# 2014 FREE WILL BAPTIST YEARBOOK

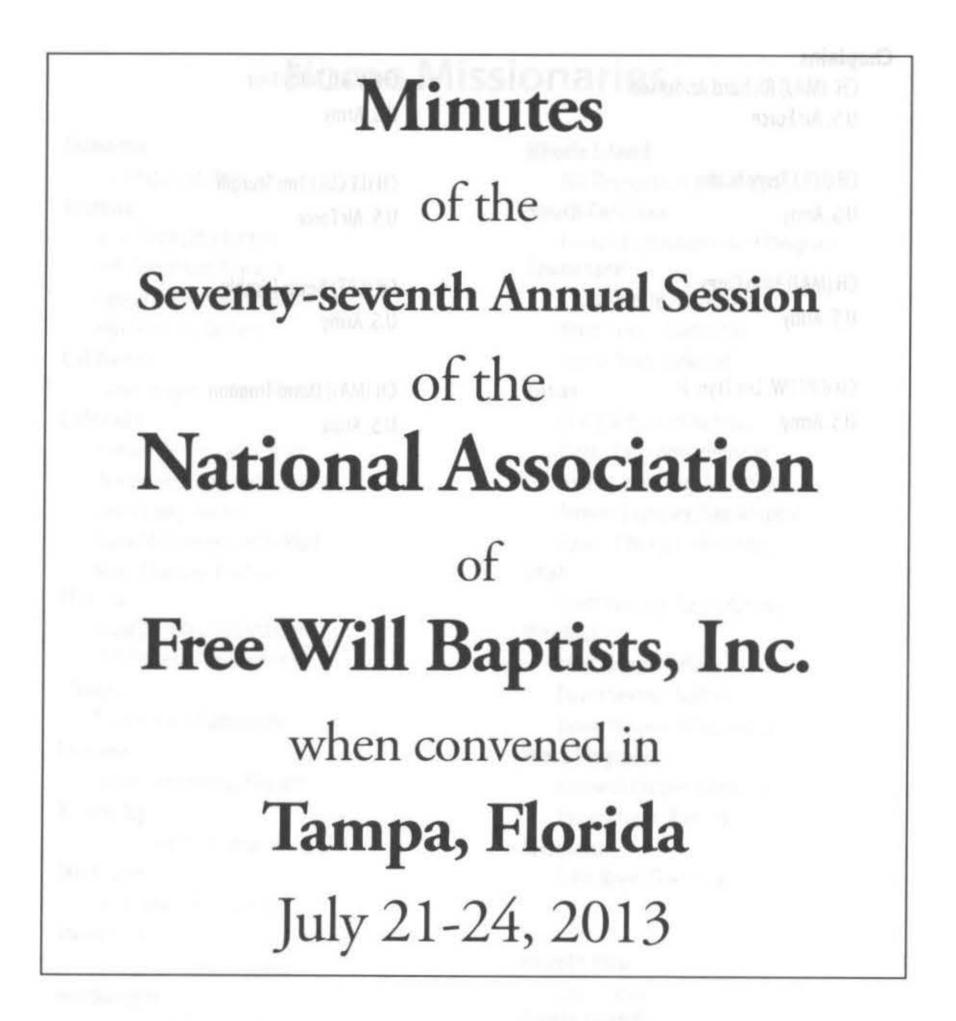


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**Printed by Randall House Publications** 

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# **Future Sessions of the Convention**

2014	Fort Worth, Texas	July 27-30
2015	Grand Rapids, Michigan	July 19-22
2016	Kansas City, Missouri	July 17-20
2017	Louisville, Kentucky	July 16-19
2018	Little Rock, Arkansas	July 22-25
2019	Cincinnati, Ohio	July 21-24
2020	Oklahoma City, Oklahoma	July 19-22

# Officers and Board Members

# General Officers

Moderator	Tim York
Assistant Moderator	William Smith
The second se	
Clerk	
Assistant Clerk	Ernie Lewis
Executive Secretary	

# **General Board**

### 2014

Indiana: Daniel Edwards Iowa: Jim Martin Kansas: Zane Brooks Kentucky: Venny VanHoose Mexico Assn.: Bud Bivens Michigan: Gene Norris Mid-Atlantic: Wayne Hale Mississippi: Larry Reynolds Missouri: Stan Bunch New Mexico: Mark Shores

Checker (1990) Beauty Processor

# **Executive Committee**

Moderator: Tim York, 623 Knollwood Drive, LaVergne, TN 37086 Assistant Moderator: William Smith, P.O. Box 507, Colquitt, GA 39837 Clerk: Randy Bryant, 2156 54th Avenue, Vero Beach, FL 32966 Assistant Clerk: Ernie Lewis, 1176 CR 1975 N, Cisne, IL 62823

### 2014

Stan Bunch (MO) Wayne Hale (MID-ATL) Venny VanHoose (KY)

## 2015

2015

North Carolina: Billy Keith

Northeast: Jim Nason

Northwest: Brent Nix

Oklahoma: Mike Wade

South Carolina: Todd Smith

West Virginia: Luther Morgan

Tennessee: Glenn Poston

Ohio: Edwin Hayes

Texas: Keith Woody

Virginia: Bruce Barnes

Glenn Poston (TN) Todd Smith (SC) Mike Wade (OK)

# Board of Trustees of Welch College Chairman: Terry Pierce, 763 CR 931, Tupelo, MS 38804

2014 Jeff Crabtree (ATL-CAN) Shiloh Hackett (AL) Rusty Russell (NC) 2016 Michael Armstrong (OH) Billy Hanna (GA) Terry Pierce (MS)

### 2016

Alabama: Rick Cash Arizona: George Harvey, Jr. Arkansas: Tim Campbell Assn. of Mexico: Luis Felipe Tijerina Atlantic-Canada: Oral McAffee California: Rick Scroggins Colorado: Mark Thomas David Marks Heritage: Tom Jones Florida: Jim Christian Georgia: Wayne Miracle Idaho: Gene Kissinger Illinois: David Shores

Bolerd of Master's Mer Chaman John Fowles PD

> 2015 Johnse Fewikes (AR) 136e Bolges (TW)

### COD STATES

2016 Tim Campbell (AR) Wayne Miracle (GA) David Shores (IL)

> r.ə Mənməri

# 2018

Will Beauchamp (FL) Kenny Simpson (MO) Mark Stripling (AR)

# **Board of International Missions**

Chairman: Danny Williams, 107 Stratford Lane, Winfield, AL 35594

### 2014

Janice Banks (OK) Jeff Manning (NC) Robert Morgan (TN)

# 2016

Greg McAllister (CA) Tom McCullough (MI) Danny Williams (AL)

# **2018** Nelson Henderson (/

Nelson Henderson (AR) Mark Price (OH) Brad Ransom (TN)

# **Board of Home Missions**

Chairman: Randy Wright, P.O. Box 4, Guin, AL 35563

### 2015

Earl Hanna (SC) Ron Parker (LA) Tim Stout (OH) 2017 Bob Lewis (TN) Robert Thebeau (MO) Randy Wright (AL) 2019 Jeff Jones (NC) Frank Webster (MO) Frank Wiley (OK)

# **Board of Retirement**

Chairman: Jack Daniel, 1900 Lullwater Road, Albany, GA 31707

2015 Larry Clyatt (FL) Jack Daniel (GA) Rick Dement (MO)

2017 Danny Baer (NC) James Beasley (SC) Tim Hall (KY)

2019 Rick Cason (GA) Mike Gladson (TN) Randy Wilson (OK)

# **Board of Master's Men**

Chairman: Johnny Fowlkes, P.O. Box 32, Vilonia, AR 72173

2015 Johnny Fowlkes (AR) Eddie Hodges (TN) Rick Stone (KY)

2017 Clay Burgett (OH) Cliff Donoho (FL) Tom Harmon (IL)

2019 Sam Lucky (FL) Ken Oleson (OK) Jason Vinson (AL)

# Board of Trustees of the Free Will Baptist Foundation Chairman: Phil Whiteaker, 122 Lakeland Drive, Cabot, AR 72023

2015 Len Blanchard (AL) Rick Locklear (MI) Phil Whiteaker (AR)

2017 Bobby Edwards (TN) Waymon Fields (AL) Melvin Worthington (NC)

2019 Donnie Miles (SC) Hubert Stafford (GA) Wendell Walley (CA)

The Foundation Board also includes the following directors of national agencies: Clint Morgan (IM); Matt Pinson (Welch College); David Crowe (HM); Elizabeth Hodges (WNAC); Kenneth Akers (MM); Ron Hunter (RHP); Ray Lewis (BOR); Keith Burden (EXEC).

# **Board of Randall House Publications**

Chairman: Tim Owen, 1863 Duncan Community Road, Chipley, FL 32428

2014 Danny Dwyer (NC) Steve Lindsay (AL) Randy Scott (AR) 2016 Charles Cook (TN) Tim Eaton (OK) Tim Owen (FL) 2018 Mark Braisher (OK) Mike Mounts (OH) Mike Trimble (MI)

# **Commission for Theological Integrity**

Chairman: Matt Pinson, 3606 West End Avenue, Nashville, TN 37205

2014 Randy Corn (TN) 2015 Craig Shaw (OK) 2016 W. Jackson Watts (MO) 2017 Kevin Hester (TN) 2018 Matt Pinson (TN)

# **Historical Commission**

Chairman: Robert Picirilli, 206 Stoner's Glen Ct., Hermitage, TN 37076

2014 Robert Picirilli (TN) 2015 Eric Thomsen (TN) 2016 Jeff Cockrell (SC) 2017 Jack Williams (TN) 2018 David Crowe (TN)

### Media Commission

Chairman: Travis Penn, 10006 Expedition Pl., Noblesville, IN 46060

2014 Josh Owens (TN) 2015 Travis Penn (IN) 2016 Adam Carnes (NC) 2017 Marc Neppl (VA) 2018 Stephen Lopes (TN)

Music Commission Chairman: Doug Little, 1424 Brighton Circle, Old Hickory, TN 37138

2014 Kevin Justice (NC) 2015 Bryan Hughes (NC) 2016 Donnie Burke (CO) 2017 Doug Little (TN) 2018 James Stevens (TN)

# Proceedings

The 77th annual session of the National Association of Free Will Baptists met July 21-24, 2013, at the Tampa Convention Center in Tampa, Florida. "How In the World Should We Live?" was the theme of the meeting. Ryan Lewis served as convention manager and Kevin Justice was music coordinator.

# Sunday School – July 21, 2013

Sunday School began at 10:00 a.m. with Jacob Riggs leading the congregation in singing "All Hail The Power Of Jesus' Name" and "Blessed Be Your Name." Jeff Davis introduced the Sunday School teacher, Rev. Tim Owen, pastor of the Piney Grove Free Will Baptist Church in Chipley, Florida. Rev. Owen brought the lesson from I Thessalonians 2:17-3:13 on "When Love Overflows."

# Sunday Morning – July 21, 2013

Morning worship began at 11:00 a.m. with Jacob Riggs leading the congregation in singing "Come Thou Fount" and "Oh God, Our Help In Ages Past." Jeff Davis called for the offering and introduced the speaker. Lynsey Riggs provided the offertory by singing "Alas, And Did My Savior Bleed." The congregation sang "Your Name" and "How Deep The Father's Love For Us." Rev. Randy Riggs, pastor of the Good Springs Free Will Baptist Church in Pleasant View, Tennessee, brought the message on "How in the World Should We Live? Peaceably" from Romans 12:14-21. "How Deep The Father's Love For Us" was sung as the invitation and Jeff Davis closed the service in prayer.

# Sunday Evening – July 21, 2013

Evening worship began at 7:00 p.m. with Chad Donoho leading the congregation in singing "Oh, The Blood Medley." Todd Smith led in prayer and called for the offering. The Seffner Quartet sang "I Loved You Enough." The congregation sang "Ten Thousand Reasons," "Glorious Day," and "Jesus Paid It All." The Mass Choir, led by Doug Little, sang "I Am Redeemed." Todd Smith introduced the speaker, Rev. Donnie Miles, pastor of the Peace Free Will Baptist Church in Florence, South Carolina. Rev. Miles preached on "How in the World Should We Live? In the Spirit." "Take My Life and Let It Be" was sung as the invitation. Diana Bryant, president of WNAC, announced committees and Todd Smith dismissed the service in prayer.

## Monday Evening – July 22, 2013

Evening worship began with Randy Bryant, Executive Director of the Florida State Association of Free Will Baptists, welcoming the congregation to Florida. Kevin Justice and the Music Commission recognized Chris Truett for his years of service as the convention's music coordinator. Chad Donoho led the congregation in singing "O God, Our Help In Ages Past," "Ten Thousand Reasons," and "Who Can Satisfy?" Brad Ryan introduced the speaker and called for the offering. The Mass Choir, directed by Doug Little, sang "For Sinners Slain" as the offertory. "My Savior's Love" and "We Will Remember" were sung by the congregation, and Leslie Hull sang "This Blood." Rev. Will Beauchamp, pastor of the First Free Will Baptist Church in Seffner, Florida, brought the message on "How in the World Should We Live? Godly" from Titus 2:11-14. "The King Is Coming" and "What A Day That Will Be" were sung as the invitation. Clerk Randy Bryant called the 77th Annual Session to order and introduced the moderator, Tim York, pastor of The Grove Free Will Baptist Church in Smyrna, Tennessee. The moderator appointed the following committees:

# **Credentials Committee:**

Rick Cash (AL), Chairman Wayne Hale (Mid-Atlantic) Wayne Miracle (GA) Gene Norris (MI) Larry Reynolds (MS)

# Nominating Committee 2014:

Edwin Hayes (OH), Chairman Joel Franks (KY) Donnie Miles (SC) David Shores (IL) Rick Scroggins (CA) Chris Truett (NC) Brent Patrick (VA)

### **Resolutions Committee:**

Tim Campbell (AR), Chairman Earl White (WV) Paul Harrison (TN) Darin Gibbs (NC) Roger Ballard (OK)

# **Obituary Committee:**

Billy Walker (TN), Chairman Doug Snipps (SC) Tom Jones (David Marks Heritage) Rodney Brazil (MS) Jerry Hall (GA)

The service was dismissed in prayer by Brad Ryan.

# Tuesday Afternoon – July 23, 2013

Moderator Tim York called the business session to order at 1:30 p.m. The moderator brought the message from Psalm 127:1-5 on "Divine Influence" and led in prayer. The clerk read the Credentials Committee report (page 22). Motion carried to receive the report and seat the delegates.

The clerk read a partial report of the General Board. Motion carried to receive the report and adopt it item by item.

Motion carried to adopt Item 1 of the General Board report (page 22).

Executive Secretary Keith Burden gave the Executive Office, ONE Magazine, and Building Services reports. Auditor Terry Hill gave the financial reports. Motion carried to receive the reports and adopt the budgets.

Presentations were made to Sandy and Dari Goodfellow for their years of service to the Executive Office and the convention; to Chris Truett for his years of service as convention music coordinator; to Mike Anderson for his years of service as the convention recording coordinator; and to Rick Cash for his years of service on the Executive Committee.

General Director Clint Morgan gave the International Missions report. Rob Conley gave the financial report. Jeff Turnbough gave a report of the present work with mission partners and introduced the international guests who were present. Motion carried to receive the report.

Patsy Vanhook was recognized for 41 years of service in France and Carlisle Hanna was recognized for 60 years of service in India.

President Matt Pinson gave the Welch College report. Tom Sass gave the financial report. Motion carried to receive the report.

The clerk read a partial report of the Nominating Committee (pages 23-24).

Motion carried to elect the General Board members nominated by the Nominating Committee.

Motion carried to elect the Executive Committee members nominated by the Nominating Committee.

Eric Thomsen gave the Historical Commission report (page 263). Motion carried to receive the report. David Crowe (TN) was elected to the 2018 term on the commission.

Item 2 of the General Board report was adopted.

Item 3 of the General Board report was adopted.

Matt Pinson gave the Commission for Theological Integrity report. Motion carried to receive the report. Randy Corn (TN) was elected to the unexpired 2014 term. W. Jackson Watts (MO) was elected to the unexpired 2016 term. Matt Pinson (TN) was elected to the 2018 term.

Director David Brown gave the Free Will Baptist Foundation report. Richard Davis gave the financial report. Motion carried to receive the report. Donnie Miles (SC), Wendell Walley (CA), and Hubert Stafford (GA) were elected to the 2019 term.

### Tuesday Evening – July 23, 2013

Evening worship began with the congregation singing "Ten Thousand Reasons" and "Sing To The King Medley" led by Chad Donoho. Leroy Cutler welcomed the congregation to the service and called for the offering. Following prayer by Bro. Cutler, the congregation sang "He Knows My Name," "Defender," and "How Great Thou Art." The Mass Choir, directed by Kevin Justice, sang "Lord, You're Holy." Bro. Cutler introduced the speaker and the National Youth Evangelistic Team sang "I Stand Redeemed." Rev. Larry Clyatt, pastor of the Harmony Free Will Baptist Church in Lake Butler, Florida, brought the message from Luke 4:4 on "How in the World Should We Live? By Every Word of God." "Ancient Words" was sung as the invitation and the service was dismissed.

### Wednesday Morning – July 24, 2013

The business session began at 9:00 a.m. with Assistant Moderator William Smith reading from John 13:12-15 and then leading in prayer.

Director Ron Hunter gave the Randall House Publications report. Michael Lytle gave the financial report. Motion and second to receive the report and adopt the budget.

Motion carried to amend the report "to commend Randall House for 1) providing complimentary copies of the Biblical Inspiration and Preservation of God's Word book and DVD; 2) providing solid literature and Bible study materials; and 3) allowing a choice of translations in competition, children's literature, and minister's manual.

Motion carried to receive the report as amended.

Director Ray Lewis gave the Department of Retirement and Insurance report. John Brummitt gave the financial report. Motion carried to receive the report and adopt the budget. Larry Clyatt (FL) was elected to the unexpired 2015 term. Rick Cason (GA), Mike Gladson (TN), and Randy Wilson (OK) were elected to 2019 term on the board.

Director Larry Powell gave the Home Missions Department report. Motion carried to receive the report and adopt the budgets. Board Chairman Randy Wright recognized Matt Upton for his service on the board. The following were presented plaques for leading their churches to self-supporting status: Stephen Gray, Collinsville, Illinois; Jeff and Donna Crabtree, Frederickton, New Brunswick, Canada; and Mark and Kristi Shores, Albuquerque, New Mexico.

David Crowe was introduced as the new Director of Home Missions. Board Chairman Randy Wright presented a plaque to Larry Powell recognizing his 12 years of service as director of the Home Missions Department. Jeff Jones (NC), Frank Wiley (OK), and Frank Webster (MO) were elected to the 2019 term on the board.

Director Ken Akers gave the Master's Men Department report. Motion carried to receive the report and adopt the budget. Bill Campbell (TN) was presented a plaque and recognized as the Master's Men "Man of the Year." Ken Oleson (OK), Jason Vinson (AL), and Sam Lucky (FL) were elected to the 2019 term on the board.

Doug Little gave the Music Commission report. Motion carried to receive the report. Bryan Hughes was elected to the 2015 term replacing Chris Truett and James Stevens was elected to the 2018 term on the commission.

coordinator. in prayer.

> prayer. item.

Executive Secretary Keith Burden recognized Chris Truett for his 10 years of service as the convention's music

Adam Carnes gave the Media Commission report. Motion carried to receive the report. Stephen Lopes (TN) was elected to the 2018 term on the commission.

Executive Director Elizabeth Hodges gave the Women Nationally Active for Christ report. Motion carried to receive the report. Several international guests addressed the body. Bruno Ling from France thanked the body for sending missionaries and being faithful to support them. Amado Gonzalez from Cuba gave greetings and expressed thanks for WNAC's support. Euribrades Gonzalez, President of the Free Will Baptist Association of Panama, also expressed thanks for WNAC's support.

Keith Burden gave the Budget Committee report (page 25). Motion carried to receive the report.

# Wednesday Afternoon – July 24, 2013

The business session began with Assistant Clerk Ernie Lewis reading from Deuteronomy 6:5-13 and leading

Ron Hunter gave the NYC report (page 26). Motion carried to receive the report.

The clerk read the Registration report (page 27). Motion carried to receive the report.

The clerk read the Obituary Committee report (pages 28-29) followed by a video presentation of deceased ministers from our state associations. The congregation stood for a moment of silence and Billy Walker led in

Motion carried to receive the Resolutions Committee report (pages 30-32) as printed and to act on it item by

Item 1 – Motion carried to object to consider.

Item 2 - Adopted.

A committee was appointed to research the moral and legal ramifications of the same-sex marriage issue as it relates to Free Will Baptists and to bring appropriate recommendations and/or documents to the 2014 convention. The committee will consist of Phil Whiteaker (AR), Robert Picirilli (TN), Brenda Evans (KY), Will Harmon (AR), Eddie Moody (NC), Keith Burden (TN), and Tim York (TN).

Item 3 - Adopted.

Item 4 - Adopted.

The clerk read the final report of the Nominating Committee. The following general officers were elected: Moderator, Tim York (TN), Assistant Moderator, William Smith (GA), Clerk, Randy Bryant (FL), Assistant Clerk, Ernie Lewis (IL).

Motion carried to adjourn and Jim Turnbough led in prayer.

# Wednesday Evening – July 24, 2013

Evening worship began at 7:00 p.m. with Ken Akers sharing about Impact Tampa. Truth and Peace sang "Hope Of The Nations" as home and international missionaries came in. Larry Powell and Mark McPeak directed a commissioning service for new home and international missionaries. Executive Secretary Keith Burden prayed the commissioning prayer. The congregation, led by Chad Donoho, sang "The Solid Rock," "In Christ Alone," and "Ten Thousand Reasons." Dr. Stanley Outlaw welcomed the body, introduced the speaker, and called for the offering. The South Florida Hispanic Choir sang "Gloria" and "The Names Of Jesus." Larry Powell, director of Home Missions, brought the message from Romans 1:16-17 on "How in the World Should We Live? By Faith." "Lord, I Give You Me" was sung as the invitation and the service was dismissed in prayer by Dr. Outlaw.

# **Credentials Committee Report**

We, the Credentials Committee, have examined the letters from the following countries, states, districts, and local churches and find them to be in order as presented below:

1. From the following state associations which are entitled to be represented by five delegates: Alabama, Arkansas, California, Florida, Georgia, Idaho, Illinois, Indiana, Kansas, Kentucky, Michigan, Mississippi, Missouri, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

2. From the following district associations which are entitled to be represented by three delegates: Arizona, Canada, Colorado, David Marks Heritage, Iowa, Mid-Atlantic, New Mexico, and Northwest.

3. From the following local churches which are entitled to be represented by one delegate: Waipahu Free Will Baptist Church of Hawaii, the Free Will Baptist Church of St. Croix, Virgin Islands, and the Twin Valley Free Will Baptist Church of Wisconsin.

4. We recommend that delegates from the Association of Mexico, the Northeast Association, the New Jersey local church and the South Dakota local church be seated contingent upon representation fees being paid and the report received.

5. We recommend that delegates from the Mexico Association be seated contingent upon the report received.

6. We recommend that delegates from the countries, state associations, district associations, and local churches listed above be seated for this session, along with their other delegates who are properly registered.

7. We recommend that all lay delegates entitled to representation by virtue of their positions on standing boards be seated if properly registered.

Submitted by the Credentials Committee:

Rick Cash (AL), Chairman

Wayne Hale (Mid-Atlantic)

Wayne Miracle (GA)

Gene Norris (MI)

Larry Reynolds (MS)

# **General Board Report**

The General Board of the National Association of Free Will Baptists met Monday, July 22, 2013, in Ballroom A-E of the Tampa Marriott Waterside in Tampa, Florida.

As a result of this meeting, we offer the following recommendations:

1. We heard the reports of the Executive Office, ONE Magazine, Building Services, International Missions, Welch College, Randall House Publications, Board of Retirement and Insurance, Free Will Baptist Foundation, Home Missions, Master's Men, Women Nationally Active for Christ, Historical Commission, Music Commission, Media Commission, Commission for Theological Integrity, and the Budget Committee. We recommend their reports be received and budgets adopted.

2. We recommend that all ordained ministers, ordained deacons and one lay delegate be allowed to represent their church at the national convention when the church pays the representation fee.

3. We recommend Oklahoma City, Oklahoma, for the 2020 convention.

# **Nominating Committee Report**

Hubert Stafford (GA)

Loff Lones (NC)

Charbon Longs (TN)

Daniel Edwards

# **Free Will Baptist Foundation**

	Replacing Brian Hurst (TN)	Donnie Miles (SC)
(10)	Replacing Brian Hurst (TN) Replacing Donnie Miles (SC) Replacing Wendell Walley (CA)	Wendell Walley (CA)

### Home Missions

поп		
	Replacing Jerry Atwell (MS) Replacing Bobby Shepherd (AR)	
	Replacing Bobby Shepherd (AK) Replacing Matt Upton (CA)	Frank Webster (MO)
	Replacing Matt Upton (CA)	

### Master's Men

Master's Men		Ken Oleson (OK)
2019	Replacing Ken Oleson (OK)	
	Replacing Ken Oleson (OK) Replacing Rudy Taylor (MI) Replacing Jason Vinson (AL)	
	Replacing Jason Vinson (AL)	****************

### **Board of Retirement**

Boa	rd of Retirement	Larry Clyatt (FL)
2015	rd of Retirement Replacing Mark Ousley (VA)	Rick Cason (GA)
2019	Replacing Mark Ousley (VA) Replacing Rick Cason (GA)	Mike Gladson (TN)
	Replacing Rick Cason (GA) Replacing Craig Cook (TN) Replacing Jack Ward (NC)	
	Replacing Jack Ward (NC)	

# **Commission for Theological Integrity**

Com	mission for Theological Integrity	Randy Corn (TN)
2014	Replacing Steve Ashby (OK)	W. Jackson Watts (MO)
2016	Replacing Steve Ashby (OK) Replacing Paul Harrison (TN)	Matt Pinson (TN)
2018	Replacing Matt Pinson (TN)	

## Historical Commission

Histo	orical Commission	David Crowe (TN)
2018	Replacing David Crowe (TN)	

## Media Commission

INICA	IU CONTRACTOR	
2018	Replacing Stephen Lopes (TN)	********

### General Board

ucii	ciul board	Daniel Luwarus
2014	Indiana (Replacing Chris Clay)	Bruce Barnes
2015	Indiana (Replacing Chris Clay) Virginia (Replacing Glen Johnson)	Rick Cash
2016	Virginia (Replacing Glen Johnson)	Tim Campbell
1.200.000	Alabama (Replacing Rick Cash) Arkansas (Replacing Tim Campbell) Association of Mexico (Replacing Luis Felipe Tijerina)	
	Association of Mexico (Replacing Luis Felipe Tijerina)	Rick Scroggins
	California (Replacing Millard Sasser) Colorado (Replacing Mark Thomas)	
	Colorado (Replacing Mark Thomas)	Jim Christian
	David Marks Heritage Florida (Replacing Donnie Hussey)	Wayne Miracle
	Florida (Replacing Donnie Hussey) Georgia (Replacing Wayne Miracle)	Gene Kissinger
	Georgia (Replacing Wayne Miracle)	David Shores
	Idaho (Replacing Gene Kissinger) Illinois (Replacing David Shores)	************

# Executive Committee

2014	Replacing Chris Clay (IN)	Wayne Hale (Mid Ad
2016	Replacing Tim Campbell (AP)	wayne hale (Mid-Atlantic)
	Replacing Tim Campbell (AR) Replacing David Shores (IL) Replacing Rick Cash (AL)	Tim Campbell (AR)
	Replacing Rick Cash (AL)	

# **General Officers**

Assistant Moderator: Replacing William Smith (CA)	Tim Val. (Thi
Assistant Moderator: Replacing William Smith (GA)	······ IIM YORK (IN)
Clerk: Replacing Randy Bryant (EL)	····· William Smith (GA)
Clerk: Replacing Randy Bryant (FL)	Randy Bryant (FL)
Assistant Clerk: Replacing Ernie Lewis (IL)	Ernie Lewis (IL)

Nominating Committee

Mike Wade (OK), Chairman Larry Reynolds (MS) Tim Owen (FL) Will Harmon (AR)

Ron Helms (MI) Stan Bunch (MO) Jeff Davis (TN)

# **Budget Committee Report**

The National Association of Free Will Baptists, Inc., has approved in this convention the following budgets for 2014:

Executive Office (Includes:)	\$853,200.00
	\$425,200.00
Administrative	428,000.00
Convention	714,759.00
Free Will Baptist Foundation	5,000,000.00
Home Missions	
International Missions	7,250,000.00
Master's Men	148,443.00
Retirement and Insurance	475,000.00
	5,016,500.00
Randall House Publications	5,188,988.00
Welch College (Includes \$1,355,000.00 in unrestricted gifts)	0,100,000.00
Commission for Theological Integrity	8,850.00
	3,860.00
Historical Commission	3.000.00
Media Commission	3,575.00
Music Commission	3,575.00
	C 24 666 175 00

### TOTAL

\$ 24,666,175.00

All these ministries receive funds through The Together Way Plan except Randall House Publications which is self-sustaining.

The Budget Committee recommends that gifts received through The Together Way Plan be allocated to the national ministries on the following basis:

 Underwrite the Executive Office Administrative Budget above designated gifts, not to exceed 45% of cooperative gifts.

Disburse the balance of cooperative gifts to the following national ministries according to these percentages:

International Missions	23.0%
	23.0%
Welch College	18.0%
Home Missions	14.0%
Master's Men Retirement and Insurance	14.0%
Free Will Baptist Foundation	6.0%
Commission for Theological Integrity	0.5%
Historical Commission	0.5%
Media Commission	0.5%
Music Commission	0.5%
	100.0%
TOTAL	100.0%

### TOTAL

Respectfully Submitted, Your Servants,

Keith Burden, Executive Secretary

David Brown, General Director of Free Will Baptist Foundation Larry Powell, General Director of Home Missions Department Clint Morgan, General Director of International Missions Department Kenneth Akers, General Director of Master's Men Department D. Ray Lewis, General Director of Retirement and Insurance Department Ron Hunter, General Director of Randall House Publications Matt Pinson, President of Welch College

# **National Youth Conference Report**

## **Registration Total: 3,581**

NYC Attendee	1,907
NYC Child Attendee	120
NYC Grades 1-3	271
NYC Grades 4-6	348
NYC Grades 7-12	652
NYC Preschool Worship	104
NYC Staff	179

### **Competitive Activity Entries: 975**

### **Reach That Guy**

Volunteers (318) Hours Worked (1,162) Opportunities Seffner Christian Academy Landscaping; cleaned classrooms; worked on sports fields New Hope FWB Church Canvassed neighborhoods; 600 flyers in 2 neighborhoods **Bethesda Ministries** Stocked food pantry; organized closets Echo Habitat for Humanity Metropolitan Ministries Blood Drive Buck-A-Week Total Tuesday Offering (\$3,469.18) 2014 Ministries: M Team Spain; Myers Family in Dallas, TX Total Truth & Peace Participants (105) Total Participants (13) Miles traveled (3,400) **Ministries Served** Home Missions Churches Mobile, AL; Tallahassee, FL; Clarksville, TN Church Camp in Sumpterville, FL FWB Family Ministries in Greeneville, TN

150 altar responses

4 salvations; 1 call to ministry

### Moments

YET

Preschool

Parent quote: "My son has come back to the room every night wanting to teach us about the Armor of God. Thank you for more than babysitting. The Bible has come to life for my 3-year-old this week."

456 Worship More than 30 decisions/responses

Raised over \$230 for World Vision to allow 3 orphans in Africa to get an education and learn about Christ.

### NYC Services

Responses every night

6 students were able to give "Stand Up Stories" from the stage about a time when they were able to do something difficult because of their faith in God.

# **Registration Report**

## **National Convention**

AA AA
pard/Commission Member
consod Minister
val Church Delegate
AEWR Attendee
AFWR Staff
rdained Dearon
rdained Minister
tate Delegate
otal

# **National Youth Conference**

inolial loudi conference	100/
NYC Attendee	
NYC Child Attendee	
NYC Child Attendee	271
NYC Grades 1-3	
NVC Condex A C	
NYC Grades 4-6	657
NVC Grados 7-12	
NYC Preschool Worship	
NYC Preschool worship	101
NVC Staff	
Total	
10131	

# **Women Nationally Active For Christ**

omen Nationally Active For entities			440
WNAC Attendee			 . 440
WNAC Local Delegate		00	 
WNAC Missionary	• •		 
WNAC National Executive Committee			 
WNAC Staff		• •	 I
WNAC State Delegate		• •	 . 115
WNAC State Field Worker	• •		 /
WNAC State President			 11
Total			 653
IVial			

### 4850 **Total Unduplicated Attendance:**

# Obituary Committee Report January 1 - December 31, 2012

# Ministers

# Alabama

- Woodrow Matthews
- William E. Atkinson

### Arkansas

- Terrell Holland
- Johnny L. Jones

## California

John Hibbard

## Florida

Reggie Palmer

### Georgia

- W.G. Turner
- Ralph Lightsey
- Willie Dawson

### Illinois

Daniel McEvers

# Kentucky

Fred Taylor

# Missouri

- Al Helm
- John Postlewaite
- Billy McClintock
- Hershel Freeman

### North Carolina

- J.B. Ellis
- Archie Ratliff
- Robert Durham
- Albert Rollins

## Ohio

- Willie E. Holley
- Herb Davis

- Kermit Blankenship
- James A. Hayes
- Forrest Chamberlin
- Dearl Porter
- Frederick Taylor
- Crate Sparks
- Clyde Thompson

# Oklahoma

- · James O. Williams
- Maxi Adair

### Tennessee

- Ernest Sawyer
- Richard Adams
- Ralph Hampton

### Texas

Harold Teague

# Virginia

- Robert Worley
- Eddie Sturgill
- Jerry Hayes
- Clifford M. Bevins
- Clarence Douglas (Doug) McCraken
- Fred Bates

# West Virginia

- Roy Adkins
- Kermit Blankenship
- Norman Booth
- Douglas Cook
- · Elmer Nelson, Jr.
- William Press Vance

# Non-Ministers

### Arkansas

· John Stovall, Jr.

- Bobby Cooper
- Winford Sturch
- Wayne Sanders

### California

- Evelyn Smith
- Susie Lee
- Susan Dunn
- Tom Barton
- Edith Denton
- Beulah Roads
- Lourndia Farmer

### Missouri

- James Cameron
- Cecil Pete Campbell
- Jesse Young

### North Carolina

- Norman Bagwell
- Manuel Brittian
- Frances Dossier
- · George Jenkins
- Bill Swadder
- Kenneth Krietemeyer

- Georgia Phillips
- Diane Whisnant
- Alton Conner
- Barbara Caraway
- Margaret Wright
- Faye Spurrier
- Josie Shelton
- Jesse Mae Harris
- Richard Bridgman
- Dennis Manning
- Mack Lamm
- Jack Forlines
- Jerry Patrick
- Ronnie Barefoot
- Frances Stancill

**Obituary Committee:** Billy Walker (TN), Chairman Doug Snipps (SC) Tom Jones (David Marks Heritage) Rodney Brazil (MS) Jerry Hall (GA)

# **Resolutions Committee Report**

Resolution #1 (Motion carried to object to consider.)

The West Virginia State Association of Free Will Baptists asks that the National Association of Free Will Baptists abide by Resolution #2, in all services at the National level (including Youth, WNAC, and all speakers and events).

Resolution #2 REGARDING VARIOUS TRANSLATIONS

Whereas,

There is confusion caused among our people by many modern translations of the Bible; Whereas, Many of these translations are not reliable or trustworthy; therefore, Be it resolved: That we urge our people to use the King James Version of the Bible in the public services.

> Passed in Tulsa, OK July 11-15, 1976

Resolution #2 (Motion carried to adopt.)

From the General Board

Whereas, the National Association of Free Will Baptists has adopted a clear, biblical position regarding marriage<sup>1</sup>, while at the same time proclaiming the sufficiency of God's grace to regenerate and transform any person regardless of their lifestyle,

And, in light of the fact that the June 26, 2013, rulings by the United States Supreme Court are in direct contradiction to our stated position,

Therefore, be it resolved that the National Association of Free Will Baptists reaffirm its commitment to biblical marriage and decry the rulings of the United States Supreme Court as well as all present and future moral and legal implications that may result from that ruling. Furthermore, be it resolved that the moderator appoint a special seven-member committee to research the moral and legal ramifications of same-sex marriage as it relates to Free Will Baptists, and bring appropriate recommendations and/or documents to the 2014 Free Will Baptist Convention in Fort Worth, Texas, for consideration.

Resolution #3 (Motion carried to adopt.)

Whereas, for over 100 years, the Boy Scouts of America has been an organization that has sought to build character and leadership through teaching and exemplifying high moral values and ethical standards and,

Whereas, the Scout Oath pledges to God to uphold values consistent with Christian principles and loyalty to country and service to others, and

Whereas, the National Council of the Boy Scouts voted on May 23, 2013, to approve new membership guidelines that state, "no youth may be denied membership in the Boy Scouts of America on the basis of sexual orientation or preference alone," and

Whereas, Free Will Baptist Churches may currently sponsor or endorse Boy Scouts troops, and

Whereas, Scriptures are explicit about the opposition of all forms of sexual immorality, including fornication, adultery, and homosexuality, and

Whereas, Free Will Baptists doctrine would be inconsistent with the position of Boy Scouts of America concerning homosexual membership,

Be it resolved, that we strongly encourage all of our churches to cease support and sponsorship of the Boy Scouts of America, and

Be it resolved, that we encourage our churches to pray for this organization that they may soon reverse this decision.

Resolution #4 (Motion carried to adopt.)

Whereas, the Executive Office has successfully planned and provided

another encouraging national convention; and

Whereas, all of our national departments have encouraged us with their respective reports; and

21 2

Whereas, the Florida State Association of Free Will Baptists and their Executive Director, Rev. Randy Bryant, his staff, and his volunteers have graciously hosted this 2013 convention;

Be it resolved, that this body show its appreciation by a rising vote of

**Resolutions Committee:** Tim Campbell (AR), Chairman Earl White (WV) Darin Gibbs (NC) Paul Harrison (TN) Roger Ballard (OK)

<sup>1</sup> Treatise of the Faith and Practices of the National Association of Free Will Baptists, Inc. Appendix to Chapter IV, Section 1, adopted July 2008\*

\*APPENDIX TO CHAPTER IV, SECTION I Adopted July, 2008

Both Scripture and nature as designed by God affirm the lifelong, covenantal union of one man, being male and as created by God, and one woman, being female as created by God, in a one-flesh relationship. This one flesh relationship is emblematic of the union of Christ and His church. It is the sole and beautiful context of the divine plan for the marital relationship of man and woman as image-bearers of God, as well as the foundation for the family as the basic, divinely ordained unit of human society. Violations of this one-flesh union, whether heterosexual or homosexual, premarital or extramarital, contravene the divine plan for the family and for the conception and rearing of children. bringing spiritual despair, guilt, and death to individuals and cultures. 170

<sup>170</sup> Genesis 1:26-28; 2:18, 20-25; Exodus 20:14; Deuteronomy 5:18; Matthew 19:4-6; Romans 1:18-32; 1 Corinthians 7:1-5; Ephesians 5:21-33; 1 Thessalonians 4:3-5;

### The Executive Secretary's Report 2012

The National Association of Free Will Baptists is not just an annual event, a denominational organization or a legal entity-it is more than 2,300 local churches comprised of almost 200,000 believers who are having an impact for Christ. Souls are being saved, Christians are growing in their faith, and through their cooperative efforts the hands of Jesus are being extended around the world. I'm proud to be a Free Will Baptist!

During 2012 the executive office received and distributed funds given to various denominational ministries. The generous, faithful support of churches and individuals make it possible for us to accomplish more collectively than we can alone. We stand deeply indebted to those who undergird us with their finances.

This convention is a prime example of what can be accomplished through the collaborative efforts of our people. It would be impossible to have this annual meeting were it not for the scores of volunteers who capably serve alongside our staff. College interns, registration workers, musicians, ushers, and others sacrificially give of their time and efforts to make this week a success.

