         31           010,910.60         00         00         00         00           911,6577         91,475.70         143,176.57         91           910,910.91         93,366.00	2,886.00 2,886.00 14,071.00 783.00 783.00 11,761.00 11,761.00 715.00 2,869.00 2,869.00 00 2,869.00 00 00 00 00 00 00 00 00 00 00 00 00	
Ind 7,776.34         622,127.01         197,48         11,370           21,847.69         164,489.35         17,396.92         66,000           36,602.63         425,246.18         12,344.44         298,588.           00         904.54         00         13,700.           00         904.54         00         13,700.           00         904.54         00         13,700.           00         904.54         00         13,700.           00         904.54         00         13,700.           00         904.54         00         13,700.           013,700.34         144,594.1         278,588.0         2,748.9           010,3843.51         252,241.77         54,170.34         144,594.1           010,3843.51         254,583.3         554,583.3         554,583.3           00,999.94         97,464.26         14,745.70         143,176.5           00,999.94         97,464.26         14,745.70         143,176.5           000         00         00         00         00           000         00         00         00         00           000         00         00         00         00         00	22655.040 93.8 93.8 93.8 93.8 93.8 93.8 93.8 93.8	
Ind 7,776.34         622,127.01         149,654.           21,847.69         164,489.35         17,396.           36,602.63         425,246.18         12,344.           00         904.54         17,396.           00         904.54         17,396.           00         904.54         17,396.           00         904.54         17,396.           00         904.54         0.0           00         904.54         0.0           00         904.54         0.0           17,677.74         720,365.61         156,462.2           17,677.74         720,365.61         156,462.2           990.94         97,464.26         14,745.7           990.94         97,464.26         14,745.7           00         00         00         00           00         00         00         00           00         00         00         00           00         00         00         00           00         00         00         00           00         00         00         00           00         00         00         00           00         00	298,588.77 5,792.25 5,792.25 13,700.30 00 144,594.19 8,750.00 8,750.00 554,583.39 49,488.90 00 143,176.57 7,709.03 59,364.59 12,048.95 21,534.60 00 5,205.00 143,77.97 7,709.03 59,364.59 12,048.95 21,534.60 00 5,205.00 87,697.21 20 5,205.00	Contraction of the second second
	888880000000000000000000000000000000000	S1,068,374.87 S3,
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North Caro Oklahoma Oklahoma Oklahoma Oregon Pennsylvan Rhode Islar South Dako South Dako Fennessee Ternes	homa 21,847.4 homa 36,602.6 sylvania 36,602.6 l Carolina 3,843.5 1 Carolina 3,943.5 1 Carolina 3,943.5 1 Carolina 3,943.5 1 Carolina 3,945.5 1 Carolina 3,045.5 1 Carolina 3,055.	5320,333.21

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**1997 Gift Goals For National Ministries** 

Me	Membership	Executive Office	Foreign Missions	FWBBC	Home Missions	and Insurance	Master's Men	FWB Foundation	Theo.	Historical Com.	Music Com.	Radio/TV Com.	WNAC	NYC	TOTALS	%
1997 Budgets		\$366,000.00	\$4,451,766.00	51,000,000.00	\$2,800,000.00	\$334,904.00	\$131,900.00	\$93,000.00	\$2,400.00	\$2,875.00	\$3,725.00	\$8,350.00	\$8,350.00 \$219,100.00	\$50,000.00	\$9,464,020.00	100.00%
States										1		18				
Alabama	19,216	33,442.17	406,767.01	91,372.05	255,841.75	30,600.87	12,051.97	8,497.60	219.29	262.69	340.36	762.96	20,019.62	4,568.60	864,746.94	9.14%
Arizona	220	382.87	4,656.99	1,046.10	2,929.08	350.34	137.98	97.29	2.51	3.01	3.90	8.73	229.20	52.30	9,900.30	%01
Arkansas	19,421	33,798.94	411,106.48	92,346.83	258,571.12	30,927.32	12,180.55	8,588.26	221.63	265.50	343.99	771.10	20,233.19	4,617.34	873,972.25	9.23%
California	2,985	5,194.88	63,186.90	14,193.67	39,742.28	4,753.52	1,872.15	1,320.01	34.06	40.81	52.87	118.52	3,109.83	709.68	134,329.18	1.42%
Canada	323	562.13	6,837.31	1,535.86	4,300.42	514.37	202.58	142.84	3.69	4.42	5.72	12.82	336.51	76.79	14,535.46	.15%
Colorado	148	257.57	3,132.88	703.74	1,970.47	235.69	92.82	65.45	1.69	2.02	2.62	5.88	154,19	35.19	6,660.21	.07%
Florida	5,841	10,165.26	123,643.11	27,773.95	77,767.05	9,301.61	3,663.38	2,582.98	66.66	79.85	103.46	231.91	6,085.27	1,388.70	262,853.19	2.78%
Georgia	10,202	17,754.84	215,957.38	48,510.50	135,829.39	16,246.36	6,398.53	4,511.48	116.43	139.47	180.70	405.06	10,628.65	2,425.52	459,104.31	4.85%
Howoii	27	46.99	571.54	128.38	359.48	43.00	16.93	11.94	31	.37	.48	1.07	28.13	6.42	1,215.04	%10
Idaho	141	245.39	2,984.71	670.45	1,877.27	224.54	88.43	62.35	1.61	1.93	2.50	5.60	146.90	33.52	6,345.20	,07%
Ilinois	3,924	6,829.05	83,063.79	18,658.61	52,244.12	6,248.84	2,461.07	1,735.25	44.78	53.64	69.50	155.80	4,088.10	932.93	176,585.48	1.87%
Indiana	3,314	5,767.45	70,151.22	15,758.07	44,122.58	5,277.44	2,078.49	1,465.50	37.82	45.30	58.70	131.58	3,452.59	787.90	149,134.64	1.58%
lowo	51	88.76	1,079.58	242.50	10.978	81.22	31.99	22.55	.58	.70	.90	2.02	53.13	12.13	2,295.07	.02%
Kansas	156	271.49	3,302.23	741.78	2,076.98	248.43	97.84	68.99	1.78	2.13	2.76	61.9	162.52	37.09	7,020.21	%L0.
Kentucky	16,009	27,860.94	338,880.78	76,122.77	213,143.77	25,493.82	10,040.59	7,079.42	182.69	218.85	283.56	635.63	16,678.50	3,806.14	720,427.46	7.61%
Louisiana	11	134.01	1,629.95	366.13	1,025.18	122.62	48.29	34.05	88	1.05	1.36	3.06	80.22	18.31	3,465.11	.04%
Maryland	1,516	2,638.34	32,090.90	7,208.58	20,184.02	2,414.18	950.81	670.40	17.30	20.72	26.85	61.09	1,579.40	360.43	68,222.12	
Mexico	2,499	4,349.08	52,899.19	11,882.74	33,271.68	3,979.58	1,567.33	1,105.09	28.52	34.16	44.26	99.22	2,603.51	594.14	112,458.50	
Michigan	2,773	4,825.93	58,699.26	13,185.61	36,919.71	4,415.91	1,739.18		31.65	37.91	49.12	110.10	2,888.97	659.28	124,788.89	
Mississippi	3,526	6,136.40	74,638.87	16,766.13	46,945.15	5,615.04	2,211.45	1,559.25	40.24	48.20	62.45	140.00	3,673.46	838.31	158,674.95	
Missouri	14,993	26,092.76	317,373.95	71,291.70	199,616.75	23,875.87	9,403.37	6,630.13	171.10	204.96	265.56	595.29	15,620.01	3,564.58	674,706.03	
Montana	62	107.90	1,312.42	294.81	825.47	98.73	38.89	27.42	12	.85	1.10	2.46	64.59	14.74	2,790.09	
Nebraska	29	50.47	613.88	137.89	386.11	46.18	18.19	12.82	.33	40	15	1.15	30.21	6.89	1,305.03	
New Jersey	108	187.96	2,286.16	513.54	1,437.91	171.99	67.74	47.76	1.23	1.48	1.91	4.29	112.52	25.68	4,860.17	
New Mexico	99	114.86	1,397.10	313.83	878.72	105.10	41.39	29.19	.75	06	1.17	2.62	68.76	15.69	2,970.08	
North Carolina	20,254	35,248.63	428,739.54	96,307.74	269,661.68	32,253.85	12,702.99	8,956.62	231.14	276.88	358.75	804.17	21,101.02	4,815.39	911,458.40	
Northeast Assoc	с. 276	480.33	5,842.41	1,312.38	3,674,66	439.52	173.10	122.05	3.15	3.77	4.89	10.96	287.54	65.62	12,420.38	
Northwest Assoc	c. 181	315.00	3,831.43	860.65	2,409.83	288.24	113.52	80.04	2.07	2.47	3.21	7.19	188.57	43.03	8,145.25	
Ohio	10.201	17 753 10	715 936 71	48 505 74	135 816 08	16 244 77	4 307 01	4 511 02	114.41	120 45	180.48	AD5 02	10 427 41	9 475 70	ACO 010 30	

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	45.00	.24	1.04	.04	.02	10	10	.44	.63	1.59	13.31	4.75	21.17	1.75	Person	Gift Goals Per Person
100.00%	\$9,464,020.00	\$50,000.00	219,100.00	\$8,350.00 \$219,100.00	\$3,725.00	\$2,875.00	\$2,400.00	\$93,000.00	\$131,900.00	\$334,904.00	\$2,800,000.00	\$1,000,000.00	\$4,451,766.00	\$366,000.00	210,305	Totals
%00	00	00	00	00	00	00	8	00	00	00	00.	00.	00	00	0	Wyoming
%10	1,215.04	6.42	28.13	1.07	.48	.37	31	11.94	16.93	43.00	359.48	128.38	571.54	46.99	27	Wisconsin
5.28%	498,885.56	2,635.70	11,549.62	440.16	196.36	151.55	126.50	4,902.39	6,952.97	17,654,10	147,598.96	52,713.92	234,670.02	19,293.31	11,086	West Virginia
2.86%	270,278.42	1,427.93	6,257.17	238.46	106.38	82.11	68.54	2,655.94	3,766.87	9,564.36	79,963.86	28,558.52	127,135.86	10,452.42	6,006	Virginia
%10.	6,705.18	35.42	155.23	5.92	2.64	2.04	1.70	65.89	93.45	237.28	1,983.79	708.49	3,154.02	259.31	149	<b>Virgin Islands</b>
1.40%	132,484.21	699.94	3,067.12	116.89	52.15	40.25	33.60	1,301.88	1,846.43	4,688.21	39,196.43	13,998.77	62,319.01	5,123.53	2,944	EXILIS
10.67%	1,009,831.52	5,335.11	23,378.45	890.96	397.47	306.77	256.09	9,923.30	14,074.05	35,734.98	298,766.08	106,702.17	475,013.10	39,052.99	22,440	ennessee
.03%	2,835.08	14.98	65.63	2.50	1.12	.86	.72	27.86	39.51	100.33	838.78	299.56	1,333.59	109.64	63	South Dakota
3.88%	366,806.43	1,937.90	8,491.88	323.63	144.37	111.43	93.02	3,604.49	5,112.18	12,980.21	108,522.38	38,757.99	172,541.52	14,185.43	8,151	South Carolina
.03%	3,150.10	16.64	72.93	2.78	1.24	.96	.80	30.96	43.90	111.47	931.98	332.85	1,481.77	121.82	70	Puerto Rico
%00.	00.	00	00	00	00	00.	00	00	00	00	00	8.	00	00	0	Pennsylvania
9'006'6	937,379.22	4,952.33	21,701.12	827.04	368.95	284.//	237.71	9,211.33	13,064.25	33,171.11	277,330.54	99,046.62	440,932.39	36,251.06	20,830	Oklahoma

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## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Financial Statements

December 31, 1996 and 1995

(With Independent Auditors' Report Thereon)

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## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Table of Contents

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HHA Hill, Harper & Associates, P.C. Certified Public Accountants

#### Independent Auditors' Report

Terry A. Hill Ernest R. Harper

### **Executive Committee of the** General Board of the National Association of Free Will Baptists, Inc.

Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statements of financial position of Building Services Fund of the National Association of Free Will Baptists, Inc. as of December 31, 1996 and 1995, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Building Services Fund of the National Association of Free Will Baptists, Inc. as of December 31, 1996 and 1995, and the results of its operations for the years then ended in conformity with generally accepted accounting principles.

As discussed in note 1 to the financial statements, in 1995 the Fund changed its method of accounting for contributions and its method of financial reporting and financial statement presentation.

Hel, Harpon & associater, P.C.

NAMES IN FRANCISC STREET, STREET, INC.

May 20, 1997

## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Statements of Financial Position

December 31, 1996 and 1995

1995

1996

	199	10	
Assets\$	2	29,736	30,375
Cash and interest bearing deposits Accounts receivable: Master's Men (rent, interest and other charges)		10,827 19,807	117,872 34,215
Other departments and unbilled items Total accounts receivable		30,634 10,000	152,087 110,000
Allowance for Master's Men outstanding balance		20,634	42,087
Net accounts receivable		1,623	1,623
Prepaid expenses Note receivable: (note 3) Sale of property		446,510 319,421	516,110 369,970
Less deferred profits from sale of property		127,089	146,140
Net note receivable		N Lafe P	FT-1/
Property and equipment and capitalized leases (notes 2 and 4): Land and land improvements Building Building services equipment Departmental workstations		209,671 ,299,334 47,193 64,135 8,769	209,671 1,299,334 41,791 64,135 7,746
Departmental van	1	1,629,102 388,106	1,622,677 319,476
Less accumulated depreciation and amortization		1,240,996	1,303,201
Net property and equipment and capitalized leases	_	3,539	3,864
Loan costs, net of amortization	\$	1,423,617	1,527,290
Liabilities and Net Assets Notes payable, long- term debt and capitalized lease obligations (note 2)	\$	798,304 6,230	948,215 7,279
A accrued expenses		27,718	33,766
Accrued realtor fee (note 3)	1011	-	2,678
Deferred rentals		832,252	991,938
Total liabilities	1	COMPANY IN	and the second
Net assets: Operations		145,134 446,231	176,502 358,850
Net investment in property, plant and equipment	-	591,365	535,352
Total net assets	\$	1,423,617	a la minio la

See accompanying notes to financial statements.

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

### Statements of Activities and Changes in Net Assets

#### For the years ended December 31, 1996 and 1995

	Unrestric	ted Funds	Capital		
		Services for	Stewardship	1996	1995
Revenues:	Operations	Departments	Campaign	Totals	Totals
Building rental and other revenues \$	246,626	-	-	246,626	250,24
Sale of property: (note 3)					
Interest income	31,200	-	and the family of	31,200	34,56
Gain recognized	50,549	-	-	50,549	47,56
Contributions, net of campaign expenses	-	-	5,049	5,049	10,28
Reimbursement from departments	-	348,433	subjection to	348,433	305,49
Other	2,040	-	-	2,040	-
Net assets released from restrictions					
and departmental reimbursements	353,482	(348,433)	(5,049)	-	-
Net revenues	683,897	-	-	683,897	648,15
Expenses:					
Expenses incurred for departments:					
Employee benefits	184,446	-	-	184,446	167,40
The Together Way Plan	28,201	-	-	28,201	22,51
Leadership Conference	23,746	-	115 C 11 11	23,746	-
General insurance	26,999	-	-	26,999	16,73
Telephone	21,569	-	-	21,569	20,20
Mailroom and other	60,085	-	-	60,085	62,09
Interest expense - telephone	106	-	-	106	71
	345,152	-	-	345,152	289,72
Building operating expenses:					
Salaries	28,889	-	-	28,889	27,97
Payroll taxes	2,100	-		2,100	2,08
Employee benefits	13,811	and a second	designed to a state	13,811	12,90
Janitorial services	12,509	-	-	12,509	15,43
Depreciation	68,628	-	-	68,628	70,14
Amortization of loan costs	325	-	-	325	32
Audit and legal	4,149	-	a la belant en la	4,149	6,71
General insurance	9,105	-	-	9,105	7,67
Interest expense	74,083	and the second first	the second second	74,083	82,26
Supplies and office expense	8,610	-	- Standary St	8,610	3,77
Utilities / telephone	23,258	-	-	23,258	24,71
Repairs and maintenance	28,872	-	-	28,872	11,19
Mailroom and other	8,393	-	-	8,393	7,83
Provision for Master's Men accounts	-	-	-	-	110,00
	282,732	-		282,732	383,03
Total expenses	627,884	-		627,884	672,76
ncrease (decrease) in net assets	56,013		The second second	56,013	(24,61
Net assets at beginning of year	535,352	-	-	535,352	559,96
Net assets at end of year \$	591,365			591,365	535,35

See accompanying notes to financial statements.

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## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Statement of Cash Flows

Years ended December 31, 1996 and 1995

Years ended December 54, 200			1005
and the second	199	16	1995
Cash Flows from Operating Activities	ş 5	56,013	(24,610)
Net increase (decrease) in net assets to			
net cash provided (used) of of		68,628 325	70,142 325
Depreciation and amortization		(50,549)	(47,566) 110,000
Amoruzation ere Gain recognized on property sale Provision for Master's Men accounts		-	
(Increase) decrease in:		21,453	(33,647) 396
Receivables Prepaid expenses Increase (decrease) in: Accounts payable and accruals		(1,047) (6,048) (2,678)	441 (6,048) (5,354)
Accrued realtor fee Deferred rentals	_	86,097	64,079
Net operating activities		69,600 (6,425)	66,240 (5,130)
Collections from notes receivable Purchase of equipment	_	63,175	61,110
Net investing activities Cash Flows from Financing Activities		(149,911)	
Repayments of debt	_	(149,911)	
Net financing activities		(639) 30,375	22 102
Net decrease in cash Cash at beginning of year	\$_	29,736	30,375
Cash at end of year Supplemental disclosures:	\$	74,189	9 82,979

Suppi Interest paid

See accompanying notes to financial statements.

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### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Notes to Financial Statements

#### December 31, 1996 and 1995

The Fund operates under the auspices of the National Association of Free Will Baptists, Inc. and is governed by a management committee which is chaired by the Executive Secretary of the National Assocation of Free Will Baptists, Inc. The management committee is composed of the directors of the Departments which occupy the National Offices Facility.

#### (1) Summary of Significant Accounting Policies

#### **Basis of Presentation**

The financial statements of the Fund have been prepared on the accrual basis of accounting.

Effective December 31, 1995, the Fund adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not- for- Profit Organizations". Under SFAS No. 117, the Fund is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Fund is required to present a statement of cash flows. As permitted by this new statement, the Fund has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the classes of net assets required. This reclassification had no effect on total net assets as reported December 31, 1994. Further, the Fund adopted SFAS No. 116, "Accounting for Contributions Received and Contributions Made," as is required. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and / or nature of any donor restrictions.

#### **Property and Equipment**

Property and equipment are stated at cost. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lives of assets are expensed as incurred.

Depreciation is provided using the straight- line method.

#### **Income Taxes**

The Fund is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Fund considers all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less to be cash and cash equivalents.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

## Notes Payable, Long- term Debt and Capitalized Lease Obligations A summary of notes payable and long- term debt and capitalized lease obligations is as follows:

1995

1996

Notes payable and long- term debt consist of the following: 8.5% mortgage note to the Free Will Baptists Home Missions Church Extension Loan Fund, Inc secured by a first mortgage on the National. Office Facility, a first interest in the note receivable (see note 3) relating to the sale of the property which had previously housed the departments of the National Association of Free Will Baptists, Inc and. by the furniture held by the various departments within the National Office Facility. This mortgage requires minimun monthly payments of \$11,970 including principal and interest, with final payment scheduled for July 2004. The Fund makes additional principal payments as cash flow permits. Further, the note provides for revision of the interest 945,945 798,304 rate annually. Capital lease obligations: 15.8% obligation for telephone system 2,270 payable monthly \$396 which matured in 1996 - see note 4. 948,215 Notes payable and long- term debt and capitalized lease obligations 798,304 Less scheduled current maturites of notes payable, 57,175 78,807 long- term debt and capital lease obligations 891,040 719,497

Long- term portion

The following is a schedule, by years, of maturities of long term debt as of December 31, 1996.

	Long- Term			
		Debt		
1997	\$	78,807		
1998		85,773		
1999		93,355		
2000		101,607		
2001		110,588		
2002 and thereafter		328,174		
arm debt	\$	798,304		

Total maturities of long- term debt

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

#### (3) Note Receivable - Sale of Property

On May 21, 1992, a contract to sell the property which had previously housed the departments of the National Association of Free Will Baptists, Inc. was executed by the Management Committee and a 6.3% deed of trust note was received in the amount \$725,000. The note requires monthly payments of \$8,400, including principal and interest, for sixty months through August 15, 1997, at which time the unpaid balance of \$403,160 shall be due and payable. The note is secured by a first mortgage on the property sold.

As required by generally accepted accounting principles, the excess of the sale price over the Fund's basis in the property and costs relating to the sale (gross gain) is recognized in the financial statements ratably over the collection of the related note receivable. Further, realtor fee payable of 6% relating to this transaction is payable as the note is collected.

The following table summarizes the transactions for the year ended December 31, 1996:

	R	Note	Deferred Profits	Realtors Fee
Balance December 31, 1995	\$	516,110	369,970	33,766
Collections on note receivable \$	100,800			
Interest portion of collections	31,200	69,600	-	
Gain recognized based on collections		-	50,549	-
Realtor fee paid based on collections	-	-	-	6,048
Balance December 31, 1996	s	446,510	319,421	27,718

#### (4) Property and Equipment and Capitalized Leases (see note 2)

Depreciation and amortization charged to operations computed on the straight-line method amounted to \$68,628 in 1996 and \$70,142 in 1995.

Components of capitalized leases are as follows:	1996	1995
Telephone equipment	\$ 16,783	16,783
Less accumulated amortization	 16,783	15,104
	\$ -	1,679

#### (5) Pension

The Fund participates in the master defined contribution pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of earned compensation. Employees may participate at date of employment. Pension expenses amounted to \$1,319 in 1996 and \$1,269 in 1995. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump- sum distribution or purchase one of several types of annuity contracts.

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General Insurar Janitor Janitor Mail R Mail T Maint Payro Posto Retin Sala Telep Utili

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## 1998 Projected Building Services Budget

ected Income sboro Road Property Payments (7 ma. @ \$8,400 m Final Payment (August "97) Footage (20,329 @ \$1.00 = \$20,329.00 ma.) Income	o.) \$100, 243	<b>996</b> 800.00 .00 ,948.00 ,748.00	\$ 58 403 24	<b>997</b> 3,800.00 3,160.00 3,948.00 5,908.00	S 24 524	.00 .00 3,948.00 3,948.00
ected Expenses & Legal al Supplies ance (Plant) brial Services brial Supplies Room Truck Intenance (General) roll Taxes (Employer's S.S.) tage Meter/UPS irement aries ephone	1	9,000.00 3,000.00 8,000.00 2,500.00 2,500.00 2,500.00 2,500.00 2,393.28 1,838.13 1,319.21 31,284.70 4,000.00 30,000.00		9,000.00 3,000.00 9,000.00 21,000.00 2,500.00 7,000.00 4,000.00 25,000.00 2,489.07 1,500.00 1,371.99 32,536.88 5,000.00 30,000.00		7,000.00 3,500.00 11,000.00 21,000.00 2,500.00 7,000.00 4,000.00 25,000.00 2,948.82 2,000.00 1,591.19 38,546.51 5,000.00 28,739.06
lities me Mission's Note Payable (317,490.92) Principal & Interest Payments Principal (Includes Final Payment of \$403,160.00) Interest (8.5%) Insurance (Employee) Realtor's Fee Emergency Maintenance Fund Other Total Expenses	94,752.00 82,802.71	177,554.71 12,309.97 6,048.00 .00 1,000.00 \$344,748.00	434,242.40 57,116.46	491,358.86 12,316.69 27,717.60 20,116.91 1,000.00 \$705,908.00	60,745.05 12,210.22	72,955.27 11,167.15 .00 .00 .00 <u>\$243,948.00</u>

## Building Services Salary Breakdown uiding Similar St.

		1996			1997		1998	
Maintenance Sup	perintend	lent					1770	
Salary Social Security Insurance Dental Health Life/Disability	714.10 7,839.50 433.48	\$20,271.8 1,550.8 8,987.0 )	0 (7.65		Ē.	3 (7.65%)	7,971.74 22 32	(7.65%)
Retirement		1,013.59			1,054.14 \$32,736.82	4 (5%)	<u>1,096.30</u> \$32,671.47	(5%)
Receptionist		1.3.1.2	-			-		
Salary Social Security Insurance Dental Health Life/Disability Retirement	230.83 3,012.62 79.44	\$ 6,112.49 467.61 3,322.89 <u>305.62</u> \$10,208.61	(7.65%	6) 230.83 3,012.62 86.16	\$ 6,356.99 486.31 3,329.61 <u>317.85</u> 510,490.76	(7.65%) 234.5 2,809.7 151.1 (5%)	3,195.41 3 3	(4%) (7.65%) (5%)
Part-time Worker				=				
(4% increase) 104 days Social Security		82 days \$4,900.32 374.87 \$5,275.19	(4%/7.4 (7.65%)	) ' _	82 days \$5,097.12 389.93 \$5,487.05	(4%/7.77hr.) (7.65%)		(4%/8.08hr.) 7.65%)

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# 1998 The Together Way Plan Budget

Honorariums Salary Office Rent Health Insurance Travel & Promotion Office Expense (Postage, phone) Educational Materials Totals	<b>1996</b> \$3,750.00 6,900.00 3,600.00 2,612.00 8,000.00 4,138.00 1,000.00 \$30,000.00	<b>1997</b> \$3,000.00 6,900.00 3,600.00 2,612.00 8,000.00 4,138.00 <u>1,750.00</u> \$30,000.00	<b>1998</b> \$3,000.00 6,900.00 3,600.00 2,612.00 8,000.00 4,138.00 1,750.00 \$30,000.00
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ne Together Way Plan Coordinator	S .00
lary	2,612.00
alth Insurance	The second second second second

### Editor of The Together Way Plan Materials i of the (out that leads to the cu Salary

\$6,900.00

1. The Budget Committee will have general oversight of the work including budget approval.

2. All expenditures will be approved by the Executive Secretary.

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3. At the end of each calendar year, any unused funds in excess of one month's budget will be credited to the departments' share for the following year.

oreign Missions Iome Missions Bible College Retirement & Insurance Executive Office WNAC Master's Men Foundation <b>Totals</b>	1998 Budgets \$5,010,401.45 3,000,000.00 1,100,000.00 355,665.00 370,000.00 225,516.00 143,000.00 108,450.00 \$10,313,032.45	Percent of Total Denominational Giving Budget 48.58% 29.09% 10.67% 3.45% 3.59% 2.19% 1.38% 1.05% 100.00%	1998 Share \$14,574.00 8,727.00 3,201.00 1,035.00 1,077.00 657.00 414.00 <u>315.00</u> \$30,000.00	
Randall House - Furnish Printing				

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## **Free Will Baptist Bible College Report**

This has been a good year for your College in many ways. God has blessed the college with one of our finest student bodies; men and women who have given their lives to serve Christ and His church. From Nashville, Tennessee, where our students are weekly involved in Christian service, to the foreign mission fields, they are living and presenting the message of hope and salvation.

The college was approved and granted regional accreditation by the Southern Association of Colleges and Schools in December, 1996. This is to the credit of our Lord and the faithful, dedicated men and women of FWBBC. The college now maintains dual accreditation; along with SACS the Accrediting Association of Bible Colleges.

It is again with sincere gratitude we say thank you for your faithful and often sacrificial support of your college. Enrollment was better than we anticipated in May of last year. Present numbers indicate that we will have an increase this coming year ('97-'98) over the '96-'97 year. The treasurer's report will reflect an increase to general fund giving and also a record \$319,000.00 for the Paul Ketteman Christmas Drive fund.

Work is continuing on campus relocation. Step 2 has been introduced which includes beginning construction of the road that leads to the campus site and also initiating the capital campaign for raising the funds for construction of the new campus.

Special recognition goes to our outstanding faculty, staff and administration. These are men and women with a love for God and who have invested themselves in the lives of students, preparing them for service to our Lord and His kingdom.

Please remember the college before our Heavenly Father daily. Our success depends upon your faithfulness to support, to pray, to encourage and to give.

Respectfully Submitted, Tom Malone, President

## Free Will Baptist Bible College Board of Trustees Synopsis Of Minutes

### December 4-5, 1996

The board met on campus with all members present. The chairman conducted orientation for new members. Pat McLaughlin, of the Timothy Group, presented an organizational assessment and development audit. Arrangements were made for an additional training session for the board in fund-raising and promotion.

The Southern Association of Colleges and Schools' process was reviewed with a decision expected on December 11. Reports were received from various college departments and the financial reports reviewed. Commendations were made to Jake Creech for his years of service on the board and to Dr. Milton Fields and his staff for our successful acceptance by the Tennessee Education Department.

The Board met May 12-14 on campus to coincide with graduation and end May 12-14, 1997 of the year activities. All members were present. It was noted that we received full SACS accreditation. According to SACS procedures, the board reviewed and evaluated the president's 1996-97 goals and accomplishments and received his 1997-98 goals. Board committees on student affairs, faculty concerns and physical plant met to discharge their respective responsibilities.

The board heard the report of the academic dean and gave approval for faculty and curricular changes. Reports from the various college departments were received. The 1996-97 financial reports were received and the 1997-98 The campus relocation process was reviewed, specifically the possibility budget was adopted.

of a capital campaign and site work for an entrance road and gates. The board gave direction to redraft our Constitution and By-Laws to bring them into conformity to the denomination's directives.

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> > Oth Male Femo

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## **Registration Report**

## Annual Report 1996-97

### Enrollment

## **Enrollment Breakdowns**

tate		South Carolina .10
ama	South Dakota3	Tennessee
insas	Maryland1	Texas
ona	Michigan	Virginia13
fornia	Mississippi	Washington2
orado2	Missouri	West Virginia4
ida	Nebraska1	west virginia
orgia	New Mexico3	1
ois	North Carolina21	USVI
ana	Ohio	*Foreign
tucky	Oklahoma11	(The student body represents 28 states,
isiana1	Pennsylvania 1	USVI, and 9 foreign countries.)
Classification hmen112 homores100	Juniors	Special
hers		
e	sterial	
	Full Tir	mp
e Will Baptist	Dent Ti	me
er		
preign		Romania1
zil2	Korea1	Russia1
nada10	Pakistan1	Spain1
Ince	Panama2	

territory minutes subside a media tool in-

## **Financial Aid Report**

Loans Issued	<sup>7</sup> \$ 109,909.37
Student Workers	4
Scholarship Recipients	
SEOG Program	
College Work Study Program	
Pell Grant Awards	2
Subsidized Stafford Program	5
UnSubsidized Stafford Loan Program	
PLUS Loan Program	
Total Financial Aid Administered 1996-97	\$1,163,205.31

## Welch Library

Total books, bound volumes, microforms, sound recordings, video-cassettes, 

## Free Will Baptist Bible College Salary Breakdown

	1995-96	1996-97	1997-98
President			
Salary	\$50,558	\$51,308	\$53,104
Social Security	3,868	3,925	4,062
Retirement	2,680	2,960	3,064
Medical Insurance	2,187	2,304	2,400
Life Insurance	183	183	183
	\$59,476	\$60,680	\$62,813
Academic Dean			
Salary	\$43,255	\$44,005	\$45,565
Social Security	3,309	3,366	3,486
Retirement	2,293	2,539	2,629
Medical Insurance	2,187	2,304	2,400
Life Insurance	183	183	183
	\$51,227	\$52,397	\$54,263
Stewardship Developm	nent Director		
Salary	\$31,500	\$32,250	\$33,458
Social Security	2,410	2,467	2,560
Retirement	1,670	1,861	1,931
Medical Insurance	2,187	2,304	2,400
Life Insurance	183	183	183
	\$37,950	\$39,065	\$40,532
Treasurer	Succession Street and	A state of the second	- Seconder
Salary	\$38,199	\$38,949	\$40,357
Social Security	2,922	2,980	3,087
Retirement	2,025	2,247	2,329
Medical Insurance	2,187	2,304	2,400
Life Insurance	183	183	183
	\$45,516	\$46,663	\$48,356

Salary includes housing allowance where applicable.

Some administrators have chosen a voluntary reduction from listed salaries.

A - 68

# General Fund Gift Goals by States for 1997-98

State 1	1997-98 Goal
State	\$ 79,000
State	2,750
	FF 000
	10.000
a lifermin	1 100
G	1 100
a landa	1 700
a maching the second se	1 000
The second	00.000
m ddo	00 500
C	000
11	000
11-ho	44.000
III aic	15 000
I Manna	1 000
	1 000
Vancor	00.000
W shadar	000
I sublema	11.000
M. Jand	00 500
Michigan	00.000
Meniccippi	40.000
Missouri	000
Nebraska	600
Manada	000
New Hampshire	 
North Jorgev	600
New Mexico	102 000
North Carolina	00 000
Ohio	20.000
Oldahoma	000
Depoculuania	000 00
Carolina	1 000
South Dakota	102 000
Tennoccee	14 500
Towas	1 150
Managed	0.000
Wingin Islands	07 500
Tr sinio	11 000
MUNIAC	0.000
Ht hington	10 500
West Virginia	70.000
Othor	A1 100 000
Total	\$1,100,000
10141	

HHA Hill, Harper & Associates, P.C. Certified Public Accountants

#### Independent Auditors' Report

Num Gift Goals by Sterns for 1997-93

Terry A. Hill Ernest R. Harper

The Board of Trustees Free Will Baptist Bible College: Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statements of financial position of Free Will Baptist Bible College as of May 31, 1997 and 1996, and the related statements of activities and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Free Will Baptist Bible College as of May 31, 1997 and 1996, and the results of its operations for the years then ended in conformity with generally accepted accounting principles.

As explained in notes 1 and 12 to the financial statements, in 1996 the College gave retroactive effect to the change in accounting for contributions as prescribed by Statement of Financial Accountants Standards (SFAS) No. 116, ating for Contributions Received and Contributions Made, and the financial statement presentation prescribed by SFAS No. 117, Financial Statements of Not- for- Profit Organizations.

Further, as explained in note 12 to the financial statements, in 1997 the College gave retroactive effect to the change in accounting for investments as prescribed by Statement of Financial Accounting Standards (SFAS) No. 124, "Accounting for Certain Investments of Not for Profit Organizations."

Hell, Harper & acorector, P.C.

July 3, 1997

## FREE WILL BAPTIST BIBLE COLLEGE

## Statements of Financial Position

Cur

No

1996-97

FINANCIAL

REPORT

**Free Will Baptist** 

**Bible College** 

3606 West End Avenue Nashville, Tennessee 37205

> -0-615/383-1340

Fax: 615/269-6028

www.fwbbc.edu

May 31, 1997 and 1996

	50 (C)				100/
100			3	1997	1996
Assets				379,061	218,483
rrent assets:			\$	319,001	prof.
Cash and cash equivalents				36,131	23,392
Accounts receivable.				81,600	157,200
Student accounts				17,393	28,805
Pledges				6,056	18,081
Employee and outer				48,427	37,713
Prepaid expenses					111111111
Inventories				568,668	483,674
Total current assets					202 076
ment assets:				270,311	203,076
Cash restricted for endowments				432,881	410,762
a tratistad for student loans				5,000	5,000
a thatd under life income apreciation				63,823	59,763
A THE PARTY OF THE ACT YOUNG					212 002
Loans to students, less allowance for doubt	ful		_	268,017	313,093
loans of \$15,000		18217		1,040,032	991,694
				1,010,000	Total and
Total non current assets					
Property, plant and equipment:				5,391,129	5,324,395
Investment in property, plant and equipme	ent		-	2,209,167	2,055,784
Accumulated depreciation				3,181,962	3,268,611
Accumulated off	ment		-	5,101,502	INTERNET STORE
Net property, plant and equip			\$_	4.790.662	4.743.979
Total assets				10.210	
Liabilities and Net /	Assets				
	BLOCK C STORE			69,018	79,039
Current liabilities:			\$	55,327	50,738
Accounts payable and accrued expenses		80.0		79,542	75,198
Student deposits and agency funds				15,693	4,435
t - I - I - int	1 other			15,095	and the second sec
Deferred revenues - summer school and	1 Outer			219,580	209,410
Total current liabilites				lip/	
				24 760	66,224
Notes payable and long term debt:				24,760	181,955
Notes payable and capital lease oongath	Jus			186,589	a second second second
Notes payable to individuals				211,349	248,179
Total other liabilites and lor	ng term debt			the second first of the line	457,589
	-			430,929	457,502
Total liabilities					3,427,403
Net assets:				3,431,742	58,039
Unrestricted funds				51,205	000 010
Temporarily restricted funds				876,786	000,240
Permanently restricted funds				4,359,733	4,286,390
Total net assets	Winse.			\$ 4,790,662	4,743,979
Total liabilities and net ass	ets				
AND ALC A FRY CO.					

See accompanying notes to financial statements.

## Statements of Activities and Changes in Net Assets

## For the years ended May 31, 1997 and 1996

	1997					
			Temporarily	Permanenti	y	-
	U	nrestricted	Restricted	Restricted		
Revenues:		Funds	Funds	Funds	Total	1996
Tuition and fees	\$	1,307,605			the second second	
Federal grants and contracts		-	-	-	1,307,605	1,272,82
Private gifts		1,014,895	25,615		25,615	28,25
Endowment income			34,009	81,080	1,129,984	1,144,47
Investment income		7,657	10,969	-	18,626	
Unrealized gain on investments		17,384	179	9,403	26,966	
Sales and services of		-	-	4,060	4,060	13,873
auxiliary enterprises		050 7/2				-5,675
Other sources		959,762	-	-	959,762	997,838
	-	27,514		(18,705)	8,809	48,691
Net assets missed a		3,334,817	70,772	75,838	2 401 400	
Net assets released from restrictions	_	77,606	(77,606)	-	3,481,427	3,553,937
Total revenues	-	3,412,423				
Expenditures:			(6,834)	75,838	3,481,427	3,553,937
Educational and general:						A REAL PROPERTY AND
Instruction		14223 (CEN				
Academic support		878,416	- 1953	-	878,416	002 000
Student services		255,130	-	-	255,130	883,223
Operation and maintenance of plant		302,841	-	-	302,841	243,698
Institutional support		343,107	-		343,107	297,117
Scholarships and fellowships		798,253	-	-	798,253	380,495
Total educational and general		46,909	-	-	46,909	809,770
expenditures					10,505	31,492
Auxiliary enterprises:	2,	624,656	-	-	2,624,656	2
Dormitories				-	2,024,030	2,645,795
Dining hall		275,042	-	-	275,042	
Bookstore		398,953	-	-		279,869
Snackshop		85,596	-	-	398,953	409,554
		23,837	-	-	85,596	94,916
Total auxiliary enterprises					23,837	27,785
expenditures	7	83,428	-		202 422	
Total expenditures	34	08,084			783,428	812,124
increase (decrease) in net assets	5,4	00,004	-		3,408,084	3,457,919
Net assets at beginning of year		4,339	(6,834)	75,838	73 342	Contraction of the
as restated					73,343	96,018
10 Latter and the state of the second s	3,42	27,403	58,039	800,948	4 286 200	1
let assets at end of year \$	3.43	1,742				4,190,372
ee accompanying notes to finantia	-		51,205	876,786	4,359,733	4,286,390

See accompanying notes to financial statements.

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## FREE WILL BAPTIST BIBLE COLLEGE

### Statements of Cash Flows

## For the years ended May 31, 1997 and 1996

s chucu	Iviay	51,	1771	and		
	4			199	17	_
1	Constant of the	Ten	IDOD	rily	Perma	nen

	wert Charles	Temporarily	Permanently	N.	
	Unrestricted	Restricted	Restricted		
	Funds	Funds	Funds	Total	1996
Cash flows from operating act	And a state of the				
Cash collected from students	\$ 2,270,475	-	1.11.00	2,270,475	2,290,455
Federal grants	-	25,615		25,615	28,253
Pell grants considered to be agency				a contraction of	
fund transactions	-	154,870	-	154,870	169,195
Private gifts and grants	1,021,845	39,009	-	1,060,854	857,319
Endowment income	7,657	10,969	1000	18,626	17,103
Investment income	17,384	179		17,563	12,595
Other revenues	27,514	-	-	27,514	12,718
Cash paid for scholarships, to vendors					
and for payroll	(3,182,111)	(61,030)		(3,243,141)	(3,346,609)
Cash paid for Pell grants		(154,870)		(154,870)	(169,195)
Interest paid	(4,515)		the property	(4,515)	(7,388)
Cash provided from			Article Spinster		1.1.00
(used by) operating activities	158,249	14,742		172,991	(135,554)
		14,142		114771	(135,554)
Cash flows from investing acti	CONTRACTOR AND A CONTRA			1111 200	(1)(( ))(0)
Expended for plant assets	(66,734)	-	(100 200)	(66,734)	(166,962)
Student notes receivable made	-	-	(120,702)	(120,702)	(116,762)
Student note receivable collections			148,568	148,568	73,689
Cash provided from					and the second
(used by) investing activities	(66,734)		27,866	(38,868)	(210,035)
Cash flows from capital activ	rities				
Gifts received for:					
Endowments and student loans	-		81,080	81,080	36,377
Proposed new campus	63,650	-	- they	63,650	218,280
Other student loan transactions:					
Interest income on student loans	-	-	7,912	7,912	39,744
Investment income		-	9,403	9,403	18,284
Collection costs and other transactions	-	-	(5,272)	(5,272)	(5,009)
Cash provided by capital activities	63,650	-	93,123	156,773	307,676
Cash flows from financing acti					conjere
Retirement of notes payable and long term					
Related to plant assets	(41,464)		1000	(41,464)	(46,682)
Temporarily restricted funds	(41,404)	1224111	a free last fre	(44,404)	(9,500)
Interfund activities	51,936	(19,801)	(32,135)	the last of	(3,500)
Notes payable for student loans	-	(12,001)	500	500	(6,127)
Cash provided from (used by)					[0,127]
	10 /22	(10 001)	(21 (25)	(10.000)	((2 200)
financing activities	10,472	(19,801)	(31,635)	(40,964)	(62,309)
Net increase (decrease) in cash					
and cash equivalents	165,637	(5,059)	89,354	249,932	(100,222)
Cash and cash equivalents at					
beginning of year	213,424	10,059	613,838	837,321	937,543
Cash and cash equivalents at					
at end of year	\$ 220.041	6 000	702 102	1 097 353	027 221
- cuu or year	\$379,061	5,000	703,192	1,087,253	837,321

## Statements of Cash Flows, continued

## For the years ended May 31, 1997 and 1996

	Unrestricted	Temporarily	Permananti		
	Funds	Restricted Funds	Restricted Funds	Total	1000
Cash and cash equivalents consist of the			Letter management		1996
Current assets	Ga				
Non current assets:	\$ 379,061	-	-	379,061	218,48
Cash restricted for endowments				this all he have	210,48
Cash restricted for student loans	-		270,311	270,311	203,07
Cash held under life income	-	-	432,881	432,881	
agreements					410,762
Total cash and		5,000	-	5,000	5,000
Total cash and cash equivalents	\$379,061	5,000	703,192		
Reconcilation of low			100,172	1,087,253	837,321
Reconcilation of increase (decrease) in	net assets to				
cash flows provided from operating acti-	vities				
Increase (decrease) in net assets \$	4,339	16 92 1)			
Transactions considered to be capital additio	ns:	(6,834)	75,838	73,343	96,018
Gifts for endowments and student loans		(rectant)			C. C. C. D. P.
Proposed new campus	_	-	(81,080)	(81,080)	(36,377)
Net other transactions from		-	-	-	(218,280)
student loan funds	-		1000000		
Depreciation	153,383	(C-0)	9,302	9,302	(48,894)
Unrealized gain on investments	-		The bolton	153,383	149,854
Net interfund transfers	(16,576)	-	(4,060)	(4,060)	(13,873)
(Increase) decrease in current assets:	(10,010)	16,576	-	-	-
Accounts receivable:					
Student accounts	(12,739)				
Pledges	Sec. Physics 72	-	-	(12,739)	1,234
Employee and other	6,950	5,000	-	11,950	(32,500)
Inventories	11,412	-	-	11,412	(14,135)
Prepaid expenses	(10,714)	-	-	(10,714)	8,595
Increase (decrease) in current liabilities:	12,025	-	-	12,025	(9,706)
Accounts payable and accrued expenses	(10.000)				(-,,,,,)
Student deposits and agency funds	(10,022)	-	-	(10,022)	(29,354)
Accrued salaries	4,589	-	-	4,589	20,012
Deferred revenues	4,344	-	- training	4,344	(6,695)
Cash provided from	11,258		-	11,258	(1,453)
from operating activities \$	158,249	14,742	-	172,991	(135,554)

See accompanying notes to financial statements.

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A DESCRIPTION DATE

#### FREE WILL BAPTIST BIBLE COLLEGE

### Notes to Financial Statements

#### May 31, 1997 and 1996

The Free Will Baptist Bible College operates under the auspices of the National Association of Free Will Baptists, Inc. and is governed by a Board of Trustees.

### (1) Summary of Significant Accounting Policies

#### **Basis of Financial Statement Presentation**

The financial statements of the College have been prepared on the accrual basis of accounting.

In order to ensure observance of limitations and restrictions placed on the use of resources available to the College, the accounts of the College are maintained in accordance with the principles of "fund accounting". This is the procedure by which resources for various purposes are classified for accounting purposes into funds that are in accordance with activities or objectives as specified by donors, in accordance with regulations, restrictions, or limitations imposed by sources outside the institution, or in accordance with directions issued by the governing board.

These financial statements, however, have been prepared to focus on the entity as a whole and to present transactions according to the existence or absense of donor- imposed restrictions in conformity with Statements of Financial Accounting Standards (SFAS) No. 116 "Accounting for Contributions Received and Contributions Made" and No. 117 "Financial Statements of Not- for- Profit Organizations" adopted by the Financial Accounting Standards Board in June 1993. This has been done by classification of fund transactions into three categories of net assets: unrestricted net assets which have no donor- imposed restrictions, temporarily restricted assets which have donor- imposed restrictions that expire in the future, and permanently restricted net assets which have donor imposed restrictions which do not expire, as follows: (see note 12)

Reporting prior to SFAS No. 116 and 117	Reporting in compliance with SFAS No. 116 and 117
Fund Group	Net Asset Group
Unrestricted current funds	Unrestricted
Restricted current funds	Temporarily restricted
Annuity (life income) funds	Temporarily restricted
Loan funds	Permanently restricted
Endowment funds:	
True	Permanently restricted
Scholarship	Permanently restricted
Quasi	Unrestricted
Plant funds:	
Unexpended plant funds	Temporarily restricted
Net investment in plant	Unrestricted
Agency funds	Unrestricted liability

### Expiration of Donor- Imposed Restrictions

The expiration of a donor- imposed restriction on a contribution is recognized in the period in which the restriction expires and at that time the related resources are reclassified to unrestricted net assets. A restriction expires when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Notes to Financial Statements, continued

#### Summary of Significant Accounting Policies, continued (1)

#### Pledges Receivable (note 3 and 12)

These amounts, less an appropriate reserve, are recorded at their estimated fair value with amounts due later than one year at the present value of estimated future cash flows.

#### **Property, Plant and Equipment**

Plant assets, consisting of land, buildings, other land improvements, equipment and furnishings, library books, and construction in progress are stated at cost or estimated fair value at date of gift. Expenditures for acquistion of assets in excess of \$250 are capitalized as investment in plant.

Depreciable assets are depreciated on a straight- line basis over the estimated useful lives of the assets. ranging from 5 to 50 years. The current provision for depreciation is reported as an expenditure of the College.

#### Inventories

Inventories, consisting of books and supply items, are valued at cost, with cost being determined on the first- in, first- out method.

#### Investments (See Note 12)

Investments are reported at market value to comply with Financial Accounting Standards No. 124, "Accounting for Certain Investments of Not for Profit Organizations."

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Taxes

The College is exempt from income taxes under Internal Revenue Code Section 501(c)(3); accordingly, no provision for taxes has been made in the accompanying financial statements.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the College considers all cash on hand, deposits in financial institutions and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

#### **Compensated Absences**

Employees of the College are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service and other factors. It is impracticable to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the accompanying financial statements. The College's policy is to recognize the cost of compensated absences when actually paid to employees.

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## FREE WILL BAPTIST BIBLE COLLEGE

## Notes to Financial Statements, continued

# (1) Summary of Significant Accounting Policies, continued

Fair Value of Financial Instruments The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

(2)

(3)

2213 2

Investments - Marketable Securities Investment securities are stated at market value. The following table summarizes by type the ving value and market value of the investment assets.

elationship between carrying value a	no m	al kot the state		Excess	l of	-	alized	
	C	arrying Value	Market Value	Market (Under)			ains_	
Balance May 31, 1997 Common stocks	\$	38,224	63,823	2	5,599	-	25,599	
Balance May 31, 1996 Common stocks	\$	38,224	59,763	3	21,539	-	21,539	
Unrealized gain due to change in change in market value pools	n the	cummulative	and a second	14-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	4,060			
Realized gain on sale of investments at m	arket	values		\$	4,060			
Pledges Receivable Pledges receivable consist of the fe	ollowi	ing at May 3	1, 1997 and 1	996:			1997	1996
Fund Gro	lions					\$	30,500 51,100	42,450 114,750
Unrestricted - operation Temporarily restricted	d - p	roposed new	campus			\$_	81,600	157,200
					-		llowence	for potential

Pledges receivable are recorded at estimated realizable value after an allowance for potential uncollectible pledges. Further, pledges receivable expected to be collected in years after the next fiscal year are discounted to their present values of future cash flows using an 8% interest factor.

## Remaining Net Assets of Temporarily Restricted Funds

f temporarily restricted funds are available for the following purposes: (4)

Net assets of temporarily resulted runted		1997	1996
	\$	-	16,576
Proposed new campus	5	33,463	21,398
Scholarships		4,725	4,725
t if income funds		13,017	15,340
Other instructional and institutional	s_	51,205	58,039

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Notes to Financial Statements, continued

#### (5) Net Assets Released From Restrictions

Donor imposed restrictions expired on temporarily restricted net assets as follows:

Expenditures made for donor imposed restrictions:			
Private scholarships	\$	27,145	
Supplemental Educational Opportunity Grant		16,334	
College Work Study Program		9,281	
Equipment capitalized		3,633	
Other instructional and institutional		4,637	
Proposed new campus related costs	- 1-	16,576	
Net assets released from restrictions	\$	77,606	

Pell grants to students amounting to \$154,870 and \$169,195 for 1997 and 1996, respectively, are not included in expenditures or net assets released from restrictions, as scheduled above. Pell grants are considered to be an agency transaction in that the student payments are entitlements and the funds are not under the control of the College.

#### (6) Concentration of Credit Risk

The College is the institution of higher education of the National Association of Free Will Baptists, Inc. and offers Bible based educational services to members of the denomination. The College extends credit in certain instances to students for educational costs and makes loans to students from the Loan Funds. The College also maintains certain accounts for sponsored groups, staff purchases, student telephone charges, etc. The College also has a substantial amount of pledges receivable which are dispersed among numereous supporters of the College. These accounts are not collateralized and are subject to accounting risk of loss amounting to the outstanding balance at any point in time.

Further, the College has cash funds invested at several financial institutions and has risk of accounting loss for funds amounting to approximately \$30,000 since the balance at certain financial institutions is greater than the insurable limit. The College also owns marketable securities received by gifts which are subject to accounting risk of loss amounting to the recorded balance.

#### (7) Property, Plant and Equipment and Capitalized Leases (see note 8)

Components of property, plant and equipment and capitalized leases are as follows:					
			Total	Purchased Assets	By Capital Leases
Land		\$	296,519	296,519	-
Land and costs incurre	d, proposed new campus		297,221	297,221	11 10 10 10 10 10 10 10 10 10 10 10 10 1
Buildings			3,374,969	3,374,969	
Equipment			1,048,490	903,166	145,324
Library Books			373,930	373,930	-
			5,391,129	5,245,805	145,324
Accumulated deprecia	tion and amortization	_	2,209,167	2,070,978	138,189
Net investment in plan	t	s_	3,181,962	3,174,827	7,135
Depreciation and amortiza	tion charged to expenditur	es wa	s \$153,383	and \$149,854	in 1997 and

Depreciation and amortization charged to expenditures was \$153,383 and \$149,854 in 1997 and 1996, respectively.

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## FREE WILL BAPTIST BIBLE COLLEGE

## Notes to Financial Statements, continued

Notes Payable and Long Term Debt	1997	1996
Permanently Restricted Funds - Student Loan Funds 5% demand notes payable to individuals	186,589	181,955
Unrestricted Funds - Related to plant asset financing: 8% installment obligation, secured by passenger bus, payable monthly at \$200 through May 1996 and \$8,046 paid in June 1996.	-	8,046
7% installment obligation payable monthly at \$793 through April 1999	16,414	24,980
Capital lease obligations, secured by computer and telephone equipment, as follows: (Note: debt service payments related to capital lease obligations are substantially funded by billing to users)		
10% obligation payable in monthly installments of \$688 matured July		1,358
7% to 8% obligations payable in monthly installments of \$2,263	8,346	31,840
maturing through November 1997. Total notes payable and capital lease installment obligations	\$ 24,760	66,224
Annual maturities of long-term debt installment obligations are as follows for each year caded May 31,:	Capitalized	

1998	ł	ng- Term Debt 8,712 7,702	Lease Obligations 8,524	<u>Total</u> 17,236 7,702
1999	5_	16,414	8,524	24,938
Less amount representing inter		t	178	178
Less amount representing			\$ 8,346	24,760

## (9) Potential Campus Relocation

(8)

In September, 1994 the College purchased a 123-acre tract of land located 16 miles northwest of Nashville in anticipation of possible relocation of the campus. The purchase price, improvements and related expenses totaled \$297,221 through May 31, 1997. Relocation of the present campus to the new property is subject to several factors. These factors, among others, include the following:

> Obtaining an acceptable sales price for the present campus, and

> Securing denominational support for potential relocation.

When all criteria for relocation have been met, the present campus will be sold and all proceeds applied to the cost of the new campus. Cost of construction in excess of the proceeds realized from the sale of the present campus will be funded by various capital campaigns.