Another example of working together cooperatively is ONE Magazine. Every national agency contributes to this publication. Currently, it is sent to more than 55,000 homes bi-monthly and the online version has a steadily growing readership. We are communicating more effectively with our constituents than ever before. It is proving to be one of the best things we have ever done as a denomination.

We are saying goodbye to some very special individuals at this year's convention:

- Dari Goodfellow will officially retire from the executive office October 31<sup>st</sup> after 22 years of service.
- Chris Truett has stepped aside as convention music coordinator after serving in that capacity for ten years.
- · Mike Anderson is hanging up his hat after a lengthy tenure as convention recording coordinator.
- · Rick Cash has faithfully served four consecutive terms as a member of the executive committee and is ineligible for re-election.

This year's auditor's report will reflect a strong, stable financial picture for the executive office. While economic uncertainty looms on the horizon, the proposed budgets for 2014 are optimistic yet conservative.

The theme for this convention is especially relevant in light of the current moral climate in our nation. As spiritual darkness becomes more pronounced we have a greater opportunity for our lights to shine even brighter. May we appropriate His grace as we live soberly, righteously, and godly in this present world.

Keith Burden, CMP **Executive Secretary** 

# **Tracking The Together Way Totals**

DESIGNATED		CO-OP		TOTAL	
2003					
3,515,300.09 82% <b>2004</b>	8.04%	770,780.99 18%	4.34%	4,286,081.08	7.35%
3,631,305.92 82% <b>2005</b>	3.30%	782,642.76 18%	1.54%	4,413,948.68	2.98%
3,946,786.84 83%	8.69%	813,333.89 17%	3.92%	4,760,120.73	7.84%
<b>2006</b> 4,193,622.91 83%	6.25%	832,178.34 17%	2.32%	5,025,801.25	5.58%
<b>2007</b> 4,168,077.00 83%	-0.61%	874,548.07 17%	5.09%	5,042,625.07	0.33%
2008		17.70			
4,083,286.89 82%	-2.03%	892,767.28 18%	2.08%	4,976,054.17	-1.32%
2009		1070			
3,970,587.35 82% <b>2010</b>	-2.76%	877,543.24 18%	-1.71%	4,848,130.59	-2.57%
3,719,114.31 82%	-6.33%	830,020.39 18%	-5.42%	4,549,134.70	-6.17%
2011		1000.00			
3,557,541.45 81%	-4.34%	839,056.49 19%	1.09%	4,396,597.94	-3.35%
2012					
3,805,921.98 81%	6.98%	867,489.00 19%	3.39%	4,673,410.98	6.30%

# The Together Way Totals Increase from 2003-2012

Designated

8.27% CO-OP

12.55%

### Hill, Harper & Associates Certified Public Accountants

### Independent Auditors' Report

### **Executive** Committee of the General Board of the National Association of Free Will Baptists, Inc.

We have audited the statements of financial position of the Executive Office of the National Association of Free Will Baptists, Inc. (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used that and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Executive Office of the National Association of Free Will Baptists, Inc. as of December 31, 2012 and 2011, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hel Harpen & association

March 21, 2013

Terry A. Hill 615 417 - 7414 terryhill.HHA/igmail.com

P O Hox 680788 Franklin, Teaucasee 37068

Ernest R. Harper 615 417 - 6358 e.hurper@comcast.net

# EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Financial Position

December 31, 2012 and 2011

Assets		2012	2011		Executive Office	Special Projects	Convention Fund	2012 Totals	2011 Totals
Current assets: Cash in bank		MY LA	2011	Revenues: The Together Way Plan	\$ 4,673,411	*	÷.	4,673,411	4,396,597
Funds held by Free Will Baptist Foundation Receivables:	5	420,159 17,500	347,514 15,887	Disbursed to agencies and departments	(4,268,077)	÷		(4,268.077)	(4,003,452)
Randall House royalties Other departmental and agency charges		453	383	Executive Office portion of Together Way Plan	405,334			405,334	393,145
Total receivables		509	2,172	Hymnal royalties		9,068	*	9,068	7,619
Inventory of "Free Will Baptist Convention Sermons"		962	2,555 4,452	Sales: Free Will Baptist Convention Sermons	-	1.664	7,393	1,664 9,466	20,884 10,967
Total current assets		438,621	370,408	Gifts and offerings Convention revenues	2.073	÷	422,961	422,961	310.866 4,425
Equipment: Office equipment and furniture				Gain from insurance proceeds Other income	4,425 3,689	1.073	17,847	22,609	24,080
Automobiles		41,631 32,500	41.631 17,500	Total revenues	415,521	11,805	448,201	875.527	771.986
Less accumulated depreciation		74,131	59,131	Cost of sales: Free Will Baptist Convention Sermons	-	5,425	-	5,425	39,741
Net fixed assets		59,442 14,689	55,978 3,153	Net revenues	415,521	6,380	448,201	870,102	732,245
Other assets: Deposits for future conventions		46,131	23,447	Expenses of operations: Executive Office Special Projects	407.774	5,848	323,679	407,774 5,848 323,679	397,447 5,139 364,429
Current liabilities: Liabilities and Net Assets	S	499,441	397,008	Convention Fund Total expenses	407.774	5,848		737,301	767.015
Accounts payable and accrued expenses Advance payment - Tennessee state fee for 2012 convention	5	34,568	24,774	Increase (decrease) in net assets	7,747	532	124,522	132,801	(34,770)
Disaster relief funds Funds held for Church on the Ridge building improvements		7.005	42,000 6,780	Net assets (deficit): Beginning of year	318,608	60,761	(71,802)	307.567	342.337
Total current liabilities		17,500 59,073	15,887	End of year	\$ 326,355	61,293	52,720	440,368	307,567
Net assets (deficit): Unrestricted: Executive Office Net Investment in Equipment Special Projects Convention Fund Total net assets		311,666 14,689 61,293 52,720	89,441 315,455 3,153 60,761 (71,802)						
		440,368 499,441	307,567 397.008						

See accompanying notes to financial statements.

# EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Activities and Changes in Net Assets

# For the years ended December 31, 2012 and 2011

See accompanying notes to financial statements.

# EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

# Statements of Functional Expenses

# For the years ended December 31, 2012 and 2011

Expenses of operations: Salaries		Executive Office	Special Projects	Convention Fund	2012 Totals	2011 Totals
	5	110,719		80,100	100.015	
Housing allowance		20.000	21	30.100	190,819	191.866
Employee fringe benefits					20,000	20,000
and health insurance Payroll taxes		46,007			12.000	
		20.334		213	46,007	42,286
Support to One Magazine		116,433		17.463	20,547	20,457
Office rental		34,077		17,40,1	133,896	133,896
Travel		26.596		22.245	34.077	34,077
Supplies, office expense		5.980	81	33,365	59,961	61.161
Copier lease		7,764	01	20.062	26,123	12,218
Executive Committee				无	7.764	7,125
and General Board		7.067				
Depreciation		3,464	-	6,650	13,717	7,492
Legal and audit		3.136		1.00	3,464	1,654
Printing and promotion		1.684	-	3,011	6.147	9.022
Postage / mail services			~	13,449	15,133	15,808
Telephone		460	+	122	582	1,155
International Fellowship		3.813	177	51	3.864	3,518
Royalties and management fee		240			240	240
Church directory			5,129	*	5,129	4,338
Auditorium and other		-	638	-	638	718
convention services					2.0	/10
Steering Committee		-	8	144,519	144,519	192,708
Publications Committee		<i>n</i>	-	121		
Nominating Committee		-		1.413	1.413	1,238
Other		1.00		1.661	1.661	1,633
0.00000		-	÷	1,600	1,600	3,005
Total expenses					1,000	1,400
expenses	S	407.774	5,848	323,679	737,301	767.015

See accompanying notes to financial statements.

# EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

# Statements of Cash Flows

# For the years ended December 31, 2012 and 2011

	For the years chucu becchines of			
			2012	2011
Cash Flows from Operating Ac		\$	132,801	(34,770)
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Adjustments to reconcile chan	ige in net assets to			
net operating activities :			3,464	1.654
Depreciption			(22.684)	(500)
Change in deposits for	future conventions			
(Increase) decrease in:			1,593	(335)
D			4,452	(4,452)
Inventory of "Free Will Ba	aptist Convention Sermons"			6,618
Prepaid expenses and dep	osits for future conventions			
in (Anaronaea) in			(42,000)	42,000
Advance payment - Tenne	essee state fee for 2012 convention		1.613	4.772
Funds held for Church on	the Ridge building improvements		225	(29,322)
Funds held for Disaster R	elief		9,794	(368)
Accounts payable and acc	rued expenses			
pice of a	Net operating activities		89,258	(14,703)
Cash Flows from Investing Ac	uviues		(15,000)	2
Purchase of automobile				1000-200-200
And and a second second	Increase (decrease) in cash and cash equivalents		74,258	(14.703)
Second and second states of the	Cash and cash equivalents:			
and the set of the set	Beginning of year		363,401	378,104
	Beginning of year			
		5	437,659	363,401
	End of year			
	Cash and cash equivalents consist of:			1000000-0000
		5	420,159	347,514
	Cash in bank Funds held by Free Will Baptist Foundation		17,500	15,887
	Funds held by Fice with buptlet each			
		5	437,659	363,401

See accompanying notes to financial statements.

## EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements

### December 31, 2012 and 2011

The Executive Office operates under the auspices of the National Association of Free Will Baptists, Inc., and is governed by the Executive Committee of the General Board of the National Association of Free Will Baptists, Inc. (1) Summary of Significant Accounting Policies

# **Basis of Presentation**

The financial statements of the Executive Office have been prepared on the accrual basis of accounting. As required by generally accepted accounting principles, The Executive Office reports information regarding its financial position and activities according to three classes of net assets, as applicable:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be

designated for specific purposes by action of the governing body. The amount of unrestricted net assets is presented in the statements of financial position, and the net change is presented in the statements of activities.

The Executive Office does not have amounts to report in the remaining two classes of net assets which are:

Funds received which are designated by the donor to be transferred to third parties are accounted for as liability

transactions. (The Together Way Plan, Disaster Relief Funds and Church on the Ridge). Cash and Cash Equivalents

For purposes of the statements of cash flows, all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less are considered to be cash and cash equivalents. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy which gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1), the next highest priority to inputs from observable data other than quoted prices (Level 2) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. For the years ended December 31, 2012 and 2011, funds held by Free Will Baptist Foundation were valued at market using Level 2 inputs.

The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

### Accounts Receivable

Accounts receivable are deemed to be fully collectible by management and no reserve is considered necessary.

Furniture and equipment are recorded at cost or at fair value as of the date contributed. Expenditures for acquisition of assets in excess of \$500 are capitalized and depreciated over their usable lives on the straight line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend

# Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual

### Subsequent Events

Subsequent events have been evaluated for potential recognition and disclosure through March 21, 2013, the date these financial statements were available to be issued.

### EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

### Summary of Significant Accounting Policies, continued (1)

### Income Taxes

The Executive Office is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts. There is no unrelated business income for 2012 and 2011. Further, management believes that The Executive Office has no activities which will lead to income taxes being levied.

### Compensated Absences

Employees of the Executive Office are entitled to paid vacation, sick days and personal days off, depending on job classification, length of service and other factors. It is impractical to estimate the amount of compensation for future absences and accordingly, no liability has been recorded in the accompanying financial statements. The Executive Office's policy is to recognize the cost of compensated absences when actually paid to the employees.

### **Changes in Presentation**

Certain amounts in the prior period financial statements may have been reclassified to conform to current presentation. These changes, if any, had no effect on net assets as reported.

### **Comparative Information**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with financial statements for the year ended December 31, 2011, from which the summarized information was derived.

### (2) Pension

The Executive Office participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees may participate at date of employment. Pension expense amounts to \$10,283 in 2012 and \$9,343 in 2011. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase of one of several types of annuity contracts.

### **Operating Leases** (3)

The Executive Office has entered into noncancelable lease arrangements relating to a copy machine. Total expenses amounted to \$7,764 in 2012 and \$7,125 in 2011. The minimum annual payments required are \$6,271 for 2012 through 2013; and \$2.614 for 2014.

Further, the Executive Office rents office space from the National Office Building located in Antioch, Tennessee. The lease agreement is cancelable with 90 day written notice. Office lease expense amounted to \$34,077 in 2012 and 2011.

### Concentration of Credit Risk (4)

The Executive Office serves the Free Will Baptist denomination with respect to convention planning and other administrative services. The Executive Office has an accounting risk of loss to the extent of unsecured accounts receivable and funds held by Free Will Baptist Foundation. Further, bank balances in excess of the amount of FDIC insurance are subject to risk of accounting loss. Management does not anticipate nonperformance by the financial institutions.

# (5) Qne Magazine of the National Association of Free Will Baptists

The denomination began the publication - One Magazine - in 2005 to combine the publications of certain Free Will Baptist agencies and organizations. One Magazine is funded by contributions from each of these agencies and organizations. The Executive Office provided \$133,896 in 2012 and 2011.

### **Commitments for Future Conventions** (6)

Contractual obligations for facility use at future conventions have been executed through 2019. Deposits amounting to \$46,131 in 2012 and \$23,447 in 2011 are recorded as other assets. Additional costs for facilities only through 2019 amount to approximately \$250,000 and are paid in the respective year of the convention.

EXECUTIVE OFFICE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

# (7) The Together Way Plan

The Executive Office is responsible for receiving and disbursing funds received from The Together Way Plan program. Designated contributions are disbursed to the named Department or agency, and cooperative funds are disbursed based on the proportionate sharing arrangement. The following summarizes these transactions for the year ended December 31, 2012 as compared to 2011 totals.

Receipts:				2012			
Alabama			Designated	Coopera		and the second	2011
Arkansas		\$	4,39		110	otal	Total
California			618.325			13,305	13.577
Colorado			50		00	35,581	876.353
Florida			*	14,7	90 ]	4.840	14.649
Georgia			20,968	36.1		5	4,717
Illinois			457,294		-	6,145	6,526
Indiana			167.290			2,261	429.403
Kentucky			14.706			0.427	162,896
Michigan			220	1,33		5.036	17,928
Mississippi			184.615	9,21		,439	8,755
Missouri			500	7.13		,747	218,358
New Mexico			477,299	8,75		.259	9.689
North Court				205.51	3 682	.812	636,648
North Carolina Ohio			5.147	329	9 5	476	9,359
			34,254	38.438	72.	692	75.217
Oklahoma South G			325.717	-14,052	369.		
South Carolina			548,304	178,199	726.		224,613
Tennessee			656,304	544	656,		710,929
Texas			137.462	31,029	168,4		618.126
Virginia			130.961	7,044	138.0		188,966
West Virginia			54	3,044		198	116,892
Canada			3.677	3,516			8,173
Contributions totaling \$2,500 or less			17,555	906	7.1		6,183
			827	4.196	18,4		32,579
Total receipts	\$	2	805 000		5,0	23	6,111
Disbursements:	*	19 C.	805,922	867,489	4,673,4	LE	4,396,597
Executive Office					100007-0047		4,530,397
Welch College	\$		14,964	200 270	520005547505		
FWB Foundation			70.274	390,370	405,33		393,145
Home Missions			442	109,737	380.01		366,072
International Missions		7	99,459	28,627	29.06	9	30,106
Master's Men		25	68.723	85,881	885,340	)	847,837
Retirement 6.		-1-	7.900	109.736	2.678,459	) 2	.461,110
Retirement & Insurance				66,797	74.697		73.185
Commission for Theological Integrity			4,403	66,797	71.200		
Commission			745	2.386	3,131		69,803
Media Commission			453	2.386	2,839		3.011
Music Commission			749	2,386	3,135		2.723
Hillsdale Free Will Baptist College		-	842	2,386	3.228		3.041
Other			7,358	-	37,358	55	3,138
Tat I to a	19		9.610	-	99,610	34	41,903
Total disbursements	\$	3.805	.922	867 190	Warner Warner		101.523
			142	867.489	4,673,411		96.597

### 2014 EXECUTIVE OFFICE ADMINISTRATIVE BUDGETS FINANCIAL REPORT

2.2

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	2012	2012	2013	2014
	Budget	Actuals*	Budget	Budget
PROJECTED EXPENSES	Budger	Actuals	Budger	Dudger
	\$185,659.55	\$188,039.52	\$214,758.70	\$193,968.20
Salaries	20,000.00	20,000.04	20,000.00	20,000.00
Housing	20,641.72	20,333.52	22,965.99	21,475.63
Social Security	7,074.64	10,282.82	11,625.49	10,698.41
Retirement	35,998.71	33,585.81	41,140.53	45,917.75
Employees insurance	33,990.71	33,303.01	41,140.00	40,017,70
(Dental/Disability/Health/Life/Travel)	77 464 74	77 000 50	00 726 26	-83,116.07 **
Convention Reimbursements	-77,151.71	-77,320.50	-96,736.26	
Auditing/Legal	3,100.00	3,136.00	3,986.00	4,000.00
Copier Lease	7,600.00	7,763.96	7,400.00	7,400.00
Equipment Maintenance	100.00	0.00	100.00	100.00
Computer Supplies	2,000.00	2,165.23	2,500.00	2,500.00
Executive Committee	2,500.00	2,402.40	2,500.00	2,500.00
General Insurance	2,250.00	2,138.07	3,000.00	2,500.00
Int1. Fellowship of FWB Churches	240.00	240.00	240.00	240.00
Leadership Conference	25.00	0.00		. 0.00
Office Rental	34,076.88	34,076.88	34,076.88	34,674.72
(\$1.16 per sq. ft. x 2,491)				
Office Supplies/Expense	1,750.00	1,280.17	1,500.00	1,500.00
Other	51.77	10.00	0.00	0.00
Postage	700.00	460.07	750.00	500.00
Printing	700.00	1,227.56	1,000.00	1,000.00
Promotion	500.00	456.89	750.00	600.00
Books/Dues/Registrations	2,000.00	2,534.84	2,500.00	2,500.00
Telephone	3,250.00	3,813.20	3,250.00	3,800.00
Travel	30,000.00	26,595.51	27,000.00	28,000.00
Christmas Bonus (Extra Week's Salary)	0.00	0.00	0.00	0.00
Extra Week Ret. in lieu of 4th week vacation beginning 16th year of service	0.00	0.00	1,641.22	0.00
One Magazine	116,433.44	116,433.48	116,433.44	116,433.44
Contingency Fund	0.00	0.00	0.00	8.007.92
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -				
Totals	<u>\$399.500.00</u>	<u>\$399.655.47</u>	\$422,406,99	\$425.200.00
PROJECTED INCOME				
The Together Way Plan				
Cooperative Gifts	\$375,000.00	\$390,370.02	\$385,000.00	\$401,700.00
Designated Gifts	16,000.00		16,500.00	Constant of the second second
Travel Reimbursement	1,000.00		1,000.00	1,000.00
Other Income	7,500.00	8,544.76	10,000.00	7,500.00
Surplus Revenue		0.00	9,906.99	0.00
Pide Lickeling	0.00	0.00	0,000,00	2.02
Totals	\$399.500.00	\$415.520.37	\$422.406.99	\$425,200,00

\*Budget comparison does not include depreciation expense. \*\*Expenses included in Convention Reimbursements consists of the following: Convention Manager, Registration Coordinator's Compensation Packages.

### SALARY BREAKDOWN

	10000					
Executive Secretary	2012		2013		2014	
Salary	P11 100				11.00	
Housing and Utilities	\$44,166.77		\$45,450.1	1 2.00%	\$46,759,11	0.000
Social Security	20,000.00		20,000.0	the second se	20,000.00	Sec. 1 Sec. 1
Retirement	9,817.52	15.30%	10.013.8	7 15.30%		
	0.00		3.272.5	Contraction and the second second	10.214.14	
Insurance (Health/Dental/Life)	6.852 13	1	7,303.10		3,337.96	
Disability/Travel	474.75		471.98		8,886.24	
Christmas Bonus	0.00				449.43	
NOTE: Office car lurnished.			0.00	2	0.00	
	81,311.17		86,511.62	2	89,646.88	
Executive Administrator						
Salary	57.822.83					
Social Security	4,423.45	7.054	58,979.29	1 million and the state of the	60,158.87	2.00%
Retirement		7.65%	4,511.92	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4.602.15	7.65%
Insurance (Health/Dental/Life)	2,891.14	5.00%	2,948.96	Contract and the second second	3,007.94	5.00%
Disability/Travel	13,512.31		14,444.89		17,588.74	3.00%
Christmas Bonus	407.83		406.80		410.49	
NOTE: Office car furnished.	0.00		0.00		0.00	
	79.057.56		81,291,86			
Executive Accountant			01,291.80		85,768.19	
Salary						
	45,454.15		46.363.23	2.00%	10 000 000	
Social Security	3,477.24	7.65%	3.546.79	7.65%	47,290.50	2.00%
Retirement	2.272.71	5.00%	2,318.16		3.617.72	7.65%
Insurance	7,129.02			5.00%	2,364.52	5.00%
Disability	268.18		7.591.32		9.242.06	
Christmas Bonus	0.00		273.54		279.01	
	0.00		0.00		0.00	
Yearbook Coordinator/	58,601.30		60.093.05		62,793.82	
					06.793.02	
Registration Coordinator						
Salary	38,215.80		38,980.12	0.000		
Vacation Days/Retirement	0.00		2,248.85	2.00%	39,759.72	2.00%
Social Security	2.923.51	7.65%		2.22	0.00	
Retirement	1,910.79	5.00%	3.154.02	7.65%	3,041.62	7.65%
Insurance	7.129.02	0.00%	1,949.01	5.00%	1,987.99	5.00%
Disability	225.47		7,591.32		8,827.20	10000-001001
Christmas Bonus			229.98		234.58	
naur umma Brith Colors II albeit Brith Brits	0.00		0.00		0.00	
spielast Vand	50,404.59		54,153.30			
ssistant Yearbook Coordinator/					53.851.11	
Registration Coordinator						
Salary	0.00		00 202 10			
	0.00		22.737.10	2.00%	0.00	
Social Security			1,739.39	7.65%		
Social Security			1.136.86	5.00%		
Social Security Retirement Insurance				5.00%		
Social Security Retirement Insurance Disability			1.136.86	5.00%		
Social Security Retirement Insurance			1.136.86 4,428.27	5.00%		

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### CONVENTION BUDGETS Financial Report National Association of Free Will Baptists, Inc. July 21-24, 2013 Tampa, Florida

	2012 Budget	2012 Actuals*	2013 Budget
PROJECTED REVENUE	000 000 00	\$29,088.00	\$26,000.00
Booth Fees	\$26,000.00	45,000.00	30,000.00
Host State (Florida)	42,000.00	900.00	1,000.00
Local Church Representation Fees (\$150)	1,000.00	7.392.59	7,500.00
Offerings	8,500.00	10,004.00	10,000.00
Printing Income	9,000.00	7,057.25	6,500.00
Reimbursements	6,500.00	337,969.50	335,000.00
State Representation Fees (\$150 per church)	340,000.00	2,109.68	4,500.00
Truck Reimbursement	2,000.00	8,689.00	7,500.00
Other	500.00	0,009.00	1,000.00
TOTALS	435,500.00	448.210.02	428,000.00
PROJECTED EXPENDITURES			
Auditorium	164,466.60	122,703.28	182,950.00
Printing and Promotion	31,563.47	30,911.31	31,213.47
Convention Office	142,473.00	102,627.40	119,858.90
Convention Personnel			
Meals	4,512.00	4,548.34	5,734.00
Travel	5,410.25	4,837.32	9,872.23
Lodging	3,462.97	-341.29	3,419.18
Convention Officials	4,747.34	4,971.82	5,291.72
Volunteer Staff	5,776.98	5,897.17	5,251.96
Honorariums	1,600.00	1,600.00	1,600.00
Decorator Services	9,350.00	12,398.52	19,430.00
Meal Functions	1,917.84	1,862.94	2,528.54
Executive Committee	3,200.00	3,200.00	3,600.00
Meal and Motel Expenses	21,000.00	22,252.38	22,250.00
Pre-Convention Expenses	15,000.00	10,872.15	15,000.00
National Committee Expenses	15,000.00	10,072.10	
Sub-Totals	414,480.45	328,341.34	428,000.00
Surplus Revenue	21,019.55	119,868.68	0.00
(Operating Capital for Future Conventions)			
TOTALS	<u>\$435,500.00</u>	\$448,210.02	<u>\$428.000.00</u>

\*Budget comparison does not include depreciation expense.

# CONVENTION BUDGETS Financial Report National Association of Free Will Baptists, Inc. July 21-24, 2013 Tampa, Florida

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PROJECTED REVENUE Budget Actuals Booth Fees Host State (Florida) \$26,000.00 \$29,088.00	Budget \$26,000.00 30,000.00
	\$26,000.00 30,000.00
Host State (Florida) \$25,000.00 \$29,088.00	30,000.00
	30,000.00
Local Church Representation Fees (\$150) 42,000.00 45,000.00	
Orienings 900.00	1,000.00
Printing Income 8,500.00 7,392.59	7,500.00
Reimbursements 9,000.00 10,004.00	10,000.00
State Representation Fees (\$150 per church) 6,500.00 7,057.25	6,500.00
Tuck neimpursements	335,000.00
Other 2,000.00 2,109.68	4,500.00
TOTALS 500.00 8.689.00	7.500.00
435.500.00 <u>448.210.02</u>	428.000.00
PROJECTED EXPENDITURES	* *
AUDITORIUM	
Rental/Arena/Meeting Space	
Flowers 9,419.00	65,000.00
Other 500.00 328.91	500.00
First Aid Staff	
Liability, ASCAP, BMI, CCLI Insurance 3,500.00 3,480.00	3,500.00
Music/Equipment 1,587.84	1,500.00
Offering Buckets 3,000.00 3,064.11	4,600.00
Signs 100.00 0.00	100.00
Sound System/Stage Hands/AV Equipment 87,000,00 0.00	100.00
60,776.30	91,000.00
Usher Badges/Usher Boom Table Chains 15,000.00 10,060.00	6,000.00
Folice Security/Badge Checkers 150.00 150.00	150.00
Streaming Video Expense 7,187.25	7.000.00
General Board AV 2,063.00 2,063.00	2,000.00
<u>600.00</u> <u>1,586.87</u>	1.500.00
TOTALS	1000.00
164,466.60 122,703.28	182,950.00
PRINTING AND PROMOTION	
Convention Materials	
Digest of Reports	÷
Programs 8,000.00 8,522.18	P 500 00
Photos 3,000.00 3,074.41	8,500.00
Pre-Convention Printing/Art 100.00 0.00	3,250.00
ONE Magazine 3,000.00 1,851.24	0.00
<u>17,463,47</u> <u>17,463,48</u>	2,000.00
TOTALS	17,463.47
31,563.47 30,911.31	31,213.47

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	2012 Budget	2012 Actuals	2013 Budget	
CONVENTION OFFICE	DagAer	Actuald	Dudget	3
Audit	\$5,000.00	\$3,010.56	\$3.500.00	
Convention Manager Package	65,264.68	63,575.76	65,264.68	
Office Car	12,000.00	0.00	0.00	
Convention Manager Computer	3,000.00	3,023.77	1,000.00	
Convention Courtesy Car	50.00	0.00	50.00	
Equipment Rentais			000.00	
Computers, Printers	900.00	908.03	900.00	
Copiers (3)/Paper	3,095.00	3,075.50 1,668.00	3,200.00	
Furniture/Radios, etc. Information Tables	88.00	0.00	100.00	
Media Room/Press Office Tables	200.00	160.00	300.00	
Office Expense/Supplies	3,800.00	1,727.07	1.450.00	
Postage	500.00	121.80	200.00	
Pre-Registration Salaries	29,235.09	12,768.00	29,235.09	
Payroll Taxes	2,236.48	976.75	2,236.48	
Pre-Registration Staff	3,696.00	2,779.00	1,368.00	
Payroli Taxes	282.74	212.59	104.65	
Pre-Registration (Supplies, Postage)	8,000.00	6,178.07	6,500.00	
Registration (Supplies)	1,500.00	641.92	600.00	
Registration Computers/Printers	1,750.00	1,750.00	1,750.00	
Telephone/Internet	100.00	<u>50.68</u>	600.00	
TOTALS	142,473.00	102,627.40	119,858.90	
CONVENTION PERSONNEL MEALS				
Debbie Burden (24 meals @ \$14.00 each)	288.00	288.00	336.00	
Keith Burden (33 meals @ \$14.00 each)	396.00	396.00	462.00	
Bud Estes (21 meals @ \$14.00 each)	0.00	0.00	294.00	
Vernon Florence (18 meals @ \$12.00 each)	216.00	216.00	0.00	
Dari Goodfellow (24 meals @ \$14.00 each)	288.00	288.00	336.00	
Melody Hood (27 meals @ \$14.00 each)	324.00	324.00	378.00	
Ryan Lewis (33 meals @ \$14.00 each)	396.00	396.00	462.00	
Steve Pate (18 meals @ \$14.00 each)	216.00	216.00	252.00	
Eric Thomsen (27 meals @ \$14.00 each)	288.00	288.00	378.00	
Anna York (24 meals @ \$14.00 each) Convention Interns (8)	0.00 <u>2,100.00</u>	0.00 2,136.34	336.00 2.500.00	
TOTALS	4,512.00	4,548.34	5,734.00	
TRAVEL				
Debbie Burden	0.00	0.00	318.30	
Keith Burden	250.00	55.50	318.30	
Bud Estes	0.00	0.00	500.00	
Vernon Florence	527.25	527.25	0.00	
Dari Goodfellow	250.00	250.00	400.00	
Melody Hood	250.00	250.00	400.00	
Music Coordinator	0.00	0.00	272.30	
Ryan Lewis	250.00 250.00	133.65 250.00	350.00	
Steve Pate Eric Thomsen	250.00	250.00	400.00	
Anna York	0.00	0.00	400.00	
Convention Truck (Fuel/Meals/Trailer Rental)	2,583.00	2,434.26	4.763.33	
Staff Expense Money	800.00	686.66	1.350.00	
TOTALS	5,410.25	4,837.32	9,872.23	2
LODGING				
Keith Burden	198.00	218.50	0.00	
Bud Estes (6 nights @ \$88.73)	0.00	0.00	532.38	
Vernon Florence (5 nights @ \$123.63)	818.15	431.88	0.00	
Dari Goodfellow	126.00	152.95	0.00	
Melody Hood (1 night @ \$88.73)	144.00	175.93	88.73	
Ryan Lewis	198.00	218.50	0.00	
Steve Pate	70.00 126.00	40.00	0.00 264.73	
Eric Thomsen (1 night @ \$88.73) Anna York	0.00	0.00	0.00	
Convention Interns (14 nights @ \$133.88)	1,982.82	1,760.02	2.533.34	
Comp Rooms	0.00	-3.339.07	0.00	
TOTALS (Includes applicable tax and parking)	3,462.97	-341.29	3,419.18	

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CONVENTION OFFICIALS	2012	2012	2013
Moderator - Tim York Travel	Budget	Actuals	Budget
Meals (21 meals @ \$14.00 each)	\$250.00	\$250.00	S400 a
Lodging (6 nights @ \$110.73)	216.00	216.00	\$400.00
Honorarium	108.00	157.28	294.00
	400.00	400.00	664.38
Clerk - Randy Bryant	974.00	1,023.28	450.00
Travel		1,040.20	1,808.38
Meals (21 meals @ \$14.00 each)	500.00	500.00	
Lodging (6 nights @ \$110.73)	216.00	216.00	158.20
Honorarium	741.78	787.09	294.00
	400.00	400.00	664.38
Assistant Moderator - William Smith	1,857.78	1,903.09	450.00
Meals (21 moole @ Att an		1,000.09	1,566.58
Meals (21 meals @ \$14.00 each)	216.00	010.00	AST OF L
Lodging (6 nights @ \$110.73)	741.78	216.00	294.00
Assistant Clark	957.78	806.70	664.38
Assistant Clerk - Ernie Lewis	001.10	1,022.70	958.38
Meals (21 meals @ \$14.00 each)	216.00		
Lodging (6 nights @ \$110.73)		216.00	294.00
	741.78	806.75	664.38
TOTAL	957.78	1,022.75	958.38
TOTALS (Includes applicable tax and parking)	1747.04		
	4,747.34	4,971.82	5,291.72
VOLUNTEER STAFF			
Impact Coordinator - Ken Akers	14147 L 11 1 - 1		
Lodging (7 nights @ \$110.73)	865.41	943.40	775.11
			1.10.11
Keyboardist - Deena Armstrong	10.000		
Lodging (5 nights @ \$110.73)	618.15	573.95	553.65
			000.00
Music Coordinator - Kevin Justice			
Lodging (6 nights @ \$88.73)	741.78	118.02	532.38
			552.50
Photographer - Rodney Yerby			
Lodging (6 nights @ \$110.73)			
0 0 (1 g/10 C 0 (10.73)	741.78	808.94	664.00
Pianist - Brian Floyd			664.38
Lodging (5 nights @ \$88.73)	618.15	573.95	443.65
			443.65
Taping - Mike Anderson			
Lodging (7 nights @ \$88.73)	865.41	1,303.53	621.11
			021.11
Translator Rooms			
Lodging (5 nights @ \$110.73)			
Lodging (5 nights @ \$88.73)	618.15		550 of
0 0 10 3110 0 000.73)	90.00	742.18	553.65
Usher Coordinator - Johnny Fowlkes		1 12.10	443.65
Lodging (6 nights @ \$110.73)	618.15	833.20	004.00
		500.20	664.38
TOTALS (Includes applicable tax and parking)			
	5,776.98	5,897.17	E 251 00
HONORARIUMS			5,251.96
Tim Owen			
Randy Riggs	200.00	200.00	
Donnie Miles	200.00		200.00
Will Beauchamp	200.00	200.00	200.00
	200.00	200.00	200.00
arry Clyatt	200.00	200.00	200.00
arry Clyatt		200.00	200.00
arry Powell		000 00	
arry Powell Pastor's Conference Speaker-Oral MoAttan	200.00	200.00	200.00
arry Powell Pastor's Conference Speaker-Oral MoAttan	200.00 200.00	200.00	200.00 200.00
arry Clyatt arry Powell Pastor's Conference Speaker-Oral McAffee Pastor's Conference Speaker-Tim Stout	200.00		
arry Powell Pastor's Conference Speaker-Oral MoAttac	200.00 200.00	200.00	200.00

	2012	2012 Actuals	2013 Budget
	Budget	Actuals	Duoger
DECORATOR SERVICES	\$4,000.00	\$5,264.56	\$7,200.00
Booth (75) Installation/Draped Tables/Onion Exhibitor Badges	100.00	0.00	100.00
Devictorion	2,000.00	3,061.05	2,000.00
Chairs, Counters, Skirted Tables, Carpet Electricity/Masking Drape	750.00	475.00	650.00
Stage	1,500.00	2,867.91	4,000.00
Platform/Carpet	0.00	0.00	4,000.00
Risers	300.00	105.00	300.00
Skirted Tables/Chairs	500.00	0.00	780.00
Skirting/Draping Forklift	200.00	625.00	400.00
TOTALS	9,350.00	12,398.52	19,430.00
MEAL FUNCTIONS			0.000000
Executive Committee	1,756.80	1,701.90	2,388.24
Dinner (36 people @ \$66.34) Presidents' Breakfast			
(5 people @ \$28.06)	161.04	161.04	140.30
TOTALS	1,917.84	1,862.94	2,528.54
EXECUTIVE COMMITTEE MEAL AND MOTEL EXPENSES			
(For the Executive Committee Meeting prior	r to the 2013 National	Convention)	
Stan Bunch	0.00	0.00	450.00
Tim Campbell	400.00	400.00	450.00
Rick Cash	400.00	400.00	450.00
Chris Clay	400.00	400.00	0.00
Gary Fry	0.00	400.00	0.00
Glen Johnson	400.00	400.00	0.00
Glenn Poston	0.00	0.00	450.00
David Shores	400.00	400.00	450.00
Todd Smith	0.00	0.00	450.00
Venny VanHoose	400.00	400.00	450.00
Mike Wade	400.00	400.00	450.00
Keith Woody	400.00	0.00	0.00
TOTALS	3,200.00	3,200.00	3,600.00
PRE-CONVENTION EXPENSES			The stands from the
Impact Tampa	1,000.00	1,413.11	2,250.00
Pre-Convention Meetings/Site Inspections	20,000.00	20,839.27	20,000.00
TOTALS	21,000.00	22,252.38	22,250.00
NATIONAL COMMITTEE EXPENSES		0.044.05	10 000 00
Executive Committee	11,000.00	9,211.25	12,000.00
Nominating Committee	4,000.00	<u>1,660.90</u>	3,000.00
TOTALS	15,000.00	10,872.15	15,000.00
SUB-TOTALS	414,480.45	328,341.34	428,000.00
SURPLUS REVENUE			0.00
(Operating Capital for Future Conventions)	21,019.55	<u>119,868.68</u>	0.00
GRAND TOTALS	<u>\$435,500.00</u>	\$448.210.02	\$428.000.00

2012 The Together Way Plan Gifts/Executive Office Cooperative

	rear to Date Totals		\$4.010.27	31.705.19 216.00	6.655.29	408.07	11,329.49 15.736.34	10.411.47	598,19	298.17 4 148 30	3.209.44	92,480.64	3.941.49	147.87.23	19.823.52	80,189.74	900.006	13 060 67	3,169.82	189.00	1,369.63	1,582.35	
	December	000000	9 771 74	00.00		0.00	1.220.78	631.00	0.00	408.89		5.235.16	1 525 26	0.00	1,733.14	5,194.08	72.00	1.126.62	240.76	0.00	0.00	83.83	\$29,108.10
	November	\$219 RD	8,712.93	40.50	707.32	450.00	895.68	943.90	0.00	565.65	379.07	705.95	2,276.31	00.00	2,098.38	1,518.37	20.08	0.00	236.64	0.00	37.44	600.90	\$34,511.17 \$2
	October	S542.48	6,626.07	0.00	0.00	450.00	1.396.02	31 50	28.45	0.00	10.003 AA	0.00	1,491.70	25.76	6,380,80	108.00	36.51	1.110.92	204.30	51.99		180.82	\$32,073.25 \$3
	September	\$245.17	7,139.97	210.22	45.17	450.00	964.19 818.02	0.00	00.00	126 12	5,105,43	726.74	2,100.27	0.00	5.768.33	54.00	00.00	1.008.35	0.00	0.00	20.75	CR.711	\$26,529.52 \$3
Autorio	Isnfinw	\$344.38	08.132,5	729.02	52.61	450.00	10.023.1	00.00	39.77	509.60	8.811.95	00.00	1,285.38	1.753.44	8.360.76	90.00	20.78	171.69	0.00	50.23	101 89		763.74
July	fin -	\$429.11 6.602.90	00.0	372.65	46.89	1.535 44	591.54	24.57	44.62 353.32	149.86	7,018.33	302.11 1 436.55	60.35	1.434.43	5.030.58	90.00	1.857.43		0.00	0.00	6		əzb.197.29 \$35
June		9,863.39	00:00	625.00	450.00	1,177.67	747.89	00.0	278.66	405.14	800.15	428.40	00.00	1,435.29	/ ,04/ .99	16.85	1,110.80	255.95	00.0	25.99	146.89	S34 332 45 60	
May	C1 18C3	7,660,49	00.00	51 20	450.00	1,557,87	1.071.57	00.0	303.99	8 298 AB	00.00	1.269.22	00.00	2,285.97 8 543 19	80.00	20.52	1.268.46	256.91	40.5U 95.63		60.44	\$34,280.19 \$3	
April	\$466.88	7,230.32	1 000 24	00.00	450.00	1,188.02	0.00	52.95	463.09	7.653.51	341.13	1,825.89	0.00	5,695.57	72.00	20.29	990.38	36.00	18.46		04.04	\$30,450.55 \$3	
March	\$246.87	9,643.69 130.60	503.50	42.77	450.00	745.20	144.90	00.00	415.54	7.228.81	221.61	1,308.28	1.800 78	6,377.88	90.00	20.21	98.800.1	A		96.34 53.76	2122	\$32,996.35 \$3(	
February	277	0.00	537.21	64.66	1 320 51	1,100.86	41.72	315 04	357.01	7,757.33	299.51 1 ORG ED	17.54	1,582.31	6,084.14	90.06	994 5A	118.78	0.00	0.00	66.37		\$37,692.34 \$3;	
January	\$459.22 6.674.22	00.00	512.10	22.34	1.749.36	1,026.72	206.10	407.67	85.67	8.777.17	1,263.37	18.66	9	7,579.04	19.9C	2.086.81	761.74	67,50	0.00	37.05		37,435.07 \$37	
Alchan	Arkansas	Arizona	Canada	Florida	Georgia	Illinois	Kansas	Kentucky	Michigan	Mississippi	North Carolina	New Mexico	Oklahomo	Oregon	South Carolina	Tennessee	l exas	Virginia	Virgin Islands	West Virginia	TOTALS		