Notes to Financial Statements, continued

#### (10) Pension Plan

The College has a defined benefit pension plan which covers all regular employees, except full-time students, hired prior to attaining age 61 following completion of one year of service and attainment of age 21. Service for benefit and vesting purposes shall be the number of plan years in which the participant completes at least 1,000 hours. The benefits on retirement are determined based on average compensation during the three consecutive years during the last ten years prior to the participant's normal retirement date which produces the highest average. Employees are not required to contribute toward the cost of the plan. The College's funding policy is to fund pension costs accrued. The plan assets consist of investments with and fully guaranteed by Protective Life Insurance Co., the plan administrator.

The following table sets forth the plan's funded status and amounts recognized in the College's statement of financial position at May 31, 1997.

Actuarial present value of benefit obligation:		
Accumulated benefit obligation (of which \$1,194,079is vested)	\$_	(1,218,981)
Projected benefit obligation for services rendered to date	\$	(1,495,346)
Plan assets, at fair value		1,447,971
Projected benefit obligation in excess of plan assets	10.17	(47,375)
Unrecognized net (gain) or loss		65,367
Prior service cost not yet recognized in net periodic pension cost (benefit)		129,783
Unrecognized net asset at June 1, 1989 being amortized over 15 years		(174,381)
Accrued pension cost, included in accounts payable	\$_	(26,606)
Net pension cost for 1997 included the following components:	1	A DAY OF MY
Service cost - benefits earned during period	\$	57,945
Interest cost on projected benefit obligation		113,005
Actual return on plan assets		(93,944)
Net amortization and deferral		(26,797)
Net pension cost	\$_	50,209
The unlabted success discount sets and rate of insurance in fature		and the law

The weighted-average discount rate and rate of increase in future compensation levels used in determining the actuarial present value of the projected benefit obligation were 8 percent and 4 percent, respectively. The expected long-term rate of return on assets was 8.5 percent.

#### (11) Net Assets

Net assets of the College consist of the following as of May 31, 1997 and 1996:

1997					
investigation of the	Temporarily	Permanently	and the state	1996	
Unrestricted	Restricted	Restricted	Total	Total	
274,540			274,540	225,016	
3,157,202	-	-	3,157,202	3,202,387	
ing the lines	4,725	and the second second	4,725	4,725	
-	46,480	-	46,480	36,738	
-	d he ned	and mining		16,576	
and the second second	12010	542,653	542,653	538,109	
	I want to see	86,880	86,880	86,880	
-		247,253	247,253	175,959	
3,431,742	51,205	876,786	4,359,733	4,286,390	
	274,540 3,157,202 - - - - - -	Temporarily           Unrestricted         Restricted           274,540         -           3,157,202         -           -         4,725           -         46,480           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -	Temporarily         Permanently           Unrestricted         Restricted         Restricted           274,540         -         -           3,157,202         -         -           -         4,725         -           -         46,480         -           -         -         542,653           -         -         86,880           -         -         247,253	Temporarily         Permanently           Unrestricted         Restricted         Total           274,540         -         -         274,540           3,157,202         -         -         3,157,202           -         4,725         -         4,725           -         46,480         -         46,480           -         -         -         -           -         46,480         -         -           -         -         -         -           -         46,480         -         -           -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -	

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## FREE WILL BAPTIST BIBLE COLLEGE

## Notes to Financial Statements, continued

## (12) Change in Accounting Principles (see note 1)

## Changes Made for May 31, 1996 Financial Statements:

To implement Statements of Financial Accounting Standards (SFAS) No. 116 "Accounting for Contributions Received and Contributions Made" and No. 117 "Financial Statements of Not- for- Profit Organizations", the following changes in accounting principles were made as of May 31, 1995.

These changes reconcile total fund balances as previously reported to total net assets as restated.

Fund balances as originally reported as of May 31, 1995:

Fund balances as originally reported as of May 3	restricted	Temporarily Restricted <u>Funds</u>	Permanently Restricted <u>Funds</u>	Total <u>Funds</u>
Current unrestricted funds	\$ 110,075	- 68,216	-	110,075 68,216
Current restricted funds	-	-	482,138	482,138
Loan funds	263,471	-	212,000	475,471
Endowment funds Annuity (life income) funds	-	4,725		4,725
Plant funds:	1	18,284	-	18,284
Unexpended plant funds Net investment in plant	2,899,097			2,899,097
Total fund balances as originally reported as of May 31, 1995	3,272,643	91,225	694,138	4,058,006
Adjustments necessary to implement				
SFAS No. 116 and 117:	31,900	92,800	- (	124,700
Recording of pledges receivable	101,584			Roch <u>t</u> ouri
Net assets released for debt repayment	9,500			100 m
Reclassifications of fund balances Total net assets as restated as of May 31, 1995 as reported May 31, 1996	\$ 3,415,62		1003	4,182,706

## Changes Made for May 31, 1997 Financial Statements:

The College implemented SFAS No. 124, "Accounting for Certain Investments of Not for Profit Organizations" which requires investments to be reported at market value. Accordingly, total net assets have been restated as of May 31, 1996 and 1995 to reflect market value gains at those dates as follows:

Total net assets as restated as of May 31, 1995 as reported May 31, 1996	\$	3,415,627	72,941	694,138 7,666	4,182,706 7,666
Net gain as of May 31, 1995 Total net assets as restated as of May 31, 1995 as reported May 31, 1997	s_	3,415,627	72,941	701,804 =	4,190,372
Total net assets as of May 31, 1996 as reported May 31, 1996 Net gain as of May 31, 1995 Net gain for the year ended May 31, 1996	\$	3,427,403	58,039 - -	779,409 7,666 13,873	4,264,851 7,666 13,873
Total net assets as restated as of May 31, 1996 as reported May 31, 1997	s	3,427,403	58,039	800,948	4,286,390

### FREE WILL BAPTIST BIBLE COLLEGE Proposed Budget for the Year Ending May 31, 1998 As Compared to Actual as Summarized for the Year Ended May 31, 1997

## Current Unrestricted Funds

	Proposed	
	Budget	Antonia
Revenues:	May 31,	Actual
	1998	May 31,
Tuition & fees		1997
Gifts:	1 540 646	tests from the line
Together Campaign	1,549,646	1,307,60
Estates & Misc.	1 100 000	
Lotates de Ivilse.	1,100,000	954,809
Endowment income	32,000	60,080
Investment income	the second	town and the
Investment income	7,500	7,657
Sales and services of auxiliary enterprises	15,500	17,384
	1,072,000	959,762
Other sources		
Net Assets Released From Restrictions	15,000	27 514
Total revenues	100,000	27,514
	3,891,646	77,606
Expenditures:	1841 Januari	3,412,423
Educational & general:		
Instruction		
Academic support	927,778	878,416
Student services	303,762	255 120
Operation and maintenance of plant	353,231	255,130
Insulutional support	452,857	302,841
Scholarships/Contingency	859,910	343,107
Total educational and	100,000	798,253
Total educational and general expenditures	2,997,538	46,909
Auxiliary enterprises:	2,391,338	2,624,656
Expenditures:		
	894,108	783,428
otal expenditures	A Did totoles a Cr	103,420
	3,891,646	2 400 004
	-,,	3,408,084
Excess of revenues		
Excess of revenues over expenditures	0	
	0	4,339
		14
THIS INFORMATION IS NOT PART OF THE AU	DITODIC DED	
	DITOK'S REPORT	

### SUMMARY OF FINANCIAL INFORMATION

This summary is provided to help the denomination better understand the overall financial condition of Free Will Baptist Bible College.

#### **Balanced** Budget

Total Unrestricted Funds Revenues for the year ending May 31, 1997 amounted to \$3,412,423. Total Expenditures were \$3,408,084, providing \$4,339 surplus of income over expenses.

### **Positive Cash Flow Statement**

The combined cash flow of the College's operating, investing, capital and financing activities showed cash and cash equivalents increasing \$165,637 in Unrestricted Funds, decreasing \$5,059 in Temporarily Restricted Funds, and increasing \$89,354 in Permanently Restricted Funds for a cumulative cash flow increase of \$249,932.

#### **Unrestricted** Giving

Private gifts provided \$1,014,895 in unrestricted funds revenues. Of that amount, \$954,809 was provided from General Fund gifts, \$59,630 from Estate gifts, and \$456 from special gifts. FWBBC thanks all those who gave so generously to help us end another fiscal year in the "black."

#### General Fund Giving Keeps Tuition Costs Down

Because of above-mentioned General Fund gifts, FWBBC students were in essence "awarded" \$113 for every semester hour taken in 1996-97. Or, unrestricted General Fund gifts kept the cost of tuition per semester hour at \$142 instead of \$255. This gift subsidy saved each student taking 30 semester hours (15 hours per semester) a total of \$3,390 this past academic year.

#### Claim the Land Campaign Update

Fiscal year 1996-97 saw another \$63,650 in cash gifts applied toward the "Claim the Land" campaign. This brings the cumulative cash gifts (since the campaign's beginning) to \$354,702. Another \$51,100 in pledges remains to be collected.

#### **Financial Obligations**

The College remains, in practicality, debt-free. Lease and loan obligations for computer equipment amounts to \$24,760. Notes Payable to Individuals (the proceeds are restricted for the purpose of providing low-interest student loans) amounts to \$186,589. The College has sufficient cash and savings to completely liquidate these financial obligations.

### Debt Ratio

FWBBC's assets to debt ratio is extremely good. Total assets amount to \$4,790,662. Our debt (listed in "Financial Obligations" above) comes to \$211,349, giving a 23 to1 ratio. Adding all other liabilities to our debt brings the total to \$430,929, and gives an 11 to 1 ratio of total assets to total debt and liabilities.

#### THIS INFORMATION IS NOT PART OF THE AUDITOR'S REPORT.

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# Amended and Restated Charter of Free Will Baptist Bible College

Pursuant to TCA Section 48-60-102, Provisions for Amendments; TCA Section 48-60-106, Provisions for Restatement; and TCA Section 48-67-101 & 102, a Tennessee Nonprofit Corporation; Free Will Baptist Bible College, a Tennessee Nonprofit Religious Corporation, existing under an original Charter filed with the Secretary of State on July 19, 1945, reference #MA-2P0312, with amendment thereto filed on December 12, 1983, reference #453 02106; all of which are now to be amended and restated by this Amended and Restated Charter:

- 1. The name of the Corporation is: Free Will Baptist Bible College
- The Corporation's principal office is located at: 3606 West End Avenue, Nashville, Davidson County, Tennessee 37205
- The Corporation's registered agent and address: Charles Thomas Malone, 3606 West End Avenue, Nashville, Tennessee 37205
- 4. The duration of this public benefit Corporation is perpetual.
- 5. The Corporation shall have no members.

## Article I

The Corporation is a Nonprofit Religious Corporation as defined by the Tennessee Nonprofit Corporation Act, TCA Section 48-51-101 *et seq.*, and more specifically as a Nonprofit Religious Corporation as set forth in TCA Section 48-67-101 & 102. This Corporation shall have and be entitled to exercise all powers which a Nonprofit Religious Corporation of its nature may have and exercise under the laws of the State of Tennessee, now in effect or hereafter amended, subject to the limitations contained in the Internal Revenue Code to retain its status as an exempt religious organization.

## Article II

## **Corporate Purposes**

The purpose for which this Corporation is organized is: To Magnify Christ Jesus as Our Lord and to Glorify Our Heavenly Father.

To implement this chief purpose the Corporation shall establish and maintain a Bible College devoted to the promotion and impartation of higher Biblical education, and such other education, instruction, and training as may be deemed essential to the equipping of all Christian workers, teachers, ministers, missionaries, laymen and laywomen for Christian sersubordinate employees as may be necessary for the proper conduct of the institution; to conduct courses of training for both resident and correspondence students; to institute and carry on missions or commissions for missionary for missionary pursuch work and the general promotion of the Bible College; to solicit, support, receive, collect, hold and acquire properties such work and the general promotion of the Bible College; to solicit, support, receive, collect, hold and acquire properties construct, rent, and equip such buildings as may be required for the accommodation, work, and welfare of the institution in charter is granted.

In addition to the general powers of this Corporation authorized by the Nonprofit Religious Corporation Act and the Statues of the State of Tennessee, the Corporation is duly authorized to grant diplomas and such other literary honors as are usually conferred by like institutions, including the conferring of graduate, post-graduate, and honorary degrees. This Corporation is organized exclusively for charitable, religious, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 (or the corresponding provisions of any future United States Internal Revenue law) and its regulations (as they now exist or may hereafter be amended).

## Article III

## **Management of Corporation**

The overall direction and policy of the Corporation shall be vested in the Board of Trustees. The trustees shall be elected by the National Association of Free Will Baptists, Inc., in accordance with its constitution and By-Laws.

## Article IV

## **Corporation's Powers As Trustees**

The Corporation shall receive and administer funds and properties of all kinds for the above purposes and, to that end, the Corporation is authorized to take and to hold by bequest, devise, gift, purchase, loan or lease, either absolutely or in trust, for said purposes or any of them, any property, real, personal, or mixed, without limitation as to amount or value, in accordance with such limitations as may be imposed by law or by provision of this Amended and Restated Charter: to sell, convey and dispose of any such property or to invest and reinvest the principal thereof, and to deal with and expend such principal or the income therefrom for any of the purposes of the Corporation, either by direct action of the Corporation or by means of trust created by it, without limitation, except such limitation, if any, as may be contained in the instrument under which such funds or property are received; to receive an property, real, personal, or mixed, in trust, under the terms of any deed, will, deed of trust, or other trust instrument consistent with the purposes of the corporation, in administering the same to carry out the directions and exercise the powers contained in the instrument under which the property is received, including the expenditure of the principal as well as the income for one or more such purposes, if authorized and directed in the instrument under which it is received; to receive, take title to, hold and use the proceeds and income of real estate, personal estate, stocks, bonds, obligations, and other securities of any person or persons, corporation or corporations, domestic or foreign for the purposes of the Corporation. The Corporation is specifically authorized to serve as a Trustee of any and all funds donated to its use upon specified terms and conditions consistent with its nonprofit religions and educational purposes. Furthermore, it may serve as Trustee under specific terms and conditions of any and all funds so long as it has a beneficiary interest thereunder.

## Article V Dissolution

In the event of the dissolution of this Corporation, any assets of the organization then remaining shall be conveyed to The National Association of Free Will Baptists, Inc., which organization is exempt under section 501(c)(3) of the Internal Revenue Code of 1954 as amended or under successor provisions of the Code as may be in effect at the time of dissolution.

## Article VI Amendments

This Charter may be amended upon a two-thirds majority vote of the entire Board of Trustees consistent with the declared general programs, objects, Charter, By-laws and purposes of the National Association of Free Will Baptists, Inc., in the following manner:

 The written amendment shall be submitted at a regular or special meeting of the Board upon the proposed written amendment being included in the notice for said meeting; and

 Upon its adoption, the same will be included in the Board's Report to the next regular annual session of the National Association for discussion only; and

3) Thereafter, the Board will reconsider the Charter amendment in light of the discussion at the annual session of the National Association and the Board must again approve the Charter amendment or an amendment thereof and present the same to the next regular annual session of the National Association for approval; and

4) Only upon the approval of said proposed amendment at the next regular annual session of the National Association shall the Charter amendment be finally approved by the Board and filed of record with the Secretary of State.

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## **By-laws and Rules of Decorum** of **Free Will Baptist Bible College**

## **Organization, Objective and Purposes**

1. Organization. The Free Will Baptist Bible College (hereafter referred to as "college") is a Nonprofit Corporation organized under the laws of the State of Tennessee.

2. Office. The College shall maintain its principal office in Nashville, Tennessee or such other place within the State of Tennessee as determined by the Board of Trustees.

3. Objective and purposes. The College shall establish and maintain a Bible College consistent with its Mission Statement to equip men and women through Bible-based education for service to Christ and His Church. The College exists for the ultimate purpose: To Magnify Christ Jesus as Our Lord and to Glorify Our Heavenly Father.

## **Board of Trustees**

The Board of Trustees shall be considered the same as a Board of Directors.

1. Number, election and authority of Trustees. The Board of Trustees shall be composed of nine members who are elected by the National Association for a term of six years. These terms are to be arranged so that they expire in groups of three biennially. A Trustee shall serve no more than two full consecutive terms. The Trustees shall act in their Trustee capacity only as a Board and individual Trustees have no power to act for the College without prior specific Board authority. The Board shall institute the overall policies of the College and the administrative officers of the College shall administer these policies and supervise its operation. The Board shall be responsible for the actions of the College to the National Association of Free Will Baptists, Inc.

2. Qualification of Trustee. Each Trustee shall hold membership in a regular Free Will Baptist Church that belongs to a Free Will Baptist District or State Association, or to a church which is recognized by the National Association as being affiliated. Except for the President, no employee of the College shall hold membership in the Board of Trustees.

3. Reports to the National Association. The Board shall prepare an annual budget of its proposed financial expenditures at the beginning of each fiscal year and shall present the same for approval to the National Association along with a properly qualified independent audit with an unqualified opinion of the College's fiscal condition.

4. Vacancies. The Board of Trustees may seek to replace on an ad interim basis irregular vacancies that may occur among its members for any reason by requesting the General Board of the National Association of Free Will Baptists, Inc., to fill said vacancies.

5. <u>Removal of Trustees.</u> The National Association at any regular annual session shall have the power and right to declare the Trustee position vacant for any cause deemed valid by said Association and to elect successors to those who may thus be removed from office.

6. Executive Committee. With the President as an Ex Officio member, the Executive Committee of the Board shall be composed of the Chairman, Vice Chairman and Secretary of the Board and shall have authority to consider and act upon all questions affecting the interests of the College which may be brought before it between the stated meetings of the Board, or whenever it is deemed impractical to convene the entire Board, or whenever a guorum of the Board fails to attend a called or regular meeting. It shall transact such business as may be committed to it by the Board and shall act as an advisory council to the President of the College on such matters as he may submit to it. The committee shall meet at the call of its Chairman or the President of the College. A quorum of the executive committee shall be all three of its members. Actions of the executive committee shall be reviewed at the Board's next scheduled meeting.

7. Regular and special meetings. The Board of Trustees shall set the time, occasion or place of the annual meetings of the Board of Trustees which thereafter may be held without notice. Special meetings may be held at any time upon the call of the President or upon the call of six Trustees. Notice and purpose of such special meetings shall be sent in writing by those calling the meeting and postmarked at least thirty days before the meeting.

8. Quorum. A Quorum shall consist of at least five duly elected Trustees and a majority vote of the Trustees present shall decide the issues brought before the meeting except as otherwise required by the Charter, By-Laws of the College and/or by the National Associations Constitution and By-Laws.

9. Duties. It shall be the duty of the Board to determine general policies governing the operation of the College and

to ensure that these policies are carried out effectively. Included in this responsibility are the following duties:

A. To elect the President of the College and to review his performance at least annually;

B. To review reports from the President and his staff, at least annually, and to act on the recommendations that arise from those reports, including recommendations relative to the employment of personnel and the establishment of policies; C. To review financial statements that provide a complete picture of the College's operations, to ensure that they are

accurate and complete, to ensure that the College is being operated efficiently, and to adopt a sound financial budget each year; D. To invest in the President the authority to confer degrees, certificates, or diplomas attesting to the satisfacto-

ry completion of programs of study that have been approved by the Board; E. To promote the College's educational program and to ensure that the College has the financial resources to

F. To evaluate the College's investment policy and the performance of its investments at least as often as every enable it to achieve its goals; and other year. The Executive Committee of the Board shall review the policy and the performance of the College's investments

and make report of its findings and appropriate the recommendations to the Board. 10. Standing committees. The Board shall maintain the following standing committees, each one composed of three members of the Board as elected by the Board. Each committee shall devote special attention to obtaining current informa-

tion concerning its assigned area, and to inform the entire Board about needs and concerns in those areas: A. Faculty Affairs: This committee shall review matters affecting faculty personnel policies and procedures and

faculty welfare. It shall consider proposals on such matters and make

recommendations to the Board as may be required or deemed appropriate. B. Student Affairs: This committee shall review matters affecting student life, including residential policies, the government and discipline of students, and student welfare and morale. It shall consider proposals on such matters and make

recommendations to the Board as may be required or deemed appropriate. C. Plant and Finance: This committee shall review matters affecting the physical plant maintenance and operations and matters affecting the financial support of the College. It shall consider proposals on such matters and make rec-

ommendations to the Board as may be required or deemed appropriate. 11. Compensation and expenses. Trustees shall serve as such without compensation. Expenses incurred in connection with the performance of their official duties may be reimbursed to Trustees upon approval of the Board of Trustees.

## ш

# Officers, Election and Duties

Officers. The officers of the Board of Trustees shall be the Chairman of the Board, Vice Chairman and Secretary. 2. Election and term. Each of the officers shall be elected by the Board of Trustees for one year beginning with the

regular annual meeting of the Board and they shall serve until their respective successors are elected. 3. Chairman of the Board. The Chairman of the Board shall preside at all meetings of the Board of Trustees except when he directs or in his absence the Vice Chairman shall preside. The Chairman shall perform all the duties and have all

the powers commonly incident to his office and shall carry out the directions of the Board of Trustees. 4. Vice Chairman. The Vice Chairman of the Board shall perform all the duties and have all the powers commonly incident to his office and shall have other powers and perform other duties as may be assigned to him by the Chairman and/or the Board of Trustees. The Vice Chairman shall preside at the meetings of the Board of Trustees when the Chairman

5. Secretary. The Secretary shall perform all the duties and have all the powers commonly incident to his office and directs or in his absence. shall serve as Secretary of the Corporation and shall have such other powers and perform such other duties as may be assigned to him by the Board of Trustees. He shall keep the minutes of all the meetings of the Board of Trustees.

# IV

# Officers of the College

1. Officers. The officers of the Corporation shall be a President (the president of the College, by virtue of his office), Secretary (the Secretary of the Board, by virtue of his office), and Assistant Secretary (the Treasurer of the College, by virtue

2. General Administrative Officers. The general administrative officers of the College shall include the President, Acaof his office) demic Dean, Dean of Students, Registrar and Treasurer/Assistant Secretary.

3. Election and Term. Each of the general administrative and corporate officers shall be elected by the Board of Trustees and shall serve until their respective successors are chosen subject to the removal as set forth in this section, IV, paragraph 8.

4. President. The President of the College shall be the Chief Executive Officer and responsible to administer the policies of the Board and supervise the entire operation of the College. In so doing, he shall exercise general oversight of the College, including its officers, faculty, students and business affairs.

He shall be the official channel of communication between the professional staff and the Board, and thus shall be responsible to keep the Board regularly and accurately informed about all the College's affairs. He shall render to the Board complete annual reports and to its Chairman, Executive Committee or other committees, such information as may be deemed essential to a thorough knowledge of the operation of the College and its promotion.

He shall be the Administrative officer directly responsible to the Board, all others are subordinate to him and are responsible for the performance of their duties to him and through him to the Board. He shall be an Ex Officio member of the Board of Trustees and shall have all rights and privileges of a member of the Board exclusive of voting and holding office on the Board.

Besides overall supervision, he shall give leadership and executive direction to the College as a whole. He shall recommend candidates for administrative office and faculty to the Board; he shall give leadership to developing and presenting the budget; he shall have direct responsibility for public relations; he shall give leadership to planning and development

He shall be directly responsible to the Board for the protection of all properties belonging to the College, including upkeep, improvement and protection against fire and other hazards.

In carrying out these major areas of responsibility, he shall delegate responsibility to the other administrative officers and shall exercise his executive control through those officers.

5. Academic Dean. Under the supervision of the President, the Academic Dean shall give leadership to the entire educational program including the curriculum, the faculty and the students. Such officers as the Librarian, the Registrar, the Department Heads and the Christian Service Director shall be directly responsible to him.

He shall be the Chairman of the faculty organization and as such shall be the executive officer of the faculty in carrying out its responsibilities for the curriculum, admissions and graduation requirements. In addition, he shall assume any other duties delegated to him by and for the assistance of the President, commensurate with his office

6. Dean of Students. Under the general supervision of the President, the Dean of Students shall give direction to the College's program of student services. In carrying out the functions of this office, he shall be responsible for the supervision of the student deans, the establishment and enforcement of rules governing student behavior, student counseling, the student council and other student organizations, and other matters relating to the students' lives and activities. In addition to these duties, he shall assume any other responsibilities which may be delegated to him by and for the assistance of the President of the College, commensurate with his office.

7. Registrar. Under the general supervision of the Academic Dean, the Registrar shall receive applications for enrollment in the College, give out accurate information to prospective students upon request, enroll the students in the College, keep accurate records of enrollment and grades and furnish transcripts for students.

He shall give general oversight to the recruitment program of the College. In addition to these duties, he shall assume any other responsibilities which may be delegated to him by and for the assistance of the Academic Dean of the College, commensurate with this office.

8. Treasurer/Assistant Secretary. Under the general supervision of the President, the Treasurer shall keep an accurate record of all accounts of the College and shall receive and expend, as directed by the Board and/or the President, all money for the expenses of the institution. He shall make an annual report to the Board through the President and shall include such information pertaining to his office as may be requested. He shall provide bond in whatever amount the Board may require. He shall assume any responsibilities delegated to him by the President in the area of finance and business management.

His duties as Assistant Secretary of the Corporation shall be to assist the Secretary of the Board, as Corporate Secre tary, with full authority to perform all duties and have all the powers commonly incident to the office of Corporate Secretary. He shall, on behalf of the Corporate Secretary, maintain the Corporate Book of Minutes.

9. Removal of Administrative Officers. The President of the College shall hold office at the pleasure of the Board of Trustees. The other Administrative Officers shall hold office at the pleasure of the President and the Board of Trustees. Any such officer may be removed at any time with or without cause by the President upon approval of the Board of Trustees or its Executive Committee. Any vacancy occurring in any Administrative Office shall be filled by the President upon approval of the Board of Trustees or its Executive Committee.

10. Administrative Staff. Upon the recommendation of the President, the Board shall create and fill such other staff positions as is mutually deemed necessary for the efficient operation of the College. Whenever such administrative staff positions are created, the action shall provide:

A. Whether the position is intended to be permanent or temporary, and if temporary for what duration;

B. Whether the person filling the position shall report directly to the President of the College or to some other general administrative officer; and

C. A description of the staff duties.

Such staff may include, but are not necessarily limited to Director of Public Relations, Director of Stewardship

Development, Director of Plant Operations, Director of Recruitment and Assistant Treasurer. 11. Salaries. The salary of the President shall be fixed by the Board of Trustees or the Executive Committee. The salaries of all other salaried officers of the College shall be fixed upon recommendation of the President by the Board of

Trustees or the Executive Committee.

# Faculty of the College

1. <u>Constituency</u>. The faculty of the College shall include:

The President, Academic Dean, Dean of Students, Registrar, Student Deans, Librarian and Director of Christ-

2. Denominational Affiliation. It shall be the policy of the Board to employ on the College faculty those who are members of Free Will Baptist churches that are affiliated with the National Association of Free Will Baptists. However, when equally qualified Free Will Baptists are not available, faculty who are active Christians and affiliated with an evangelical

denomination may be employed at the discretion of the President and the Board. 3. Term of Employment. The employment of faculty members, unless otherwise stated at the time of employment, shall

be by annual contracts. This employment shall continue so long as general satisfaction and usefulness are manifest. It shall be the general policy of the College to notify the faculty member annually by April 1 if any changes affecting the employment are contemplated. The College shall likewise assume a commitment on the part of the faculty member to continue employment unless notified by April 1. Exceptions to these provisions shall be arranged by mutual agreement of concerned parties.

Responsibilities. The faculty shall be primarily responsible to the Board through the President and Academic Dean for the curriculum for admission and graduation requirements, and for policy affecting student life and activities. It shall exerase such authority and powers as are delegated to it by the Board. Its functions within the area of its jurisdiction are legisla-

tion and the making of policy. It shall also serve in an advisory capacity through the President to the Board in making rec-

ommendations of major importance concerning its area of jurisdiction. 5. Organization. The faculty shall be organized with the Academic Dean of the College as its Chairman. It shall meet

regularly and keep a record if its proceedings. Both regular and special meetings shall occur at the time and place designated by the Chairman of the faculty. The details of faculty organization shall be set forth in formal By-Laws of faculty organization, arranged by the faculty in harmony with the Charter and By-Laws of the College and subject to the approval of the

# Board of Trustees of the College.

## VI

# Contracts, Loans and Checks

1. Contracts. The Board of Trustees may authorize any officer or officers, agent or agents, to enter into any contract or execute and deliver any instrument in the name of and on behalf of the College, and such authority may be general or

2. Loans. No loans shall be contracted on behalf of the College and no evidences of indebtedness shall be issued in confined to specific instances. its name unless authorized by a resolution of the Board of Trustees. Such authority may be general or confined to specific instances; provided, however, no loans shall be made by the College to its Trustees or officers which are prohibited by TCA

3. Checks and Other Instruments. All checks, drafts or other orders for the payment of money, notes or other evidences of indebtedness issued in the name of the College shall be signed by such officer or officers, agent or agents of the Section 48-58-303. College in such manner as shall from time to time be determined by resolution of the Board of Trustees.

### VII

# Limiting and Indemnifying the Liability of Trustees

The Trustees and/or Officers of the College shall be immune from suit arising from the conduct of the affairs of the College. The Trustees and/or Officers shall not be personally liable to the College for monetary damages for breach of a fiduciary duty provided; however, this provision shall not eliminate or limit the liability of a Trustee and/ or Officer for any breach of the Trustee's and/or Officer's duty of loyalty or for acts not in good faith or which involve an intentional misconduct or a knowing violation of law or for an unlawful distribution pursuant hereunder TCA Section 48-58-601. Further, the Trustees are indemnified by the College from personal liability to the full extent as allowed by the Tennessee Statute as set forth in TCA Section 48-58-501 et seq.

## VIII

# **Transactions with Trustees**

1. No contract or other transaction between this College and any of its Trustees shall be void or voidable if such contract shall be approved or ratified by an affirmative vote at any meeting of the Board of Trustees by a majority of the Trustees.

The subject Trustee shall have no voice or vote concerning the approval or ratification of his action. 2. Notwithstanding anything herein to the contrary, the College shall not lend money to or use its credit to assist its Trustees or Officers, whether or not employees.

## IX Miscellaneous

# 1. Written consent. Whenever the Trustees of this College are required or permitted to take any action by vote, such action may be taken without a meeting, upon written consent setting forth the action so taken, and signed by all of the

2. Contracts and notes. Contracts in the regular order of business shall be executed by the President or by a person

designated with that authority by the Board of Trustees or its Executive Committee as directed by written resolution. 3. Fiscal year. The fiscal year of the College shall begin on the first day of June of each year and shall end on the last day of May next following.

# Amendments

These By-Laws may be amended by a majority vote of the Trustees at any regular annual meeting or at a special meeting called for that purpose which call includes the proposed amendment(s). Such amendment(s) shall become effective upon

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# **Foreign Missions Report**

# Making a Difference

God has always had His people who made a difference for Him. Abraham. Elijah. Jonah. The Apostle Paul. William Carey. Adoniram Judson. David Livingstone. Eli Noyes and Jeremiah Phillips. And since 1935, Free Will Baptists have sent those out who have changed a part of the world. Miss Laura Belle Barnard made a difference when she went to those untouchables, the despised street sweepers of India. Tom and Mabel Willey made a difference when they pioneered in rugged Panama and then in Cuba in the name of Christ. Every year, the list of Free Will Baptists who are making a difference by going, by praying, and by sending is getting longer. As a result of our spiritually committed people, God is blessing the ministry of Free Will Baptist Foreign Missions.

## The Way the Lord Is Blessing Our Ministry

Since nothing gladdens the heart of God like the salvation of lost souls, we know that He was pleased with the 1,516 people in 12 countries who were converted in 1996. Now we can report 86 churches and 371 mission works. The Lord has raised up 45 ordained ministers and 264 licensed and lay preachers. On the average Sunday about 10,000 people worship in services conducted by our missionaries and national workers around the world.

We praise God for the outstanding way He is moving in our two oldest fields, India and Cuba. People are being brought into the Kingdom of God every week. New churches are multiplying.

Carlisle Hanna has trained 34 evangelistic partners who are visiting every house in the region, resulting in 386 newly baptized believers in 1996.

In spite of government pressure, our Cuban brethren are starting new churches. In February Brother Fred Warner was present at the annual Cuban convention to see 30 young Cubans publicly respond to an invitation to God's call to preach the gospel. See figure #1 for the statistical report of overseas ministries.

We're thankful for the 34 young people who are serving overseas this summer. These include 15 college students who are experiencing the mission field in Côte d'Ivoire, Panama and Spain. Again this year we are sponsoring a special training program for 12 students in Bouna, Côte d'Ivoire.

Our two TEAMS (Teens Equipped and Active in Missions) composed of 19 youths have just returned from Russia and Panama.

I believe the Lord has used programs like these to call out the 11 young people who have been appointed as foreign missionaries and three for short-term assignments since our last convention.

April 16 - 22, 1997, our field chairmen came to meet with our staff and board. Some important decisions were made as a result of the meetings.

The following new mission statement was adopted:

"Free Will Baptist Foreign Missions exists to labor as members of the body of Christ to fulfill the Great Commission.

The primary task of the mission in this endeavor is to proclaim the gospel of Jesus Christ to the

Field	Ordained Pastors	Licenced and lay Preachers	Bible Institutes	Students	Organized Churches	Mission Works	1996 Converts	1996 Baptisms	Average Sunday Attendance
Brazil	8	13	1	40	10	7	121	93	859
Cuba	9	123	1	12	17	77	420	225	1,653
France				DO:		5	6	3	158
India	9	65		at at	30	205	386	386	3,602
Côte d'Ivoire	6	28	1	47	11	46	137	13	2,553
Japan	1	5		4	6	3	8	5	139
Panama	5	25	1	10	5	6	188	10	507
Spain	1	el trati			1	1	1	Desilin's	63
Uruguay	6	5			6	18	31	15	198
Russia					115	3	206	26	135
Restricted cou	ntries					an Starray	12		
Totals	45	264	4	113	86	371	1,516	776	9,959

# STATUS OF FREE WILL BAPTIST OVERSEAS MINISTRIES

unevangelized of the world, to disciple those who evidence personal faith in Christ and to organize them into local churches. The secondary task is to develop them into self-supporting, self-governing and self-propagating Free Will Baptist churches and to encourage them to organize local associations of Free Will Baptist churches."

- Missionaries who have served 10 years will be entitled to a sabbatical. This 2. leave will give a missionary the opportunity to take on a special project, i.e., research, writing, teaching, engaging in postgraduate studies, etc.
- In some cases special speakers may be requested to minister to field councils overseas at the expense of those missionaries' accounts.

The highlights of our three board meetings in the last year are as follows:

The board met August 13, 1996, in connection with the Foreign Missions Retreat held at Free Will Baptist Bible College. All board members were present.

The board appointed David and Annette Aycock to serve as short-term missionaries to Brazil for a period of two years.

The board appointed Sam and June McVay as missionaries to Spain.

The semi-annual meeting of the Foreign Missions Board was held at the National Office Building December 4-5. All board members were present.

The board appointed four student missionaries to serve in the summer of 1997. The board appointed Ginger Harrison, a registered nurse, to serve as a medical missionary in Côte d'Ivoire.

The board appointed Traci Epps to serve as a missionary teacher at International Christian Academy in Bouake, Côte d'Ivoire.

The board approved a recommendation that the National Youth Conference seek to raise \$100,000 toward construction costs of a church building in Abidjan, Côte d'Ivoire. They also approved the purchase of a building lot at a cost of \$50,000.

The board employed Dr. LaVerne Miley to assist us as a medical consul-

The board employed Eddie Payne to promote and supervise GLOBAL tant.

The board approved the provision of \$25,000 additional life insurance LINK and produce videos.

The board changed the term "furlough" to "stateside assignment" for use coverage for our missionaries.

The board went on record that we keep India as a vital Free Will Baptist in the future. mission field even when the Hannas are no longer able to serve in that needy

The board met with Reverend Peter Konovalchik, President of the Union country.

of Evangelical Christians-Baptists of Russia. The annual meeting of the Foreign Missions Board was held at the National Office Building April 21-24, 1997. All board members were present.

The board approved Kevin Stacy as a worker in Central Asia. The board received a report from Mr. Norman Edwards, a Christian Consultant. He distributed and discussed his "Program Audit." His observations

are helpful as we develop a strategic plan for our ministry. The board instructed the general director to "inform all missionary

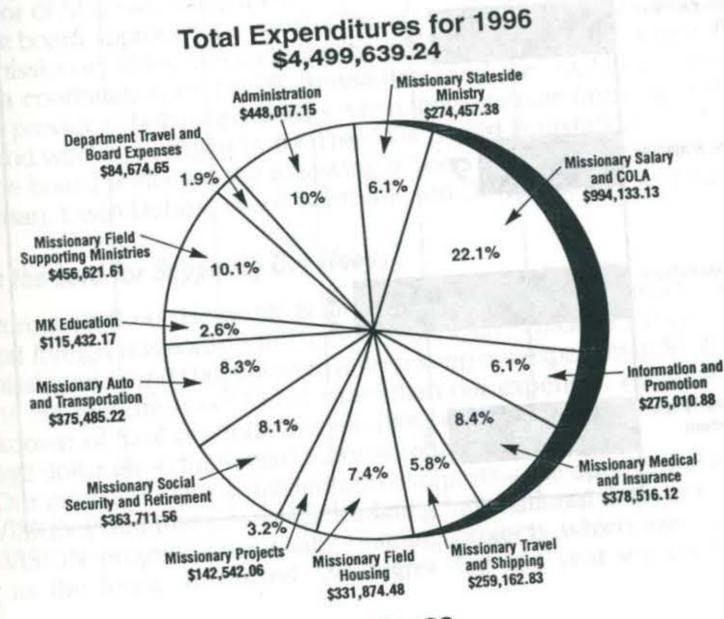
church planters to provide by August, their best estimate of the time required to exit their pastoral role at their present location."

The board changed the status of Mirial Gainer from associate missionary

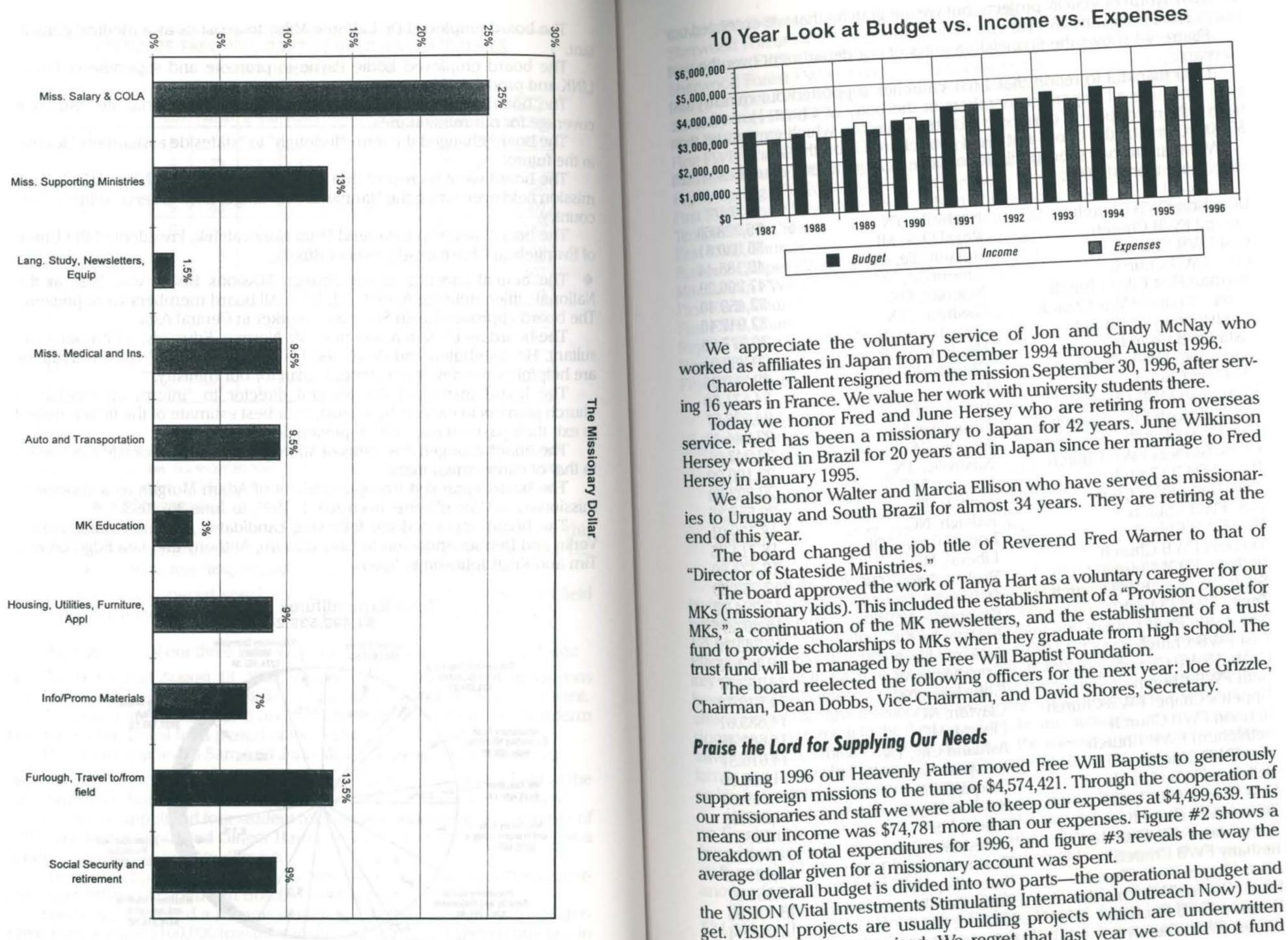
The board approved the appointment of Adam Morgan as a short-term to that of career missionary.

missionary to Côte d'Ivoire, from July 1, 1997, to June 30, 1998. The board appointed the following candidates as career missionaries: Verlin and Debbie Anderson to Côte d'Ivoire, Anthony and Lea Edgmon and

Tim and Kristi Johnson to Spain.



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MKs (missionary kids). This included the establishment of a "Provision Closet for MKs," a continuation of the MK newsletters, and the establishment of a trust

support foreign missions to the tune of \$4,574,421. Through the cooperation of our missionaries and staff we were able to keep our expenses at \$4,499,639. This means our income was \$74,781 more than our expenses. Figure #2 shows a

the VISION (Vital Investments Stimulating International Outreach Now) budget. VISION projects are usually building projects which are underwritten only as the funds are raised. We regret that last year we could not fund

\$676,061 worth of VISION projects, but we are grateful that we exceeded our

Figure #4 shows the financial progress of our department over the past 10 years.

I am thankful to report that 1,631 churches supported our ministry last year. They are all important members of the body of Christ. However, we have a list on display at our booth of those churches which gave more than \$5,000. Come by the booth and see if your church is on the list.

We want to pay special tribute to those very generous churches which gave more than \$10,000:

Donelson FWB Church Central FWB Church First FWB Church Norman First FWB Church Norman First FWB Church Limestone FWB Church Vista FWB Church Fellowship FWB Church Ina FWB Church Immanuel FWB Church Horse Branch FWB Church First FWB Church Ethel FWB Church First FWB Church First FWB Church First FWB Church First FWB Church Southern Oaks FWB Church Newcastle FWB Church First FWB Church First FWB Church Bethany FWB Church First FWB Church Southern Oaks FWB Church First FWB Church First FWB Church First FWB Church First FWB Church First FWB Church First FWB Church Bethlehem FWB Church First FWB Church Bethlehem FWB Church Southern FWB Church Bethlehem FWB Church Bethlehem FWB Church First FWB Church Bethlehem FWB Church Statesboro FWB Church Allen Chapel FWB Church Harrison FWB Church Harrison FWB Church Harrison FWB Church	Nashville, TN Royal Oak, MI Russellville, AR Greenville, NC Norman, OK Nashville, TN Jonesborough, TN Van Buren, AR Church Hill, TN Ina, IL Durham, NC Turbeville, SC Albany, GA Nashville, TN Kinston, NC Joelton, TN Raleigh, NC Locust Grove, OK Liberal, MO Broken Arrow, OK Oklahoma City, OK Greenville, NC Newcastle, OK Jacksonville, NC Grandview, MO Goldsboro, NC Clayton, NC Liberal, MO Ashland City, TN Newport News, VA Colquitt, GA New Castle, IN Fulton, MS Statesboro, GA Timmonsville, SC Batesville, TN Minford, OH Garner, NC	
--	--	--

Because of so much interest in these programs, we sponsored a Forum on Foreign Missions Support April 24-25. We are thankful for the 25 leaders from 13 states who interacted with each other as our foreign missions board, staff and field chairmen listened. The participants requested that we hold another forum next April 23-24. There are other encouraging activities such as the Florida youth raising

Calvary FWB Church	Norman, OK	12,620.33
Sherwood Forest FWB Church	New Bern, NC	11,882.76
New Haven FWB Church	Ernul, NC	11,627.38
Sherwood Forest FWB Church	El Sobrante, CA	11,302.77
Ruth's Chapel FWB Church	New Bern, NC	11,266.50
Good Springs FWB Church	Pleasant View, TN	11,170.38
First FWB Church	Darlington, SC	11,131.00
First FWB Church	Florence, AL	11,072.76
Pleasant Acres FWB Church	New Bern, NC	11,067.31
Poplar Springs FWB Church	Glen, MS	11,048.60
First FWB Church N. Little Rock	North Little Rock, AR	11,046.50
Temple FWB Church	Greenville, NC	10,917.52
First FWB Church	Gastonia, NC	10,872.29
Parker's Chapel FWB Church	Greenville, NC	10,830.14
Macedonia FWB Church	Purdy, MO	10,682.50
First FWB Church	Florence, SC	10,564.72
First FWB Church	Morehead City, NC	10,552.34
Rejoice FWB Church	Owasso, OK	10,375.00
Horton Heights FWB Church	Nashville, TN	10,293.95
First FWB Church	Erwin, TN	10,046.00
		676

Last year 14 states met or surpassed their goal and another five met at least 95 percent. On page 75 you will find the goals and gifts from each state. The top 10 states in support for foreign missions last year were:

Tennessee	\$720,365.61	South Carolina	\$252,241.77
North Carolina	\$622,127.01	Georgia	\$211,159.43
Oklahoma	\$425,246.18	Alabama	\$198,762.27
Missouri	\$347,457.77	Ohio	\$164,489.35
Arkansas	\$341,337.19	Michigan	\$155,765.94

All of us in the foreign missions department are tremendously encouraged by our state leaders and pastors who are assuming the responsibility for underwriting missionaries' ministries. This grass roots commitment led to the ACTS 1:8 (Arkansas Committed to Total Support) Plan and the Missouri "Show Me" Plan. South Carolina, Illinois and Florida have also developed their own plans. A key component in each of these plans is the reality that pastors and churches have taken the burden of raising funds off the missionaries' shoulders. The benefits are obvious: New missionaries are getting to the field quicker, veteran missionaries are returning to the field on schedule, missionaries are not required to travel as much, which cuts costs and gives the missionary more time with his family and home church, and our people in those states are enjoying new ownership in the foreign missions program.

\$34,000 for the VISION Montevideo Building Project. Again last fall the annual Sexton Walk-a-Thon in Tennessee proved to be a huge success by raising \$128,068.

Within the next year the National Youth Conference will seek to raise \$100,000 for a church building in Abidjan, Côte d'Ivoire.

Free Will Baptist women continue to be faithful and generous supporters. Last year they gave \$180,301 to foreign missions through WNAC (Women Nationally Active for Christ).

The Master's Men Department continues to encourage builders to go to countries where they are needed. This past year teams have worked in Cuba and Côte d'Ivoire.

April is Foreign Missions Month. The Together Way Plan has designated the last Sunday in April as Foreign Missions Sunday. Next year we hope every Free Will Baptist church will observe Foreign Missions Sunday on April 26 and send a gift for the Laura Belle Barnard World Missions Offering.

Our board is proposing an overall budget of \$5,784,251 for 1998. Of this amount \$5,010,401 is our operational budget and \$773,850 is for VISION projects.

## The Lord Is Opening New Doors of Opportunity

In those countries where our missionaries have been serving and where churches have already been planted, there is still a lot of work to be done.

Our ultimate goal is the establishment of a Free Will Baptist Association of Churches in each respective country. The primary opportunities in these countries still relate to evangelism, church planting and church growth with a growing emphasis on sponsoring leadership training programs.

As I mentioned earlier, Free Will Baptist foreign missionaries have made a difference for Christ wherever they minister because our mission work was born out of a passion like Paul's: "Yea, so have I strived to preach the gospel, not where Christ was named, lest I should build upon another man's foundation," Romans 15:20.

We have not lost that focus. Therefore, with much praise to God for the opportunities lying ahead, we can speak of the new challenges in new countries that we face today. These are days of making a difference in places that were only names in our social studies book when I was growing up. But, today, witnessing Free Will Baptist teachers in China and Mongolia prove that God is leading us into avenues of ministry we never dreamed possible just a few years ago.

We are also increasing our emphasis on planting churches among the Khantis, Nenets, and Mansi peoples in Northern Siberia. We are grateful for the opportunity of cooperating with the Union of Evangelical Christians-Baptists of Russia in this joint venture.

Quiet, consistent witnessing has given our Indian brethren the opportunity to extend the gospel to Nepal.

As a part of preparing future generations to meet these new challenges, and because we have a responsibility to the youth of our denomination, we have agreed to assign a missionary to Free Will Baptist Bible College for twothree weeks each semester. This missionary will teach seminars and counsel prospective missionaries.

Our department is sponsoring mission awareness tours of our various fields. If you are interested in visiting a mission field, please contact our office.

Sometimes you may wonder whether we can do any more toward reaching the unreached, toward making a difference for Christ where the influence of the gospel has not yet been felt. If that thought crosses your mind, think about the Moravians. The Moravians, who were refugees from their homeland, so deeply loved the Lord that from 1732 to 1882 they sent out 2,158 of their members as missionaries. By 1900 they had one missionary overseas for every 58 members at home. I challenge you with this thought: What can you and I do today to make a difference in some ethnic group which does not have a Christian witness among them?

# Conclusion

In conclusion, I want to say that I am thankful for our Foreign Missions

Board:

Reverend Joe Grizzle, chairman

Reverend Dean Dobbs, vice-chairman

Reverend David Shores, secretary

Reverend William Reagan

**Reverend Bill Jones Reverend Milton Worthington Reverend James Forlines** Reverend Bill Van Winkle

Reverend David Williford These men are prayerfully overseeing our present missionary operation

while determining our course into the 21st Century. The staff, including our three volunteers, is ready to serve you and our

missionaries. They are:

Reverend Fred Warner, director of stateside ministries

Reverend Jimmy Aldridge, overseas secretary

Mr. Jimmie Carter, volunteer

Mr. Rob Conley, treasurer

Reverend Eddie Payne, support coordinator

Reverend Don Robirds, director of communications

Mrs. Gladys Gragg, accounting clerk

Mrs. Cheri Ham, computer services coordinator

Mr. Charlie Hingst, volunteer

Mrs. Nancy Jones, volunteer and part-time accounting clerk

Mrs. Shirley Lauthern, secretary to general director

Mrs. Barbara Nicholson, bookkeeper Mrs. Carole Ragan, secretary to director of stateside ministries

Miss Charity Van Winkle, editorial assistant

No one could ever have a better staff than we have in the foreign missions department. We are 100 percent dedicated to being a part of that worldwide evangelistic team which is making a difference for Christ. The faithful commitment of the board members, the home staff, and the missionary staff made it very difficult for me to prayerfully conclude that I will retire as general director, effective December 31, 1998. Please pray for my wife and me regarding our future ministry. We want to be a part of the "making a difference" team for the rest of our lives wherever and however we minister.

Respectfully submitted,

R. Eugene Waddell **General Director** 

## BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

December 31, 1996 and 1995

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## Financial Statements

Independent auditor's report ..... 1 Statements of financial position ...... 2 Statements of cash flows ...... 4 

# Supplementary Information

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HINTON. WARREN. DENNEY & WALLACE CERTIFIED PUBLIC ACCOUNTANTS THE SPENCE BLDG. SUITE 200 640 SPENCE LANE NASHVILLE, TN 37217-1150 (615) 366-5100

Members AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Board of Foreign Missions of the National Association of Free Will Baptists Antioch, Tennessee

DAVID C. HINTON, CPA

ROBERT RAY WARREN, CPA WILLIAM H. DENNEY, CPA

ARRY BRUCE WALLACE, CPA

We have audited the accompanying statements of financial position of the Board of Foreign Missions of the National Association of Free Will Baptists (a nonprofit organization) as of December 31, 1996 and 1995, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Board of Foreign Missions of the National Association of Free Will Baptists as of December 31, 1996 and 1995 and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Hinton Aarron Denney & Hallace

April 4, 1997

Page

BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Statements of Financial Position December 31, 1996 and 1995

ASSETS		
Cash and cash equivalents - Notes 1 & 2	1996	1995
Investments - Notes 1 & 2	\$ 878,947	\$ 868,608
Accounts receivable from employees and	692,457	492,053
missionaries - Note 2		
Other receivables, net of allowance for doubtful accounts of \$14,333	75,814	174,172
Property and equipment, at cost, net of accumulated	32,867	
depreciation - Notes 1 & 4		
Prepaid expenses	173,367	189,783
and a substance	3,819	a secolitical
Total assets		de chink
rotur assers	\$1,857,271	\$1,724,616
LIABILITIES AND NET ASSETS	5	
Accounts payable and accrued expenses		The log to the
supplemental retirement insurance payable	\$ 159,041	\$ 176,306
Accrued severance pay payable	195,493	164,903
	143,920	157,550
Total liabilities	100 151	100 000
	498,454	498,759
Commitments - Notes 3, 8 & 9		
Net assets (deficit):		
Unrestricted		33,688
Temporarily restricted	1,420,168	
		1,192,169
Total	1,358,817	1 005 057
		1,225,857
Total liabilities and net assets	\$1,857,271	\$1,724,616

See accountants' report and accompanying notes to the financial statements.