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The Together Way Plan Gifts/Executive Office Designated 2012

						Desi	Designated						
	January	February	March	April	May	June	July	August	September	October	November	December	Year To Date Totals
Alabama	\$173.33	\$269.31	\$230.56	\$242.13	\$274.56	\$229.18	\$207,60	\$300.84	\$229.16	\$429.45	\$196.79	\$259.75	\$3,042.66
Arizona	00.0	00'0	500.00	00.0	00.00	0.00	00.00	0.00	00.00			00.00	500.00
Arkansas	00.00	00.00	0.00	00.00	00.0	0.00		00.00	00.00	00.0	00.00	00.00	00.00
California	00.0	00.00	0.00	00.00	00.0		00.00	00.00	0.00			1000	0.00
Canada	9.62	6	9.78	10.00	00.0	29.37		0.00	20.00	100 million (1990)		00.00	118.53
Florida	151.60		117.00		00.0			00.00	129.80	10 10 2 The	00.00	0.00	561.40
Georgia	00.00	0	0.00				00.00	0.00	0.00	0.00		00.00	00.00
Illinois	00.00	00.00	0.00	00.0	00.0	00.00	00.00	0.00	00.00	0.00	00'0		0.00
Indiana	70.99		71.00		71.00		72.84	183.89	104.07	97.66	73.18	72.64	1,030.28
Kansas	00.00		0.00		00.00	0.00	00.00	0.00	00.00	0.00	00.00	00.00	0.00
Kentucky	00.00	0	0.00	00.00			00.00	0.00		0.00	00.00	00.00	0.00
Michigan	100.00	0.00	100.00	00.00	100.00	0.00	00.00	100.00	0.00	00.00	00.00	00.00	400.00
Mississippi	00'0	0			0.00	0.00	0.00	0.00	500.00		00.00		500.00
Missouri	00.00	0	0.00	0.00	00.00	00.00	0.00	0.00		00.00	00.00	00.00	00.00
New Mexico	00.00	0	0.00	00.00	00.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00
North Carolina	117.00		75.00	119.00	10.00	75.00	115.00	140.00		330.00	75.00	10.00	1,216.00
Ohio	0.00		25.00	25.00	25.00	25.00	00.00	0.00		100.00	0.00	00.00	200.00
Oklahoma	66.72	250.00	0.00	61.36	00.00	0.00	163.16	0.00		366.45	00'0	00.00	907.69
Oregon	00.00	0.00	0.00	00.00	00.00	0.00	0.00	0.00	0.00	0.00	00.00	00.00	00.00
South Carolina	210.32		297.84	306.27	262.88	237.18	181.13	326.08	0.00	539.18	384.02	584.48	3,599.99
Tennessee	365.00	20.00	396.49	317.00	20.00	20.00	244.00	20.00	215.00	463.00	0.00	20.00	2.100.49
Texas	00.00		00'0	00.00	00.00	0.00	87.00	0.00	0.00	00.0	00'0	00.00	87,00
Utah	00.00		0.00	00:00	00:00	00.0	00.00	0.00	0.00	00.00	00'0		00.00
Virginia	00.00	0.00	0.00	0.00	00.00		0.00	0.00	00'0		00.00	00.00	
Virgin Islands	00.00	0.00	0.00	00.00	00.00	00.0	00'0	0.00	00.00	61.58		0.00	1.1.1
West Virginia	111.29	ol		43.99	0.00	40.76	33.75	41.93	41.44	78.63	0.00	112.92	583.88
TOTALS	\$1,375.87	\$965.68	\$965.68 \$1,901.84	\$1,195.75	\$763.44	\$944.77	\$1,114.48 \$1,1	\$1,112.74	\$1,314.47	\$2,475.95	\$738,99	\$1,059.79	\$14,963.77

2012 Gifts to National Ministries

Matrix         Matrix<	States	Executive	Foundation	On Missions	International	×	Rettrement							
Matrix         Matrix<	Alabama	and and and			NICESTIN		-		Contraction of the second	Commission to		March .		
1         0	Alacteur	21.148.175							WINAC	Theo. Integrity		Commission		
1         1	Arizona	794.00		8			2780	578.747	64 Brus			tarbusen and a		T otals
Note         Note <th< td=""><td>Arkansas</td><td>97.765 19</td><td></td><td>2</td><td>22.56</td><td></td><td>0</td><td>0</td><td></td><td>1.803</td><td>225</td><td>11 203</td><td>and the</td><td></td></th<>	Arkansas	97.765 19		2	22.56		0	0		1.803	225	11 203	and the	
000         0000	Cantorna	8,665,87		1/0/901	54	19.4	201	372	666	0.0	0	0.00		080
No.         No. <td>Colorado</td> <td>590.093</td> <td></td> <td></td> <td></td> <td></td> <td>B2/24</td> <td>69,683</td> <td>22</td> <td>201 10</td> <td></td> <td>1.45</td> <td></td> <td></td>	Colorado	590.093					B2/24	69,683	22	201 10		1.45		
000         000 <td>Contractional</td> <td>0.00</td> <td></td> <td></td> <td></td> <td></td> <td>011</td> <td>762'6</td> <td>24(</td> <td>24 UP</td> <td></td> <td>507.46</td> <td></td> <td>1.004</td>	Contractional	0.00					011	762'6	24(	24 UP		507.46		1.004
000         2000         000 <td>Detaware</td> <td>000</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>200.7</td> <td></td> <td>C2 E</td> <td></td> <td>40.74</td> <td></td> <td>194</td>	Detaware	000						200.7		C2 E		40.74		194
(1000)         (2001)<	Florida	00.0	1					0.0		0.00		182		-
1         1	Georgia	10.1441.11		229.51	1			1 290	Ĵ	0 00		00.0		62
0         0	Hawaii	0.00		143				100.294	- a	00.0				
matrix         matrix<	NGA/NG	0.00					CM.		101	20.07	69.50	0.00		37
0000         0000 <th< td=""><td>SHOULD BE AND A DE AN</td><td>10.432.63</td><td>F</td><td></td><td></td><td></td><td>ci</td><td>305.00</td><td>0</td><td>16.95</td><td></td><td>296.90</td><td></td><td>468.793</td></th<>	SHOULD BE AND A DE AN	10.432.63	F				ci	305.00	0	16.95		296.90		468.793
0.00         0.000	II NCHARING	1.628.47	204 80	N		4 00	0	350.00	0	00.0		0.00		511,897
(1)         (1) <td>K SULTER</td> <td>00'00</td> <td>0.00</td> <td></td> <td></td> <td></td> <td>1.502</td> <td>49.371.48</td> <td>3 887</td> <td>00.0</td> <td></td> <td>0.00</td> <td></td> <td>1,568</td>	K SULTER	00'00	0.00				1.502	49.371.48	3 887	00.0		0.00		1,568
1/10         1/10 <th< td=""><td>Rearch unter-</td><td>298.17</td><td>2187</td><td></td><td>2.075.0</td><td></td><td></td><td>3.168.85</td><td></td><td>66.00</td><td></td><td>63.77</td><td></td><td>13 530</td></th<>	Rearch unter-	298.17	2187		2.075.0			3.168.85		66.00		63.77		13 530
000         60000         60000         6000 <t< td=""><td>L'ON MULTINATION</td><td>4,190,72</td><td>347.62</td><td></td><td>23,415.7</td><td>10</td><td></td><td>1.425.00</td><td></td><td>D/ KM</td><td>-</td><td>3,66</td><td></td><td>001 070</td></t<>	L'ON MULTINATION	4,190,72	347.62		23,415.7	10		1.425.00		D/ KM	-	3,66		001 070
0.0         5000         5000         0.00	Marra	00.0	00.0			1.6	767 03	868.98		10.0		000		
00         000	Marytand	000	00.00		2,6		00.0	10.916.48	4.620.78	ALL BC		1.8.1		20,000
00         000	Massachusetts	000	0 00			0	000	00.00+	0.00	00.0		25.62		300.401
0.00         0.00 <th< td=""><td>Michigan</td><td>000</td><td>0.00</td><td></td><td>1/ (GD) / D</td><td></td><td>00.0</td><td>1.10</td><td>0 00</td><td>000</td><td></td><td>000</td><td></td><td></td></th<>	Michigan	000	0.00		1/ (GD) / D		00.0	1.10	0 00	000		000		
000         53.04.4         000         001         54.04.5         000         001         000 <th< td=""><td>Mid-Atlantic Association</td><td>10/10</td><td>235.36</td><td>88.91</td><td>tale new v</td><td></td><td>0.00</td><td>100</td><td>00 0</td><td>00.0</td><td></td><td>0.00</td><td></td><td>5.605</td></th<>	Mid-Atlantic Association	10/10	235.36	88.91	tale new v		0.00	100	00 0	00.0		0.00		5.605
2000         1000 <th< td=""><td>Mirimesota</td><td>200</td><td>80</td><td>24,336.43</td><td></td><td>5.80</td><td>549.17</td><td>100</td><td>0.00</td><td>0.00</td><td></td><td>000</td><td></td><td>8 107</td></th<>	Mirimesota	200	80	24,336.43		5.80	549.17	100	0.00	0.00		000		8 107
(6724)         (100)         (000) <t< td=""><td>Mississippi</td><td>4.441.40</td><td>0010</td><td>550.00</td><td>045.00</td><td></td><td>00.0</td><td>19</td><td>00 506 *</td><td>19.61</td><td></td><td>00.0</td><td></td><td>7</td></t<>	Mississippi	4.441.40	0010	550.00	045.00		00.0	19	00 506 *	19.61		00.0		7
000         010         010         000 <td>Missouri</td> <td>22 549 45</td> <td>20 402 V</td> <td>189,846.53</td> <td>89 577 200</td> <td>000</td> <td>00.0</td> <td>000</td> <td>0000</td> <td>00:0</td> <td></td> <td>10/21</td> <td></td> <td>192</td>	Missouri	22 549 45	20 402 V	189,846.53	89 577 200	000	00.0	000	0000	00:0		10/21		192
000         000 <td>Montaina</td> <td>000</td> <td>C# 700's</td> <td>210,134 88</td> <td>503.068.70</td> <td>17 540 /4</td> <td>574 44</td> <td>930</td> <td>2</td> <td>00.0</td> <td></td> <td>200</td> <td></td> <td>N.</td>	Montaina	000	C# 700's	210,134 88	503.068.70	17 540 /4	574 44	930	2	00.0		200		N.
000         000 <td>Paetragical</td> <td>00.00</td> <td>8.0</td> <td>000</td> <td>0.00</td> <td>Set discrete</td> <td>15,892,83</td> <td>508</td> <td>10 061 25</td> <td>24 08</td> <td></td> <td>24 04</td> <td></td> <td>1.495</td>	Paetragical	00.00	8.0	000	0.00	Set discrete	15,892,83	508	10 061 25	24 08		24 04		1.495
000         5 (000         000<	Patrice standing	0.00	80	80.0	2.300.00	000	000	0.00	0.00	741.32		565.60		912
000         000 <td>Putrie Increase</td> <td>00'0</td> <td>000</td> <td>5 040 000</td> <td>2 150.00</td> <td>000</td> <td>8 8</td> <td>000</td> <td>0 00</td> <td>000</td> <td></td> <td>0 00</td> <td></td> <td>8990.72</td>	Putrie Increase	00'0	000	5 040 000	2 150.00	000	8 8	000	0 00	000		0 00		8990.72
(108)         21.563.1         (1070)         21.663.1         (1070)         21.663.1         (1070)         2000         (000)         000 <th< td=""><td>New Manue</td><td>000</td><td>000</td><td>0000</td><td>0.00</td><td>0 00</td><td>8.8</td><td>0000</td><td>0.00</td><td></td><td></td><td>0.00</td><td></td><td></td></th<>	New Manue	000	000	0000	0.00	0 00	8.8	0000	0.00			0.00		
010         5360         0360         5714         0300         030	New York	147.87	10.86	21 404 11	1,200 00	00.0	000		00.0			0.00		4.0
0         0	North Carolina	0.00	0.00	5.380 mm	6.848.32	27 19	26.30	1.500.00	00.00	000		0.00		2.4
0.00         0.00 <th< td=""><td>PiorTheast Association</td><td>Etr 189'91</td><td>1.546.13</td><td>576 121 84</td><td>001 000 1</td><td>0.00</td><td>0.00</td><td>621.24 AD AD</td><td>05 528</td><td>0.00</td><td></td><td>0 00</td><td></td><td>10</td></th<>	PiorTheast Association	Etr 189'91	1.546.13	576 121 84	001 000 1	0.00	0.00	621.24 AD AD	05 528	0.00		0 00		10
0.00         0.00 <th< td=""><td>Northwest Association</td><td>00.0</td><td>000</td><td>000</td><td>00 K17 0000</td><td>4.342.07</td><td>-15</td><td>15.8 36.8 40</td><td>000</td><td>000</td><td></td><td>000</td><td></td><td>12</td></th<>	Northwest Association	00.0	000	000	00 K17 0000	4.342.07	-15	15.8 36.8 40	000	000		000		12
30.30         157.344.4         706.307.9         41.30         0.00	Olio		000	0.00	000	00	0.00	00.00	19.010.01	781.94		1000	0	6.465.60
(100.00)         (100.00)	Oktahoma		25 955	157.344.42	200 420 200	0000		0.00	000	00.0		00 801	111.52	
000         17100         000         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         17110         17100         171	Oregon		EE MO'D	100.837 96	1E 921 225	28 212 4	180	40.006.52	0.00	5.50		0000	0.00	0.00
0.00         0.01         0.01         0.00 <th< td=""><td>Inutral Annual</td><td>0.00</td><td>8.00</td><td>180.00</td><td>80</td><td>17.066-01</td><td>181</td><td>81,889,05</td><td>10.048140</td><td>142 80</td><td></td><td>121 74</td><td>00.0</td><td>911.00</td></th<>	Inutral Annual	0.00	8.00	180.00	80	17.066-01	181	81,889,05	10.048140	142 80		121 74	00.0	911.00
(13)         (16)         (16)         (17)         (16)         (17)         (16)         (17)         (16)         (17)         (16)         (17)         (16)         (17)         (16)         (16)         (16)         (16)         (16) <th< td=""><td>During the second</td><td>0 00</td><td>8.8</td><td>32,754 00</td><td>11,184.16</td><td>0.00</td><td>154 00</td><td>242.86</td><td>0.00</td><td>496.94</td><td></td><td>#80 6m</td><td>20121</td><td></td></th<>	During the second	0 00	8.8	32,754 00	11,184.16	0.00	154 00	242.86	0.00	496.94		#80 6m	20121	
0.00         0.04 (0)         0.04 (0)         0.00	Survey Concern	3.994.30	171.52	000	00.00C	0000		2.000.00	210.00	00 0	0.00	5.50	A LO LA	
87.82         500.63.17         1304.067.17         0.00         100.175         0.00         100.175         0.00         0.	Terruscies	0.00	0.00	500 1 900 AC1	516.458.09	29.692	1.0	000		000	0 00	0.00	0.00	
42.80         73.665 73         1.000 010 1         1.1306.56         4.341.51         77117133         9.996.67         7.75         2.45         2.06         7.65         7.66         7.76         7.66         7.66         7.66         7.66         7.66         7.76         7.66	Texas		1,497.62	580 661 17	9/ 109	00.0	5	107.615.02	6.097 16	4.04	0.00	0.00	000	81
13.86         1.250.00         59.430.01         761.71         644.28         50.00         5.270.69         5.446         7.13         7.13         2.143         2.112         2.143         2.144	Utah	3,308.41	542.83	78,685 79	11.9/0.900	11,338,59	4.541.61		000	000	197	2.45	2.08	
018         174.533.47         70530.47         70530.45         000         32.34         53.14         57.160         24.44         21.44         21.32         21.46         24.61         71.32         21.46         24.61         21.64         21.44         21.32         21.46         24.61         21.66         24.61         21.66         24.61         21.66         24.61         21.66         24.61         21.66         24.61         21.66         21.64         21.14         21.32         21.66         24.61         21.66         21.64         21.64         21.64         21.64         21.64         21.64         21.64         21.66         24.64         21.64         21.64         21.64         21.64         21.66         24.64         21.64         21.66         24.64         21.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.66         24.64         21.64         21.66         24.64         21.66         24.64         21.66         24.64	Wirgman	100'601	13.86	1 250 00	15 080 041	761.71	843.28	18 010 000	18.999.87	627.62	000	0.00	0.00	
0.00         530 00         4,30 00         4,30 00         2,40 00         2,30 3         1,10 <th1,10< th=""> <th1,10< th=""> <th1,10< th=""></th1,10<></th1,10<></th1,10<>	Washington	00.00	103 18	174.533.47	TO APPLICATION	000	32.34	20.000.01	2 270.89	24.48	000000	57 EM		169,982,30
0.00         12275.00         122.953.94         128.915.96         418.87         0.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.057.00         2.050.00         2.057.00         2.050.00         2.000         0.000	West Virginia	21.107.90	0.00	530.00	4 304 20	240.66	234.34	- a	000	1.16	115	21,32	46	249 179 54
0.0         12.275.00         725.00         10.00         0.00         0.00         0.00         0.01         0.00         0.01         0.00         0.01         0.00         0.01         0.00         0.01         0.00	Wreconstr	000	21.25	102,953 84	129 916 46		0.00	057	0.17.5.80	108.37	8.37	1 16	16	7.489.56
0.00         0.1740.00         240.00         0.00	W JOHNNO	000	0.00	12.275.00	725.00	418.87	875.69	063	0.00	0 00		10.0	11	558, 438 17°
0.0         45.346.5         0.00	Viento 1400	0.00	000	3.740.00	240.00	0000	00.0	0.00	40 40 C	302.00			8	0(168'9
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0.00         25.504 gc         0.00         0.00         0.00         0.00         1.76         1.776         1.73300         0.00	WNAC	000	0.00	9.178.84	. 18/67/ai	0.00	0.00	1,0.58,04	0.00	34. 1	00.0	0:00	0.00	Di temin
818         34.658.953.77         36.810.256.06         5.00         1.00.10         466.00         2.00         2.00         0.00         0.00         0.00         1.3.300           818         34.658.953.77         36.810.256.06         \$36.473.06         574.190.01         51.263.323.53         \$130.673.46         2.00         0.00         0.00         0.00         10.3.300           Sources and states         34.656.06         \$1.263.323.53         \$130.673.46         \$4.362.19         \$2.852.42         \$3197.46         \$3.213.86.41         \$4.343.86		0.00	0.00	25,804.96	000	0.00	0.00	00.001	0 00	0.00	0.00	1 70	1 76	\$31.154F.40
2.18 34 658 953.77 36.810.256.06 \$96 487.38* 574 190.91 \$1.263.323.53 \$130.873 45* 54.382.19 \$2.00 0.00 0.00 28.370 Sources and states		7 407 15 841			8	0.00	100.00	468.00	4 191 00	00.00	800	00.00	0.00	
sources and states 54.392.192.192.192.192.192.192.192.192.192.1		I've na south	90.18	24.858.963.77	36,810,258,08	\$96 487 70 ×		No. work	00.00	0.00	0.00	0.00	0.00	3.369.69
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	Immonther includes macelle	neous income	in interaction	1010 S 1010						JMC		46 53	AG a	0 0.10 mil

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Hill, Harper & Associates Certified Public Accountants

### Independent Auditors' Report

### Executive Committee of the General Board of the National Association of Free Will Baptists, Inc.

We have audited the statements of financial position of Building Services Fund of the National Association of Free Will Baptists, Inc. (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used that and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Building Services Fund of the National Association of Free Will Baptists, Inc. as of December 31, 2012 and 2011, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

They Harpa & associates

Franklin, Tennessee March 21, 2013

Terry A. Hill 615 417 - 7414 terryhill.HHA/sigmail.com

P O Box 680788 Franklin, Tennessee 37068 Ernest R. Harper 615 417 - 6358 e.harper@comcast.net

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Financial Position

December 31, 2012 and 2011

Assets

Current assets:		2012	2011
Cash and cash equivalents:			
Cash in bank			
Funds held by Free Will Baptist Foundation	8	269,028 57,137	216.022 49.683
Accounts receivable		326,165	265.705 7.194
Total current assets		337,880	272.899
Property, plant and equipment:			
Land and land improvements Building Building services equipment Departmental workstations		220,078 1.572,435 125,107 77,228	218,896 1,563,210 125,107 77,228
Less accumulated depreciation		1.994,848	1.984,441 1.481,773
Net property, plant and equipment		441,678	502,668
Liabilities and Net Assets	5	779,558	775,567
Accounts payable	\$	21,200	
Net assets:	5	21.700	380
Unrestricted net assets:			
Undesignated:			
Operations		12.0 10.000	
Net investment in property, plant and equipment		264,324	223,216
		441,678	502.668
Designated:		706,002	725.884
Stewardship promotion		12 726	10.000
Reserve for telephone system replacement		13.726	18.492
		51,856	31,191
Total net assets		757,858	49,683 775,567
	\$	779,558	775,567

See accompanying notes to financial statements.

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

# Statements of Activities and Changes in Net Assets

# For the years ended December 31, 2012 and 2011

and a set that a set of a set			20	12		
- I look				Reserve for		
				Telephone		No. 2 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 (
			Stewardship	System		2011
	O	perations	Education	Replacements	Totals	Totals
and the second se					0.848.6471078700	
Revenues:	S	278.114	-	1	278,114	279.710
Building rental Reimbursement from departments		488.317	3	P	488,317	415.150
		33	515	939	1.487	1.397
Interest income		409		-	409	1.301
Other		766.873	515	939	768.327	697,558
Net revenues		100+01-1	210			
Expenses:						
Expenses incurred for departments:		319,646		÷	319,646	265,073
Employee benefits		5,281	+		5.281	5,174
Stewardship office expense		25,631		-	25,631	22,575
Leadership conference		51,775	2	9	51,775	45,111
Property and liability insurance		22.362			22,362	17.896
Telephone		63,833			63,833	63.572
Mailroom and other				-	488,528	419.401
		488.528	3			
Building operating expenses:		72,153	-		72,153	71.453
Salaries		5,520			5,520	5,466
Payroll taxes					28,739	27,194
Employee benefits		28,739			31,762	34.543
Janitorial services		31,762	-		71.396	71.586
Depreciation		71,396			4,005	4.345
Audit and legal		4,005	-		16.811	15,737
General insurance		16,811	-	2	7,975	9,509
Supplies and office expense		7,975			38,056	36.617
Utilities / telephone		38,056			10,392	9.724
Repairs and maintenance		10,392	. e.	2	10,699	11,964
Mailroom and other		10,699			297,508	298.138
		297,508			786,036	717.539
Total expenses		786,036			0.0000000000000000000000000000000000000	
Excess of expenses over revenues		(19,163			(17,709)	(19,981
Expenditures for stewardship education		5.281	(5.28			-
Provision for telephone system replacement		(6,000	)i i	6,000	141	*
Decrease in net assets		(19,882	) (4.76	6,939	(17.709)	(19,98)
Net assets at beginning of year		725,884		31,191	775.567	795,548
the assets at beginning or year			13,72	38,130	757,858	775,56

See accompanying notes to financial statements.

## BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Statements of Cash Flows

# For the years ended December 31, 2012 and 2011

Cash Flows from Operating Activities	2012	-
Decrease in net assets	# <u>U</u> 14	2011
Adjustments to reconcile decrease in net assets to net operating activities; Deprectation	\$ (17,709	) (19,981)
Decrease in receivables	71,396	71,586
Increase in accounts payable	(4.521)	
Net operating activities	21,700	
Cash Flows from Investing Activities	70,866	62,781
Purchase of property and equipment		1. A 10
Net investing activities	(10.406)	(9,285)
Increase in cash and cash equivalents	(10.4(%)	(9.285)
Cash and cash equivalents, at beginning of year	60,460 265,705	53,496
Cash and cash equivalents, at end of year	203,705	212,209
Cash and cash equivalents consists of	5326,165	265,705
Cash In Dank		
Funds held by Free Will Baptist Foundation	\$ 269,028 57,137	216,022 49,683
	\$ 326,165	265,705

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See accompanying notes to financial statements.

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements

### December 31, 2012 and 2011

Building Services operates under the auspices of the National Association of Free Will Baptists, Inc., and is governed by a management committee chaired by the Executive Secretary of the National Association of Free Will Baptists, Inc. The management committee is composed of the directors of the Departments which occupy the National Offices Facility.

### (1) Summary of Significant Accounting Policies

### **Basis of Presentation**

The financial statements of Building Services have been prepared on the accrual basis of accounting.

As required by generally accepted accounting principles, Building Services reports information regarding its financial position and activities according to three classes of net assets, as applicable:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the governing body. The amount of unrestricted net assets is presented in the statements of financial position, and the net change is presented in the statements of activities.

Building Services does not have amounts to report in the remaining two classes of net assets which are: Temporarily and Permanently Restricted Net Assets.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, Building Services considers all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less to be cash and cash equivalents.

### Accounts Receivable

Accounts receivable are deemed to be fully collectible by management and no reserve is considered necessary.

### Property, Plant and Equipment

Property, plant and equipment are recorded at cost or at fair value as of the date contributed. Expenditures for acquisition of assets in excess of \$2,000 are capitalized and depreciated over their usable lives on the straight line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lifes of assets are expensed as incurred.

### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Fair Value Measurements

The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

### **Compensated Absences**

Employees of Building Services are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service and other factors. It is impractical to estimate the amount of compensation for future absences and accordingly, no liability has been recorded in the accompanying financial statements. Building Services' policy is to recognize the cost of compensated absences when actually paid to employees.

### Income Taxes

Building Services is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts. There is no unrelated business income for 2012 and 2011. Further, management believes that Building Services has no activities which will lead to income taxes being levied.

### BUILDING SERVICES FUND OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

# (1) Summary of Significant Accounting Policies, continued

### **Changes in Presentation**

Certain amounts in the prior period financial statements may have been reclassified to conform to current presentation. These changes, if any, had no effect on net assets as reported.

### Subsequent Events

Subsequent events have been evaluated for potential recognition and disclosure through March 21, 2013, the date these financial statements were available to be issued.

### (2) Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net assets as designated. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with financial statements for the year ended December 31, 2011, from which the summarized information was derived.

### (3) Pension

Building Services participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees may participate at date of employment. Pension expense amounted to \$3.124 in 2012 and \$3.756 in 2011. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### (4) Operating Leases

Building Services has entered into noncancelable lease arrangements relating to mailing equipment. Total rent expense amounted to \$5,964 for 2012 and 2011. The minimum payments required are \$5,964 for 2013.

### (5) Rental Income

Building Services rents office space of the National Office Building located in Antioch. Tennessee to various denominational agencies. The lease covers a period of one year, to be renegotiated and renewed by mutual agreement effective January I of each year. Each lease agreement is cancelable by either party with a 90 day written notice. Rental income amounted to \$278,114 in 2012 and \$279,710 for 2011. Rentals for 2013 are expected to approximate

### (6) Concentration of Credit Risk

Building Services holds real property which is used to house certain departments and agencies of the National Association of Free Will Baptists. Further, Building Services provides group benefit and other services which are billed to the respective departments at the appropriate costs. Certain receivables remain from year to year relating to these aforementioned services. Building Services has an accounting risk of loss to the extent of the balances of these unsecured accounts receivable and funds held by Free Will Baptist Foundation. Further, bank balances in excess of the amount of FDIC insurance is subject to risk of accounting loss. Management does not anticipate nonperformance

### (7) Designations of Unrestricted Net Assets

Stewardship Promotion		2012	2011
Funds accumulated from operations have been set aside to provide material to foster special giving for various departments of the National Association of Free Will Baptists.			
Reserve for Telephone System Replacement	3	13,726	18,492
Established to fund the future need to purchase a telephone system.	\$	38,130	31,191

### 2014 BUILDING SERVICES BUDGETS FINANCIAL REPORT

PROJECTED INCOME	2012 Budget	2012 Actuals*	2013 Budget	2014 Budget
Square Footage (20,330 @ \$1.16 = \$23,582.80 mo.)	\$280,029.60	\$279,634.20	\$278,114.40	\$282,993.60
Total Income	\$280,029.60	<u>\$279.634.20</u>	<u>\$278.114.40</u>	<u>\$282,993.60</u>

### PROJECTED EXPENSES

a da B d a sel	\$4,000.00	\$4,004.64	\$4,000.00	\$4,000.00
Audit & Legal	6,000.00	6,000.00	1,200.00	6,000.00
Replacement Reserve	5,000.00	2.607.95	5,000.00	4,000.00
General Supplies	25,218.55	25,614.84	26,365.62	35,120.13
Insurance (Employee)	and the second sec		22,000.00	22,900.00
Insurance (Plant)	22,000.00	21,196.92		30,000.00
Janitorial Services	30,000.00	31,762.37	35,000.00	
Janitorial Supplies	1,000.00	2,671.10	3,500.00	3,000.00
Mail Room	9,000.00	7,978.48	10,000.00	9,000.00
Mail Truck	2,200.00	2,255.75	2,500.00	2,500.00
	50,478.21	6,006.01	32,867.95	34,883.79
General Maintenance/Contingency Fund	6,500.00	2,211.53	4,500.00	4,500.00
Network Expense	5,330.36	5,519.68	5,629.95	5,545.73
Payroll Taxes (Employer's S.S.)		484.70	500.00	550.00
Postage Meter/UPS	500.00		3,956.80	3,250.73
Retirement	3,124.50	3,124.44	1	72,493.22
Salaries	69,677.98	72,152.75	73,594.08	
Telephone	5,000.00	6,425.11	10,000.00	7,500.00
Utilities	35.000.00	31,630.53	37,000.00	37,000.00
Other	0.00	465.00	500.00	750.00
Total Expenses	\$280,029.60	\$232,111.80	<u>\$278,114.40</u>	\$282,993.60

\*Budget comparison does not include depreciation expense.

### BUILDING SERVICES SALARY BREAKDOWN

Maintenance Superintendent/ Mail Room Supervisor	20	12	20	13	20	14
Salary Social Security Insurance (Dental/Health/Life) Disability	\$32,815 84 2,510.41 18,055 91 193,61	7.65%	\$33,472.16 2,560.62 19,373.99 197.49	7.65%	\$34,141.60 2,611.83 25,925.90	2.00% 7.65%
Retirement Christmas Bonus	1,640.79 <u>0.00</u>	5.00%	1.673.61 <u>0.00</u>	5.00%	201.44 1,707.08 <u>0.00</u>	5.00%
	55,216.57		57,277.86		64.587.85	
Receptionist/Phone System Administrator/Assistant Bookkeeper						
Salary Social Security Insurance (Dental/Health/Life) Disability	29,674 14 2,270.07 6,793.95 175.08	7.65%	30,267.62 2,315.47 7,289.91 178.58	2.00% 7.65%	30,872.97 2,361.78 8,810.64	2.00% 7.65%
Retirement Christmas Bonus	1,483.71 <u>0.00</u>	5.00%	1.513.38 <u>0.00</u>	5.00%	182.15 1,543.65 <u>0.00</u>	5.00%
	40,396.95		41,564.96		43,771.19	
Assistant Receptionist/Phone System Administrator/Assistant Bookkeeper						
Salary Social Security Insurance (Dental/Health/Life) Disability Retirement Christmas Bonus	0.00		2,522.30 192.96 607.49 14.88 126.12 <u>0.00</u>	7.65% 5.00%	0.00	
			3,463.75			
Part-time Worker Salary Social Security	7,188.00 (11	5 days .98 hr.) 7.65%	7,332.00 (12	′5 days 2.22 hr.) 7.65%	7,478.64 (12	5 days 2 46 hr.) 7 65%
	7,737.88		7,892.90		8,050.76	



Hill, Harper & Associates Certified Public Accountants

### Independent Auditors' Report

### **Executive** Committee of the General Board of the National Association of Free Will Baptists, Inc.

We have audited the statements of financial position of One Magazine of the National Association of Free Will Baptists, Inc. (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used that and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of One Magazine of the National Association of Free Will Baptists, Inc., as of December 31, 2012 and 2011, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Heel Harpen i association

Franklin, Tennessee March 21, 2013

Terry A. Hill 615 417 - 7414 terryhill.HHA@gmail.com

P O Box 580788 Franklin, Tennessee 37068

Ernest R. Harper 615 417 - 6358 e.harper@enmeast.net

### ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Financial Position

December 31, 2012 and 2011

### Assets

Current assets:			2012	2011
Cash and interest bearing o	leposits			
Accounts receivable		5	191,109	146,090
Tetel			4,369	4.308
1 otal curi	ent assets		195,478	150,398
Other assets:			1. 5 H3 F F.M.	1.10,598
	ptist Foundation for endowment fund purposes		22.983	21.975
Fixed assets:				=1.9/3
Furniture and equipment				
Less accumulated depreciati	on		18,456	18,456
			(16.960)	(15.260)
Net fixed a	ssets		1,496	3.196
Liabilities:	Liabilities and Net Assets	5	219,957	175,569
Accounts payable				
Accounts payable		5	927	
Total liabili	ties			52.0
Net assets:			927	24
Unrestricted - operations				
Temporarily restricted - endo	whent earning.		196,047	153,594
Permanently restricted - endo	wment funds		1,983	975
			21,000	21.000
Total net ass	sets		219,030	175,569
		s	219,957	175.569

See accompanying notes to financial statements.

### ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Statements of Activities and Changes in Net Assets

# For the years ended December 31, 2012 and 2011

			20	12		
	1.14	restricted	Temporarily Restricted	Permanently Restricted		
		perations	Net Assets	Funds	Total	2011
	0	perations	1144.0.400.410	100 T 000000		
Revenues:						
Assessments to publish One Magazine						
from Free Will Baptist departments	5	430,960	-		430,960	427.773
and agenetes	- <i>P</i>	518		e.	518	1,000
Revenues for additional pages printed		10.00				
Net results from endowments held by		1,143	1,008	-	2,151	(265)
Free Will Baptist Foundation		30		-	30	568
Other		30	3		102231-52241	100.077
Total revenues		432.651	1,008	<b>7</b>	433,659	429,076
Expenses:						
Direct cost of publication:						173 110
Printing		157,786	-	× .	157,786	172.118
Postage and mailing services		93,139	-		93,139	94,308
Design		36,607	-	÷	36,607	31,765
Graphics expense		1.751		-	1,751	3,828
Writer's fees		2.543	141		2.543	1,611
Total direct cost of publication		291.826	. e.	-	291.826	303,630
Employee compensation:						1.1207
Salary		64,522	14	290	64.522	64.687
Payroll Taxes		4.936	*		4,936	4,949
Retirement		2,903		8	2,903	2,903
Other employee benefits		7.541	8		7.541	7,010
Total employee compensation		79,902	×	15	79,902	79,549
Operating expenses:					12,395	11,857
Supplies and other office expense		12.395				3,349
Travel		4,375	-		4,375	
Depreciation		1,700	-	-	1,700	2,061
Total operating expenses		18,470	2		18,470	17,267
Total expenses		390,198	-	č	390,198	400,446
Increase in net assets		42,453	1,008	÷ -	43,461	28,630
Net assets at beginning of year		153,594	97	5 21,000	175,569	146,939
Net assets at end of year	s	196,047	1,98	3 21,000	219,030	175,569

See accompanying notes to financial statements.

## ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

### Statements of Cash Flows

# For the years ended December 31, 2012 and 2011

Cash Flows from Operating Activities Increase in net assets		2012	2011
Adjustments to reconcile increase in net assets to net operating activities: Depreciation	5	43,461	28,630
Decrease in accounts receivable		1,700	2,061
Increase (decrease) in accounts payable		(61)	3.616
Net operating activities		927	(37,181)
Cash Flows from Investing Activities		46,027	(2,874)
Change in investment with Free Will Baptist Foundation Net investing activities		(1.008)	1,372
Increase (decrease) in cash and cash equivalents		(1.008)	1,372
cush equivalents, at beginning of year		45,019 146,090	(1,502) 147,592
Cash and cash equivalents, at end of year	\$	191,109	146,090

See accompanying notes to financial statements.

### ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

### Notes to Financial Statements

### December 31, 2012 and 2011

One Magazine operates under the auspices of the National Association of Free Will Baptists, Inc., and is governed by an oversight committee chaired by the Executive Secretary of the National Association of Free Will Baptists, Inc. The oversight committee is composed of the directors of the Departments which participate in One Magazine.

One Magazine was formed as follows:

At the 2004 convention of the National Association of Free Will Baptists, Inc., approval was given to cease publication of Contact Magazine (the official publication of the Executive Office of the National Association of Free Will Baptists, Inc.) effective December 2004. Approval was also given to begin One Magazine to provide information for the denomination regarding the activities of the various ministries of Free Will Baptists.

Further, effective December 31, 2004, the Executive Office of the National Association of Free Will Baptists, Contact Magazine division, transferred funds amounting to \$21,000 held by Free Will Baptist Foundation which were designated as Endowment funds.

One Magazine is funded by monthly assessments to certain Free Will Baptist organizations as indicated in note 2.

### (1) Summary of Significant Accounting Policies

### **Basis of Presentation**

The financial statements of One Magazine have been prepared on the accrual basis of accounting.

As required by generally accepted accounting principles, One Magazine reports information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the governing body.

Temporarily restricted net assets - Net assets whose use is subject to donor imposed stipulations and / or the passage of time.

Permanently restricted net assets - Net assets to be maintained in perpetuity as directed by donor imposed stipulations.

The amount of each of the classes of net assets are presented in the statements of financial position and the change in each class of net assets is presented in the statements of activities.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less are considered to be cash and cash equivalents.

### Accounts Receivable

Accounts receivable are deemed to be fully collectible by management and no reserve is considered necessary.

### Fixed Assets

Furniture and equipment are recorded at cost or at fair value as of the date contributed. Expenditures for acquisition of assets in excess of \$500 are capitalized and depreciated over their usable lives on the straight line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lifes of assets are expensed as incurred.

### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

# (1) Summary of Significant Accounting Policies, continued

Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy which gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1), the next highest priority to inputs from observable data other than quoted prices (Level 2) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. For the years ended December 31, 2012 and 2011, funds held by Free Will Baptist Foundation were valued at market using Level 2 inputs.

The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

### Endowment Funds

Investments of endowment funds are held by Free Will Baptist Foundation and are valued using Level 2 inputs (as described above) based on fair market value quotes. As required by generally accepted accounting principles, the original donor contribution is maintained as permanently restricted net assets. All resulting net accumulated investment gains or losses are maintained either as temporarily restricted net assets (if net gains) or unrestricted net assets (if net losses). The balances relating to endowment funds are as follows:

Permanently restricted net asset:		2012	2011
Original donor investment (corpus) Temporarily restricted net assets:	5	21,000	21.000
Balance at beginning of year Investment earnings, including investment gains and losses Distributions of earnings to unrestricted net assets	s	975 2,151 (1,143)	2,347 (265) (1,107)
	\$	1,983	975

### Compensated Absences

Employees of One Magazine are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service and other factors. It is impractical to estimate the amount of compensation for future absences and accordingly, no liability has been recorded in the accompanying financial statements. One Magazine's policy is to recognize the cost of compensated absences when actually paid to employees.

### Income Taxes

One Magazine is exempt from Federal and state income taxes: accordingly, no provision for income taxes is made in the accounts. There is no unrelated business income for 2012 and 2011. Further, management believes that One Magazine has no activities which will lead to income taxes being levied.

### **Changes in Presentation**

Certain amounts in the prior period financial statements may have been reclassified to conform to current presentation. These changes, if any, had no effect on net assets as reported.

### Subsequent Events

Subsequent events have been evaluated for potential recognition and disclosure through March 21, 2013, the date these financial statements were available to be issued.