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#### BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Statements of Activities For the Years Ended December 31, 1996 and 1995

	1996	1995
Unrestricted		
Transitio :	\$ 699,433	\$ 376,713
contributions - Notes 1 & 6	57,234	76,629
Investment income	15,986	7,033
Gain on disposal of property & equipment		3,267
Other		A CONTRACT OF A CONTRACT
Net assets released from restrictions:	3,591,443	3,846,676
Restrictions satisfied by payments		
	4,364,096	4,310,318
Total revenue		
		155,556
Expenses: Informational and promotional	148,839	60,060
Travel and board	84,576	565,533
Administrative	634,278	
	3,530,432	3,460,085
Missionaries	61,010	71,652
VISION campaign		4,312,886
Total automotion	4,459,135	4,512,000
Total expenses		( 2,568)
Decrease in unrestricted net assets	(95,039)	(2,500)
Decrease in unrescriteced net		
27 M		
Temporarily restricted		
Revenue:	3,819,442	3,924,436
Contributions - Notes 1 & 6		No. of the second second
Net assets released from restrictions:	(3,591,443)	(_3,846,676
Restrictions satisfied by payments		
isted not accets	227,999	77,760
Increase in temporarily restricted net assets		
in not accets	132,960	75,192
Total increase in net assets		
	1,225,857	1,150,665
Net assets - beginning of year		
		\$1,225,857
Net assets - end of year	Xerret	

See accountants' report and accompanying notes to the financial statements.

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## BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Statements of Cash Flows For the Years Ended December 31, 1996 and 1995

Operating activities		1996	
Increase in net assets			1995
	\$	132,960	· ·
Adjustments to reconcile increase in net assets to net cash provided by operating anti-			\$ 75,192
net cash provided by operating activities:			
Decrease (increase) in well			
Depreciation Depreciation		4 0.00	122.45%
Amortization		4,865	( 25,972
Bad debts		52,618	38,165
Gain on disposal of property and equipment Changes in operating assorts			13,169
Changes in operating assets and liabilities: Decrease (increase) in account	1	14,333	
Decrease (increase)	1	15,986) (	7,033)
Decrease (increase) in accounts receivable			
Increase in prepaid expenses	,	98,358 (	129,412)
Increase (decrease) in accounts payable and accrued expenses	(	3,819)	1
accrued expenses			
Net cash provided (	(	305)	18,601
Net cash provided (used) by operating activities			201001
, o o o o o o o o o o o o o o o o o o o	2	83,024 (	17,290)
Investing activities			2112301
Purchases a			
Purchases of equipment			
Proceeds from sale of equipment	( 8	37,066) (	117,952)
The stades of invectment	1	9,650	33,400
Proceeds of investment redeemed		6,018) (	91,583)
		0,749	160,000
Net cash used in investing activities			100,000
the second se	(27	2,685) (	16 1201
Financi			16,135)
Financing activities			
Not			
Net cash provided by financing activities			
accivities		-0-	
The second se		-0-	-0-
Increase (decrease) in cash and cash equivalents			
cash and cash equivalents			
Cash and cash equivalents at beginning of year	10	,339 (	33,425)
i beginning of year	860		
Cash and cash equivalents at end of year	868	,608	902,033
full at end of year	¢	2007	
	\$ 878	,947 \$	868,608
Supplemental noncash interview			
Supplemental noncash investing and financing information			
Sale of equipment			
Less: Loan receivable			
recervable		850	
		200	
	\$ 19,	650	
See accountanted			
See accountants' report and accompanying			

notes to the financial statements.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

#### Note 1 - Organization and summary of significant accounting policies

The Board of Foreign Missions of the National Association of Free Will Baptists, Inc. is a nonprofit organization affiliated with the National Association of Free Will Baptists, located in Antioch, Tennessee. The purpose of the Organization is to establish and support Free Will Baptist Mission Churches throughout the world. The Organization's support comes primarily from donor contributions.

The Organization is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of 509(a) of the Internal Revenue Code. There was no unrelated business income for 1996 and 1995.

The following significant accounting policies have been followed in the preparation of the financial statements:

#### Basis of accounting

The Organization prepares its financial statements using the accrual basis of accounting, which involves the application of generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Basis of presentation

Financial Statements presentation follows the recommendations of the Financial Accounting Standards Board in its Statements of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

Note 1 -

Organization and summary of significant accounting policies

#### Contributions

The Organization accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of activities as net assets released from restrictions. The Organization has no permanently restricted net assets.

# Property and equipment and depreciation

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 and an estimated useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets

> Automobile Office furniture and equipment 3 - 10 years

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

## Investments

Investments are stated at market value. Market value approximates cost at December 31, 1996 and 1995.

## Cash and cash equivalents

For purposes of the statements of cash flows, the Board considers all cash on deposit, money market funds and highly liquid debt instruments with a maturity of three months or less when purchased to be cash equivalents.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

#### Summary of significant concentrations of financial instruments Note 2 -

As of December 31, 1996, the Board had deposits with a financial institution located in the United States and the Board of Retirement and Insurance of the National Association of Free Will Baptists located in Nashville, Tennessee. Accounts at the financial institution are insured up to \$100,000 by the Federal Deposit Insurance Corporation. Accounts at the Board of Retirement and Insurance of the National Association of Free Will Baptists are uninsured. The Board also has accounts receivable from employees and missionaries and other receivables which are uninsured. The following is summary of those deposits, accounts receivable and the corresponding risk of accounting loss:

	Account Balance	Amount Insured/ Secured	Amount of Accounting Risk of Loss
Interest bearing deposit accounts		1	
with financial institution	\$ 878,947	\$100,000	\$ 778,947
Total cash and cash equivalents	878,947	100,000	778,947
Interest bearing deposits on account with the Board of			
Retirement and Insurance of the			
National Assoc. of Free Will			
Baptists	691,807		691,807
Common stock	650		650
Total investments	692,457		692,457
Accounts receivable from employees			
and missionaries	75,814		75,814
Other receivables	32,867		32,867
	108,681		108,681
Total	\$1,680,085	\$100,000	\$1,580,085

#### Note 3 -Capitalized lease payments

The National Association of Free Will Baptists, Inc. purchased an office building to house various departments and agencies of the denomination. The Board entered into an agreement to lease space in this new building and agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. The construction period costs of \$65,844 were capitalized. These costs were amortized against operations over a five year period. During 1995, \$13,169 was charged against operations leaving a resultant balance of \$-0-.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

Note 4 -Property and equipment

A summary of property and equipment is as follows:

	1996	1995
Office furniture and equipment	\$ 47,774	\$ 45,875
Cameras and projectors	84,876	84,876
Automobiles	92,000	88,600
Computer equipment	143,005	130,338
	367,655	349,689
Less: accumulated depreciation	(194,288)	(
	\$ 173,367	\$ 189,783

Depreciation expense, computed utilizing the straight line method amounted to \$52,618 (\$38,165 in 1995).

#### Note 5 -Restrictions on net assets

Temporarily restricted net assets are available for the following purposes:

	1996	1995
Missionaries	\$1,328,957	\$1,097,197
VISION campaign	91,211	94,972
	\$1,420,168	\$1,192,169

These net assets are restricted due to donor restrictions. They are released when the donor restriction is satisfied.

Note 6 -

#### Informational and promotional material and equipment transfers

The Board charges a fee against the foreign field accounts to reimburse the unrestricted net assets for information service production expenses. These fees are presented as transfers from the temporarily restricted net assets to the unrestricted net assets.

#### Note 7 -Pension plan

The Board participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. The Board contributes 5% of gross salary for missionaries and administrative employees. Employees are allowed to contribute but are not required to contribute. Employees with two years of service may participate. Pension expenses amounted to \$121,100 (\$81,034 in 1995). The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

#### Lease Note 8 -

The Board entered into a lease agreement on October 1, 1990 with the National Association of Free Will Baptists, Inc. for office and storage space. The term of the lease is until all mortgages on the building are satisfied, which is approximately 11 years. The rent expense for the year was \$74,988 (\$75,028 in 1995).

The future minimum lease payments are as follows:

1007		\$	74,988
1997			74,988
1998			74,988
1999			74,988
2000			74,988
2001	(actimated)		456,177
Thereafter	(escimaced)	_	831,117

#### Commitments Note 9 -

The Board has pledged its furniture and fixtures as collateral on a mortgage note that the National Association of Free Will Baptists has with the Church Extension Loan Fund.

The Board provides health insurance for its 87 (94 in 1995) employees on a self-insured basis. The Board has a stop loss policy with Boston Mutual Life Insurance for individual claims in excess of \$20,000. During the year the Board paid \$170,466 (\$156,696 in 1995) in benefit payments and \$64,779 (\$59,627 in 1995) in stop loss premiums.

#### Correction of an error Note 10 -

The Organization performed a detailed analysis of the net asset accounts during 1996. As a result of this analysis the net assets at the beginning of the year were restated to reflect the proper balance in the account. The unrestricted net assets were increased \$66,305 and the temporarily restricted net assets were reduced \$66,305. Accordingly, the prior year net assets released from restrictions were restated \$66,305 to account for this correction.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

#### Change for new pronouncements Note 11 -

The Organization elected to adopt SFAS No. 116, Accounting for Contributions Received and Contributions Made, in 1995. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. As permitted by SFAS No. 116, the Organization has retroactively applied the provisions of this new Statements by restating net assets as of December 31, 1994. The adjustment of \$1,290,617 made to net assets as of December 31, 1994 represents time and purpose-restricted contributions previously reported as deferred revenue. Under SFAS No. 116, such contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction or compliance with the purpose restriction. The effect of this new Statements on the Organization's change in net assets for 1995 was an increase of \$135,065.

In 1995, the Organization also elected to adopt SFAS No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this new Statements, the Organization has discontinued its use of fund accounting and has, accordingly, reclassified its financial Statements to present the three classes of net assets required. This reclassification had no effect on the change in net assets for 1995.

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BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to the Financial Statements December 31, 1996 and 1995

Note 12 - Fair values of financial instruments

The following methods and assumptions were used by the Board in estimating its fair value disclosures for financial instruments:

Cash, cash equivalents, investments, receivables and payables: The carrying amounts reported in the statements of financial position approximate fair values because of the short maturities of those instruments.

The estimated fair values of the Board's financial instruments, none of which are held for trading purposes are as follows:

of which are note the	Carrying Amount	Fair Value
Financial assets: Cash and cash equivalents Accounts receivable Other receivables Investments	\$878,947 75,814 32,867 692,457	\$878,947 75,814 32,867 692,457
Financial liabilities: Accounts payable and accrued expenses Supplemental retirement insurance payable Accrued severance pay payable	159,041 195,493 143,920	159,041 195,493 143,920

Reclassification of financial statement presentation Note 13 -

Certain reclassifications have been made to the December 31, 1995 financial statements to conform with the December 31, 1996 financial statement presentation. Such reclassifications have had no effect on changes in net assets as previously reported. second convert proof in the



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HINTON, WARREN, DENNEY & WALLACE CERTIFIED PUBLIC ACCOUNTANTS THE SPENCE BLDG. SUITE 200 640 SPENCE LANE NASHVILLE, TN 37217-1150 (615) 366-5100

Members AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors of the Board of Foreign Missions of the National Association of Free Will Baptists Antioch, Tennessee

Our report on our audits of the basic financial statements of the Board of Foreign Missions of the National Association of Free Will Baptists for 1996 and 1995 appears on page 1. Those audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses is presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hinton, Narran, Denney + Hallace

Partners

DAVID C. HINTON, CPA

ROBERT RAY WARREN, CPA

LARRY BRUCE WALLACE, CPA

WILLIAM H. DENNEY, CPA

April 4, 1997

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#### BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Schedule of Functional Expenses For the Years Ended December 31, 1996 and 1995

		1996	1995
Informational and promotional expenses:	Ś	5,403	\$ 1,140
Video and audio visual	2	29,542	36,515
Heartbeat		33,443	44,836
		8,749	4,690
postage Data processing		39,853	37,373
Data processing		9,650	9,051
Publicity		1,210	319
Telephone		586	1,089
Surveys			3,898
Dues and supplies		2,889	3,787
Paper and supplies		6,414	1,666
Retreat			8,604
Together Way program		6,856	1,428
Tracts and books		2,262	
Seminar and training		1,752	1,160
Convention expense		230	
Debriefing	_	148,839	155,556
Total informational and promotional expenses			
Travel and board expenses:		16,344	5,794
Department auto		18,023	16,46
Roard members		20/000	1,95
Administrative - overseas travel		2,572	2,58
Department insurance		38,486	32,67
Department travel		574	59
Traveler's insurance		860	
Honorariums		7,717	
Recruiting and candidate expense		84,576	60,06
		84,570	
matel travel and board expenses			
Total travel and board expenses			
Total travel and board expenses Administrative expenses:		274,561	
Total travel and board expenses		274,561 55,000	51,60
Total travel and board expenses Administrative expenses: Salaries Housing			51,60
Total travel and board expenses Administrative expenses: Salaries Housing Social Security		55,000	51,60 22,79 9,53
Total travel and board expenses Administrative expenses: Salaries Housing Social Security		55,000 18,427	51,60 22,79 9,53
Total travel and board expenses Administrative expenses: Salaries Housing		55,000 18,427 12,395 22,196	51,60 22,79 9,53 12,70 61,83
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization		55,000 18,427 12,395 22,196 54,827	51,60 22,79 9,53 12,70 61,83 4,7
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization		55,000 18,427 12,395 22,196 54,827 6,519	51,60 22,79 9,53 12,70 61,83 4,7
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional		55,000 18,427 12,395 22,196 54,827	51,60 22,79 9,53 12,70 61,83 4,7
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional		55,000 18,427 12,395 22,196 54,827 6,519 74,988	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 2
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 3,5 2
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 2 7 1,7
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses Bank service charges		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617 4,023	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 2 7 1,7 3 1,0
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses Bank service charges Office help		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617 4,023 20,955	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 2 3,5 2 7 1,7 3 1,0 5 14,2
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses Bank service charges Office help Miscellaneous		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617 4,023 20,955 52,610	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 2 7 1,7 3 1,0 5 14,2 8 38,3
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses Bank service charges Office help Miscellaneous Depreciation		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617 4,023 20,955 52,610 14,333	51,60 22,79 9,53 12,70 61,83 4,7 75,0 13,1 2 3,5 2 3,5 2 7 1,7 3 1,0 5 14,2 8 38,3 3
Total travel and board expenses Administrative expenses: Salaries Housing Social Security Employer payroll taxes Retirement Hospitalization Legal and professional Office rent Amortization of capital lease payments Computer software expense Office equipment Maintenance of office equipment Office supplies Estate expenses Bank service charges Office help Miscellaneous		55,000 18,427 12,395 22,196 54,827 6,519 74,988 3,184 5,564 293 3,848 250 617 4,023 20,955 52,610	51,60 22,73 9,53 12,70 61,83 4,7 75,0 13,1 2 3 3,5 2 7 1,7 3 1,0 5 14,3 8 38,3 0 12, 12,70 13,1 1,7 1,6 14,3 14,3 14,3 12,70 12,70 13,1 13,1 14,3

See accountants' report on supplementary information.

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## BOARD OF FOREIGN MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Schedule of Functional Expenses For the Years Ended December 31, 1996 and 1995

Missionary expenses:	1996	1905
Ivory Coast		1995
France	\$1,044,569	63 0.15
India	403,391	\$1,047,076
Brazil		420,908
Japan	148,313	156,622
Panama	588,005	657,093
Spain	409,200	460,360
615	234,628	124,286
Uruguay	179,375	264,240
Commonwealth of Independent States	307,440	
Summer missionaries	133,695	281,310
Other projects	78,936	41,494
Missionary medical		59,313
Total missionary expenses	54,915	53,511
expenses	(52,035)	(106,128)
VISION Campaign	3,530,432	3,460,085
VISION campaign expenses:		A Day   Trainer
Project expenses		
Total VISION campaign expenses	61,010	71,652
	61,010	
		71,652

Total expenses

\$4,459,135 \$4,312,886

# **1998 Foreign Missions Budget**

## Foreign Fields

roreign richas	A1 000 01 100
Côte d'Ivoire	\$1,208,314.98
Brazil	719,950.91
France	347,491.88
India	176,587.34
Japan	546,390.74
Panama	344,034.76
Cubo	26,750.00
Spain	379,636.39
Uruguay	261,280.34
CI.S.	190,850.55
Other Fields	180,950.00
TOTAL ARTING	*\$4,382,237.89

## Information and Promotion

Audia visuale films & filmstring	S	4,250.00	
Audio visuals, films & filmstrips	2		
Art Supplies		6,500.00	Out
Video		8,900.00	Other
Equipment		6,900.00	Retir
Heartbeat		32,600.00	
Postage		36,000.00	Total O
Heartbeat mail services		6,500.00	
Promotional materials		20,000.00	
Telephone		9,400.00	Additio
Informational services		38,210.00	Franc
Paper/office/copier expenses		6,000.00	India
Books & subscriptions		3,000.00	Cubo
Retreat & debriefing sessions		7,500.00	Pana
Miscellaneous		12,000.00	Urug
Personnel		139,816.04	Urug
Port	S	337,576.04	Brozi
Less: Transfer of 7% info/promo charges from Miss. Bud	doets	(279,050.61)	Brozi
and a rive may prome charges norm max. Det	S	58,525.43	Brazi
		00,020.10	Brozi
<b>Travel &amp; Board Expenses</b>			Brozi
Department auto expenses	S	39,000.00	Brazi
Board members' expenses	2	18,000.00	Brazi
Board members' overseas travel		1,250.00	Côte
Honorariums		1,000.00	Côte
		and the second se	
Department travel / auto expenses		35,000.00	Other
Travelers' insurance	-	800.00	
	S	95,050.00	

## Administrative

Calarias	ĉ	215 220 05
	Ş	215,230.05
Administrative housing		43,200.00
Administrative social security		31,093.38
Hospitalization insurance		26,558.40
Retirement		11,246.30
Medicare supplement insurance		1,860.00
Audit		6,000.00
Office rent		74,400.00
Office equipment		12,000.00
Maintenance of office equipment		1,000.00
Office supplies		2,500.00
Candidate/recruiting expense		8,000.00
Miscellaneous expenses		27,000.00
Payroll taxes		8,500.00
	S	468,588.13
other		
Retired missionaries	5	6,000.00
		010 101 15
		,010,401.45 <b>Is</b>
dditional Approved VISION Proje		ts
dditional Approved VISION Proje France—church building at Nantes	ed	<b>ts</b> 93,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings	ed	<b>ts</b> 93,000.00 80,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home	ed	<b>Is</b> 93,000.00 80,000.00 50,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house	ed	<b>Is</b> 93,000.00 80,000.00 50,000.00 7,500.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property	ed	<b>Is</b> 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—Malvin	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 75,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 75,000.00 20,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Belo Horizonte	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 75,000.00 20,000.00 15,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Barbacena	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 50,000.00
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 50,000.00 25,350.00
Additional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment Brazil—Cimpinas apartment Brazil—Ribeirao Preto 2nd (Marincek)	ed	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 50,000.00 25,350.00 25,000.00
Additional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—mew church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment Brazil—Cimpinas apartment Brazil—Ribeirao Preto 2nd (Marincek) Brazil—Uberlandia 2nd Church	ed S	s 93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 50,000.00 25,350.00 25,000.00 30,000.00
Additional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—mew church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment Brazil—Campinas apartment Brazil—Ribeirao Preto 2nd (Marincek) Brazil—Uberlandia 2nd Church Brazil—Conselheiro Lafaiete Camp Facilitie	ed S	<pre>93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 25,350.00 25,000.00 30,000.00 30,000.00</pre>
dditional Approved VISION Project France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment Brazil—Campinas apartment Brazil—Conselheiro Lafaiete Camp Focilitie Côte d'Ivoire—Bible Inst. Dorms	ed S	<pre>93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 25,350.00 25,000.00 30,000.00 30,000.00 23,000.00</pre>
dditional Approved VISION Projection France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—new church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Belo Horizonte Brazil—Barbacena Brazil—Campinas apartment Brazil—Campinas apartment Brazil—Conselheiro Lafaiete Camp Facilitie Côte d'Ivoire—Bible Inst. Dorms Côte d'Ivoire—Abidjan	ed S	<pre>93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 25,350.00 25,000.00 30,000.00 30,000.00 23,000.00 50,000.00</pre>
Aditional Approved VISION Projection France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—mew church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Belo Horizonte Brazil—Barbacena Brazil—Barbacena Brazil—Compinas apartment Brazil—Compinas apartment Brazil—Conselheiro Lafaiete Camp Facilitie Côte d'Ivoire—Bible Inst. Dorms Côte d'Ivoire—Abidjan Other	ed S	93,000.00 80,000.00 50,000.00 7,500.00 150,000.00 20,000.00 15,000.00 25,350.00 25,350.00 25,000.00 30,000.00 30,000.00 50,000.00 50,000.00
Aditional Approved VISION Projection France—church building at Nantes India—church buildings Cuba—churches/rest home Panama—down payment on house Uruguay—new church property Uruguay—mew church property Uruguay—Malvin Brazil—Evangelandia Brazil—Evangelandia Brazil—Belo Horizonte Brazil—Belo Horizonte Brazil—Barbacena Brazil—Barbacena Brazil—Compinas apartment Brazil—Compinas apartment Brazil—Conselheiro Lafaiete Camp Facilitie Côte d'Ivoire—Bible Inst. Dorms Côte d'Ivoire—Abidjan Other	ed S	<pre></pre>

Note: Budgets for foreign expenditures are subject to change where extreme fluctuations in the value of the dollar occur.

\* Includes anticipated new missionaries

# Salary Breakdown

<b>General Director</b>	1995	1996	1007	
Salary	\$19,218	\$21,487	1997	1998
Housing & Utilities	16,800	16,800	\$24,846	\$27,812
Social Security	6,078	6,174	16,800	18,000
Retirement	1,340	1,914	6,716	7,388
Insurance	8,527	6,222	2,082	2,291
Total Dept. Expense to Employ	\$51,963	\$52,597	<u>6,222</u> \$56,666	4,488
Director of Communication Salary			\$50,000	\$59,978
Housing & Utilities	\$23,390	\$25,009	\$26,009	\$27,833
Social Security	9,600	9,600	9,600	9,600
Retirement	5,478	5,581	5,742	6,036
Insurance	1,541	1,730	1,780	1,872
<b>Total Dept. Expense to Employ</b>	8,527	8,460	8,460	6,085
	\$48,535	\$50,380	\$51,592	\$51,426
Overseas Secretary Salary				
	\$22,154	\$22,609	\$23,513	COT 400
Housing & Utilities	12,000	12,000	12,000	\$25,433
Social Security	5,478	5,581	5,727	12,000
Retirement	1,479	1,730	1,776	6,036
Insurance	6,178	6,222		1,872
Total Dept. Expense to Employ	\$47,289	\$48,142	6,222	4,488
<b>Director of Stateside Ministri</b>	ies	010,142	\$49,238	\$49,829
Salary	\$19,682	£03.400		
Housing & Utilities		\$21,409	\$22,265	\$24,233
Social Security	13,200	13,200	13,200	13,200
Retirement	5,479	5,581	5,719	6,036
Insurance	1,355	1,730	1,773	1,872
Total Dept. Expense to Employ	6,278 \$45,995	6,222	6,222	4,488
Treasurer		\$48,142	\$49,180	\$49,829
Salary	600.070	March March		
Social Security	\$33,278	\$34,609	\$35,993	\$37,433
Retirement	5,511	5,515	5,735	5,965
Insurance	2,035	1,874	1,949	1,872
Total Dept. Expense to Employ	8,527	8,460	8,460	
	\$49,351	\$50,458	\$52,137	6,085 \$51,355
Support Coordinator/Commun	ications Assistant	ł		401,000
	SO	SO	SO	601.000
Housing & Utilities	0	0	50	\$21,280
Social Security	0	0	0	12,000
Retirement	0	Ő	0	2,683
Insurance	0	Ő	0	1,664
fotal Dept. Expense to Employ	SO	SO	50	2,336
nformation Services Manager				\$39,964
Salary	\$20,000	\$20,800	603.040	
Social Security	1,530		\$27,040	S0
Retirement	1,000	1,591	2,069	0
Insurance	3,332	1,040	1,352	0
otal Dept. Expense to Employ	\$25,862	8,367	8,367	0
· · · · · · · · · · · · · · · · · · ·	JLJ,001	\$31,798	\$38,828	\$0

Editorial Assistant	1995	1996	1997	1998
Salary	\$16,389	\$17,045	\$17,727	\$18,436
Social Security	1,254	1,304	1,356	1,410
Retirement	819	852	886	922
Insurance	2,888	3,299	3,299	2,336
Total Dept. Expense to Employ	\$21,351	\$22,500	\$23,268	\$23,104
Bookkeeper		line and		100 cm 10
Salary	\$20,051	\$20,853	\$21,687	\$22,555
Social Security	1,534	1,595	1,659	1,725
Retirement	1,003	1,043	1,084	1,128
Insurance	3,321	3,299	3,299	2,336
Total Dept. Expense to Employ	\$25,908	\$26,790	\$27,730	\$27,744
Accounting Clerk				
Salary	\$15,265	\$15,875	\$16,510	\$17,171
Social Security	1,168	1,214	1,263	1,314
Retirement	763	794	826	859
Insurance	3,321	3,299	3,299	2,336
Total Dept. Expense to Employ	\$20,517	\$21,183	\$21,898	\$21,679
Secretary				
Salary	\$24,083	\$25,046	\$26,048	\$27,090
Social Security	1,842	1,916	1,993	2,072
Retirement	1,204	1,252	1,302	1,354
Insurance	2,888	3,299	3,299	2,336
Total Dept. Expense to Employ	\$30,017	\$31,513	\$32,642	\$32,853
Secretary				
Salary	\$18,139	\$18,865	\$19,619	\$20,404
Social Security	1,388	1,443	1,501	1,561
Retirement	907	943	981	1,020
Insurance	3,332	3,299	3,299	2,336
Total Dept. Expense to Employ	\$23,766	\$24,550	\$25,400	\$25,322
Part-Time Accounting Clerk				
Salary	SO	\$0	SO	\$7,280
Social Security	0	0	0	557
Refirement	0	0	0	0
Insurance	0	0	0	0
Total Dept. Expense to Employ	50	SO	SO	\$7,837
Part-Time Office Staff				
Salary	\$0	SO	SO	\$10,000
Social Security	0	50	0	510,000
Retirement	0	0	0	0
Insurance	0	0	0	0
Total Dept. Expense to Employ	SO	50	SO	\$10,000
Contraction (Contraction)		10.221 - 18		
Computer Services/Associate S			¢10.2/4	61/ 224
Salary	\$0	\$0	\$19,264	\$16,224
Social Security	0	0	1,474	0
Retirement	0	0	963	0
Insurance	0	0	3,299	0
Total Dept. Expense to Employ	SO	SO	\$25,000	\$16,224

State		- Parison	
Alabama	1996 Goal	1996 Gifts	1998 Goal
Arizona	\$183,624.80	\$198,762.27	1770 000
Arkansas	6,643.67		\$250,000.00
California	316,612.43	7,261.80	8,000.00
Canada	84,083.96	341,337.19	367,000.00
Colorado	.00	66,128.80	72,000.00
	8,823.63	5,947.91	9,000.00
Florida	82,007.81	5,241.41	6,000.00
FWB Foundation	.00	71,988.40	85,000.00
Georgia	159,863.33	15,120.10	23,000.00
Hawaii	2,802.80	211,159.43	227,000.00
Idaho		.00	750.00
Illinois	3,114.22	.00	1,000.00
Indiana	117,226.16	149,229.24	152,000.00
lowa	36,332.57	54,840.52	
Kansas	3,321.84	2,379.53	59,000.00
Kentucky	14,533.03	8,211.53	3,000.00
Louisiana	85,122.03	67,490.81	10,000.00
Maryland	1,764.73	1,932.14	76,000.00
Michigan	13,494.96	33,947.20	2,500.00
Miscellaneous	207,805.08	155,765.94	46,000.00
Mississippi	80,533.85		185,000.00
Missouri	78,893.59	80,222.36	83,351.45
	369,211.52	66,607.79	76,000.00
Montana	1,764.73	347,457.77	378,000.00
Nebraska	1,038.07	2,110.00	2,500.00
New Mexico	2,179.95	2,396.00	2,000.00
North Carolina	575,663.85	5,915.13	4,000.00
Northeast Association		622,127.01	656,000.00
Northwest Association	2,595.18	880.00	2,000.00
Ohio	12,494.96	8,037.93	10,000.00
Oklahoma	138,063.78	164,489.35	178,000.00
Pennsylvania	430,610.16	425,246.18	170,000.00
South Carolina	1,349.50	904.54	457,000.00
ennessee	263,670.68	252,241.77	2,000.00
exos	721,080.38	720,365.61	275,000.00
irgin Islands	103,807.36	83,197.46	777,000.00
irginia	2,491.38	1,800.00	91,000.00
est Virginia	125,606.90	97 4/4 0/	2,300.00
NAC	115,188.09	97,464.26	107,000.00
	155,711.02	115,912.04	127,000.00
otals	\$4,509,132.00	180,301.81	198,000.00
1004		\$4,574,421.23	\$5,010,401.45

# 1998 State Goals With 1996 Comparison

Note: 1996 gifts include VISION gifts

Note: 1996 & 1998 Goals do not include VISION Gifts

# **Sunday School and Church Training Report**

When I assumed the role of General Director at Randall House, I did not dream we would be in the position we are in today. The future appeared bleak to me and I did not want to be a part of failure. However God has provided more days for us.

I am glad I can report that we have shown a profit and growth. We have seen an incredible turnaround and are ahead of our payback schedule. Since last year's report to you, we have paid off the indebtedness to the First America Bank that we had borrowed to pay off the Board of Retirement bill, saving us about \$25,000 in interest. Secondly, we paid off the new press 41 months in advance, along with a \$50,000 balloon note which saved us over \$75,000 in interest. At that time, I put into effect a rapid debt reduction plan to pay off our building. This will save us \$94,800 in interest and will be paid off by December of 1998. It would not have been paid off until April of 2008. This will allow us to be completely debt free at that time.

We have installed a new computer software program called IRT that will interlink all our departments giving all our people access to information from our main system. It will allow us to retrieve information here-to-fore not available to us.

We now have a number of pages on the Internet. Our address is www.randallhouse.com. Our first request was from Joseph Ang from Singapore.

A number of times I thought I had God's man for our Sunday School Growth Director. Each time they felt it was God's will to not accept the role. Continue to pray that His man will surface.

Our Spanish curriculum is now complete and our new Spanish catalog is being mailed to over 6,000 Hispanic churches. Lucy Hyman, our Spanish editor, had a booth at the Spanish EXPO in Miami introducing us to this new market.

Another great milestone, the last of our regular quarterly periodicals, Lifeline, was printed in full color. We mailed samples to every church and pastor at its introduction.

Due to the increased demands on our Editorial/Graphic Arts Department, we must hire additional help to aid in the production and revision of our material. The load of this department has increased greatly. We purchased a PC PowerMac for James Forlines so we could link with him over the Internet to try to speed up receiving and correcting the Teen material.

The Master's Men from Goodlettsville Free Will Baptist Church completely covered our roof with a sealant to both protect and repair it. They did it for a \$1,000.00 donation. Bids by contractors for this job was low bidded at \$16,000.00.

We have installed new carpet, remodeled our offices, and carpeted the entrance of the bookstore since the last National Convention.

Randall Bookstore promoted and hosted a workshop that had around 350 from 47 churches representing 29 denominations. Many of our other staff members aided the store in making this a success.

The National Youth Convention, Truth & Peace, Youth Evangelistic Team, and the Youth Workers Rretreats continue to grow. The Youth Ministry Online now has 1200 youth workers on its mailing list and the fund-raising program is progressing.

It is a pleasure to serve the Lord and to work with the fine staff at Randall House.

Your brother and friend, Alton Loveless

## 1996-97 Minutes Summary of the Sunday School & Church Training Board of the National Association of Free Will Baptists

The Sunday School and Church Training Board met four times this past year. The first meeting took place at the National Association in Fort Worth. We welcomed two new members to the Board, Rev. David Reece and Rev. Nuel Brown. In that meeting we elected officers and received our committee assignments. We voted to send letters of commendation to outgoing Board members, Rev. James McAllister and Rev. Dean Stone. We approved several writers for RHP.

Our second meeting took place in Nashville after the December Leadership Conference. We filled offices for the corporation as per our new charter. We approved a new book to be published. Several writers were approved. We revised the writer's application. We adopted a new mission statement. We approved the speakers for the 1997 NYC. We increased the RHP salary scale.

Our third meeting took place by a telephone conference call on March 5, 1997. We approved the sale of 3.58 acres east of the building for \$62,500 per acre totaling \$223,750 and to use the proceeds to pay off our mortgage. We approved one writer.

Our fourth meeting took place on Monday and Tuesday, April 28-29, in Nashville. We voted to recommend the 1996 audit and approve the 1998 budget. The 1998 NYC theme was approved. We approved the list of writers for Randall House and authorized a new book to be published. After this meeting the Board took a tour of each RHP Department.

## Edwin Hayes, Clerk



# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

**Financial Statements** 

November 30, 1996 and 1995

(With Independent Auditors' Report Thereon)

# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

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HIHA Hill, Harper & Associates, P.C. Certified Public Accountants

Independent Auditors' Report

Terry A. Hill Front P. Harro

Ernest R. Harper Board of Directors Sunday School and Church Training Board and Randall House Publications Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statements of financial position of Sunday School and Church Training Board and Randall House Publications as of November 30, 1996 and 1995, and the related statements of activity and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sunday School and Church Training Board and Randall House Publications as of November 30, 1996 and 1995, and the results of its activity and changes in fund balances and cash flows for the years then ended, in conformity with generally accepted accounting principles.

As discussed in note 1 to the financial statements, in 1996 the board changed its method of accounting for contributions and its method of financial reporting and financial statement presentation.

Hill, Harper & associates, P.C.

January 30, 1997

# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

# Statements of Financial Position

## November 30, 1996 and 1995

		1996	1995
Assets			
Ourrent assets:	\$	377,043	228,930
Cash and interest bearing deposits		100,000	150,000
Certificates of deposit			
to accepted et			275 5/0
Accounts receivable. Trade, net of allowance for doubtful accounts		260,434	275,568
of \$7,000		3,690	1,060
Employees and other	1	264,124	276,628
Total receivables			468,160
Inventory, at lower of cost (first-in, first-out method) or market		456,116	23,923
Inventory, at lower of cost (instant, instant,	8	22,156	
Deferred charges and prepaid expenses		1,219,439	1,147,641
Total current assets			
Property, plant and equipment and capitalized leases, at cost:		140,341	140,341
Property, plant and of of		685,485	668,698
Land		596,209	596,209
Building Printing service equipment		543,389	504,764
Office and administrative equipment		51,698	51,698
Automobiles and trucks			1,961,710
Automotiles and		2,017,122	1,205,808
a investment and amortization		1,304,320	A the second sec
Less accumulated depreciation and amortization	ses	712,802	755,902
Net property, plant and equipment and capitalized lea			
		3,642	3,961
Other assets: Loan cost, net of amortization of \$1,143 in 1996, and \$824 in 1995		346,662	371,639
Loan cost, net of amortization of ort, is the nethod) or market Inventory, at lower of cost (first-in, first-out method) or market		A company of the second	375,600
		350,304	
Total other assets		\$ 2,282,545	2,279,143
Liabilities and Net Assets			
			67,528
Ourrent liabilities: Current installments of long-term debt and capitalized lease obligat	ions	\$ 26,907	85,654
Current installments of long-term debt and cuprent		102,403	56,360
Accounts payable		63,312	10,605
Accrued expenses		1,567	
Due to affiliated organization		194,189	220,147
Total current liabilities		308,084	411,244
Long-term debt and capitalized lease obligations		1,780,272	1,647,752
Net assets -unrestricted		\$ 2,282,545	2,279,143

#### Commitments

See accompanying notes to financial statements.

# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

# Statements of Activity and Changes in Net Assets

For the years ended November 30, 1996 and 1995

Revenues:	1	996	1995
Net sales:			
Curriculum			
Randall House books	\$ 1,8	832,848	1,824,728
Merchandise		57,213	63,512
Vacation Bible School		20,469	16,564
Bookstore		8,739	9,794
Printing	2	44,582	196,013
Other sales	1	09,447	87,180
Net sales	2.53	70,491	74,600
Freight and handling	2.3	43,789	
Other income		96,975	2,272,391
Youth income from conferences and related services		22,996	94,480
Commission income on hymnal sales		76,243	15,970
income on nymnal sales		50,679	148,674
Expenses:		0,682	53,180
Cost of sales:	205		2,584,695
Inventory at beginning of year	* 83	9,798	052 510
Merchandise purchases Depreciation		4,864	853,549
		3,152	220,433
Editorial and printing preparation Printing production		0,862	34,221
Spanish department		1,541	335,456
opanisi department		3,944	607,101
•			20,771
Less inventory at end of year		4,161	2,071,531
		2,778	839,798
Selling, general and administrative:	1,371	,383	1,231,733
Administrative			
Bookstore		,372	121,303
Bookkeeping		,031	65,111
Building		,597	153,562
Sales and promotion		,244	130,547
Shipping		,552	124,962
Youth department:	165,	,373	146,503
Conferences and related services			
General and administrative	120,		98,689
General		307	71,886
Amortization of loan costs		635	74,989
Depreciation		319	319
Interest expense, including finance charges	55,3		54,960
C	34,0	66	36,736
Total expenses	1,186,7	79	1,079,567
	2,558,1		2,311,300
Increase in net assets	132,5		12242000000000
Net assets, beginning of year	1,647,7		273,395
Net assets, end of year	\$		1,374,357
6	·		1.647.752

See accompanying notes to financial statements.

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# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

# Statements of Cash Flows

# For the years ended November 30, 1996 and 1995

		1996	1995
Cash Flows from Operating Activities			
	\$	132,520	273,395
Increase in net assets			
Adjustments to reconcile increase in net assets			
to net cash provided by operating activities:		98,829	89,500
Depreciation and amortization		20,000	-
Change in allowance for obsolesence of inventory			
(Increase) decrease in:		12,504	(56,159)
Receivables		17,021	13,751
Inventories		1,768	3,461
Deferred charges and prepaid expenses			
Increase (decrease) in:		16,749	(23,602)
Accounts payable		6,952	(4,983)
Accrued expenses		(9,038)	10,605
Due to affiliated organization		297,305	305,968
Net cash provided by operating activities	-		
Cash Flows from Investing Activities			(150,000)
Purchase of certificates of deposit		-	(150,000)
Proceeds from certificate of deposit		50,000	(254,749)
Purchase of equipment		(55,411)	(204,145)
Net cash used by investing activities	2	(5,411)	(404,749)
Cash Flows from Financing Activities			
Cash Flows from Financing Acuvines			254,000
Proceeds from borrowings		(143,781)	(133,003)
Repayments of debt		(145,701)	
Net cash provided (used) by financing activities		(143,781)	120,997
Net increase in cash		148,113	22,216
THE MERCHAN IN COMPANY		territor of the	206 714
Cash at beginning of year		228,930	206,714
Cash at end of year	\$	377,043	228,930
Supplemental disclosures:	5	32,649	34,392
Interest, including finance charges paid			

See accompanying notes to financial statements.

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## SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

#### Notes to Financial Statements

#### November 30, 1996 and 1995

The Board operates under the auspices of the National Association of Free Will Baptists and is governed by a Board of Directors.

#### (1) Summary of Significant Accounting Policies

In 1996, the Board adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Board is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets, if any. In addition, the Board is required to present a statement of cash flows. As permitted by this new statement, the Board has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the required classification of net assets.

#### Accrual Basis

The finanical statements of the Board have been prepared on the accrual basis of accounting.

#### Inventories

Inventories are stated at the lower of cost or market, with cost being determined by use of the first-in, first-out method.

#### **Property, Plant and Equipment**

Property, plant and equipment are stated at cost. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lives of assets are expensed as incurred. Depreciation is provided using the straight-line method.

#### Amortization of Loan Cost

Loan cost are being amortized on a straight-line basis over the life of the loan.

#### Income Taxes

The Board is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Board considers all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less to be cash and cash equivalents.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Change in Presentation**

Certain amounts in the 1995 financial statements have been reclassified to conform to 1996 presentation.

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# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

# Notes to Financial Statements, continued

# m Debt and Capitalized Lease Obligations

(2)	Long-term Debt and Capitalized lease obligations is as follows:		
(-/	Long-term Debt and Capitalized lease obligations is as follows: A summary of long-term debt and capitalized lease obligations is as follows:	1996	1995
	Long-term debt: 13.5% equipment obligations, matured in December 1995, payable monthly \$394 including interest, secured by related equipment. \$		390
	9.75% installment obligation payable to a local bank, payable in monthly installments of \$2,377 including interest, through 2000. The note contains a five year call provision in the year 2000 at which time Randall House has the option to renegotiate the financing arrangement or the amount of \$112,763 will be due. The note is secured by a \$50,000 certificate of deposit and related equipment.	122,280	175,352
	7.5% installment obligation payable to a local bank, payable in monthly installments of \$3,340 including interest, secured by certificates of deposit totaling \$100,000 and related equipment. Obligation was repaid during 1996.	-	74,000
	7% installment obligation payable to a local bank, payable in monthly installments of \$2,248 including interest, through 2008 secured by first mortgage lien on all real property and	211,541	223,258
	improvements.	333,821	473,000
	Total long-term debt Capital lease obligations: 9.1% to 16.8% obligations under capital leases payable monthly \$700 - see note 3	<u>1,170</u> 334,991	<u>5,772</u> 478,772
	Less current maturites of long-term debt and capital	26,907	67,528
	lease obligations	\$ 308,084	411,244
			a stand b

The Board leases certain equipment under capital leases (see note 3). The obligations are being amortized by that portion of annual rentals in excess of interest. Interest was imputed using rates ranging from 9.1% to 16.8% based on the lessor's implicit rate of return.

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## SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

#### Notes to Financial Statements, continued

#### Notes Payable, Long-term Debt and Capitalized Lease Obligations, continued (2)

The following is a schedule, by years, of maturities of long term debt and future minimum lease payments under capital leases as of November 30, 1996.

	1	ong-lerm	Capital
November 30,		Debt	Leases
1997	\$	25,737	1,190
1998		27,988	and the second
1999		29,354	-
2000		91,953	
2001		13,358	1
2002 and thereafter	_	145,431	
Total maturities of long-term debt	\$	333,821	1,190
Less amount representing interest			20
Present value of net minimum lease payments			\$1,170

#### Property, Plant and Equipment and Capitalized Leases (see note 2) (3)

Depreciation and amortization charged to operations computed on the straight-line method was \$98,510 for the year ended November 30, 1996, and \$89,181 for the year ended November 30, 1995.

Equipment includes capitialized leases as follows:

 110	1775
\$ 22,000	22,000
 164,157	164,157
186,157	186,157
 175,254	152,314
\$ 10,903	33,843
\$	164,157 186,157 175,254

#### (4) Pension

The Board participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptist. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees with two years of service may participate. Pension expenses amounted to \$24,417 for the year ended November 30, 1996 and \$20,393 for the year ended November 30, 1995 The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

#### Concentration of Credit Risk (5)

The Board is a distributor of Bible based Sunday School and Church Training curriculum, and other denominational publications. The Board extends credit to its customers which consist primarily of Free Will Baptist churches and religious bookstores. These accounts are not collateralized and are subject to accounting risk of loss amounting to the outstanding balance at any point in time.

# SUNDAY SCHOOL AND CHURCH TRAINING BOARD AND RANDALL HOUSE PUBLICATIONS

# Notes to Financial Statements, continued

# Agreement with Affiliated Organization to Distribute Hymnals

During the year ended November 30, 1995 the Board agreed to warehouse and distribute hymnals for the Executive Board of the National Association of Free Will Baptist. There are two types of hymnals being warehoused and distributed by the Board; The Free Will Baptist Hymn Book, Rejoice, and The Rejoice Hymn Book for the Church at Worship.

# The Free Will Baptist Hymn Book, Rejoice

The Board will invoice the customer, collect funds and remit \$6.32 to the Executive Board. As of November 30, 1996 the Board was warehousing approximately 31,000 hymnals with an estimated replacement value of \$403,000. The following summarizes the transactions under this agreement as of November 30, 1996. Since

ber 30, 1996.		1996	Inception
Total sales of	earned	\$ 10,605 98,331 (48,505) (58,864)	- 204,156 (101,685) (100,904)
Less remittand	tes made to the Executive Office te to (from) Executive Office at end of period	\$ 1,567	1,567

# The Rejoice Hymn Book for the Church of Worship

The Board will warehouse and distribute these hymnals and receive a commission of 5% plus costs of shipping per hymnal. As of November 30, 1996 the Board was Warehousing approximately 17,900 hymnals with an estimated replacement value of \$179,000. During the year ended November 30, 1996 the Board received \$2,174 in commissions.

#### Inventory (7)

(6)

C .....

1995

I amo Tomm

1996

Inventory consists of denomination literature and materials, a portion of which will not be sold within one year. These long-term inventory items consist of literature which will be used on a cycle basis ranging from two years to seven years and published books. The following summarizes the inventory by major that which is classified as current as compared to long-term as of November 30, 1996.

type between that which is classified as current as company		Asset	Long-term Asset
	\$	81,905	-
Bookstore merchandise		43,686	-
Printing production and preparation raw materials		50,713	-
Work in process			
Finished literature:		45,692	-
Curriculum		128,615	-
Shipping		505	-
Lifequest material		65,000	28,086
Randall House Books and merchandise		40,000	426,076
Spanish curriculum	-	456,116	454,162
		450,110	107,500
Allowance for obsolesence	5	456,116	346,662
Total inventory	=		

8

# Budget 1998

Revenues			
Total Sales	£0 (00 500 c		
Other Income	\$2,603,502.35		
Freight and Handling	110,000.00		
Commission on Hymnals	75,000.00		
Youth Division	163,750.00		
Miscellaneous Income	9,000.00		
Total Revenues	7,000.00	-	****
			\$2,961,252.35
Expenses			
Cost of Outside Purchases	£ 200 000 00		
Editorial/Graphic Arts	\$ 390,000.00		
Printing Production	369,800.00		
Spanish	740,000.00		
<b>Total Cost of Sales Expenses</b>	24,950.00		
cont of oures expenses			\$1,524,750.00
General Expenses			
Youth Division			
Sales Division	\$ 198,687.55		
Bookstore	148,600.00		
Sunday School Growth	106,450.00		
Administration	68,679.92		
Accounting	115,650.00		
Shipping	180,250.00		
Building	186,800.00		
General Expenses	147,250.00		
Total General Expenses	258,000.00		
contertar Expenses		\$	1,408,367.47
Grand Total All E	VDADSos		
Grand Total All R	evenue	_	2,933,117.47
	evenue	2	2,961,252.35
Net I	Net Income		28,134.88
Work	ing Capitol	\$	28,134.88
			and the second

Expenses		Translati Postage
Cost of Outside Purchases		Telephor
Curriculum	\$ 60,000.00	
Merchandise	175,000.00	Retireme
Bookstore	80,000.00	Insurance
Depreciation	75,000.00	
Deproviditori	\$ 390,000.00	Miscella
Editorial/Graphic Arts		1.1
Salaries	\$ 220,000.00	Total Cost of S
Housing	23,000.00	
Travel	2,700.00	
Supplies	7,000.00	General L
Curriculum Development	2,000.00	General
Writers' Fees	40,000.00	Youth Division
Equipment Maintenance	1,000.00	
Color Separations	25,000.00	
Freelance Artwork	1,500.00	
Conventions and Seminars	2,000.00	
Dues and Subscriptions	300.00	
Postage	800.00	NYC '98
Telephone	1,200.00	
FICA	16,000.00	110111 0
Retirement	7,000.00	Fund Ra
Insurance	20,000.00	
Miscellaneous	300.00	1101 1 101
	\$ 369,800.00	Dues & S
Printing Production		Postage Telephor
Salaries	\$ 172,000.00	FICA
Travel	1,000.00	
Supplies	22,000.00	non on
Equipment Maintenance	8,000.00	Miscella
Dues and Subscriptions	300.00	miscolu
Stock	110,000.00	
Ports	7,000.00	Sales Division
Ink	9,000.00	Salaries
Outside Printing	360,000.00	Housing
Telephone	600.00	Entertair
FICA	13,300.00	
Retirement	6,000.00	marter
Insurance	14,000.00	Soppilos
Camera Supplies	1,000.00	ristonist
Camera Maintenance	500.00	· ····································
Camera Film-Negatives	6,000.00	Dues an
Plates	9,000.00	restage
Miscellaneous	300.00	Totophor
miscentrieuus	\$ 740,000.00	
	3 740,000.00	Retireme Insurance
Spanish	£ 11.000.00	Conventi
Salaries	\$ 11,000.00	Miscella
Travel	1,000.00	
Supplies	1,000.00	
Equipment Maintenance	300.00	1 10 PC 1

Translation		4,000.00
Postage		700.00
Telephone		2,200.00
FICA		1,400.00
Retirement		1,000.00
Insurance		2,000.00
Dues and Subscriptions		150.00
Miscellaneous	_	200.00
	S	24,950.00
al Cost of Sales	S 1	,524,750.00
eneral Expenses		
th Division	<i>c</i>	10.054.01
Salaries	2	48,954.91
Entertainment		500.00
Travel and Expense		5,000.00
Supplies		1,500.00
In House Printing		500.00
NYC '98		62,150.00
Truth & Peace '98		33,325.00
NYET '97		4,575.00
Fund Raising Expense		5,000.00
Nat'l Youth Workers' Retreats		17,250.00
Conventions & Seminars		300.00
Dues & Subscriptions		150.00
Postage		750.00
Telephone		1,500.00
FICA		3,745.00
Retirement		1,606.80
Insurance		9,380.84
Miscellaneous	1	500.00
	S	196,687.55
es Division		
Salaries	S	38,000.00
Housing		10,000.00
Entertainment		500.00
Travel		6,000.00
Supplies		4,000.00
Advertising and Promotion		40,000.00
Printing & Color Separations		20,000.00
Dues and Subscriptions		300.00
Postage		12,000.00
Telephone		600.00
FICA		7,000.00
Retirement		1,300.00
Insurance		6,600.00
Conventions and Seminars		2,000.00
Miscellaneous		300.00
miscellulieuus	C	148,600.00
	2	140,000.00

Solories         \$ 75,250,00           Entertainment         200,00           Iravel Expense         2,000,00           Supplies         1,500,00           Printing         2,000,00           Equipment Rental         1,500,00           Postage         5,000,00           Telephone         1,100,00           FICA         3,500,00           Retirement         1,300,00           Insurance         9,000,00           Advertising and Promotion         3,500,00           Dues and Subscriptions         400,00           Miscellaneous         200,00           Solary         \$ 20,000,00           Housing         16,000,00           Medical         7,770,12           Dentol         491,04           Life         164,76           Social Security         2,754,00           Retirement         1,800,00           Printing & Supplies         10,500,00           Postage         500,00           FICA         2,700,00           Travel         2,000,00           Administrative         5           Solaries         \$ 57,000,00           Housing Allowance         21,850,00	Bookstore					
Entertainment         200.00           Travel Expense         2,000.00           Supplies         1,500.00           Printing         2,000.00           Equipment Rental         1,500.00           Postage         5,000.00           Postage         5,000.00           FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         S 20,000.00           Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         12,000.00           Katinistrative         S 68,679.92           Administrative         S 57,000.00           Auto Lasse	Salaries			S	75 250 00	
Travel Expense         2,000.00           Supplies         1,500.00           Printing         2,000.00           Equipment Rental         1,500.00           Postage         5,000.00           Postage         5,000.00           Printing         2,000.00           Retirement         1,100.00           FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         S           Salary         S         20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         12,000.00           Administrative         S           Salaries         \$	Entertainment			*		
Supplies         1,500.00           Printing         2,000.00           Equipment Rental         1,500.00           Postage         5,000.00           Telephone         1,100.00           FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         3           Salary         S         20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         2,000.00           Sularies         \$           Solaries         \$           Postage         500.00           Firating         300.00           Administrative         \$      Salar	Travel Expense					
Printing         2,000.00           Equipment Rental         1,500.00           Postage         5,000.00           Telephone         1,100.00           FIA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         20,000.00           Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Printing & Supplies         10,500.00           FlCA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Printing         300.00           Printing         300.00           Administrative         \$ 57,000.00           Supplies         2,000.00           Conventions & Seminars	Supplies					
Equipment Rental         1,500.00           Postage         5,000.00           Telephone         1,100.00           FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         200.00           Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Firates         \$ 57,000.00           Printing         300.00           Printing         300.00           Firates         1,200.00           Administrative         2,000.00           Subring Allowance         2,850.00           Printing         300.00     <	Printing					
Postage         5,000.00           Telephone         1,100.00           F(A         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         5           Salary         \$         20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         2,700.00           Travel         1,200.00           Administrative         \$           Salaries         \$           Solaries         \$           F7,000.00         Travel           Iz,000.00         \$           Auto Expense         1,800.00           Auto Expense         1,800.00           <	Equipment Rental				2.1 10.7 10.0 10.0 10.0	
Ielephone         1,100.00           FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           S         106,450.00           Sunday School Growth         5           Salary         \$         20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           FICA         2,700.00           Travel         2,000.00           Varies         5           Solaries         \$           Solonies         \$           Retirement         1,200.00           Travel         1,200.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Au						
FICA         3,500.00           Retirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         200.00           Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Solaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Intertainment         1,200.00           Auto Expense         1,800.00           Auto Ease	Telephone					
Ketirement         1,300.00           Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         20,000.00           Solary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         144.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Solaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Equipment Maintenance         100.00           Corventions	FICA					
Insurance         9,000.00           Advertising and Promotion         3,500.00           Dues and Subscriptions         400.00           Miscellaneous         200.00           Sunday School Growth         20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Printing         300.00           Printing         300.00           Retirement         1,200.00           Travel         2,000.00           Subgites         2,000.00           Kato Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Conventions & Seminars         300.00           Dues and Subscriptions	Retirement					
Advertising and Promotion Dues and Subscriptions3,500.00 200.00Miscellaneous200.00Sunday School Growth Solary\$ 20,000.00 HousingMedical7,770.12 PentolDentol491.04 LifeLife164.76 Social SecuritySocial Security2,754.00 RetirementPrinting & Supplies10,500.00 PostageFICA2,700.00 FICATravel6,000.00 6,000.00Housing Allowance21,850.00 PrintingPrinting300.00 S 68,679.92Administrative Supplies1,200.00 FICASupplies1,200.00 S 68,679.92Administrative Supplies2,000.00 S 68,679.92Administrative Supplies1,200.00 FICAFiretrainment Travel1,200.00 FICAAuto Lease4,700.00 SuppliesConventions & Seminars Solo.00300.00 FICAPostage500.00 FICAPostage500.00 Solo.00FICA1,700.00 SuppliesAuto Lease4,700.00 SuppliesSubscriptions Solo.00300.00 FICAPostage500.00 Solo.00FICA1,700.00 S 115,650.00Accounting Salaries\$ 115,000.00	Insurance					
Dues and Subscriptions         400.00           Miscellaneous         200.00           S 106,450.00         S           Sunday School Growth         S 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           S 68,679.92         Administrative           Salaries         S 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,000.00           Conventions & Seminars         300.00           Destage         500.00           Fugiment Maintenance         100.00           Conventions & Semin	Advertising and Promotion					
Miscellaneous         200.00           Sunday School Growth         S 106,450.00           Salary         S 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           S 68,679.92         Administrative           Salaries         S 57,000.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Subscriptions         300.00           Postage         500.00           Flephone         6,600.00           Miscellaneous         300.00           S 115,650.00         S 1	Dues and Subscriptions					
Sunday School Growth         S 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           S 68,679.92         5           Administrative         5           Salaries         \$ 57,000.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Ease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           FICA         1,700.00           Retirement         3,400.00 <td>Miscellaneous</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Miscellaneous					
Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           Postage         500.00           Printing & Supplies         10,500.00           Postage         500.00           Printing & Supplies         12,700.00           Travel         6,000.00           \$ 568,679.92         568,679.92           Administrative         21,850.00           Printing         300.00           Entertainment         1,200.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           F(CA         1,700.00           Retirement         3,400.0			S	10		
Salary         \$ 20,000.00           Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           Postage         500.00           Printing & Supplies         10,500.00           Postage         500.00           Printing & Supplies         12,700.00           Travel         6,000.00           \$ 568,679.92         568,679.92           Administrative         21,850.00           Printing         300.00           Entertainment         1,200.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           F(CA         1,700.00           Retirement         3,400.0	Sunday School Growth					
Housing         16,000.00           Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           Prostage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Printing & 300.00         S 68,679.92           Administrative         \$ 57,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,			S		00 000 00	
Medical         7,770.12           Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           Printing & Supplies         10,500.00           Printing & Supplies         10,500.00           Printing & Supplies         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertoinment         1,200.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Gonventions & Seminars         300.00           Dues and Subscriptions         300.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,	Housing					
Dental         491.04           Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           Telephone         600.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           Solaries         \$ 115,650.00				1	A CONTRACT OF	
Life         164.76           Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           Solaries         \$ 115,000.00	Dental					
Social Security         2,754.00           Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,650.00         S	Life					
Retirement         1,800.00           Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Finance         1,800.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,650.00         S	Social Security					
Printing & Supplies         10,500.00           Postage         500.00           FICA         2,700.00           Travel         6,000.00           \$ 68,679.92           Administrative         \$ 57,000.00           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           \$ 115,650.00         \$ 115,650.00					The factory of the second seco	
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FICA         2,700.00           Travel         6,000.00           \$ 68,679.92           Administrative           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           \$ 115,650.00         \$ 115,650.00						1
Iravel         6,000.00 \$ 68,679.92           Administrative         Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,650.00         \$ 115,000.00				1		
\$ 68,679.92           Administrative           Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           \$ 115,650.00         \$ 115,650.00	Travel				*	1
Salaries         \$ 57,000.00           Housing Allowance         21,850.00           Printing         300.00           Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,650.00         \$ 115,000.00			S		and the conduct of the	
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Entertainment         1,200.00           Travel         12,000.00           Auto Expense         1,800.00           Auto Lease         4,700.00           Supplies         2,000.00           Equipment Maintenance         100.00           Equipment Rental         1,000.00           Conventions & Seminars         300.00           Dues and Subscriptions         300.00           Postage         500.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           S 115,650.00         \$ 115,000.00				21	and the second sec	
Travel       12,000.00         Auto Expense       1,800.00         Auto Lease       4,700.00         Supplies       2,000.00         Equipment Maintenance       100.00         Equipment Rental       1,000.00         Conventions & Seminars       300.00         Dues and Subscriptions       300.00         Postage       500.00         FICA       1,700.00         Retirement       3,400.00         Insurance       6,600.00         Miscellaneous       300.00         Salaries       \$ 115,000.00				1		
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Dues and Subscriptions         300.00           Postage         500.00           Telephone         600.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           Salaries         \$ 115,650.00	Conventions & Seminors					
Postage         500.00           Telephone         600.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           Salaries         \$ 115,650.00						
Telephone         600.00           FICA         1,700.00           Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           Salaries         \$ 115,650.00	Postage				and a state of the	
FICA 1,700.00 Retirement 3,400.00 Insurance 6,600.00 Miscellaneous <u>300.00</u> S 115,650.00 Accounting Salaries S 115,000.00	Telephone					
Retirement         3,400.00           Insurance         6,600.00           Miscellaneous         300.00           \$ 115,650.00           Accounting           Salaries         \$ 115,000.00					0.2000.00000000000000000000000000000000	
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Salaries \$ 115,000.00	Accounting			-,0		
2 113.000.00 1	9					
Our those		S				
Royalties 8,000.00	koyumes		1	8,00	00.00	

1 5-1-1-1	
Equipment Rental	400.00
Supplies	8,000.00
Equipment Maintenance Dues & Subscriptions	3,000.00
Postage	150.00
Telephone	5,000.00
FICA	13,500.00
Retirement	9,000.00
Insurance	2,500.00
Travel	14,000.00
In House Printing	900.00
Miscellaneous	500.00
miscendieous	300.00
	\$ 180,250.00
Shipping	
Salaries	\$ 80,000.00
Supplies	\$ 80,000.00 12,000.00
Equipment Maintenance	
Equipment Rental	1,300.00 650.00
Freight	65,000.00
Postage	7,800.00
Telephone	7,000.00
FICA	5,000.00
Retirement	1,000.00
Insurance	13,000.00
Miscellaneous	300.00
	\$ 186,800.00
Building	
	. Annual
Salaries	\$ 40,500.00
Housing	9,500.00
Supplies	6,500.00
Equipment Maintenance	4,000.00
Building Maintenance Utilities	6,600.00
	38,000.00
Insurance (Building) Telephone	22,000.00
FICA	600.00
Retirement	3,600.00
Insurance	2,000.00
Miscellaneous	13,650.00
Miscenulieous	300.00
	\$ 147,250.00
General Expenses	
Automobile Expense	C 2,000,00
Automobile Lease	\$ 2,000.00
Supplies	2,000.00
Equipment Maintenance	2,000.00
Equipment Rental	6,000.00
Equipment/Lease/Purchase	1,500.00
Employees' Insurance	50,000.00
Board Travel & Expense	1,000.00
Legal & Auditing	16,000.00
Toxes	11,000.00
Payroll Services	18,000.00
. Shou Solares	3,500.00

Church Directory	25,000.00	Miscellaneous	13,000.00
Together Way Printing	8,000.00		\$ 258,000.00
Interest Expense	20,000.00	where the set of the	
Debt Retirement	75,000.00	Total General Expenses	\$1,408,367.47
Service Charge	4,000.00		

# Budget - 1998 Sunday School Literature

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Quantity	Description	Cost	Revenue
4,426	Nursery Teacher	3.75	16,597.50
18,533	Make N Do	2.10	38,919.30
15,392	My Bible Lesson Cards	2.10	32,323.20
4,461	Nursery-Preschool Flgraph	8.95	39,925.95
2,184	Nursery-Preschool Teaching Pictures	8.95	19,546.80
8,123	Preschool Teacher	3.75	30,461.25
21,969	Preschool Student	2.10	46,134.90
35,016	Preschool Companion	2.10	73,533.60
24,069	Picture Lesson Cards	2.00	48,138.00
6,580	Bible Times (Take Home Paper)	2.35	15,463.00
9,797	Primary Teacher	3.75	36,738.75
37,334	Primary Student	2.10	78,401.40
46,443	Primary Companion	2.10	97,530.30
3,177	Memory Verse Packet	8.95	28,434.15
8,663	Primary Days	2.40	20,791.20
3,871	Primary-Junior Flgraph	8.95	34,645.45
2,821	Primary-Junior Teaching Pictures	8.95	25,247.95
11,308	Junior Teacher	3.75	42,405.00
53,947	Junior Student	2.10	113,288.70
49,508	Junior Companion	2.10	103,966.80
7,976	Junior Counselor	2.35	18,743.60
5,515	Turning Point Teacher	3.75	20,681.25
1,711	Turning Point Packet	9.25	15,826.75
28,010	Turning Point Student	2.25	63,022.50
12,258	Teen Power	2.35	28,806.30
7,278	Horizon Teacher	3.75	27,292.50
1,971	Horizon Packet	9.25	18,231.75
42,698	Horizon Student	2.25	96,070.50
39,017	Bible Teacher	3.75	146,313.75
13,564	Bible Challenge	2.10	28,484.40
18,932	Visitor's Lesson Leaflets	2.10	39,757.20
4,217	Power For Living (Take Home Paper)	2.35	9,909.95
13,692	Depth	2.10	28,753.20
121,613	Bible Scholar	2.10	255,387.30
197,777	Bible Scholar LP	2.30	454,887.10
422	Bible Teacher Cassette	19.95	8,418.90
	<b>Total Sunday School Literature Sales</b>	10.000	\$2,203,080.15
	Total Soliday School Literatore Sales		<i>\\</i> 2,200,000.1

# C.T.S. Literature

	e.i.e. Literulore		
406	Helpers Leader's Guide	0.75	and with the second
1,525	Helpers Packet	3.75	\$ 1,522.50
577	Discoverers Leader's Guide	3.75	5,718.75
2,390	Discoverers Packet	3.75	2,163.75
673	Learners Leader's Guide	4.95	11,830.50
2,617	Learners Student	3.75	2,523.75
660	Adventurers Leader's Guides	2.10	5,495.70
3,077	Adventurers Student	3.75	2,475.00
201	LifeQuest Leader's Guides	2.10	6,461.70
1,663	LifeQuest Student Handouts	17.95	3,607.95
763	Focus Leader's Guides	2.10	3,492.30
8,115	Focus Student	3.75	2,861.25
5,243	Lifeline Student	2.10	18,258.75
5,245	Total C T S Literation C 1	2.10	11,010.30
	Total C.T.S. Literature Sales	\$	77,422.20
	Total Sunday School & C.T.S. Sales	\$2	2,280,502.35
	Less Discount to Bookstores		(310,000.00)
	Grand Total Literature Sales	\$1	,970,502.35
Other Sales	and Income		-18(533 ····
	Spanish Curriculum		296.614
	RHP Books	\$	36,000.00
	Merchandise		75,000.00
	Bulletin Service		20,000.00
	Vacation Bible School		25,000.00
	Bookstore Sales		15,000.00
	Printing Sales		285,000.00
	Miscellaneous Income		90,000.00
	Total Other Sales and Income		87,000.00
	Total Other Sales and Income	\$	633,000.00
	Total All Sales	\$2,	603,502.35
Other Incom	C CMS december of the		15.5 5 10
onier mcom			
	Freight and Handling		110,000.00
	Commission on Hymnals		75,000.00
	Youth Division		163,750.00
Total Others	Miscellaneous Income		9,000.00
Total Other I	income	\$ .	357,750.00
Total Revenu	e	60.	
		\$2,9	961,252.35

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# Salaries

1 Dire	dar	1996	1997	1998	
<b>General</b> Dire	CIOI	\$32,669.62	\$32,669.62	\$35,283.18	
Solary	Hallbloor	20,000.00	20,000.00	21,849.39	
Housing and		4,054.34	4,054.34	4,378.68	
Social Securi	ity	3,117.40	3,117.40	3,117.40	
Retirement	1.1	5,117.40	0,111.10		
moorarree	Life	4 5/2 00	4,562.88	4,927.91	
	Medical	4,562.88	440.76	440.76	
	Dental	440.76	\$64,845.00	\$69,997.32	
It - Baard aither D	nys milenne or	\$64,845.00 furnishes a travel car.)	307,013.00		
(The bound entries by	195 mileoge e				
Editor-in-Chi	ief		2000 ( N.S. 10 ( 10)	000 //4 /0	
Salary		5	\$20,000.00	\$23,664.68	
Housing All	owonce	16,872.96	16,000.00	16,640.00	
Social Secu			2,754.00	3,083.00	
Retirement			1,800.00	2,015.00	
Insurance:	Life	749.76	164.76	164.76	
Insurance.	Medical	1,080.00	7,770.12	5,278.00	
	Dental	143.76	491.04	582.00	
	Disability	326.49		213.00	
	Disability	\$19,172.97	\$48,979.92	\$51,640.44	
(1996 Part-time; 1	997-98 Full-	time)			
Youth Divisi	on Direct	or			
Salary		\$30,000.00	\$30,000.36	\$31,200.00	
Social Sec	urity	2,250.00	2,329.45	2,387.00	
Retiremen		1,500.00	1,500.00	1,560.00	
Insurance:		85.20	85.20	85.20	
mounte.	Medical	4,505.76	7,770.12	5,278.00	
	Dental	440.76	491.04	582.00	
	Long-term (		18.00	18.00	
		155.89	119.40	165.00	
	Disability	\$38,937.61	\$42,313.57	\$41,275.20	
	ool Grow	th Director		\$20,000.00	
Salary				16,000.00	
Housing				2,754.00	
Social Se	curity			1,800.00	
Retiremen	nt			164.76	
Insurance	: Life				
	Medical			5,278.00	
	Dental			582.00	
	Long-term	Care		18.00	
	Disability			213.00	
				\$46,809.76	

## A Cost Comparison Report 1997

	SP	GL	ST	**UGP	AY	DCC	RHP
Nursery Teacher	4.55	4.49	4.49		4.50	4.50	3.75
Teacher's Resource Pkt	9.90	9.99	10.59		9.90	9.90	8.95
Pupil's Handwork	2.45	2.39	2.49		2.50	2.50	2.10
Bible Lesson Cards	2.35	+2.39	+2.30		2.50	2.50	2.10
Preschool Teacher	4.55	4.49	4.49	1.35	4.50	4.50	3.75
Teacher's Resource Pkt	9.90	9.99	10.59	6.00	9.90	9.90	8.95
Preschool Student	2.45	2.39	2.49	1.35	2.50		2.10
Preschool Workbook	2.45				2.50	2.50	2.10
Picture Lesson Cards	2.35		+2.78	.75			2.00
Primary Teacher	4.55	4.49	4.49	1.35	4.50	4.50	3.75
Visual Packet	9.90	9.99	10.59	6.00	9.90	9.90	8.95
Primary Student	2.45	2.39	2.49	1.35	2.50	2.50	2.10
Primary Workbook				1.20	2.50	+2.50	2.10
*Memory Verse Packet							8.95
Junior Teacher	4.55	4.49	4.49	1.35	3.55	4.50	3.75
Visual Packet	9.90	9.99	10.59	6.00		9.90	8.95
Junior Student	2.45	2.39	2.49	1.55	2.80	2.50	2.10
Junior Workbook					2.70	+2.50	2.10
Teen Teacher	4.55	16.99	4.49	1.45	4.40	4.50	3.75
Visual Packet	9.90		10.59			9.90	9.25
Teen Student	2.45		3.09	1.55	2.80	2.50	2.25
High Teen Teacher	4.55	16.99	4.49	1.65	4.40	4.50	3.75
Visual Packet	+9.99		10.59			9.90	9.25
High Teen Student	+5.70		3.09	1.55	2.80	2.50	2.25
Bible Teacher/Young Adt				1.65	4.40		3.75
Challenge (Young Adult)				1.60	2.80		2.10
Bible Teacher	4.55	16.99	4.49	3.45	4.40	4.50	3.75
Bible Scholar	2.45	9.99	2.59	1.70	3.00	2.60	2.10
Bible Scholar (Lge Prt)	3.35		3.49		3.75	2.90	2.30
Visual Packet	+9.99		9.49			9.90	
Visitor's Lesson Lflt			1.010		2.60	2.50	2.10
Depth			1.79			2.50	2.10

SP = Scripture Press ST = Standard AY = Free Will Baptist Press GL = Gospel Light \*\*UGP = Union Gospel Press DCC = David C. Cook

RHP = Randall House Publications

+Comparable product.

\*Only available from Randall House.

\*\*In order for a price comparison to be accurate one needs to make a visual comparison. For instance it may appear that Union Gospel Press has lower prices than us or others, but they generally run quite a few pages shorter in their publications.

Please note that most companies are charging far more for their products than Randall House Publications. Save money, receive quality, and preserve sound doctrine by purchasing your literature at Randall House Publications.

# **Home Missions Board Report**

The year 1996 was a great one for our department in several ways. Missionary Builder, Howard Gwartney was employed on a full time basis by the Home Missions Department to help our missionaries, and our churches, to build their building at a great savings.

build their building at a great savings. Six New Missionaries—were approved and are starting new churches. They are: Dwain and Debbie Crosby—Joint Project with Texas to plant a new They are: Dwain and Debbie Crosby—Joint Project with Texas to plant a new church in the Conroe area, Keith and Sheila Perkins—Joint Project with Ohio church in the Conroe area, Keith and Sheila Perkins—Joint Project with Indiana for the for the Cincinnati area, Chris and Jan Clay—Joint Project with Indiana for the Indianapolis area, Derek and Missy Bell—Joint Project with Tennessee to the Indianapolis area, Jerry and Julie Barron—reapproved as National Home Missionaries to continue their work in Mexico.

sionaries to continue their work in meaner. **Cross-Cultural Ministry**—Jean Guerrier was approved as a Joint Project missionary with the state of Florida. He is ministering to and reaching his missionary with the state of Florida. He is ministering to and reaching his own Haitian people in the Deerfield Beach, Florida, area. His church has an

attendance of approximately 40 people. **The Seminary Of The Cross**—was relocated in the border city of Reynosa, Old Mexico. In May more than 150 Americans and Mexicans rallied on the property to build a bridge, put up electric poles and wire, and erect a new building for the school. As a result the enrollment tripled.

new building for the school. As a result the enformment upped New Avenues of Study—On December 30 and 31 the Home Missions staff, faculty members from Hillsdale Free Will Baptist College, and the staff of the Seminary of the Cross met on the campus in Reynosa. The purpose of the meeting was to set up a summer extension program to teach Spanish the meeting was to set up a summer extension program to teach Spanish first class is scheduled for May 19-25, 1997.

The Church Extension Loan Fund—loaned more than \$2,000,000 in 1996. This makes a total of 119 churches that have made loans from the CELF

program. **The Total Income**—for the Home Missions Department for 1996 was \$3,343,829.54 for which we give God all the glory and praise and many thanks to God's people.

Roll Call Sunday—was one of the greatest days in Free Will Baptist history with 2,553 churches reporting an attendance of 211,283. To God be the Glory!

May God's richest blessings be upon all of you.

In His service,

Trymon Messer General Director

## A Synopsis of Minutes of **National Home Missions Board Meetings** for 1996

## April 29-May 1, 1996:

MSC that the mileage for the Home Missions travel expense be set according to the government allowance which is 32 cents per mile.

MSC to approve an additional \$60,000 to the Seminary of the Cross. Reynosa, Mexico for completing the building of the institute and moving the school to Reynosa.

MSC to authorize the combining of all Mexican accounts and approve the loan of \$38,000 to clear the deficit accounts and this is to be included as a part of the Seminary of the Cross loan totaling \$160,000.

MSC to approve a loan of \$300,000 to the First Free Will Baptist Church, Houston, Texas, and its Westfield Free Will Baptist Mission for 15 years. The previous loan will be paid off and the properties of both churches will secure this loan.

MSC to approve a loan of \$200,000 to Sterling Free Will Baptist Church, Sterling, Ohio.

MSC to reduce interest rates for investors by 1/2% starting June 1, 1996.

MSC to accept the 1997 proposed budget and for this budget to be presented at the National Association in Ft. Worth, Texas.

MSC to give favorable consideration to hiring Missionary Builder, Howard Gwartney as a full time employee of the National Home Missions Department.

MSC that we raise housing allowance for missionaries to \$1,700.

MSC that we accept Pete Maynard's resignation.

MSC that we phase out printing of our own materials and farm out our printing because of stewardship. A deadline of June 30, 1996, was established to complete this phase out.

## July 20, 1996:

Dwain and Debbie Crosby were approved as Joint Project workers with the National Home Missions Board and the Texas State Home Missions Board. They will be joint project workers to Conroe, Texas.

MSC to lend Collin Creek Free Will Baptist Church, Plano, Texas, an additional loan of \$350,000.

MSC that the first withdrawal of all loans must be taken within sixty days of closing and the final amount to be delivered within six months of the first money withdrawn and the minimum initial withdrawal to be 20%.

MSC to lend Fairfield Free Will Baptist Church, Fairfield, California, an additional \$63,039.00.

MSC to lend Peace Free Will Baptist Church, Martinez, Georgia, and the Ogeechee Association an addition \$30,000.

MSC that we raise the amount of \$200 for travel expense to the National Association for our missionaries to \$500. This will be effective immediately at the 1996 National Association in Fort Worth, Texas.

MSC that Brother Howard Gwartney (Hap) be hired as a full time employee.

# July 23, 1996:

MSC that the National Home Missions Board goes on record as opposed to the way the Baton Rouge, Louisiana, property has been managed since 1993.

# August 1, 1996:

MSC that Derek Bell be approved as a replacement for Charlie Carmack at Lewisburg, Tennessee.

# August 3, 1996:

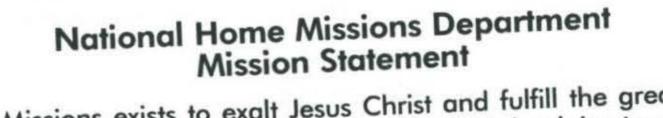
MSC that no new building projects be started in Reynosa, Mexico, until the Seminary of the Cross is completed.

# December 2-4, 1996:

MSC that Jean Guerrier be approved as an Associate Missionary pending his uniting with the First Free Will Baptist Church in Deerfield Beach, Florida. He must also be ordained as a Free Will Baptist minister by the Florida State

MSC that Chris and Jan Clay be approved as Joint missionaries to the Association. Peace Free Will Baptist Church pending approval of the Indiana State Mission Board.

MSC that Jerry Barron be reinstated as an Associate Missionary to Mexico. MSC that Muril Wilson be approved as a Tentmaker to Artesia, New Mexico.



Home Missions exists to exalt Jesus Christ and fulfill the great commission by using the efforts of missionaries and chaplains to communicate the gospel, make disciples, and plant new churches within the United States, Canada, Mexico and the U.S. territories, such as the Virgin Islands and Puerto Rico. (Matthew 18:20)

141 John 1920

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC.

December 31, 1996 and 1995

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## Financial Statements

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Minister and Minister Minister President

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DAVID C. HINTON, CPA ROBERT RAY WARREN, CPA WILLIAM H. DENNEY, CPA LARRY BRUCE WALLACE, CPA

#### AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. Antioch, Tennessee

We have audited the accompanying statements of financial position of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. (a nonprofit organization) as of December 31, 1996 and 1995, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. as of December 31, 1996 and 1995 and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Hinton, Harren, Denney + Hallace

February 6, 1997

#### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Statements of Financial Position December 31, 1996 and 1995

#### ASSETS

Assets	1996	1995
Cash - Note 10		
Investments in Church Extension Loan Fund - Note 6	\$ 319,088	\$ 64,606
Accounts receivable - related party - Note 6	825,982	690,285
Inventory - Note 1	30,000	-0-
Property and equipment, at cost	15,742	11,815
less accumulated depreciation of the and		
(\$65,369 in 1995) - Notes 1 & 2 Capitalized lease - Note 3	169,101	165 604
	11,657	165,676
		14,571
	\$1,371,570	\$ 946,953
LIABILITIES AND NET ASSE	TS	and the
Liabilities	The second second	
Accounts payable and accrued expenses		
Deferred compensation - Note 4	\$ 20,217	\$ 13,275
Notes payable - related party - Note 7	166,600	148,755
refaced party - Note 7		20,251
Total liabilities	10.00	
	186,817	182,281
Commitments - Notes 8 & 9		
Net assets		
Unrestricted		
Temporarily restricted - Note 5	133,263	31,348
restricted - Note 5	1,051,490	733,324
Total net assets		
Local net assets	1,184,753	764,672
Total liabilities and net assets		
and net assets	\$1,371,570	\$ 946,953

See accountants' report and accompanying notes to the financial statements.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Statements of Activities For the Years Ended December 31, 1996 and 1995

	1996	1995
Unrestricted		
Revenue:		
Cooperative program	\$ 112,866	\$ 93,048
Designated contributions	574,127	463,422
Management fees - Note 6	60,000	60,000
Interest income	57,059	47,341
Gain (loss) on disposal of property		
and equipment	5,752	187
Net assets released from restrictions:		
Restrictions satisfied by payments	2,266,307	1,962,919
Total revenue	3,076,111	2,626,917
Expenses:		
Administrative expenses	707,890	702,265
Missionary expenses	2,266,307	1,962,919
Total expenses	2,974,197	2,665,184
Increase (decrease) in unrestricted net assets	101,914	( <u>38,267</u> )
Temporarily restricted		
Revenue:		
Cooperative program	507,972	472,480
Designated contributions	2,076,502	1,638,528
Net assets released from restrictions:		
Restrictions satisfied by payments	(_2,266,307)	( <u>1,962,919</u> )
Increase in temporarily restricted net assets	318,167	148,089
Total increase in net assets	420,081	109,822
Net assets - beginning of year	764,672	654,850
Net assets - end of year	\$1,184,753	\$ 764,672

See accountants' report and accompanying notes to the financial statements.

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#### BOARD OF HOME MISSIONS OF THE <u>NATIONAL ASSOCIATION OF FREE WILL BAPTISTS</u> <u>OF THE UNITED STATES OF AMERICA, INC.</u> <u>Statements of Cash Flows</u> For the Years Ended December 31, 1996 and 1995

Operating activities	1996	1995
Increase in net assets		
Adjustments to reconcile increase in net assets to	\$ 420,1	081 \$ 109,822
Free many by ODETATING and I I		4 203,822
1		
Amortization	16,4	152 15,396
(Gain) loss on disposal of property and equipment Exchange of services	2,9	10,390
Exchange of services	( 5,7	( 187) ( 187)
Changes in operating assets and liabilities:		908
(Increase) decrease in receivables		
(Increase) decrease in inventories	( 30,0	00) 775 555
Increase (decrease) in inventories	( 3,9	200,004
Increase (decrease) in accounts payable and accrued expenses		27) ( 1,742)
	6,94	12
Increase (decrease) in deferred compensation		11413
Net cash provided by	17,84	(40,924)
Net cash provided by operating activities	424 55	
Investing activities	424,55	227,326
Redemption of d		
Redemption of investments		The second second
Purchase of investments	25,80	
Proceeds on sale of property and equipment	( 161,49	
Purchases of property and equipment	10,29	
	(24,42)	0) (79,939)
Net cash used by investing activities		Ast more li
	(149,82;	(383, 344)
Financing activities		A CONTRACT OF A
Payments on notes payable		
	(20,251	) ( <u>15,229</u> )
Net cash used by financing activities		
	(20,251	) (15,229)
Increase (decrease) in cash and cash equivalents		
	254,482	( 171,247)
Cash and cash equivalents at beginning of years		
	64,606	235,853
Cash and cash equivalents at end of years		
	\$ 319,088	\$ 64,606
Supplemental disclosures		04,000
Cash paid during the years for interest		
	\$ 1,215	\$ 2 171
Noncash investing activity		\$ 2,171
Purchases of property and equipment		
Note payable on property	\$ 24,420	¢
Cash paid for property and equipment		\$ 115,419
property and equipment	\$ 24,420	()
	21/420	<u>\$ 79,939</u>

See accountants' report and accompanying notes to the financial statements.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Notes to the Financial Statements December 31, 1996 and 1995

#### Note 1 - Organization and summary of significant accounting policies

The Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. is a nonprofit organization affiliated with the National Association of Free Will Baptists located in Antioch, Tennessee. The purpose of the Organization is to establish and support Free Will Baptist Mission churches in the United States (including U.S. Virgin Islands and Puerto Rico) and Mexico. The Organization's support comes primarily from donor contributions.

The Organization is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of 509(a) of the Internal Revenue Code. There was no unrelated business income for 1996.

The following significant accounting policies have been followed in the preparation of the financial statements:

#### Basis of accounting

The Organization prepares its financial statements using the accrual basis of accounting, which involves the application of generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Basis of presentation

Financial statements presentation follows the recommendations of the Financial Accounting Standards Board in its Statements of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA INC. Notes to the Financial Statements December 31, 1996 and 1995

#### Organization and summary of significant accounting policies (Continued) Note 1 -

#### Investments

Investments consist of investments in the Church Extension Loan Fund. Investments are stated at cost, which approximates market value at December 31, 1996 and 1995.

#### Contributions

The Organization accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support. depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. The Organization has no permanently restricted net assets.

#### Property and equipment and depreciation

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 and an estimated useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets generally as follows.

Automol	oile					5	years	
Office	furniture	and	equipment	3	-	20	years	

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

#### Cash equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### Inventory

Inventory is stated at the lower of cost (first in, first out method) or market.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA INC. Notes to the Financial Statements December 31, 1996 and 1995

# Note 2 - Property and equipment

Note 3 -

A summary of property and equipment is as follows:

	1996	1995
	\$105,000	\$105,000
Land - Puerto Rico	35,201	27,460
Automobile	97,216	98,585
Office furniture & equipment	237,417	231,045
	( 68,316)	( 65,369)
Less: Accumulated depreciation	\$169,101	\$165,676
and the second s	Barren and State	

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# Capitalized leases and change in accounting estimate

The National Association of Free Will Baptists purchased an office building to house various departments and agencies of the denomination. The Board has entered into an agreement to lease space in this new building and agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. The construction period costs of \$18,802 were capitalized in 1991 and were to be amortized over a period of twenty years. The Board of Home Missions voted to begin amortizing the remaining balance after a period of five years, beginning in 1996. Amortization expense for the years amounted to \$2,914 (\$940 in 1995). which is from read with the

#### Deferred compensation Note 4 -

The Board of Home Missions provides deferred compensation for each employee based on a formula combining a percent of salary and years of service. The compensation is payable to the employee when employment is terminated. The following is a summary of the deferred compensation account.

Balance at beginning of years	<u>1996</u> \$148,755	\$189,679
Contribution for the years Missionaries Administrative employees Transfer and terminations Balance at end of years	26,623 18,970 ( <u>27,748</u> ) <u>\$166,600</u>	26,102 26,535 ( <u>93,561</u> ) <u>\$148,755</u>

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA INC. Notes to the Financial Statements December 31, 1996 and 1995

#### Note 5 - <u>Restrictions on net assets</u>

Temporarily restricted net assets are available for the following purposes:

	1996	1995
Missionaries	\$1,044,133	\$ 733,339
Church Extension Loan Fund	7,357	(15)
	\$1,051,490	\$ 733,324

These net assets are restricted due to donor restrictions. They are released when the donor restriction is satisfied.

#### Note 6 - Related party transactions

The Board of Home Missions provides office space for and pays the salaries of the employees of a related party, the Church Extension Loan Fund. During the years, the Church Extension Loan Fund paid the Board of Home Missions a management fee of \$60,000 (\$60,000 at December 31, 1995) to reimburse the cost of the office space and salaries. The Board of Home Missions has invested money in a demand note of the Church Extension Loan Fund. The balance in this investment at years end was \$825,982 (\$690,285 at December 31, 1995). This investment is uncollateralized. The Board of Home Missions' management constantly scrutinizes the monthly financial statements of the Loan Fund to make sure that the Loan Fund is solvent and to minimize the credit risk of the investment. This investment is short term in nature and the interest can be changed, therefore cost approximates fair value.

The Board of Home Missions has a receivable from the Church Extension Loan Fund for unrestricted earnings during the year. The balance on this receivable at year end was \$30,000 (\$-0- at December 31, 1995).

#### Note 7 - Notes payable - related party

The Board had a note payable to Church Extension Loan Fund secured by a mortgage on property in Puerto Rico at December 31, 1995. This note was repaid during the year ended December 31, 1996. See Note 6 for other related parties transactions.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Notes to the Financial Statements December 31, 1996 and 1995

## Note 8 - Lease

The Board of Home Missions entered into a lease agreement on October 1, 1990 with the National Association of Free Will Baptists, Inc. for office and storage space. The rent expense for the years amounted to \$50,220 (\$50,220 in 1995). The term of the lease will expire when all mortgages on the building are satisfied, which approximates 11 years.

The future minimum lease payments are as follows:

	\$ 50,220
1996	50,220
1997	50,220
1998	50,220
1999	50,220
2000	305,505
Thereafter	\$556,605
	Restored and the second s

## Note 9 - Commitments

The Board has pledged its property and equipment as collateral on a mortgage note that the National Association of Free Will Baptists, Inc. has with the Church Extension Loan Fund.

# Note 10 - Concentration of credit risk

The Board maintains cash deposits in excess of the federally insured amount of \$100,000. At December 31, 1996, the excess amount over the federally insured limit was \$219,088 (\$-0- in 1995). The Board has a cash management agreement with a local bank which invests any has cash overnight in U.S. Government Securities under a repurchase excess cash overnight in U.S. Government Securities under a repurchase agreement. Any cash not insured should, under the terms of this agreement, be collateralized by U.S. Government Securities.

The Board also has \$825,982 invested in a demand note of the Church Extension Loan Fund. This note is uninsured.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Notes to the Financial Statements December 31, 1996 and 1995

#### Change for new pronouncements Note 11 -

The Organization elected to adopt SFAS No. 116, Accounting for Contributions Received and Contributions Made, in 1995. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. As permitted by SFAS No. 116, the Organization has retroactively applied the provisions of this new Statement by restating net assets as of December 31, 1994. The adjustment of \$585,235 made to net assets as of December 31, 1994 represents time and purpose-restricted contributions previously reported as deferred revenue. Under SFAS No. 116, such contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction or compliance with the purpose restriction. The effect of this new Statements on the Organization's change in net assets for 1995 was an increase of \$148,089.

In 1995, the Organization also elected to adopt SFAS No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this new Statements, the Organization has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the three classes of net asset required. This reclassification had no effect on the change in net assets for 1995.

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BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Notes to the Financial Statements December 31, 1996 and 1995

# Note 12 - Fair values of financial instruments

The following methods and assumptions were used by the Organization in estimating its fair value disclosures for financial instruments:

Cash, cash equivalents, investments, receivables and payables: The carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.

The estimated fair values of the Organization's financial instruments, none of which are held for trading purposes are as follows:

none or whiteh	Carrying Amount	Fair Value
Financial assets: Cash and cash equivalents Accounts receivable - related party Investments in Church Loan Fund	\$319,088 30,000 825,982	\$319,088 30,000 825,982
Financial liabilities: Accounts payable and accrued expenses Deferred compensation	20,217 166,600	20,217 166,600

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Members AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

Partners DAVID C. HINTON, CPA ROBERT RAY WARREN, CPA WILLIAM H. DENNEY, CPA LARRY BRUCE WALLACE, CPA

> INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Trustees of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc.

Our report on our audits of the basic financial statements of the Board of Home Missions for 1996 and 1995 appears on page 1. We conducted our audits in accordance with generally accepted auditing standards for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of functional expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hinton, Starren, Denney + Hallace

February 6, 1997

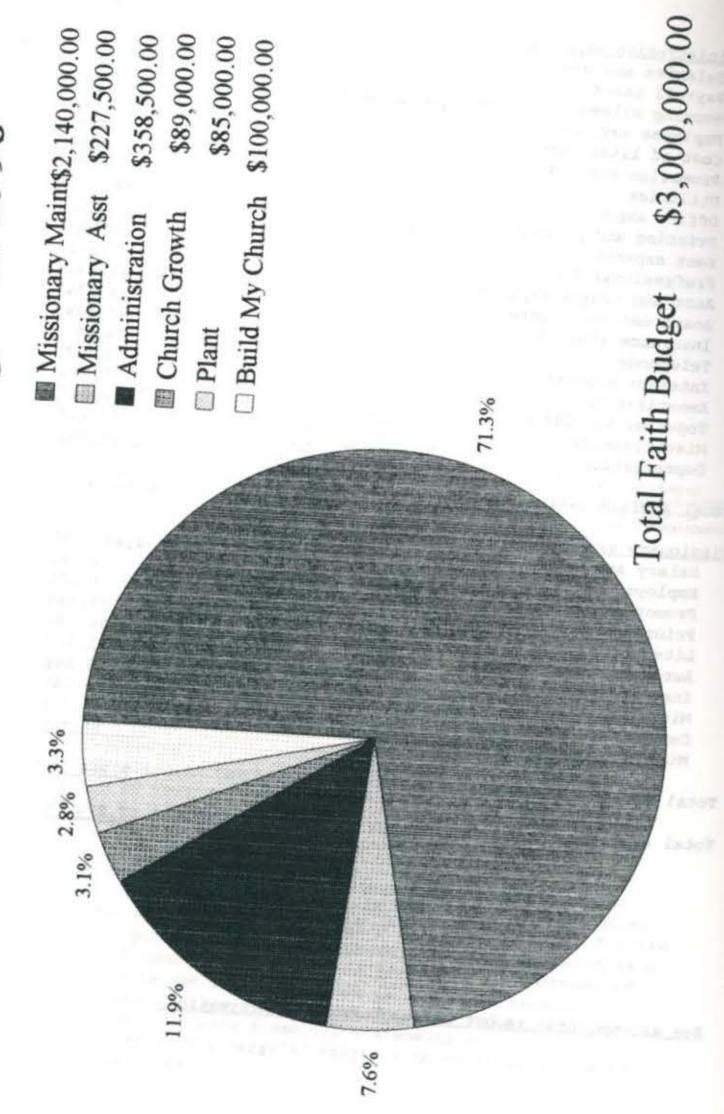
#### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. Schedule of Functional Expenses For the Years Ended December 31, 1996 and 1995

Salaries and wages Payroll taxes Housing allowance and employee benefits Employee savings Cost of literature Promotion expense Utilities Office expense Printing and postage Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Miscelere expenses Professional fees Professional fees Profe	L4,958 L3,650 57,340 18,558 215 36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215 2,914	\$ 242,424 12,883 69,503 20,882 3,157 24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171 940
Salaries and wages       1         Payroll taxes       1         Housing allowance and employee benefits       1         Employee savings       1         Cost of literature       2         Promotion expense       2         Utilities       3         Office expense       1         Printing and postage       1         Rent expense       1         Professional fees       1         Auto and travel expense       1         Board meeting expense       1         Insurance expense       1         Telephone       1         Interest expense       1         Amortization       1         Total administrative expenses       7	13,650 57,340 18,558 215 36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	12,883 69,503 20,882 3,157 24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Payroll taxesHousing allowance and employee benefitsEmployee savingsCost of literaturePromotion expenseUtilitiesOffice expensePrinting and postageRent expenseProfessional feesAuto and travel expenseBoard meeting expenseInsurance expenseTelephoneInterest expenseAmortizationTogether Way OfficeMiscellaneousDepreciationTotal administrative expenses	57,340 18,558 215 36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	69,503 20,882 3,157 24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Housing allowance and employee benefits       1         Employee savings       1         Cost of literature       2         Promotion expense       2         Utilities       3         Office expense       3         Printing and postage       3         Rent expense       3         Professional fees       3         Auto and travel expense       3         Insurance expense       3         Telephone       3         Interest expense       4         Amortization       7         Total administrative expenses       7	18,558 215 36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	20,882 3,157 24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Employee savings Cost of literature Promotion expense Utilities Office expense Printing and postage Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Miscelese	215 36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	3,157 24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Cost of literature2Promotion expense2Utilities3Office expense1Printing and postage1Rent expense1Professional fees1Auto and travel expense1Board meeting expense1Insurance expense1Telephone1Interest expense1Amortization1Together Way Office1Miscellaneous2Depreciation7	36,758 6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	24,528 5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Promotion expense Utilities Office expense Printing and postage Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses	6,243 15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	5,001 24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Office expense Printing and postage Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses	15,754 17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	24,879 79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Office expense12Printing and postage12Rent expense12Professional fees12Auto and travel expense12Board meeting expense13Insurance expense14Telephone11Interest expense14Amortization15Together Way Office15Miscellaneous16Depreciation17Total administrative expenses17	17,238 50,220 3,375 38,638 15,734 41,804 10,153 1,215	79,556 50,220 4,412 29,656 20,636 38,292 10,488 2,171
Printing and postage Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation 7 Total administrative expenses 7	50,220 3,375 38,638 15,734 41,804 10,153 1,215	50,220 4,412 29,656 20,636 38,292 10,488 2,171
Rent expense Professional fees Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Niccionary expenses	3,375 38,638 15,734 41,804 10,153 1,215	4,412 29,656 20,636 38,292 10,488 2,171
Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation 7 Total administrative expenses 7	38,638 15,734 41,804 10,153 1,215	29,656 20,636 38,292 10,488 2,171
Auto and travel expense Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation 7 Total administrative expenses 7	15,734 41,804 10,153 1,215	20,636 38,292 10,488 2,171
Board meeting expense Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Miscelaneous 7	41,804 10,153 1,215	38,292 10,488 2,171
Insurance expense Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation 7 Total administrative expenses 7	10,153 1,215	10,488 2,171
Telephone Interest expense Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Miscelenary expenses	1,215	2,171
Amortization Together Way Office Miscellaneous Depreciation Total administrative expenses Missionary expenses		and the second of the
Together Way Office Miscellaneous Depreciation 7 Total administrative expenses 7		940
Miscellaneous Depreciation 7 Total administrative expenses 7	6,566	5,706
Miscellaneous Depreciation 7 Total administrative expenses 7	30,105	41,535
Depreciation Total administrative expenses 7	16,452	15,396
Total administrative expenses	10,402	1911 1.1
Total administrative expenses	707,890	702,265
Missionary expenses	011022	3
	581,070	1,435,342
Salary and wages	26,623	26,552
Employee savings	6,264	3,818
Promotion expense	57,032	52,381
Printing and postage	26,750	
Literature	162,793	142,656
Auto and travel expense	55,868	52,281
Insurance expense	78,041	141,149
Missionary land & buildings	112,061	66,241
Designated contributions	59,805	42,499
Miscellaneous other expense	0.0	
Total missionary expenses 2.	266,307	1,962,919
Total expenses	974,197	\$2,665,184

See accountants' report on supplementary information.

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# HOME MISSIONS DEPARTMENT Proposed Faith Budget for 1998



# Home Missions Department Proposed Faith Budget For 1998

	1997	1998
Missionary Maintenance		
Salaries	\$1,655,000.00	\$1,720,000.00
Travel & Promotion	125,000.00	140,000.00
Employee Savings	30,000.00	30,000.00
Postage & Handling	55,000.00	55,000.00
Miscellaneous	20,000.00	20,000.00
Land & Building Fund	115,000.00	175,000.00
Totals	\$2,000,000.00	\$2,140,000.00
Missionary Assistance		
Printing & Postage	\$ 82,000.00	\$ 110,000.00
Telephone	11,000.00	10,000.00
Board Member Expense	20,000.00	20,000.00
Auditing	4,000.00	4,000.00
Literature	4,500.00	4,500.00
Together Way Office & WNAC	6,500.00	9,000.00
Supplies	15,000.00	25,000.00
Missionary Training		45,000.00
Totals	\$ 143,000.00	\$ 227,500.00
Administration		
Salaries	\$ 265,000.00	\$ 250,000.00
Housing	50,000.00	40,000.00
Payroll Taxes	13,000.00	12,000.00
Employee Savings	20,000.00	10,000.00
Insurance	40,000.00	40,000.00
Utilities	6,000.00	6,500.00
Totals	\$ 394,000.00	\$ 358,500.00
<b>Evangelism and Church Growth</b>		
Auto & Travel	\$ 35,000.00	\$ 40,000.00
Promotion	27,000.00	35,000.00
Revivals	12,000.00	12,000.00
Roll Call Sunday	4,000.00	2,000.00
Totals	\$ 78,000.00	\$ 89,000.00
Plant		
Office Space	\$ 50,000.00	\$ 50,000.00
Equipment & Supplies	20,000.00	20,000.00
Depreciation	15,000.00	15,000.00
Totals	\$ 85,000.00	\$ 85,000.00
Build My Church Campaign	\$ 100,000.00	\$ 100,000.00
<b>Total Faith Budget</b>	\$2,800,000.00	\$3,000,000.00

# Salaries

<b>General Director</b>	1996	1997	1000	
Salary	\$44,905.25	\$48,756.48	1998	
Housing	10,800.00	10,800.00	\$50,706.73	
Utilities	2,500.00		10,800.00	
Savings Bonus	2,583.70	2,600.00	2,700.00	
Insurance:	2,000.70	2,800.00	3,075.33	
Trovel	60.00	10.00	2 months and	
Life	286.68	60.00	60.00	
Health	5,284.22	286.68	286.68	
Dentol	391.30	4,036.92	4,036.92	
Totals		340.20	340.20	
Office car furnished	\$66,811.15	\$69,680.28	\$72,005.86	
D:				
Director of Develop	ment			
Salary	\$31,843.95	\$32,823.00	\$24 125 02	
Housing	16,800.00	16,800.00	\$34,135.92	
Utilities	2,700.00	2,800.00	16,800.00	
Savings Bonus	2,224.79	2,273.11	2,900.00	
Insurance:		2,273.11	2,546.79	
Travel	60.00	(0.00		
Life	286.68	60.00	60.00	
Health	2,780.62	286.68	286.68	
Dental	191.22	2,122.92	2,122.92	
Totals	\$56,887.26	185.52	185.52	
Office car furnished	230,007.20	\$57,351.23	\$59,037.83	
Director of Missiona	n Accietance			
Salary				
Housing	\$37,243.95	\$37,623.00	\$39,127.92	
Utilities	11,400.00	12,000.00	12,000.00	
	2,100.00	2,200.00	2,400.00	
Savings Bonus	819.02	909.22	1,022.55	
Insurance:			.,022.55	
Travel	60.00	60.00	60.00	
Life	286.68	286.68	286.68	
Health	6,604.33	5,524.44	5,524.44	
Dental	527.73	488.52	488.52	
Totals	\$59,041.71	\$59,091.86		
Office car furnished		007,071.00	\$60,910.11	
Bookkeeper				
Salary	\$27,668.37	F07 705 00		
Social Security		\$27,725.99	\$28,835.02	
Savings Bonus	2,116.66	2,121.03	2,205.87	
Insurance:	1,383.41	1,386.29	1,441.75	
3	101.00			
Life	194.28	194.28	194.28	
Health		2,122.92	2,122.92	
Dental		185.52	185.52	
Totals	\$31,362.72	\$33,736.03	\$34,985.36	
			vv 1,700.00	

	1996	1997	1998
<b>Publications Editor</b>	\$22,370.41	\$24,228.42	\$25,197.55
Salory	1,711.40	1,853.47	1,927.61
Social Security	406.40	1,211.42	1,259.87
Savings Bonus	400.40	.,	
Insurance:	104.20	194.28	194.28
Life	194.28	2,122.92	2,122.92
Health	2,780.62	185.52	185.52
Dentol	191.22	\$29,796.03	\$30,887.75
Totals	\$27,654.33	\$27,770.00	un entre the
Loan Fund Secretary		ALA 700 00	\$20,509.00
Salary	\$18,674.49	\$19,720.20	1,568.93
Social Security	1,428.79	1,508.59	1,025.45
Savings Bonus	933.72	986.01	1,023.43
Insurance:			194.28
Life	194.28	194.28	
Health	2,780.62	2,122.92	2,122.92
Dental	191.22	185.52	185.52
Totals	\$24,203.12	\$24,717.52	\$25,606.10
Secretary		\$19,720.20	\$20,509.00
Salary	\$18,953.51	1,508.59	1,568.93
Social Security	1,450.14	986.01	1,025.45
Savings Bonus	947.67	700.01	
Insurance:		184.80	184.80
Life	184.80		2,122.92
Health	2,780.62	2,122.92 185.52	185.52
Dental	191.22		\$25,596.62
Totals	\$24,507.96	\$24,708.04	420,0101
Secretary/CELF Book	keeper	Constitution of the	COO 180 29
Salary	\$26,008.10	\$28,058.06	\$29,180.38
Social Security	1,989.49	2,146.44	2,232.29
Savings Bonus	1,300.40	1,402.90	1,459.01
			104.00
Insurance: Life		194.28	194.28
Health		2,122.92	2,122.92
		185.52	185.52
Dental	\$29,297.99	\$34,110.12	\$35,374.40
Totals	and the second s		

# Proposed State Goals for 1998 Home Missions Department

State	1998 Goal
Alabama\$	260,000
Arizona	25,000
Arkansas	185,000
California	55,000
Canada	12,000
CELF	63,000
Colorado	45,000
Florida	82,000
Georgia	76,000
Hawaii	1,000
Idaho	5,000
Illinois	50,000
Indiana	30,000
lowa	2,500
Kansas	20,000
Kentucky	75,000
Louisiana	14,000
	5,000
Maine	35,000
Maryland	18,000
Massachusetts	
Michigan	100,000
Mississippi	100,000
Missouri	160,000
Montana	500
New Hampshire	19,000
New Jersey	3,000
New Mexico	10,000
North Carolina	215,000
Ohio	82,000
Oklahoma	280,000
Oregon	5,000
Other Income	80,000
Other States	2,000
Pennsylvania	10,000
Puerto Rico	5,000
South Carolina	140,000
South Dakota	8,000
Tennessee	380,000
Texas	40,000
Virginia	100,000
Virgin Islands	35,000
Washington	7,000
West Virginia	55,000
Wisconsin	2,000
WNAC	85,000
Wyoming	18,000
Total 1998 Goal	and the second se
Iolul 1996 Goul	3,000,000

# CHURCH EXTENSION LOAN FUND

December 31, 1996 and 1995

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# Financial Statements

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01.1	cial Statements       1         Independent auditor's report       2         Statements of financial position       3         Statements of activities       4         Statements of cash flows       5-10         Notes to the financial statements       5-10
	Notes to the financial statements

HINTON, WARREN,

DENNEY & WALLACE CERTIFIED PUBLIC ACCOUNTANTS THE SPENCE BLDG. SUITE 200 640 SPENCE LANE NASHVILLE, TN 37217-1150 (615) 366-5100

Partners DAVID C. HINTON, CPA ROBERT RAY WARREN, CPA WILLIAM H. DENNEY, CPA LARRY BRUCE WALLACE, CPA Members AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of the Church Extension Loan Fund Antioch, Tennessee

We have audited the accompanying statements of financial position of the Church Extension Loan Fund (a nonprofit organization) as of December 31, 1996 and 1995, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Church Extension Loan Fund as of December 31, 1996 and 1995 and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Hinton Harren, Denney + Hallace

February 6, 1997

#### CHURCH EXTENSION LOAN FUND Statements of Financial Position December 31, 1996 and 1995

	ASSETS	1996	1995
Assets Cash - Note 7 Notes receivable - Notes 1, 5 & Bonds receivable Accrued interest receivable		\$ 2,036,251 7,830,682 61,085 64,691	\$1,907,109 7,103,129 56,206 61,491
Accrued interest received Property and equipment - at cost accumulated depreciation of \$16 (\$11,452 in 1995) - Notes 1 & 2		<u>9,799</u> <u>\$10,002,508</u>	<u>14,899</u> <u>\$9,142,834</u>

Total assets

# LIABILITIES AND NET ASSETS

Liabilities Accounts payable - related party - Note 5 Accrued interest Revocable and irrevocable trusts - Note 11 Deferred compensation - Note 12 Notes payable - Notes 3, 5 & 10 Note payable - other - Note 4 Total liabilities	\$ 30,000 101,770 604,005 205,774 8,270,869 11,281 9,223,699	\$ 39,000 101,931 569,000 260,576 7,492,158 16,435 8,479,100
Net assets	778,809	663,734
Unrestricted	778,809	663,734
Total net assets	\$10,002,508	\$9,142,834

Total liabilities and net assets

See accountants' report and accompanying notes to the financial statements.

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#### CHURCH EXTENSION LOAN FUND Statements of Activities For the Years Ended December 31, 1996 and 1995

		DC THE REAL PROPERTY.
		stricted
Revenue:	1996	
Designated contributions - Note 6	\$119,313	
Investment income		\$ 60,453
Interest income on notes receivable	102,942	67,544
	735,229	694,818
	_957,484	822,815
Expenses:		
Interest expense	672 044	41 101 110
Office expense	672,944	602,770
Auto and travel	5,178	9,433
Management fee - Note 5	17,341	14,898
Promotion	66,480	61,420
Postage	17,483	19,461
Professional fees	2,519	1,432
Depreciation	3,750	8,697
Loan losses	5,100	4,093
Transfer to Free Will Baptists Home Missions	21,614	
Line of free will Baptists Home Missions		39,000
	842,409	761,204
Increase in net assets	115,075	61,611
Net assets - beginning of year	663,734	602,123
Net assets - end of year	\$778,809	\$663,734

See accountants' report and accompanying notes to the financial statements.

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#### CHURCH EXTENSION LOAN FUND Statements of Cash Flows For the Years Ended December 31, 1996 and 1995

		1996	_	1995
Operating activities	Ś	115,075	\$	61,611
	*			
Adjustments to reconcile increase in net assets				
to net cash provided by operating activities:		5,100		4,093
Depreciation		21,614		
Loan losses				
Changes in operating assets and liabilities:	,	3,200)	(	15,111)
(Increase) decrease in accrued incerest receivance	-	9,000)	i	100,642)
(decrease) in accounts payable	2	161)		42,863
Increase (decrease) in accrued interest payable		54,802)		66,590
Increase (decrease) in deferred compensation	-	54,002/	_	
Net cash provided by operating activities	-	74,626	_	59,404
				St. D.WARDI
Investing activities			(	5,160)
Purchase of equipment		1,387,243		460,171
Collection on notes receivable Additions to notes and bonds receivable	(_	2,141,289)	(	905,324)
Net cash used in investing activities	(_	754,046)	(	450,313)
Financing activities			,	10,000)
Addition to (termination of) trusts		35,005	×.	2,144,462
Additions to notes payable		1,744,831	1	748,960)
Repayment of notes payable	(_	971,274)	-	11012001
Net cash provided by financing activities	-	808,562		1,385,502
Increase (decrease) in cash and cash equivalents		129,142		994,593
Cash and cash equivalents at beginning of year		1,907,109	-	912,516
	1	\$2,036,251	-	1,907,109
Cash and cash equivalents at end of year				
Supplemental disclosures		\$ 830,092		\$ 742,762
Interest received	i.	0 0301052		
Interest paid		\$ 673,105		\$ 559,907

See accountants' report and accompanying notes to the financial statements.