(3)

(4)

(5)

(6)

### ONE MAGAZINE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. Notes to Financial Statements, continued

ssessments to Publish One Magazine from ree Will Baptist Departments and Agencies he following assessments were made to entities of the National Association of Free Will Baptists:		2012	2011
Executive Office: Administrative budget Convention budget Free Will Baptist Foundation Welch College - formerly Free Will Baptist Bible College Board of Home Missions International Missions Master's Men Randall House Publications Board of Retirement and Insurance Women Nationally Active for Christ	5	116,433 17,463 46,575 49,542 71,022 43,298 8,382 46,575 23,288 8,382	$116,433 \\17,463 \\46,575 \\51,696 \\71,022 \\40,751 \\8,382 \\46,575 \\23,288 \\5,588 $
	S	430,960	427.773

Revenues are expected to approximate \$431,000 in 2013.

### **Related Party Transactions**

The Executive Office of the National Association of Free Will Baptists, Inc. provided office space and certain administrative services to One Magazine at no cost.

Endowment investments are held by Free Will Baptist Foundation, as further discussed in note 1 above.

Randall House Publications provides printing and related services to One Magazine. For these services, One Magazine expended \$212,529 in 2012 and \$206,475 in 2011.

### Pension

The One Magazine participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees may participate at date of employment. Pension expense amounted to \$2,903 in 2012 and \$2,903 in 2011. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### Concentration of Credit Risk

One Magazine has an accounting risk of loss relating to the amount of funds held by Free Will Baptist Foundation and accounts receivable from various Free Will Baptist departments. Further, bank balances in excess of the amount of FDIC insurance are subject to risk of accounting loss. Management does not anticipate nonperformance by the financial institutions.

### **Comparative Information**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with financial statements for the year ended December 31, 2011, from which the summarized information was derived.

### 2014 ONE MAGAZINE BUDGETS FINANCIAL REPORT

Convention	2012 Budget	2012 Actuals*	2013 Budget	2014 Budget
Executive Office	\$17,463.4	7 \$17,463.4	0	
Free Will Baptist Foundation	116,433.4	4 116,433.4		7 \$17,463.47
Home Missions	46,575.1		10,400.4	4 116 422 44
International Missions	71,022.23	10,010.1.		46 575 15
Master's Men	30,563.28	· · · · · · · · · · · · · · · · · · ·	1 1 W Barbar . C	3 71 022 22
Randall House Publications	8,382.11	101201.00		50 938 81
Retirement & Insurance	46,575.15	0,002.12	0,00C. 1	8 382 11
Welch College	23,287.57	0.0.12		46 575 15
WNAC	51,695.58	20,207.00	23,287.57	23 287 57
	8,382.11	10,041.04		46.526.04
Endowment	-1	8,382.12	8,382.11	8,382.11
Reimbursements	1,000.00	0.454		0,002.11
Subscription De	1,000.00	2,151.33	0.00	0.00
Subscription Revenue	1,000.00	518.24	1,000.00	0.00
Total Revenue	1,000.00	30.00	500.00	500.00
rotal nevenue	\$423.380.09	0.100		100.00
	2120.000.09	\$433,660,43	\$426,898.32	\$426 196 00
EXPENSES				\$436,186.08
Salary & Benefits				
Auto/Cell Phone Allowance	\$73,650.11	\$74,557.36	070	
Audit & Legal	5,344.80	5,344.82	\$75,142.35	\$78,474.42
Books, Dues & Registrations	4,000.00	4.527.14	5,451.70	5,560.73
Computer Software/Services	750.00		4,700.00	4,700.00
Design	3,000.00	666.20 2,808.89	1,000.00	1,500.00
Graphics	36,000.00	26 607 46	3,000.00	5,000.00
Mail Services	4,500.00	36,607.45	35,000.00	35,000.00
Postage	10,000.00	1,750.80	4,500.00	4,500.00
Postal Returns	92,000.00	3,759.91	10,000.00	10.000.00
Printing	2,000.00	87,543.31	93,000.00	100.000.00
Promotion	180,000.00	1,836.10	2,000.00	2,000.00
Supplies	1,000.00	157,787.62	180,000.00	170,000.00
Telephone	2,000.00	1,410.56	1,200.00	
Travel	0.00	1,105.42	2,000.00	2,000.00
Website	4,000.00	0.00	50.00	2,000.00
Writer's Fees		4,375.25	5,000.00	0.00
Other	0.00 2,000.00	0.00	0.00	7,000.00
Ou gi		2,542.93	2,000.00	2,000.00
Total Exercise	3,135.18	1,875.79	2.854.27	2,000.00
Total Expenses	\$422.200.00			4,450.93
	\$423,380.09	388.499.55	426,898.32	\$436,186.08

\*Budget comparison does not include depreciation expense.



### **REPORT OF THE GENERAL DIRECTOR**

### **REJOICING IN HIM**

For International Missions, 2012 can be divided into two distinct segments. The first portion was a bit gloomy and heavy. We started the year with the distinct possibility that by December we might be considering shutting down operations. Our liquid assets were critically low. We saw few indications things would change. Missionaries who were stateside were in an indefinite holding pattern. Some people believed Free Will Baptist International Missions just might be a sinking ship.

During the second segment, the gloom vanished and was trumped by great rejoicing. By the National Association meeting in July, we were in awe of what God had done through His people in the Free Will Baptist denomination. I stood before you last year with the great news that our World Missions Offering (WMO) had surpassed all previous records and the board had given the green light for our missionaries to return to their fields. By October, the WMO exceeded one million dollars. These gifts, along with incremental increases in monthly giving, allowed us to accelerate the process of releasing our missionaries. Delegates present at the business meeting responded with a standing ovation. God had clearly manifested His power and provision.

Blessings in the financial realm were impressive. But we rejoice as we witness renewed interest among Free Will Baptist young people in serving through International Missions. We have seen an influx of people inquiring about ministry with us and have been blessed to send out two new couples (Heath and Joni Hubbard and Jonathan and Amy Postlewaite) and one single lady (Jenny S.). Following close on their heels, two more couples (Doug and Miriam Bishop and Joel and Lydie Teague) are due to leave as soon as they acquire adequate support. In April of this year, two couples (Josh and Lydia Provow and Daniel and Katie Speer) and a single lady (Samantha H.) were approved to serve with us or with a partner agency working in Asia. And it doesn't stop here! More young people hope to be ready to go before the board within the next year. We have also seen advancement of our ministries around the world. In every country in which we serve a good number of converts, baptisms, and church plants were reported in 2012. The number of missionaries on some of the fields opened during the '50s and '60s is diminishing rapidly. However, we are not discouraged, because well-trained national leaders are guiding the believers to a greater awareness of their responsibility to reach the unreached of their country and the world. We know we have ministered properly when we see this progression in the churches planted.

We are at a strategic moment in our history. The national church is pressing forward, unreached nations are becoming more resistant to the gospel, and the call to go to the hard places is staring us in the face. The question before us: will we as Free Will Baptists address these natural transitions with divine direction, humble commitment, and supernatural power?

# FROM HERE TO THERE

According to my research, approximately 80 different types of ships exist. They range from aircraft carriers to hydrofoils, from whaling ships to barges, and a variety of subtypes of each. Every ship has a particular function that dictates its size, weight, speed, equipment, and other logistical considerations.

As we well know, illustrations carry the inherent risk of exaggerating or stretching the lines of comparison or commonality. Taking such risks into consideration, I will build on the last statement of the opening paragraph, "There was a feeling among some that Free Will Baptist International Missions just might be a sinking ship."

Rather than attempting to isolate one ship type as a model for International Missions, I think we can agree ships are constructed for a specific purpose and must be equipped to fulfill their designed purpose. International Missions' designed purpose is summarized in our mission statement: *"We exist to facilitate church planting movements among unreached peoples."* That statement dictates how, why, where, and with whom we work. But, because the ship (i.e., International Missions) was crippled, we were not able to fulfill our purpose.

As I look back over my last two years in the role of general director, I see a great and wonderful transition taking place in us as an organization. I told the board in our December 2012 meeting that our potentially sinking ship has experienced a remarkable transformation.

When I first took the helm in February 2011, our ship was battered, beaten, and in great need of repair. Substantial time in dry dock was imperative to complete essential reparations to get her back in the water. We have spent these last two years doing those "repairs and renovations": fasting and praying and seeking God's directions; rebuilding relationships with our constituency; solidifying our support base; rendering functional programs and structures; clarifying IM goals and objectives; communicating our vision; and setting our sights on the unreached people of this world.

No doubt upkeep and improvements on our ship will continue to be needed, but she is back in the water, ready to take to the high seas again. A ship is not meant to sit in dock, but go places and accomplish given tasks.

I shared this imagery with our board and then stated: "We, the IM leadership, believe the repairs are done, the ship is painted, she is sitting in the water again, and ready to hit the high seas. We are asking you as our board to help chart the course for the future. If you do, and you want me to be your captain, I am ready to do so."

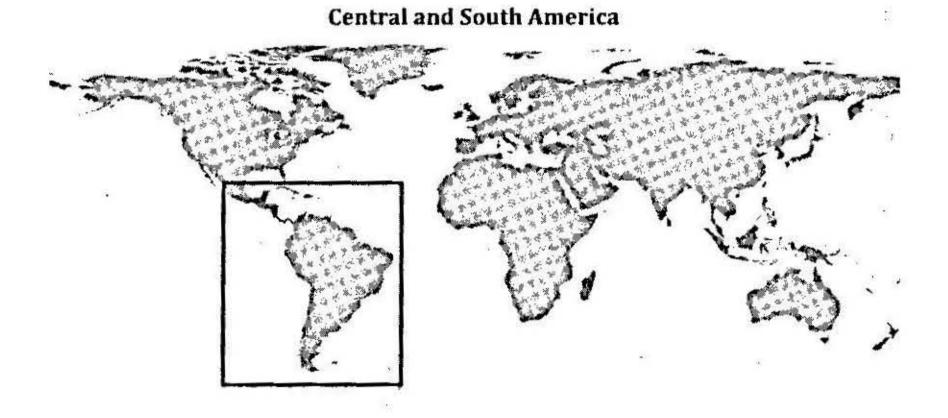
It is not my intention to paint some fanciful picture of an exotic cruise ship docking in romantic locations. No, I believe this is a battle ship ready to sail into restricted waters to drop well-trained soldiers of the cross among resistant people.

We are asking you to join us as we press forward as your mission agency. Without you we cannot penetrate these last frontiers of missions. But, with all of us working together, we can and will accomplish great things for our Lord.

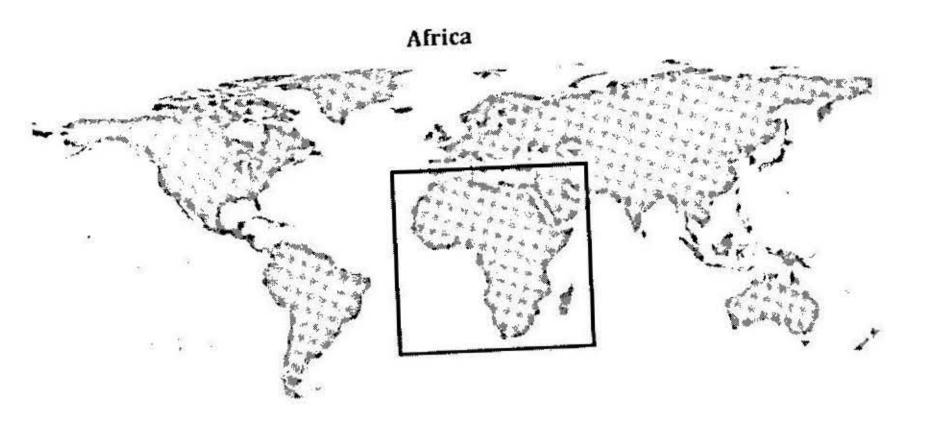
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### **2012 IN REVIEW**

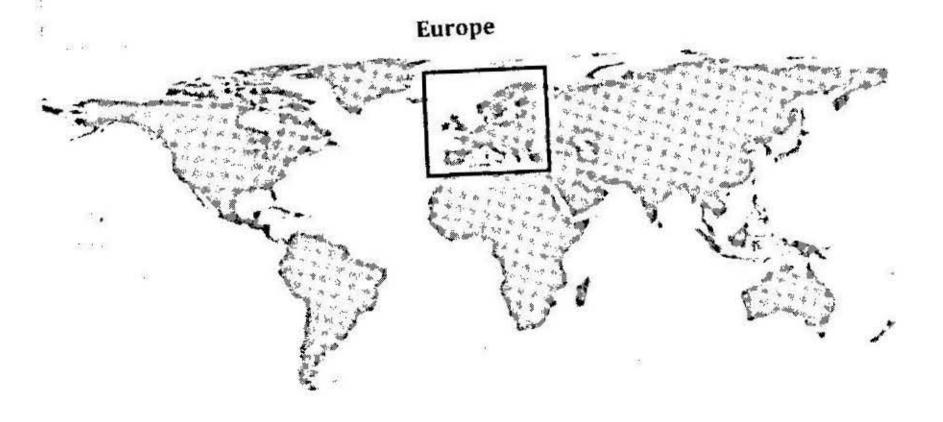
Free Will Baptists around the globe are struggling with financial and economic difficulties, facing persecution with faith, fighting apathy and disinterest. Yet they are growing, stretching themselves, and participating in the Great Commission. As you partner with IM, you play a significant role in the spread of the gospel through missionaries, national pastors and leaders, and partner agencies. Because of your participation in 2012, we can celebrate!



- Nine churches in Brazil celebrated 78 conversions and 75 baptisms (19 churches did not provide their information). Churches are supporting Brazilian missionaries in India, Turkey, and Uruguay.
- Our continuing partnership with Cuban believers allowed us to participate in the training of 120 workers.
- Panamanian leaders maintain their emphasis on the responsibility of each established church to plant more churches. As a result, 10 churches and 20 mission works reaped a harvest of almost 200 converts.
- Uruguayan believers battle poverty, materialism, and humanism on a daily basis. Still, at least 21 men, women, and children came to Christ.

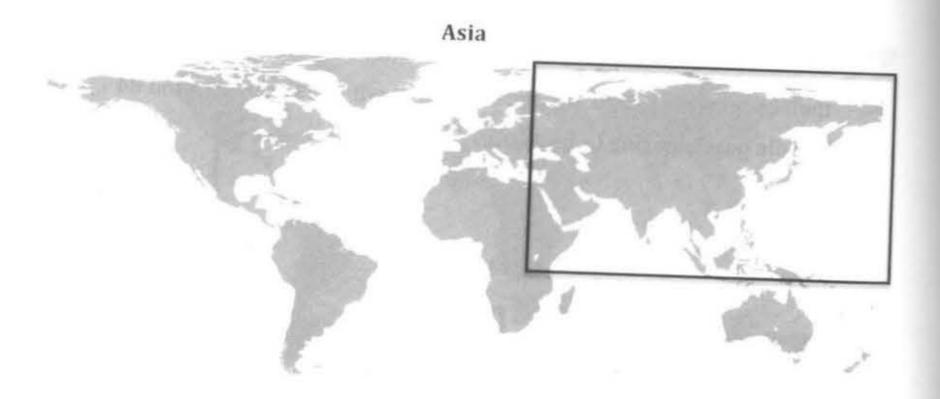


 25 churches in Côte d'Ivoire reported an attendance of over 5,000 people in their congregations and mission outreaches with 131 converts and 84 people participating in baptism.



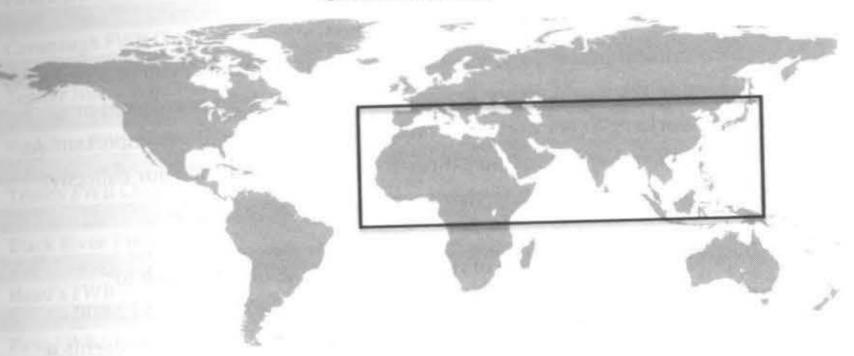
 The work in Svishtov, Bulgaria, welcomed four new Christians to their family, in spite of continuing hostility toward Christianity.

- Four churches and two mission works in France boast an attendance of almost 260 each week, with six new believers in this hard place that some believe may be on the brink of revival.
- Eight Russian churches reported 83 conversions and well over 600 in weekly attendance.
- Churches and believers in Spain continue to stagger under a crippling economy and job losses, yet four churches reported a combined weekly attendance of 174 people with seven conversions and five baptisms.



- 136 ordained and practicing ministers serve more than 19,000 believers in almost 200 churches and mission works in India where 578 men and women publically proclaimed Christ through baptism.
- In Japan, repercussions of the 2011 tsunami continue to lead to openness to spiritual discussions with six new believers coming to Christ and publically proclaiming their faith through baptism.

**Creative Access** 



- Free Will Baptists are actively working in Cambodia, China, Mongolia, Myanmar, Nepal, Pakistan, Senegal, and South Korea.
- Additionally, we are partnering with established organizations to spread the gospel, plant churches, and train leaders in Kazakhstan, Kyrgyzstan, Laos, Morocco, Tajikistan, Turkmenistan, Uzbekistan, and Vietnam.

Numbers are not the story; nor do they effectively communicate the transformed lives, mended marriages, and restored relationships that result from an individual confronting Christ's sacrifice and grace. We encourage you to visit with missionaries and the French and Panamanian believers present in Tampa to hear a few of the stories behind the numbers.

# A GLANCE AT FINANCES

God uses the faithful prayers and sacrificial giving of people like you to accomplish His work around the world. Every prayer shores up the defenses of tired or discouraged workers. Every donation—whether large or small—is important. As each of us obediently yields to God's direction, He works through our collective obedience enabling us to reach farther together.

As we emphasize the importance of regular, monthly giving, we wish to acknowledge the 62 churches whose total giving to IM in 2012 was \$12,000 or more. Although it may not have been donated in this manner, this represents a \$1,000 or more per month throughout the year.

Church	City	C1	
Unity FWB Church		State	Amount
Bethel FWB Church Bethel FWB Church Donelson FWB Church Horse Branch FWB Church Cofer's Chapel FWB Church First FWB Church Grace FWB Church First FWB Church Westside FWB Church Hannon FWB Church Sherwood Forest FWB Church First FWB Church Ina FWB Church Bethlehem FWB Church Ebenezer FWB Church Union Grove FWB Church Union Grove FWB Church Peace FWB Church Blue Point FWB Church First FWB Church Gross Timbers FWB Church Blue Point FWB Church Community Bible Study Canda Macedonia FWB Church Red Bay FWB Church	Greenville Kinston Nashville Turbeville Nashville Albany Lake City Russellville Johnsonville Liberal New Bern Washington Ina Ashland City Glennville Atkins Nashville Florence Cisne Pocahontas Thornhill Purdy Royal Oak Red Bay	NC NC TN SC TN GA SC AR SC AR SC MO NC IL TN GA AR TN GA AR TN SC IL AR ON MO MI AL	\$153,130.74 \$118,190.00 \$113,384.67 \$67,391.08 \$46,123.62 \$45,382.62 \$45,382.62 \$41,683.94 \$41,488.20 \$36,400.67 \$35,363.44 \$35,096.77 \$33,331.00 \$32,237.00 \$29,846.06 \$28,652.97 \$28,054.62 \$27,887.91 \$26,447.84 \$25,526.30 \$25,316.16 \$25,000.00 \$24,954.56 \$24,537.35 \$23,906.29
	and the	SC	\$23,381.00

# 62 CHURCHES DONATED \$12,000 OR MORE IN 2012

First FWB Church	N Little Rock	AR	\$23,352.45
New Hope FWB Church	Joelton	TN	\$21,852.69
Cavanaugh FWB Church	Fort Smith	AR	\$21,565.82
Piney Grove FWB Church	Guin	AL	\$21,123.08
Zephyr Hills FWB Church	Asheville	NC	\$20,598.01
Winfield First FWB Church	Winfield	AL	\$20,014.13
Freedom FWB Church	Plain City	OH	\$20,000.00
Good Springs FWB Church	Pleasant View	TN	\$19,777.00
Trinity FWB Church	Greenville	NC	\$17,647.91
Mt. Zion FWB Church	Pell City	AL	\$17,535.38
Black River FWB Church	Andrews	SC	\$16,907.77
Temple FWB Church	Winterville	NC	\$16,433.43
Head's FWB Church	Cedar Hill	TN	\$16,377.75
Sand Hill FWB Church	Coward	SC	\$16,262.61
First FWB Church	Beaufort	NC	\$16,047.08
Bethany FWB Church	Broken Arrow	OK	\$16,000.00
Fellowship FWB Church	Kingsport	TN	\$15,820.00
Grace For The World Ministries	Dickson	TN	\$15,525.00
First FWB Church	Gastonia	NC	\$15,416.00
Faith Chapel Baptist Church	Jacksonville	NC	\$15,318.56
North Warren FWB Church	Warren	MI	\$15,036.71
Smithville FWB Church	Smithville	TN	\$14,618.71
Mt Olive FWB Church	Guin	AL	\$14,222.24
Liberty FWB Church	Lawley	AL	\$13,793.84
Beulah FWB Church	Pamplico	SC	\$13,749.37
Madison FWB Church	Madison	AL	\$13,749.00
First FWB Church	Star City	AR	\$13,733.08
Garner FWB Church	Garner	NC	\$13,670.26
First FWB Church	Sulligent	AL	\$13,323.24
Tippett's Chapel FWB Church	Clayton	NC	\$13,258.45
Porter FWB Church	Wheelersburg	OH	\$12,866.55
Union Chapel FWB Church	Chocowinity	NC	\$12,750.00
Temple FWB Church	Darlington	SC	\$12,745.33
New Liberty FWB Church	Bankston	AL	\$12,592.29
First FWB Church	Northport	AL	\$12,590.95
New Hope FWB Church	Jesup	GA	\$12,179.75
New Life Fellowship FWB Church	Statesboro	GA	\$12,067.58

During last year's financial crisis, a number of churches creatively promoted and sacrificially participated in the World Missions Offering. Together, churches contributed a record-setting \$1,018,090.37! Some churches gave for the first time; others made extraordinary efforts. Over and over again, we heard pastors and laypeople marvel at the way God blessed their efforts as they often doubled and tripled their goals. To each participant we say a heartfelt thank you. Due to the remarkable effort, we chose to list each church that gave; however, only those giving \$1,000 or more have the amounts listed. The rest of the churches are listed in alphabetical order.

# 584 CHURCHES DONATED TO THE WMO IN 2012\*

220 Churches Gave \$1,000 or More

Church	City	State	Amount
Bethel FWB Church	Kinston	NO	
Unity FWB Church	Greenville	NC	\$100,000.00
Ebenezer FWB Church	Glennville	NC	\$67,226.47
Zephyr Hills FWB Church	Asheville	GA	\$20,139.42
First FWB Church	Pocahontas	NC	\$18,123.43
Red Bay FWB Church	Red Bay	AR	\$15,645.00
Faith FWB Church	Lubbock	AL	\$14,711.25
Head's FWB Church	Cedar Hill	TX	\$12,486.00
First FWB Church	Seffner	TN	\$11,536.00
Madison FWB Church	and the second	FL	\$11,419.82
First FWB Church	Madison	AL	\$10,533.00
Davis FWB Church	Beaufort	NC	\$10,103.08
Bethany FWB Church	Davis	NC	\$10,030.00
Ina FWB Church	Broken Arrow	OK	\$10,000.00
First FWB Church	Ina	IL	\$9,050.00
Cofer's Chapel FWB Church	Dickson	TN	\$8,671.15
Sulphur FWB Church	Nashville	TN	\$8,448.00
Peace FWB Church	Sulphur	OK	\$8,228.32
First FWB Church	Florence	SC	\$7,742.00
Horse Branch FWB Church	Washington	NC	\$7,529.00
Tupelo FWB Church	Turbeville	SC	\$7,500.00
First FWB Church	Tupelo	MS	\$7,500.00
Sherwood Forest FWB Church	Gastonia	NC	\$6,629.50
Trinity FWB Church	New Bern	NC	\$6,521.43
First FWB Church	La Grange	NC	\$6,369.25
Travelers Rest FWB Church	Albany	GA	\$5,998.20
First FWB Church	Colquitt	GA	\$5,684.66
Hartville FWB Church	Farmington	MO	\$5,668.81
Grifton FWB Church	Hartville	MO	\$5,636.45
Donalson FWD Church	Grifton	NC	\$5,410.95
Donelson FWB Church	Nashville	TN	\$5,325.00
Cross Timbers FWB Church	Nashville	TN	\$5,293.30
Brush Creek FWB Church	Argillite	KY	
Harrison FWB Church	Minford	OH	\$5,279.00
New Hope FWB Church	Joelton	TN	\$5,257.82
Sherwood Forest FWB Church	El Sobrante	CA	\$5,199.71
			\$5,102.71

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st FWB Church	Springfield	MO	\$5,059.03
acedonia FWB Church	Purdy	MO	\$5,054.56
st FWB Church	Sulligent	AL	\$5,000.00
st FWB Church	Newport	TN	\$5,000.00
ney Grove FWB Church	Guin	AL	\$5,000.00
Iladelphia FWB Church	Folkston	GA	\$4,690.50
st FWB Church	Checotah	OK	\$4,667.86
thel FWB Church	South Roxana	IL	\$4,655.33
llowship FWB Church	Bryan	TX	\$4,487.46
rter FWB Church	Wheelersburg	OH	\$4,172.42
bernacle FWB Church	Coward	SC	\$4,004.16
mestone FWB Church	Limestone	TN	\$4,000.00
ith Fellowship	Matthews	NC	\$3,968.04
ol Ridge FWB Church	Cool Ridge	WV	\$3,933.00
artland FWB Church	Oklahoma City	OK	\$3,895.00
thlehem FWB Church	Ashland City	TN	\$3,884.00
orth Warren FWB Church	Warren	MI	\$3,767.30
ew Oak Grove FWB Church	Nauvoo	AL	\$3,696.00
inity FWB Church	Bowling Green	KY	\$3,630.06
nyon Country FWB Church	Canyon	TX	\$3,500.00
adison FWB Church	Lucasville	OH	\$3,410.08
eritage FWB Church	Columbus	ОН	\$3,343.06
irdale FWB Church	Fairdale	WV	\$3,277.63
ood Springs FWB Church	Pleasant View	TN	\$3,117.00
en Mile FWB Church	Madison Heights	MI	\$3,101.85
rst FWB Church	Mount Vernon	IL	\$3,002.00
rst FWB Church	Morehead City	NC	\$3,000.00
ue Point FWB Church	Cisne	IL	\$2,973.94
irview FWB Church	Spartanburg	SC	\$2,940.51
nbassador FWB Church	Cincinnati	OH	\$2,915.00
iotodale FWB Church	Portsmouth	OH	\$2,869.50
rst FWB Church	Mountain Grove	MO	\$2,813.81
olan FWB Church	Williamson	WV	\$2,732.62
the set of	Dickson	TN	\$2,721.87
urricane Chapel FWB Church	Blakely	GA	\$2,700.00
rst FWB Church	Colquitt	GA	\$2,678.00
ellview FWB Church	Louisa	KY	\$2,670.00
ouisa FWB Church	Reynoldsburg	OH	\$2,661.00
eynoldsburg FWB Church		MS	\$2,654.52
oss Creek FWB Church	Olive Branch	OH	\$2,646.63
illsboro FWB Church	Hillsboro	OK	\$2,601.43
ratford FWB Church	Stratford	and the second sec	\$2,577.76
rst FWB Church	Ypsilanti	MI	\$2,542.00
ney Grove FWB Church	Bristol	GA	\$2,538.00
ighland Drive FWB Church	Lincolnton	NC	\$2,533.00
ew Hope FWB Church	Jesup	GA	\$2,533.00
ocust Grove FWB Church	Locust Grove	OK	
ictory FWB Church	O'Fallon	IL	\$2,515.76 \$2,511.80
right Light FWB Church	College Station	TX	
rst FWB Church	Russellville	AR	\$2,504.58

Harmony FWB Church	Flint		
Rocky Pass FWB Church	Marion	MI	\$2,500.0
Central FWB Church	15 S S S	NC	\$2,500.0
Marincek FWB Church (Brazil)	Royal Oak	MI	\$2,485.7
raith rwB Church			\$2,467.7
Westside FWB Church	Glenpool	OK	\$2,444.3
Calvary FWB Church	Johnsonville	SC	\$2,409.0
Ryanwood Fellowship FWR Ch	Salem Vore Day 1	IL	\$2,353.4
white Oak Hill FWB Church	Vero Beach	FL	\$2,350.0
Black River FWB Church	Bailey	NC	\$2,234.0
Kirby FWB Church	Andrews	SC	\$2,205.0
Immanuel FWB Church	Flat Rock	MI	\$2,148.9
West Tulsa FWB Church	Durham	NC	\$2,124.0
Bear Point FWB Church	Tulsa	ОК	\$2,100.00
Emmanuel FWB Church	Sesser	IL	\$2,080.00
Jerome FWB Church	Wabash	IN	\$2,071.95
New Life Fellowship FWB Church	Jerome	ID	\$2,064.00
Mineral Springs FWB Church	Statesboro	GA	\$2,004.00
Tippett's Chapel FWB Church	Muldrow	OK	\$2,053.93
Ebenezer FWB Church	Clayton	NC	\$2,039.00
First FWB Church	Miami	FL	\$2,019.86
Sunnylane FWB Church	Jesup	GA	\$2,000.00
New Hope First FWB Church	Del City	OK	\$2,000.00
Kingsview FWB Church	Sumner	WA	\$2,000.00
New Zion FWB Church	Oklahoma City	OK	\$1,999.70
First FWB Church of Chipley	Shorterville	AL	\$1,987.21
Thomaston FWB Church	Chipley	FL	\$1,981.00
Winfield First FWB Church	Thomaston	TX	\$1,942.27
Murry Spur	Winfield	AL	\$1,940.00
Sand Hill FWB Church	Muldrow	OK	\$1,930.33
Forest Valley Fitte at	Coward	SC	\$1,927.97
Forest Valley FWB Church	Springfield	OH	\$1,919.75
First Bible FWB Church	New Castle	Contraction of the local division of the loc	\$1,919.00
First FWB Church	Florence	IN	\$1,898.56
Sylvan Park FWB Church	Nashville	AL	\$1,881.73
First FWB Church	Duncanville	TN	\$1,875.50
Ben Avenue FWB Church	Kannapolis	TX	\$1,859.77
Eastside FWB Church	Florence	NC	\$1,852.50
Hazel Dell FWB Church	Sesser	SC	\$1,836.35
Heritage FWB Church	Fredericksburg	IL	\$1,831.69
Grace FWB Church	Louisa	VA	\$1,800.00
Bethany FWB Church	Timmonsville	VA	\$1,793.43
First FWB Church	Northport	SC	\$1,786.00
The Heights Church	Nohlamille	AL	\$1,781.91
Collin Creek FWB Church	Noblesville Plano	IN	\$1,753.72
Mt. Elon FWB Church	the second se	TX	\$1,750.00
Central FWB Church	Pamplico	SC	\$1,725.55
Rose Hill FWB Church	Grandview	MO	\$1,725.00
South Fremont FWB Church	Monticello	AR	\$1,722.47
First FWB Church of Johnston City	Springfield	МО	\$1,700.00
Jonuston City	Johnston City	IL	\$1,663.34

Harmony FWB Church	Lake Butler	FL	\$1,661.16
Cleveland FWB Church	Cleveland	OH	\$1,651.50
Mt. Bethel FWB Church	Rose Bud	AR	\$1,645.0
Knights Chapel FWB Church	Cookeville	TN	\$1,644.9
Rescue FWB Church	Whittington	IL	\$1,640.2
Beacon FWB Church	Raytown	MO	\$1,613.5
Lighthouse FWB Church	Florence	SC	\$1,607.9
First FWB Church	Dothan	AL	\$1,600.0
Corner Stone FWB Church	Murfreesboro	TN	\$1,595.04
Community FWB Church	Westland	MI	\$1,577.0
First FWB Church	Glasgow	KY	\$1,575.0
Marysville FWB Church	Marysville	OH	\$1,572.3
First FWB Church	Houston	TX	\$1,550.0
Shady Grove Church	Clarksville	TN	\$1,513.7
<b>Riverside Fellowship FWB Church</b>	<b>Clinton Township</b>	MI	\$1,502.1
Betsy Layne FWB Church	Pikeville	KY	\$1,500.0
First FWB Church	Owensboro	KY	\$1,500.0
Grace For The World Ministries	Dickson	TN	\$1,500.0
Mill Branch FWB Church	Johnsonville	SC	\$1,500.0
Pittsburg FWB Church	Pittsburg	IL	\$1,500.0
North Valley FWB Church	Phoenix	AZ	\$1,492.8
First FWB Church	Benton	IL	\$1,492.6
Generations FWB Church	Joplin	MO	\$1,486.9
Community FWB Church	West Jefferson	OH	\$1,461.0
Grace FWB Church	Arnold	MO	\$1,444.04
Crosspoint FWB Church	Salt Lake City	UT	\$1,417.00
Cedar Hill FWB Church	Asheville	NC	\$1,412.00
Union FWB Church	Wheelersburg	OH	\$1,408.00
Shallowford FWB Church	Marietta	GA	\$1,376.5
Westerville FWB Church	Westerville	OH	\$1,372.10
Wildwood FWB Church	Porter	TX	\$1,350.00
New Liberty FWB Church	Bankston	AL	\$1,337.84
Center Point FWB Church	Birmingham	AL	\$1,335.00
First FWB Church	Crossett	AR	\$1,331.8
Kingspointe Fellowship	Kingsland	GA	\$1,317.78
Richmond FWB Church	Richmond	CA	\$1,308.00
Damascus FWB Church	Marianna	FL	\$1,305.50
Northview FWB Church	Statesville	NC	\$1,297.00
Good Hope FWB Church	Henderson	TX	\$1,270.8
Bay Branch FWB Church	Timmonsville	SC	\$1,260.00
First FWB Church	Vernon	AL	\$1,219.63
Grace FWB Church	Broken Arrow	OK	\$1,215.13
Southside FWB Church	Paintsville	KY	\$1,215.00
Hardin Valley FWB Church	Knoxville	TN	\$1,207.93
First FWB Church	Chillicothe	OH	\$1,201.82
Pikeville FWB Church	Pikeville	КҮ	\$1,201.0
Southgate FWB Church	Southgate	MI	\$1,195.00
First FWB Church	Springfield	OH	\$1,174.9
		and a second second	
Harmony FWB Church	Hampton	TN	\$1,162.0

First FWB Church	Stanley	NC	\$1,152.87
Memorial FWB Church	Surrency	GA	\$1,124.92
West Williamson FWB Church	Turkey Creek	KY	\$1,120.00
Arnold View FWB Church	Creal Springs	IL	\$1,101.20
White Oaks FWB Church	Macon	GA	\$1,091.45
First FWB Church	Lawton	OK	\$1,086.35
Northridge FWB Church	Guymon	OK	\$1,075.00
Ashland City FWB Church	Ashland City	TN	\$1,068.00
Blackwelder Memorial FWB Ch	Lake Butler	FL	\$1,065.15
Southern Oaks FWB Church	Oklahoma City	OK	\$1,065.00
Harmony FWB Church	Parkville	MO	\$1,051.00
Oak Grove FWB Church	Scheller	IL	\$1,050.00
Pardue Memorial FWB Church	Clarksville	TN	\$1,050.00
Unity FWB Church	Bradley	IL	\$1,046.00
Peace FWB Church	Granite City	IL	\$1,045.50
Calvary FWB Church	<b>Rutherford</b> College	NC	\$1,030.00
First FWB Church	Jasper	AL	\$1,020.00
First Original FWB Church	Jacksonville	NC	\$1,011.24
Harper Road FWB Church	Joelton	TN	\$1,005.00
Mt Zion FWB Church	Joelton	TN	\$1,002.91
Bethesda Chapel FWB Church	Beaver	OH	\$1,000.00
Clinton FWB Church	Clinton	OH	\$1,000.00
Corinth FWB Church	Waynesboro	MS	\$1,000.00
Cornerstone Free Will Baptist Church	Midland	VA	\$1,000.00
Covenant FWB Church	Southside	TN	\$1,000.00
Cross Pointe FWB Church	Baltimore	OH	\$1,000.00
First FWB Church	Haskell	ОК	\$1,000.00
Harrah FWB Church	Harrah	OK	\$1,000.00
Harris Memorial FWB Church	Greeneville	TN	\$1,000.00
Hillview FWB Church	Reynoldsburg	ОН	\$1,000.00
Homerville FWB Church	Homerville	GA	\$1,000.00
Keystone FWB Church	Johnson City	TN	\$1,000.00
Liberty FWB Church	Waycross	GA	\$1,000.00
Life FWB Church	Fresno	CA	\$1,000.00
North Zulch FWB Church	North Zulch	TX	\$1,000.00
Northridge FWB Church	Dayton	ОН	\$1,000.00
Woodhaven FWB Church	Woodhaven	MI	\$1,000.00
Zion Hill Free Will Baptist Church	Millwood	GA	\$1,000.00

# REACHING FARTHER TOGETHER, THESE CHURCHES DONATED \$133,095.29

Church	City	State	
Ada First	Ada	ОК	
Ahoskie FWB Church	Ahoskie	NC	

Alcala I Alpedre Arbor ( Auxier Baxley Bay FV Bear T Beatty Beave Beech Beeso Bellev Bellvi Belto Betha Bethl Beula Black Bloss Brigh Bunk Cabo Calva Calva Calv Calva Calv Calv Cano Caro Caro Ceda Ceda Ceda Ceda Ceda Ceda Ceda Ch Ch Ch Ch Cł Ch CI Cl Cl Cc

ala FWB Church (Spain)	100	011
adrete FWB Church (Spann)	Antlers	OK
EWR Church	Hoxie	AR
or Grove FWB Church	Auxier	KY
vior FWB Church	Baxley	GA
vley FWB Church	Hartsfield	GA
	Grovespring	MO
ar Thicket New Beginning The	Springfield	OH
atty FWB Church	Beaverton	AL
Firston FWB Church	Saltillo	MS
and Springs FWB Church	Beeson	WV
econ Chapel FWB Church	Belleville	MI
Ileville FWB Church	Bellville	OH
ellville FWB Church	Belton	MO
Hon FWR Church		17 A
ethania FWB Church (Panama)	Cordele	GA
ethlehem FWB Church	Pamplico	SC
eulah FWB Church	Oil Trough	AR
lackland Chapel FWB Church	Arlington	VA
loss Memorial FWB Church	Ethel	WV
right Star FWB Church	Bunker Hill	IN
unker Hill First FWB Church	Cabool	MO
abool First FWB Church	Hollywood	FL
Calvary Chapel FWB Church	Plant City	FL
Calvary FWB Church	Durham	NC
Calvary FWB Church	Swannanoa	NC
Calvary FWB Church	Ravenna	OH
Calvary FWB Church	Georgetown	SC
Calvary FWB Church	Rochelle	VA
Calvary FWB Church	Nolensville	TN
Cane Ridge FWB Church	Jacksonville	NC
Cardinal Village FWB Church	Erin	TN
Carlisle FWB Church	Francis	OK
Cedar Grove FWB Church	Jakin	GA
Cedar Springs FWB Church	Carbon Hill	AL
Cedrom Grove FWB Church	Mulberry	AR
Centerpoint FWB Church	Norton	VA
Central FWB Church		1.0
Chame Mission (Panama)	Mountainburg	AR
Chester FWB Church	and the second sec	22
Chitre FWB Church (Panama)	Rochelle	GA
Christian Hill FWB Church	Blountstown	FL
Christian Home FWB Church	Joliet	IL
Church of Second Chances	Mustang	OF
Clear Springs FWB Church	McKinney	TX
Clear View FWB Church	Clinton	01
Clinton FWB Church	Cocoa	FL
Cocoa FWB Church Columbia Original FWB Church	Columbia	SC