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CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

Note 1 -

#### Organization and summary of significant accounting policies

The Church Extension Loan Fund is a nonprofit organization under the direction of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America. Inc. located in Antioch, Tennessee. The purpose of the Fund is to loan money to Free Will Baptist Churches, primarily Home Mission Churches, for purchase of land and buildings. The Organization's support comes primarily from interest on notes receivable.

The Fund is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Fund has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code. There was no unrelated business income for 1996.

The following significant accounting policies have been followed in the preparation of the financial statements:

#### Basis of accounting

The Fund prepares its financial statements using the accrual method of accounting which involves the application of generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Basis of presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statements of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Fund is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

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CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

Organization and summary of significant accounting policies (Continued)

### Contributions

Note 1 -

The Fund accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. The Fund has no temporarily restricted or permanently restricted net assets.

# Property and equipment and depreciation

The Fund follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 with a useful life of at least two years. Depreciation is computed on a straightline basis over the useful lives of the assets generally as follows:

1110	5 years	
Automobile	5 years	
Office equipment		

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

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#### CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

Note 1 -

# Organization and summary of significant accounting policies (Continued)

### Notes receivable

The Fund loans money to Free Will Baptist Churches, primarily Home Mission Churches, for the purchase of land and buildings. Each church is required to give a first mortgage on the property or sign a deed of trust. Principal and interest on the loans is payable monthly at 10% (10% beginning with the February 1995 payment) over a fifteen year period except for churches still under construction which are required to pay interest only. The Board of Trustees changes the rate on these notes receivable as other interest rates change. The carrying value of these loans approximates market value. The churches are located throughout the United States.

The aggregate maturities of these notes are as follows:

1997	
1998	\$ 331,663
1999	366,393
2000	404,759
2001	447,142
Thereafter	493,964
- Her car cer	5,786,761
	\$7,830,682

Allowance for doubtful accounts

Management considers accounts and notes receivable to be fully collectible; accordingly, no allowance for doubtful accounts is

### Cash equivalents

The Fund considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Note 2 -

# Property and equipment

A summary of property and equipment follows:

Automobile	1996	1995
Office equipment	\$ 15,714	\$ 15,714
	10,637	
Accumulated depreciation	26,351	26,351
	$(\underline{16,552})$	(11, 452)
	\$ 9,799	\$ 14,899

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#### CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

#### Notes payable Note 3 -

Notes payable consist of 6 - 8% unsecured demand notes from individuals and churches. The proceeds of these notes are then loaned to churches to help them purchase land and buildings. The Board of Trustees change the interest rates on these notes payable as other interest rates change.

#### Note payable - other Note 4 -

The Fund entered into an agreement with a contributor to pay the contributor \$500 per month for 72 months in exchange for his \$90,000 contribution. This agreement resulted in a notes payable with an unstated interest rate. Using an imputed interest of 6%, the note was discounted to a present value of \$30,170. The amount of the contribution was then reduced by the present value of the note payable to \$59,830. The balance of this note at December 31, 1996 was \$11,281 (\$16,435 at December 31, 1995). The interest rate is comparable to the interest rate that the Fund is paying on its unsecured demand notes. Therefore, the balance approximates fair value.

#### Related party transactions Note 5 -

The Fund paid the Board of Home Missions of the National Association of Free Will Baptists, Inc. a management fee of \$66,480 (\$61,420 at December 31, 1995) to reimburse the Board of Home Missions for salary, rent and other expenses paid by the Board. The Fund held a note receivable from the Board of Home Missions in the amount of \$34,866 at December 31, 1995. This note was secured by a deed of trust on land in Puerto Rico. The Board of Home Missions has invested in the note payable of the Fund. The balance of this note payable to the Board of Home Missions at year end was \$552,195 (\$563,667 at December 31, 1995). The Fund had accounts payable to the Board of Home Missions in the amount of \$30,000 (\$39,000 at December 31, 1995).

The Fund holds a note receivable from the National Association of Free Will Baptists, Inc. in the amount of \$798,304 (\$945,945 at December 31, 1995). This note is secured by a deed of trust note.

#### Note 6 -Designated contributions

The designated contributions are amounts given to the "Build My Church" program. The monies given to this program are loaned to churches in the same manner that other funds are loaned to churches. When the total amount given through the Build My Church program reaches \$1,000,000, then the interest earned from the loans made with the program will be used to purchase land for Home Mission's Churches. The total amount given through the end of the year is \$767,728 (\$648,414 at December 31, 1995).

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CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

Note 7 -

# Concentration of credit risk

The Fund maintains cash deposits in excess of the federally insured amount of \$100,000. At December 31, 1996, the excess amount over the federally insured limit was \$1,936,251 (\$1,807,109 in 1995). The Fund has a cash management agreement with a local bank which invests any excess cash overnight in U.S. Government Securities under a repurchase agreement. Any cash not insured should, under the terms of this agreement, be collateralized by U.S. Government Securities.

Note 8 -

# Fair value of financial instruments

The following methods and assumptions were used by the Organization in estimating its fair value disclosures for financial instruments:

Cash, accrued interest receivable, payables, accrued interest payable and deferred compensation: The carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.

Notes receivable and bonds receivable: Based on current interest rates, the carrying value approximates the fair value of the notes receivable and bonds receivable at December 31, 1996 and 1995.

Notes payable and trusts: Based on current interest rates, the carrying value approximates the fair value of the notes receivable and bonds receivable at December 31, 1996 and 1995.

The estimated fair values of the Organization's financial instruments, none of which are held for trading purposes are as follows:

Financial assets: Cash Notes receivable \$2,036,251 \$2,036,251 Bonds receivable 7,830,682 7,830,682 Accrued interest receivable 61,085 61,085 Financial liabilities: 64,691 64,691 Accounts payable Accrued interest 30,000 30,000 101,770 Trusts 101,770 Deferred compensation 604,005 604,005 Notes payable 205,774 205,774 8,282,150 8,282,150

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#### CHURCH EXTENSION LOAN FUND Notes to the Financial Statements December 31, 1996 and 1995

#### Note 9 - Change for new pronouncements

The Fund elected to adopt SFAS No. 116, Accounting for Contributions Received and Contributions Made, in 1995. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

In 1995, the Fund also elected to adopt SFAS No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Fund is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this new Statement, the Fund has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the three classes of net assets required. This reclassification had no effect on the change in net assets for 1995.

#### Note 10 - Concentration

Included in notes receivable at December 31, 1996 is \$798,304 receivable from the National Association of Free Will Baptists. This one balance represents 10.19% of total notes receivable.

Notes payable include thirty-one notes which total \$4,535,513 or 54.84% of total notes payable. Of these thirty-one notes payable, two total \$1,053,198 or 12.73% of total notes payable.

#### Note 11 - Revocable and irrevocable trusts

Seven irrevocable and four revocable charitable remainder trusts pay interest at 9% per year. The principal of these trusts was used to make mortgage loans. Interest expense for the years ended December 31, 1996 amounted to \$51,410 (\$52,630 at December 31, 1995).

#### Note 12 - Deferred compensation

Deferred compensation represents savings trusts transferred from the Board of Home Missions of the National Association of Free Will Baptists for the benefit of their principal employees upon their retirement or departure from Home Missions. These trusts pay interest at a rate of 10% per year. Interest expense for the years ended December 31, 1996 was \$25,807 (\$21,178 at December 31, 1995).

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# **Report of the Master's Men Department**

# 1996, A Year of Celebration—1997, Reaching for His Will

"Our service in the present is built on a reliable foundation laid in the past, with faith in the future." The calendar year 1996 marked 40 years of service by Master's Men Department. The July '56 National Convention in Huntington, West Virginia, marked the beginning of this lay ministry. While reading "The Purpose Driven Church," I noted the five dimensions of church growth in Rick Warren's experience with the Saddleback Valley Community Church (CA). He lists fellowship, discipleship, evangelism, worship and ministry. Our Master's Men lists five purposes for existing: Fellowship, Discipleship, Soul-winning, Stewardship and Edification. Our purposes share equal importance. The founders of Master's Men did a pretty good job defining the purposes and ministry area

I was reminded recently that our nation has not experienced a spiritual awakening in this century. Over 1400 churches close their doors forever each year. Not one county in America has experienced significant spiritual growth since the 1950's. In a 1961 survey, 98% of the ministers in training in America denied the personal return of Jesus Christ to this earth. America needs godly men.

As a layman, I ask you pastors, "Can you do the job of turning this nation back to Godliness?" Obviously, not by yourselves. This task is so big, it demands the best of every servant of God. God's word still cries out for every believer to get into the harvest! You need your men "sold out" for the Master. The ongoing task of Master's Men is to challenge every man to be motivated for the Master. Perhaps we can help even you!

"You alone can do it, but you cannot do it alone." It sounds like a paradox, yet for Master's Men it is very true. I believe I am here by God's divine appointment, and I serve willingly, with joy and excitement. As Director, I serve without a staff, without office help, use my own vehicle for travel, and basically do whatever gets done from the office of Master's Men Department. Yet, the other work that is accomplished across the denomination is performed by many men, sometimes working alone or in a small group in their area of service, yet as a mighty army. So, while I work alone, I am not by myself. Pastors might think of this situation as trying to pastor a group of sevning/support groups. It's an awesome responsibility. Yet, God blesses.

January 1, 1996, saw groups of men across America praying around the clock for all the missionaries and all the national workers in each office and Department. The special day of intercessory prayer was called "One Sweet Hour of Prayer." Each Master's Men chapter and all our churches were invited to participate, choosing one hour of the day for prayer. The goal is to have people praying during every hour and minute of the first day of the new year. Nearly 450 full time workers need your prayers. Sign up at the Master's Men national ministry.

At the convention last year Waymon Ray, Board Chairman, introduced two honored men. The Layman of the Year was John Fowlkes, chosen for his service and witness in the calendar year 1995. John is a member of Centerpoint Free Will Baptist in Vilonia, Arkansas. The Runner-Up Layman of the Year was John P. Seley. John is a member of Tippett's Chapel Free Will Baptist in Clayton, North Carolina. Both these worthy men were nominated by their pastors, and are representatives of the outstanding laymen in Free Will Baptist churches. The humble spirit of both these men add honor to their awards.

The introduction of the new song "God's Men" enjoyed a hearty reception at last year's convention. This song was a gift from Master's Men to the denomination as part of the 40th Anniversary celebration of the founding of Master's Men. Written by Dr. Vernon Whaley, the song is a testimony of the readiness of men to live, love and labor for the Kingdom. Dr. Whaley was given the 1996 Director's Award for his involvement in the production and publication of this song. Churches are enjoying the blessings of the song's message as men use it in special services. The words and music are available at both Master's Men booth and the Music Ministries booth.

The LifeMember Endowment Trust Fund shows slow continuous growth. On 12-31-96, the balance in account was \$103, 800.72. In the December '96 Board meeting a decision was made to apply the earnings of this account as payment toward the debt with Building Services Fund of the Executive Office. That debt, at year's end, totaled \$110,266.32. During '96, \$7,749.04 was paid to reduce that debt from designated monies from our volunteer construction crew.

Eighteen individuals are now on the list for future commitments to the Endowment Trust Fund. Their promised funding totals over \$470,000. These funds are committed in wills, insurance payouts, living trusts and from residue of cash remainders after estate settlement. These methods of end of life giving and long term commitments should challenge every Free Will Baptist to consider like action, leaving a wonderful testimony of your love for your denomination and the Lord's work.

The Master's Men Conference held each April continues to provide excellent time for men to share together for an extended weekend. The preaching, teaching, testimonies, singing and food are top quality. All we need are more men to gather in the Lord's name for these opportunities of fellowship and challenge. The 20th National Conference is scheduled for April 24-26, 1998. Plans include a reunion celebration.

The Build-A-House Campaign Fund totals over \$27,000. Of that total, \$17,000 is on loan to John Fowlkes in Arkansas, who is now constructing the second house using these funds. This time, the profit from the sale of the house will be placed back into the BAH Campaign, helping to increase our invested funds. The goal of the campaign is to achieve \$70,000 on deposit in a Revocable Trust held by the Free Will Baptist Foundation. These monies will become a "revolving fund" to help us finance the construction of other houses to sell for a profit. Hopefully, the sale of one house per year could provide a minimum of \$35,000 in ministry funding. You personally can help right now by purchasing as little as one square foot for \$35. We still need just over 1,200 square feet donated to reach the \$70,000 goal. On 12-31-96 we had \$10,281.13 on deposit with the Free Will Baptist Foundation.

The Sports Fellowship concept is generating lots of interest. Sports Fellowship provides a four-fold blessing to Master's Men. More men learn about the ministry and membership opportunities, extra finances are made available for ministry through the registration fees, men are gathered for fellowship, and men are able to provide a witness to unsaved men at these gatherings.

In August, '96, 118 golfers participated in the annual fund-raiser Golf Tournament in Nashville. The first place winners in the two man scramble, championship flight were Phil Cheshier and Brad Frederickson, from Ft. Smith, AR. The tournament this year is scheduled for August 7, 1997, at Pine Creek Golf Course, Mt. Juliet, TN. A full field of 144 players is expected.

A three day session of golf was offered for the second year in Dothan. Alabama. In 1996, 24 men competed in the 54 hole tournament and 40 golfers participated this year. The third annual competition is set for February 26-28. 1998. Our goal is to get 60 or more men playing in 1998.

The 16th Annual Softball Tournament in Nashville was expanded to use two sports complexes. This allows as many churches to compete as wish to be in the Tournament. In 1996, nearly 900 players participated in 46 teams, 39 men's teams and 7 women's teams. This year's date was moved one week earlier to allow high school players to come without missing school. The date is August 8-9, 1997. Again, material is available at the booth.

Boy Scouts of America continues to be a good ministry platform to utilize the gifts and abilities of church men in leadership roles. This year we had two young men in Oklahoma who earned the God and Country Award. According to BSA statistics, these young men are 14% more likely to remain in the work of God than other boys of similar age without a scouting background. At this time in our communities, over 50% of the children in public schools come from one parent homes, and over 70% of those parents are mothers. They need father role models who love Christ. Your church has an opportunity to expand your prospect base for church attendance through scouting. Consider it. Seriously!

A recent publication (not from our national ministries) suggested that I was ignorant of the Promise Keepers (PK) movement in 1995. There was a grain of truth in the partial quote of the overall miscommunication. Even at that point I was studying the material and learning of the unique ministry of PK. The Master's Men Board had instructed me to learn about their work. I can personally thank God that my vision was enlarged. I am also thankful for the more than 53,000 men who were saved last year in their stadium events.

In March of this year at my invitation, Dan Erickson, Promise Keepers Vice President of Denominational Relations, met with members of our Commission for Theological Integrity and several of our Department Directors in Nashville. He discussed the PK ministry, their goals and desires. He also was questioned for nearly an hour by our men about various aspects of their PK work, doctrinal stance and statement of faith.

Three weeks later, in April, '97, along with 33 representatives from 22 denominations, I was a participant in a Denominational Forum at Promise Keepers National Offices in Denver, Colorado. We were their guests, brought together at their expense. Our discussions centered on how PK might come alongside the men's movements in denominations to help bring more men to Christ and motivate men in His service. We heard about their plans and ministry from their leaders and workers. They openly shared as much information as we desired.

We listened to coach Bill McCartney (CEO) and Randy Phillips (President) as they brought devotions, saw and heard Dale Schaffer weep and preach from his heart about the need for revival in our land. Dale heads the planning for the "Stand in the Gap" sacred assembly of men, planned for Washington, DC, on Saturday, October 4th, 1997. They told us how 8 million people had already covenanted to pray for that day, asking God for a mighty movement among men, that thousands of men might be saved and that our country will turn from its wicked ways back to a right relationship with God. One of their "minor" goals for the day is to give out 1 million New Testaments with an insert of a 90 day devotional guide. That's 17 fully loaded semi-trail-

ers, and only one small part of a special effort for God. My own heart was stirred as we entered a time of prayer that day for our nation, our denominations, ourselves as leaders. Promise Keepers organiza-

tion is not afraid to attempt mighty things for God. My prayer is that Master's Men will show the same courage and vision.

"Where there is no vision the people perish." Where there is no communicated vision the participation perishes. Where there is no shared vision, the processes perish. We need our men in service to their Master in all our churches. I beg you, man to man, layman to pastor, servant to churches, to help me help you, for heaven's sake!

Respectfully submitted, James E. Vallance, General Director

# Summary of Board Activitiy in 1996

# July 23, 1996

Reviewed plans for the 40th anniversary celebration. Discussed ideas for a combined Jerusalem Conference and Holy Land

Tour.

# December 3-4, 1996

Voted to accept the invitation of Home Missions Department to study the

feasibility of a merger between the two departments. Voted to designate the interest earned from the Master's Men LifeMember Endowment Trust Fund to be forwarded to the Executive Office, Building

Services Fund, to be applied as payment to the existing debt. Voted to employ Michael Johnston as Auditor for the calendar year 1996.

Voted to recommend the 1998 Budget of \$143,000, and present it to the General Board of the National Association for adoption by the convention del-

Noted the Sports Fellowship tournaments in '96 produced nearly one egates.

month's average spendable income.

Noted another house is to be built in '97 in Arkansas as part of the Build-A-House campaign. This is the second project to be overseen by John and Jackie Fowlkes.

# THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

Antioch, Tennessee

**Financial Statements** 

December 31, 1996

### THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

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# **MICHAEL JOHNSTON**

**Certified Public Accountant** 

13166 Lake Benton Road Benton, Illinois 62812 Telephone: (618)439-0610

The Board of Directors The Master's Men, a Department of the National Association of Free Will Baptists Antioch, Tennessee

I have audited the accompanying balance sheets of The Master's Men, a Department of the National Association of Free Will Baptists, as of December 31, 1996 and 1995, and the related statements of activity and changes in fund balance and cash flows for the years then ended. These financial statements are the responsibility of the Board of Directors. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the aforementioned financial statements present fairly the financial position of The Master's Men, a Department of the National Association of Free Will Baptists, at December 31, 1996 and 1995 and the results of its operations and the cash flows for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

**Certified Public Accountant** 

Benton, Illinois June 2, 1997

Page

Member of American Institute of Certified Public Accountants THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# BALANCE SHEET

December 31,

ASSETS	<u>1996</u>	<u>1995</u>
CURRENT ASSETS Cash Trust account - Build A House campaign Trust account - Lifetime membership Prepaid expenses Accrued interest receivable Inventories Cash value of endowment insurance	\$2,109 10,281 103,801 0 1,069 3,800 3,420	\$891 5,835 99,029 100 1,036 2,126 2,941
Total current assets	\$124,480	\$111,958
NOTES RECEIVABLE (Note 4)	17,000	17,000
PROPERTY AND EQUIPMENT, net (Note 2)	9,243	10,229
CAPITALIZED LEASE, net (Note 3)	2,913	3,114
Total assets	\$153,636	\$142,301

# LIABILITIES AND FUND BALANCE

CURRENT LIABILITIES		
Accounts payable	\$114,720	\$121,900
Deferred revenue (Note 5)	713	575
Accrued expenses	709	801
Total current liabilities	\$116,142	\$123,276
FUND BALANCE (DEFICIT) (Note 6)		in beletter (
Unrestricted	(\$110,173)	(\$113,173)
Restricted	147,667	132,198
Total capital	\$37,494	\$19,025
Total liabilities and capital	\$153,636	\$142,301

The accompanying notes are an integral part of the financial statements.

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# THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# STATEMENT OF ACTIVITY AND CHANGES IN FUND BALANCE Years ended December 31,

		1996		1995
	Unrestricted	Restricted	Total	Total
REVENUE				
Dues from members	\$8,435	\$0	\$8,435	\$8,354
Cooperative program	42,410	0	42,410	40,299
Merchandise sales	2,868	0	2,868	2,766
Interest income	9,194	0	9,194	9,144
Gifts and other income	62,709	29,617	92,326	105,899
	\$125,616	\$29,617	\$155,233	\$166,462
XPENSES				a is so is
Salaries and wages	\$33,600	\$0	\$33,600	\$31,997
Payroll taxes and employee benefits		0	13,867	13,561
Cost of sales and printing	7,454	0	7,454	11,338
Travel expense	13,445	100	13,545	7,784
Conferences and conventions	10,416	0	10,416	8,690
Office expense	11,300	Ő	11,300	6,148
Postage	2,626	Ő	2,626	3,680
Promotion expense	18,032	0	18,032	14,757

	7,492	12,800	20,292	19,238
Rent expense	500	0	500	500
Professional fees		ŏ	900	750
Bookkeeping expense	900	0	986	919
Depreciation	986	0	201	201
Amortization	201	0	128	2,295
Interest expense	128	600	919	919
Insurance expense	319	000	1,350	633
Dues, subscriptions and tees	1,350	0	0	735
Helping Hands construction expense	0	648	648	130
Missions projects	0	040		
	\$122,616	\$14,148	\$136,764	\$124,275
EVENUES OVER (UNDER) EXPENSES	\$3,000	\$15,469	\$18,469	\$42,187
UND BALANCE (DEFICIT) AT BEGINNING OF YEAR		132,198	19,025	(23,162)
RETAINED EARNINGS, ENDING	(\$110,173)	\$147,667	\$37,494	\$19,025
ETAINED EAKININOS, ENDINO	here a			

The accompanying notes are an integral part of the financial statements.

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# THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# STATEMENT OF CASH FLOWS Years ended December 31,

	1996	1995
CASH FLOWS FROM OPERATING ACTIVITIES Revenue over (under) expenses	\$18,469	\$42,187
Adjustments to reconcile to her cash	986	919
Depreciation Amortization	201	201
Changes in assets and liabilities Change in inventories	(1,674)	670
Change in prepaid expenses	100	(100)
Change in accrued interest receivable	(33)	(1,036)
Change in accroed interest recent	(7,180)	(2,244)
Change in accounts payable	138	(105)
Change in deferred revenue Change in accrued expenses	(92)	35
NET CASH PROVIDED BY (USED FOR)	\$10,915	\$40,527
CASH FLOWS FROM INVESTING ACTIVITIES	(\$0.218)	\$791
Additions to trust accounts Additions to notes receivable	(\$9,218) 0	(17,000)

Additions to cash value of endowment insurance Additions to property and equipment	e (479) 0	(464) (1,998)
NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES	(\$9,697)	(\$18,671)
CASH FLOWS FROM FINANCING ACTIVITIES Reduction of long-term debt Proceeds from long-term debt	\$0 0	(\$25,307)
NET CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES	\$0	(\$25,307)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$1,218	(\$3,451)
CASH AT BEGINNING OF YEAR	891	4,342
CASH AT END OF YEAR	\$2,109	\$891

The accompanying notes are an integral part of the financial statements.

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### THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# NOTES TO FINANCIAL STATEMENTS December 31, 1996

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Following is a summary of the significant accounting policies of The Master's Men, a Department of the National Association of Free Will Baptists, hereafter referred to as the Department.

GOVERNMENT - The Department operates under the auspices of the National Association of Free Will Baptists and is governed by a Board of Directors.

RECEIVABLES AND ALLOWANCE FOR DOUBTFUL ACCOUNTS - Receivables are presented in the financial statements at the amount deemed collectible by management. Any provision for doubtful accounts is recognized using the direct write-off method.

INVENTORIES - The inventories are valued at the lower of cost or market, with cost being determined by using the first-in, first-out method.

PROPERTY, EQUIPMENT AND DEPRECIATION - Property and equipment are presented in the financial statements at cost and are depreciated by the straight-line method over the estimated useful lives of the assets of 3-20 years.

INCOME TAXES - The Department is exempt from federal and state income taxes; accordingly, no provision for income taxes is made in the financial statements.

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# NOTE 2 - PROPERTY AND EQUIPMENT

The following is a summary of property and equipment owned by the Department at December 31,:

Equipment and furniture Less: accumulated depreciation	<u>1996</u> \$26,900 17,657 \$9,243	<u>1995</u> \$26,900 16,671 \$10,229
Property and equipment, net	10 <del>-</del>	

# NOTE 3 - CAPITALIZED LEASES

The National Association of Free Will Baptists purchased an office building to house various departments and agencies of the denomination. The Board of Directors has entered into an agreement to lease space in this new building and agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. The construction period costs of \$4,018 were capitalized and will be amortized over a period of twenty years.

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# THE MASTER'S MEN, A DEPARTMENT OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# NOTES TO FINANCIAL STATEMENTS December 31, 1996

# NOTE 4 - NOTES RECEIVABLE

Following is a summary of the Department's notes receivable at December 31,:

Showing is a second s	<u>1996</u>	<u>1995</u>	
Note receivable from John Fowlkes, Vilonia, Arkansas; 9%; dated 4/21/95; due on demand	\$17,000 \$17,000	\$17,000 \$17,000	
Aritanises)	217,000		

# NOTE 5 - DEFERRED REVENUE

Deferred revenue consists of dues and golf tournament fees received for future years as of December 31, 1996 and 1995.

# NOTE 6 - RESTRICTED FUND BALANCE

The restricted fund balance is revenue designated for specific projects and consists of the following as of December 31, :

	a hard a second s		
Endowment insurance	\$147,667	\$132,198	
Master's Hands projects	623	444	
Lifetime Membership	7,450	1,000	
Build A House campaign	103,932		
		100,022	
Mission projects	27,306	23,633	
	\$8,356	\$7,099	
	1996	<u>1995</u>	

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# Master's Men Proposed Income 1998

202	
Gifts	\$ 37,50
Dues	
Rest of the Family	7,000
Together Way Plan	500
Promotion/Advertisement	45,000
Conference, National	4,000
Projects:	1,000
Master's Hands/Sn Proi	10.000
Softball Tournament	10,000
Golf Tournament	4,000
Fishing Tournaments	4,000
Build-a-House	0
MM Dinner	10,000
Interest Income:	0
Savings Account	100
Designated Income:	
Build-a-House Income	6,000
Build-a-House Interest	2,000
Missions Projects	1,000
Endowment Trust	4,000
Endowment Insurance	
Life Membership	900
	6,000

Total

\$143,000

# Master's Men Proposed Expenses

a server	
Conference, Leadership	
Conference, MM Nat'l	2 1
Convention Booth	and the stand of the
Debt Retirement	50(
Dinner, Convention	6,000
Office:	
Audit	200
Bookkeeping Fee	600
Equipment Maintenance	900
Equipment	500
Postage	2,500
Printing	3,000
Rent	8,000
Office Supplies	20,292
Telephone	7,500
Promotion/Sales	2,000
Salaries:	4,000
Director	27.044
Secretary	37,044
Casual Labor	1.000
Payroll Taxes	1,000
Director's Health Ins.	2,782
Director's Retirement	8,500
Softball Tournament	1,852
Golf Tournament	
Travel:	
Director	10 000
Board	12,000
Contingency Fund	2,000
Miscellaneous	7,630
Transfers to Fund Balance	500
Endowment Insurance	- aron
Endowment Trust	900
Mission Project	4,000
Build-a-House	1,000
Total	8,000
	\$143,000

# **Board of Retirement and Insurance**

July 1, 1997, was the beginning of our 28th year of service as the Retirement program of the National Association of Free Will Baptists. A review of our past and present history is important to properly understand our plan and its operation. Please consider these facts:

# Growth—of assets under management and participant accounts.

Retirement funds totaled \$11,707 at the close of our first year of operation, December 31, 1969, with 35 participants. We closed 1996 with \$13,881,740 in 1,086 participant accounts. It took ten years to reach our first million dollars, another four to add the second million and two more to reach the third million. In 1995 we added over \$2.4 million (earnings were exceptional) and in 1996 our increase exceeded \$1.7 million.

We added 53 participants in 1995 and 72 more in 1996. We have 24 new accounts so far this year and are aiming for 100.

# Growth—in settlements.

What is the purpose of a retirement plan but to provide for retirement income needs? Therefore, it is with satisfaction that we see a rising volume of funds being delivered for these needs.

During the first two years of our operation no funds were paid out. A slow trickle began in our third year of operation that passed \$100,000 in 1987 and exceeded \$700,000 last year.

During the past 26 years we have paid out \$4,377,082 to participants or their heirs to assist in retirement. The most frequent settlement choice has continued to be a lump sum payout. Many choose a direct roll-over to continue deferring taxes, to gain control over investment, and to provide a family benefit at death.

Participants should carefully consider the final tax consequences of any roll-over options, the housing allowance provision available through our plan, the life expectancies for participant and spouse, and the cash flow needs of his/her situation.

# **Diversification.**

The funds under management are invested in the following general areas:

Loans	19.81%
Stocks/Mutual Funds	41.12%
Bonds/Fixed Rate Instruments	32.44%
Cash/Cash Equivalents	6.63%

The Plan began as a fixed income investment plan in 1969. That continued to be our only investments until 1986 when we began slowly to enter the equity market. This shift was brought about by the limited number of quality church loans, the growth of our assets under management and the need to improve returns. We have always used professional management for the purchase, management and sale of equities. Our present investment mix places our plan in a balanced fund class.

### Returns.

A detailed report of the earnings each six months of our operation is available at our display. Last year Plan 1 participant accounts earned 9.5% for the January-June period and 14.5% for the July-December period. Our historic returns for each six month earnings period have averaged:

Life of the Plan (7/1/69 - 12/31/96)	8.72%
Last 10 years (1/1/87 - 12/31/96)	8.58%
Last 5 years (1/1/92 - 12/31/96)	9.65%
Last 3 years (1/1/94 - 12/31/96)	12.08%
Last year (1/1/96 - 12/31/96)	12.00%

# Status—overview of the plan.

There has been a healthy growth in the number of participants and total assets under management. However, there are several facts of great concern.

- We are serving only 700 ministers and missionaries of the possible 2,500 to 4,000 prospects.
- Our churches, as a whole, do not see the need for assisting pastors in retirement planning. This is not surprising since the average pay package is also very low.
- Participants who are nearing retirement still have very small account balances. Hopefully, they have also made other provisions through IRA's and personal savings.

	No. of Participants	Ave. Account Balance
Age 23-29	39	\$1,549
Age 30-39	181	3,739
Age 40-49	345	7,669
Age 50-59	287	15,140
Age 60-69	178	25,421
Age 70 up	19	19,260

## Conclusion.

We honor the Word and the men who preach the Word yet we certainly have not prepared to care for that man at the time of retirement. We can not change the past, but with some effort we can change the present and future. Two things are necessary for adequate preparation for retirement—time and money. We must consider both as we make these retirement plans, remembering that the more we have of one, the less we need of the other.

# **Summary of Board Meetings**

The Board of Retirement met December 3-4, 1996, and April 29-30, 1997, with all members present.

The financial reports and information were reviewed in depth at both meetings. In addition to our regular review of development, growth and future program progress, the following actions were adopted:

1. To continue searching for additional money managers.

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2. To revise our loan guidelines and include both floating and fixed

rate loans. To request the nominating committee consider our special needs in the areas of legal, fiduciary and business management when considering nominees to this Board.

# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Financial Statements December 31, 1996 and 1995 (With Independent Auditors' Report Thereon)

# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

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HIHA Hill, Harper & Associates, P.C. Certified Public Accountants

### Independent Auditors' Report

erry A. Hill mest R. Harper

## The Board of Directors Board of Retirement and Insurance of the National Association of Free Will Baptists

Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statements of financial position of the Board of Retirement and Insurance of the National Association of Free Will Baptists as of December 31, 1996 and 1995 and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Board of Retirement and Insurance of the National Association of Free Will Baptists as of December 31, 1996 and 1995, and the results of its operations and cash flows for the years then ended in conformity with generally accepted accounting principles.

As discussed in note 1 to the financial statements, in 1995 the Board changed its method of accounting for contributions and its method of financial reporting and financial statement presentation.

Hee, Harper & associater, P.C.

April 2, 1997

# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

Statements of Financial Position

December 31, 1996 and 1995

1005

		1996	1995
Assets			10121202
der Assets:	\$	21,470	31,840
Operating Assets: Cash and cash equivalents Cash and cash equivalents	-	23,893	16,681
Funds invested with the Flee will Eugene		45,363	48,521
Total operating assets			0/0 //0
Retirement assets:		640,327	862,443
Cash and short term liquid investments Cash and short term liquid investments, at fair market value		10,672,303	8,316,039
the second in marketable securities and model and model		118,935	70,622
			3,244,794
the set of allowance lot uououu source to	-	2,842,393	3,244,134
Notes receivable, net of anowanes \$60,000 and \$110,000, in 1996 and 1995, respectively		14,273,958	12,493,898
Total retirement assets	-		
Total Total Total			
Other assets:		20 752	35,380
Other assets: Office furniture, equipment and automobiles, at cost, net of accumulated		30,752	1,578
depreciation			4,570
Lease costs, net of related amortization		30,752	36,958
Total other assets		14,350,073	12,579,377
	3	14,550,075	and the
Liabilities and Net Assets			
Liabilities:	S	404,451	389,902
Annuities payable		43,757	53,467
t to a second light tees		20,125	16,908
Accounts payable, accrued expenses and other liabilities		468,333	460,277
Total liabilities			
Total Habbard			
Net assets:			
Unrestricted:			22,148
Operations:		9,241	15,592
Onerating funds		21,592	35,380
Designated for future asset purchases		30,752	33,380
Net invested in equipment		61,585	73,120
Operating net assets			
Retirement accounts:		13,700,904	12,013,283
Net assets available for participants		115,251	30,697
Designated as reserve funds		4,000	2,000
Designated as annuity reserve funds		13,820,155	12,045,980
Retirement net assets		13,881,740	
Total net assets			
L'OLL CAR AND		\$ 14,350,073	10010101011

See accompanying notes to financial statements.

# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# Statements of Activities and Changes in Net Assets

Years ended December 31, 1996 and 1995

			1996		
	Ret	irement			
Additions:	Ac	counts	Operations	Total	1995
Contributions from participants	\$	995,330	522	005 220	
Investment income:	*	110,000		995,330	773,76
Gains of investment portfolio:					
Net realized gains		630,662		620 662	
Net unrealized gains		478,348	_	630,662	1,543,32
	1	109,010	-	Service Production Service Service	325,75
Interest and dividends from investments	-	12021020		1,109,010	1,869,07
(net of investment fees):		325,637	-	225 627	The startes
Total investment income		434,647	-	325,637	401,22
Income earned from interest bearing notes:	- 1	434,047		1,434,647	2,270,29
Interest income - notes receivable					
(net of write- downs)		271 700		the second second	
Loan origination fees earned		371,708	-	371,708	290,80
Total income earned from interest bearing notes		9,920	-	9,920	12,64
Forfeitures and late charges		381,628	-	381,628	303,44
Gifts		2,941	-	2,941	3,32
Reimbursement from Free Will Baptist Foundation		-	36,876	36,876	32,78
Miscellaneous		-	15,000	15,000	22,00
Total additions	-	-	5,132	5,132	3,390
	2,8	814,546	57,008	2,871,554	3,409,01
Allocation for operations	(2	255,771)	255,771	-	-
Net additions after allocation	2,5	58,775	312,779	2,871,554	3,409,01
Deductions:				210121001	5,405,010
Withdrawals by participants		09,813		200.012	101 00
Insurance deductions from participants accounts		38,493		709,813	421,52
Income allocated to liability obligations		33,027	-	38,493	36,294
Salaries		55,021	07.045	33,027	156,100
Housing			97,865	97,865	93,934
Fringe benefits			37,440	37,440	36,000
Travel and promotional			51,087	51,087	52,655
Office supplies and expense	5.9 20		19,981	19,981	11,565
Occupancy	9		23,060	23,060	22,104
Board members expense			55,243	55,243	48,893
Legal and auditing			9,575	9,575	11,867
Depreciation			12,866	12,866	11,776
Miscellaneous		0.040	9,721	9,721	9,669
Total deductions		3,267	7,476	10,743	8,882
	R	34,600	324,314	1,108,914	921,273
Increase (decrease) in net assets	1,77	74,175	(11,535)	1,762,640	2,487,743
Net assets at beginning of year		15,980	73,120	12,119,100	9,631,357
Net assets at end of year	The second	20,155	61,585	13,881,740	12,119,100

See accompanying notes to financial statements.

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# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

Statements of Cash Flows

Years ended December 31, 1996 and 1995

			1996		
	R	etirement			Total
	1	Accounts	Operations	Total	1995
Cash Flows from Operating Activities					
Cash received from:	\$	995,330		995,330	773,761
Contributions from participants	3	995,550	36,876	36,876	32,786
Gifts		321,708	-	321,708	324,924
Income earned from interest bearing notes		277,324	1	277,324	395,721
Investment income		2,941	-	2,941	3,326
Forfeitures and late charges		2,544	15,000	15,000	22,000
Reimbursement from Free Will Baptist Foundation		12	3,920	3,920	2,085
Miscellaneous		-			
Cash paid to / for:		(40,504)	(310,844)	(351,348)	(321,579)
Suppliers and employees		(40,004)	(510,01.)	-	(123,969)
Allocation of income to trusts		(28,053)	-	(28,053)	(26,867)
Allocation of income to annuitants		(700,238)		(700,238)	(421,526)
Withdrawal of funds by participants	-			573,460	660,662
Net operating cash flows	-	828,508	(205,040)	510,100	
Cash Flows from Investing Activities			(5.002)	(5,093)	(6,609)
Purchases of office furniture and equipment		-	(5,093)	(3,093)	(0,003)
Investments:				(8,005,619)	(13,039,711)
Purchases of investment securities		(8,005,619	) -	(6,000)	(6,000)
Funds invested with Free Will Baptist Foundation		-	(6,000)	6,758,365	14,554,041
Proceeds from sale of investment securities		6,758,365	-	0,750,505	1400 4011
Notes receivable:		(004.001		(224,031)	(446,530)
New loans made		(224,031		676,432	418,586
Collection of notes receivable		676,432		(805,946)	1,473,777
Net investing cash flows		(794,853	) (11,093)	(005,940)	1,475,777
Cash Flows from Financing Activities			0000 000		
Interfund transfers and renavments		(255,771	255,771		(1,614,912)
Net activity - Funds held for Free Will Baptist Foundation, Inc.	1.0	-		-	
Net financing cash flows		(255,771		-	(1,614,912)
Net increase (decrease) in cash		(222,116	5) (10,370)	(232,486)	519,527
		862,443	3 31,840	894,283	374,756
Cash at beginning of year	\$	640,32		661,797	894,283
Cash at end of year	aratin		the second se		
Reconciliation of increase in net assets to cash flows form op	cratin	1,774,17	5 (11,535)	1,762,640	2,487,743
Increase (decrease) in net assets	\$	1,//4,1/.	11,299	11,299	12,829
Depreciation and amortization of lease costs		255,77		-	-
Interfund transfers			and the second se	(1,109,010)	(1,869,077)
Realized and unrealized on investment transactions		(1,109,01) (50,000		(50,000)	
Increase (decrease) in allowance for notes receivable		(50,00	(1,212)	(1,212)	(1,089)
Earnings added to investment with Free Will Baptist Foundation		(48,31)		(48,313)	
Increase in accrued investment income		14,54	107	14,549	5,272
Increase in annuities payable		1,04	the second se	3,217	9,231
Increase in accounts payable, accrued expenses and other		(9,71	and the second se	(9,710)	(8,525)
Decrease in loan orgination fees				573,460	660,662
	3	828,50			

See accompanying notes to financial statements.

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to Financial Statements

#### December 31, 1996 and 1995

The Board of Retirement and Insurance of the National Association of Free Will Baptists (the Board) is operated under the auspices of The National Association of Free Will Baptists, Inc. The purpose of the Board is to maintain contributory retirement accounts for licensed or ordained ministers and lay employees of churches, schools and denominational agencies of the National Association of Free Will Baptists, Inc.

#### Summary of Significant Accounting Policies (1)

The major accounting principles and practices followed by the Board are presented below to assist the reader in evaluating the financial statements.

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting.

The Board presents its financial statements under the methodology required by Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not- for- Profit Organizations". Under SFAS No. 117, the Board reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets (the Board has no net assets which meet the definition of temporarily restricted net assets or permanently restricted net assets). In addition, a statement of cash flows is required.

Further, the Board will follow the provisions of SFAS No. 116, "Accounting for Contributions Received and Contributions Made". In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and / or nature of any donor restrictions.

#### Investments

Investments are reported at market value to comply with Financial Accounting Standards No. 124, "Accounting for Certain Investments of Not for Profit Organizations."

#### Equipment and Depreciation

Property and equipment are recorded at cost. Depreciation is provided on the straight-line method over the estimated useful lives of the respective assets.

#### **Income Taxes**

The Board is exempt from income taxes; accordingly, no provision for income taxes has been made in the accompanying financial statements.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Board considers all cash on hand, deposits in financial institutions and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

#### Loan Origination Fees

Loan origination fees are amortized to revenue over the life of the related loan.

# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to Financial Statements, continued

# Summary of Significant Accounting Policies, continued

Realized and Unrealized Gains and Losses on Investment Portfolio The excess (deficit) of proceeds from sale of investments as compared to cost is recognized as a realized gain or loss. The measurement of increase (decrease) in market values of investments from the beginning of year to the end of year is recognized as unrealized gains or losses.

(1)

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ

### Notes Receivable from Participants of the Retirement Fund and Churches and cies of the National Association of Free Will Baptists (2)

4)	Denominational Agencies of the National Agencies	1996	1995
	Following is a summary of notes receivable:	\$ 150,767	153,412 3,201,382
	Participant notes secured by retirement according to the secured by related real property Churches and agency notes secured by related real property	2,902,393	3,354,794
	Less allowance for doubtful collections	\$ (60,000) 2,842,393	(110,000) 3,244,794
(3)	Office Furniture, Equipment, and Automobiles	1996	1995
	A summary of office furniture, equipment and automoonlos	\$ 39,319 29,477	36,799 26,904
	Office furniture and fixtures Computer equipment	15,594	15,594
	Automobiles	84,390 53,638	79,297 43,917
	Accumulated depreciation	\$30,752	35,380
		\$ 9,721	9,669

Depreciation expense

(4)

# Capitalized Lease Payments

The Board entered into an agreement in 1991 to lease space in the National Headquarters Building and further agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. Through the construction period costs amounting to \$15,797 were capitalized. These costs have been amortized against operations over a five year period. During 1996, \$1,578 was charged against operations leaving a resultant balance of zero as of December 31, 1996.

BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS Notes to Financial Statements, continued

# Accounts for Retirement and Investments lents (2)

Market         Unrealized         U         U         U         U         U <thu< th=""><th>Cash and cash equivalents and investments for retirement accounts consist of the following:</th><th></th><th></th><th></th><th></th><th></th><th></th></thu<>	Cash and cash equivalents and investments for retirement accounts consist of the following:						
MarketMarketUnrealizedStatedStatedCumulativeStatedValueCostCumulativeivalents: $\underline{Value}$ $\underline{Cost}$ Gainsi nvestments $\underline{310,585}$ $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ id investments $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ $\underline{-}$ id investments $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ $\underline{-}$ id investments $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ $\underline{-}$ id investments $\underline{310,585}$ $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ id investments $\underline{310,585}$ $\underline{310,585}$ $\underline{310,585}$ $\underline{-}$ id investments $\underline{4,876,371}$ $\underline{4,725,970}$ $\underline{1,124,819}$ int issues $\underline{4,876,371}$ $\underline{4,785,264}$ $\underline{1,1134,819}$ onds $    ant issues\underline{4,876,371}\underline{4,785,264}\underline{1,1134,819}gains (losses) is the increase (decrease) in\underline{10,228,319}\underline{1,1134,819}gains (losses) is the increase (decrease) in\underline{10,228,319}\underline{1,1134,819}gains (losses) is the increase (decrease) in\underline{1,0228,319}\underline{1,1134,819}gains (losses) is the excess (defici) of\underline{1,0134,819}\underline{1,0134,819}$		1996 Unrealized	1995 Unrealized	(V) 1996	(B) 1996	1996 Total	1995 Total
KatedContCumulativeivalents:ValueCostGainsivalents: $329,742$ $329,742$ Gainsi accounts $5$ $329,742$ $329,742$ $-$ id investments $310,585$ $310,585$ $ -$ id investments $310,585$ $310,585$ $ -$ id investments $310,585$ $310,585$ $ -$ id investments $ 640,327$ $640,327$ $-$ deposit $35,000$ $35,000$ $35,000$ $-$ in tissues $4,337,962$ $3,344,758$ $959,896$ ouds $   -$ in tissues $4,337,962$ $3,344,758$ $959,896$ sint issues $4,337,962$ $3,344,758$ $959,896$ ouds $   -$ ant issues $4,337,962$ $3,344,758$ $959,896$ souts $   -$ int issues $4,312,630$ $10,228,319$ $1,107$ gains (losses) is the increase $10,228,319$ $1,124,819$ gains (losses) is the increase $10,228,319$ $1,124,819$ gains (losses) is the increase $4$ $4$ <td< th=""><th>Unrealized Unrealized</th><th>Cumulative</th><th>Cumulative</th><th>Unrealized</th><th>Realized</th><th>Investment</th><th>Investment</th></td<>	Unrealized Unrealized	Cumulative	Cumulative	Unrealized	Realized	Investment	Investment
Value         Cost         Gains           ivalents:         \$ 329,742 $329,742$ $acost           g accounts         $ 329,742         329,742 -           id investments         310,585 310,585 -           id investments         310,585 310,585 -           h equivalents         310,585 310,585 -           deposit         35,000 35,000  -           deposit         35,000 35,000  -           deposit         35,000 35,000  -           deposit         1,422,970 1,422,970 103,816           s         4,337,962 3,344,758 959,896           oudds           -           ut issues         4,337,962 3,344,758 959,896           oudds            -           deposit         1,422,970 1,124,819 -           ut issues         4,376,371 4,785,264 91,107           ut issues         10,$	Cumulative Cumulative	Gains/	Gains/	Gains/	Gains/	Gains/	Galns/
ivalents: i accounts <b>\$</b> 329,742 329,742 - id investments strucent bankers <u>310,585 310,585 -</u> b equivalents <u>640,327 640,327 -</u> deposit <u>35,000 35,000 -</u> deposit <u>1,422,970 103,816</u> s <u>4,337,962 3,344,758 959,896</u> onds <u>-</u> nt issues <u>4,876,371 4,785,264 91,107</u> in issues <u>4,876,371 4,785,264 91,107</u> and issues <u>10,672,303 9,587,992 1,154,819</u> s <u>10,672,303 9,587,992 1,154,819</u> and issues is the increase (decrease) in ues of investments from the beginning of and of year.		(Losses)	(Losses)	(Losses)	(Losses)	Losses	Losses
id investments $310,585$ $310,585$ $310,585$ $310,585$ $-$ h equivalents $640,327$ $640,327$ $ -$ heposit $35,000$ $35,000$ $ -$ heposit $35,000$ $35,000$ $ -$ heposit $35,000$ $35,000$ $ -$ heposit $1,422,970$ $1,422,970$ $103,816$ onds $ 33,000$ $35,000$ $-$ nit issues $4,337,962$ $3,344,758$ $959,896$ onds $   -$ not issues $4,876,371$ $4,785,264$ $91,107$ nt issues $10,672,303$ $9,587,992$ $1,124,819$ gains (losses) is the increase (decrease) in $ -$ nd of year. $5$ $11,312,630$ $10,228,319$ $1,1174,819$ gains (losses) is the increase (decrease) in $0,228,319$ $0,1,107$ nes of investments from the beginning of $0,1,107$ $0,1,107$ pin of year. $10,228,319$ $1,1,24,819$ </td <td>1</td> <td>ı</td> <td>,</td> <td>,</td> <td>ı</td> <td>1</td> <td></td>	1	ı	,	,	ı	1	
timeat bankers $310,585$ $310,585$ $310,585$ $-$ h equivalents $640,327$ $640,327$ $-$ deposit $35,000$ $35,000$ $ -$ deposit $35,000$ $35,000$ $35,000$ $-$ nt issues $4,337,962$ $3,344,758$ $959,896$ onds $   -$ nt issues $4,876,371$ $4,785,264$ $91,107$ nt issues $4,876,371$ $4,785,264$ $91,107$ gains (losses) is the increase $0,587,992$ $1,154,819$ gains (losses) is the increase $(decrease)$ in $10,228,319$ $1,107$ ut of year. $10,672,303$ $9,587,992$ $1,124,819$ gains (losses) is the increase $(decrease)$ in $1,124,819$ gains (losses) is the increase $(decrease)$ in $1,124,819$ ut of year. $1,0,228,319$ $1,124,819$ gains (losses) is the increase $(decrease)$ in $1,124,819$ ut of year. $1,0,228,319$ $1,124,819$ $1,124,819$ ind of year.							
h equivalents $640,327$ $640,327$ $-$ deposit $35,000$ $35,000$ $35,000$ $-$ s $1,422,970$ $1,422,970$ $103,816$ s $4,337,962$ $3,344,758$ $959,896$ onds $  -$ nt issues $4,337,962$ $3,344,758$ $959,896$ onds $  -$ nt issues $4,337,962$ $3,344,758$ $959,896$ $00ds$ $   10,672,303$ $9,587,992$ $11,107$ $10,672,303$ $9,587,992$ $11,107$ $10,672,303$ $9,587,992$ $11,107$ $000ds$ $   10,672,303$ $9,587,992$ $11,107$ $01,107$ $10,672,303$ $9,587,992$ $11,107$ $01,107$ $10,672,303$ $9,587,992$ $11,104$ $01,107$ $10,672,303$ $9,587,992$ $11,104$ $01,107$ $10,672,319$ $9,587,992$ $11,154,819$ $01,107$ $10,672,310$ $10,228,319$ $11,154,819$ $01,107$ $10,586$ $10,586$ $10,596$ $01,107$ <td< td=""><td>10,585</td><td></td><td></td><td>•</td><td></td><td></td><td>•</td></td<>	10,585			•			•
deposit       35,000       35,000 $-$ s       1,422,970       1,422,970       103,816         s       4,337,962       3,344,758       959,896         onds       -       -       -         nt issues       4,876,371       4,785,264       91,107         nt issues       -       -       - $2$ -       -       -         nt issues       4,876,371       4,785,264       91,107 $3$ 9,587,992       1,154,819       - $3$ 10,672,303       9,587,992       1,154,819 $3$ 10,672,303       9,587,992       1,154,819 $3$ 10,672,313       9,587,992       1,154,819 $3$ 10,672,313       9,587,992       1,154,819 $3$ 10,672,313       10,228,319       1,154,819 $3$ $3$ 10,228,319       1,154,819 $3$ $3$ $10,228,319$ 1,154,819 $3$ $4$ $10,228,319$ $1,154,819$ $3$ $4$ $4$ $4$ $4$ $3$ $4$ $4$	1	3	1	,	4		
deposit       35,000       35,000 $35,000$ $-$ s       1,422,970       1,03,816       959,896         s       4,337,962       3,344,758       959,896         onds       -       -       -       -         nt issues       -       4,876,371       4,785,264       91,107         nt issues       -       -       -       - $2$ 10,672,303       9,587,992       1,154,819         sissues       -       -       -       - $3$ 10,672,303       9,587,992       1,154,819         sissues       -       -       -       -         sissues       -       -       -       -         sissues       -       10,672,303       9,587,992       1,154,819         sissues       -       -       -       -       -         sissues       -       -       -       -       -         sissues       -       -       -       -       -       -         sissues       -       -       -       -       -       -         sissues       -       -       -       -							
1,422,970       1,422,970       103,816         s       4,337,962       3,344,758       959,896         onds $   -$ nt issues $ 4,876,371$ $4,785,264$ $91,107$ nt issues $    -$ nt issues $     2$ $10,672,303$ $9,587,992$ $11,107$ $ 2$ $11,312,630$ $9,587,992$ $11,154,819$ gains (losses) is the increase       (decrease) in $10,228,319$ $1,154,819$ gains (losses) is the increase       (decrease) in $10,228,319$ $1,154,819$ ues of investments from the beginning of       ind of year. $10,228,319$ $1,154,819$ pins (losses) is the excess (deficit) of $10,228,319$ $1,154,819$ $11,154,819$	35,000	,	,	ï	1	1	•
s     4,337,962     3,344,758     959,896       onds     -     -     -       nt issues     4,876,371     4,785,264     91,107       nt issues     4,876,371     4,785,264     91,107       2     10,672,303     9,587,992     1,154,819       2     11,312,630     10,228,319     1,154,819       gains (losses) is the increase (decrease) in ues of investments from the beginning of ind of year.     10,228,319     1,154,819       pins (losses) is the increase (decrease) in ues of investments from the beginning of ind of year.     10,228,319     0,228,319       pains (losses) is the excess (deficit) of pins     10,000     0		0 60,066	(107,276)	167,342	(8,592)	158,750	51,848
onds     -     -     -       nt issues     4,876,371     4,785,264     91,107       10,672,303     9,587,992     1,154,819       sins (losses) is the increase (decrease) in uses of investments from the begiming of ind of year.     10,228,319     1,154,819       sins (losses) is the increase (decrease) in uses of investments from the begiming of ind of year.     10,228,319     1,154,819		3 931,953	379,130	552,823	564,213	1,117,036	1,472,244
Int issues     4,876,371     4,785,264     91,107       10,672,303     9,587,992     1,154,819       \$     11,312,630     10,228,319     1,154,819       gains (losses) is the increase (decrease) in ues of investments from the beginning of ind of year.     10,228,319     1,154,819       pains (losses) is the excess (decrease) in ues of investments from the beginning of ind of year.     10,228,319     0,1154,819	1 1	ı	1	ı	1	ı	27,328
10,672,303       9,587,992       1,154,819         \$       11,312,630       10,228,319       1,154,819         gains (losses) is the increase (decrease) in ues of investments from the beginning of ind of year.       10,228,319       1,154,819         nd of year.       nd of year.       10,228,319       0       1,154,819         pims (losses) is the increase (decrease) in ues of investments from the beginning of ind of year.       10,228,319       0		3 76,224	318,041	(241,817)	75,041	(166,776)	317,657
S     11,312,630     10,228,319     1,154,819       Unrealized gains (losses) is the increase (decrease) in market values of investments from the beginning of year to the end of year.     10,228,319     1,154,819       Realized gains (losses) is the excess (deficit) of cost.     10,228,319     1,154,819		6 1,068,243	589,895	478,348	630,662	1,109,010	1,869,077
Unrealized gains (losses) is the increase (decrease) in market values of investments from the beginning of year to the end of year. Realized gains (losses) is the excess (deficit) of cost.		<u>5</u> 1,068,243	589,895	478,348	630,662	1,109,010	1,869,077
Unrealized gains (losses) is the increase (decrease) in market values of investments from the beginning of year to the end of year. Realized gains (losses) is the excess (deficit) of cost.						1996	1995
year to the end of year. Realized gains (losses) is the excess (deficit) of cost.		Yield earned on average total assets is computed as follows: Gains net of losses on investment transactions	assets is compument transaction	ited as follows:		S 1.109.010	1.869.077
Realized gains (losses) is the excess (deficit) of cost.		Interest and dividends earned	p			325,637	464,644
Realized gains (losses) is the excess (deficit) of cost.	Investment 1	management fees paid	s paid			(68,286)	
	of	Income earned from interest bearing notes receivable	bearing notes 1	receivable		381,628	303,449
	Forfeitures	and late charges				2,941	3,326
		Total carning	Total carnings from retirement account assets	nt account asse	st	s 1,750,930	2,577,073
Yield con	Yield comp	Yield computed from total retirement account assets	ctirement accou	unt assets		13.08%	21.36%

.