Community FWB Church	Pocola	OK
Copper Mines FWB Church	Fredericktown	MO
Corinth FWB Church	Dunn	NC
Cornerstone-Fellowship FWB Church	Manning	SC
Cotton Heights Fwb Church	Meridian	MS
Country Side Church	Velma	OK
Cove City FWB Church	Cove City	NC
Cowarts Creek Church	Dothan	AL
Cross Roads FWB Church	Cochran	GA
Crossroads FWB Church	Effingham	IL
Crossroads FWB Church	Jenks	OK
Crossroads FWB Church	Lubbock	TX
Crosswalk FWB Church	Mcloud	
Crystal Hill FWB Church	Lawton	OK
Cuba FWB Church	Cuba	OK
Cypress Fork FWB Church	Manning	MO
Dailyville FWB Church	Waverly	SC
Damascus FWB Church	Conway	OH
Deep Creek FWB Church	Midville	SC
Demaree FWB Church	Visalia	GA
Depriest Chapel FWB Church	Gattman	CA
Discovery Family Church	Maryville	MS
Dry Branch FWB Church		IL
East 38th St FWB Church	Drybranch Anderson	WV
East Nashville FWB Church		IN
Eastmont FWB Church	Nashville	TN
Eastside FWB Church	Dayton	OH
Enterprise FWB Church	Muldrow	OK
Faith FWB Church	Lavaca	AR
Faith FWB Church	Chandler	IN
Faith FWB Church	Moores Hill	IN
Faith FWB Church	Ray	MI
Faith FWB Church	Darlington	SC
Faith FWB Church	Oakland	TN
Faith FWB Church	Wichita Falls	TX
aith Ministries Church	Norton	VA
Family Fellowship FWB Church	Metter	GA
armersville FWB Church	Hayward	CA
ellowship FWB Church	Farmersville	CA
ellowship FWB Church	Albany	GA
ellowship FWB Church	Taylor	MI
ellowship Tabernacle	Park Hills	MO
irst FWB Church	Xenia	OH
irst FWB Church	Fayette	AL
irst FWB Church	Huntsville	AL
irst FWB Church	Samson	AL
irst FWB Church	Tuscaloosa	AL
rst FWB Church	Batesville	AR
rst FWB Church	Lowell	AR
I SET W D GHUICH	Mountain Home	AR

First First

	Mulberry	AR
t FWB Church	Tucson	AZ
t FWB Church	Bakersfield	CA
t FWB Church	Clovis	CA
t FWB Church	Panama City	FL
t FWB Church	Brunswick	GA
st FWB Church	Cairo	GA
t FWB Church	Columbus	GA
st FWB Church	Eastman	GA
st FWB Church	Rolling Prairie	IN
st FWB Church	Topeka	KS
st FWB Church	Lexington	KY
st FWB Church	Cape Girardeau	MO
st FWB Church	O Fallon	MO
st FWB Church	Ozark	MO
st FWB Church		MS
st FWB Church	Amory Mount Holly	NC
st FWB Church	Austintown	OH
st FWB Church		OH
st FWB Church	Columbus	OK
st FWB Church	Blackwell	OK
st FWB Church	Oklahoma City	OK
st FWB Church	Pryor	SC
st FWB Church	Charleston	SC
st FWB Church	Darlington	SC
st FWB Church	Greenwood	SC
st FWB Church	Hartsville	SC
st FWB Church	Kingstree	TN
st FWB Church	Springfield	TX
st FWB Church	Carthage	TX
st FWB Church	Henderson	
st FWB Church	Weatherford	TX
st FWB Church	Pennington Gap	VA
st FWB Church (Campinas, Brazil)	and the second second second	4.1
st FWB Church of Decatur	Decatur	AL
st FWB Church of Palm Bay	Palm Bay	FL
st FWB Church Panama City (Panama)		110
rdland FWB Church	Fordland	MO
rest Hill FWB Church	Adel	GA
restdale FWB Church	Birmingham	AL
ee Water FWB Church	Guin	AL
ee Will Baptist Chapel	Madison Heights	MI
ee Will Baptist Church	Christiansted	VI
ee Will Baptist Worship Cent	Tahlequah	OK
eedom FWB Church	Inez	KY
lends Fwb Church	Seminole	OK
iendship FWB Church	Ashland City	TN
iendship Fwb Church	Haltom City	TX
lton FWB Church	Fulton	MS
VB Church of New Castle Co	New Castle	DE

0.1		
Gahanna FWB Church		
Garner FWB Church	Gahanna	01
Glamorgan Chapel	Garner	N
Glen Echo FWB Church	Wise	VA
Glennville FWB Church	Kennedy	
God's Tree of Life	Glennville	AL
Grace FWB Church	Creal Springs	GA
Grandview FWB Church	Orange Park	IL
Great Lakes Conf of FWP	Maynard	FL
Greater Vision Free Will Bantist Cl.	Ravenna	AR
	Haines City	OH
Greenwood FWB Church	Adair	FL
Greenwood FWB Church	Camilla	OK
Hall FWB Church	Springfield	GA
Hanna Memorial FWB Church (India)	Antlers	TN
Hannon FWB Church (India)		OK
Harmony FWB Church	Liberal	1.1
Harvest FWB Church	West Frankfort	MO
Hazel Creek FWB Church	Jasper	IL
Heaven Bound Free Hunne	Kirksville	AL
Heaven Bound Free Will Baptist Church Hebrew FWB Church	Lakeland	MO
- COLEW I WD CHUFCH		FL
Hendersonville FWB Church	Donalsonville	GA
Heritage FWB Church	Hendersonville	TN
Hickory Grove FWB Church	Springfield	IL
High Street FWB Church	Abbeville	AL
Highland Ave FWB Church	Ada	ОН
mincrest FWB Church	Prestonsburg	KY
Holly Fork FWB Church	Wagoner	ОК
noyt FWB Church	Morehead	KY
Hyde Park FWB Church	Whitefield	OK
Iglesia Bautista Libre	Norfolk	VA
Iglesia Bautista Libre Cedros	Houston	and the second se
Immanuel FWB Church	Hialeah	TX
Japan National Assn. of FWP	Winterville	FL
Jenerson Rd FWB Church	The second second	NC
Jones Chapel Church	Sumter	6.6
Jones Chapel FWB Church	Neosho	SC
Lafayette FWB Church	Florence	MO
Lake Hamilton FWB Church	Stigler	AL
Lavergne FWB Church	Lake Hamilton	OK
Leadington FWB Church	La Vergne	FL
Lebanon Green Hills FWB Church	Leadington	TN
Liberty Baptist Church	Lebanon	MO
Liberty Bible Flup ci	Durham	MO
Liberty Bible FWB Church Liberty FWB Church		NC
Liberty FWP CL	Oakwood	GA
Liberty FWB Church	Guin	AL
Liberty FWB Church	Lawley	AL
Liberty FWB Church	Vernon	AL
Liberty FWB Church	Gainesville	GA
	Ahoskie	NC

Liberty FWB Church	Ayden	NC
Liberty FWB Church	Manning	SC
Liberty FWB Church	Orangeburg	SC
Liberty FWB Church of Portland	Portland	TN
Lifegate FWB Church	Tyler	TX
Light of Life FWB Church	Mcallen	TX
Lighthouse Fellowship FWB Church	Hanford	CA
Lighthouse FWB Church	Saint Petersburg	FL
Lighthouse FWB Church	Bedford	VA
Lingo FWB Church	Gatewood	MO
Little Star FWB Church	Johnsonville	SC
Long Run FWB Church	Lucasville	OH
Loudendale FWB Church	Charleston	WV
Lovely FWB Church	Lovely	KY
Lovewell FWB Church	Richton	MS
Low Country FWB Church	Charleston	SC
Lowery FWB Church	Tahlequah	OK
Lyons FWB Church	Lyons	GA
Macedonia FWB Church	Millport	AL
Macedonia FWB Church	Sparta	NC
Magnolia FWB Church	Headland	AL
Maple Lane FWB Church	St. Marys	WV
Martin Hill FWB Church	Booneville	MS
Marvin Chapel Church	Marianna	FL
McArthur FWB Chruch	Mc Arthur	OH
McGregor Chapel FWB Church	Pontotoc	MS
McGuffey FWB Church	Alger	OH
Midtown Free Will Baptist Church	Taylor	MI
Midway FWB Church	Moultrie	GA
Midway FWB Church	Healdton	OK
Mothers Home FWB Church	Colquitt	GA
Mount Hope Fwb Church	Wheelersburg	OH
Mt Ararat FWB Church	Eastman	GA
Mt Ariel FWB Church	Conway	SC
Mt Pleasant FWB Church	Centreville	AL
Mt. Calvary FWB Church	Marion	NC
Mt. Harmony FWB Church	Vernon	AL
Mt. Hope FWB Church	Dingess	WV
Mt. Moriah FWB Church	Gordo	AL
Mt. Moriah FWB WAC	Gordo	AL
Mt. Pleasant FWB Church	Hamburg	AR
Myrtle FWB Church	Myrtle	MO
Nason FWB Church	Bonnie	IL
New Beginning FWB Ministries	Oak Grove	MO
New Center Point FWB Church	Greenwood Springs	MS
New Hope FWB Church	Midland City	AL
New Hope FWB Church	Moultrie	GA
New Hope FWB Church	Warsaw	IN
New Hope FWB Church	Fredericktown	MO

New Life FWB Church	Licking	MO
New Life FWB Church	Monett	MO
New Light FWB Church	Morgan	GA
New Prospect FWB Church	Sylvester	GA
New Salem FWB Church	Blakely	GA
New Salem FWB Church	Decatur	TX
New Town FWB Church	Lake City	SC
North Columbus FWB Church	Columbus	OH
Oak Hill FWB Church	Saint Clair	MO
Oak Street Chapel FWB Church	Flatwoods	KY
Oak Vale FWB Church	Princeton	WV
Oceana FWB Church	Oceana	WV
Oilton FWB Church	Oilton	OK
Olivet FWB Church	Marshall	MO
One FWB Church	Oklahoma City	OK
Ouro Verde FWB Mission Church (Brazil)		
Ozark FWB Church	Ozark	AR
Parita FWB Church (Panama)		
Peace FWB Church	Morristown	TN
Pine Level FWB Church	Alma	GA
Pine Prairie FWB Church	Huntsville	TX
Pleasant Hill F.W.B. Church	Norman	OK
Pleasant Hill FWB Church	Vienna	GA
Pleasant Hill FWB Church	Dover	TN
Pleasant Valley FWB Church	Warren	AR
Pleasant View FWB Church	Walnut Hill	IL
Pocola Heights FWB Church	Pocola	OK
Poulan FWB Church	Sylvester	GA
Primera Iglesia Bautista Libre	Hialeah	FL
Primera Iglesia Boutista Libre	Weslaco	TX
Primera Iglesia Hispana Bauista Libre De West Palm	Lake Worth	FL
Prospect FWB Church	Dunn	NC
Puritan FWB Church	Hamden	OH
Rains FWB Church	Rains	SC
Redeemer FWB Church	London	OH
Rejoice FWB Church	Columbia	MO
Rejoice FWB Church	Antioch	TN
Republic FWB Church	Republic	MO
Richland FWB Church	Nashville	TN
Roans Chapel FWB Church	Bakersville	NC
Rouge FWB Church	Wyandotte	MI
Rupert FWB Church	Rupert	ID
Salina First FWB Church	Salina	OK
Samantha FWB Church	Leesburg	OH
Sammy Clark Branch FWB Church	Dana	KY
San Vicente (Panama)	Dalla	K I
	Fredericton	NB
Serenity FWB Church Sheraton Park Church	Greensboro	Statement of the State State
		NC
Shiloh FWB Church	Mc David	FL

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	Cabin Creek	WV
laughters Creek FWB Church	New Smyrna Beach	FL
laughters Creeker	Tifton	GA
olid Rock FWB Church	Sophia	WV
THAT I TILLET	Vinemont	AL
ophia FWB Church oul's Harbor FWB Church	South Charleston	OH
oul's Harbor FWB Church	Muscle Shoals	AL
South Highland FWB Church	Marshall	AR
South Higmanu FWB Church		SC
South Mountain PWD Shurch	Darlington	GA
Southside FWB Church	Jesup	AL
Spring Grove FWB Church	Vernon	OH
Springfield FWB Church	Springfield	AL
Springfield FWB Church	Phenix City	
St. Mark FWB Church	and the second se	NC
St. Sebastien (France)	Stacy	MO
Stacy FWB Church	Stockton	OK
Stockton FWB Church	Stonewall	GA
Stonewall FWB Church	Reidsville	AL
Stoney Hill FWB Church	Northport	AR
Sulphur Springs FWB Church	Pocahontas	NC
Sutton FWB Church	Swannanoa	SC
Swannanoa FWB Church	Darlington	110
Temple FWB Church	Cranberry Twp	PA
Three Rivers FWB Church	Wheelersburg	OH
Tick Ridge FWB Church	Williamsport	KY
Toms Creek FWB Church	Townley	AL
Townley FWB Church	Darlington	MD
Trinity FWB Church	Ypsilanti	MI
Trinity FWB Church	Bridgeton	MO
Trinity FWB Church	Richton	MS
Trinity FWB Church	Oklahoma City	OK
Trinity FWB Church	Butler	GA
Turner's Chapel FWB Church	Clarksville	TN
Two Rivers FWB Church	Beckville	TX
Union Arbor FWB Church	Winfield	AL
Union Chapel FWB Church	Gordo	AL
Union FWB Church	West Frankfort	IL
		AL
Union FWB Church Union Hill FWB Church	Slocomb	AL
Union Hill FWB Church	Pansey	TN
Union Springs FWB Church	White House	AL
Unity Free Will Baptist Church	Sylacauga	MO
Unity FWB Church	Lebanon	OH
Unity FWB Church	Cleveland	TN
Unity FWB Church	Murfreesboro	OK
Unity FWB Church	Durant	OH
University FWB Church	Urbana	MC
Urbana FWB Church	Kansas City	
Victory FWB Church	Jackson	TN
Victory FWB Church	Pecks Mill	W

Villalba EWD Church (Church		
Villalba FWB Church (Spain) Wabash FWB Church		
Wakefield FWB Church	Wabash	IN
Waltonville FWB Church	Wakefield	OH
Weems Road FWB Church	Bonnie	IL
West Greene FWB Church	Columbus	GA
White Plains FWB Church	Greeneville	TN
White Savannah FWB Church	Blakely	GA
Whittaker FWB Church	Conway	SC
Williams Hill FWB Church	Whittaker	MI
Windwood FWB Church	Hemingway	SC
Wolf Creek FWB Church	Oklahoma City	OK
Wolf FWB Church	Springfield	MO
Woodland Chapel Church	Seminole	OK
Woodstock FWB Church	Kitts Hill	OH
Woodward FWB Church	Woodstock	OH
	Woodward	OK

\*This list represents 582 churches. Many more than these indicated a plan to participate. If your church gave and is not listed, please let us know. Your gift may have come in undesignated, been grouped with other gifts, or we may have made a clerical error.

The generosity of our churches and the efforts of state leaders propelled the following states into our 2012 top ten states in overall giving.

# **10 STATES GAVE MORE THAN \$5.5 MILLION**

\$1,304,076.77	Tennessee
\$866,219.86	North Carolina
\$579,823.07	Arkansas
\$572,155.31	Oklahoma
\$516,458.09	South Carolina
\$503,068.70	Missouri
\$401,607.99	Alabama
\$344,703.88	Georgia
\$251,572.30	Illinois
\$206,520.67	Ohio

It is our desire to continue to grow the World Missions Offering. However, as the following pie chart demonstrates, the vast majority of our income (even in 2012) is due to churches and individuals who faithfully make consistent, monthly donations. To each of you, we are enormously grateful.

Estate Giving 4.95% \$328,980.55 WMO 15.32% \$1,018,090.37 Total Giving 79.73% \$6,645,129.17

# SUMMARY OF BOARD MEETINGS

The Board of International Missions met three times, conducted two email ballots, and held one phone conference from May 24, 2012, to May 1, 2013. Board members for the period were Danny Williams (chairman, AL), Jeff Manning (vice-chairman, NC), Tom McCullough (secretary, MI), Nelson Henderson (AR), Mark Price (OH), Rob Morgan (TN), Greg McAllister (CA), Brad Ransom (OK), and Jan Banks (OK).

Prior to the National Association convening in Memphis, Tennessee, the board gathered to review financial improvements and approved the release of missionaries to their fields of service since financial criteria set by the board in December 2011 had been met.

Additional board actions throughout the year included:

- Reassigning Heath and Joni Hubbard from Spain to Japan ٠
- .
- Appointing Kenneth Eagleton as regional director for Latin America Appointing Chris and Victoria Sargent as two-year, short-term interns to ٠
- ٠
- Appointing Daniel and Katie Speer as two-year, short-term interns to Japan Appointing Joshua and Lydia Provow as two-year, short-term interns to an ٠ ٠
- Seconding Samantha H. to work in Asia with a partner organization
- Seconding Jacob and Sarah M. to work in Asia with a partner organization Accepting the retirements of Bobby and Geneva Poole after 53 years of ٠
- Accepting the resignations of Tim and Di Keener following 10 years in France Accepting the resignation of Kimberly Johnson (Brazil), following a leave-of-

### Free Will Baptist International Missions

### 2014 Operational Budget Summar 2012 Proposed Budget 2012 Actuals 2013 Proposed Budge 924,587.02 \$ 990,578.17 \$ 1,203.280.93 1.174.040.40 Field Ministres & Projects Assumary Companisation & Benefits 3,870,334.59 3,196,979.89 3,838,472.95 3,789,083,66 tasionary Travel/Transportation 446,073.93 \$ 643,625.89 \$ 462,530.94 762,830.06 tation & Development 974 103.40 \$ 560,388.76 519,595,25 564, 153, 10 1.034,901.07 \$ 725,521.04 5 976,118.93 859,892.77 6,117,073.75 \$ 7,250,000.00 7,000,000.00 7,250,000.00

2014 Operational Budget Breakout			
Functional Description	2014 Anu	Functional Description	2014 Amt
Mesichury Satary	\$1,211,588,76	Int'l Missiona Month	\$2,748.85
Mesonary COLA	\$313.825.47	One Magazine	\$65,972.46
Masionary Hoasing - Field	5676 247 90	Board Expenses	518 142 43
	\$226,846,20	Office Travel Domestic	\$17,592,65
Missionary Housing - US	- \$23,944,77	Travel insurance	\$477.20
Messenary Christmas Bonus	\$252.107.81		
Masionary Social Security Taxes		Department Insurance	52,907 19
Missionary Fieldade Transportation	\$183.507.88	Candidate Expenses	\$1.099.54
Missionary Cell Phones	\$39.640.65	Recruiting	\$549.77
Missionary Vehicle Purchases	\$105,555,93	Mobilization	5714 70
Missionary Medical Insurance	\$611,464,04	Employee Recognition	\$4,013,32
Missionary Furlough Expension	\$1,099.54	Strategic Planning Retreat	\$10,995.41
Mesonary Overseas Travel	\$109.060.18	COLA Induces	\$7.256.97
Missionary Childrens Schooling	\$49.589.30	Compassion/Relief	\$1,649.31
Measonary Language School/Cont Ed	\$30.864.11	Cell Phone Usage	\$8,576.42
Missionary Fumilium/Appliances	\$13 194 49	Meah/Enter/Lodging Others	\$2,473.97
Medionary Childrans College	\$8.054.14	Orientation for New Missionary	5274 89
Missionary Retrement	\$49 544 25	Mission Community Development	\$219.91
Musicinary Non US Taxes	541 177 81	Donor Development	\$2,199.08
Missionary Special Projects	\$183,238,49	Advisory Council	\$1,649.31
Missistary Newsletters			
Mysenary Miscellaneous	\$37,571.31	Office Travel International	541.232.78
	\$28,961,91	Missionary Stateside Assignment - Fuel	\$66,572.20
Musionary Equipment	\$32,920.26	Missionary Stateside Assignment - Airfare	\$13,194.49
Missionary Meeting Places	\$89.172.77	Missionary Stateside Assignment - Lodging	\$21,990.82
Missionary Maintenance Mission Prop	\$34 525 58	Missionary Stateside Assignment - Meals	\$27,468,52
Mesionary Evangelism	\$85,260.60	Missionary Stateside Assignment - ReEntry	\$4,047,93
Missionary National Workers	\$161,698,49	Missionary Stateside Assignment - Internet	\$1,319,45
Messionary Other Supporting	\$298,793.85	Missionary Stateside Assignment - EveryOne Car	\$2,199.08
Missionary Overseas Shipping	\$17.086.87	Missionary Stateside Assignment - Equipment	\$7.147.02
Missionary Dental & Optical	\$73.922.14	Missionary Stateside Assignment - National Conv	\$19,791,74
Missionary Customs Charges	\$1,429.40	Missionary Stateside Assignment - Misc	\$1 099 54
Missionary COLA Equalization	\$59 135 51	WMO Ambassador Travel	\$10 241 97
Missionary Other Insurance	\$22,672,53	WMO Ambausador Honoranums	\$10,995,41
Mesionary Field Admin Expenses	\$3.458.06	WMO Campaign Expenses	\$5 497.70
ELIC Personnet	\$104.456.39	WMO Campagn Expenses	\$22,654,94
Office Salary	P. 100 193 Addition		
Office Housing	\$543,919.89	WMO Ambassador Training	\$8,597.25
Office Social Security	\$81,541,95	Professional Services	\$7,971.67
Office Christmas Bonus	\$71,327.63	Aulting Expenses	\$14,294.03
Office Insurance	\$12,028.11	Rent 5233 Mt View Rd	\$98,958,68
Office Retrement	\$114,445,36	Software Expense	\$11,215.32
Audio Visual	\$29,173.38	Office/Computer Equipment	\$10,995,41
ANDRO MIRTINI	5549.77	Office Equip Maint	\$1.099.54
Film and Art	\$6,597.25	Office Supplies	\$11,820.06
Video	\$23,090.36	Other Expenses	\$296.766.09
Promotional Materials	39.675.96	Bank Service Charges	\$7.971 67
Services and Dues	\$439.82	Depreciation Expense	\$101.157.76
Info Services Materials	\$659.72	Credit Card Process Fees	57 971 67
Telephone	\$7.421.90	Website	\$30,512,26
Copier Expense	\$4,068,30	Internet Service Provider	\$2 748 B5
Regular Postage	\$14.076.30	Vehicle Fuel	\$10 032 47
Miscellaneous Mailings			
Books and Subscriptions	\$5,772.59	Vehicle Maintenance	\$8,597.25
Together Way Campaign	\$1,539.36	Vehicle Repairs	\$21,441.05
Surveys.	\$2,309.04	Vehicle Registration	\$1.583.34
Remotry	\$549.77	Vehide Insurance	\$13,194,49
Contraction of the local data	\$1 374 43		
Seminary/Training Expense	\$24,244 BB		
National Convention	\$27,763.41	Totala	7,250,000.00
	Contraction of the second s	and the second sec	A REAL PROPERTY AND A REAL PROPERTY.

### Free Will Baptist International Missions

### **Directors Compensation Detail**

	2012	2013	2014 Proposed
General Director - Clint Morgan			
Salary	38,886.87	40,773.48	42,716,6
Housing and Utilities	24,000.00	24,000.00	24.000.0
Social Security	10,141.13	10,445.37	10,758.7
Retirement	1,886 61	3,238.67	3,335.8
Insurance	12,552.42	12,552.42	14,495.8
Christmas Bonus	1,209.36	1,245.64	1,283.0
Fotal Cost of Employment	88,676.39	92.255.58	96,590.1
Director of Advancement - Mark McPeak			
Salary	22,295.75	28,072.29	29,814.4
Housing and Utilities	27,037.50	30,000.00	30,000.0
Social Security	7,955.48	9,364.73	9,645.6
Retirement	1,480.00	2,903.61	2,990.7
Insurance	16,044.79	20,064.00	20,064.0
Christmas Bonus	948.72	1,116.77	1,150.2
Total Cost of Employment	75.762.23	91,521.41	93,665.1
Director of Field Operations - Jeff Turnbough			
Salary	32,380.86	34,072.29	35,814.4
Housing and Utilities	24,000.00	24,000.00	24,000.0
Social Security	9,091.97	9,364.73	9,645.6
Retirement	1,691.43	2,903.61	2,990.7
Insurance	12,552.42	12,552.42	14,495.8
Christmas Bonus	1,084.25	1,116.77	1,150.2
fotal Cost of Employment	80.800.93	84,009.83	88,097.0
Director of Financial Operations - Robert Conley			
Salary	56,380.86	58,072.29	59,814.4
Social Security	8,983.73	9,253.24	9,530.8
Retirement	1,691.43	2,903.61	2,990.7
Insurance	18,336.90	18,336.90	21,492.7
Christmas Bonus	1,084.25	1,116.77	1,150.2
Total Cost of Employment	86,477,16	89.682.81	94,979.0

Insurance Costs are Projected - Actual Premium Costs May Vary

# BLANKENSHIP CPA GROUP, PLLC

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

# INDEPENDENT AUDITORS' REPORT

To the Board of Directors Board of International Missions of the National Association of Free Will Baptists and Subsidiary

We have audited the accompanying consolidated financial statements of the Board of International Missions of the National Association of Free Will Baptists and Subsidiary (the "Organization"), which comprise the consolidated statements of financial position as of December 31, 2012 and 2011, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from

material misstatement, whether due to fraud or error.

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a

basis for our audit opinion.

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# BLANKENSHIP CPA GROUP, PLLC

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

### INDEPENDENT AUDITORS' REPORT (CONTINUED)

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Board of International Missions of the National Association of Free Will Baptists and Subsidiary as of December 31, 2012 and 2011, and the changes in its consolidated net assets and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidated Schedules of Functional Expenses is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements to the underlying accounting and other records used to prepare the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Blankenship CPA Group, PLLC

April 2, 2013

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### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 AND 2011

HOSE		
ASSETS	2012	2011
	\$ 1,337,993	\$ 1,005,834
Cash	385,854	225,896
Investments in trusts	3.081	2,268
Investments	55,290	64,930
Prepaid expenses	309,597	276,550
Receivables from employees and missionaries		54,108
Note receivable	975,951	917,661
Property and equipment, net		20.0223
Total assets	\$ 3,067,766	\$ 2,547,247
LIABILITIES AND NET ASSETS		
CTO.L	000 467	\$ 230,351
Accounts payable and accrued expenses	\$ 232,467	241,530
Notes payable	221,968	121,544
Accrued severance payable	114,657	121,011
Total liabilities	569,092	593,425
Netesset		04 4/5 5/42 (
Net assets:	1,985,802	1,504,712
Unrestricted	486,631	422,869
Temporarily restricted Permanently restricted	26,241	26,241
	2,498,674	1,953,822
Total net assets		
Total liabilities and net assets	\$ 3,067,766	\$ 2,547,247

The accompanying notes are an integral part of these consolidated financial statements.

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2012 AND 2011

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	2012	2011
Unrestricted:		
Revenue:		
Contributions	¢ 0 600 607	
Gain on settlement of note receivable	\$ 3,583,527	\$ 2,726,295
Gain on disposal of property and equipment	194,090	
Investment income	32,407	17,054
Other income	7,078	11,005
Net assets released from restrictions:	4,415	6,895
Restrictions satisfied by payments	2,929.614	2,874,134
Total revenue	6,751,131	5,635,383
Expenses:		
General fund		
Missionary/field ministry	1,191,045	988,913
IMpact	5,011,550	5,341,751
	67,446	112,436
Total expenses	6,270.041	6,443,100
Increase (decrease) in unrestricted net assets	481,090	(807,717)
Temporarily restricted:		
Revenue:		
Contributions		
Net assets released from restrictions:	2,993,376	2,955,943
Restrictions satisfied by payments		
and by payments	(2,929,614)	(2,874,134)
Increase in temporarily restricted net assets	63,762	81,809
Fotal increase (decrease) in net assets	544,852	(725,908)
let assets, beginning of year	1,953,822	
	1,000,022	2,679,730
let assets, end of year	\$ 2.498,674	\$ 1,953,822

The accompanying notes are an integral part of these consolidated financial statements.

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### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2012 AND 2011

		2012		2011
Cash flows from operating activities:	\$	544,852	\$	(725,908)
(decrease) in net assets	Ψ	044,002	T	(,,
Adjustments to reconcile increase (decrease) in net assets to				
net cash provided by (used in) operating activities:		179,365		151,362
Depreciation		(7,078)		(11,005)
Uprealized gain on investments		(7,235)		184,484
(Gain) loss on disposal of property and equipment		(194.090)		104,407
Gain on settlement of note receivable		(194,090)		
(Increase) decrease in		(22 047)		61,359
Receivables from employees and missionaries		(33.047)		(19,325)
Prepaid expenses		9,640		(13,323)
Increase (decrease) in		0.410		24,799
Accounts payable and accrued expenses		2,116		
Accrued severance payable		(6.887)	-	(25,074)
Net cash provided by (used in) operating activites		487,636	ž.	(359,308)
Cash flows from investing activities:				(4.10.100)
Purchases of property and equipment		(333,725)		(148,129)
Proceeds from sale of property and equipment		103,305		101,118
Proceeds from the settlement of note receivable		248,198		-
Purchases of investments		(250,000)		
Proceeds from sale of investments	ś1 <u></u>	96,307	_	200,000
Net cash (used in) provided by investing activities	_	(135.915)	-	152,989
Cash flows from financing activities:				
Payments on notes payable		(19,562)		(18,352)
Net cash used in financing activities	<u></u>	(19,562)		(18,352)
Increase (decrease) in cash		332,159		(224,671)
Cash, beginning of year		1,005,834		1,230,505
			1	
Cash, end of year		1,337.993	-	\$ 1,005.834
SUPPLEMENTAL DISCLOSURES	03			16 526
Interest paid during the year	- 2	\$ 18,138	-	\$ 16,536

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The accompanying notes are an integral part of these consolidated financial statements.

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2012 AND 2011

### ORGANIZATION AND NATURE OF ACTIVITIES NOTE 1 -

The Board of International Missions of the National Association of Free Will Baptists is a not-for-profit organization (the "Organization") affiliated with the National Association of Free Will Baptists, located in Antioch, Tennessee. The purpose of the Organization is to establish and support Free Will Baptist Mission Churches throughout the world. The Organization's support comes primarily from donor contributions.

The Organization has established a not-for-profit subsidiary (the "subsidiary", the Hanna Project) to meet the physical and spiritual needs of hurting people around the world.

### NOTE 2 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. A summary of the significant accounting policies used are as follows:

### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Board of International Missions of the National Association of Free Will Baptists and its subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation.

### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America includes the use of estimates that affect the consolidated financial statements. Accordingly, actual results could differ from those estimates.

### Income Tax

The Organization is exempt from federal income tax by Internal Revenue Code Section 501(c)(3).

Accounting principles generally accepted in the United States of America require the Organization to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The management has analyzed the tax positions taken by the Organization and has concluded that as of December 31, 2012, no uncertain positions are taken or are expected to be taken that would require recognition of a liability (or asset) or disclosure in the consolidated financial statements. The Organization is subject to routine audits by taxing authorities; however, there are currently no audits for any tax periods in progress. The Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2009.

NOTE 2 -

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished). temporarily restricted net assets are reclassified to unrestricted revenue and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions.

Cash includes checking deposits and cash on hand both in the United States and on the international mission fields.

### Investments in Trusts

Investments in trusts are composed of four trusts established and maintained by the Free Will Baptist Foundation. The Foundation invests the two largest trusts in debt securities and preferred stock and values the trusts at fair market value. The remaining trusts are invested in government securities and valued at cost, which approximates fair market

### Investments

value.

Investments are composed of equity securities and are valued at quoted fair market price.

### Property and Equipment

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$2,000 and an estimated useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets generally as follows:

	39 years
Buildings	3 - 5 years
Automobiles Office furniture and equipment	3 - 10 years

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

### NOTE 3 -INVESTMENTS IN TRUSTS

Investments are carried at quoted fair market values. The Organization's trusts at December 31, consisted of the following:

	2012	2011
General Reserves Trust Support Services Endowment St. Sebastian Trust Scholarship Endowment	\$ 355,444 24,291 3,885 2,234	\$ 196,307 23.635 3,780 2.174
	\$_385,854	\$ 225,896

The total investment income was \$6,264 and \$10,698 for 2012 and 2011, respectively.

Accounting principles generally accepted in the United States of America require the Organization to disclose the basis for considering market participants assumptions in fair value measurements. Fair value accounting standards establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity including quoted market prices in active markets for identical assets (Level 1), or significant other observable inputs (Level 2) and the reporting entity's own assumptions about market participant assumptions (Level 3). As of December 31, 2012 and 2011, all of the Organization's investments are valued using Level 1 measurements.

### NOTE 4 -INVESTMENTS

Investments are carried at quoted fair market values. The Organization's investments at December 31, 2012 and 2011 consisted of equity securities. Unrealized gains were \$814 and \$307 for 2012 and 2011, respectively. There were no realized gains or losses. The equity securities are valued with Level 1 inputs as more fully described in Note 3.

### NOTE 5 -RECEIVABLES FROM EMPLOYEES AND MISSIONARIES

Included in receivables from missionaries and employees is \$254,418 and \$252,562 in 2012 and 2011, respectively in funds advanced to missionaries. When a missionary goes to the field they are given advance funds to establish their missionary work. These funds are normally netted with future expense reimbursements. Any funds still outstanding are due back from the missionary when the missionary resigns or retires.

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### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

### NOTE RECEIVABLE NOTE 6 -

Note receivable consisted of an obligation from a note secured by land owned by a Free Will Baptist Mission project in Korea. During 2012 the property was foreclosed and the Organization received proceeds of \$248,198 which resulted in a gain on settlement of \$194,090.

2011

2012

### PROPERTY AND EQUIPMENT NOTE 7 -

A summary of property and equipment is as follows:

	ZUIL	
Land	\$ 187,213	\$ 198,463
ATT THE VERY HERE CONTACT	561,638	595,388
Buildings	39,979	39,979
Office furniture and equipment	69,339	149.325
Cameras and projectors	1,024,689	936,373
Automobiles	109,972	115,355
Computer equipment	1,992,830	2,034,883
Less accumulated depreciation	(1,016,879)	(1,117,222)
Total	<u>\$ 975,951</u>	\$_917,661

Depreciation expense amounted to \$179,365 and \$151,362 for 2012 and 2011, respectively. Depreciation expense in the amount of \$96,777 and \$81,011 is included in the general fund expenses for 2012 and 2011, respectively, while the remainder is included in missionaries' expenses.

Gains on disposal and expenses for donation of property and equipment totaled to a net gain of \$7,235 for 2012. This net gain consisted of gains on sale totaling \$32,407 and a donation of land and buildings of \$25,172 included in missionaries' expenses

Gains on disposal and expenses for donation of property and equipment totaled to a net loss of \$184,484 for 2011. This net loss consisted of gains on sale totaling \$17,054 and a donation of land and buildings of \$201,538 included in missionaries' expenses.

### ACCRUED SEVERANCE PAYABLE NOTE 8 -

The Organization provides a non-contractual, lump sum payment to missionaries at the time of separation to assist with their transition back to the United States. This amount is based on the number of years of service multiplied by an amount set by the Organization and provides for immediate vesting. The Organization discontinued this benefit on December 31, 2009 and, when cash flow allows, will begin pay-out of these funds to all missionaries.

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

### NOTE 9 -NOTES PAYABLE

Notes payable consist of the following as of December 31:

	2012	2011
Note payable to Free Will Baptist Foundation for the Miharashidai property requiring monthly payments of principal and interest of \$1,390 with an interest rate of 6.9%. The note matures in March 2019.	\$ 82,555	\$ 93.055
Note payable to Free Will Baptist Foundation for the Yahata property requiring monthly payments of principal and interest of \$1,477 with an interest rate of 6.0%. The note matures in August 2023.		
		148,475
	\$ 221,968	\$ 241,530

Annual principal maturities of notes payable are as follows as of December 31:

Year ending December 31,

2013	
2014	\$ 20,910
2015	22,316
2016	23,815
2017	25,417
Thereafter	27,142
Therealter	
	\$ 221,968

### NOTE 10 - PENSION PLAN

The Organization participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. The Organization contributes up to 5% of gross salary for missionaries and administrative employees. Employees are allowed to contribute but are not required to contribute. Pension expenses amounted to \$161,442 and \$146,154 for 2012 and 2011 respectively. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

### LEASE NOTE 11 -

The Organization leases space from the National Association of Free Will Baptists on a year-to-year basis. The rent expense amounted to \$85,457 and \$87,053 for 2012 and 2011, respectively.

### NOTE 12 - CONCENTRATIONS

The Organization has cash balances in a bank in excess of amounts federally insured. The uninsured balances totaled approximately \$796,191 at December 31, 2012. The Organization maintains its cash with a high quality financial institution which the Organization believes limits these risks.

### RESTRICTIONS ON NET ASSETS NOTE 13 -

Temporarily restricted net assets are available for the following purposes:

	2012	2011
Missionary/field ministry IMpact Subsidiary	\$ 105,984 248,672 131,975	\$ 95,020 269,108 58,741
	\$ 486.631	\$ 422,869

These net assets are restricted due to donor restrictions.

Permanently restricted net assets are restricted to:

	2012	2011
Support Services Endowment MK Scholarship Endowment	\$ 25,031 1,210	\$ 25,031 1,210
	\$ 26,241	\$ 26,241

### NOTE 14 - EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through April 2, 2013 which is the date the financial statements were available to be issued.

# SUPPLEMENTAL SCHEDULES

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY CONSOLIDATED SCHEDULES OF FUNCTIONAL EXPENSES YEARS ENDED DECEMBER 31, 2012 AND 2011

	2012		2011
General fund:	\$ 320,383	\$	337,057
Salaries	166.114	120	67,581
Missionary stateside assignment	96,777		81,011
Depreciation	85,457		87.053
Office rent	78,849		60,799
Health insurance	53,236		44,183
Department auto	50,250		29,960
Housing	40,488		40.713
Employer payroll taxes	35,683		40.751
One Magazine	32.338		18,922
Department travel	30.617		23.571
Office supplies and equipment	23.825		7.510
Convention	20.878		14,440
Legal and professional	20,604		9.615
WMO coin bank	15,251		13,167
Telephone and internet	13,904		17,258
Website	12,737		1.335
WMO campaign	12,319		16.958
Board members			10.48
Fees and service charges	11,002		5.09
Video and audio visual	10,662		13,90
WMO Ambassador travel	10,135		9.30
Retirement	9,870		10.21
Postage	8,260		
Publicity and promotion	7,783		3,66
COLA indexes	6,000		1
WMO Ambassador honorariums	3,694		7,14
Seminars, training and retreats	2,880		1,85
Donor development	2,865		54
Department insurance	1,975		4.52
Staff recognition	1,830		5,16
Visitor meals, entertainment and lodging	1.778		1,23
Benevolence	1,447		
Recruiting and candidate	1,073		79
Impulse video magazine	83	2	3
Other field ministry		-	1,93
Advisory council			1,11
otal general fund	\$ 1,191,04	5	\$ 988,91

### BOARD OF INTERNATIONAL MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS AND SUBSIDIARY CONSOLIDATED SCHEDULES OF FUNCTIONAL EXPENSES (CONTINUED) YEARS ENDED DECEMBER 31, 2012 AND 2011

Missionary/field ministry: Japan	2012	2011
France	\$ 1,007,110	
Subsidiary	\$ 1.007,110	\$ 1,007,830
Spain	830,578	867,567
India	674,135	714,102
Panama	422,080	473,292
Uruguay	374,617	361,890
Student ministries	300,761	520,088
Brazil	265,421	359,943
Other projects	235,040	220,718
Ivory Coast	190,270	282,089
Bulgaria	170,624	51,927
Field operations	164,120	154,352
Russia	155,560	80,546
Missionary medical	108,243	136,397
Unreached people	56,913	58,000
Korea	28,410	17,218
	24,168	26,653
Total missionary/field ministry	3,500	9,139
IMpact:	5,011,550	5,341,751
Project expenses		
Total functional expenses	67,446	112,436
	\$ 6,270,041 \$	6,443,100

**President's Report** 

### Welch College

### 2013 President's Report Welch College

### A Transformational Mission

As I write these words, we have just experienced Commencement exercises on the campus of Welch College. Watching these students walk across the stage to receive their degrees, and seeing the transformation of their lives as a result of their experience at Welch College, confirms why we are here: students. We are providing an excellent spiritual learning environment where they find their place in God's world and are equipped to fulfill their callings.