25.94%

13.34%

and

cash

fror

uted

Yield comp

Yield computed from

12.64%

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# BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS

# Notes to Financial Statements, continued

# ed Loan Origination Fees

Unearned Loan Origination Fees Loan origination fees are amortized to revenue over the life of the	related lo	an. The foll	owing is a
summary of the transactions relating Balance at beginning of year	\$	53,467 210	<u>1995</u> 61,992 4,124 (12,649)
Net fees charged on new loans Amortization of long- term origination fees	s_	(9,920) 43,757	53,467

Balance end of year

(6)

(8)

Upon attaining retirement age, the retiree has the option, among others, to convert his participant (7) Annuities payable account into an annuity to provide retirement benefits over his remaining life. The periodic benefit is calculated based on mortality tables considering life expectancy. Further, the liability for annuities is determined annually by an actuary and such liability is adjusted as necessary. As of December 31, 1996 and 1995, the recorded liability amounted to \$404,451 and \$389,902, respectively, and is sufficient to provide benefits over the life expectancy of the annuitants.

Information Regarding Financial Instruments (see notes 2 and 5) The Board has an accounting risk of loss in the areas of cash and cash equivalents, investments and notes receivable to the extent cash funds are not insured by a governmental agency, investments are not secured by mortgages or guaranteed by the United States Government.

The following table summarizes the Board's accounting risk of loss:

The following lable summer		Account Balance	Amount Insured / Secured	Amount of Accounting <u>Risk of loss</u>
Notes receivable,	\$	2,842,393	2,842,393	
net of allowance for doubtful collections	3	329,742	329,742	-
t sinclants		23,893	23,893	-
Cash and cash equivalents Funds invested with the Free Will Baptist Foundation		310,585	310,585	-
Short term liquid investments		35,000	35,000	-
Certificates of deposit		1,422,970	-	1,422,970
Mutual funds		4,337,962	-	4,337,962
Common stocks		4,876,371	OPI	1
U.S. Treasury notes and bills	5	14,178,916		45,760,932

#### Related Party Transactions (9)

The Board provided office space and certain administrative services to the Free Will Baptist Foundation, Inc. The Foundation reimbursed the Board \$15,000 and \$22,000 for these services during the years ended December 31, 1996 and 1995, respectively.

# Board of Retirement and Insurance Proposed Budget for 1998

	1995 Budget	1995 Actual	1996 Budget	1996 Actual	1997 Budget	1997 Projected	1998 Proposed
Salaries	\$ 90,925	\$ 93,934	\$ 91,833	\$97,865	\$ 92,222	\$ 97,291	\$ 96,465
Employee Benefits	55,381	52,655	55,421	51,087	53,743	60,262	51,200
Housing	36,000	36,000	37,440	37,440	38,189	37,829	46,000
Travel/Promotion	22,000	11,565	10,000	15,861	15,000	7,598	17,000
Auto Maintenance	4,000	1,983	3,000	4,120	3,000	727	2,000
Auto Fund	6,000	6,000	6,000	6,100	6,000	6,000	6,000
Furniture Fund	6,000	3,7170	0	0	1,000	0	1,000
Plant Fund	50,842	45,733	50,000	53,665	50,000	49,780	53,000
Office Expense	21,000	22,104	21,000	23,060	22,500	23,716	26,000
Equipment	5,000	6,609	5,000	5,093	10,000	2,447	10,000
Publications	5,000	2,263	5,000	2,100	10,000	0	10,000
Dept.'s Share of Ins. Premiums	200	34	0	34	0	34	0
Alert Ministries	2,000	0	1,000	0	0	0	0
Board Expense	10,000	11,867	10,000	9,575	12,000	7,037	13,500
Together Way	1,180	849	1,000	753	750	1,068	1,000
Legal/Auditing	15,000	11,776	15,000	12,866	15,000	6,200	16,000
Miscellaneous	2,500	877	2,500	348	2,500	1,083	2,500
Education/Training	3,000	1,230	3,000	4,142	3,000	20	4,000
Totals	\$336,028	\$309,196	\$317,194	\$324,106	\$334,904	\$301,090	\$355,665

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# Board of Retirement and Insurance Salary and Benefits Breakdown

A printer a	1996	1997	<b>1998</b> \$24,537.09	
Bill Evans	\$23,484.00	\$23,953.68	22,000.00	
Salary	19,968.00	20,367.36	8,406.35	
Housing/Utilities	8,462.00	8,006.04		
Social Security	2,596.00	3,102.47	3,257.60	
Retirement	6,934.25	6,939.37	5,631.37	
Insurance		\$ 742.68	\$ 739.20	
LIV	5 742.68	5,533.68	4,277.40	
Hospitalization	5,533.68	401.52	340.20	
Dental	401.52	261.49	274.57	
Disability*	256.37	201.17		
Note: Office Car Furnished Totals	\$61,444.25	\$62,368.93	\$63,832.41	
Ray Lewis		CO1 20/ E	s17,073.92	(
Salary	\$20,879.00	\$21,296.5	24 000 00	
Housing/Utilities	17,472.00	17,821.4	7 410 4	)
Social Security	7,469.00	7,066.1	2 975 1	
	1,918.00	2,738.2	2 140 4	
Retirement	6,610.15	3,784.0	\$ 451.20	·
Insurance	\$ 448.68	S 448.68	2,249.40	
Life		2,912.16		
Hospitalization	401.52	192.36	197.52	
Dentol	226.27	230.80	242.34 554,509.0	14
Disability*	\$54,348.15	\$52,706.	46 \$54,507.	/1
Totals	33 (0 10.10			
David Brown	400 011 /0	\$30,407	83 \$31,928.	
Salary	\$29,811.60	5,492	79 5,/0/.	
Social Security	5,385.09	2,128	55 2,234	
Retirement	1,490.58	8,735	6,580	.54
Insurance	8,731.76		\$ 379.20	
Life	\$ 382.68	\$ 382.68	5,524.44	
Hospitalizati	on 7,578.12	7,578.12	488.52	
Dental	595.08	595.08	188.38	
Disability*	175.88	179.41 546,76	A	.18
Totals	\$45,419.03	540,70	4,40	
Diana Harris		£10.00	\$19,83	0.72
Salary	\$18,322.00	\$18,88	0.40	
Social Security	1,430.32		1.20	8.15
	916.10		14.02	5.12
Retirement	3,514.61		16.53 5 361.20	17 2.3 Ex
Insurance	\$ 314.28	\$ 314.28	2,249.40	
Life		2,912.16	197.52	
Hospitaliza	192.36	192.36		
Dentol	05.01	97.73	117.00	17.18
Disability Totals	524,183.03	\$ \$24,7	92.33 \$25,7	17.10
	A100			

\*Disability Insurance is .059 per \$100

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# **Free Will Baptist Foundation**

Progress in the Foundation continues to be amazing. Most of our individual members, churches and organizations do not understand the ministry of the Foundation. However, several have enthusiastically responded as evidenced by the increase of assets under management-\$1,690,000 last year alone. How has this happened?

# **A Win-Win-Win Situation**

The majority of 1996 additions were through Revocable Trust agreements. These agreements allow the Foundation to co-mingle funds and invest in large blocks of government guaranteed investments. This gives the individual trust holder higher returns than available locally in certificate of deposits and provides the Foundation a small service fee. The service fee provides funds to assist with cost of operations and to reduce the need for gift income.

Thus we provide the Trustor, whether an individual or organization, an increased income, the Foundation operating funds, and the various agencies of our Denomination a service at minimum cost. A win-win-win situation even though Revocable Trusts are not the primary purpose for the Foundation.

## An Economic Situation

The Foundation exists to provide planned and deferred gifts for, and the investment management of, agreements benefiting every branch of our Free Will Baptist work-the National agencies, State Association and District Association projects.

Why promote planned and deferred giving? Because there are times they are the most reasonable way to give. Actually every gift fits into one or both of these areas. The tithe is only achieved when planned. No family or individual ever tithed without a conscience decision being made to do soa planned gift. However, the Foundation's emphasis on giving begins after the tithe.

Very few have more than they can possibly spend, but many have more than their actual needs require. The remains after the needs are met produce the basis for planned and deferred gifts.

Planned gifts enable wise giving-in the process, amount, manner, time, method of the gift, and in the benefit of the gift, or the recipient agency.

Deferred gifts are made for one or more reasons. Questions concerning management, taxes, and the uncertainty of future needs are three of the more familiar reasons deferred gifts are made. Management of major assets is often difficult for individuals in their latter years. Arrangements for this management are often met through a planned gift. Taxes may be a major consideration. Deferred gifts may provide immediate relief from income taxes, capital gains taxes and future estate taxes. An additional benefit for planned gifts is protection from future assignments or claims. A major question for many generous donors, "How much will I need in this life?" is crucial before making major gifts. Deferred giving makes it possible to guarantee lifetime income first then delivery of the significant gift to a favorite ministry.

The Foundation continues to serve our national gift receiving agencies Service to All and many on the district and local levels.

# Growth of Assets Under Management

July 1980 - December 1996

1980 1981 1982 1983 1984 1985 1985 1986 1987 1988	Chartered 425.62 2,797.00 12,673.00 21,212.00 33,045.00 293,809.00 363,506.00 258,269.00	1989 1990 1991 1992 1993 1994 1995 1996	420,600.00 481,127.00 940,309.00 937,407.00 1,461,540.00 2,531,175.00 2,796,842.00 4,486,815.00
			all.

# Foundation Endowments & Planned Gifts

100		the second s	
	Current Endowments	Future Planned Gifts	Total
Name of Ministry FWBBC Foreign Missions Home Missions Master's Men Executive Office Bd. of Retirement WNAC & Others Local/State	\$115,062.00 281,027.00 83,190.00 102,014.00 46,350.00 95,638.00 14,025.00 124,506.00 \$861,812.00	\$328,049.00 231,880.00 15,758.00 7,879.00 70,938.00 -0- 7,128.00 134,211.00 \$795,843.00	\$443,111.00 512,907.00 98,948.00 109,893.00 117,288.00 95,638.00 21,153.00 258,717.00 \$1,657,655.00

Progress has been encouraging. Participation has been from a small portion of denominational prospects. Possibilities are great. Please consider the work of the Foundation.

# Summary of Board Meeting

The Foundation Board met on April 28, 1997. All members were present or represented by proxy except Ron Barber whose flight did not arrive until after the meeting. Operation policy was reviewed and reaffirmed. Growth in assets managed continued to be encouraging with an increase of \$1,690,000

Excerpt from: Treatise of the Faith and Practices of the National Associaduring the year.

tion of Free Will Baptists, Inc., Page 63 under "Standing Boards." "The Board of Trustees of the Free Will Baptist Foundation shall consist of

the members of the Board of Retirement and Insurance, the Director of Foreign Missions, the Director of Home Missions, the Director of Master's Men, the Director of Sunday School and Church Training, the President of Free Will Baptist Bible College, the Executive Secretary of the Women Nationally Active For Christ, and the Executive Secretary of the National Association."

**Financial Statements** 

December 31, 1996

(With Independent Auditors' Report Thereon)

# FREE WILL BAPTIST FOUNDATION, INC.

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Independent Auditors' Report

**Financial Statements:** 

Statement of Financial Position

Statement of Activities and Changes in Net Assets

Statement of Cash Flows

Notes to Financial Statements

Hill, Harper & Associates, P.C. Certified Public Accountants

# Independent Auditors' Report

The Board of Directors Free Will Baptist Foundation, Inc.

Brentwood Executive Center 761 Old Hickory Boulevard Suite 303 Brentwood, TN 37027 TEL: 615/377-3485

We have audited the statement of financial position of the Free Will Baptist Foundation, Inc. as of December 31, 1996 and the related statements of activities and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Free Will Baptist Foundation, Inc. as of December 31, 1996, and the results of its operations and cash flows for the years then ended in conformity with generally accepted accounting principles.

As explained in note 7 to the financial statements, the Foundation has given retroactive effect to the change in accounting for investments as prescribed by Statement of Financial Accounting Standards (SFAS) No. 124, "Accounting for Certain Investments of Not for Profit Organizations."

Hell, Harpon & association P.C.

April 2, 1997

# Statement of Financial Position

December 31, 1996

#### Assets

Cash and interest bearing deposits	\$	161,437
Accrued earnings receivable		51,721
Investments, at fair market value:		51,121
Short term liquid investments		108,991
Certificates of deposit		693,000
U.S. Government instruments		2,893,872
Common stocks		259,455
Mutual funds		173,923
Corporate bonds		29,039
Rental real property		75,000
Unimproved land		2,000
Total investments	100	4,235,280
Notes receivable	_	38,377
	\$	4,486,815
Liabilities and Net Assets	_	
Liablities:		
Interest bearing revocable and savings trusts	\$	2,749,292
Future gift interests payable	377.7	795,844
Funds held for Free Will Baptist Foreign Missions		6,946
Accrued earnings payable		20,886
Total liabilities		3,572,968
Net assets:	-	1-1
Unrestricted funds for operations		49,461
Permanently restricted funds (endowment)		864,386
Total net assets		913,847
	\$	4,486,815

See accompanying notes to financial statements.

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# FREE WILL BAPTIST FOUNDATION, INC.

# Statement of Activities

# and Changes in Net Assets

Year ended December 31, 1996

	Permanently			
	Unre	stricted	Restricted	Totals
Investment income:				106 771
Interest and dividends, net of investment fees	\$	186,771	-	186,771
Realized net gains on sale of investments		15,340	-	15,340
Unrealized net market value gain from investments		50,172	-	50,172
Earnings allocated to permanently			10 00 5	
restricted endowments		(49,925)	49,925	-
Total investment income		202,358	49,925	252,283
Support through "The Together Way" plan and				
other contributions		17,047	13,992	31,039
Interest income notes receivable		829	-	829
Endowment income		295	-	295
Miscellaneous		141		141
Total revenues		220,670	63,917	284,587
Allocations of earnings to revocable trusts,		152,179	42,412	194,591
savings trusts, beneficiaries and annuitants	-			20.006
Net revenues	_	68,491	21,505	89,996
xpenses:				
Reimbursement to the Board of Retirement of the				15,000
National Association of Free Will Baptists		15,000		41,004
Salaries		41,004		11,341
Travel and promotion		11,341		2,266
Office expense		2,266		1,614
Publications		1,614		3,774
Training and education		3,774		5,306
Legal and auditing		5,300		915
Miscellaneous	_	91	<u> </u>	
Total expenses	_	81,22		81,220
Increase (decrease) in net assets		(12,72	9) 21,505	8,776
Net assets at beginning of year as restated	_	62,19	0 842,881	905,071
Net assets at end of year	\$	49,46	1 864,386	913,847

See accompanying notes to financial statements.

# Statement of Cash Flows

Year ended December 31, 1996

# Cash Flows from Operating Activities

Cash received 6

Cash received from:	
Contributions	
Investment income	\$ 17,047
Other income	156,898
Cash paid to suppliers and employees	1,265
Payments made to beneficiaries and annuitants	(81,220)
	(194,591)
Net operating activities	(100,601)
Cash Flows from Capital Activities	(100,001)
Contributions	
Investment income reinvested, net of realized and unrealized gains	13,992
or losses on security transactions	
	7,513
	21,505
Cash Flows from Investing Activities	
Notes receivable advances	
Repayments received on notes receivable	(40,450)
Proceeds from sale of investment securities	2,073
Purchases of investment securities	682,790
Net investing activities	(2,134,298)
Cash Flows from Financing Activities	(1,489,885)
Proceeds from additions to revocable and savings trusts	
Proceeds from future gift interests	2,774,000
Net change in funds held for Free Will Baptist Foreign Missions	85,392
Withdrawals from future gift interests, revocable and savings trusts	(1,728)
	(1,188,582)
Net financing activities	
Net increase in cash	1,669,082
Cash at beginning of year	100,101
Cash at end of year	170,327
Reconciliation of increase in net assets to cash flows form operating activities	\$270,428
Less increase in net assets considered capital additions	\$ 8,776
investment to and unrealized (gains) losses on investment to	(21,505)
accided investment income	(65,512)
Increase in accrued earnings payable	(22,099)
	(261)
See accompanying notes to financial statements.	\$(100,601)
a statements.	

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#### FREE WILL BAPTIST FOUNDATION, INC. Notes to Financial Statements

#### December 31, 1996

Free Will Baptist Foundation, Inc. (the Foundation) is operated under the auspices of the National Association of Free Will Baptists, Inc.

### (1) Summary of Significant Accounting Policies

The major accounting principles and practices followed by the Free Will Baptist Foundation, Inc. are presented below to assist the reader in evaluating the financial statements.

#### **Basis of Financial Statements**

The accompanying financial statements have been prepared on the accrual basis of accounting.

The Foundation presents its financial statements under the methodology required by Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not- for- Profit Organizations". Under SFAS No. 117, the Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets (the Foundation has no net assets which meet the definition of temporarily restricted net assets). In addition, a statement of cash flows is required.

Further, the Foundation will follow the provisions of SFAS No. 116, "Accounting for Contributions Received and Contributions Made". In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and / or nature of any donor restrictions.

#### **Income Taxes**

The Foundation is exempt from income taxes; accordingly, no provision for income taxes has been made in the accompanying financial statements.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all cash on hand, deposits in financial institutions and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Investments and Realized and Unrealized Gains and Losses

Investments are reported at market value to comply with Financial Accounting Standards No. 124, "Accounting for Certain Investments of Not for Profit Organizations."

The excess (deficit) of proceeds from sale of investments as compared to cost is recognized as a realized gain or loss. The measurement of increase (decrease) in market values of investments from the beginning of year to the end of year is recognized as unrealized gains or losses.

## Notes to Financial Statements, continued

#### Permanently Restricted Funds - Endowment (2)

Endowment funds are subject to restrictions by the donor requiring that the principal, and in certain instances earnings, be invested in perpetuity, and only the income be distributed to the beneficiaries of the endowment. The rate of interest paid is dependent upon the amount of income earned from these related investments. As of December 31, 1996, the Foundation held \$864,386 in endowment funds.

#### **Interest Bearing Revocable and Savings Trusts** (3)

The Foundation maintains revocable trusts and savings trusts amounting to \$2,749,292 as of December 31, 1996 and pays interest to the trust beneficiaries. The rate of interest paid is dependent upon the amount of income earned from these related investments. Withdrawal from the accounts is without penalty, but withdrawal may require up to a 90 day notice. The trusts are without maturity.

#### Future Gift Interests Payable (4)

The Foundation maintains charitable unitrusts amounting to \$271,271 and gift annuities amounting to \$524,573 as of December 31, 1996. These future gift interests pay interest at specified rates ranging from 5.0% to 8.7%.

#### **Related Party Transactions** (5)

The Board of Retirement and Insurance of the National Association of Free Will Baptists provided office space and certain administrative services to the Foundation for a cost of \$15,000 for the year ended December 31, 1996.

#### (6) Notes Receivable

Notes receivable consist of obligations from related parties as follows:

7.125% to 9.000% note receivable relating to the St. Sebastein church development project in France maturing from the year 2001 through 2006, guaranteed by the Foreign Missions Board of the National Association of		
Free Will Baptists.	\$	29,000
11.5% note receivable due in monthly installments of \$230 through 2001,		
relating to the purchase of a copy machine.		9,377
	s	38,377

#### (7) Change in Accounting Principle

The Foundation implemented SFAS No. 124, "Accounting for Certain Investments of Not for Profit Organizations." which requires investments to be reported at market value. Accordingly, total net assets have been restated as of December 31, 1995 to reflect the market value of investments as follows:

Net assets as reported as of December 31, 1995	\$	892,695	
Increase in net assets of investments previously			
accounted for at cost	-	12,376	
Net assets as restated as of December 31, 1995	\$	905,071	

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# and Investments uivalents Cash and Cash Eq

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(5,000)65,512 (5,000) 735 (9,930) 58,339 722,257 (899) 70,512 1996 Total 15,340 1,246 15,782 (1,688) 15,340 1 1 (B) 1996 talize (5,000) 50,172 (5,000) 735 (11,176) 42,557 23,955 (899) 55,172 (*osses*) Gains/ (A) 1996 realiz 14,578 (735) 38,925 (8,331) (15,281) 14,578 1 1 (5,000)(2,000) 64,750 27,749 34,226 8,674 (899) 69,750 ulativ Gains/ (Losses) 1996 realiz 24,100 5,000 5,000 19,100 11,828 1,432 4,941 899 ulativ Unrealize Losses 1 S 88,850 39,577 35,658 13,615 Unrealized Cumulative Gains 1.1 1 1 82,000 80,000 2,000 3,979,539 65,249 693,000 ,866,123 ,225,229 108,991 270,428 161,437 Cost sist of the foll 77,000 75,000 ,049,289 259,455 173,923 29,039 693,000 ,893,872 108,991 270,428 161,437 Market /Stated Value 8 5 uvalents: pu of dey Total cash and cash e Investments: Marketable secu Certificates of U.S. Governmo Common stoch Mutual funds Corporate bor Other investm Rental real p Unimproved Cash and cash equ Interest bearing a Short term liquid held by investr Cash and cash equivaler Total marketak Total other in

follow S 14.578 64.750 total [otal 24.100 88,850 4,331,967 of P. (deficit) of cos 4.396.717 llos ivalents Jo Jo nd (A) Unrealized market val year to the Realized g Total investments Total investments cash and cash

65,512 197,393 (10,622) 1,265

5

65.512

15,340

50.172

88,850

4,061,539

4,126,289

(B)

6.95%

253,548

7 Vield

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### Notes to Financial Statements, continued

### (9) Concentration of Credit Risk

The Foundation has an accounting risk of loss in the areas of cash and cash equivalents and investments to the extent cash funds are not insured by a governmental agency, investments are not guaranteed by the United States Government and potential market values of other investments. The following table summarizes the Board's accounting risk of loss:

	Accour Balanc		Amount of Accounting <u>Risk of loss</u>
Cash and cash equivalents	\$ 161,	437 106,768	54,669
Short term liquid investments	108,	991 108,991	-
Certificates of deposit	693,	000 693,000	-
U.S. Government instruments	2,893,	872 2,893,872	- 11
Common stocks	259,	455 -	259,455
Mutual funds	173,	923 -	173,923
Corporate bonds	29,	039 -	29,039
Rental real property	75,	- 000	75,000
Unimproved land	2,	- 000	2,000
	\$4,396,	717	594,086

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# Foundation Proposed Budget

	Approved 1995	Actual 1995	Approved 1996	Actual 1996	Approved 1997	Proposed 1998
Income	C14.000	\$ 15,053	\$15,000	\$16,296	\$17,500	\$ 19,000
The Together Way	\$14,000	222	4,000	751	500	750
Gifts	2,500	1,046	1,000	2,819	500	1,500
Interest Income	0	452	Ő	295	400	300
Endowment	0	147	600	141	450	200
Miscellaneous	500		69,900	48,188	73,650	86,700
Management Fees	36,000	87,401	\$89,500	\$68,490	\$93,000	\$108,450
Totals	\$53,000	\$104,321	207,500	200,170	4	
Expenses	000 000	C10 000	\$55,000	\$54,004	\$59,350	\$62,100
Salaries & Benefits	\$20,000	\$18,000	12,500	11,341	15,000	18,000
Travel & Promotion	8,500	7,446		2,266		4,500
Office Expense	8,000	1,925	4,000	2,000		5,000
Rent	0	4,000	0			3,500
Printing	8,000	2,075	6,500	1,614	650	
Publications	0	700		0		
Training & Education	3,500	385		3,774		
Auditing	4,000	3,973		5,186		
Legal	0	1,222		120		
Miscellaneous	1,000	328		915		
Totals	\$53,000		\$89,500	\$81,220	\$93,000	\$108,450

# Frank Giunta, Field Representative

Salary	\$28,885.79
Social Security	5,226.56
Retirement	1,707.96
Health Insurance	4,277.40
Dental Insurance	340.20
Life Insurance	283.20
Disability	175.20
Total	\$40,896.31

# **Commission for Theological Integrity Report**

The purpose of this commission is: (1) To alert our people of theological trends that could threaten our theological integrity as a denomination, (2) To prepare materials that will contribute to the continued preservation of the theological integrity of the denomination, and (3) As need and opportunity arise, to conduct seminars on subjects which are pertinent to the purpose of the commission.

On October 25-26, we sponsored a Theological Symposium. It met at Free Will Baptist Bible College in Nashville, Tennessee. There were over fifty who attended part or all of the meeting. A total of thirteen papers were read. The interest was good. The papers were well prepared. Those in attendance urged the Commission for Theological Integrity to continue sponsoring an annual meeting.

In response to a request from Hillsdale Free Will Baptist College, our next Theological Symposium will meet at Hillsdale in Moore, Oklahoma, October 24-25. We urge all who are interested in hearing challenging papers read on Biblical and theological subjects to attend. Opportunity will be presented to interact with one another on a variety of subjects. We hope that these meetings will furnish an opportunity to help us better understand one another. We will welcome healthy interaction on matters where different opinions prevail among us.

At the 1996 meeting of the National Association of Free Will Baptists in Fort Worth, Texas, a motion was passed which asked the Commission for Theological Integrity to investigate the theological soundness of the men's organization known as Promise Keepers. We were asked to present a written report at the 1997 meeting of the National Association.

Our seminar at this year's convention will present this report and time will be allowed for discussion. Copies of this report will be handed out at this meeting and copies will be made available to the body when we present our report.

We appreciate the opportunity of serving our people.

Leroy Forlines, Chairman Fred Hall, Secretary Daryl Ellis Paul Harrison Jeff Manning

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# Commission for Theological Integrity January 1 - December 31, 1996

Januar				\$2,807.18
Bank Balance - January	1,1770			
Income		\$2.2	82.41	
The Together Way Giffs	5	ΨZ,2	02.4.	
December '95	\$100.05			
January	164.01			
February	160.15			
March	205.10			
April	163.73			
May	199.60			
June	158.30			
July	151.29			
August	198.71			
September	172.08			
October	166.16			
	159.56			
November	222.87			
December	LLL.U.		232.07	
Miscellaneous Gifts			42.32	
Misc. Sales of Literatu	re Earned		61.56	
Checking Account Int	erest curred		341.50	
Theological Trends Re	gistration		011100	\$2,959.86
Total Income				
Expenses		\$	13.89	
Shipping Literature		-	65.71	
Digest of Reports			250.00	
Bookkeeping			600.00	
Seminar Speakers		1	,599.23	
Seminar Miscellaneo	us	1.1	856.15	
Special Mailing			167.31	
Annual Meeting			46.10	
Miscellaneous Office			40.10	\$3,598.39
Total Expenses				\$2,168.65
Bank Balance - Decer	mber 31, 1996			\$2,100.00
Multin Burginger				and the second sec

# Commission for Theological Integrity 1998 Proposed Budget

Anticipated Income Together Way Plan Miscellaneous Gifts	
Interest on Bank Account	
	star second dP
Anticipated Expenses	\$ 200.00
Bookkeeper	75.00
Office Supplies	1,125.00
Annual Meeting	1,000.00
Seminars	\$2,400.00
Total Expenses	

# **Radio-Television Commission Report**

It is the task of the Radio-Television Commission to assist our churches in evangelizing sinners, edifying saints, educating students, and encouraging stewardship. The timeless message of the gospel has not changed, but the means and methods improve with the availability of modern technology. We ask your prayers for the commission as we seek to continue being good stewards of our time, talents and tokens.

We currently provide a 15-minute radio broadcast, Victorious Faith, that can be used to air on your local radio station. Jim Vallance serves as host of the program and Rev. Bob Shockey is the preacher. These are powerful and professional programs with a strong evangelistic message. For details on subscribing to this service, simply write or call the commission. The address and phone number are included below.

Our executive secretary addressed a change in the January 1997 issue of Contact. Our commission was mentioned in that editorial as being born within the expansive 80s. Building on the past, we must continue to meet the ever-changing needs of the future. Some of what we must send our pastors is obsolete. Communication technology is an ever-changing field, yet the media plays such an important role in society. Through media, we want to make a positive influence for Christ.

The Radio-Television Commission requests this convention to enact a change in our name. We believe the name Free Will Baptist Media Commission will better reflect the scope of service we provide to the denomination.

Together with the Florida State Association of Free Will Baptists, we have professionally produced the first television commercial for Free Will Baptists. Titled, The Arrow, we specifically target the adult audience with a strong family-oriented message. A video of The Arrow is now available for a nominal fee. We also have printed material to share with you information about using The Arrow in your area. Other states are encouraged to share Florida's vision and investigate ways to use resources offered by the commission.

The Radio-Television Commission continues to operate on gifts. Thank you for your part in our ministry. Without you, we could not offer what we do and we couldn't look to expand our current ministry. Gifts to the Radio-Television Commission may be sent directly or via the Together Way Plan. Pastor and church member, I ask you today to personally help us with a gift. We need your financial support as do all of our agencies and commissions.

Free Will Baptists, we ask your prayerful consideration and support as we endeavor to lead our denomination into the 21st century using the best materials, methods and means the media has to offer.

Radio-Television Commission + c/o Jim Vallance + P. O. Box 5002, Antioch, TN 37011-5002 615/731-4950 extension 281 + E-mail: jev@NAFWB.org Anticipoted Expansio

Your servants through media, The Radio-Television Commission Bill Gardner (TN) 1997 Jim Vallance (TN) 1999 Steve Faison (TN) 1998 Doug Kite (NC) 2000 Ron Hunter (FL) 2001

# **Radio-Television Commission** Financial Statement—1996

All funds are on deposit with the Free Will Baptist Foundation, so all funds earn interest.

All TUTIUS UTC OIL GOPOSITI AND A	67 502 05
Beginning Balance, 1-1-96 Gifts	\$7,582.95 228.76 2,167.77
The Together Way Plan Earnings, 6%, FWBF	453.64
Expenses Exec. Ofc. (1-09) Nat'l. Conv. (4-15) NRB Mem. Fees (4-15) Postage (4-15) Nat'l. Conv. (7-16) Nat'l. Conv. (7-16) Exec. Ofc. (11-08) Equipment (11-01) Convention Prtg. (12-11) Total Expenses	<pre>\$ 21.75 250.00 240.00 398.90 500.00 100.00 21.75 320.00 65.71 \$1,918.11</pre>

# Ending Balance, 12-31-96

nogal pe

**Budget Notes** 

1995 income notes	265.27	
Arkansas	\$ the second s	
Florida	60.69	
Georgia	67.95	
Missouri	349.88	
	91.79	
Ohio	519.56	
Oklahoma	100.15	
Tennessee	133.04	
West Virginia All other states combined	341.59	
Total	\$ 1,929.92	

1998	Budget	Proposal	
------	--------	----------	--

\$8,515.01

Income	1997 Budget	1998 Proposed Budget
Together Way Plan (.05%)	\$2,500.00	\$2,500.00
Gifts	5,850.00	5,850.00
Sale of Product	.00	1,500.00
Totals	\$8,350.00	\$9,850.00
Expenses Promotion Commission Expenses Bookkeeper Other Help Production Costs Supplies Postage Equipment/Maintenance Telephone Printing Convention Booth Digest of Reports Convention Materials Broadcast time		\$1,000.00 1,000.00 700.00 1,500.00 1,000.00 500.00 250.00 600.00 750.00 150.00 150.00 150.00 \$9,850.00

# **Free Will Baptist Music Commission Report**

Greetings from the Free Will Baptist Music Commission: The commission continued development of a number of goals initiated at the Charlotte, North Carolina, Convention.

# Sound Tracks for Rejoice Hymnal:

Last year the commission was pleased to premiere the first in a series of products based on our hymnal. The initial product is a sound track of twenty (20) selections for congregation, choir, Bible study, nursing homes, Sunday School classes and youth activities. This split track recording has been accepted enthusiastically by our churches and the broader market.

Since the release of the track, choir books have also been developed, as well as individual octavos for five (5) selections, orchestrations for the entire project, and instrumental arrangements for four (4) tunes.

Presently, the next track of 20 (twenty) songs is being developed. We look forward to its release sometime this year.

The commission receives a percentage of each sale.

### Companion to the Rejoice Hymnal:

This book, co-authored by Drs. Vernon M. Whaley and Tim Sharp will contain stories, historical data and short devotional thoughts about each hymn. Most of the research has been completed and we expect the companion's release later this year.

# **Commission Newsletter:**

The commission is pleased to premiere a quarterly publication designed to meet the needs of both the full-time and volunteer local church musicians. The first issue of *Reasons to Rejoice* released in March, included keys to vibrant worship, a resource review, worship windows and other articles. Copies are available at the commission booth as well as sign up forms.

# Workshops at the National:

The commission workshop continues to enjoy extraordinary response. A growing number of participants receive more than \$150 worth of music for a registration fee of \$15. Prism Music, Integra Music Group, Cardela Press, Intrada Music, Celebration Press, Fred Bock Music and have provided assistance in making this event successful. Many of the products discussed at the workshop are available at the commission booth.

# Planning the Music for the National Convention:

Planning the music for the National Convention continues to be a part of the commission's responsibility. The year the members of the commission were actively involved in planning each service. Our goal is to provide a balance of traditional hymns and gospel songs and to allow many of our quality musicians a chance to minister on the national level. Please feel free to give any of the commission members the name and addresses of people you wish to see used as well as your comments and suggestions about the music ministry at the convention.

ministry at the convention. There are a number of other projects presently under consideration by the commission and we look forward to serving you in an expanding way in the future. Thank you for the opportunity to serve our Lord and our denomination.

Yours for a greater harvest,

Randy Sawyer, Chairman David Bates, Secretary Vernon M. Whaley R. Douglas Little Bill Gardner

Music	<b>Commission Fin</b>	ancial Statement	
	January - Decem	nber 1996 \$3,491.08	\$

# **Beginning Balance**

Income Co-op Family Ministry Offering Music Sales at National Music Booth Sale of Tracks and CDs Music Breakfast Reimbursement Income States and Churches Alabama \$ 24.51 Missouri 329.63 Oklahoma 506.09 South Carolina 5.65 Texas 34.84 Fellowship Church 76.64 Roaring Creek Church 8.31 Ruth's Chapel Church 80.00	\$845.57 17.86 7,502.39 780.00 792.03 250.00 1,065.67	\$11,253.52
Expenses Music for Booth Music for Commission Meetings Music Ministry Breakfast Music Purchased Misc. Expense Total Expenses Ending Balance	887.95 2,817.75 425.00 6,881.25 77.54	(\$11,089.49) <b>\$3,655.11</b>

# Proposed Budget for 1998

Income	
Со-ор	
Family Ministry Offering	\$ 900.00
Music Sales	200.00
Music Breakfast	4,700.00
States and Churches	400.00
Tracks and CD Sales	1,500.00
Total Income	700.00
	\$8,400.00
Expense	
Convention	£1.000.00
Music Conferences	\$1,000.00
Purchase of Music	2,000.00
Board Meetings	2,000.00
Postage and Telephone	3,000.00
Publication	150.00
Total Expense	250.00
	\$8,400.00

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Automation Commission Nummings

# **1997 Historical Commission Report**

The Commission prepared an inventory of minutes in the Historical Collec-tion. The inventory will be distributed to delegates at the national convention. Dr. William F. Davidson agreed to write historical anecdotes to be placed on the back covers of bulletins printed by Randall House Publications. The Commission encourages associational clerks to send copies of cur-rent minutes to the Historical Collection at Free Will Baptist Bible College.

Free Will Baptist Histor 1996 Financia		nission
Balance on hand, December 31, 1995	5	\$17,141.92
Income for 1996: Coop gifts (design./undesign): Ruth's Chapel FWB Church, direct: National Ministries Offering: Interest (First American Bank) Total	\$1,718.36 80.00 12.07 798.88	\$ 2,609.31
Expenditures for 1996 National Convention, Digest fee Total	32.85	\$ 32.85
Balance on hand, December 31, 1996		\$19,718.38
1998 Bud	lget	
Income Gifts (Together Way) Interest (First American Bank) Transfer from cash reserves Miscellaneous Total	\$2,000.00 850.00 1,500.00 25.00	\$4,375.00
Expenses Books, materials, labor for Historical Commission Historical Articles Research Grant Travel Executive Office (Digest Fee) Total	\$2,150.00 500.00 1,000.00 650.00 75.00	\$4,375.00

# **Double In A Decade Committee Report**

The Double in a Decade Committee met May 20, 1997, to discuss the structure and strategies needed to effectively promote church and Sunday School growth among Free Will Baptists.

The committee concluded that the Home Missions Department and the Sunday School and Church Training Service Department should be jointly responsible to implement, direct, promote and supervise the denomination's church and Sunday School growth strategy. The committee unanimously recommends that supervision of church and Sunday School growth be the responsibility of the Home Missions and the Sunday School and Church Training Departments.

We further recommend that the Double in a Decade Committee, composed of representatives from all national departments, the Executive Office and Women Nationally Active For Christ, continue in order to facilitate the cooperation of denominational agencies.

Respectfully Submitted,

Melvin Worthington, Executive Secretary (Chairman) Trymon Messer, Director of Home Missions R. Eugene Waddell, Director of Foreign Missions Alton Loveless, Director of Sunday School and Church Training Tom Malone, President of Free Will Baptist Bible College William Evans, Director of Retirement and Insurance;

Director of the Free Will Baptist Foundation James Vallance, Director of Master's Men Mary Wisehart, Executive Secretary of Women Nationally Active For Christ

# Minutes of the Sixty-Second Annual Session of the Women Nationally Active for Christ Convention of the

National Association of Free Will Baptists

> when convened in Cincinnati, Ohio July 22, 1997

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# WNAC P. O. Box 5002 Antioch, TN 37011-5002

# **Executive Committee**

# President

Everyl Getz 4304 N. Third McAllen, TX 78504 Phone: 210/687-4320

Vice President

Marjorie Workman

3601 Central Avenue

Nashville, TN 37205

Phone: 615/298-4929

Secretary

Diana L. Bryant

2156 54th Avenue

Vero Beach, FL 32966

Phone: 407/567-1956

Members at Large of the Executive Committee

> Debbie Burden 1201 South Ash Ada, OK 74820 Phone: 405/436-5605

Joanne King 426 Woodlawn Extension Cramerton, NC 28032 Phone: 704/827-9772

Debe Taylor 750 South Forgeus Tucson, AZ 85716 Phone: 520/327-4402

# **Executive Secretary-Treasurer**

Mary R. Wisehart P. O. Box 5002 Antioch, TN 37011-5002 Phone: 615/731-6812, Ext. 210

Theme:"Expanding Knowledge"Scripture:II Timothy 2:15Hymn:"Open My Eyes That I May See"Music Coordinator:Clara WiddigOrganist:Brenda CollinsPianist:Deena Armstrong

# Tuesday Morning, July 22, 1997

The sixty-second session of the Women Nationally Active for Christ convened in the Cincinnati Convention Center, Cincinnati, Ohio, at 9:00 a.m. Clara Widdig led the opening song, "Open My Eyes That I May See." Jo Ann Wood led in prayer. Debbie Griffin missioneed of

Debbie Griffin, missionary to Japan, presented the devotional thought, using John 4:7-10. She told of her first visit to a Japanese shrine where she saw a child being taught to worship. Then she knew why she was there. Her question was, "How do they know unless someone tells them?" She closed with prayer.

Steve and Becky Riggs, missionaries to France sang, "There Is A Savior." Sandy Mounts, Ohio Women Active for Christ president, welcomed the congregation to Ohio.

Suzanne Franks presented the Creative Arts Awards.

**MSC** to accept the Credentials Committee report and seat the delegates. (See reports.)

Prayer by Everyl Getz.

MSC to accept the Executive Secretary-Treasurer's report and adopt the budget. (See budget in 1997 Digest of Reports.)

President Everyl Getz announced the retirement of the executive secretary in 1998. She mentioned some qualifications and asked the delegates to submit names for the office to the executive committee.

MSC to accept the Resolutions Committee Report and vote on it item by item. (See reports.)

MS to adopt Item #1 defeated.

MSC to adopt Item #2.

MSC to adopt Item #3.

MSC to accept the Appreciation Committee report. (See reports.)

MSC to accept the Nominating Committee report. With no other nominations the slate of officers was elected by acclamation. (See reports.)

The morning business session was dismissed in prayer by Diana Bryant.

# WNAC Missionary Service, 11:00 A.M.

The missionary service opened with singing "Send the Light."

Marjorie Workman led the offertory prayer.

Jan Clay and Sherri Sloan, home missionaries in Indiana, sang "Jesus Saves."

Jeff Crabtree, missionary in Canada, brought the message, using 2 Timothy 2:15 and 2 Peter 3:17. He also referred to Genesis 1 and Romans 12:1,2. He challenged us to grow, to renew our minds, to read and study. Yesterday's knowledge is not sufficient for today. We can honor God by expanding our knowledge and getting deeper into the Word.

Barbara Chaffin dismissed with prayer.

# Tuesday Afternoon, 1:30 p.m.

Clara Widdig led in singing "His Name Is Wonderful" and "Spirit of The Living God."

Connie Phipps sang a medley of "Turn Your Eyes Upon Jesus" and "I'd Rather Have Jesus."

MSC to accept the Registration Committee report. (See reports.)

The WNAC special feature was "Parade of Books by Free Will Baptist Women," led by Diana Bryant and Barbara Chaffin with help from Marianne Waddell.

Authors were Shirley Combs, Anita Haney, Eleanor Grindstaff, Lorene Miley, Cleo Pursell, Genevieve Waddell, Winona Riggs, Diane Worthington, Dale Edwards, Pat Thomas, Mary R. Wisehart, Laura Belle Barnard, Elsie Staten, Ruth Bivens.

Adjourned with prayer by Annette Aycock.

# **Committee Reports**

## **Report of the Credentials Committee**

We, the Credentials Committee, submit the following report:

The following 20 state conventions have submitted reports and paid dues: Alabama, Arkansas California, Florida, Georgia, Illinois, Indiana, Kentucky, Maryland, Michigan, Mississippi, Missouri, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia.

The following 4 districts with no state conventions have submitted reports and paid dues: First Arizona, Kansas First, New Mexico, Rocky Mountain (Colorado).

The following local with no district or state convention has submitted reports and paid dues: Virgin Islands.

In addition, there are 52 delegates from local groups in good standing with their representing higher body (district or state) who have paid their \$5 representation fees.

> Respectfully submitted, Chairman, Marjorie Workman, Tennessee Betty Hill, North Carolina Jean Marie Rogers, Oklahoma

# **Appreciation Committee Report**

We, the Appreciation Committee, wish to express our sincere thanks to the following people whose efforts made this year's convention and sessions a success.

- 1. The Executive Committee
- 2. WNAC office staff: Yvonne Hampton, Suzanne Franks, Martha Harris
- 3. The Ohio State Ladies WNAC for all the flowers, favors, center pieces, and Executive Committee Luncheon
- 4. The musicians and special music
- 5. All speakers for the seminars and WNAC State Leaders meeting.
- 6. Also to Dr. Mary Wisehart for being our banquet speaker.

Respectfully submitted, Gwen Hendrix, South Carolina Diane Worthington, Michigan Brenda Doffing, Texas

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# **Registration Committee Report**

We, the Registration Committee, submit the following report:

9	WNAC Officers
	Foreign Missionaries
	Foreign Missionulies
	Home Missionaries
	Standing Delegates
	Flocted Delegates
	Local Delegates (with \$5 tee)
	Visitors
	Total Registration

Respectfully submitted, Linda Harvey, Arizona, Chairperson Myrtle Reeds, Tennessee Sandy Mounts, Ohio Linda Dunn, Ohio

# Nominating Committee Report

We, the Nominating Committee, submit the following names for WNAC officers for the years 1997-1999:

President Everyl Getz, Texas Vice President Marjorie Workman, Tennessee Secretary Diana Bryant, Florida Members at Large Debe Taylor, Arizona Debbie Burden, Oklahoma Joanne King, North Carolina

> Respectfully submitted, Chairman, Lottie Horton, Maryland

# WNAC Executive Committee Minutes December 3, 1996 Maxwell House Hotel Nashville, Tennessee

The WNAC Executive Committee met Tuesday evening, December 3, 1996, in the Maxwell House Hotel.

Present were Everyl Getz, Marjorie Workman, Jo Ann Wood, Diana Bryant, Barbara Chaffin, Annette Aycock and Mary Wisehart.

Everyl Getz opened the meeting with prayer.

The committee planned the 1997 convention, using the theme, "Expanding Knowledge," the hymn, "Open My Eyes That I May See," and the scripture, II Timothy 2:15.

The committee selected the following convention personnel.

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Music Coordinator: Clara Widdig

Devotional Speaker: Debbie Griffin, alternate, Traci Epps

Missionary Speaker: Jeff Crabtree, alternate, Joel Nason

Fellowship Dinner Speaker: Mary R. Wisehart

Invocation for Fellowship Dinner: Lynn Wood

Benediction for Fellowship Dinner: Tom Chaffin

Barbara Chaffin and Diana Bryant agreed to work together on the special feature for Tuesday afternoon: "Parade of Books by Free Will Baptist Women."

Renationant

MSC to invite Elizabeth Elliott for the 1998 Fellowship Dinner.

The committee planned the seminar with the theme "Know the Word." Everyl Getz will preside. Lorene Miley will speak on "The Importance of Study." Debe Taylor will speak on "How to Study." Carol Reid, Shirley Sharpston, and Dawn Sweeney will give brief book reviews.

Mary R. Wisehart will be responsible for the State Leaders Meeting.

Meeting adjourned until Wednesday morning at the National Offices Building.

# **WNAC Executive Committee Minutes** December 4, 1996 WNAC Conference Room National Offices Building

The WNAC Executive Committee met Wednesday, December 4, 1996, in the WNAC Conference Room in the National Offices Building.

Present were Everyl Getz, Marjorie Workman, Jo Ann Wood, Diana Bryant, Barbara Chaffin, Annette Aycock and Mary R. Wisehart.

Barbara Chaffin presented a devotional thought, using the theme "Expanding Knowledge" with the object lesson of purple balloons.

Barbara Chaffin led in prayer.

Suzanne Franks, editor, presented the report on the magazine.

MSC that the editor follow through with 4-color cover for the July/August issue.

MSC to pay \$20 to writers of assigned articles for the magazine.

Mary R. Wisehart gave the executive secretary-treasurer's report. The report was accepted and the November financial statement approved.

The committee reviewed the 1996 convention budget and the actual income and expense statement.

MSC to write off student loans in the amount of \$10,916.80 as bad debts.

The secretary was instructed to write Cheri Ham a note of thanks for helping with the computers.

MSC to give Dr. Wisehart approval to put "From My Window" and "Words for Women" with some of her messages and devotionals to form a devotional book for women.

MSC to change the name of Co-Laborer Offering to General Fund

MSC to approve the budget of \$225,516 for 1998. Offering.

MSC to retain Hinton, Warren, Denney & Wallace, CPAS, to audit the

books for 1996.

MSC to accept the 1997 convention budget of \$19,565. MSC to submit the following resolution to the Resolutions Committee: Whereas a great many women are asking for officers' job descriptions, and whereas in years past these have been printed separately, but now appear only in the Manual, be it resolved that WNAC be authorized to print and sell job description booklets with officers' duties similar to the "My Job Booklets" printed in the 1950's.

MSC to accept the retreat budget for 1997.

The suggested changes in the Personnel Policy were discussed and

The committee planned the 1997 Glorieta Retreat to begin Friday approved. evening, October 10 and conclude Sunday morning, October 12 after the worship service.

Theme: God's School House Scripture: Psalm 25:4,5 Music Coordinator: Lisa McGee Welcome: Mary R. Wisehart with a Tribute to Katy Pinson Friday, Focus on the Teacher, Praise and Worship Service Saturday Morning, 7:00 a.m. Breakfast 8:30 a.m. Worship and Congregational Singing Topic: Focus on the Textbook - The Bible Methods of Study, Lorene Miley Small Group Sessions Suggested leaders: Betty Ferguson, Delois Loveless, Gloria Outlaw, Sue Chaffin, Diana Cox, Jean Marie Rogers, Karen Ferguson, Barbara Cheshier, Linda Harvey, Lynda Blanchard, Debbie Burden, Donna Wade, Dixie Guild. Recess, Funtime, Jo Ann Wood Lunch and afternoon free. Friday Evening, Campfire Chapel Service: How God Has Taught Me, Testimonies Yvonne Hampton, Fay Forlines, June McVay Sunday Morning, 8:30 a.m. Homework: Applying the Word in Our Daily Living, Donna Wade Awarding of Diplomas, Diana Bryant

MSC that WNAC support and encourage Tanya Hart in her MK ministry and make every effort to assist her as much as possible. Dr. Wisehart gave a report on youth materials. New names assigned are Actionettes, 9-12 and Young Women Active for Christ, 13-19.

**MSC** that WNAC provide Mary Wisehart's travel expenses for the February visit to Côte d'Ivoire for installing officers in the national women's organization there.

Dismissed in prayer by Marjorie Workman.

# WNAC Executive Committee Minutes July 20, 1997 Salon A, Omni Hotel Cincinnati, Ohio

The WNAC Executive Committee met July 10, 1997, in Salon A of the Omni Hotel in Cincinnati, Ohio.

Present were Everyl Getz, Marjorie Workman, Jo Ann Wood, Diana Bryant, Barbara Chaffin, Annette Aycock, and Mary R. Wisehart.

Annette Aycock presented the devotional thought, using Romans 13:11, Matthew 9:36, and Philippians 3:10. She suggested as Christians we need 20/20 vision. We need His power to help us get our priorities straight in order to reach people. Then Annette led in prayer.

Mary R. Wisehart presented the executive secretary's report. She mentioned that she wanted to present the furniture in the executive secretary's office and the curio cabinet in the reception area in memory and in honor of the following individuals: in honor of Cleo Pursell and Eunice Edwards and in memory of Agnes Frazier.

**MSC** that the rate per mile for travel expense be set at 6¢ per mile less than the current IRS rate, effective immediately.

MSC that we recommend Silas to the resolutions committee to receive the Foreign Student Scholarship of \$1,000 for the coming school year.

**MSC** to send the following resolution to the resolutions committee: That we publicize in the magazine lists of items suitable for MK's and encourage the women to send these items to the Provision Closet and that we encourage the women to give to the MK Account through regular WNAC channels. That we design, with Tanya Hart's help, a Provision Closet card for MK's. That we understand MK's to mean both Home and Foreign Missionary Children.

The committee deferred until December the question of raising the price of the magazine and using color covers and the request of the executive secretary for approval of the trip to Uruguay for the International Meeting.

The committee then discussed the search for an executive secretarytreasurer. Monday Afternoon Seminars Pavillon, Omni Netherland Hotel Theme: The Importance of Study

Challenge to Study the Bible - Lorene Miley How to Study the Bible - Debe Taylor Book Reviews: Carol Reid and Shirley Sharpston Total Attendance: 177

# State Leaders Meeting Pavillon, Omni Netherland Hotel

Presiding - Mary R. Wisehart Speakers - Diana Bryant Gwen Hendrix Wanda Powell Delois Loveless Total Attendance: 87, with 6 state presidents

# Fellowship Dinner July 22, 1997 Regency Ballroom, Hyatt Regency Hotel Cincinnati, Ohio

Invocation: Lynn Wood Speaker: Dr. Mary R. Wisehart Benediction: Tom Chaffin

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# **Report of Women Nationally Active for Christ**

## Appreciation.

Two groups deserve special appreciation for their work in WNAC during the past year.

The Executive Committee: Everyl Getz, president; Marjorie Workman, vice president; Jo Ann Wood, secretary; and Annette Aycock, Diana Bryant, and Barbara Chaffin, members at large of the executive committee.

The WNAC office staff: Yvonne Hampton, executive assistant; Suzanne Franks, editor, and Martha Harris, bookkeeper.

# **Blessings.**

The Lord has abundantly blessed WNAC since July 1996. I can mention only a few of those blessings.

### Giving.

Giving is up this year especially for Foreign Missions with more than \$98,000 over last year. Since overall giving from women is up only slightly more than \$95,000, giving is down in some areas. The general fund giving for WNAC is down more than \$5,000.

# New groups.

In 1996 we had 51 requests from new or reorganizing women's groups. The first four months of 1997 we have received 19 requests from new or reorganizing groups.

### Retreats.

The Ridgecrest retreat registered 501 women. With the theme "Brighten Your Corner," the speakers and musicians challenged our women to be lights at home, in their churches, communities and around the world. Foreign and Home Missions' displays helped acquaint our women with the work and the personnel. We have scheduled the Glorieta retreat for October 10-12, 1997.

# New materials.

We are searching for an editor and writers of material for teens and younger women. These materials will eventually pay for themselves, but we need additional funds for publishing them.

# Magazine.

The survey sent out in the May/June 1997 magazine has given us some interesting insights. Our goal is to publish a magazine that strengthens our women in the faith and challenges them to lead others to Christ. The survey will help us decide the magazine's content and format. Subscribers remain steady at about 12,000.

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# International groups.

In February 1997 I had the privilege of installing and giving the charge to the newly elected officers of the Free Will Baptist women's organization in Côte d'Ivoire. This group brings to six the number of national women's organizations: USA, Cuba, Mexico, Panama, Brazil, and Côte d'Ivoire. These groups are cause for rejoicing and giving thanks to God that we have participated in reaching these women with the gospel. We anticipate reaching many more women through these organizations and through new mission work around the world.