One of those graduates, Beth Cyrus, gave a senior testimony at Commencement. In her remarks, she spoke of her life being transformed by her experience at Welch college: "The theme that kept recurring was that of striving for excellence—a concept I was familiar with, but in a different context. I always strove for excellence out of a desire to be complimented-to make others proud of me. But this idea of striving for excellence as an act of worship to God, in absolutely every area of life-this was all new to me."

Beth went on to share: "The innate pulse of our college mission and environment has been a catalyst of spiritual maturity in me. . . . The genuine model of Christian community that our college exemplifies has taught me to humble myself to the service of others-to be committed, graceful, and ultimately subservient to the ministry of Christ.... I am tremendously humbled by all that I have learned and experienced in the past five years and pray that God would use the education I have received to equip me as an instrument of His glory."

This transformation is not unique to Beth. It is common to our graduates, and it gives us the resolve we need to continue, even in the midst of the challenges of a difficult economy, to fulfill our mission, "to educate leaders to serve Christ, His Church, and His world through biblical thought and life."

### **A Promising Future**

The future is challenging, yet promising. Our alumni, churches, and supporters have enthusiastically rallied behind our new name. We believe our new name will open more new doors of opportunity for us in the futuresomething that will be crucial in a time of increasing competitiveness in a sluggish economic environment.

In cooperation with Capital Education, a leading online higher education company, we are moving forward this fall, offering our first-ever online bachelor's degree in ministry. This will expand our reach, allowing us to deliver our academic mission to adult students who are not able to relocate to our physical campus, and enabling them to fulfill their callings with excellence.

Along with our new name, we have started a new online presence with our new website, www.Welch.edu. Our first new website in a decade, the Welch edu site is aesthetically attractive and user-friendly and will aid us in recruiting students and promoting the college.

### Working Toward Relocation

Perhaps the most exciting development at Welch College is the process of campus relocation. In 2008 we purchased a 66-acre campus site in the bustling Hendersonville-Gallatin area of Greater Nashville. Then the Great Recession and flat-lining of the Nashville real estate market stalled our plans for selling the West End campus.

This economic reality changed our sales strategy. We have contracted with two of the best high-end real estate professionals in Nashville: Rick French and Ellen Christianson. They have moved us to a strategy of selling the campus to more than one buyer, rather than marketing it to one big developer. This has involved the staging of our campus sale, enabling us to sell properties earlier that are not central to the student experience, so that we will not have as much property to sell at one time.

This strategy has been successful. We've just completed the first stage of our campus sale, having sold Ennis Hall, the Cook Building, the Missionary-in-Residence Home, and the President's Home (that means that my family is temporarily living in off-campus housing until we complete the sale and build our new campus). The funds from the sale of these homes have been used to pay down debt and will all be spent on relocation.

With our new realtors in place and with the Nashville real estate market beginning to recover, more buyers are interested in the West End campus than ever. Pray with us that God will make the campus sale as fast and smooth as possible, enabling us to move forward with the dream of campus relocation, as we continue to fulfill our mission for God's glory and the extension of His Kingdom.

### The Pension Crisis

It is becoming more and more expensive to offer a Welch College education. This increased expense has been caused by the worst economy since the Great Depression and unprecedented costs for the college. Most of these expenses were triggered by new government-imposed rules on our pension plan.

As a result of adverse market conditions, in 2006 the federal government changed the regulations for organizations with traditional pension plans. These changes took effect in 2008. Welch College had one of these old-fashion pension plans, instituted more than fifty years ago.

This change in federal regulations required the college to pay more than \$850,000 in unexpected pension expenses over five years in an attempt to bring the pension plan to fully-funded status-over \$850,000 in unanticipated cash expenses!

In addition to these extra cash expenses, the college has had to borrow more than \$2.3 million to terminate the pension. Not knowing what the market would do or what further changes governmental regulators might make, we ended the plan, distributing retirement funds to pension plan participants. This brings the total pensionrelated debt to more than \$3 million since 2008. All this came on top of the turbulent economy we and other ministries face. More detailed information about this crisis is available in a brochure at the college booth.

In short, the college had no source of funding for this astronomical, unexpected expense. This came at a time when small denominational Bible colleges across the country are struggling because of decreased giving, and more and more students are staying home to attend lower-cost state schools.

Now more than ever, we need your help to erase this deficit. This will allow us to hold down tuition costs and give more scholarships to students who have answered God's call but cannot afford to attend Welch College. We will be able to help them find their place in God's kingdom and give them tools to fulfill that calling.

Please be assured that Welch College is ever mindful of being a good steward of the funds you give us. We have diligently cut expenses and are recognized for our conservative and responsible financial practices both by our

peers and accrediting agencies.

Our out-of-state and non-ministry student enrollment has declined during the economic downturn, whereas our Tennessee and ministry enrollment have remained stable. This picture fits exactly with what experts such as Moody's Investors Service, Noel-Levitz, and Stevens Strategy have said the past four years, and continue to say, with regard to the enrollment challenges that the current economy poses to small, private, less-competitive,

tuition-dependent, low-endowment institutions.

Even before the economic downturn, our primary competition was community and local state colleges (about 85% of Free Will Baptist college students attend them). This was demonstrated by the survey Noel-Levitz conducted five years ago of students who had inquired about Welch College but did not enroll. Since that time, many more students are opting for low-cost, at-home community colleges rather than going off to school. The

research shows that this is primarily financially driven.

Over the past four years, the Moody's Investor Services Higher Education Outlook has explained why schools like ours are challenged in this economy and students are staying home for lower-cost options: Household net worth has decreased sharply, and families are worried about job loss and other economic factors, thus mitigating the

workability of "luxuries" like private college education.

While some larger private Christian universities are maintaining enrollments, most enrollment growth is a result of the addition of adult, online, and graduate programs. This makes our offering of the online B.S. in General Christian Ministry starting this fall, our relationship with Capital Education, and our attempt to move toward graduate programs in ministry and education of strategic importance.

It is sobering to read Moody's "Characteristics Associated with a Negative Outlook." It sounds just like us:

- Moderately selective to non-selective institutions with a more regional student draw
- Moderate to very weak pricing power and more limited ability to grow net tuition Less diversified business lines with heavy reliance on student charges and/or state appropriations often
- accounting for upwards of 60% of revenues
- Modest endowments or limited liquidity providing little support for operating budget and debt Small, if any, fundraising or research enterprises
- Typically small or medium-sized enrollments and lack of economies of scale

These are challenging times for small Christian colleges, and at times like these we need our Free Will Baptist people to renew their vision for Christian higher education in a Free Will Baptist context. Consider these

facts about what we are facing at this time: Only 12 percent of college students in the states we draw from leave their state to attend college.

- Not more than 5 percent of college students attend Christian colleges.
- Only 7 percent of the American population is in college. If Free Will Baptists are average in their higher education attendance, statistics show that we should have
- 630 students attending Christian colleges.

- The total headcount of all Free Will Baptist colleges last fall was 695.
- · Total fall enrollment at Free Will Baptist colleges has decreased by 19.9% since 2006 (ours has decreased by 17.8%).
- Total fall enrollment at Free Will Baptist colleges topped 1,000 only once in history, in 2004.
- · Higher education enrollment as a whole is in decline, and community colleges and online education are on the rise and competing more than ever for Free Will Baptist students.
- David Kinnaman (the Barna Group) and other experts are lecturing to groups of Christian higher education professionals about the way the "young people leaving the church" phenomenon is affecting Christian college enrollments.

### **Building for the Future**

Despite the above challenges, Welch College is on the move forward in building its quality as a truly Christian community of faith and learning.

- We continue to build a stellar faculty and staff who receive accolades from all over the evangelical community and are leaders in both the Christian and secular accreditation and professional agencies of which we are members.
- We have a vibrant, spiritually committed student body that is alive for the Great Commission and its demands on their lives, whether they are called to a full-time church vocation or to be salt and light in the secular world.
- Over the past few years, we have markedly increased our rates of freshmen retention, graduation, average ACT score, students in the top 25% of graduating class, etc., such that we are now comparable to larger universities with greater financial resources that have more competitive admissions policies.
- Even though we cannot compete with such universities on the basis of their consumer appeal, marketing, facilities, etc., we stack up very competitively when it comes to our actual education and product.
- Even in this time when fewer young people are answering the call to ministry in their high school years, we are continuing to attract young men who have answered the call to preach, maintaining a solid ministry major enrollment even while out-of-state, non-ministry major numbers have declined in the challenging economy.
- · Through our online Associate's degree program, we are reaching out to more and more men who have answered the call to ministry in mid-career, a trend that will continue as we open the online B.S. in ministry this fall.
- We continue to graduate top-notch young pastors, missionaries, teachers, businesspeople, and other professionals who continue to make us proud and who are strongly committed to conservative theology and Free Will Baptist faith and practice.
- We are emphasizing spiritual formation and each individual's role in the local church and the Great Commission and are seeing the results of this in our recent students and graduates.
- We continue to be ranked as one of the top 50 southern baccalaureate colleges by U.S. News and World Report, outranking schools that have twenty and thirty times our endowment and financial resources.
- We are ahead of many colleges in our move toward offering online bachelor's degrees with Capital Education, in an era where we have lost a sizable percentage of our student population (married adults) to online programs because of the changing face of higher education.

We pray that the Lord will renew our people's vision for Christian higher education in a Free Will Baptist context, realizing how necessary the ministry of Welch College is to raising up the next generation of godly, Great-Commission ministry and lay leaders, and preserving our biblical theology and Free Will Baptist identity.

out faculty and staff. Lastly, I want to thank the people and churches of the National Association of Free Will Baptists. Your support of Welch College makes it possible for us to fulfill our mission to educate leaders to serve Christ, His Church, and His world through biblical thought and life. I thank you from the bottom of my heart for your continued prayers, your financial support in these turbulent times, and the students with whom you bless us.

in Christ,

President

In closing, I want to thank our stellar faculty and staff for their dedicated service to the kingdom through Welch College. Each of them serves sacrificially and with great distinction.

I especially want to congratulate Dr. Etta Crittenden (Ed.D., learning and leadership, University of Tennessee, Chattanooga), Dr. Ian Hawkins (Ph.D., chemistry, Middle Tennessee State University), and Dr. Barry Raper (D.Min., biblical spirituality, Southern Baptist Theological Seminary), all three of whom earned their doctoral degrees this past academic year. They are examples of the hard work, dedication, and spiritual commitment of

J. Matthew Pinson

Welch College

### **Registration Report** 2012-2013

### **ENROLLMENT 337**

States         Alabama       13         Arkansas       13         California       4         Florida       8         Georgia       7         Illinois       4         Indiana       1         Kansas       1         the student body represents 22 states (USA)	Kentucky	South Dakota
--	----------	--------------

### Classification

	eshman
	eshman
	70
1	on-Degree Part-Time

### Vocational

Pastoral* 19	Engli
Youth Ministry/CE	Exer
Missions	Gene
Ministry Students (B.S./ASM) 39	Histo
Business	Marris
*There are some pastoral students listed in a	ther majors.

English	0
Exercise Science	9
General Studies	.12
History	
Music	3

Psychology17
Science/Nursing17
Special
Teacher Education** 66
Non-Degree Part-Time 60

\*\* Teacher Education includes these areas: Bible, Biology, Early Childhood, Elementary, English, History, Music, and Physical Education.

### Other Categories

Full-Time 205	
Part-Time	
Dorm	
Commuter	
ADP	
Lifetime Learning	
Online25	

Male 169 Female	
Single	
Free Will Baptist	

New	
Returning	8
Continuing	152
Transfer	
Non-Degree Pa	rt-Time60
Special	

### Registration Report

Weich College

Financial Aid/Library Report

### **Financial Aid Report** 2012-2013

Number of	Recipients	Amount of Aid
Type of Aid Number of Aid Number of Aid		\$ 10,899.35
College-Administered Scholarships		
College-Administered Scholarships		483,866.86
Federal Pell Grants		14 635 31
Federal SEOG Grants	* * * * * * * * * * * * * * * * * * * *	
Federal Work-Study		
Federal TEACH Grant		
Federal Stafford Loans (Subsidized)		
Federal Stafford Loans (Unsubsidized)	5	
Federal Plus Loans		
TSAA Grants		
Tennessee HOPE Scholarship 42	2	
Tennessee Helping Heroes Grant	)	0.00
Tennessee Dual Enrollment Grant		11,700.00
Alternative Loans		
External Scholarships		
TOTAL FINANCIAL AID ADMINISTERED, 2012-2013		\$3,183,715-23

### Welch Library Report 2012-2013

### **EOS Statistics**

Reference	592
General Collection 63,	
Curriculum Lab	534
Audiovisuals	438
Music Collection	
Ministry Lab	
E-books	963
ERIC Microfiche	630
Historical Collection	
Microfiche Books	
TOTAL 191,9	

Welch College

Synopsis of Board Minutes

### Synopsis of Minutes for the Board of Trustees

### July 18, 2011

The Board met at the national convention. The 2010 audit was reviewed and approved. The Board recommended that the name of the college be changed to Welch College, and that the college's Charter and By-Laws be amended to reflect the change.

### November 6, 2012 (conference call)

The Board voted to access the full \$1 million line of credit from the Free Will Baptist Foundation.

### December 5, 2012 (regular meeting)

The Board voted that short-term operational debt, whether from an internal or external source, not exceed \$1.3 million at the end of 2012-2013 fiscal year without Board approval.

The Board approved a motion that the proceeds of the sale of the president's home and \$140,000 from the sale of the Cook and Ennis buildings be used to alleviate short-term debt instead of long-term debt.

The Board approved a motion that the college borrow \$2.4 million from the Free Will Baptist Foundation to terminate the pension plan.

The Board elected to close the three-year Associate of Christian Ministries degree, and to close the Youth Ministry and Christian Education programs and rename them "Youth and Family Ministry."

The Board decided to use only contractor(s) that are performance bonded for the construction of the new campus.

### February 3, 2013 (email vote)

The Board approved a resolution extending the amount of funds needed from the Free Will Baptist Foundation to terminate the Pension, if need be, by up to \$148,000.

### March 8, 2013 (email vote)

The Board approved a resolution of the sale of property donated to Welch College.

### May 8-9, 2013 (regular meeting)

The Board adopted the 2013-2014 Budget.

The Board voted to revise the Student Handbook to remove the ban on G- and PG-rated films.

The Board voted that short-term operational debt, whether from an internal or external source, not exceed \$1.45 million for the budget year 2013-2014 without Board approval.

The Board voted to continue to hold executive sessions as needed.

### Welch College

### Salary Breakdowns

### Salary Breakdowns

	2011-2012	2012-2013	2013-2014
President*			ACC 437
Salary	\$65,437	\$65,437	\$65,437
Social Security	5,006	5,006	5,006
Retirement**	11,112	7,838	327
Medical Insurance	9,701	10,447	10,447
Life Insurance	331	331	344
	\$91,587	\$89,059	\$81,561
Provost			652.005
Salary	\$53,096	\$53,096	\$53,096
Social Security	4,062	4,062	4,062
Retirement**	9,016	6,360	265
Medical Insurance***	0	0	0
Life Insurance	331	331	344
70.5392.0	\$66,505	\$63,849	\$57,767
Vice President for Fin	ancial Affairs		
Salary	\$51,434	\$47,500	\$47,500
Social Security	3,935	3,634	3,634
Retirement**	8,735	5,720	238
Medical Insurance	0	3,442	3,442
Life Insurance	331	331	344
Life insurance	\$64,435	\$60,627	\$55,158
Vice President for Ins	titutional Ad	vancement	1
Salary	\$48,429	\$50,000	\$50,000
Social Security	3,705	3,825	3,825
Retirement**	8,033	4,400	250
Medical Insurance	6,671	7,229	7,229
Life Insurance	331	331	344
Life insurance	\$67,169	\$65,785	\$61,648

\*Housing provided (with Social Security variation). Vehicle provided.

\*\*Pension plan dissolved in 2012-2013. See notes to financials in 2013 audit for details. Budget for 2013-2014 provides % of 1% of salary (.005) to establish individual retirement accounts for qualified employees if funding available.

\*\*\*Voluntarily declined.

### HHA Hill, Harper & Associates Certified Public Accountants

### Independent Auditors' Report

### The Board of Trustees Welch College (Formerly Free Will Baptist Bible College)

We have audited the statements of financial position of Welch College (formerly Free Will Baptist Bible College) (a nonprofit organization) as of May 31, 2013 and 2012, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Emphasis of a Matter

Welch College (formerly Free Will Baptist Bible College) continues to experience operational deficits and liquidity issues. See note 17 for further discussion on this matter and management's plan to mitigate these adverse conditions.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Welch College (formerly Free Will Baptist Bible College) as of May 31, 2013 and 2012, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hey Haspini accenter

July 15, 2013

Terry A. Hill 615 417 - 7414 ferryhill.HHA/@gusit.com

P O Box 688788 Franklin, Trancasee 37868 Erness R. Harper 615 417 - 6358 c.harper/äromcast.sel

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

# Statements of Financial Position

### May 31, 2013 and 2012

May 31, 2013 and 2012		1101318
	2013 7	1012
Assels		000 001
	\$ 942.150	832,001
Current assets:	 310.471	170,085
a L and Cash Cash Cash at wall at value		
Accounts receivable, net of allowance for doubtful accounts Accounts receivable, net of allowance for doubtful accounts	147.839	469,750
t accurate receivable, net of allowance for doucted	14 544	460,368
Accounts receivable, net of and \$75,000 in 2012 of \$80,500 in 2013 and \$75,000 in 2012	1,415,004	1.932,204
- A AMPRILSES	- 20	
Prepaid expenses Total current assets		
Non current assets:	82,500	117.929
a Land cath caulyaichta	246.995	221.497
e united for endownicers	240.777	
Restricted for student loans	1,191,288	1,191,188
Restricted for student loans investments in marketable securities, at market value:	30,000	30,000
Restricted for endowments		448.839
Investment in land - gift in kind	324,169	
Campaign pledges receivable		184,324
Campaign pledges receivable Loans to students, net of allowance for doubtfui loans	169,955	2,193,777
Loans to students, net or and 2012 of \$30,000 in 2013 and 2012	2.044,907	4.172.1
of \$30,000 in 2019 and corrent assets		14.600.382
teminment	14.184.607	4,897.027
Property, plant and equipment:	4,888.552	9,703.355
Property, plant and equipment Investment in property, plant and equipment	9,296,055	
Accumulated depreciation Net property, plant and equipment	\$ 12,755,966	13,829,336
Net property, man and an	\$ 12,755,900	
Total assets Liabilities and Net Assets		
Labitues and	\$ 95,963	126,174
Current liabilities:	149,520	72,863
Accounts navable and accrued expenses	117,000	500,000
Current portion of long-term debt	140,516	138,061
Line of credit	163,863	166.362
Notes payable	100,084	111,442
Student deposits and agency funds	40,001	-
Accrued salaries	689,947	1,114,902
D. C. and an anual	089,941	
Total current liabilities		3,387,735
	4,669,195	1,941,521
Other liabilities:	-	261,375
Long-term debt Excess pension liability (converted to long-term debt 2013)	279,018	5 -of E22
Excess pension flability (contraction	5,638.160	0.1020.00
Asset retirement obligation	10000000000	4,767,240
Total liabilities	4,669,021	
Net assets:	664,905	
Unrestricted funds	1,783.880	1.765,992
Temporarily restricted funds	7,117,806	7,123,603
Permanently restricted funds	Contraction and the second second	
Total net assets	\$ 12,755,966	6487585366
Total liabilities and net assets		

See accompanying notes to financial statements.

# WELCH COLLEGE (Formerly Free Will Baptist Bible College)

# Statements of Activities and Changes in Net Assets

# For the years ended May 31, 2013 and 2012

		20	013		
Revenues: Tuition and fees	Unrestricted <u>Funds</u>	Temporarily Restricted Funds	Permanently Restricted Funds	Total 2013	Total 2012
Federal grants and contracts	\$ 1.960,718	-		1.960,718	2 010 000
Private gifts Income from investment transactions including endowment income and	1,390,815	25,228 129,111	32,244	25,228 1,552,170	2,019,802 24,458 1,846,554
gain or loss transactions	14,869	136,609	(2) 20 20		
Revenues of auxiliary enterprises Other sources	969,773	130,009	6,243	157,721	(75,744
Conter sources	12,835		(20,599)	969,773 (7.764)	920,393 199,220
Net assots value of a	4,349,010	290,948	1.100 100 100 100		and the second
Net assets released from restrictions	216,614	(216,614)	17,888	4,657,846	4,934,683
Total		(210,014)	-	=	-
Total revenues	4,565,624	74,334	1.00		
Expenditures:		1.4*2.34	17,888	4,657,846	4,934,683
Educational and					1
Educational and general: Instruction					
Academic support	1,272,731				
Student services	359,254		-	1.272,731	1,405,162
Institutional support	598,373		171	359,254	373,395
Total adapted	1,674,271	-	-	598,373	629,640
Total educational and general				1.674,271	1,804,845
Auxiliary enterprises:	3.904,629				and the second sec
Dormitories				3,904,629	4,213,042
Dining hall	448,203				
Bookstore	390,201			448,203	473,166
Snack shop	24,141		*	390,201	419,753
	23,925			24,141	18,607
Total auxiliary enterprises				23,925	18,520
expenditures	886,470		-	886,470	930,046
Total expenditures	4,791,099	-	-	4,791,099	5,143,088
Gain from discussion	(225,475)	74,334	17,888	(133,253)	
Gain from disposition of real estate	1,034,254			1.034,254	(208,405) 674,764
loss related to pension liability change	(906,998)		14	(906,998)	(509,627)
ncrease (decrease) in net assets let assets:	(98.219)	74,334	17,888	(5,997)	(43,268)
Beginning of year	4,767,240	590,571	1.765.992	1000	
End of the year \$	4,669,021	664,905	1.783.880	7,123,803	7,167,071
			1.703.080	7,117,806	7,123,803

See accompanying notes to financial statements,

### Cas Cash ca Federa Federa fun Private Investr Other Cash p and Cash p con Ca Procee Procee Purcha

### WELCH COLLEGE

(Formerly Free Will Baptist Bible College)

### Statements of Cash Flows

### For the years ended May 31, 2013 and 2012

	2013 Temporarily Permanently				
		Temporarily	Restricted	Total	Total
	Unrestricted	Restricted		2013	2012
	Funds	Funds	Funds	201.2	EVIE.
Cash flows from operating activities				3,025,182	2,907,234
Tash collected from students 5	3,025,182	-		26,089	27.085
t -l amols		26,089	~	10,000	
ederal grant funds considered to be agency				485,416	471,075
fund transactions	485,416	10000		1,712,050	1,176,826
rivate gifts and grants	1,648,264	63,786		11,092	13,083
nvestment income	(5.859)	16,951	÷	12,735	212,241
other revenues	12,735	-	-	12,135	-1-4
Cash paid for scholarships, to vendors				0.021200613	(5.081.602)
ash paid for schenarships to renter	(4,396,347)	(216.614)		(4,612,961)	(2,061,002)
and for payroll					1171 1172
ash paid for federal grant funds	(485,416)	367		(485,416)	(471,075)
considered agency transactions	1.195311.57			174 197	(745,133)
Net operating activities cash flows	283,975	(109,788)		174,187	(1454)55
Cash flows from investing activities				1.323.100	839,618
Proceeds from sale of real property	1,261,100	-		1,261,100	
Proceeds from sale of marketable investmen	ls -	. H	12	-	137,112
Purchase of marketable investments		-	12.5	Sector and	(141.398
	(24,751)	*		(24,751)	(87,178
Expended for plant assets Student notes receivable, net change	1 - C - C - C - C - C - C - C - C - C -	100	14,369	14,369	26,171
student notes receivable, ner enange			14.760	1,250,718	774.325
Net investing activities cash flows	1,236,349		14,369	T <sub>stee</sub> 20 <sub>g</sub> r 10	
Cash flows from capital activities				163,929	130,153
Campaign pledges receivable collected	2.00	163,929	-	103,922	1.411/144
Gifts received for:			12232000	22.244	159,757
Endowments and student loans	0.00	-	32,244	32,244	239,892
Proposed new campus	-	26.066	10	26,066	2,29,07-
Other student loan transactions:					
Interest income on student loans					
and investment income	-	-	6,243	6,243	1,253
	-	545	(18, 144)	(18, 144)	(19,99)
Collection costs and other transactions					511.06
Net capital activities cash flows	-	189,995	20,343	210,338	511.063
Cash flows from financing activities					285.00
Line of credit transactions, net	(500,000)			(500,000)	
Repayment of debt, net	(1,037,480)		Summer	(1,037,480)	(156,45)
Interfund activities	124,850	(80.207	) (44,643)	*	
Notes payable for student loans, net	2,455			2,455	(8.47
indea payable for student toans, net		100.0100.000	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(1,535.025)	120,07
Net financing activities cash flows	(1,410,175	(80,207	) (44,643)	(Lardense)	
Cash and cash equivalents			1220 2010 111	100,218	660,32
Net increase (decrease)	110,149	-	(9,931)		511.09
Beginning of year	832,001	-	339,426	1,171,427	211.07
End of year	\$ 942,150	e .	329,495	1,271,645	1,171.42
Supplemental disclosures:					
MUDICIDEDIAL DISCIOSUFES!			5	220.257	147.74

### WELCH COLLEGE

### (Formerly Free Will Baptist Bible College)

### Statements of Cash Flows, continued

### For the years ended May 31, 2013 and 2012

			20	013		
	ţ	Inrestricted Funds	Temporarily Restricted Funds	Permanently Restricted	Total	Total
Cash and cash equivalents			1 unus	Funds	2013	2012
consist of the following:						1.1.1
Current assets	\$	942,150				
Non current assets:		0.000		-	942.150	832,001
Cash restricted for endowments	S.					
Cash restricted for student loans	15	-	-	82,500	82,500	117,929
Total cash and cash equivalents	5	942,150		246,995	246,995	221,497
Reconciliation of change in net assets to			-	329,495	1.271,645	1,171,427
net operating activities cash flows						
Change in net assets		100 010				
Gain from disposition of real estate	\$	(98,219)	74.334	17,888	(5,997)	112 200
Loss related to pension liability change		(1,034,254)			(1.034,254)	(43,268)
Transactions considered to be capital addition		906,998	-	-	906,998	(674,764
Gifts for endowments and student loans	INS:				300,336	509,627
Proposed new campus		-	-	(32,244)	(32,244)	(160.020)
Net other transactions from		-	(65,325)	-	(65.325)	(159,757)
student loan funds					(00,023)	(254,450)
Depreciation and amortization		-	-	14,356	14,356	11.200
Accretion of asset retirement obligation		205,205	-		205,205	11,768
Loss (gain) on investments		17.643	-		17,643	213,683
(Increase) decrease in current assets:		(20,829)	(119.658)	~	(140,487)	16,527
Accounts receivable:					(140,467)	90,080
Student accounts						
Employee and other		57,189	140		57,189	
Bequest		912	: + :			14.273
Federal student financial aid funds		248,965	-	4	912	3,606
Accrued interest			861	-	248.965	(248,965)
		÷	-	123	861	2,627
Unrestricted pledges receivable		8,484	-	-	-	(14,000)
Less allowance for doubtful accounts Prepaid expenses		5,500	-		8,484	7,444
Increase (degrape) in any training		(9,552)		2	5,500	20,000
Increase (decrease) in current liabilities:					(9,552)	(240,848)
Accounts payable / accrued expenses		(30.211)	140		120.211	
Student deposits and agency funds Accrued salaries		(2,499)	-	3	(30,211)	56,472
		(11,358)	-	2	(2,499)	(5,791)
Deferred revenues		40,001			(11.358)	(7,954)
Net operating activities cash flows 5		0.000		-	40,001	(41,443)
set operating activities cash flows §		283.975	(109,788)	5 m.	174,187	(745,133)

See accompanying notes to financial statements.

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements

### May 31, 2013 and 2012

During the 2013 fiscal year, Free Will Baptist Bible College changed its name to Welch College. This name change was approved by the National Association of Free Will Baptists at its annual convention in July 2012. Welch College operates under the auspices of the National Association of Free Will Baptists. Inc. and is governed by a Board of Trustees.

### (1) Summary of Significant Accounting Policies

### **Basis of Financial Statement Presentation**

The financial statements of the College have been prepared on the accrual basis of accounting.

In order to ensure observance of limitations and restrictions placed on the use of resources available to the College, the accounts of the College are maintained in accordance with the principles of "fund accounting". This is the procedure by which resources for various purposes are classified for accounting purposes into funds that are in accordance with activities or objectives as specified by donors, in accordance with regulations, restrictions, or limitations imposed by sources outside the institution, or in accordance with directions issued by the governing board.

These financial statements, however, have been prepared to focus on the entity as a whole and to present transactions according to the existence or absence of donor-imposed restrictions in conformity with accounting principles generally accepted in the United States of America.

As required by generally accepted accounting principles, the College reports information regarding its financial position and activities according to three classes of net assets, as follows:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the governing body.

Temporarily restricted net assets - Net assets whose use is subject to donor imposed stipulations and / or the passage of time.

Permanently restricted net assets - Net assets to be maintained in perpetuity as directed by donor imposed stipulations.

The amount of each of the classes of net assets are presented in the statements of financial position and the change in each class of net assets is presented in the statements of activities.

### Contributions

Contributions (including promises to give) are recognized as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

The expiration of a donor-imposed restriction on a contribution is recognized in the period in which the restriction expires and at that time the related resources are reclassified to unrestricted net assets and reported on the statements of activities as net assets released from restrictions.

In the event a donor makes changes to the nature of a restricted gift which affects its classification among net asset categories, such amounts are reflected as reclassifications in the statements of activities.

In-kind contributions, when made, are recorded as contribution revenue and an offsetting expense or an asset if the contribution meets the requirements prescribed by accounting principles generally accepted in the United States of America. The College had no such in-kind contributions for 2013 and 2012.

### Unconditional Promises to Give - Pledges Receivable

Unconditional promises to give are recognized as revenues or gains in the period received. An allowance for uncollectible promises to give is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of fundraising activity. Promises to give are recognized after being discounted to the anticipated net present value of the future cash flows.

WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

### (1) Summary of Significant Accounting Policies, continued

### Cash and Cash Equivalents

For purposes of the statement of cash flows, the College considers all cash on hand, deposits in financial institutions. and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

### Student Accounts Receivable

The College grants credit to its students by allowing tuition and fees to be paid under various payment options. The College does not require collateral for student accounts receivable. The College evaluates the need for an allowance for doubtful accounts based upon factors surrounding the credit risk of the specific students, historical trends and other information available.

### Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy which gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1), the next highest priority to inputs from observable data other than quoted prices (Level 2) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. For the years ended May 31, 2013 and 2012, investments in marketable securities were valued at market using Level 1 and Level 2 inputs; land investments were valued using Level 3 inputs.

The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

### Property, Plant and Equipment

Plant assets, consisting of land, buildings, other land improvements, equipment and furnishings, library books, and costs related to proposed new campus are stated at cost or estimated fair value at date of gift. Expenditures for acquisition of assets in excess of \$250 are capitalized as investment in plant.

Depreciable assets are depreciated on a straight-line basis over the estimated useful lives of the assets, ranging from 5 to 50 years. The current provision for depreciation is reported as an expenditure of the College.

### Asset Retirement Obligations

Upon acquisition, and when reasonably estimable, the College recognizes the fair value of the liability related to the legal obligation to perform asset retirement activity on tangible long-lived assets.

### Compensated Absences

Employees of the College are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service and other factors. It is impractical to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the accompanying financial statements. The College's policy is to recognize the cost of compensated absences when actually paid to employees.

### Deferred Revenue

Deferred revenue consists of amounts billed or received prior to year end for services rendered after year end. These revenues pertain primarily to summer semester tuition and fees.

### Scholarship Allowances / Tuition and Fees

Colleges and universities are required to report all tuition and fee revenue net of any scholarship allowance. A scholarship allowance is defined as the difference between the stated charge of goods and services provided by the institution and the amount that is billed to the student and/or third parties making payments on behalf of the student.

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

# (1) Summary of Significant Accounting Policies, continued

The College is exempt from income taxes under Internal Revenue Code Section 501(c)(3); accordingly, no provision for income taxes has been made in the accompanying financial statements. There is no unrelated business income tax for 2013 and 2012. Management has determined that the College has no activities that would lead to income tax liabilities, further all activities generating revenue are in furtherance of the College's tax exempt purpose.

Investments of endowment funds are held in marketable securities and are valued using Level 1 and Level 2 inputs (as described above) based on fair market values. As required by generally accepted accounting principles, the original donor contribution (corpus) is maintained as permanently restricted net assets. Net investment gains and income in excess of corpus are carried as temporarily restricted net assets until expended for their intended purposes. conversely, net accumulated investment deficits are carried as a component of unrestricted net assets.

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Expenditures for operation and maintenance of plant are allocated among functional expenditure categories based on actual usage of buildings as determined based on square footage.

For fiscal years ended May 31, 2013 and 2012, expenses totaling \$367,808 and \$321,434, respectively, were related to expenses associated with fund raising and are classified in the statements of activities under institutional support.

Certain reclassifications may have been made to the amounts as reported in the prior year to conform to current year presentation. These reclassifications had no effect on reported combined net assets.

The financial statements include certain prior year financial information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the College's financial statements for the year ended May 31, 2012, from which the summarized information was derived.

Subsequent events have been evaluated for potential recognition and disclosure through July 15, 2013, the date these financial statements were available to be issued.

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

# Notes to Financial Statements, continued

### (2) Investments - Marketable Securities

Investment securities are stated at market value. The following table summarizes by type the relationship between carrying value and market value of the investment assets.

Balance May 31, 2012	5	Cost or Basis	Market <u>Value</u> 1,361.273	Excess of Market Over (Under) Cost	Unreatized Cumulative <u>Gains</u>	Unrealized Cumulative Losses
Balance May 31, 2013		- Incontration	1,301.273	72,280	72,280	-
Permanently Restricted Funds:						
Mutual funds FWB Foundation invested	5	120 164,762	120 164,762	8		
Unrestricted / Temporarily Restrict Common stock	ed Fi		1,026,406	*.		1
Mutual funds / annuity contract FWB Foundation invested		4,900	5,022 60,802	122 45,574	45,574	- 14
	-	77,677	244,647	166.970	166,970	
5	-	,289,093	1,501,759	212,666	212,666	
Current assets Non current assets: Restricted for endowments			\$	2013 310,471	2012 170,085	
and the consolution of the				1,191,288	1.191.188	
Reconciliation of income (loss) from in	nvest	ment activi	s S	1,501,759	1,361,273	
Earnings and endowment income Realized gain on stock sales Unrealized gain (loss) due to change change in market value pools			\$	17,335	62,567 56,335	
pools in market value pools				140.386	(194.646)	
The Free Will Baptist Foundation hat			\$	157,721	(75,744)	
The Free Will Baptist Foundation hold Endowments from which the College	recei	ids for the b	enefit of the Co	ollege as follows:		
Gifts to pass to the College at some fu		the meone	S	972.000	879,000	
Endowments	ure (	Jate	\$	440,000	327,000	

### (3) Endowments

The College's endowments consist of numerous individual funds established to benefit unrestricted operations and to provide scholarships to students who meet individual donor requirements. All endowment funds are donor-restricted funds. No funds have been designated by the Board of Trustees to function as endowment. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The College has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) earnings of the individual fund to the extent directed by the fund donors. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is or will be classified as temporarily restricted net assets until those amounts are appropriated for

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

(3) Endowments, continued

expenditure by the College in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1> The duration and preservation of the fund;

2> The purposes of the donor-restricted endowment fund;

3> General economic conditions;

4> The possible effect of inflation and deflation;

5> The expected total return from income and the appreciation of investments;

6> Other resources of the College; and

7> The investment policies of the College.

Endowment net asset composition:			2013	2012	
Permanently restricted net assets Donor-restricted endowment funds		S	1,349,994	1,320,077	
Temporarily restricted net assets: Funds available scholarships Funds available for future unrestricted endowme	enti	income	99,310 18,866	40,351 8,582	
Total temporarily restricted net assets			118,176	48,933	
Total temporarity resurces are		5	1,468,170	1,369,010	
Portion of endowment funds required to be retained permanently either by explicit donor stipulation or by SPMIFA	d	S		1,320,077	
	t	nrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	Total
Changes in endowment net assets: Endowment net assets - May 31, 2011 Investment return: Income from endowment assets	5	30,267	149,833	1,164,598	1,344,698
including earnings and gain or loss transactions		(13,684)	(63,540)		(77,224)
Donor contributions		*	(m)	155,479	155,479
Appropriation of net assets		(8,001)	(45,942)		(53.943)
Endowment net assets - May 31, 2012 Investment return: Income from endowment assets	\$	8,582	40,351	1,320,077	1,369,010
including earnings and gain or loss transactions		23,523	109,274	-	132,797
Donor contributions		-		29.917	29,917
Appropriation of net assets		(13,239)	(50,315)	-	(63,554)
Endowment net assets - May 31, 2013	s	18,866	99,310	1,349,994	1,468,170

WELCH COLLEGE

(Formerly Free Will Baptist Bible College)

# Notes to Financial Statements, continued

### (3) Endowments, continued

### Return Objectives and Risk Parameters

The College has established investment and spending policies for the purpose of providing general guidelines for the prudent investment management of its endowment assets. To satisfy its long-term rate of return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

### Spending Policy

The College's investment policy allows expenditure of a maximum of 5% of corpus from the funds carried as temporarily restricted net assets up to the accumulated balance of such funds. This spending policy was implemented during the

### (4) Pledges Receivable

Pledges receivable are recorded at estimated realizable value after an allowance for potential uncollectible pledges. Further, pledges receivable expected to be collected in years after the next fiscal year were discounted to their present values of future cash flows using a 5.5% interest factor.

The following summarizes pledges receivable:		2013	2012
Post dated check books and bank draft agreements Proposed future campus relocation Pledges for operations	S	73,764 477,569 36,836	80,748 660,119 39,236
Less allowance for potential uncollectible pledges Less discount to present value of future cash flows		588,169 (127,400) (39,400)	780,103 (172,980) (52,600)
Total pledges receivable Pledges are recorded in al	\$	421.369	554,523
Pledges are recorded in the statement of financial position as follows: Pledges for unrestricted operations Campaign pledges for future campus relocation	s	97,200 324,169	105,684 448,839
Pledges are expected to be collected during years and ad March 1	\$	421,369	554,523

### ed to be collected during years ended May 31, as follows:

a stantonona.	
2014 \$	187,364
2015	110,510
2016	78,530
2017	23,890
2018	17,972
years thereafter	3,103
\$	421,369

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

### (5) Accounts Receivable

(6)

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection effects are written off through a charge to the valuation allowance and a credit to accounts receivable. The allowance for doubtful accounts as of May 31, 2013 and 2012 amounted to \$80,500 and \$75,000, respectively.

Accounts receivable included in current assets is as follows: Student accounts Employee and other Federal student financial aid funds Bequest receivable Accrued interest	\$ <b>2013</b> 101,449 5,097 10,593 		2012 158,638 6,009 11,454 248,965 14,000 105,684		
Unrestricted pledges receivable Allowance for doubtful accounts	\$ 228,339 80,500 147,839		544,750 75,000 469,750		
Property, Plant and Equipment Components of property, plant and equipment are as follows: Land Proposed campus architectural and other costs Proposed campus land Buildings Equipment Library books		5	2013 3,026,510 435,223 3,160,000 4,561,154 2,174,345 827,375	*	2012 488,812 1,155,836 5,031,793 4,946,974 2,153,587 823,380 14,600,382
Accumulated depreciation and amortization Net investment in plant		5	14,184,607 4,888,552 9,296,055		4,897,027 9,703,355
Depreciation and amortization charged to expenditures		S	205,205		213,683

\* The College reevaluated carrying values of certain of its nonoperating properties based on appraisals and sales values of properties offered for sale. This revaluation had no effect on net assets.