Respectfully submitted, Mary R. Wisehart WNAC Executive Secretary-Treasurer

> WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of the National Association of Free Will Baptists)

> > December 31, 1996 and 1995

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Financial Statements

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Statements of	activities

HINTON. WARREN. DENNEY & WALLACE CERTIFIED PUBLIC ACCOUNTANTS THE SPENCE BLDG. SUITE 200 640 SPENCE LANE NASHVILLE, TN 37217-1150 (615) 366-5100

AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS TENNESSEE SOCIETY OF

CERTIFIED PUBLIC ACCOUNTANTS

Partners DAVID C. HINTON, CPA ROBERT RAY WARREN, CPA WILLIAM H. DENNEY, CPA LARRY BRUCE WALLACE, CPA

INDEPENDENT AUDITOR'S REPORT

To the Executive Committee of the Women Nationally Active for Christ

We have audited the accompanying statements of financial position of the Women Nationally Active for Christ (an auxiliary of the National Association of Free Will Baptists) (a nonprofit organization) as of December 31, 1996 and 1995, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Women Nationally Active for Christ as of December 31, 1996 and 1995 and the changes in its net assets and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Hinton Farren, Denney + Hallace

February 5, 1997

#### WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of the National Association of Free Will Baptists) Statements of Financial Position

December 31, 1996 and 1995

ASSETS		
THE STREET,	1996	1995
	\$ 89,350	\$130,608
Cash	80,000	10,000
contificate of deposit	8,272	9,883
Accounts receivable - Note 1	14,552	15,822
Note 1		
and a net of allowance for	13,825	21,171
doubtful accounts of \$458 (\$2,450 In 1997)	2,876	6,607
interest receivable		
and emipment at cost, less		
accumulated depreciation of \$20,454	17,683	17,462
(\$20,206 in 1995) - Notes 1 & 2	7,121	7,612
Capitalized lease - Note 3	-	
	\$233,679	\$219,165
Total assets		
LIABILITIES AND	NET ASSETS	
		A 21 200
and account expenses	\$ 37,773	\$ 21,388
Accounts payable and accrued expenses	32,238	32,262
Deferred revenue - Note 10		F2 (50
	70,011	53,650
Total liabilities		
Commitments - Notes 5 & 7		
Net assets	53,502	54,806
Unrestricted	101,086	102,433
Temporarily restricted	9,080	8,276
Permanently restricted	163,668	165,515
FGL mander of 1		
	\$233,679	\$219,165
Total liabilities and net assets	42331012	

See accountants' report and accompanying notes to the financial statements.

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WOMEN NATIONALLY ACTIVE FOR CHRIST

#### (An Auxiliary of the National Association of Free Will Baptists)

Statements of Activities

For the Years Ended December 31, 1996 and 1995

	1996	1995		1005
Unrestricted			1996	1995
Revenue and other support:			Temporarily restricted \$ 4,662 \$	1 026
Dues and fees	\$ 72,126	\$ 64,975	althe and offerings	4,926
Designated contributions	330,728	303,538	Gifts and Offerings 2,767 Interest income	5,975
Magazine and literature sales	79,035	76,101	in the released from restrictions:	2 402
Convention and retreat income	15,793	16,194	Satisfaction of program restrictions ( <u>8,776</u> ) (	3,483)
Gifts and offerings	59,071	62,680		
Interest income	2,190	2,351	Increase (decrease) in temporarily restricted net assets ( <u>1,347</u> ) _	7,418
Loss on sale of equipment		( 366)	Increase (declease) in composition	
Net assets released from restrictions:		think berghood	Permanently restricted 804	
Satisfaction of program restrictions	8,776	3,483	Gifts and offerings	1,324
Total revenue and other support	567,719	528,956	Increase in permanently restricted net assets804	1,324
Expenses:			( <u>1,847</u> )	4,310
Salaries and wages	89,546	84,059	Total increase (decrease) in net assets (	
Payroll taxes and employee benefits	22,805	23,252	165,515	161,205
Cost of magazine and literature printing	39,061	35,597	Net assets - beginning of year	
Travel and promotion	5,666	4,680	\$163,668	\$165,515
Conventions and retreats	18,570	23,370	Net assets - end of year	
Office expense	10,071	9,879		
Postage	4,622	3,867		
Rent expense	24,600	24,601		
Professional fees	3,307	3,100		
Administrative expense	5,501	200		
Depreciation	3,093	2,637		
Amortization	491	491		
Bad debt expense	7,516	4,205		
Insurance expense	1,429	1,607		
Dues and subscriptions	246	254		
Special projects	1,507	801		
Collection fees	2,507	1,465		
Continuing education	1,525	2,755		
Designated contributions	330,935	303,700		
Miscellaneous	4,033	2,868		
	569,023	533,388		
Increase (decrease) in unrestricted net assets	10			
anored the indered be, in unrestricted het assets	$(\underline{1,304})$	(4,432)		

See accountants' report and accompanying notes to the financial statements.

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#### <u>WOMEN NATIONALLY ACTIVE FOR CHRIST</u> (An Auxiliary of the National Association of Free Will Baptists) <u>Statements of Activities</u> For the Years Ended December 31, 1996 and 1995

(Continued)

See accountants' report and accompanying notes to the financial statements.

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WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of the National Association of Free Will Baptists) Statements of Cash Flows For the Years Ended December 31, 1996 and 1995

Operating activities		1996		
Increase (decrease) in ant	-	2000		1995
aschence to reconcile in	(\$	1 0471	1.14	in the second
net cash provided by operating activities:	14	1,847)		\$ 4,310
Depreciation				
Amortization				
Write off of bad debts		3,093		2,637
Loss on dignored		491		491
Loss on disposal of equipment		7,516		4,205
onanges in operating assorts				366
		1,611	(	1,523)
(and case) decrease in a		1,270	(	5,518)
Increase (decrease) in accounts payable		954		196
Increase (decrease) in deferred revenue		16,385	(	4,960)
Not a la l	(	24)		
Net cash provided (used) by operating activities			-	1,650
Investing		29,449		1,854
Investing activities				
Purchase of equipment				
Collection of loans receivable	(	3,314)	1	1,404)
Purchase of certificate of deposit		2,607		7,425
		0,000)		1,425
Net cash provided (used) by investing activities			-	
- Investing activities	( 7	0,707)		
Increase (decrease) in cash and cook		0,101	-	6,021
Increase (decrease) in cash and cash equivalents	1 4	1,258)		
Cash and cash equivalents at beginning of years	·	1,258)		7,875
includence at beginning of years	120			
Cash and cash equivalents at end of years	_130	0,608	_12	2,733
equivalence at end of years		- Martine V		
	2 89	,350	\$13	0,608

See accountants' report and accompanying notes to the financial statements.

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#### <u>WOMEN NATIONALLY ACTIVE FOR CHRIST</u> (An Auxiliary of the National Association of Free Will Baptists) <u>Notes to the Financial Statements</u> <u>December 31, 1996 and 1995</u>

#### Organization and summary of significant accounting policies

The Women Nationally Active for Christ is a nonprofit organization and an auxiliary of the National Association of Free Will Baptists, Inc. located in Antioch, Tennessee. The purpose of the Organization is to publish the Free Will Baptists' magazine for women, to receive and disburse funds for missionaries and provide other services to Free Will Baptist women. The Organization's support comes primarily from donor contributions, dues and fees, and magazine sales.

The Organization is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of 509(a) of the Internal Revenue Code. There was no unrelated business income for 1996.

The following significant accounting policies have been followed in the preparation of the financial statements:

#### Basis of accounting

Note 1 -

The Organization prepares its financial statements using the accrual basis of accounting, which involves the application of generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Basis of presentation

Financial statements presentation follows the recommendations of the Financial Accounting Standards Board in its Statements of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

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#### WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of the National Association of Free Will Baptists) Notes to the Financial Statements December 31, 1996 and 1995

#### Organization and summary of significant accounting policies - Continued Note 1 -

#### Contributions

The Organization accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

#### Property and equipment and depreciation

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 with a useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets generally as follows:

#### Equipment 5 - 20 years

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

#### Accounts and notes receivable and allowance for doubtful accounts

The Organization issues credit to churches and individuals for the purchase of magazines and literature. These churches and individuals are located all across the United States.

The Organization loans money to Bible college students for the payment of college tuition. The student is required to sign a note for the money. These notes are uncollateralized. These students are located across the United States. There are numerous loans with varying interest rates and maturity dates. Accordingly, the fair value of these notes approximates the carrying value net of the allowance for doubtful accounts.

Management considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required for accounts receivable. Management considers the notes receivable that are overdue to be only partially collectible and accordingly has recorded an allowance for doubtful accounts in the amount of \$458 (\$2,438 in 1995).

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Note 1 -

Note 2 -

#### WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of the National Association of Free Will Baptists) Notes to the Financial Statements December 31, 1996 and 1995

Organization and summary of significant accounting policies - Continued

#### Cash equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### Inventory

Inventory is stated at the lower of cost (first in, first out method) or market.

#### Property and equipment

A summary of property and equipment follows:

		1996	1995
Equipment Less: Accumulated	depreciation	\$ 38,137 ( <u>20,454</u> ) \$ 17,683	\$ 37,668 ( <u>20,206</u> ) <u>\$ 17,462</u>

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#### Capitalized lease Note 3 -

The National Association of Free Will Baptists, Inc. purchased an office building to house various departments and agencies of the denomination. The Organization has entered into an agreement to lease space in this new building and agreed to contribute to the debt service costs during the construction period and to continue until the debt has been retired. The construction period costs of \$9,822 were capitalized in 1991 and will be amortized over a period of twenty years. Amortization expense for the years amounted to \$491 (\$491 in 1995).

#### Restrictions on net assets Note 4 -

Temporarily restricted net assets are available for the following

oses:
-------

Student Loan Foreign scholarship	1996 \$ 96,157 4,929 \$101,086	\$ 97,996 4,437 \$102,433
Permanently restricted assets are restri	cted to:	
Endowment Trust	\$ 9,080	\$ 8,276

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#### <u>WOMEN NATIONALLY ACTIVE FOR CHRIST</u> (<u>An Auxiliary of the National Association of Free Will Baptists</u>) <u>Notes to the Financial Statements</u> <u>December 31, 1996 and 1995</u>

#### Note 5 - Lease

The Organization entered into a lease agreement on October 1, 1990 with the National Association of Free Will Baptists, Inc. for office and storage space. The term of the lease expires when all mortgages on the building are satisfied, which is approximately 11 years. The rent expense for the years amounted to \$24,600 (\$24,601 for the year ended December 31, 1995).

The future minimum lease payments are as follows:

1997		\$	24,600
1998			24,600
1999			24,600
2000			24,600
2001			24,600
Thereafter	(estimated)		149,650
		\$2	272,650

#### Note 6 - Pension plan

The Organization participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. The plan is a defined contribution plan. The Organization contributes 5% of gross salary for all employees with five or more years of service and 3% of gross salary for employees with less than five years of service. Employees are allowed to contribute to the plan but are not required to contribute. Pension expense for the years amounted to \$3,633 (\$3,419 in 1995). Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump sum distribution or purchase one of several types of annuity accounts.

#### Note 7 - <u>Commitments</u>

The Women Nationally Active for Christ has pledged its equipment as collateral on a mortgage note that the National Association of Free Will Baptists, Inc. has with the Church Extension Loan Fund.

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#### (An Auxiliary of the National Association of Free Will Baptists) Notes to the Financial Statements December 31, 1996 and 1995

## Note 8 - Change for new pronouncements

The Organization elected to adopt SFAS No. 116, Accounting for Contributions Received and Contributions Made, in 1995. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. As permitted by SFAS No. 116, the Center has retroactively applied the provisions of this new Statements by restating net assets as of December 31, 1994. The adjustment of \$2,959 made to net assets as of December 31, 1994, represents time and purpose-restricted contributions previously reported as deferred revenue. Under SFAS No. 116, such contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the time restriction or compliance with the purpose restriction. The effect of this new Statements on the Organization's change in net assets for 1995 was an increase of \$1,479.

In 1995, the Organization also elected to adopt SFAS No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by this new Statements, the Organization has discontinued its use of fund accounting and has, classes of net assets required. This reclassification had no effect on the change in net assets for 1995.

## Note 9 - Concentration of credit risk

The Organization maintains cash deposits at a financial institution located in the United States. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 1996 the excess amount over the federally insured limit was \$-0-.

Note 10 - Deferred revenue

Deferred revenue resulted from magazine subscriptions received for 1997 issues.

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<u>WOMEN NATIONALLY ACTIVE FOR CHRIST</u> (<u>An Auxiliary of the National Association of Free Will Baptists</u>) <u>Notes to the Financial Statements</u> <u>December 31, 1996 and 1995</u>

#### Note 11 - Fair values of financial instruments

The following methods and assumptions were used by the Organization in estimating its fair value disclosures for financial instruments:

Cash, accounts receivable, accrued interest receivable, payables, and deferred revenue: The carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.

Notes receivable: Based on current interest rates, the carrying value approximates the fair value of the notes receivable at December 31, 1996.

The estimated fair values of the Organization's financial instruments, none of which are held for trading purposes are as follows:

	Carrying Amount	Fair Value
Financial assets:		
Cash	\$169,350	\$169,350
Certificate of deposit	80,000	80,000
Accounts receivable	8,272	8,272
Notes receivable	13,825	13,825
Accrued interest receivable	2,876	2,876
Financial liabilities:		
Accounts payable and accrued expenses	37,773	37,773
Deferred revenue	32,238	32,238

# Gifts to Missions/Missionary Objectives

January 1, 1996 to December 31, 1	996	
Cash Gifts		\$ 100 044 50
Foreign Missions		\$408,866.59
Sent through WNAC	221,576.86	
Sent direct to department	187,289.73	07 (07 01
Home Missions	6.1	87,697.21
Sent through WNAC	87,697.21	
Sent direct, not available		
64.9		0 001 10
Bible colleges		9,801.12
Memorial Student Loan Fund		2,906.05
Other Gifts		10,695.39
Foreign Student Scholarship	1,491.78	
Building Fund	94.00	
Mission Objectives	9,109.61	
Provision Closet		6,441.91
WNAC operating expense		109,126.06
Co-Laborer Offering	24,781.99	
Emphasis Offering	11,478.82	
Endowment Trust Fund	949.00	
Dues	71,916.25	
Dues	1.5	
Non-Cash Gifts		
Provision Closet		34,207.12
		\$669 741 45

Total Cash and Non-Cash Gifts

\$669,741.45

Co-Laborer C	ffering	<b>Emphasis</b> O	ffering	Combine	ed
<ol> <li>Tennesse</li> <li>Arkansas</li> <li>North Carolina</li> <li>Missouri</li> <li>Georgia</li> <li>Oklahoma</li> <li>Texas</li> <li>Alabama</li> <li>Ohio</li> <li>California</li> </ol>	3,715.40 2,656.83 2,196.93 2,183.59 1,831.85 1,508.14 1,458.25 1,355.72 1,239.34 1,055.05	<ol> <li>Tennesse</li> <li>Missouri</li> <li>Arkansas</li> <li>North Carolina</li> <li>Alabama</li> <li>Oklahoma</li> <li>Oklahoma</li> <li>Georgia</li> <li>South Carolina</li> <li>Virginia</li> <li>Ohio</li> </ol>	1,891.75 1,355.78 1,279.40 1,130.69 994.00 920.75 757.06 716.00 446.25 306.00	<ol> <li>Tennessee</li> <li>Arkansas</li> <li>Missouri</li> <li>North Carolina</li> <li>Georgia</li> <li>Oklahoma</li> <li>Alabama</li> <li>Texas</li> <li>Ohio</li> <li>South Carolina</li> </ol>	5,607.15 3,936.24 3,539.35 3,327.52 2,588.91 2,428.89 2,349.78 1,690.25 1,545.34 1,420.29

# 1996 Top Ten Contributors to WNAC

# WNAC Salary Breakdown

<b>Executive Secretary-Tree</b>	Isurer	1996		1997	
Salary		\$31,181.8	5		1998
Social Security		2,431.2	8	\$32,740.9	\$32 740 00
Retirement		1,559.0	0	2,552.8	255205
Insurance		3,853.2		1,668.5	1640 50
Travel/Life	277.2	0,000.2		2,683.3	2 2,926.81
Hospital	3,360.0	0	248.40		248.40
Dental	216.0		2,249.40		2,474.34
Christmas Bonus			185.52	and the second second	204.07
<b>Total Salary and Bene</b>	fits	\$30 425 0	-	629.63	620 / 2
<b>Executive Assistant</b>		\$39,625.07	· · · ·	40,275.25	\$40,518.74
Salary		\$20,735.63	e .	21 772 40	CALCER OF COMPANY
Social Security		1,616.78		21,772.40	+
Retirement		1,036.78		1,697.52	1,764.66
Insurance		3,760.80		1,109.56	1,153.84
Life	184.80	0		2,373.00	2,593.74
Hospital	3,360.00		165.60		165.60
Dental	216.00		2,021.88		2,224.07
Christmas Bonus		398.76	185.52		204.07
<b>Total Salary and Benefi</b>	ts g	27,548.75		418.70	435.41
Editor	13.8 1	27,340.75	\$2	27,371.18	\$28,588.97
Salary	\$	19,492.20		0 4/7 00	
Social Security		1,519.83	<b>\$</b> 2	20,467.20	\$21,286.20
Retirement		584.77		1,595.85	1,627.14
Insurance		3,760.80		625.83	638.59
Life	184.80	0,700.00	145 10	2,373.00	2,593.74
Hospital	3,360.00		165.60		165.60
Dental	216.00		2,021.88		2,224.07
Christmas Bonus		374.85	185.52		204.07
<b>Total Salary and Benefits</b>	5	25,732.45		393.60	409.35
Bookkeeper	44	10,752.45	\$2	5,455.48	\$26,555.02
bookkeeper					
Salary	\$1	6,114.32	\$1/	6,920.80	
Social Security		1,256.45	\$10	1 210 17	\$17,766.84
Retirement		483.43		1,319.17	1,358.14
Insurance		3,760.80	- 1 - 1 - C	517.28	543.26
Life	184.80		165.60	2,600.52	2,844.01
Hospital	3,360.00	2	,249.40	10.000	165.60
Dental	216.00	-	185.52		2,474.34
Christmas Bonus	1.30	309.89	103.52	205 10	204.07
<b>Total Salary and Benefits</b>	\$2	1,924.89	101	325.40	341.67
			\$21	,683.17	\$22,853.92

									Foreign							
States	State Programs	Colleges	General Fund	Dues	Emphasis Offering	Endowm. Trust	Together Way	Rest of Family	Student Scholar.	Provision	Foreign Missions	World	Home Missions	Missions Objectives	Student Loan	Totals
Alabama Arizona		\$ 340.00	\$1,355.72	\$ 4,350.00 290.00		\$ 220.00	6	\$ 28.51 13.04	\$ 125.00 30.00	\$ 140.00	\$ 6,627.84 260.00	\$ 1,743.64 85.00	\$ 9,979.42 178.00	S 1,133.02	\$ 513.00 25.00	\$ 27,550.21 948.04
Arkansas California	\$20,708.93	166.85	2,656.84	16,950.00 2,490.00	1,279.40			31.40	50.00	260.00 627.00	7,221.74	2,838.37 329.75	12,574.56	1,373.63	344.00	9,115.51
Colorado			~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	00.09		00.00					10 010 0	01.010	1 270 10	00000	00000	00.09
Florida Georgia		540.00	432.17	1,600.00	757.06	25.00		17.11	239.00	264.00	2,363.91	546./8	2,805.14	330.00	261.60	29,495.00
Hawaii																0.0
Illinois		25.00	670.85	1,990.00	45.00	25.00	\$ 153.74	39.04		223.00 65.00	8,856.76 2.420.19	147.00 475.00	8,636.34	328.30	15.00	20,976.2
DMO			110.00	90.00												400.00
Kentucky		326.00	40.00	300.00 2,040.00	65.00				75.05	10.00	1,884.75	91.20 1,034.84	70.00	45.00	87.75	2,525.95
Maryland		150.00	498 70	960.00	145 00						2 585 46	403 46	275.00	50.00		5.067.62
Michigan			905.70	2,320.00	201.00				100.00		1,134.00	260.00	1,820.00	120.00	50.09	6,910.79
Mississippi			650.00	1,880.00	221.50			5.30	65.00	1,140.00	4,112.58	285.00	2,569.02	158.00	65.00	11,151.40
Missouri Nebraska		384.48	2,183.59	5,820.00	60:00			142.51	62.28	912.00	19,032.92	456.90	6,619.48	//8.10	232.98	549.36
New Hompshire													and the second second			0.0
New Mexico North Carolina	01	3,614.39	131.58 2,196.83	7,311.00	1,130.69	20.00		3.29	70.00	100.00	334.65 26,803.53	5.00	766.75	625.00	395.00	50,043.64
Northwest/Washington	gton		1 930 34	000100	00 700			10010	20.75	100 CU	14 274 64	1 107 49	00 176 6	AAD CO		73 335 01
Oklahoma			1.508.14	0,012,6	920.75	463.00		38.19	00.96	117.95	21,120.07	1,227.21	9,161.02	305.80	166.00	35,724.13
South Carolina Couth Dokoto		900.15	704.29	4,300.00	716.00					881.50	11,425.99	2,162.49	6,070.12		279.00	27,439.54
Tennessee		3,129.25	3,715.40	5,082.00.	1,891.75	75.00	455.28	322.29	509.20	221.46	11,101.64	1,940.25	5,847.60	1,142.26	136.00	35,569.38
Texas Virain Islande		70:00	1,458.25	2,030.00	232.00	121.00			5.00	232.00	4,649.38	649.00	957.25	109.00	47.63	10,560.51
Virginia			817.69	1,500.00	446.25		00 JE0	23.07	25.00	123.00	30.00	414.00	290.00	40.00	45.00	3,754.0
West Virginio Refreot			100.001	1,/30.00			00.2/7	1.12			2,424.40		1,212.20			3,636.60
1006 Totale	C20 708 02	C0 801 17	C74 781 00	C71 014 75	¢11 478 87	C040 00	\$1 NRA 02	C 2445 70	C1 401 78	CK AA1 01	C181 285 61	C10 487 27	CR7 607 71	C0 202 61	CO ONA DE	CASO 172 91

WNAC Receipts for January-December 1996

## **Women Nationally Active for Christ**

#### Suggested Budget For the year ending December 31, 1998

E - Marca I - I - I - I - I - I - I - I - I - I		
Estimated Income		
*General Fund Offering	\$ 32,000.0	00
Convention Offering	1,400.0	00
Convention Expense Gift	8,000.0	00
Delegate Fees	400.0	
Dues	75,500.0	00
Interest Income	3,000.0	
Literature Sales	15,000.0	
Magazine Subscriptions	70,000.0	
Miscellaneous	716.0	
Retreat Fees	9,500.0	
WNAC Emphasis Offering	10,000.0	
Total Income	\$225,516.0	and a second
Estimated Evaluate		
Estimated Expense Salaries	A	
	\$ 94,435.0	
Employee Benefits	24,081.0	00
	7,303.00	
	4,004.00	
	0,958.00	
Christmas Bonus	1,816.00	
Insurance—General & Workers' Compense		
Legal and Professional Services	4,000.0	
Convention Expense	7,000.0	
Executive Committee Expense	3,500.0	
Co-Laborer Magazine Expense	32,950.0	00
Mailing	2,100.00	
Miscellaneous	350.00	
-	6,000.00	
Postage	4,500.00	
Miscellaneous Expense	3,000.0	00
Office Rent	24,600.0	
Office Supplies and Materials	5,000.0	
Phone	2,000.0	00
Postage	4,000.0	00
Printing	7,000.0	0
Service Contracts	2,000.0	0
Subscriptions	150.0	0
Travel and Promotion	4,000.0	0
Continuing Education	2,000.0	0
Equipment (additions and repairs)	4,000.0	
Special Projects	800.0	
Total Expense	\$225,516.0	

\*The WNAC Executive Committee approved changing the name Co-Laborer Offering to General Fund Offering, December 4, 1996.

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# The Ministerial Family Life Committee Report

The Ministerial Family Life Committee met in the Executive Office conference room at the national offices building in Antioch, Tennessee, on July 9, 1997. The committee reviewed the materials prepared by attorney Frank Ingraham regarding legal ramifications in the ministerial restoration process and the legal procedure which should be followed when disciplining a Free Will Baptist church member or minister.

The committee continues to work with the attorney in developing suggested procedures in the above areas. The committee's final report and recommendations will be given during the 1998 convention in Tulsa, Oklahoma.

Respectively submitted, Leroy Forlines (Chairman) Larry Powell Eugene Waddell Trymon Messer Ralph Hampton (Advisor) Melvin Worthington (Advisor)

# The Report of the General Board

The General Board of the National Association of Free Will Baptists met in the Hyatt Regency Hotel in Cincinnati, Ohio, on Monday, July 21, 1997. As a result of this meeting, we offer the following information and recommendations:

- 1. We have heard the reports of the Executive Office, Free Will Baptist Bible College, Foreign Missions, Sunday School and Church Training, Home Missions, Retirement, FWB Foundation, WNAC, Music Commission, Commission for Theological Integrity, Radio-TV Commission, Budget Committee, Double in a Decade Committee, and Ministerial Family Life Committee. We recommend that these reports be received and their budgets and recommendations adopted as each is given.
- We recommend that Little Rock, Arkansas, be the site for the July 15-19, 2007, national convention.
- 3. The Executive Committee, as requested by the body, reviewed the subject of term limits for the moderator and the assistant moderator. The General Board recommends the adoption of their conclusion that we continue with the present system. Nominations from the floor are encouraged.

## **Report of the Credentials Committee**

We, the Credentials Committee, have examined the letters from the following states, districts and local churches and found them in order as presented below.

- From the following state associations which are entitled to be represented by five delegates:
  - Alabama Arkansas California Florida Georgia Idaho

Illinois Indiana Kansas Kentucky Maryland Michigan

Mississippi Missouri North Carolina Ohio Oklahoma South Carolina

- Tennessee Texas Virginia West Virginia
- From the following district associations entitled to be represented by three delegates:

Arizona District Association Atlantic Canada Association First Colorado Association First District Association of New Jersey New Mexico District Association Northeast Association Northwest Association Louisiana Association

3. From the following local churches entitled to be represented by one delegate:

Waipahu FWB Church, Waipahu, Hawaii Riverview FWB Church, Bettendorf, Iowa First FWB Church, Billings, Montana St. Croix FWB Church, Virgin Islands

- 4. We recommend that the delegates from the state associations, district associations and local churches listed above be seated for this session, along with all their other delegates which are properly registered.
- We recommend that all lay delegates entitled to represent by virtue of their positions on a standing board be seated if properly registered.

Credentials Committee J. L. Gore Ernie Lewis Jim Marcum Thurmon Murphy Richard R. Cordell

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### **Resolutions Committee Report**

### New NIV Translation

 Whereas, there is confusion caused among our people by many modern translations of the Bible, and,

Whereas, many of these translations are not reliable and trustworthy, and

Whereas, the new "unisex" version of the NIV is in print and being sold in England, and,

Whereas, this version can be seen as a move to be politically correct and bow to the pressure of the feminist movement, which is close friends with same sex marriage and killing of the unborn, and,

Whereas, this new translation is brought about to compete with other unisex versions for money and not for accuracy, and,

Whereas, this is not just a mere translation but an attack on the inerrancy of Scripture,

Be it resolved that the National Association of Free Will Baptists denounce this new translation as an attack on the inerrancy of Scripture, and,

That the National Association of Free Will Baptists recommend that all Free Will Baptists avoid the New NIV translation, due to the willingness of its translators and publishers to compromise with the politically correct feminist agenda (II Corinthians 6:14-18) whether in England or America.

(Tabled)

### **Commendation of President**

Whereas President Clinton has taken a stand against the use of tobacco products by minors, and,

Whereas in the past we have not hesitated to be critical toward our elected authorities,

Be it resolved that this body go on record commending President Bill Clinton for his stand against the use of tobacco products by minors.

Be it further resolved that a copy of this resolution be sent to the White House.

Be it further resolved that this body stand now in prayer for our President.

## (Amended then Tabled)

#### Appreciation

 Be it resolved that the National Association give a rising vote of thanks to the Ohio State Association for their hospitality in hosting the National Association of Free Will Baptists.

(Adopted)

Respectively submitted, Paul Thompson (AZ), Chairman David Joslin (AR) Billy Hanna (GA) Phil Ange (NC) Billy Sharpston (OH)

## **Nominating Committee Report**

These individuals will be nominated to fill terms on the following boards and commissions:

**Home Missions Board** 

Ronnie Adkins, TN Jim Puckett, OK Loyd Locklear, MI

#### Master's Men Board

Clarence Lewis, TN George Brunkhorst, CA Thurman Pate, Jr., TN

**Board of Retirement** Jim Lowe, OH Robert Harwell, MO Bill Ferguson, MI

**Commission for Theological Integrity** Leroy Forlines (TN)

**Radio-Television** Commission Bill Gardner (TN)

**Music Commission** Douglas Little (AR)

**Historical Commission** Jack Williams (TN)

**General Board** 

North Carolina: Jim Marcum (1 year) Northwest Association: Brent Nix (1 year) Alabama: Richard Cordell Arizona: David Taylor Arkansas: David Joslin Atlantic Canada: Dwayne Broad California: Doice McAlister Colorado: Mark Thomas Florida: Millard Sasser Georgia: Herbert Waid Idaho: Earl Jenkins Illinois: Ernie Lewis Indiana: Robert Helms Kansas: Larry Collins Kentucky: Jim Patton First Louisiana: Ron Parker Maryland: Lester Horton Mexico: James Munsey Michigan: Gene Norris Mississippi: J. L. Gore Missouri: Nathan Ruble

## **Executive Committee**

Gene Norris, MI Nathan Ruble, MO David Joslin, AR

#### **General Officers**

Moderator: Carl Cheshier (AR) Assistant Moderator: Tim York (KY) Clerk: Waldo Young (OK) Assistant Clerk: Keith Burden (OK)

# **Budget Committee Report**

The National Association of Free Will Baptists, Inc., has approved in this convention the following budgets for 1998:

	597,466.84	
Executive Office\$ Free Will Baptist Bible College (Includes \$1,100,000.00 in unrestricted gifts)	3,891,646.00	
Foreign Missions	5,010,401.45 3,000,000.00	
Hama Missions	143,000.00	
Mandan's Mon	355,665.00	
Retirement and Insurance	108,450.00	
Free Will Baptist Foundation	2,961,252.35	
Sunday School and Church Training	2,400.00	
c for Theological Integrity	4,375.00	
Ulaterical Commission	8,400.00	
	9,850.00	
Radio and Television Commission	\$16,092,906.64	
Total		

All these ministries receive funds through The Together Way Plan except for the Sunday School and Church Training Department which is self-sustaining.

The Budget Committee recommends that gifts received through The Together Way Plan be allocated to the national ministries on the following basis:

- 1. Underwrite the Executive Office Administration Budget above designated gifts, not to exceed 45% of cooperative gifts.
- 2. Disburse the balance of cooperative gifts to the following national ministries according to these percentages:

	23.0%
Free Will Baptist Bible College	23.0%
Free Will Baptist Bible College	18.0%
Foreign Missions	. 18.0%
Foreign Missions	. 14.0%
	/ 00/
Master's Men Free Will Baptist Foundation	. 0.0%
Free Will Baptist Foundation	0.5%
	0 50/
	0 50/
Historical Commission	0.5%
Music Commission	0.5%
Music Commission Radio and Television Commission	100.0%
Radio and Television Commission	
IOIUI	

Respectfully Submitted, Your Servants,

Melvin Worthington, Executive Secretary

Tom Malone, President of Free Will Baptist Bible College

R. Eugene Waddell, General Director of Foreign Missions Department

Trymon Messer, General Director of Home Missions Department Bill Evans, General Director of Retirement and Insurance Department

James Vallance, General Director of Master's Men Department Alton Loveless, General Director of Sunday School and Church Training Department

# **Obituary Committee Report**

## Alabama:

Clarence Gamble, Deacon Roy Ashby, Deacon

Arizona:

Jack V. Corn, Deacon

## Arkansas:

Thomas Sewell, Minister Doyne Farmer, Deacon Tommy Day, Minister

### Georgia:

Jimmy Rackmore, Deacon John A. Grant, Deacon

## Illinois:

Alva Darrough, Deacon Bennie Johnson, Deacon Sherman Sullivan, Minister

## Missouri:

Robert Warner, Minister Winford Davis, Minister Orlie Phillips, Deacon

# North Carolina:

Frank Davenport, Minister Billy Jackson, Minister John Floyd, Minister

## Ohio

Clayton Nunn, Deacon James (Elmer) Sizemore, Minister Allen Williams, Minister

## South Carolina

J. Newton Howle, Jr., Minister Wesley McLain, Deacon Wayne Price, Minister Troy Balwin, Minister

## Tennessee:

Frank McCann, Minister Charles McNeese, Minister Adrian D. Kidd, Deacon Jack Churchill, Deacon Claude Riner, Deacon Fay Williams, Deacon Russell Blair James Case Vadney Case Evelyn Powers Reva Salyers Charles Davis, Minister

## **Registration Committee Report**

#### **1997 Convention Registration**

National Convention
Ordained Ministers
National Youth Conference
Women Nationally Active for Christ
Grand Total

#### **1997** National Youth Conference Report

The 30th annual National Youth Conference met in Cincinnati, OH, July 20-24, 1997. Our theme, Walk In The Light Of The Lord, was based on Isaiah 2:5. A total of 2,105 participants were registered. A total of 612 competitive entries were conducted during the four-day conference.

Worship services were conducted for Preschoolers (ages 3-5), Children (1st-3rd grades), Tweeners (4th-6th grades), and Youth (7th-12th grades) Sunday morning and Sunday through Tuesday evenings. An average of 1,400 students attended the evening services with over 300 decisions made.

Three hundred sixty-six students participated in our Spotlight Cincinnati program. They labored 1,213 hours at 11 different locations during the three-day program. Their service included teaching, cooking, cleaning, serving meals, cleaning out basements and warehouses, yard work, and 17 served an all-day shift on Wednesday to work as counselors at a summer day camp for children who have no stable home life, even sacrificing joining their youth groups' trips to Kings Island.

A total of 33 LightSource Seminars were presented during the conference for children, youth and youth workers.

Our young people made quite an impression on the city of Cincinnati, including the hotel and convention personnel. The positive reports came daily—evidence of their ability to walk in the light.

The 31st annual National Youth Conference is scheduled for Tulsa, Oklahoma, in July 1998. Our theme will be, "Faith Works." **Report on Promise Keepers** 

By The Commission for Theological Integrity July 21, 1997

> Commission Members: Leroy Forlines, Chairman Jeff Manning Daryl Ellis Paul Harrison Fred Hall, Secretary

# Report on Promises Keepers By the Commission for Theological Integrity July 1997

During the 1996 National Convention in Fort Worth, Texas, two resolutions regarding Promise Keepers were presented to the delegates. One resolution voiced strong opposition to Promise Keepers and recommended that our churches and pastors avoid any involvement in the movement. The other resolution praised Promise Keepers and encouraged our men to attend a Promise Keepers rally in their area.

After some discussion, a motion passed instructing the Commission for Theological Integrity "to bring a written report back to this body next year dealing with:

- A. The doctrinal beliefs of the Board of Directors and field representatives of the Promise Keepers movement.
- B. The stated goals and practices of Promise Keepers relating to doctrinal purity."

Though it is commonly understood among us that the Commission for Theological Integrity was asked to address the problems raised by these resolutions, that is not what the motion calls for. The motion asked the Commission to give a written report on the doctrinal beliefs and the stated goals and practices of Promise Keepers relating to doctrinal purity. However, in view of the fact that the context in which the motion was made was the two conflicting resolutions, it seems reasonable that our people were expecting the Commission to give an explanation of why there are conflicting opinions on involvement in the Promise Keepers movement.

In our report we will first present, from Promise Keepers' material, their doctrinal statement, how they suggest that we deal with heresy, and the "Seven Promises of a Promise Keeper." We will then give an evaluation of this material. Then, we will look at the most common concerns about Promise Keepers. That will be followed by positive observations about Promise Keepers. Then we will make some recommendations for those who choose to be involved in Promise Keepers and those who oppose involvement in Promise Keepers. We will conclude with a section on suggestions for those who will lead in criticism. These observations will be applicable to areas other than Promise Keepers.

# **Doctrinal Statement of Promise Keepers**

(See page 17.)

# **Dealing with Differences**

E. Glenn Wagner, Vice President of Ministry Advancement for Promise Keepers makes the following comments in the book, The Awesome Power of Shared Beliefs:

If someone disagrees with us in one of the five fundamentals, Matthew 18 comes into play. The so-called believer who does not hold to the truth is committing sin—specially the sin of heresy—and therefore he or she must be put out of the local church fellowship and/or the denomination. It's not our desire to discipline someone in sin and to cut off fellowship, but given a lack of repentance we are left with no other choice when it concerns a primary issue of Scripture.

This includes the person who claims to affirm the basics but also affirms the opposite at the same time—for example, people who say they believe in Christ but also trust in some sort of works to get them to heaven. (Remember, salvation is by Christ alone!)

For additional Scripture on dealing with the primary issues, see Romans 16:17-18; 2 Thessalonians 3:14-15; 1 Timothy 6:20; and 2 Timothy 4:14).<sup>1</sup>

# Seven Promises of a Promise Keeper

(See page 16.)

# Evaluation

Based on the wording of the statement of faith, the quotation from Glenn Wagner, and the wording of the Seven Promises there would be no reason for concern about Promise Keepers. If there is a problem, it will be related to: (1) The way the promises are amplified in the writings and practices of Promise Keepers, and (2) The question of whether what they say and do is fully consistent with their statement of faith and the statement quoted from Glenn Wagner.

## Most Common Concerns about Promises Keepers

Since its first rally in July 1991, Promise Keepers has grown at an astounding rate. It has been highly praised by many who have attended their rallies. At the same time, many from various theological positions have expressed serious concern about the movement.

#### **Relationship Between Protestants and Catholics**

Without doubt, the way Promise Keepers has implemented Promise 6 has brought about the most criticism. The promise reads: "A Promise Keeper is committed to reaching beyond any racial and denominational barriers to demonstrate the power of biblical unity."

The founder of Promise Keepers is Bill McCartney, former head coach of the University of Colorado football team. In expounding on Promise 6 in The Seven Promises of a Promise Keeper, McCartney explains:

Now, I don't mean to suggest that all cultural differences and denominational distinctions are going to disappear. But what I know is that Almighty God wants to bring Christian men together regardless of their ethnic origin, denominational background, or style of worship. There is only one criterion for this kind of unity: to love Jesus and be born of the Spirit of God. Can we look one another in the eye-black, white, red, brown, yellow, Baptist, Presbyterian, Assemblies of God, Catholic, and so on-and get together on this common ground: 'We believe in salvation through Christ alone, and have made Him the Lord of our lives'? Is that not the central, unifying reality of our existence? And if it is, can we not focus on that and call each other brother instead of always emphasizing our differences? Men, we have to get together on this!<sup>2</sup>

Very few people would take the position that no person in the Roman Catholic Church is saved. However, in light of their official position of rejecting the doctrine of justification by faith alone, many are not ready for a free, open-arms fellowship between Protestants and Catholics. This concern is also based on other doctrines such as Papal authority, praying to Mary, praying to departed saints, purgatory, praying for the dead, etc. It is apparent that Promise Keepers needs to give more attention to this subject.

For those who want to evaluate the issue of Promise Keepers and Catholics, reference will be made to some statements made in an article, "Catholic men eye Promise Keepers, form own groups" which appeared in the November 29, 1996, issue of The Birmingham News. Concerning the number of Catholics attending the Promise Keepers rallies, the article states, "Jim Pack, the Texas state manager for Promise Keepers, said that only 2 percent to 5 percent of conference attendees are Catholic. But he said Promise Keepers won't do anything special to attract Catholics."

The article points out that "Catholic interest in Promise Keepers led a Committee of U.S. Bishops last summer to compose a paper titled 'A Perspective on Promise Keepers' to help Catholics understand the group."

The article states:

In their paper, the Catholic bishops pointed out sticking points with the group. Catholics haven't been invited to serve in the group's leadership positions, either as board members or as conference speakers, because leaders must subscribe to Promise Keepers' faith statement. The statement refers to Scripture as "verbally inspired" and to salvation "through faith alone," which could pose a problem for Catholics, the bishops said. <sup>3</sup>

What the Catholic bishops did not think would take place, according to this article of November 29, 1996, has since taken place. According to Christianity Today, Catholic Michael Timmis of Detroit was recently appointed to Promise Keepers' board (Andres T. Tapia, "Candor, Repentance, Mark PK Latino Summit," Christianity Today June 16, 1997: 59).

# Relationship Between Promise Keepers and Mormons

Much has been said accusing Promise Keepers of a compromising relationship with Mormons. Apparently, many Mormons have attended Promise Keepers rallies and considered themselves a part of the movement.

In the October 1996 issue of New Man, an article appeared by the title, "The Culting of Christianity" by Craig Branch. In this article Mormonism was considered to be a cult. In the January/February 1997 issue of New Man, there were several letters responding to the article. Some of the letters praised the article. One letter from a former Mormon confirmed the fact that what it said about Mormons was true. Others expressed disappointment and felt that to print the article was a violation of "break down the walls" that had been the 1996 theme of Promise Keepers rallies. Also, some who are currently Mormons responded. One who said that he was a Promise Keeper said he was shocked that Mormons were considered a cult. Another Mormon expressed disappointment that they had printed the article and asked that they discontinue his subscription.

The Editor's Note in response to the article reads:

The straightforward nature of "The Culting of Christianity" may have misled some of our readers to believe we are rejecting people from different religious groups who have shown an interest in Promise Keepers and New Man. The last thing that we want to do is alienate our readers. Our intent was to point out the clear doctrinal differences between orthodox Christianity and other groups and to make an appeal to our readers to consider the key distinctions. Our goal was not to build barriers, but rather to provide information for basic understanding. The truth will prevail; however, we are sorry if the tone of the article came across as harsh and divisive.4 [ Italics his]

We should keep our eyes open to see what the future holds about the relationship between Promise Keepers and Mormons.

There should not be any question about Mormons simply attending Promise Keepers rallies to hear the gospel. However, there would be a problem if Mormons were considered a part of the Christian unity that

Promise Keepers is promoting. Note: It may be of interest that as of March 1, 1997, New Man is no

#### longer associated with Promise Keepers.

### Robert Hicks' book: The Masculine Journey

Some of the strongest attacks on Promise Keepers have been made against the use of Robert Hicks' book, The Masculine Journey, and the study guide, The Masculine Journey: A Promise Keepers Study Guide by Robert Hicks with Dietrich Gruen. The use of this book and study guide has been discontinued. However, since it has been one of the chief areas of concern, we feel that we should give some attention to it.

In order to be fair to Hicks, we must say something about how the book came to be written and his purposes in writing the book. In recent years it seems that many men have lost any real understanding of what it means to be a man or what it means to be masculine. We are all probably aware fact that in the last few decades there have been serious questions raised about what it means to be a woman or what it means to be feminine. As Hicks and others see it, there has also been a similar problem among men.

From this struggle to help men understand what it means to be masculine, Hicks came up with the view that there are six stages in the development of manhood. According to Hicks, these six stages are represented in the Old Testament by six Hebrew words. These stages as represented by their Hebrew words are: (1) Creational Male-Adam: The Noble Savage, (2) The Phallic Male—Zakar: The Mysterious Taskmaster, (3) The Warrior-Gibbor: The Glorious Hero, (4) The Wounded Male-Enosh: The Painful Incongruency, (5) The Mature Man-Ish: The Reborn Ruler, and (6) The Sage—Zaken: The Fulfilled Man.<sup>5</sup>

While there are some criticisms about other things in the book, the major criticism is with the treatment of the "Phallic Male." Hicks has had a ministry to men's groups. He has a great deal of concern about the problems facing men in today's world. He is correct in recognizing that many men's problems are sex related. However, it appears that in the minds of the majority of people he went too far in this chapter. Even if we grant the validity of what he says, much of it should be limited to the office of a trained professional and a person who needs help.

We will look at a few areas of concern. When those who wish to identify with Promise Keepers return home, they organize in small groups with a group leader. At the time Hicks' book was being used, a group leader would take the group through the study guide. During one of the lessons they were to play People Bingo. One of the questions asked was who "is wearing boxer shorts or bikini briefs."6

In the lesson on the Phallic Male, under the section "EXPLORING THE ISSUES WITH OTHER MEN" [capital letters in the book], the third suggestion reads:

- · Our culture has presented many initiation rites, or passages to manhood, that are associated with the phallus. Which ones have you experienced? Do you have a story to share with other men about one such event?
  - When I was potty trained and stopped wetting my bed

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- Pubic hair and growth
- An unfortunate experience with pornography
- My first dating experience
- My first really embarrassing moment with a girl
- The wedding night
- Conceiving my first child
- Other<sup>7</sup>

One area that has caused concern is Hicks' suggestion about celebrating the first experience with sin. He explains:

I'm sure many would balk at my thought of celebrating the experience of sin. I'm not sure how we could do it . But I do know we need to do it. For example, we usually give the teenagers in our churches such a massive dose of condemnation regarding their first experience with sin that I sometimes wonder how any of them could recover. Maybe we could take a different approach. Instead of jumping all over them when they have their first experience with the police, or their first drunk, or their first experience with sex or drugs, we could look at this as a teachable moment and a rite of passage. Is this putting a benediction on sin? Of course not, but perhaps at this point the true elders could come forward and confess their own adolescent sins and congratulate the next generation for being human. Then they could move on to the all-important issues of forgiveness and restoration, but this time on common ground, with the young person as a fellow sinner!8

There has been considerable negative reaction to the following comments about Jesus by Hicks:

I believe Jesus was phallic with all the inherent phallic passions we experience as men. But it was never recorded that Jesus had sexual relations with a woman. He may have thought about it as the movie The Last Temptation of Christ portrays, but even in this movie He did not give in to the temptation and remained true to His messianic course. If temptation means anything, it means Christ was tempted in every way as we are. That would mean not only heterosexual temptation but also homosexual temptation! I have found this insight to be very helpful for gay men struggling with their sexuality."

In fairness to Hicks we must point out that it was his aim to help men cope with the problems of life and to live pure lives. However, it has not been just a few extremists and prudes who have raised objections to his approach. Those in charge of Promise Keepers should have foreseen that

this book and study guide would meet with opposition. When one of the basic aims of a movement is to promote unity, the leaders must consider how what they want to do will be received by the people they want to reach. It should not have been hard to foresee the problems in this case. Note: Promise Keepers is shifting toward working with the existing

men's groups in the local churches. For Free Will Baptist churches that would mean Master's Men groups in churches that have a Master's Men group. Latingout are way not exertised with each they find provident of R only

## Promise Keepers' Position on Homosexuality

Promise Keepers "Homosexuality Statement" reads as follows:

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Promise Keepers shares the same historic stance taken by evangelicals and Catholics that sex is a good gift from God to be enjoyed in the context of heterosexual marriage. We believe that the Bible clearly teaches that homosexuality violates God's creative design for a husband and a wife and that it is a sin (Leviticus 18:22; Romans 1:24-27; 1 Corinthians 6:9-10).

Because we have experienced the love of Christ, we desire to share His love with all men. While we have clear convictions regarding the issue of homosexuality, we invite homosexuals to be recipients of God's mercy, and forgiveness, available to everyone through a personal relationship with Jesus Christ. We therefore support their being included and welcomed in all our events.<sup>10</sup>

The statement is clear and forthright so far as whether homosexuality is considered a sin. The last statement: "We therefore support their being included and welcomed in all our events" is acceptable if it means that homosexuals are welcome to hear the gospel preached. It is not acceptable if it means that they are welcomed as a part of the unity they are seeking to enhance. That, of course, would be true of all sinners. They would not be a part of the unity. We agree that we must let homosexuals know that Jesus loves them and wants to save them.

### Leaders' Claims to be Recipients of Divine Revelation

It is common knowledge that at least three of their leaders are members of the Vineyard Movement. The three are: Randy T. Phillips (President of Promise Keepers), Bill McCartney (Founder of Promise Keepers), and James Ryle (a board member).

Some in the Vineyard Movement claim to have the gift of prophecy and believe that at times God speaks to them by Divine revelation. Of course, the traditional position of Protestantism has repudiated such teaching. It should be pointed out that none of the official documents of the Promise Keepers movement affirms continuing Divine revelation.

On March 18, 1997, Dan Erickson, a staff member from the national office of Promise Keepers met with several department heads and three members (Leroy Forlines, Fred Hall and Paul Harrison) of the Commission for Theological Integrity at our National Offices. The question was raised as to whether some officers or board members of Promise Keepers believed that God spoke to them by Divine revelation. Erickson seemed to think that when they said that God spoke to them they were using the expression the same way preachers among us might use the term. Forlines asked if he could get a signed statement saying that no one officially connected with Promise Keepers believed that God spoke to him by Divine revelation. Erickson said that he could.

Since the request was verbally given, it is possible that it was misunderstood or was not conveyed with exactness. The president of Promise Keepers, Randy T. Phillips sent the following letter to Master's Men general director Jim Vallance.

(See page 39.)

While the letter does not address the question of whether any officer or board member believes that he is a recipient of Divine revelation, it does make it clear that Promise Keepers is not committed to such a position.

## **Positive Observations**

It was felt that there is a real need among men. Promise Keepers was brought into being to meet that need. It is the opinion of many that Promise Keepers is ministering to that need. Most who attend the rallies are strong in their praise of what took place. The reports indicate that the preaching is good. Many men are saved in the rallies.

The following is a summary of the benefits of Promise Keepers:

- 1. Their statement of faith is biblically sound.
- 2. The Seven Promises touch on some important concerns.
- There is sound biblical preaching at conferences and rallies.
- There is an emphasis on holiness and a call to sexual purity. 4.
- 5. In spite of attacks by feminists and homosexuals, they have been unwavering in their commitment.
- 6. Men are challenged to assume a God-given role of leadership in their churches and in their homes.
- 7. There is a strong emphasis for men to go back and serve in their local churches.

# Recommendations

Promise Keepers is a very sensitive issue among many Free Will Baptists. It may be the most sensitive issue ever to be dealt with by this National Association. Probably, everyone who reads this report will have some concern regarding some of what has been pointed out about Promise Keepers. When all is considered, some will likely feel that it further confirms their decision about not becoming involved in Promise Keepers. Others, while sharing that concern, will probably still be inclined to attend and be involved in Promise Keepers.

It is important for those on all sides of the issue to keep in mind that being a Promise Keeper involves much more than attending a rally. It involves making a commitment to the Seven Promises. It also includes becoming involved with others in small groups and pursuing recommended ways of keeping the Seven Promises. Only those who follow through are real Promise Keepers. Attending a Promise Keepers' rally does not make a person a Promise Keeper. Many who attend the rallies do not become Promise Keepers. In view of these observations, some may oppose a person's doing all that would make him a Promise Keeper, but not oppose attendance at a rally.

There are many opinions about Promise Keepers. There may be many reasons that a particular person may not want to attend Promise Keepers rallies. It may be a matter of conviction, or it may simply not appeal to him. Others will want, at least in some measure, to actively oppose Promise Keepers. Among those who attend, some will give a total or near total endorsement to all that happens. Some who attend will have concerns about the movement, but will still choose to be involved. Many will limit their involvement in Promise Keepers, while others will sign a commitment to the Seven Promises and will be involved in the small group meetings on the local level. Some will be low-keyed in their promotion of Promise Keepers, while others may be aggressive.

In light of the study we have made, we make the following recommendations:

## For those who want to be actively involved in issues related to Promise Keepers (either for or against)

- 1. Spend time researching the issue. Be fair in what you say about others and be respectful in the way you say it.
- Document what you say so people can check it out and be guided in doing their own research.
- 3. As much as is reasonably possible, go to original sources rather than quoting second- and third- hand sources.
- 4. Encourage others to do their own research.
- 5. Obey your own conscience and expect others to obey their consciences.
- 6. Try to use Scripture and sound reasoning in attempting to convince other people. Encourage people to think.

# Recommendations for those who want to consider being a Promise Keeper

- 1. Give careful consideration to that which we have pointed out about Promise Keepers.
- Study carefully what is involved in the Seven Promises before you sign promising to keep them. You may have a great appreciation of the basic ideas involved in the promises. But you may not be willing to follow through on the instructions. If that is the case, don't sign them.
- 3. If you should choose to become actively involved,
  - (1) Keep in mind the areas of concern we have addressed.
  - (2) Be sure that you are thoroughly informed on what is involved in Promise Keepers both on the level of rallies and local activities.
  - (3) Share with the appropriate people in the movement what you consider to be valid concerns that people raise.
  - (4) Listen to what those who oppose Promise Keepers are saying, especially those who do it with the right spirit.
  - (5) Encourage those who are in leadership roles in Promise Keepers to listen to the concerns of those critics who are fair-minded.
  - (6) Encourage self-criticism within the movement.

## Those who Lead in Criticism

Organizations, institutions, movements and individuals with a high profile should expect criticism. At the same time there are right ways

and wrong ways, good ways and bad ways to go about the criticism. We believe that the cause of Christ will be better served if those on all sides of an issue faithfully follow the suggestions given below.

## Maintain Integrity.

Criticism of other Christians or Christian organizations should be done with integrity and fairness. We have the same obligation to be honest about areas where we have negative concerns as we do about that which meets our highest approval. God holds us accountable for being honest. The binding demand for honesty is not altered by whether what we are speaking of is good or evil.

Those who feel deeply must be on guard against drawing conclusions without evidence. We may know by discernment that a person, movement or organization is dangerous. Discernment may be an adequate reason for avoiding an involvement with a movement, but it does not qualify us to actively campaign against a movement.

The same can be said about having an acquaintance through excerpts. By reading a few excerpts from what a person has said or excerpts from material that has been approved by an organization, we may decide that we want to distance ourselves from that person or organization. However, reading a few excerpts does not make us an expert witness. A mere excerpt acquaintance with a person's view may lead to a serious misunderstanding of his view. If we start expanding our comments based on excerpts, we will lose our credibility if we show that we misunderstood what he said. Honesty demands that we not make claims of knowledge beyond what the evidence available to us supports. Until we have made an adequate investigation, honesty demands that we avoid dogmatic conclusions.