(7)	Line of Credit - Current Liability		2013	2012
	Line of credit agreement with Pinnacle National Bank at 5%, with a maximum amount of \$500,000, expired September 2012			500,000
		\$	~	500,000
(8)	Notes Payable and Long-Term Debt Notes payable:		2013	2012
	Permanently Restricted Funds - Student Loan Funds 5% unsecured demand notes payable to individuals	s	90,516	88,061
	Unrestricted Funds - Currently Due: 5% unsecured demand notes payable to individual		50,000	50,000
	Notes Payable	\$	140,516	138,061

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

(8)	Notes Payable and Long-Term Debt, continued Long Term Debt:		
	Loans held by Free Will Baptist Foundation:	2013	2012
	Line of credit agreement at 1% over prime rates, with a maximum amount of \$1,000,000 expiring May 2016. Secured by endowment fund investments. \$	375,000	
	Promissory notes secured by land acquired for potential relocation (see note 16) located in Gallatin. Tennessee and certain properties included in the existing campus in Nashville, Tennessee.	212,000	680,000
	4.5% term loan, beginning March 2013 monthly payments of \$28,333 are required including principal and interest. This loan is subject to call on February 5, 2018, which will require a payment of approximately \$3,703,700 or to be refinanced. This loan is a consolidation of debt relating to the Gallatin property purchase for potential relocation and the amount required to terminate the pension plan as discussed in note 10.		
	4.5% term loan which required monthly payments of \$13,918 including principal and interest. This loan is a portion of consolidation of debt disclosed debt disclosed above.	4,443,715	•
	Term loan with an original interest rate of 4.5% adjusted quarterly to yield 1% to 1.25% above the published prime lending rate in the Wall Street Journal. Beginning August 2012 monthly payments including principal and interest required. This loan was paid in full during the year ended May 2013		2,200,000
	This road was paid in full during the year ended May 2013		580,598
		4,818,715	3,460,598
	Less current portion of long-term debt	149,520	72,863
	Long-term debt	4,669,195	
	Principal maturities of unrestricted fund long targe data	1.003,133	3,387,735

Principal maturities of unrestricted fund long-term debt are as follows: 2014 - \$149,520; 2015 - \$156,389; 2016 -\$538,573; 2017 - \$171,088; 2018 and thereafter \$3,803,145.

### (9) Asset Retirement Obligation - Asbestos Removal

The College recognizes the fair value of the liability related to the legal obligation to perform asset retirement activities on tangible long-lived assets. The liability recorded, amounting to \$279,018 at May 31, 2013 and \$261,375 at May 31, 2012 relates to the future removal of asbestos from existing buildings.

The liability will increase annually through a charge to expenditures until the asbestos is removed to account for the cost of inflation and imputed interest costs, as follows for the next five years:

As of and for the year ended May 31:	Charge to Expenditures	Liability Balance
2014	\$ 18,834	297.852
2015	20,105	317,957
2016	21,462	339,419
2017	22,911	362,330
2018	24,457	386,787

### WELCH COLLEGE

### (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

### (10) Pension Plan and

# Cumulative Adjustment for Excess Pension Liabilities

The College had a defined benefit pension plan which covered all regular employees, except full-time students, hired prior to attaining age 61 following completion of one year of service and attainment of age 21. The College's funding policy was to fund pension costs accrued. The plan assets consisted of investments held and managed by Equitable Trust the plan administrator

Effective September 1, 2008, the pension plan was frozen by action of the Board of Trustees during the December 2008 meeting and no additional deposits for future benefits were made after that date. Effective December 2011, the College started the process to terminate the plan. Application was made to the appropriate governmental agencies for approval to terminate the plan.

During the year ended May 2013, the plan termination was approved which required the College to buyout each of the pension plan participants in an appropriate amount to provide like benefits that the pension plan would have provided. This buyout required borrowing from Free Will Baptist Foundation of \$2,334,025 which is included in the consolidated debt disclosure in note 8 above.

In compliance with the Pension Plan Act of 2007, during June 2008 the College began making deposits to the pension plan in order to eliminate the underfunded status of the pension plan. These deposits amounted to \$142,500 in 2013 and \$324,200 in 2012. These deposits are no longer required because the plan is terminated.

Accounting principles generally accepted in the United States of America require the College to recognize the cumulative effect of the underfunded status of its pension plan as a liability in the statement of financial position and as a decrease to unrestricted net assets. The effect on net assets by fiscal year is as follows:

	Charge To	Net Assets
2009	Annual 1,296,891	Cummulative 1,296,891
2009	(295.345)	1,001,546
2011	430,348	1,431,894
2012	509,627	1,941.521
2013	906,998	2,848,519

The following table sets forth the plan's funded status and required disclosures.

The following table sets form the plane source of		2013	2012
Reconciliation of benefit obligations:	\$	4,547,716	4,114,930
Benefit obligation at beginning of year		4	÷.
Service cost		142.042	228,843
Interest cost		-	÷
Plan amendments		902.717	(42, 294)
(Gain) loss due to actuarial experience		-	466.258
Gain due to changes in actuarial assumptions		-	<u> </u>
Curtailment gain		(5.592, 475)	(220.021)
Benefits paid to plan participants		The sector	4.547,716
Benefit obligation at end of year	5	7	4,547,710
Reconciliation of asset value:	S	3.061.571	2,889,919
Plan assets at beginning of year		54,379	67,473
Actual return of plan assets		2,476,525	324,200
Employer contributions		(5,592,475)	(220.021)
Benefits paid to plan participants		120000000000000000	
Plan assets at end of year	S	8	3,061,571

### WELCH COLLEGE

### (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

0) Pension Plan and		2013	2012
Cumulative Adjustment for Excess Pension Liabilities, continued			Technol
Reconclusion of Junded status:			
Funded status at end of year (liability)	~		
Unrecognized net transition obligation asset	\$	-	(1.486,145)
Unrecognized prior service cost			-
Unrecognized net loss		-	
Amount included in prepaid expense			1.941.521
	\$		455,376
Accumulated benefit obligation at end of year	S		
Vested benefit obligation at end of year	.9	-	4,547,716
	\$	-	4,542,695
Reconciliation of unfunded status of pension plan:			11.1=1033
Unfunded status of pension plan at beginning of year		1	
Amount of loss recognized during the year	5	1,941,521	1.431.894
(Gain) loss due to actuarial experience		(111.088	(97.089)
(Gain)/loss due to curtailment		902,717	(42,294)
(Gain) loss due to changes in actuarial assumptions		-	
(Gain) loss due to assets		~	466,258
Cummulative charge to net assets		115,369	182,752
		(2,848,519)	*
Unfunded status of pension plan at end of year	2	12	1,941,521
Net periodic benefit cost:			
Service cost at end of year			
Interest cost on projected benefit obligation	5	-	
Expected return on plan assets		142,042	228,843
Amortization of transition obligation		(169,748)	(250,225)
Amortization of prior service costs		64 C	-
Amortization of net loss			
		111,088	97,089
Net periodic benefit cost	S	87.782	
Assumptions used for determination of net pension cost:		83,382	75,707
Assumed discount rate			
Expected long-term rate of return		4.75%	7.75%
Actuarial valuation method		8.50%	8.50%
	Pro	jected	Projected
Assumptions used for determination of end of year obligations:	Un	it Credit	Unit Credit
Assumed discount rate			
Expected long-term rate of return		N/A	4.75%
Actuarial valuation method		N/A	N/A
		N/A	Projected
		N/A	Unit Credit

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

(11) Concentration of Credit Risk The College is the institution of higher education of the National Association of Free Will Baptists, Inc. and offers Bible based educational services to members of the denomination. The College extends credit in certain instances to students for educational costs and makes loans to students from its loan funds. The College also maintains certain accounts for sponsored groups and others, and pledges receivable which are dispersed among numerous supporters of the College. These accounts are not collateralized and are subject to accounting risk of loss amounting to the outstanding balances.

The following additional instruments also subjects the College to risk of accounting loss which approximates:

Cash funds in banks in excess of the FDIC insurable limit	\$ 842,000
Cash funds in banks in excess of the Fore distribute time	1,448.000
Funds invested with Free Will Baptist Foundation	231,000
Marketable securities	

### (12) Net Assets

Net assets of the College consist of the following as of May 31, 2013 and 2012.

A GROUP OF THE SOUTE		20	13		210 million
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2013	Total 2012
Operations \$	7,517,540	<i>.</i>	12	7,517,540	6,708,761
Excess pension liabilities	(2,848,519)	÷		(2,848,519)	(1,941,521
Cumulative endowment losses	181		14	-	-
Unexpended funds restricted for: Operating purposes	-	20,567	-	20,567	12,105
Scholarships: Donor gifts		210,211		210,211	194,758
Available for distributions from endowment returns		118,179	2	118,179	48,933
Potential relocation	-	315,948		315,948	334,775
			433,886	433,886	445.913
Student loan funds		-	264,778	264,778	264.77
True endowment funds Scholarship endowment funds		-	1,085,216	1,085,216	1.055.29
Total net assets \$	4,669,021	664,905	1,783,880	7,117,806	7,123,80

### (13) Net Assets Released From Restrictions

Donor imposed restrictions expired on temporarily restricted net assets as follows:

Expenditures made for donor imposed restrictions: Private scholarships Federal Supplemental Educational Opportunity Grant Federal Work Study Program	\$ 83,483 15,611 9,617 10,512
Other instructional and institutional Unrestricted endowment income allocated Potential relocation	10,512 13,239 84,152

Net assets released from restrictions Certain lederal grants to students amounting to \$485,416 and \$471,075 for 2013 and 2012, respectively, are not included in expenditures or net assets released from restrictions. Federal Pell and other similar grants are considered to be agency transactions in that the student payments are entitlements and the funds are not under the control of the College.

216,614

\$

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

### (14) Related Party Transactions

### Concentrations

The College has funds invested with the Free Will Baptist Foundation totaling approximately \$1,448,000 or 54% of its total cash and cash equivalents, and investments. Further, the College has liabilities to the Foundation amounting to \$4,818,715 which amount to 85% of the College's total recorded liabilities.

### Executive Office of the National Association of Free Will Baptists

The denomination began a publication (One Magazine) during the year ended May 31, 2006 to combine the publications of certain Free Will Baptist agencies and organizations. One Magazine is funded by contributions from each of the agencies and organizations. The College recognized \$47,388 in 2013 and \$51,696 in 2012 as their share of the funding requirement. Free Will Baptist Foundation funded \$8,616 of the One Magazine cost in 2013,

### (15) Commitments and Contingencies

Litigation

The College, in the normal course of operations, may be a defendant in lawsuits. Management is not aware of any pending asserted or unasserted claims against the College.

### Estate Bequests

The College, in the normal course of operations, is the beneficiary of estate bequests. These bequests are recognized as revenues in the period the amount can be determined, either by notices from the estate or receipt of the bequest,

### (16) Note Receivable - Related Party

In previous years, a note receivable from a former member of the College's Board of Trustees was written off to expense. The write off was due to collection concerns and the value of the property securing the note receivable had become impaired. During the fiscal year 2012, the property was sold and College was repaid the entire original balance of the obligation amounting to \$200,000. This amount is reflected as other sources of revenues on the statement of activities and changes in net assets.

### (17) Potential Relocation of Campus

The College leadership remains committed to relocation of the current campus in order to further its core mission. Sale of the existing campus property is an important component of the relocation project. Subsequent to the fiscal year ended 2013, the College received a letter of intent to purchase the existing campus.

Plans for the new campus have progressed through the programming and schematic design stage and are in design development.

The College purchased a 66 acre tract of land during August 2008 which is intended to serve as the site for the new campus. This site located in the Greater Nashville Tennessee Area will provide for the expansion of programs consistent with the College's strategic plans.

The College is continuing to obtain estimates of campus construction and related costs. The financial plan to complete the project is based on a planned capital fund raising campaign, use of the proceeds derived from sale of the existing campus and long term borrowings.

### WELCH COLLEGE (Formerly Free Will Baptist Bible College)

### Notes to Financial Statements, continued

(18) Liquidity, Operational Deficits and Management's Plan The College has experienced losses from operations in fiscal years 2011, 2012 and 2013. Borrowings for operations, whether through line of credit advances or internal borrowing from restricted funds, have increased from 2011 to the 2013 level which is virtually the same as 2012. Further, the College has experienced cumulative unrestricted operating cash deficits from 2011 to 2013 amounting to \$467,829, which is net of 2013 positive cash flow of \$283,975. These adverse conditions have been caused by the decline in world economies, negative trending in campus based enrollment and excess costs related to termination of the defined benefit pension plan.

In order to sustain operations of the College and to mitigate the adverse conditions described above, below is management's plan for financial recovery and repayment of the operational debt:

- > The College has changed its name to Welch College, thus rebranding itself for entrance into new student markets beginning with the fall 2014 recruiting season.
- > The College will engage a premier student recruiting firm to assist in the determination of how best to market the new name and increase enrollment.
- > The College has instituted a dual enrollment program and will offer college courses on the campuses of three Nashville area Christian high schools and provide on-campus classes for homeschool students. This program should open a new market for students who then will have experience with Welch College and consider it seriously for their college choice.
- > The College has formed a partnership with another entity to offer an online four-year bachelor's degree in ministry. This degree will commence in the fall of 2013 and enable the college to re-tap the market of mid-career married students.
- > In order to make the College's Adult Degree program more competitive with like institutions, the campus classes will be decreased from two nights a week to one night a week by utilizing technology.
- > The College will petition its accrediting agencies to add master's degree programs in its signature fields, first in theology and ministry, then in teaching and educational leadership.
- > The College has terminated its defined benefit pension plan, see note 10 above. This termination will save as estimated \$200,000 annually in pension related expenses.
- > The College has begun its "Pension Crisis Campaign" and "Ketteman Student Scholarship Drive", utilizing college ambassadors to promote and aid these fundraising efforts.
- > The College (see note 17 above) will sell its current campus, pay of its debts and build a new campus on the site in Gallatin, Tennessee, without incurring further debt but with new sources of debt repayment (e.g., relocation campaign, lower maintenance and utility costs, summer facilities rental).
- > As necessary, the College will further downsize, cutting personnel as well as programs with lower student enrollment, to maintain balanced budgets.
- > The College will pursue unrestricted grants from charitable foundations that support Christian higher education, which consultants advise will be more feasible given the name change.

### (THIS INFORMATION IS NOT PART OF THE AUDIT REPORT)

# MANAGEMENT SUMMARY OF MAY 31, 2013, FINANCIAL INFORMATION

### Liquidity and Operational Cash Flow

The college has experienced a \$283,975 (page 5, Statements of Cash Flows) increase in net operating activities cash flows in unrestricted funds. The main components were student income holding steady, an increase in annual fund's gifts and cash received from an estate gift (but booked as income in 2011-2012). While the previous two fiscal years were a cumulative cash decrease totaling \$751,804, this year's increase in cash of \$283,975 provides a net cash deficit of \$467,829 for years 2011 - 2013, thus the 2012-2013 fiscal year signals a turning point. Notes to Financials, Note 18.

### Management's Plan

Please review the disclosure of management's plan for addressing operating deficits and liquidity, Notes to Financials, Note 18.

# **Re-evaluation of Gallatin and Campus Non-Academic Program Properties**

A reappraisal of the Gallatin property was performed to reflect the change in property values nation-wide since the 2008 purchase. The College reevaluated carrying values of certain nonacademic properties based on appraisals and sales values of properties offered for sale. This reevaluation had no effect on net assets.

### Potential Sale of West End Avenue Campus

The college has received a letter of intent for the purchase of all remaining West End Avenue properties. A letter of intent document precedes a contract for purchase. Aside from this potential global purchase, other individuals and developers have shown interest in many campus properties.

### **Annual Fund Gift Increase**

Gifts to the annual (general) fund increased to a record high \$1,260,808. The college is thankful for the many individuals, churches, and associations who gave and prayed to make this possible.

The college terminated the defined benefit pension plan during 2013. See Notes to Financials, Note 10. The uncertainty of market fluctuations and future governmental regulations has been eliminated. The losses incurred relating to the excess pension liabilities and reduction to net assets amounted to a cumulative total of \$2,848,519. The termination was affected by incurring debt from the Free Will Baptist Foundation totaling \$2,334,025, which will require annual principal and interest payments of approximately \$177,000, which equates to an annual savings of \$150,000 to \$200,000 per year.

Gifts to the unrestricted fund amounted to \$1,390,815. Of that amount, \$1,260,808 was annual fund unrestricted gifts (adjusted for payments on pledges); \$32,914 was FWB Foundation income; \$97,043 was estate gifts, and \$50 was library gifts. The previous fiscal year's unrestricted gifts totaled \$1,367,737.

The college awarded a historic \$1,094,864 in scholarships. On average, the scholarships provided a \$171 per semester hour discount against the \$475 list price, or an average net cost of only \$304 per semester hour, or a 36% discount rate for tuition.

### **Pension Plan Termination Update**

### Sale of Surplus Properties Lowers Long-Term Debt

The college sold two residences unrelated to academic programming for a net amount of \$1,261,100. Of that amount, \$606,714 was applied to long-term capital debt with the balance placed in reserve earmarked for future relocation. The gain on sale of assets recorded in the audit was \$1,034,254, after deductions for balance sheet values. No funds were applied toward operating expenses.

### **Unrestricted Giving**

### Annual Fund Giving Subsidizes Average Full-Time Student \$5,910

Students enrolled in 2012-2013 were subsidized \$197 per semester hour through annual fund gifts. In other words, students would have paid \$672 per hour had no gift income been received. Therefore, tuition was \$475 per semester hour. Full-time students typically enroll for 30 semester hours per year, which means those students were spared paying \$5,910.

### Institutional Scholarships Reach Historic High

### **Investments in Marketable Securities**

Investments held for operational purposes increased from \$170,085 to \$310,471. Investments held for endowments virtually held steady at \$1,191,288. Of the total investments, \$1,271,053 is held by the FWB Foundation.

### Asset to Debt Ratio

Total assets amount to \$12,755,966. Long-term liabilities total \$4,948,213, giving a 2.57 to 1 debt ratio. Adding all other liabilities bring the total to \$5,638,160, and provides a 2.26 to 1 debt ratio.

### **Cash Flow Statement**

The combined cash flows of the college's operating, investing, capital, and financing activities report cash and cash equivalents increased \$110,149 in unrestricted funds, and decreased \$9,931 in permanently restricted funds for a cumulative cash increase of \$100,218.

# Cash and Cash Equivalents for Operations

Cash for operations has increased from the previous year by \$110,149. Last year's total was \$832,001 against this year's \$942,150.

### Debt

Overall, the college has four categories of debt payable. The first three categories relate to debt held by FWB Foundation. The first is the Gallatin land acquisition that amounts to \$2,127,799. The second is the pension termination that amounts to \$2,315,916. The last category is a line of credit for \$375,000. The fourth type relates to demand notes to individuals for student loans and unrestricted funds totaling \$140,516. Details and the accounting of these obligations are disclosed in Note 8 of the audited financial statements. Total liabilities/debt has decreased from \$6,705,533 to \$5,638,160.

### WELCH COLLEGE Budgets for the years ending May 2013 - 2015

manual road for	Budget May 31, 2013	Audit May 31, 2013	Proposed Budget May 31, 2014 ***	Strategic Budget May 31, 2015
Revenues Tuition and fees	2,135,937	1,960,718	2,303,638	2,518,329
Private Gifls: Together Way/Unrestricted General Fund	1,255,000	1,260,808	1,355,000	1,450,000
Estate, grant, stock, special gift, and miscellaneous income	90,586	142,842	140,000	100,000
Gifts in kind	68,000	14,869	90,000	70,000
Investment and endowment income	991,270	969,773	960,561	980,484
Sales and services of auxiliary enterprises Other sources:				
Net assets released from restrictions	250,000	216,614	339,789	250,000
Total Revenues	4,790,793	4,565,624	5,188,988	5,368,813
Expenditures				
Educational and general:				1 250 840
Instructional	1,174,606	1,272,731	1,314,302	1,359,849 410,609
Academic Support	363,302	359,254	396,855	
Student Services	659,606	598,373	646,566	and the second second second second
Institutional Support	1,630,154		2,012.554	
Total educational and general expenditures	3,827,668	3,904.629	4,370,277	4,321,729
Auxiliary enterprises:		201 170	010 711	847,084
Expenditures	963,125	And in case of the local division of the loc	818,711	
Total Expenditures	4,790.793	4,791,099	5,188,988	3,308,813
Operational Increase (Decrease) in net assets		(225,475	)	
Non-Operational Audit Entries: Gain from disposition of real estate (Revenue)		1,034,254		
Loss related to pension liability change (Expense	0	(906,998	)	

\*\*\* Physical plant expenses totaling \$638,099 are distributed throughout the functional expense categories in this budget, which in effect increases the categories by this allocation (while zeroing physical plant). The Proposed Budget in the President's Annual Report for 2013 shows the physical plant expenses as a separate line item before allocation.

# FREE WILL BAPTIST ON

### SHOWERS OF BLESSING

"There shall be showers of blessing; This is the promise of love. There shall be seasons refreshing: Sent from the Savior above. Showers of blessing, showers of blessings we need: Mercy drops round us are falling, but for the showers we plead."

Surely "Showers of Blessing "is our theme for 2012 and even through the first half of 2013. The Lord has blessed over and above what we asked or hoped. The Lord is blessing the Foundation as we continue to do our best to be a blessing to the denomination. As Luke 6: 38a testifies, "Give, and it shall be given unto you; good measure, pressed down, and shaken together, and running over, shall men give into your bosom. That's how we feel: that God is just pouring it into our lap.

### **Financial Review**

Our total assets grew to approximately \$48.4 million, an increase of over \$6.75 million over 2011. This marks the second highest dollar growth we have had. Our income was \$219,122 for 2012; but remember, \$214,058 was a realized capital gain from our dividend strategy investments that has been set aside for future grants. So our net income from operations was actually \$5,064. Year to date our assets have continued to grow tremendously as we have shattered the \$50 million mark and we are close to \$51 million, a \$2.5 million dollar increase. Projected for a full year, that would be an increase of \$5 million for all of 2013.

### Net Income Explanation

Perhaps an explanation might be in order as to the rather modest income in 2012. From the income side we over projected our income in the revocable trust pool. We shifted approximately \$12 million dollars to the dividend strategy in 2012. This was equal to 31% of our entire portfolio. Unlike bonds, they do not pay accrued interest. Dividend stock bought in January may not pay the first dividend till April and stock bought later during the year paid even fewer quarterly dividends. The average rate we received in income was around half of what we expected due to these timing differences.

This had an effect on our overall service fee income. In 2013 we will continue to add to the dividend portfolio but we are expecting a lesser amount. We expect only 20% of our portfolio to be diminished due to the timing of purchasing dividend stock throughout the year. On the expense side it is important to note we made grants of almost \$18,000 to ONE magazine. These grants were made so that three ministries that requested page cuts in the magazine would not find it necessary. ONE magazine is a very important tool for the Foundation and making these grants helped to stabilize the finances and keep up the quality of the magazine. These grants also helped these ministries keep their exposure in the magazine at a higher level.

We also provided training and promotional material to personnel from Welch College and International Missions. The training cost was around \$5,000 and the promotional costs were estimated at \$8,000. If we had chosen not to make these grants and provide these benefits, our income would have increased by approximately \$31,000. Our net income would have been \$35,564 for 2012 from operations which would have been more in line with our estimates.

We will continue the grants to ONE magazine in 2013 and 2014, but the total cost will be \$29,000 for these years because two of the ministries were being phased in during 2012. Our hope is that these grants are temporary and as the economy improves they will be phased out in 2015.

### Estate Planning Seminars a Success

We launched our estate planning seminars this year. Our partnership with Cornerstone Estate Planning has been very beneficial. We are still learning the best way to present these seminars. We have had them during a Sunday School hour, Sunday night service and on Wednesday night and all have been received well. We have had seven seminars in Tennessee and Alabama churches. The size of these churches ranged from 50 to 200 in attendance. We have had 80 family units respond that they are interested in establishing their estate documents. So far 27 have completed the process and have their documents in place.

The number of family units that are interested in pursuing this process is very high with an average of 75% expressing interest and in some seminars the interest level was 100%. While we are using Cornerstone Estate planning to present these seminars, the Foundation's personnel will be following up with our people making contact with them at least once a year to keep their estate plan up to date. We have seven seminars planned over the next few months. We believe we have the potential to host two to three per week so we have lots of openings. We invite all our pastors to come by our booth and schedule a date for a seminar in your church.

You will note our budget for 2013 has been amended and the 2014 budget has an increase. We anticipate increased costs in marketing the estate planning seminars to our pastors. We are hosting dinners for pastors by associations or quarterlies in Tennessee and Alabama and we are also hosting a dinner at the National this year. During these dinners we present the seminar so the pastors will know what we are planning to do in their churches.

We have hosted four dinners, including the one at the National, and plan to host six or seven more. I believe these seminars will pay off in the long run as we will be establishing relationships with many Free Will Baptist families. We believe these seminars are important to our churches and ministries as more estate gifts will be generated. This reason alone would make them worthwhile but we also believe the Foundation will see an increase in planned gifts, endowments and money management trusts as we work directly with Free Will Baptist families. Doug Little has been hired part time to assist with this ministry and as we continue to expand this area he will be full time in 2014.

### MMT Challenge

Our earnings rate on the MMT pool was down in 2012 as explained earlier in the discussion of our lower net income. We shifted a large percentage of our portfolio into the dividend strategy in 2012. Because there is a delay of around three months between when the stock is purchased and when it pays a dividend, our income was lower than expected. The rising stock market has been both a blessing and a curse for our dividend strategy.

It has been a curse because it is becoming more difficult to find dividend yields at the level we need them and we often have to wait to find a time that the market is down slightly to buy and boost the yield. It has been a blessing because we have had huge capital gains since we began the strategy almost 1½ years ago.

If we decided to abandon the dividend strategy today, we could sell out and generate over \$2 million in capital gains that could be used for the grant program. We also already have actually realized gains of approximately \$283,000 set aside for the grant program. Our general fund reserves didn't grow much last year; but we do have over \$468,000 in reserves to help if interest rates rise at a fast rate and we are not able to turn our portfolio around quickly.

### **Budget Review**

We have proposed amending the 2013 budget to reflect what we expect to spend this year. The amended 2013 budget is still projecting a small net income of over \$25,000 and an income over \$42,000 for 2014. We are proposing that Doug Little be full time in 2014 and have adjusted the budget to reflect this. The full effect of the grants to ONE magazine in both years is projected at \$29,000 since all three ministries will be helped for the full year. A 3% raise for all salaries except Doug's has been proposed in 2014.

### **Economic Review**

The economy still appears to be in "start and stop" mode. Almost daily reports are published that seem to indicate the economy is improving on the one hand and not improving on the other. The stock market itself is doing quite well as it was up over 12.5% for the first half, which is an annualized rate of 25%. However we anticipate the market increase for the year will be around 15%, so stock market growth could be slower during the last half of the year. Unemployment continues to be a drag on the economy. Consumers make up about 70% of the economy; and if many of them are out of work, it stands to reason that retail sales will not improve till they are working again.

There are a few bright spots to highlight. It appears that the decline in home prices has bottomed out for most of the U.S. and prices have turned upwards. Sales of both new and existing homes have also improved but not yet reached the levels we saw in 2007. Auto sales continue to be solid. Again, they have not reached the pre-recession level, but most car companies are beginning to make money. I don't think anyone is expecting a booming economy in 2013 or 2014. Some have improved their outlook for 2013 as the tax increases and sequester cuts have not had as much impact as they thought. However, some of the more serious sequester cuts will be coming in summer and could trim gross domestic product (GDP).

Perhaps the biggest bright spot is a few years down the pike, as we continue to see shale gas and oil exploration growing rapidly. Many believe we will be the world's largest producer of oil by 2020 surpassing Saudi Arabia, completely energy independent by 2030, and will begin to export oil.

Natural gas is perhaps even a bigger story as it has become so cheap many factories that moved overseas are coming back home. This could help generate job growth and pull us out of high unemployment.

Trucking companies are looking to convert their diesel trucks to run on natural gas because it will be cheaper to move goods across the county. Gasoline prices will not go back to under a dollar but could stabilize at a little under \$3 a gallon. This rapid expansion of gas and oil exploration could be the game changer that gets our economy moving.

### Grants

The board continues to work to establish basic grant policy. We are working with a consultant who will design our application and other documents. The implementation of our grant program will depend on economic shifts. We anticipate rising rates for bonds coming in 2017 or 2018. This will be the trigger for grant income. When we begin to shift from dividend stock back into bonds we anticipate generating realized capital gains over a five to seven year period. These realized capital gains will be the funding source for our grant program. We are also anticipating continued growth in the Foundation that will continue the grant program beyond our capital gain income. Many have asked how large will this program be?

We currently have approximately \$2 million in unrealized capital gains and almost \$300,000 already set aside for this program. Obviously, the stock market goes up and down; but many believe we will have a stronger economy in 2017 or 2018 and that capital gains will be likely in our portfolio. There are no guarantees, but based on where we are today you can do the math and get a feel for the size of this program

### Wrap Up

Another song comes to mind that Doug Little wrote: "He's Been So Good to Me." Truly God has been so good to me personally and to the Foundation. I feel like King David when Nathan told him how much God was going to bless him and he said, "Who am I, O Sovereign Lord?" I am reaping the harvest of many seeds that were planted before me. Many times, especially in the early days, I wondered if anybody was listening to what we were saying. I questioned if anybody cared about what we were doing? Will we ever see substantial growth? Obviously you have been listening, you do care and we have seen substantial growth. It reminds me of the story of Gideon in Judges.

Gideon was a flawed man that God used mightily. He started with 32,000 troops and God cut, that number down to 300. I wouldn't be much of an accountant if I didn't point out that the 300 were less than 1% of what he started with. Just to make a side application if you are given a choice of 100% without God or 1% with God; take the 1% every time. Why did God choose to use only 300 men for this great victory? He wanted to make sure Gideon nor could anyone else take credit because God gets all the glory. I know I am a flawed man and the remarkable growth of the Foundation has but one explanation: that God be glorified. God help us all to be humble when we are in harvest and realize that some planted and some watered but God gives

### Free Will Baptist Foundation

### Synopsis of Board Meetings 2012

### April 16, 2012

All members were present for all or significant portions of the meeting except Matthew Pinson, Keith Burden, Brian Hurst and Clint Morgan.

Audit, Financial and Director's Report and Proposed Budget were presented and approved. Director Evaluation Committee Report was presented and approved. Reports from three of the Foundation's money managers were heard and approved as information. The board requested the Director to include a performance review of the revocable trusts management in his report. Bobby Edwards was appointed to serve on the Investment Committee. Officers were elected.

### December 3, 2012

All members were present for all or significant portions of the meeting except Larry Powell.

Financial and Director's reports were presented and approved. The board approved the establishment of a Realized Capital Gains Fund for non-operational use. Cornerstone Estate Services gave a presentation and the board directed the establishment of a working agreement with Cornerstone Estate Services.

The 2013 budget was amended to add an additional staff member. Approval was given to employ a consultant to assist in developing policies and procedures for a grant program. An Emergency Continuance Policy was established. Approval was given to extend additional credit to Welch College. Policy was established that loans were to be limited to 10% of the Foundation's total assets at the time of the loan. Two corporate resolutions were passed.



### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Free Will Baptist Foundation, Inc. Antioch, Tennessee

I have audited the accompanying financial statements of the Free Will Baptist Foundation, Inc., (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit

### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Free Will Baptist Foundation, Inc., as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in

Jael D. Collum, Jr., CPA Nashville, Tennessee

April 19, 2013

P.O. Box 291561 • Nashville, Tennessee 37229 • 615.974.2918 • joelcollumcpa@yahoo.com

### FREE WILL BAPTIST FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 and 2011

ASSETS	2012	2011
ASSETS	0.0000.000	¢ 1775687
Cash and cash equivalents	\$ 3,223,416	\$ 1,735,687 227,573
Accrued earnings receivable	166,337	221,515
owher receivables	46,103	-
Office equipment and automobiles, net of		
accumulated depreciation	34,043	1.0(2.260
	3,469,899	1,963,260
Investments, at fair market value	206 122	209,063
Certificates of deposit	206,132	
U.S. Government instruments	9,742,424	16,445,062
Common stocks	14,218,413	2,735,625
Master limited partnerships	1,017,601	16,929
Real estate investments	2,986,586	3,182,473
Mutual funds	5,380,169	4,718,917
Corporate bonds	1,067,313	858,474
Municipal bonds	6,190,162	6,245,290
Trusts	240,403	240,403
Total investments	41,049,203	34,652,236
Notes receivable		2 0 (2 017
Notes receivable FWBBC	3,084,458	3,962,817
Notes receivable other	801,310	1,070,001
Total notes receivable	3,885,768	5,032,818
TOTAL ASSETS	\$ 48,404,870	\$ 41,648,314
TA DEL PERCO AND NE	TARETE	
LIABILITIES AND NE	I ASSETS	
LIABILITIES		
Operating liabilities:	\$ 16,973	\$ 5,588
Accrued expense	3 10,975	1,417,050
Line of credit		
Liabilities to beneficial owners	37,915,313	31,243,827
Interest bearing revocable trusts	2,315,358	2,106,024
Future gifts interest payable		6,412,205
Funds held in trust	7,474,484	41,184,694
Total liabilities	47,722,128	-41,104,074
NET ASSETS		
Unrestricted	468,128	463,620
Operating	214,614	100,000
Board designated		463,620
Total net assets	682,742	405,020
		\$ 41,648,314

The accompanying notes are an integral part of these financial statements.

N

### FREE WILL BAPTIST FOUNDATION, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

REVENUE AND SUPPORT	2012	2011
Investment income:		10220
Interest and dividends, net of investment fees		
Realized gains (losses) on sale of investments	\$ 1,668,742	\$ 1,608,705
Unrealized gains (losses) from investments	355,829	54,341
Total investment income	1,129,897	679,336
	3,154,468	2,342,382
Support through "The Together Way" Plan		
and other contributions	22.068	
Gain on sale of property and equipment	32,068	33,817
Interest income - note receivable	7,000	
Total revenue and support	179,106	150,687
	3,372,642	2,526,886
Allocation of earnings to revocable trusts,		
beneficiaries and annuitants	(2,552,466)	(1 020 730)
Revenue and support after allocations	820,176	(1,838,738) 688,148
EXPENSES		
Salaries and benefits		
Equipment expense	223,942	220,146
Travel	23,035	25,920
Promotion	81,164	49,655
Board expense	42,330	32,267
Office expense	18,878	15,224
Rent expense	43,655	30,687
Printing and publications	42,476	42,591
One magazine	8,960	6,830
Training and education	50,220	50,466
Legal and accounting	30,604	21,391
Depreciation	13,921	16,402
Grants	2,647	66,918
Miscellaneous	17,876	-
Total expenses	1,346	1,446
	601,054	579,943
Increase (decrease) in operating net assets	219,122	108,205
Net assets - beginning of year	463,620	355,415
Net assets - end of year	\$ 682,742 \$	463,620

The accompanying notes are an integral part of these financial statements.

### FREE WILL BAPTIST FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:		
CASH FLOWS FROM OF DISC	20.087	\$ 33,817
Cash received for:	\$ 30,087	1,632,117
Contributions	1,685,870	192,264
Interest and dividends	179,106	(616,896)
Other income	(587,022)	(010,090)
Cash paid to suppliers and employees		(1 020 728)
Allocation of earnings to revocable trusts,	(2,552,480)	(1,838,738)
beneficiaries and annuitants Net Cash Provided (Used) By Operating Activities	(1,244,439)	(597,436)
CASH FLOWS FROM INVESTING ACTIVITIES:	(36,690)	(22,285)
Bushages of office equipment and automobiles	7,000	
Proceeds from the of office equipment and automobiles	(672,766)	(4,140,434)
New loans made	1,819,816	179,531
Principal navments received on notes receivable	12,212,827	8,316,874
Proceeds from sale or call of investment securities		(7,596,694)
Purchase of investment securities	(17,124,068)	(3,263,008)
Net Cash Provided (Used) By Investing Activities	(3,793,881)	
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from additions, net of withdrawals, to future	(4,642,637)	(4,502,481)
gift interest and revocable trusts	12,585,736	6,461,746
Contributions to funds held in trust	12,000,100	2,417,050
Advanced from line of credit	(1,417,050)	(1,000,000)
Repayments of line of credit	6,526,049	3,376,315
Net Cash Provided (Used) by Financing Activities		
INCREASE (DECREASE) IN	1,487,729	(484,129)
CASH AND CASH EQUIVALENTS	1,407,725	
Cash and cash equivalents at beginning of years	1,735,687	2,219,816
Cash and cash equivalents at end of years	\$ 3,223,416	\$ 1,735,687
RECONCILIATION OF INCREASE IN NET ASSETS		
TO CASH FLOWS FROM OPERATING ACTIVITIES		\$ 108,205
	\$ 219,122	\$ 108,205 66,918
Increase (decrease) in net assets	2,647	00,918
Depreciation Gain on colo of property and equipment	(7,000)	(222 627
Gain on sale of property and equipment Realized and unrealized (gains) losses on investment transactions	(1,485,726)	(733,677
Decrease (increase) in accrued investment income	61,236	23,412
Decrease (increase) in accrued investment investigation	(46,103)	
<ul> <li>Decrease (increase) in other accounts receivable</li> </ul>	11,385	(62,294
Increase (decrease) in operating liabilities	\$(1,244,439)	\$ (597,436
Net Cash Provided (Used) By Operating Activities		

The accompanying notes are an integral part of these financial statements.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

Free Will Baptist Foundation, Inc. (the Foundation) is operated under the auspices of the National Association of Free Will Baptists, Inc.

# Accrual Basis and Financial Statement Presentation

The financial statements of the foundation have been prepared using the accrual basis of accounting.

The Foundation classifies its revenue, contributions, expenses, gains, and losses into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of the Foundation and changes therein are classified as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is presented in the statements of financial position and the amount of change in each class of net assets is displayed in the statements of activities. The Foundation had no temporarily or permanently restricted net assets at December 31, 2012 and 2011.

### Income Taxes

The Foundation is exempt from federal income tax under section 501(c) (3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptist, Inc. In addition, the Foundation has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of 509 (a) of the Internal Revenue Code. There was no unrelated business income for 2012 and 2011.

### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Foundation considers all cash on hand, deposits in financial institutions and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - CONTINUED

## Use of Estimates in the Preparation of Financial Statements

Judgment and estimation is exercised by management in certain areas of the preparation of financial statements. The more significant areas include the collectability of notes receivable and determination of fair value of investments. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from those estimates.

### Investments

Investments in marketable securities are reported at fair value with gains and losses included in the statements of activities. Investments in marketable securities are valued at current quoted or estimated market value. Nonmarketable investments are carried at cost unless a permanent loss of value has occurred.

### Liabilities to Beneficial Owners

The Foundation has recorded liabilities for assets they held as trustee, intermediary, custodian or agent for beneficial owners of income or remainder interests. Generally, the Foundation's liability is limited to assets held within a specific trust or account.

### Office Equipment and Automobiles

Office equipment and automobiles are recorded at cost. Depreciation is provided on the straight-line method over the estimated useful lives of the respective assets, generally 5 years for automobiles and 5 years for equipment.