### Aim to Persuade and Convince.

There is not much controversy these days, but there is a lot of conflict. In a controversy one side states a position and the other side responds to it. Then each side explains why its viewpoint is right and the other side is wrong. Both sides believe that truth exists. In principle, at least, it is possible for the truth to prevail.

Today, once a conflict is started, the tendency is to try to roll out the heavy artillery and blast away the other side, or to piously say, "I don't want to get involved." The tendency is to avoid getting together and by an appeal to Scripture and plain reason try to arrive at a common understanding of what truth is.

Whenever we think something will endanger the doctrinal, moral and spiritual integrity of the church, we have both a right and a responsibility to speak up (Jude 3). However, our aim should be to persuade and convince, not to blast away. Those who expect to take leadership roles in such endeavors must spare no effort in developing an accurate understanding of the issues and the particulars. This will take a great deal of work and study.

When dealing with movements and organizations, we need to use reliable sources of information. We need to give the sources of our information so the reader can check to see if our understanding is correct. We need to be fair to those with whom we differ.

## Look at All Sides of the Problem.

#### Proverbs 26:4 reads:

Answer not a fool according to his folly, lest thou also be like unto him. Proverbs 26:5 reads,

Answer a fool according to his folly, lest he be wise in his own conceit.

One verse tells you not to answer a fool. The other verse tells you to answer a fool. If that be the case, how do you obey these two verses? Obviously you cannot do both of these in every situation. What you have to do is to consider what the greatest risk is. If the greatest risk is that you will be like him, you do not answer him. If the greatest risk is that he will be wise in his own conceit, you do answer him. It will not always be easy to decide which of these to do, but you must do one of them. It is a serious mistake to choose one of these approaches and adopt it as your approach to every situation.

There is an important principle of interpretation for life and thought to be learned here. Some truths cannot be set forth in one principle alone, but must be set forth in two or more principles which counterbalance each other. Here we see tension. There is tension between the different sides or angles of truth. This tension is needed to keep balance. This principle of interpretation guides us in areas where we are dealing with what we might call general truth instead of absolute truth. As is illustrated in Proverbs 26:4 and 5, there is no absolute truth about whether and when to answer fools. This is similar to the principle: "There are two sides to the same coin." Or, "There are many facets of truth." This can be called: The principle of tension and counterbalance.

It is important to remember that there are absolute truths such as the moral teachings of the Ten Commandments. These we are to obey. But there are some areas of life for which we have general principles rather than absolute truths to guide us. In these cases we are, by the help of God, to make wise choices. It is important to remember that on some subjects the truth cannot be set forth in a single statement or principle. We must hear or read a broad range of material on the subject lest our thinking should get out of balance. One of the reasons for so many unresolved conflicts in the church world is that one side of the truth is made into an absolute by some and the other side of the truth is made into an absolute by others.

The Christian must be concerned for doctrinal purity on the one hand and the unity of believers on the other hand. It is not always easy to know how to balance these concerns. In this world there will always be some tension about how we fulfill these responsibilities.

# Avoid Requiring Perfection for Fellowship.

After Israel divided under Rehoboam into the Southern and the Northern Kingdoms, all of the kings of the Northern Kingdom were wicked kings. It was said of several of the kings of the Southern Kingdom he "did that which was right in the sight of the LORD." Then it was said, "But he did not remove the high places." This was said of Asa (1 Kings "But he did not remove the high places." This was said of Asa (1 Kings 15:9-14); Jehoshaphat (1 Kings 22:41:43); Joash (2 Kings 12:2-3); Amaziah (2 Kings 14:1-4); Uzziah (2 Kings 15:1-4); and Jotham (2 Kings 15:32-35). Only Hezekiah (2 Kings 18:1-7) and Josiah (2 Chron. 34:1-7) of the kings in the Southern Kingdom removed the high places.

Of all the kings mentioned above from the Southern Kingdom, except Hezekiah and Josiah, it was said that they did not remove the high places. At the same time it was said that they did that which was right in the sight of the LORD.

**Note:** It should be pointed out that 1 Kings 22:43, in summing up the reign of Jehoshaphat, says that "The high places were not taken away; for the people offered and burnt incense in the high places." However, 2 Chronicles in referring to the early reign of Jehoshephat says, "And his heart was lifted up in the ways of the LORD: Moreover he took away the high places and groves out of Judah," (17:6). It appears that 1 Kings 22:43 is an overall assessment of Jehoshaphat's reign. 2 Chronicles 17:6 refers to what happened early in his reign, but did not last.

nappened early in his reigh, but did hor lash. There are some observations to be made from the fact that the statements: "He did that which was right in the sight of the LORD," and "But he did not remove the high places" were made about the same per-"But he did not remove the high places" were made about the same perber son. Keep in mind that God had instructed the people to tear down the high places (Num. 33:52 and Deut. 33:29).

nigh places (Norm, 30.32 and boar of a proving that even though they did not The first observation to be made is that even though they did not remove the high places that did not keep them from receiving the overall evaluation: "He did that which was right in the sight of the LORD." This evaluation is given of Joash, Amaziah, Uzziah, and Jotham in 2 Chronicles without even explaining that they did not remove the high places. The second observation is that even though the good evaluation was given of each of these, there was no cover up made of their gross error in not removing the high places.

There are some lessons to be learned from these observations. The first lesson is that if a person or movement has a good overall evaluation, we do not need to reject the person or movement because there are flaws present. The second lesson is that though a person or movement may be given the overall evaluation of good, we do not let that keep us from calling attention to faults that may be present.

us from calling allerhiof to taolis individual to provide provide after the time of The downward slide in the Southern Kingdom after the time of Jehoshaphat can in many ways be laid at the feet of Jehoshaphat. In addition to the fact that he did not remove the high places, he made an alliance with the wicked King Ahab of the Northern Kingdom. Though not failing to point out his sins, in sizing up his reign the Scripture says, "And he walked in the way of Asa his father, and departed not from it, doing that which was right in the sight of the LORD" (2 Chron. 20:32).

It is important for us to observe that while Ahab is rejected in Scripture, Jehoshaphat is not. Jehoshaphat is criticized. He made some serious mistakes. The history of Judah following the reign of Jehoshaphat gives evidence that his mistakes had serious negative consequences. But in spite of the seriousness of his mistakes, God still gives a positive assessment of Jehoshaphat.

It is a mistake to reject Jehoshaphat. It is also a mistake to fail to point out his mistakes and their negative consequences.

The biblical treatment of Jehoshaphat and Ahab furnishes a model for us to follow. If a person, institution, or movement is heretical, it should be rejected. If it is right on basic theology, but has serious flaws it should be criticized. The seriousness of its errors should be pointed out. Correction should be sought, but it should not be rejected. The flaws may be of such a nature that we limit our involvement, or we may choose not to get involved, but we do not reject it. We seek to correct, but not destroy. In such cases we need to ask are we dealing with Ahab or are we dealing with Jehoshaphat? When we are dealing with Jehoshaphat, we do not help the cause of Christ by overlooking his faults and errors. The same could be said of Asa, Joash, Amaziah, Uzziah, and Jotham.

There should be no question about separation from those who are heretical in their theology (Romans 16:17-18; 2 Corinthians 6:14-17; Galatians 1:8-9; 2 Timothy 3:1-5; and 2 John 7-11). When we go further than the teaching of these verses in drawing the lines of separation, we will not be able to agree on the point where separation is considered to be either necessary or wise.

We present this report to you for your consideration.

## Endnotes

- E. Glenn Wagner, The Awesome Power of Shared Beliefs (Dallas: Word, 1995) 180-181.
- Bill McCartney "A Man and His Brothers," in Seven Promises of a Promise Keeper (Colorado Springs: Focus on the Family, 1994) 161-162.
- Deborah Kovach Caldwell, Dallas Morning News, in "Catholic men eye Promise Keepers, Form Own Group" The Birmingham News 29 Nov. 1996.
- <sup>4</sup> "Letters" in New Man (January/February 1997).
- <sup>5</sup> Robert Hicks, The Masculine Journey (Colorado Springs: NAVPRESS, 1993) from the Table of Contents.
- <sup>6</sup> Robert Hicks with Dietrich Gruen, The Masculine Journey: A Promise Keepers Study Guide (Colorado Springs: NAVPRESS, 1993) 16.
- <sup>7</sup> Hicks and Gruen 33.
- <sup>8</sup> Hicks 177.
- <sup>9</sup> Hicks 181.
- <sup>10</sup> From a copy of "PK PROMISE KEEPERS, HOMOSEXUALITY STATEMENT."

Clearly, Christian men have an unprecedented opportunity to seize this moment and make a difference for Jesus Christ. We believe that God wants to use Promise Keepers as a spark in His hand to ignite a nationwide movement calling men from all denominational, ethnic, and cultural backgrounds to reconciliation, discipleship, and godliness.



# MISSION STATEMENT

Promise Keepers is a Christ-centered ministry dedicated to uniting men through vital relationships to become godly influences in their world.

A sovereign move of God's Spirit is stirring the hearts of men. In a world of negotiable values, confused identities, and distorted priorities, men are encountering God's Word, embracing their identities as His sons, and investing in meaningful relationships with God, their families and each other.

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# Seven Promises of a Promise Keeper

#### Promise #1

A Promise Keeper is committed to honor Jesus Christ through worship, prayer, and obedience to His Word in the power of the Holy Spirit.

#### Promise #2

A Promise Keeper is committed to pursue vital relationships with a few other men, understanding that he needs brothers to help him keep his promises.

#### Promise #3

A Promise Keeper is committed to practice spiritual, moral, ethical, and sexual purity.

#### Promise #4

A Promise Keeper is committed to build strong marriages and families through love, protection, and biblical values.

#### Promise #5

A Promise Keeper is committed to support the mission of his church by honoring and praying for his pastor and by actively giving his time and resources.

#### Promise #6

A Promise Keeper is committed to reach beyond any racial and denominational barriers to demonstrate the power of biblical unity.

#### Promise #7

A Promise Keeper is committed to influence his world, being obedient to the Great Commandment (Mark 12:30-31) and the Great Commission (Matthew 28:19-20).

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# PROMISE KEEPERS

## STATEMENT OF FAITH

- We believe that there is one God, eternally existing in three persons: the Father, the Son, and the Holy Spirit.
- We believe that the Bible is God's written revelation to man, and that it is verbally inspired, authoritative, and without error in the original manuscripts.
- 3. We believe in the deity of Jesus Christ, His virgin birth, sinless life, miracles, death on the cross to provide for our redemption, bodily resurrection, and ascension into heaven, present ministry of intercession for us, and His return to earth in power and glory.
- We believe in the personality and deity of the Holy Spirit, that he performs the miracle of the new birth in unbelievers and indwells believers, enabling them to live godly lives.
- 5. We believe that man was created in the image of God, but because of sin, was alienated from God. Only through faith, trusting in Christ alone for salvation which was made possible by His death and resurrection, can that alienation be removed.



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#### STATEMENT OF FAITH

1. We believe that there is one God<sup>1</sup> eternally existing<sup>2</sup> in three persons: The Father, the Son, and the Holy Spirit.<sup>3</sup>

<sup>1</sup> Deut. 6:4	Hear, O Israel: The Lord our God, the Lord is one.
I Cor. 8:4	So then, about eating food sacrificed to idols: We know that an idol is nothing at all in the world and there is no God but one.
<sup>2</sup> Psalm 90:2	From everlasting to everlasting, you are God.
I Tim. 1:17	Now to the King eternal, immortal, invisible, the only God, be honor and glory for ever and ever. Amen.
<sup>3</sup> Matt. 28:19	Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit.
2 Cor. 13:14	May the grace of the Lord Jesus Christ, and the love of God, and the fellowship of the Holy Spirit, be with you all.
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2. We believe that the Bible is God's written revelation to man<sup>1</sup> and that it is verbally inspired<sup>2</sup>, authoritative<sup>3</sup>, and without error in the original manuscripts<sup>4</sup>.

Above all, you must understand that no prophecy of Scripture came about by the prophet's own interpretation. For prophecy never had its origin in the will of man, but men spoke from God as they were carried along by the Holy Spirit.
All Scripture is God-breathed and is useful for teaching, rebuking, correcting, and training in righteousness.
I warn everyone who hears the words of the prophecy of this book: If anyone adds anything to them, God will add to him the plagues described in this book. And if anyone takes words away away from this book of prophecy, God will take away from him his share in the tree of life and in the holy city, which are described in this book.

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<sup>4</sup> John 17:17 Sanctify them by the truth; your word is truth.

Matt. 5:17-18 Do not think that I have come to abolish the Law or the Prophets; I have not come to abolish them but to fulfill them. I tell you the truth, until heaven and earth disappear, not the smallest letter, not the least stroke of a pen, will by any means disappear from the Law until everything is accomplished.

3. We believe in the deity of Jesus Christ<sup>1</sup>, His virgin birth<sup>2</sup>, sinless life<sup>3</sup>, miracles<sup>4</sup>, death on the cross to provide for our redemption<sup>5</sup>, bodily resurrection and ascension into heaven<sup>6</sup>, present ministry of intercession for us<sup>7</sup>, and His return to earth in power and glory<sup>8</sup>.

<sup>1</sup> John 1:1	In the beginning was the Word, and the Word was with God, and the Word was God.
Col. 2:9	For in Christ all the fullness of Deity lives in bodily form.
<sup>2</sup> Matt. 1:23	The virgin will be with child and will give birth to a son, and they will call him Immanuel — which means God with us.
<sup>3</sup> Heb. 4:15	For we do not have a high priest who is unable to sympathize with our weaknesses, but we have one who has been tempted in every way, just as we are — yet without sin.
<sup>4</sup> Acts 2:22-23	Men of Israel, listen to this: Jesus of Nazareth was a man accredited by God to you by miracles, wonders and signs, which God did among you through him, as you
	yourselves know. This man was handed over to you by God's set purpose and foreknowledge; and you, with the help of wicked men, put him to death by nailing him to the cross.
<sup>5</sup> I Pet. 3:18	For Christ died for sins once for all, the righteous for the unrighteous, to bring you to God. He was put to death in the body but made alive by the Spirit.
I John 1:7	The blood of Jesus, his Son, purifies us from all sin.
<sup>6</sup> I Cor. 15:4	that he was buried, that he was raised on the third day according to the Scriptures.
Mark 16:19	After the Lord Jesus had spoken to them, he was received up into heaven, and sat down at the right hand of God.
<sup>7</sup> Heb. 7:25	Therefore he is able to save completely those who come to God through him, because he always lives to intercede for them.

<sup>8</sup> Matt. 24:30

At that time the sign of the Son of Man will appear in the sky, and all the nations of the earth will mourn. They will see the Son of Man coming on the clouds of the sky, with power and great glory.

4. We believe in the personality<sup>1</sup> and deity<sup>2</sup> of the Holy Spirit, that He performs the miracle of new birth in an unbeliever<sup>3</sup> and indwells believers, enabling them to live a godly life<sup>5</sup>.

<sup>1</sup> I Cor. 2:10-11	but God has revealed it to us by his Spirit. The Spirit searches all things, even the deep things of God. For who among men knows the thoughts of a man except the man's spirit within him? In the same way no one knows the thoughts of God except the Spirit of God.
I Cor. 12:11	All these are the work of one and the same Spirit, and he gives them to each one, just as he determines.
Eph. 4:30	And do not grieve the Holy Spirit of God.
<sup>2</sup> Acts 5:3-4	Then Peter said, "Ananias, how is it that Satan has so filled your heart that you have lied to the Holy Spirit? You have not lied to men but to God."
<sup>3</sup> Titus 3:5	he saved us, not because of righteous things we had done, but because of his mercy. He saved us through the washing of rebirth and renewal by the Holy Spirit.
<sup>4</sup> I Cor. 6:19	Do you not know that your body is a temple of the Holy Spirit, who is in you, whom you have received from God? You are not your own.
<sup>5</sup> Eph. 5:18	be filled with the Spirit
Gal. 5:16	So I say, live by the Spirit, and you will not gratify the desires of the sinful nature.
Gal. 5:22-23	But the fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, gentleness, self-control.

5. We believe that man was created in the image of God<sup>1</sup>, but because of sin<sup>2</sup>, was alienated from God<sup>3</sup>. Only through faith<sup>4</sup>, trusting in Christ alone<sup>5</sup> for salvation which was made possible by His death<sup>6</sup> and resurrection<sup>7</sup>, can that alienation be removed.

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<sup>1</sup> Gen. 1:27	So God created man in his own image, in the image of God he created him; male and female he created them.
<sup>2</sup> I John 3:4	Everyone who sins breaks the law; in fact, sin is lawlessness.
Rom. 3:23	for all have sinned and fall short of the glory of God
<sup>3</sup> Rom. 6:23	For the wages of sin is death
Isaiah 59:2	But your iniquities have separated you from your God; your sins have hidden his face from you, so that he will not hear.
<sup>4</sup> Eph. 2:8-9	For it is by grace you have been saved, through faith — and this not from yourselves, it is the gift of God — not by works, which God prepared in advance for us to do.
Phil. 3:9	and be found in him, not having a righteousness of my own that comes from the law, but that which is through faith in Christ — the righteousness that comes from God and is by faith.
Rom. 3:28	For we maintain that a man is justified by faith apart from observing the law.
<sup>5</sup> John 14:6	Jesus answered, "I am the way, and the truth, and the life. No one comes to the Father, except through Me."
Acts 4:12	Salvation is found in no one else, for there is no other name under heaven given to men by which we must be saved.
I Jn. 5:11-12	And this is the testimony: God has given us eternal life, and this life is in his Son. He who has the Son has life; he who does not have the Son of God does not have life.
<sup>6</sup> Rom. 3:24	and are justified freely by his grace through the redemption that came by Christ Jesus.
Rom. 5:8	But God demonstrates his own love for us, in this: While we were yet sinners, Christ died for us.
John 3:16	For God so loved the world, that he gave his one and only Son, that whoever believes in him shall not perish, but have eternal life.
Eph. 1:7	In Him we have redemption through His blood, the forgiveness of sins, in accordance with the riches of God's grace.
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7 I Cor. 15:3-8

For what I received I passed on to you as of first importance: that Christ died for our sins according to the Scriptures, and that he appeared to Peter, and then to the Twelve. After that, he appeared to more than five hundred of the brothers at the same time, most of whom are still living, though some have fallen asleep. Then he appeared to James, then to all the apostles, and last of all he appeared to me also, as to one abnormally born.

All Scripture references are taken from the New Internation Version (NIV).

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## HISTORY AND MISSION OF PROMISE KEEPERS

#### The History of Promise Keepers

#### March 20, 1990: The Birth of an Idea

Bill McCartney, head football coach for the University of Colorado, and Dr. Dave Wardell traveled to a Fellowship of Christian Athletes banquet in Pueblo, Colorado. In the context of praying and worshipping together, Coach asked Dave, "What do you feel is the most important factor in changing a man spiritually, from immaturity to maturity?"

Dave immediately replied, "Discipleship."

Coach then shared how there is a special dynamic when men come together to honor Jesus Christ. He envisioned a gathering of 50,000 men at the University of Colorado's Folsom Field for training and teaching on what it means to be godly men. He was imagining a revival among Christian men who were willing to take a stand for God in their marriages, families, churches, and communities. The two elements of *revival* and *discipleship* became the foundation and focus of Promise Keepers.

#### Spring/Summer 1990: The Core Group

Dave and Coach met weekly in March and April of 1990 to pray and petition God for direction concerning these large gatherings of men. Chuck Lane, who was working with Campus Crusade, and Dan Schaffer, who had discipled men for years, later joined Bill and Dave for these prayer meetings. Dave, Dan, and Chuck each brought to this initial core group experience and gifts in discipling men one-on-one. They began to model one of Promise Keepers' core values -- the men's small group.

#### 1990 Men's Gathering

In July 1990 seventy-two friends and associates of the core group gathered at a local church to discuss a conference for the men of Colorado. The name Promise Keepers evolved out of Coach Mac's messages given to a number of churches along the Front Range of Colorado. His theme was "personal integrity." By definition, integrity is comprised of six components: (1) utter sincerity, (2) honesty, (3) candor, (4) not artificial, (5) not shallow, (6) no "empty promises." Additionally, the board committed to pray and fast on Wednesdays for a men's conference in July, 1991.

#### Promise Keepers '91: Where Are The Men?"

The first conference was a success as 4200 men gathered at the University of Colorado Events Center. This conference was conducted entirely by volunteers. The men who attended were each challenged to bring 12 others to the next year's conference.

#### Field Ministry Developed

Following Promise Keepers '91, the Field Ministry Team strategically reached out to churches throughout Colorado. Two ministries were developed: the Point Man and Ambassador. The Point Man ministry grew the first year to approximately 1,000 participating churches. Another core value of Promise Keepers was established – men's ministries in the local church.

During this year, Dr. James Dobson of Focus on the Family promoted Promise Keepers '92, and Promise Keepers witnessed extraordinary constituent growth. The board and staff planned for a two-day men's conference and a three-day leadership conference for 1992.

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## Promise Keepers '92: What Makes A Man?

Fifteen-hundred pastors and lay leaders gathered for the first National Leadership Conference, and 22,000 men from virtually very state in the nation convened at Folsom Field at the University of Colorado for the first National Men's Conference. A Staff of five people and hundreds of volunteers made this possible. During this conference, the mandate was issued for men to pursue reconciliation across racial and

## Promise Keepers '93: Face To Face

The initial goal of Promise Keepers to fill C.U.'s Folsom Field with 50,000 men gathered to honor Jesus Christ and to learn more about becoming godly men was realized at Promise Keepers '93. Men from every state in the nation and 16 foreign countries came to Boulder. In addition, over 3,000 pastors and lay leaders gathered for the second National Leadership Conference.

Since then, God has expanded our vision to gather men in stadiums throughout the nation. More than events, we believe that God wants Promise Keepers conferences to be a spark in His hand to ignite a nationwide movement calling men to reconciliation, discipleship, and godliness.

The Field Ministry Staff at Promise Keepers continues to train men throughout the nation in men's small group dynamics and in developing effective men's ministries, with a special emphasis on racial and

# Promise Keepers '94: Seize The Moment

This year brought an increase in our conference schedule to include, Anaheim, CA; Boise, ID; Indianapolis, IN; Denton, TX; and Portland, OR; in addition to the regular Boulder conferences. Over 230,000 men were able to attend these sold-out events, bringing honor to Jesus Christ and reaching out through teaching and worship to encourage the men of our world to make a decision now to become godly

# **Mission Statement**

Promise Keepers is a Christ-centered ministry dedicated to uniting men through vital relationships to become godly influences in their world.

A sovereign move of God's Spirit is stirring the hearts of men. In a world of negotiable values, confused identities, and distorted priorities, men are encountering God's Word, embracing their identities as His sons, and investing in meaningful relationships with God, their families and each other.

Clearly, Christian men have an unprecedented opportunity to seize the moment and make a difference for Jesus Christ. We believe that God wants to use Promise Keepers as a spark in His hand to ignite a nationwide movement calling men from all denominational, ethnic, and cultural backgrounds to reconciliation, discipleship, and godliness.

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## **Our Statement of Faith**

1. We believe that there is one God eternally existing in three persons: the Father, the Son, and the Holy Spirit.

2. We believe that the Bible is God's written revelation to man and that it is verbally inspired, authoritative, and without error in the original manuscripts.

3. We believe in the deity of Jesus Christ, His virgin birth, sinless life, miracles, death on the cross to provide for our redemption, bodily resurrection and ascension into heaven, present ministry of intercession for us, and His return to earth in power and glory.

4. We believe in the personality and deity of the Holy Spirit, that He performs the miracle of new life in an unbeliever and indwells believers, enabling them to live a godly life.

5. We believe that man was created in the image of God, but because of sin, was alienated from God. That alienation can be removed only by accepting through faith God's gift of salvation which was made possible by Christ's death.

## **Our Statement of Financial Integrity**

As a rapidly growing Christian ministry, Promise Keepers is dedicated to maintain financial integrity at all times. Despite the increasing pressure of providing services to men and of providing resources to our staff, we consistently affirm God's grace in all that we do. We acknowledge His favor in this growth and endeavor to be faithful stewards of all His provisions.

Jesus admonished us to let our "yes" be "yes" and our "no" be "no." This simple but profound statement is at the heart of our commitment to financial integrity. To the best of our ability, we are committed to dealing honestly and fairly with other organizations, properly recording transactions according to accepted accounting principles and making our annual financial statements available to interested parties.

In order to facilitate this, we are committed to maintaining adequate staff and resources. Further, due to the increasingly complex regulatory environment in which we operate, we are committed to making ourselves accountable to independent experts.

We have engaged the audit firm of Capin, Crouse & Co. to perform our annual audit. We have also made ourselves accountable to the Evangelical Council for Financial Accountability (ECFA). As members of ECFA, we will fully comply with their standards and guidelines. Membership in this organization represents the highest level of financial responsibility for the evangelical community of ministries.

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#### Promise Keepers:

We base our commitment to become promise keepers in the covenant-keeping nature of God.

God is not a man, that he should lie, nor a son of man, that he should change his mind. Does he speak and then not act? Does he promise and not fulfill? (Numbers 23:19)

The Lord is faithful to all his promises and loving toward all he has made. (Psalms 145:13)

God is our model. Consequently, a promise keeper chooses to reflect the trustworthy nature of his Lord. This character is summed up in the word integrity. Integrity by definition is a "firm adherence to a code of moral values." Actually, one could say that a man in the process of becoming a man of integrity is a Promise Keepers.

Wives, children, churches, and communities all seem to agree that what we desperately need today are men who are promise keepers: men who won't compromise the truth, men who are true to their word, men who are trustworthy. This is why we have chosen Promise Keepers as the name of this ministry.

#### Christ-centered ministry:

We adhere to the foundational truths of historic Christianity which are centered in the person and work of Jesus Christ. Above all else, we are devoted to honor Him in our gatherings, bringing prominence to His name. "For no matter how many promises God has made, they are 'Yes' in Christ" (2 Corinthians 1:20). Additionally, we are committed to the absolute, unchanging directives in God's written Word.

Dedicated to uniting men through biblical reconciliation:

Throughout the pages of scripture, God expresses His love to nations and individuals who were alienated from Him. These stories reveal God seeking out His enemies with the intention of restoring fellowship with them. That's what biblical reconciliation is: the process of two previously alienated parties coming to peace with each other.

Because God has reconciled us to Himself through Jesus Christ, we can reconcile with each other, not counting our offenses against one another. The scope of reconciliation, then, includes unbeliever to God, man with himself, brother to brother, man to woman, spouse to spouse, parent with child, child with parent, church to church, and people-groups to people-groups.

Biblical reconciliation is greater than humanistic unification and more powerful than political equality. It means that we allow God to replace our personal prejudice with His perspective and compels us to accept the essential value of every believer, understanding that we need each other to be complete. Reconciliation requires that we come together in our common poverty, weakness and sin, in order to receive God's riches, strength and grace. Our unity and common labor are a testimony to the power of Jesus Christ to break down racial and denominational divisions. Biblical passages in support of reconciliation include I John 4:19-21, John 17:20-23, Ephesians 2:13-16, and II Corinthians 5:18-19.

Promise Keepers is committed to encourage relationships that facilitate reconciliation. For too long the body of Christ has been divided. We believe that now is the time to come together and genuinely demonstrate biblical unity.

#### Through vital relationships:

Biblical unity spawns vital relationships: life changing, interdependent, living, dynamic, face to face covenant relationships. Through vital relationships we can embrace one another's pains and triumphs. By this we express our honor for one another as equals while respecting our diverse heritages. We believe that vital relationships among men are the foundation for helping one another become promise keepers. We contend that this is best accomplished when a small group of men agree to pursue God-face to face, shoulder to shoulder, and back to back-and establish covenant relationships with one another to affirm, to be available for, study God's word with, and to pray for each other, to be honest with each other, and to be accountable to each other.

#### To become godly men:

Because God does not default on His promises, through His power we have the resources to make and keep Spirit-led, biblically based promises.

His divine power has given us everything we need for life and godliness through our knowledge of Him who called us by His own glory and goodness. Through these he has given us His very great and precious promises, so that through them you may participate in the divine nature and escape the corruption in the world caused by evil desires. (2 Peter 1:3-4)

With this understanding, Promise Keepers is dedicated to calling men to the ongoing process of godliness.

#### Influencing their world:

Promise Keepers heeds Christ's directive to be "the salt" and "the light" of the world (Matthew 5:13-14). We are committed to motivating men to "call on the name of the Lord and serve Him shoulder to shoulder" (Zephaniah 3:9), thus advancing the Kingdom. We believe that men can significantly influence their world for Jesus Christ by making and keeping promises that last a lifetime.

# Seven Promises of a Promise Keeper

- 1. Honoring Jesus Christ through prayer, worship, and obedience to His Word, in the power of the Holy Spirit
- 2. Pursuing vital relationships with a few other men, understanding that he needs brothers to help him keep his promises
- 3. Practicing spiritual, moral, ethical, and sexual purity
- 4. Building strong marriages and families through love, protection, and biblical values
- 5. Supporting the mission of his church by honoring and praying for his pastor and by actively giving his time and resources
- 6. Reaching beyond any racial and denominational barriers to demonstrate the power of biblical unity
- 7. Influencing his world, being obedient to the Great Commandment (Mark 12:30-31) and the Great Commission (Matthew 28:19-20)

#### **Our Six Primary Resources**

As a ministry, we intend to serve the leadership of local churches and their men by offering six resources that are designed to help men become promise keepers.

- Conferences: These catalytic events (which include Leadership Conferences) unite men to honor Jesus Christ in the context of celebration, providing motivation, teaching, and fellowship with men of diverse heritages.
- Educational Services: These leadership seminars train pastors and leaders to equip their men to become promise keepers.
- 3. Field Ministry: Our field ministry team, including Ambassadors on the local level, is available to assist Point Men to develop men's ministries in their local churches.
- 4. Productions: This resource includes all forms of media audio and video.
- 5. Publications: Includes all written resources.
- Products: This resource serves any constituent or church which request Promise Keepers informational materials, products, or resources.

#### **Our Primary Result**

Our primary result is men who are willing to make a life-long commitment to become a *promise keeper*. We are seeking men who understand that becoming a promise keeper is a process and who acknowledge the grace and strength available through Jesus Christ.

By God's grace, the end result will be a world-wide movement of men who have been stirred by God to pray, repent of their sins, reconcile to God and others, grow in understanding of His Word, walk in newness of life, and advance the Good News of Jesus Christ. That means revival!

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## BOARD OF DIRECTORS

Bishop Phillip H. Porter - Chairman of the Board - Senior Pastor at All Nations Pentecostal Center (Church of God in Christ)-Aurora, CO; has been active for many years in civil rights organizations.

Dick Blair - Co-Chairman, Finance Committee - former owner and CEO of Colorado Aero Tech; devotes most of his time to ministry work such as Friends In Transition, Harvest Foundation Ministry, and Promise Keepers.

Ron Blue - Founder, Ronald Blue & Co. (financial planning firm), Atlanta, GA; former Administrative Vice President of Leadership Dynamics International; author of six books on personal finance; also serves on the Board of Directors for Insight for Living, Family Research Council, and Campus Crusade for Christ International.

Huron Claus - North American Director, CHIEF, Inc., Phoenix, AZ; partnership with 50 different evangelical denominations and mission agencies working with Native American people; ministers internationally through cultural exchange; former Executive Board member for the Arizona Association of Evangelicals.

Dr. Jack Hayford - Senior Pastor, Church On The Way (First Foursquare), Van Nuys, CA; popular conference speaker who has authored more than 20 books and written hundreds of hymns and songs; also serves on the Board of Directors for National Religious Broadcasters and World Impact.

Dr. Howard Hendricks - Chairman, Center for Christian Leadership, Dallas Theological Seminary, Dallas, TX; pastor for 14 years; author of 11 books, and producer of five films; former chaplain for the Dallas Cowboys.

E. Peb Jackson - Senior Vice President of Public Affairs for Young Life, Colorado Springs, CO; previously with Focus on the Family, both on its board and as a staff member; trained at Azusa Pacific University with graduate work at Claremont and California State University.

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#### Promise Keepers Board of Directors, page 2

Bill McCartney - Founder - former Head Football Coach at University of Colorado; awards include "Kodak Coach of the Year" - AFCA, "Bear Bryant Coach of the Year" -FWAA, Walter Camp Foundation Coach of the Year, UPI Coach of the Year, and threetime Big Eight Conference Coach of the Year; autobiography entitled From Ashes To Glory (Thomas Nelson, 1995).

Dr. Jesse Miranda - Associate Dean - Urban and Multi-Cultural Affairs, Haggard School of Theology-Azusa Pacific University, Azusa, CA; President and founding member of Alianza de Ministerios Evangélicos Nacionales (AMEN-Alliance of Transnational Evangelical Ministries); well-known educator, author and speaker.

George Morrison - Chairman, Program Committee - Senior Pastor at Faith Bible Chapel, Arvada, CO; author of *If It's Not Broken, Break It* (Vincom, 1992); frequent speaker at conferences across the nation and overseas.

Gary J. Oliver, Ph.D. - Clinical Director, Southwest Counseling Associates, Littleton, CO; advanced degrees include M.Div. and Th.M. as well as an M.A.; 25 years as a Christian counselor; author of *Real Men Have Feelings Too* (Moody, 1993) and several other books; host of national radio program "Confident Living"; popular speaker.

Sid Overton - Secretary/Treasurer - Denver attorney, legal advisor for Promise Keepers.

Hank Peters - Chairman of the Board of Day, Peters & Co.; extensive business experience; formerly worked with American Resource for Missions and Youth With A Mission.

David Roadcup - Vice Chairman of the Board - Atlanta, GA; has served as a full-time pastor since 1969 with special ministry in discipleship, marriage, home and family issues, and Christian discipline.

James Ryle - Pastor of Boulder Valley Vineyard since 1982; author of *Hippo in the Garden*, and *A Dream Come True* (Creation House); Chaplain for University of Colorado Buffaloes football team; popular conference speaker in U.S. and abroad; is married and the father of four.

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## STATEMENT OF FINANCIAL INTEGRITY

As a rapidly growing Christian ministry, Promise Keepers is dedicated to maintain financial integrity at all times. Despite the increasing pressure of providing services to men and of providing resources to our staff, we consistently affirm God's grace in all that we do. We acknowledge His favor in this growth and endeavor to be faithful stewards of all His provisions.

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National Office \$ P.O. Box 103001 \$ Denver, CO 80250-3001 \$ Phone (303) 964-7600 \$ Fax (303) 433-1036

## **General Response to Questions about Conference Finances**

By Dave Teraberry Vice President, Administrative Services

We sometimes receive questions relating to the propriety of the prices charged for conference registrations. In partial response to these questions, Promise Keepers contracted our independent auditors, Capin, Crouse & Co., to review our costs related to our conferences in 1994. Attached, as an addendum to this document, is the resulting *Schedule of Conference Activity* which defines our 1994 revenues and costs for conferences.

(Please note: This separate audit of strictly conference costs is not required of us by either the I.R.S. or the Evangelical Council for Financial Accountability. It was done in 1994 to facilitate a better understanding of the costs involved. We make current *Financial Statements* available every year upon request; however, the attached addendum from 1994 is the most-current, specific *Schedule of Conference Activity* available. While the numbers for 1995 and subsequent years will understandably differ, the general conclusion will remain the same: the overwhelming majority of conference fees go directly towards conference expenses.)

The purpose of this paper is to explain the thinking behind our pricing structure.

#### How does Promise Keepers set the prices charged for attendance?

It is our goal that the conferences should at least pay for themselves and at best provide a surplus to help offset other ministry expenses. It is also our goal that the price be kept as low as possible in order that the fewest potential number might be precluded from coming. Promise Keepers is further committed to provide scholarships to a significant percentage of attendees that would otherwise be unable to attend a conference due to insufficient financial resources. Therefore a portion of the price charged to most attendees is used to offset the inability of some to pay the full amount needed. Given these mixed objectives, the process of determining an exact dollar amount can be affected by many factors.

In setting fees, one important point to consider is that the vast majority of the expenses incurred for a conference are fixed expenses. For example, the stage is not halved in size or cost if the conference has 30,000 attendees rather than 60,000. The point is that the fixed expenses must be absorbed by the expected number of attendees. If we are confident that 40,000 will come and we can cover the expenses with that number of attendees, then we have been good stewards. If we leave ourselves short, we have damaged not only the ministry but also its future.

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To be responsible with God's resources, we must use conservative figures in planning attendance at an event. Naturally, we have been humbled (and awed) that He has seen fit to exceed our wildest attendance expectations. Nevertheless, it would be irresponsible of us to simply assume that every event will be filled — especially in light of our ongoing expansion to new regions.

To sum up, although conference revenues are very good they are probably not quite as favorable as perceived. Further, the expenses are high and they must be covered by a sober and conservative estimate of expected attendees. Our fundamental price structure for a conference is set largely on these factors.

There are several other logical viewpoints that we might take in setting fees. One would be the "value received" perspective. In any assessment of an item or service, the first notion of fairness hinges on what one considers to be valuable. There are several distinct and unrelated observations that could be made in this regard.

First of all, value is a *subjective* criterion. Where one individual might pay a significant amount for an older "classic" car, another would view it as a potentially frivolous use of those same resources. In other words, the value to one is not equivalent to the value to another. Because value is a subjective measurement, there will inevitably be some individuals that feel that they received more than fair value while other individuals despite having been to exactly the same conference under exactly the same physical surroundings and general circumstances — may view it as less valuable. Because of this, it is very difficult to take isolated comments and determine whether or not the value received is "fair." What other measurement that might be used that would be more objective?

One possible measure would be to compare the cost of the event with similar types of events. Admittedly, this is a difficult measure since no two events are exactly the same. In light of this, what might you be willing to pay to attend a conference with one major speaker or possibly a music group?

In a very informal analysis, it would appear that the costs would likely range from \$20 to \$35. But do remember that this is for a single group or speaker and no food. It also would not generally include a worship tape or an after-conference highlight tape as added for 1996. In other words, given the items that are provided — including food, an audiotape, and a video — and given the number and quality of the speakers and performers involved in any given event, the price charged would seem to be very reasonable.

Another measure that we might employ would be to consider the price on a pure supply and demand basis. In other words, we are currently turning men away from the stadium since demand exceeds the supply of seats at most locations. From a purely commercial perspective, the rational organization would set the price at a level at which the stadiums would continue to be full but without any unmet demand. In other words, from this more objective measure of pure supply and demand, it is clear that the price is set too low. The "right" price would not have any unmet demand given a fixed supply.

For the sake of clarity, let me state that registration costs are *not* set according to the "highest price that can be obtained and still fill stadiums." Promise Keepers is not a commercial venture; we are not looking to maximize revenues given any level of demand. Yet it is a vital element in understanding whether or not the price charged is fair and reasonable. Based on the clear feedback that we receive, the vast majority of men who have attended an event do feel as though they received fair value.

Promise Keepers is not about stage shows or entertainment. We believe that God has called us to simply provide a platform for Him to work by His Spirit. The general consensus seems to confirm that this is exactly what is happening. The fundamental purpose of *any* charge is to cover the expenses that are necessarily incurred in providing that platform. But it does leave one remaining issue that needs to be addressed.

#### Guidelines for Using "Surplus" Revenue from Conferences

If conferences represented the totality of our ministry, it would be reasonable for us to absorb any conference shortages through gifts and revenues. However, we believe the Lord has impressed on us the need to *seize the moment* — to support the <u>increasing</u> <u>momentum</u> that He is building through Promise Keepers and other organizations. Thus, conferences must be fully self-supporting and thereby free up contributions and other revenues to fund the growth of the ministry.

The more fundamental issue is financial integrity and use of ministry funds. Promise Keepers is a 501(c)(3) organization under the guidelines set forth by the Internal Revenue tax code. With this comes certain oversight and some definition of propriety with regard to the use of ministry funds. But we have gone further than this.

We have chosen to become members of the Evangelical Council for Financial Accountability (ECFA). The ECFA has further requirements including a full and independent audit on an annual basis by a qualified outside auditor. The audit, ECFA requirements, and corresponding reporting provide a structure of accountability that ultimately benefits you as our constituent.

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We believe strongly that the issue is ultimately not about any financial surplus that may or may not be generated by the conferences. The real issue has far more to do with what is done with the financial resources of Promise Keepers — regardless of how they were generated. On this point let me be clear.

We have stated publicly on many occasions that we *are* soliciting "excess" funds for Promise Keepers. We have been equally clear that our intent in doing this is to continue to fuel the dynamic growth that we have seen to date. The purpose of fostering this dynamic growth is a direct result of our belief that God is using Promise Keepers (among other ministries) to reach the men of this nation and, we hope, the world. It is our clear goal and desire to work with you to <u>seize the moment</u>!

There are many other ministry activities that would not be possible without adequate funding. For example, our heartfelt desire is to see men keeping their promises and we believe this can only happen (long term) in the environment of the local church. Promise Keepers finances training, resources, and a significant network of state offices and volunteers to facilitate this vision.

Financial resources provided through purchases, conference fees, and contributions also allow us to publish newsletters and other resources, publish information on our world wide web site, launch our radio program, hold local meetings aimed at uniting the Christian community by breaking down racial and denominational barriers, promote local communities through our serve the cities project, and many similar activities.

Through you, the Lord will provide a surplus at the end of each year. It is our further hope that this surplus will be sufficient to provide for the continuation of the activities that are in place and already successful as well as for new efforts in new areas. Surpluses may fund travel, equipment, stadium rental, salaries, or a myriad of other items. Regardless, the intent of the expenditure in every case will be to advance the kingdom and further the cause of Jesus Christ.

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Promise Keepers Wheat Ridge, Colorado



-1465 KELLY JOHNSON BLVD. SUITE 230 COLORADO SPRINGS, CO 80920 719/528-6225 FAX: 719/528-5910

We have audited, in accordance with generally accepted auditing standards, the financial statements of Promise Keepers for the year ended December 31, 1994, and have issued our report thereon dated February 8, 1995. We have also audited the accompanying Schedule of Conference Activity of Promise Keepers for the year ended December 31, 1994. This schedule is the responsibility of Promise Keepers' management. Our responsibility is to express an opinion on this schedule based on our audit.

We conducted our audit of the schedule in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the schedule is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the schedule. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall schedule presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the Schedule of Conference Activity referred to above presents fairly, in all material respects, the income and related expenses for conferences of Promise Keepers for the year ended December 31, 1994, in conformity with generally accepted accounting principles.

Colorado Springs, Colorado May 5, 1995

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# PROMISE KEEPERS

# Schedule of Conference Activity

For the Year Ended December 31, 1994

	\$ 14.476.288
Conference Fees	
Conference Expenses:	\$ 5,742,961
Conference logistics	2,418,683
Salaries and benefits	1,048,851
Travel	1,036,736
Occupancy and equipment	771,631
Postage and handling	721,934
Printing	540,415
Advertising and promotion	225,270
Credit card and banking fees	160,567
Supplies	153,880
Telephone and utilities	90,865
Professional fees	73,555
Other	12.985.348
Total conference expenses	
	\$ 1.490.940
Conference Fees Over Expense	Annual Colorist Contract Contractor

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Statement on The Masculine Journey (For information contact Steve Chavis, Manager of Public Relations, 303-964-7759)

Several passages in *The Masculine Journey* by Robert Hicks (1993, NavPress) could be understood in more than one way. Some of the content of the book has unfortunately lent itself to a wide range of interpretations and responses involving theological issues which Promise Keepers does not feel called to resolve. These are controversies which neither Promise Keepers nor the author could have foreseen, and which have proven to be a distraction from the focus of our ministry. Therefore, Promise Keepers has discontinued marketing and distributing *The Masculine Journey*.

At the same time, we believe Mr. Hicks's core theology is consistent with orthodox evangelical Christianity, and that *The Masculine Journey* was a forthright attempt on his part to deal with male issues from a biblical context.

The theological foundation for the ministry of Promise Keepers is found in our Statement of Faith. 'Our Mission Statement and "Seven Promises" serve as our guiding objectives. All three documents are attached.

Other resources produced by Promise Keepers include Christian music cassettes and CD's, teaching video tapes, and books and Bible studies, including: The Seven Promises of a Promise Keeper (Focus on the Family Publishing, 1994), The Power of a Promise Kept (Focus on the Family, 1995), Go the Distance (Focus on the Family, 1996), Strategies for a Successful Marriage by E. Glenn Wagner, Ph.D. (NavPress, 1994), What God Does When Men Pray by William Peel (NavPress, 1993), Daily Disciplines for the Christian Man by Dr. Bob Beltz (NavPress, 1993), and others.

It is our hope and prayer that Promise Keepers resources will continue to help men become promise keepers in the context of their local church.

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May 20, 1997

Jim Vallance Master's Men National Director 5233 Mt. View Road Antioch, TN 37013-2306

Dear Jim;

It has come to our attention there has been expressed a concern that Promise Keepers believes that "new revelation" is possible. We want to assure you, and the national Association of Free Will Baptists' leadership, that we do not hold to any view that accepts "new revelation," or any revelation apart from the pure word of God. Please refer to the back page of the enclosed brochure entitled *Biblical Unity and Biblical Truth* for our Statement of Faith.

Thank you for your concern, and if you have any other question, please feel free to give my office a call at (303)-964-7737.

In Christ,

Randy 1. Shillips

Randy T. Phillips President, Promise Keepers

National Office . P.O. Box 103001 . Denver . CO 80230-3001 . Phone 303 . 964 . 7600 . Fax 303 . 433 . 1036

# Statistical Report Reporting Period 1996-1997

	Associations	Number Reporting	Churches	Number Reporting	City	Rural	Full-Time Pastors	Part-Time Pastors	Baptisms	Reported 1995-96 Membership	Members Added	Members Lost	Net Membership Gain/Loss	Actual 1996-97 Membership	Reported 1996-97 Membership	Combined Income of All Churches
Alabama	14	14	172	171	65	107	101	64	476	19,216	863	425	438	19,654	19,128	\$2,024,257
Arizona	1	1	9	9	8	1	3	6	30	220	18	24	(6)	214	224	380,448
Arkansas	15	15	218	206	95	123	89	113	677	19,421	1,136	568	568	19,989	19,887	6,941,075
California	8	7	59	56	49	10	39	15	515	2,985	332	341	(9)	2,976	2,951	2,328,862
Canada	1	1	13	13	3	10	3	10	14	323	15	11	4	327	323	236,763
Colorado	1	1	7	7	7		2	2	26	148	19	6	13	161	355	345,763
Florido	8	8	71	67	36	35	44	24	235	5,841	360	291	69	5,910	5,385	2,063,393
Georgia	10	10	123	120	49	74	73	50	299	10,202	565	296	269	10,471	9,882	3,999,477
Howaii	1		1	1	1		1		4	27			0	27	23	71,315
Idaho	2	2	7	7	7		4	3	39	141	40	1	39	180	172	
Illinois	6	6	45	45	27	18	25	18	124	3,924	214	62	152	4,076	4,085	1,935,583
Indiana	3	3	24	24	18	6	18	6	59	3,314			0	3,314	1,300	
lowa			1	1	1		1		3	51			0	51	52	44,746
Kansas	2	2	8	8	8		4	4	11	156	16	14	2	158	164	157,088
Kentucky	10	10	154	150	43	111	24	84	879	16,009	952	683	269	16,278	16,464	1,876,283
Louisiano	1	1	3	2	2	1	2	1	3	77	10		10	87	49	51,119
Moryland	3	3	23	23	11	12	14	9	163	1,516	195	103	92	1,608	1,608	1,091,976
Mexico			31							2,499			0	2,499	2,363	
Michigan	6	6	46	46	39	7	29	17	112	2,773	225	82	143	2,916	3,192	702,595
Mississippi	4	4	52	50	12	40	34	10	142	3,526	221	76	145	3,671	3,317	511,759
Missouri	17	17	180	166	81	99	82	98	565	14,993	812	301	511	15,504	14,340	5,638,180
Montana			1	1	1		1		1	62			0	62	10	
Nebraska										29			0	29		
New Jersey	1	1	5	2	3	2	4	1		108	3	1	2	110		
New Mexico	1	1	4	4	3	1	1	3	5	66	15	6	9	75	70	58,871
North Carolina	8	8	174	123	82	10	144	18	1,066	20,254	1,447	738	709	20,963	18,425	10,234,034
Northeast Assoc	1	1	5	5	4	1	3			276			0	276		
Northwest Assoc	1		6	6	6		3	2	56	181	66	9	57	238	299	185,337
Ohio	19	19	149	147	70	77	52	92	644	10,201	633	380	253	10,454	10,420	4,236,154
Oklahoma	23	23	252	239	155	99	151	97	983	20,830	1,410	607	803	21,633	21,973	10,176,376
Puerto Rico			1							70			0	70	45	
South Carolina	7	7	118	97	54	64	85	24	433	8,151	689	255	434	8,585	6,998	2,667,411
South Dakota			1							63			0	63	78	
Tennessee	8	8	217	217	75	102	82	78	423	22,440	1,069	373	696	23,136	18,316	5,313,176
Texas	6	4	49	44	33	11	18	21	118	2,944	185	66	119	3,063	2,315	1,204,513
Virgin Islands	1	1	1			1	1		32	149	35		35	184	230	67,000
Virginia	6	6	87	87	24	63	24	63	170	6,006	401	699	(298)	5,708	5,770	606,571
West Virginia	19	19	176	176	35	86	75	86	664	11,086		242	(242)	10,844	10,844	1,781,965
Wisconsin			1		0.5	00	15		001	27		LIL	0	27	56	1,101,103
	214	200	2 404	2,320	1 107	1,171	1,236	1,019	0.071		11,946	6,660	5,286	215,591		\$66,932,090

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	Number of Churches with Budgets	Parsonages		Value of Church and	Parsonage Property	Sunday School		CTS Enrollment	WNAC Enrollment	Master's Men	Enroliment	Ordained Ministers	Licensed Ministers		Deacons	Day Cares	Kindergartens	Christian Day Schools		Colleges		Value of Associational	Property
			1		31,220	10,18	35 2	2,528	855	1	89	260	26	1	450	8	7	5	1	1	S		_
oma	22	31	-	and the second se	97,000		41	83	40	-	22	8		1	5	1	2	13	-	+	+	882	,308
ona	49	67	+		79,530	12,3	80	2,542	1,135	5 1	20	369	-	_	541	1	4	+	5	+	+		
Insos	22	1:	_		40,041	3,9		277	22	6	5	93	+	_	94	Ľ	+"	+	+	+	+	26	5,000
fornia	6	+	3	1.1.2.2.1.1.1.	)32,242	3	45			-	_	6	-	3	1	+	+	+	+	$^{+}$	+		
nada	3	+	1		507,700	2	.98	16	1	9	122	8	-	4	131	4	+	2	2	+	+		
orado	27	-	1		731,846	3,0	)72	781	54	-	192	107	-	7	387	-	-	_	2	+	+	40	0,000
nida	4	+	3		289,073	5,	031	1,064	71	_	159	16	2 1	26	30/	+	+	-	+	+	+		0,000
orgia	-	+	1		,500,000		40	22	-	1	6	-		1	6	+	+	+	+	1	1	-	
iiowa	+		3		680,000		187			25		+	9	4	100	-	2	1	2	1	+	6	00,000
aho	1	9	15	7	,936,750	2,	558	660	3	28	101		-	10	4	-	+	+	-	-	+		
inois	+	+	1.5	1						-		-	35	3	4	-	+	+	-				
ndiana	+	1	1	1	308,000		75			10	7	-	-	-	+	5	+	+	-				
DWO	+	2	1		,242,780		224			29	1	-	9	40	-		2	+		1			
ionsos (entudor	+	9	6	_	3,098,30	10 March 10	3,086	1,052	2 1	542	4		97	49	37	+	1	-	-				
(entucky	+	1	-	1	500,00		53				-	5	4	2	+	37	-	-	-	-			
ouisiana	+	15	7	+	7,293,00		1,500	10	0	177	2	1	39	2	+		-	-					
Maryland	+	-		+					-	_	_	-	77	-	+	74	1	-		t	1		
Mexico	+	17	13		5,143,50	1	2,500	7	0	262		15	77	1	-	31	1	1	1	+	+		
Michigan	+	7	28	-	2,998,00		2,493	72	5	227	_	69	53	5	-	34	4	4	4	1	1		450,000
Mississippi Missouri	+	35	4	-	30,636,10	)4	8,995	1,08	36	695	1	71	283	2		54	1	+	+	t	$\top$		
Montana	+		1	+	150,0	00	15		_		-		1	$\vdash$	+		, ,	+	1	t	$\top$	T	
Nebraska	+	-	t	+							-		1	┝	+	1	-	t	+	t	1	T	
New Jersey	_	1	t	1			86		-		+	-	6	$\top$	+	4	1	t	1	T			
New Mexic		1	T	2	450,0		57	-	_	15	-	5	6 370	+	92	552	6	10	12	2	1		250,00
North Card		69	1	51	57,052,0	88	12,422	1,2	65	795	+	171	5/0	+	12	JJL	f	T	1	T			
Northeast			T	1				-	-+-	12	+	21	6	+	+	4	t	T		1			
Northwest			4		2,543,	500	293		48	61	+	21	327	+	20	269	+	+	it	1	1		311,01
Ohio		2	6	22	31,115,	079	9,64	-	489	802	+	103	42	-	52	606	-	1	8	6		1	3,173,93
Oklahom	0	6	6	80	53,785,	753	18,85	5 4,	084	1,126	6	282	42	+	52	000	t	+	1	1			
Puerto Ri			1							0.0	+	210	17	7	18	220		3	4	4	5		475,0
South Co		1	12	47	19,573	,894	6,72	20 1,	,150	96	0	310	17	4	10	LLS	+	1					
South Do		T						_			-	207	29	7	72	54	2	4	2	3	2	1	
Tennesse		1	1		26,791	,752	9,9		,332	99	_	297		19	8	6		1					
Texas		T	9	12	7,137	,900	1,3	31	293	22		61		3			2	1	1	1			
Virgin Is	slands	T	1	1	2,35	0,000					15	10	1	91	16	27	-	-	3	3			
Virginio		T	20	3	16,59			68	666	_	31	86		01	12	37	-	-	1	2			
West Vi	And Andrews	+	12	7	29,87	1,395	7,6	573	302	8	28	32	4	01	12	01	-						
Wiscon		+	-								00	0.574	12	111	560	5,6	61	49	53	58	13	6	\$10,307,
Totals	3111	+	100	1775	\$548,96	3 007	132,	859 2	1,635	12,1	89	2,574	4,2	44	200	3,0				-	_	-	