### 2. INVESTMENTS

A summary of investments at market value and cost is as follows:

n e		2012	
	Market Value	Cost	(Depreciation) Appreciation
Investments:			
Marketable Securities: Certificates of deposit U.S. Government instruments Common stocks Master limited partnerships Mutual Funds Corporate bonds Municipal bonds Trusts Real estate held for resale	\$ 206,132 9,742,424 14,218,413 1,017,601 5,380,169 1,067,313 6,190,162 240,403 205,930 2,780,656	\$ 200,000 9,390,142 13,338,983 1,051,249 4,991,050 1,023,534 5,649,578 240,403 205,930 2,788,539	\$ 6,132 352,282 879,430 (33,648) 389,119 43,779 540,584
Real estate investment trust Total Investments	\$ 41,049,203	\$ 38,879,408	\$ 2,169,795

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

### **INVESTMENTS - CONTINUED** 2.

				2011	
		Market Value		Cost	 preciation)
Investments:	-	Value	_	cost	 preciation
Marketable Securities:					
Certificates of deposit	\$	209,063	\$	200,000	\$ 9,063
U.S. Government instruments		16,445,062		16,103,799	341,263
Common stocks		2,735,625		2,471,725	263,900
Master limited partnerships		16,929		17,924	(995)
Mutual Funds		4,718,917		4,742,444	(23,527)
Corporate bonds		858,474		855,893	2,581
Municipal bonds		6,245,290		5,979,125	266,165
Trusts		240,403		240,403	-
Real estate held for resale		225,717		225,717	-
Real estate investment trust	-	2,956,756		2,964,639	 (7,883)
Total Investments	\$	34,652,236	\$	33,801,669	\$ 850,567

Total investment income (loss) amounted to \$3,154,468 for 2012, consisting of investment gains of \$1,485,726 and interest and dividends of \$1,668,742 (net of investment fees of \$54,950). This investment income (loss) represents yields of 8.33% and 8.68% based on the average market value and average cost of such investments for 2012.

Total investment income (loss) amounted to \$2,342,382 for 2011, consisting of investment gains of \$733,677 and interest and dividends of \$1,608,705. This investment income (loss) represents yields of 6.76% and 6.87% based on the average market value and average cost of such investments for 2011.

### NOTES RECEIVABLE 3.

Notes receivable consist of loans to other Free Will Baptist organizations. The monthly payment and the length of the note varies and the interest rate on the notes is 4.5%. The notes allow Foundation to declare the entire balance of unpaid principal due immediately if the borrower is more than 90 days late in making any payment. At December 31, 2012 no amounts were past due on any of the loans.

### INTEREST BEARING REVOCABLE TRUSTS 4.

The Foundation maintains revocable trusts which totaled \$37,915,313 and \$31,243,827 at December 31, 2012 and 2011, respectively. The trusts pay interest to the trust beneficiaries. The rate of interest paid is dependent upon the amount of income earned from the related investments. Withdrawal from the accounts, which may require a 7-60 day notice, is without penalty, and the trusts are without maturity.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 5. FUTURE GIFTS PAYABLE

The Foundation maintains charitable trusts amounting to \$1,563,802 and \$1,504,067 and gift annuities amounting to \$751,556 and \$601,957 as of December 31, 2012 and 2011, respectively. These future gift interests pay interest at specified rates ranging from 5.0% to 9.5%.

# 6. FUNDS HELD IN TRUST

The Foundation holds funds in trusts that are subject to restrictions by the donor requiring that the principal, and in certain instances earnings, be invested in perpetuity, and only the income be distributed to the beneficiaries of the endowment. The rate of interest paid is dependent upon the amount of income earned from the related investments. As of December 31, 2012 and 2011, the permanently restricted endowment funds totaled \$7,474,484 and \$6,412,205, respectively.

# 7. INFORMATION REGARDING FINANCIAL STATEMENTS

The Foundation has an accounting risk of loss in the areas of cash and cash equivalents and investments to the extent they are not insured or guaranteed by a governmental agency. The Foundation may also be at risk of loss with respect to the market values of other investments. The following table summarizes the Foundation's accounting risk of loss at December 31, 2012 and

2011:

	Account	2012 Amount Insured/ Secured	Amount of Accounting Risk of Loss
Cash and cash equivalents Short term liquid investments Certificates of deposit U.S. Government instruments Common Stocks Master limited partnerships Mutual funds Corporate bonds Municipal bonds Real estate held for resale Real estate investment trust Trusts Investment in FWBBC loan Receivables	Balance           \$ 1,099,398           2,124,018           206,132           9,742,424           14,218,413           1,017,601           5,380,169           1,067,313           6,190,162           205,930           2,780,656           240,403           3,084,458           801,310           \$ 48,158,387	\$ 258,710 1,250,191 200,000 9,742,424 - - - 205,930 - 3,084,458 801,310	\$ 840,688 873,827 6,132 14,218,413 1,017,601 5,380,169 1,067,313 6,190,162 - 2,780,656 240,403 - \$ 32,615,364

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

### 7. INFORMATION REGARDING FINANCIAL STATEMENTS - CONTINUED

			2011	
		Account Balance	Amount Insured/ Secured	Amount of Accounting Risk of Loss
Cash and cash equivalents	\$	654,822	\$ 258,704	\$
Short term liquid investments		1.080,865	490,345	590,520
Certificates of deposit		209,063	209,063	-
U.S. Government instruments		16,445,062	16,445,062	
Common Stocks		2,735,625	-	2,735,625
Master limited partnerships		16,929	-	16,929
Mutual funds		4,718,917	-	4,718,917
Corporate bonds		858,474	-	858,474
Municipal bonds		6,245,290	14	6,245,290
Real estate held for resale		225,717	225,717	0,245,270
Real estate investment trust		2,956,756	220,117	2,956,756
Trusts		240,403		
Investment in FWBBC loan		3,962,817	3,962,817	240,403
Receivables		1,070,001		1
Total Investments	\$ 4	1,420,741	\$ 1,070,001 22,661,709	\$ 18,759,032

### 8. OFFICE EQUIPMENT AND AUTOMOBILES

A summary of office equipment and automobiles is as follows:

A		2012		
Automobiles	\$	73,487	\$	52,986
Furnishings		19,463		19,463
Software		29,581		29,581
A		122,531		102,030
Accumulated Depreciation	-	(88,488)		(102,030)
	\$	34,043	\$	

### 9. LEASE AND OCCUPANCY EXPENSE

Under the terms of a lease agreement with an affiliate, the Foundation leases 3,105 square feet of office and storage space for \$1.14 (\$1.14 in 2010) per square foot per month. The Foundation shares a portion of the space with the Free Will Baptist Board of Retirement. Total lease payments were \$42,476 and \$42,591 for the years ended December 31, 2012 and 2011, respectively.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

### 10. COMMITMENTS

The Foundation obtained a \$1,000,000 line of credit with a local institution during the year ended December 31, 2005. The line is unsecured and carries an interest rate of 1.35% below the institution's prime rate. This line of credit is open ended and there are no advances payable at December 31, 2012 or 2011.

The Foundation obtained a \$5,000,000 line of credit with a local institution during the year ended December 31, 2010. The line is secured by the investments of the Foundation and carries an interest rate of 3.0% above the institution's index rate. This line of credit is open ended and the advances payable were \$-0- and \$1,417,050 at December 31, 2012 and 2011 respectively.

### 11. PENSION PLAN

The Foundation participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. The Foundation contributes to the plan on behalf of its employees. Pension expenses amounted to \$9,205 (\$8,818 in 2011). The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### 12. FAIR VALUE MEASUREMENTS

The Foundation's investments are reported at fair value in the accompanying statement of net assets available for benefits.

	Fair Value Measurements at December 31, 2012 Using			
	Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Certificates of deposit	\$ 206,132	\$ -	\$ 206,132	\$ -
U.S. Government instruments	9,742,424	9,742,424	-	-
Common stocks	14,218,413	14,218,413	-	-
Master limited partnerships	1,017,601		1,017,601	7
Real estate investments	2,986,586	-	~	2,986,586
Mutual funds	5,380,169	5,380,169	-	-
Corporate bonds	1,067,313	-	1,067,313	
Municipal bonds	6,190,162	-	6,190,162	-
Trusts	240,403	-	240,403	-
	\$41,049,203	\$29,341,006	\$ 8,721,611	\$ 2,986,586
		the second se		A STATISTICS AND A STATISTICS AND A STATISTICS

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

## 12. FAIR VALUE MEASUREMENTS - CONTINUED

Certificates of deposit	Fair Value \$ 209,063	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
U.S. Government instruments	16,445,062	\$ - 16,445,062	\$ 209,063	\$.
Common stocks	2,735,625	2,735,625	-	
Master limited partnerships	16,929	2,755,025	14 000	-
Real estate investments	3,182,473	1. 	16,929	-
Mutual funds	4,718,917	4,718,917		3,182,473
Corporate bonds	858,474	7,/10,7/7	950 474	-
Aunicipal bonds	6,245,290	-	858,474	
rusts	240,403	2 <del></del>	6,245,290	2 <b>.</b>
	\$34,652,236	\$23,899,604	240,403	\$ 3,182,473

The Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Fair Value Measurements establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Board uses the appropriate valuation techniques based on the available inputs to measure the fair value of its investments. Level 3 inputs were only used when Level 1 or Level 2 inputs were not available.

Level 1 Fair Value Measurements - The fair value of the investments are based the closing price reported on the active market where the securities are traded.

Level 2 Fair Value Measurements - The fair value of the investments are based on inputs other than quoted prices within Level 1 that are observable for the asset, either directly, or indirectly.

Level 3 Fair Value Measurements - The fair value of the investments are based on at least one significant unobservable input.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

## 12. FAIR VALUE MEASUREMENTS - CONTINUED

Level 3 Reconciliation:		
		2011
Real estate investments: Beginning balance Purchases Gains (losses) on value Sales Ending balance	\$ 3,182,473 5,213 (201,100) \$ 2,986,586	\$ 3,072,473 110,000 \$ 3,182,473
Total gains or losses for the year included in the statement of activities attributable to the change in unrealized gains or losses relating to investments still held at the reporting date.	<u>s</u>	<u>\$</u>

### 13. NOTE RECEIVABLE WELCH COLLEGE

During the year ended December 31, 2011 the Foundation entered in to three loan agreements with Welch College (formerly Free Will Baptist Bible College). The information related to these loans are as follows:

Promissory note from Welch College dated January 28, 2011 and amended June 28, 2011. Interest accrues at a rate of 1.25% over the Wall Street Journal Prime Rate until January 28, 2012 when it permanently decreases to 1.00% over the Wall Street Journal Prime Rate. Interest on the loan is paid monthly beginning February 28, 2011 for a period of 18 months. Beginning August 28, 2012 monthly payments will include both principal and interest in an amount necessary to fully amortize the loan over a 20-year period at the prevailing interest rate. The loan will be reamortized January 28, 2013 based on the prevailing interest rate and will reamortize annually thereafter. All remaining principal and interest will become due and payable on July 28, 2032. This note is secured by various property owned by Welch College. The balance receivable on this note at December 31, and 2011 was \$-0- and \$1,417,050.

Promissory note from Welch College dated January 28, 2011 and amended June 28, 2011. Interest accrues at a fixed rate of 4.5% and is paid monthly beginning February 28, 2011 for a period of 18 months. Beginning August 28, 2012 Welch College will begin making monthly payments which will include both principal and interest as computed based upon a 20-year amortization. All remaining principal and interest will become due and payable on January 28, 2016. This note is secured by various property owned by Welch College. The balance receivable on this note at December 31, 2012 and 2011 was \$2,153,925 and \$2,200,000.

### FREE WILL BAPTIST FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 13. NOTE RECEIVABLE WELCH COLLEGE - CONTINUED

Line of credit note in the amount of \$1,000,000 from Welch College dated May 31, 2011. Interest accrues at a rate of 1.00% over the Wall Street Journal Prime Rate. Interest on the loan will accrue monthly beginning June 1, 2011. All principal and interest will become due and payable on May 31, 2016. This note is secured by an endowment that Welch College has in the Foundation. The balance receivable on this note at December 31, 2012 and 2011 was \$930,534 and \$345,767.

The note agreements contain a provision that if payment is not made within 15 days of the due date the payment will be subject to the assessment of a late charge. At December 31, 2012 and

The interest earned by the Foundation on these notes in 2012 amounted to \$135,688 (\$137,071 for 2011) net of interest paid on its line of credit of \$26,903 (\$41,577 for 2011).

# 14. UNCERTAINTY IN INCOME TAXES

Accounting principals generally accepted in the United States of America require the Foundation's management to evaluate tax positions taken by the Foundation and recognize a tax liability (or asset) if the Foundation has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Foundation's director has analyzed tax positions taken and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Foundation is exempt from filing annual tax

# 15. DESIGNATION OF UNRESTRICTED NET ASSETS

During 2012 the Board voted to establish a realized capital gain's fund for non-operational use as directed by the Board. The balance in the account established with the capital gain proceeds is considered board designated. At December 31, 2012 the balance in the board designated account

## 16. SUBSEQUENT EVENTS

Subsequent events have been evaluated by Management through April 19, 2013 which is the date the financial statements were available to be issued.

# BUDGET FOUNDATION

	203	2014 Budget	102	2013 Budget	201	2013 Budget	201	2012 Budget	201	2017 Actual	20	Jenta 1100	50	Jours Offic
INCOME			1											
Together Way	s	30,000	\$	30,000	s	32,000	s	25,000	s	29,793	s	30,420	s	24,731
Rest of the Family Offering		2,300		2,300		2,000		1,500		2.275		1,982		1,900
Miscellaneous		200		200		200		200		7,000		976		330
<b>Realized Capital Gains</b>				•				•		214,058		à		,
Management Fees		725,000		655,000	1	537,000		513,000	3	567,050		640,210		524,266
Total income	s	757,500	s	687,500	s	571,200	s	539,700	\$	820,176	s	673,588	S	551,227
EXPENSES														
Salaries	\$	238,587	s	201,224	s	168,929	s	165,617	\$	166,867	\$	162,369	\$	156,124
Employee Benefits	4	75,000		61,800		59,373		55,887		168,22		617,72		54,595
Travel		102,000		96,000		58,000		55,000		85,403		55,730		53,582
Promotion		50,000		55,000		35,000		18,000		48,113		33,315		16,861
ONE Magazine		51,000		51,000		52,000		47,000		50,220		50,466		46,923
<b>ONE Magazine Grants</b>		29,000		29,000		•		•		17,876		*		1
Office Expense		8,500		8,200		8,200		7,500		10,168		8,123		7,004
Postage		3,500		5,000		2,750		2,500		9,655		2,532		2,392
Printing		7,000		7,000		7,000		4,000		8,712		6,085		3,934
Rent		42,475		42,475		42,475		42,475		42,476		42,591		32,098
Telephone		8,700		7,500		7,500		6,000		7,442		9,692		6,176
Subscriptions & Publications		5,000		5,000		5,000		6,500		4,692		4,075		6,104
Training & Education		32,000		32,000		21,000		15,000		30,603		20,342		14,000
Auditing		11,000		10,750		10,750		10,500		10,250		10,250		9,950
Bank Fees		750		750		750		2,500		392		620		2,296
Board Expense		20,000		19,000		18,000		19,500		18,878		15,224		19,294
Depreciation		5,447		5,447		4,400		12,278		2,647		75,585		<b>5/375</b>
Equipment		4,000		4,000		2,500		2,500		6,475		3,900		4,991
Equipment Maintenance		000'6		9,000		7,300		6,000		9,012		7,278		5,361
Legal fees		2,000		2,000		2,000		200		3,671		6,152		390
Miscellaneous		1,000		1,000		1,000		1,000		913		826		1,011
Software		8,800		8,700		7,250		8,700		10,698		600'2	1	13,166
Totai Expense	~	714,759	~	661,846	~	521,177	\$	488,957	5	601.054	~	579,943	~	465,627
Income Surplus/(Deficit)	\$	42,741	s	25,654	\$	50,023	s	50,743	s	219,122	s	93,645	s	85,600

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FREE WILL BAPTIST FOUNDATION SALARIES AND BENEFITS

		% Incr		3%									40.0	Rn						-	-			3%		-		-	-	-		-	-	-	-		-	-	
				80,993.65	6,804.04	4,580.50	10.616.32	Se Pla	07.961	07.450	103,683.47		20 00 10	07' / 00/ 00	79'005'4	5,392.73	15,662.58	1,275.60	154.20	348.90	85,073,09		23 03F 0A	33,935.80	2.520.48	6/ 969 1	50.129.7	513.68	107.40	AC 264.04	10.407.04		40,000.00	20,000.00	4,590.00	3,229.50	7,491.53	313.68	154.20
U3CD		14		ŝ	24	s			5 V	•	n		v	e u	2.0	n e	A 1		s	5	\$		v	• •	n u	n u	n i		n y	a v	•	1	s.	ŝ	s	is	s	s	5
TRUTUSED	20	2014	Nevia Brown	Alaria	HCA/Medicare	Retirement	Insurance Replacement	Life Insurance	Disability	Total		Richard Davis	Salary	FICA/Medicare	Retirement	Health Incurance	Dental Incurance	Life Increases	Dis-bility.	Total	1000	Dotty Moore	Salary	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance	Disability	Total	Dovies 1 listics front at a 1	Calant	Validity	Housing	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance
	% Incr		34	× 3									2%			-		-		-	-		2%	-	-	-	-	-		-	_					_	_		_
			78 634 61	E BUA DA	40.400 CAA A	50'744'4	11./02,01	154.20	524.76	100,871.81			57,346.85	4,965.82	3,533.82	14,502.39	1,275.60	154.20	338.35	82,117.03			32,947.38	2,520.48	1,647.37	6,936.60	313.68	107.40	194.39	44,667.30		10.000.00	20.000.00	00.000,04	00.02312	c i			
	13		~	4	v			5	ss	5			ŝ	s	\$	\$	S	S	in	S			s	50	\$	ŝ	ŝ	US.	s	s		s	5	v	v	n u	n v	2.0	k.
		David Brown	Salary	FICA/Medicare	Retirement	Insurance Replacement	life hereas	chie insurance	Disability	1 otal	Richard David	CINER DANS	Vielec	FILA/ Medicare	Kettrement	Health Insurance	Dental Insurance	Life Insurance	Disability	Total		LOTTY MODIE	valary .	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance	Disability	lotal	Doug Little [Part-time]	Salary	Housing	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance	Dischalle
N LOCAL	74 INCL		2%									700	e 10	-			-		-		-	707	6.9	-	-		-	-		-		1							
			77,092.75	5,897.60	4,359.89	10,105.01	154.20	51.4.7	10.201 30	JEICHTIME		56 322 AD	4 301 01	2 466.96	00000101	13,200.61	1,275,60	154.20	331.71	/9,340.68		32 301 36	7 471 05	CU.1/#(2	10.210,1	00.000.00	00.010	01 101	42 20C 14	AT CARICE	220,769.74								
2			ŝ	ŝ	S	s	S	\$	v			5	~	v		5 U	n v	n (	~	n		S	v	s u	n v		v	5.0	~		s 2								
2012	David Brown	Calan.	Ell's Assess	Price/ Wedicare	Retrement	Insurance Replacement	Life Insurance	Disability	Total		<b>Richard Davis</b>	Salary	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance	Disability	Total		Dotty Moore	Salary	FICA/Medicare	Retirement	Health Insurance	Dental Insurance	Life Insurance	Disability	Total	Water to a local water of the second	Total Salaries & Benefits								
76 Incr		346										4%		_		-		-	-			4%	-	-	-	-	-	-	-			1							
		\$ 75,581.13	5 6.539.83			10.00000		5 504.38	\$ 96,960.81			<u>.</u>		\$ 3,381.22	\$ 12,891.50	5 988.08	\$ 154.20	5 325.21	11			m		\$ 1,583.40	5 5,751.50	\$ 280.08	5 107.40	5 186.84	\$ 41,999.82	S 216 037 52									
TTOP	Uavid Brown	Salary	FICA/Medicare	Retirement	Insurance Replacement	Life Insurance	Disability	Amount	[ OLA ]	Richard Davis	Salary	ELC A PRAMA	Det	10-mailtan	nealth Insurance	Dental Insurance	Life Insurance	Disability	Total	Dotto Massa	Calanu	LICA MANAILE	Prick/ Medicare	Retrement	Health Insurance	1CP	Ince	AHR	lotal	Total Salaries & Benefits	÷.,								

## randall house

### **Executive Director's Report**

### It's About Discipleship

Total

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Randall House operates under the mission statement of "building believers through church and home." The strategy of building believers comes from God's original plan in the Pentateuch where oral tradition passed along the ancestral faith and values from one generation to another. Beyond our family each of us is to follow His command to share the gospel among the tribes and nations around us. His greatest disappointment might be in how other tribes influence us more than we evangelize them. Therefore, the mission of building believers is to both evangelize and disciple them to maturity creating a duplication of their faith in the generations that follow.

Randall House fulfills this by providing a curriculum that builds a biblical worldview and disciples Christ followers of all ages and maturity levels. We provide a solid children's church or kids'



worship program that builds on the same themes found in the curriculum. We offer devotional magazines knowing that one's personal and daily walk with God determines much about the capacity to defend one's faith and make wise decisions.

Randall House serves to publish the theology of Free Will Baptists. This occurs in the curriculum and in books. Nothing determines what a congregation believes more than what is preached in the pulpit and what is taught in LifeGroups, small groups, and Sunday School classes. No other publisher teaches Free Will Baptist doctrine. Our strategy is to partner with pastors to teach the deeper truths of Scripture in the classrooms and

at home with devotional magazines and other tools. Randall House curriculum and books are theologically and scripturally sound.

Randall House offers more than just products. We work to help pastors, leaders, and congregations to help them build a solid discipleship program. We help train volunteers in local church settings, district training events, and statewide events. We continue to receive invitations and respond on all levels.

#### Vertical Three

Randall House loves leading Truth & Peace students, National Youth Evangelistic Team, Reach That Guy, Bible Competition, the many seminars, and four age-specific worship services. All of these fit under the direction of our Vertical Three department. We hired Brandon Roysden to lead Vertical Three. Brandon comes with a solid Free Will Baptist background and a strong educational foundation in both degrees and experience. Brandon worked at Pleasant View Christian School prior to coming to Randall House and brings relevant ideas to continue to take Vertical Three forward in continued growth.

Danny Conn led Vertical Three through seven years of growth. Danny directed both the editorial department and Vertical Three. Under his leadership, competition categories and participation grew substantially. He helped stabilize the financial positioning of the department. The size of Truth & Peace grew and the Youth Evangelistic Team expanded the training of the team to serve missions and local churches in addition to the performance program. Danny Conn will now be able to focus all of his energy and direction toward products flowing through editorial and help generate new products on the drawing board.

### Inspiration and Preservation of God's Word

In response to questions about translation regarding NYC Guidelines allowing KJV and ESV memorization in various areas of Bible competition, we felt a response was needed. We equally felt this should not be a Randall House response but a denominational one. With such an important issue, we should evaluate the position held by our forefathers, framers of our treatise, and current theologians concerning the inspiration and preservation of Scripture.

We invited a diverse and respected panel of Free Will Baptist theologians to come together and tackle the translation issue our denomination should have addressed long ago. Dr. Robert Picirilli, Dr. Stanley Outlaw, Dr. Thomas Marberry, Dr. Paul Harrison, Dr. Danny Dwyer, and Mr. F. Leroy Forlines served on this panel.



The panel was organized and each person was given three primary questions to answer relating to how Scripture is inspired by God and preserved through the ages. After answering the three questions, the questions and answers were then swapped out with other panel members who worked on a second answer to every question. This procedure provided redundancy and accountability to each question. After all written answers were compiled, the panel came together and was filmed answering the questions as prepared in written responses. The

prepared in written responses. The panel video provides an abbreviated answer to each question while the unabridged answers were compiled into a book. This book was published and a complimentary copy of both the book and DVD were made available to every Free Will Baptist church through the distribution channel of state promotional directors.

Randall House continues to hold the King James translation in high regard, and will continue to use it in our products. Randall House and our team holds to the inspired, inerrant, and infallible view of Scripture exactly as our Free Will Baptist Treatise states. We further hold that Scripture is the rule of faith and practice in all matters of life today and without it one cannot have a Christian worldview.

# Books Released Between July 2012 and July 2013

Total Abstinence – booklet from the Historical Commission print only Randall House Minister's Manual – KJV, NKJV, and ESV editions in print

KJV, NKJV, and ESV editions in ebook

52 Creative Family Time Ideas by Timothy Smith – print and ebook format Reclaiming the Sufficiency of Scripture by Rob Rienow – print and ebook format The Inspiration and Preservation of God's Word – print and DVD Connecting Church & Home by Tim Kimmel – print and ebook format Limited Church: Unlimited Kingdom by Rob Rienow – print and ebook format Discipleship: The Expression of Saving Faith by Robert Picirilli – print and ebook format First Aid booklet on Health by Edward Moody – print and ebook format

### D6 Digital - delayed

D6 Digital is a complex system that must provide a user-friendly interface delivering content in a simple manner. The idea of delivering devotions and teaching lessons digitally sounds pretty simple on the surface. To align age groups while allowing a start time without any dating and letting people chose from any quarter presents some tricky programing. We are not comfortable releasing a product that is not ready. At the time of the printing of this book, we do not feel comfortable with suggesting a release date.

#### Remodeling

Maintenance on equipment and buildings extend the life of each. Our building still shows fashionable looks from the seventies. For the first time in nearly 25 years, we have updated the look of the main floor of our building. Of the three levels, the ground level gets most of our guests and we felt the office and workspace should reflect the same excellence found in our products. The crooked hallways are gone and logical traffic flows will now facilitate better access to various departments. The three-decade-old color dated carpet is gone. We gained seven new offices needed for future growth. Glass wall treatments provide more open work environments and enhance accountability and teamwork. The reception area provides a welcoming environment.

#### **D6** Conference

Nationally, (and Internationally) God has allowed Randall House to lead a movement called D6 or Deuteronomy 6, which is generational discipleship. By providing a place for training in multiple areas of family ministry and discipleship, the D6 Conference leads all other conferences nationally in helping people grasp God's original plan. Free Will Baptists have been chosen to champion this strategy and assist other denominations without compromising our beliefs or shying away from them.

This year the D6 Conference has two locations. A large group of practitioners and leaders come together to teach and speak on topics related to generational discipleship. These practitioners relay strategies that work not just in theory but also in practice. Finally, we bring together many of the leading family ministry and discipleship leaders. Think of it as a Family Ministry Expo.



**D6** Louisville is a two-day main event with an optional third day of programming in the form of PreCon labs. Louisville is within a day's drive for many more Free Will Baptist churches.

*D6 Dallas* feels more like a graduate level program. It focuses on more intensive training where speakers will be deeper on point while still offering the "on-ramp" for first-time attendees. *D6 Dallas* pricing allows you to bring more staff and volunteers. Dallas provides the right setting for developing a plan for your entire church as you and your staff can debrief together and interact more with individual speakers.

### **Enlisted in His Army**

The Bible's use of battle terms and military illustrations remind us of the fact we are engaged in a spiritual war. This struggle has eternal consequences since the end of the battle divides Christ followers from those who rejected God and are lost. God's purpose for inspiring these battle terms through writers in Scripture never intended the clashes to occur among believers. In fact He said our war was not against flesh and blood. Our prayer is that the army of believers unites to fight Satan and rescue the non-Christ followers Satan has deceived. Present and future generations demand our collaborative efforts to bring together our diverse approaches to evangelize and disciple by enlisting others in HIS army.

Leading is serving,

Ron Hunter Jr. Executive Director & CEO Randall House

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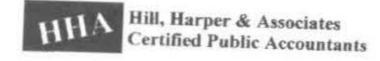
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### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

**Financial Statements** 

December 31, 2012 and 2011 (With Independent Auditors' Report Thereon)



#### Independent Auditors' Report

#### The Board of Directors

#### Randall House Publications of the National Association of Free Will Baptists, Inc.

We have audited the statements of financial position of Randall House Publications of the National Association of Free Will Baptists, Inc. (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### Managements's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Randall House Publications of the National Association of Free Will Baptists, Inc. as of December 31, 2012 and 2011, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hey Harper i associator

March 11, 2013

Terry A. Hill 615 417 - 7414 terryhill.HRA@gmail.com

P O Buz 680788 Franklin, Tennessee 37068 Ernest R. Harper 635 417 - 6358 e. harper@comcast.sct

### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Statements of Financial Position

December 31, 2012 and 2011

	December		2012	2011
	Assets			
Cach ar	ts: ash equivalents: ad interest bearing deposits wested with the Free Will Baptist Foundation	s	162,130 207,315	110,256 201,525
Casir in	Total cash and cash equivalents	-	369.445	311.781
Trade,	receivable: net of allowance for doubtful accounts and returns		278.078 1.213	180,069 338
Employ	Total receivables		279,291	180.407
Inventory			459.317 104.135	449,908 86,679
Prepaid ex	Total current assets		1,212,188	1,028,775
Land Building Printing se Office and	ant and equipment, at cost: ervice equipment d administrative equipment iles and trucks		110,341 992,199 1,241,187 327,907 108,008	110.341 965,587 1.238.932 324.581 108,008
			2,779,642	2,747,449 2,047,344
Less accu	imulated depreciation and amortization		2,185,228	700,105
	Net property, plant and equipment		594,414	100,102
Other assets Digital as			38,400	44,800
		5	1,845,002	1,773,680
-	Liabilities and Net Assets			
Current liab Accounts Current p Deferred Accrued of	payable ortion of long term debt revenues	5	84,706 242,046 92,260	102.067 106.193 190.883 89.014
	Total current liabilities		501,892	488,157
Long term o	debt			84,706
	Total liabilities		501,892	572,863
Unrestricted			1_343.110	1,200,817
		s	1,845.002	1,773,680
1				

#### Commitments

See accompanying notes to financial statements.

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### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

## Statements of Activities and Changes in Net Assets

For the years ended December 31, 2012 and 2011

Revenues:		2012		
Gross profit:		Cost of		_
RHP product lines (including curriculum)	Sales	Sales	Net	2014
RHP books	\$ 3,194,334	1,678,32	1,516,01	2011
D6 Conference	207,278	127,56		
National Convention	571,697	558,75		~~~~
Printing sales	17,139	3,23		20,030
Third party sales	296,132	232,46		0,1.34
FWBBC bookstore and snack shop	86,147	57,00		Unge IU
side bookstore and snack shop			5 29,142	
Gross profit	1.200			4,832
Other operating and	\$ 4,372,727	2,657,333	1,715,394	1,649,431
Other operating revenues:				1,019,431
Freight and handling Commissions				
			175,547	169,155
Interest income Other			53,901	46,660
			5,789	5,302
Total revenues			4,415	2,453
Expenses:			1,955,046	1,873,001
Selling, general and administrative:				
Administrative / Accounting				
Sales / Marketing			403,468	399,335
Distribution center			634,771	760,305
IT division			353,468	355,472
Plant maintenance			50,945	49,692
General			132,216	130,599
One Magazine			127,437	115,654
Depreciation			46,575	46,575
Interest expense, including finance charges			47,617	55,695
			10,642	14,595
Total selling, general and administrative expenses			And the first sector and the sector	14,333
Increase (decrease) in net assets from operations			1,807,139	1,927,922
Other income (expense):			147,907	(54.001)
Vertical 3			147,907	(54,921)
Denominational ministries, net			8,636	(24.281)
Printing contributed to the denomination				(24,281)
			(1,250)	(456)
Net other income (expense)			(13,000)	(12,000)
Increase (decrease) in net assets		>	(5,614)	(36,737)
Net assets, beginning of year			142,293	(91,658)
, organing of year				
Net assets, end of year		17	1,200,817	1,292,475

See accompanying notes to financial statements.

### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Statements of Cash Flows

#### For the years ended December 31, 2012 and 2011

			2012	2011
	Cash Flows from Operating Activities			
Increase (decre	ase) in net assets	\$	142,293	(91,658)
Adjustments to	reconcile decrease in net assets to net operating activities:			10000000
Depreciation	n and amortization		137,884	148,806
(Increase) decre	ease in:		100 00 0	
Receivables	Dessa		(98,886)	77,531
Inventories			(9,409)	11,782
Prepaid exp			(17,456)	61,074
Digital asset			6,400	(44,800)
Increase (decrea			(10.107)	(23.015)
Accounts pa			(19,187)	(34,815)
Deferred rev			51,163	14,199
Accrued exp	benses		3,246	4,720
	Net operating activities		196,048	146,839
	Cash Flows from Investing Activities			
	perty, plant and equipment		(32,191)	(34,547)
	Net investing activities		(32,191)	(34,547)
	Cash Flows from Financing Activities			
Repayments of	long term debt		(106,193)	(101,528)
	Net financing activities		(106,193)	(101,528)
Cash and and	Increase in cash and cash equivalents		57,664	10,764
Cash and cash Beginning o			311,781	301,017
End of year		\$	369,445	311,781
Cash and cash	equivalents, as reported on statement of financial position, as follows:			
	erest bearing deposits	\$	162,130	110,256
	d with the Free Will Baptist Foundation		207,315	201,525
		s	369,445	311,781
Supplemental d	lisclosures:			
Interest paid		\$	10,642	14,595

See accompanying notes to financial statements.

### **RANDALL HOUSE PUBLICATIONS OF THE** NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Notes to Financial Statements

#### December 31, 2012 and 2011

Randall House operates under the auspices of the National Association of Free Will Baptists and is governed by a

### (1) Summary of Significant Accounting Policies

**Basis of Presentation** 

The financial statements of Randall House have been prepared on the accrual basis of accounting,

As required by generally accepted accounting principles, Randall House reports information regarding its financial position and activities according to three classes of net assets, if applicable:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the governing body. The amount of unrestricted net assets is presented in the statements of financial position, and the net change is presented in the statements of activities.

Randall House does not have amounts to report in the remaining two classes of net assets which are: Temporarily restricted and permanently restricted net assets.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, Randall House considers all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less to be cash and cash

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Returns of curriculum and other printed products subsequent to balance sheet date are also included in the allowance. Balances that are still outstanding after management has used reasonable collection effects are written off through a charge to the valuation allowance and a credit to accounts receivable. The allowance for doubtful accounts as of December 31, 2012 and 2011 amounted to \$15,000 and \$12,000, respectively. Changes in the valuation account have not been

#### Inventories

Inventories, except for warehoused inventory, are stated at the lower of cost or market, with cost being determined by use of the first-in, first out method. Warehoused inventory is valued using a methodology to determine an allowance for loss for slow moving items based on a formula to compute a two year shelf life.

#### Digital Assets

Publishers face the challenge of valuing digital assets in a similar way to physical inventory. Digital assets would include eBooks, digital curriculum, digital studies, and similar downloadable products. Costs related to developing digital products accumulate as prepaid expenses until product launch at which time the costs are amortized over a predicted 8 year digital shelf life. The first four years provide a viability or testing period and may shorten the product's life, expensing all remaining unamortized costs at four years, if the product is determined not viable. If viability is determined at the end of the four years, a fair value assessment will be determined and adjustment made to carrying value based on previous sales to determine estimated future cash flows. These digital assets are recorded as follows:

Cost to develop and launch products	2012	2011
Accumulated amortization	\$ 51,30	8 51,308
	12,90	8 6,508
Carrying value of digital assets	\$ 38,40	0 44,800

### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Notes to Financial Statements, continued

### Summary of Significant Accounting Policies, continued

#### (1) Property, Plant and Equipment

Property, plant and equipment are recorded at cost or at fair value as of the date contributed. Expenditures for acquisition of assets in excess of \$500 are capitalized and depreciated over their usable lives on the straight line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful lifes of assets are expensed as incurred.

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Deferred revenues consist of revenues collected or billed for services to be rendered in the following year. These deferred revenues consist of the following: 2011

deferred revenues consist of the removing.	2012	2011
	\$ 61,396	47,783
D6 Conference registrations	180,650	143,100
Truth and Peace leadership training registrations	\$ 242,046	190,883

### Fair Value of Financial Instruments

The carrying value of cash, accounts receivable, inventory, accounts payable and accrued expenses approximate fair value because of the short maturity of the instruments. The carrying values of liabilities are not materially different from the estimated fair value of these instruments.

Randall House is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts. There is no unrelated business income for 2012 and 2011. Further, management believes there are no activities which will lead to income taxes being levied.

Employees of Randall House are entitled to paid vacation, sick leave and personal days off, depending on job classification, length of service and other factors. Provision for accrued vacations and sick leave payable are made in the financial statements and are included in accrued expenses.

#### Advertising Costs

Advertising costs are expensed as incurred and amount to \$45,917 in 2012 and \$99,714 in 2011.

Subsequent events were evaluated through March 11, 2013 which is the date these financial statements were available to be issued.

Certain amounts in the prior period financial statements may have been reclassified to conform to current presentation. These reclassifications, if any, did not change originally reported balances of net assets.

#### (2) Concentration of Credit Risk

Randall House is a distributor of Bible based Sunday school and Church training curriculum, and other denominational publications. Randall House extends credit to its customers which consist primarily of Free Will Baptist churches and religious bookstores. These accounts are not collateralized and are subject to risk of loss amounting to the outstanding balance at any point in time. Further, funds invested with the Free Will Baptist Foundation in the amount of \$207,315 in 2012 and \$201,525 in 2011 are subject to risk of accounting loss. Cash held in local bank are insured to FDIC limits. Management does not anticipate nonperformance by the financial institutions.

### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

Notes to Financial Statements, continued

#### (3) Inventory

Inventory consists of the following:

Printing raw materials       140,107       122,75         Hymnals       51,772       68,64         Warehoused other books and merchandise       \$ 180,109       171,849         Less allowance for loss       62,000       118,109       69,000       102,84         Other assets:       459,317       449,90         Digital assets - see note 1       38,400       44,80         \$	5							
Print inventory:S106,891S154,22Finished curriculumS106,891S154,22Work in progress146,107122,72Printing raw materials51,77268,64Warehoused other books and merchandiseS180,109171,849Less allowance for loss62,000118,10969,000102,84Other assets:459,317449,900Digital assets - see note 138,40044,80\$397,717S494,700Long - Term Debt201220114.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.S84,706190,895Current portion of long-term debt84,706106,193106,193Long - term debt\$-84,706106,193	Current assets:	_		201	2		201	1
Work in progress\$ 106,891\$ 154,22Printing raw materials146,107122,72Hymnals51,77268,64Warehoused other books and merchandise\$ 180,109171,849Less allowance for loss62,000118,10969,000Other assets:459,317449,90Digital assets - see note 138,40044,80\$ 497,717\$ 494,70Long - Term Debt201220114.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.\$ 84,706190,895Current portion of long-term debt84,706190,895106,193	Print inventory:							
Waterioused other books and merchandise       \$ 180,109       171,849       171,849         Less allowance for loss       62,000       118,109       69,000       102,84         Other assets:       459,317       449,90         Digital assets - see note 1       38,400       44,80         \$ 497,717       \$ 494,70         Long - Term Debt       2012       2011         4.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.       \$ 84,706       190,899         Current portion of long-term debt       84,706       106,193         Long - term debt       \$ - 84,706       106,193	Work in progress Printing raw materials Hymnals			\$	146,107 51,772		\$	154,231 122,758 68,644
Other assets:       459,317       102,84         Digital assets - see note 1       38,400       44,80         \$ 497,717       \$ 494,70         Long - Term Debt       2012       2011         4.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.       S       84,706       190,899         Current portion of long-term debt       84,706       106,193       106,193         Long - term debt       \$ 4706       106,193	Warehoused other books and merchandise Less allowance for loss	\$			and the start strength			1,426
38,400       44,80         \$ 497,717       \$ 494,70         4.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.       2012       2011         Current portion of long-term debt       84,706       190,899         Long - term debt       84,706       106,193						07,000		449,908
Long - Term Debt       2012       2011         4.5% monthly installment obligation payable to Free Will Baptist Foundation with monthly payments of \$9,384 including interest and principal, with final payment due September 2013. Note is secured by production equipment.       S       84,706       190,899         Current portion of long-term debt       84,706       106,193         Long - term debt       S       84,706       106,193	Digital assets - see note 1				38,400		-	44,800
payment due September 2013. Note is secured by production equipment. S 84,706 190,899 Current portion of long-term debt 84,706 106,193 Long - term debt \$ - 84,706	Long - Term Debt			\$	497,717		\$	494,708
Current portion of long-term debt Long - term debt S = 84,706 Long - term debt Long - term debt S = 84,706 S =	and	and the second	1	ion al		2012		2011
Long - term debt \$ - 84,706 106,193	payment due September 2013. Note is secured by production	on equ	uipment.		S	84,706		190,899
Long - term debt \$ - \$4.706	Current portion of long-term debt					84 704		100 100
					S	04,700	_	

Randall House has a line of credit with a local bank in the amount \$100,000. No balance is outstanding on this line of credit as of December 31, 2012 or 2011.

#### (5) Vertical 3

(4)

The purpose of the Vertical 3 is to provide resources and services to youth and children's workers of the National Association of Free Will Baptists, Inc. The following is a summary of the department's activities:

Revenue from conferences and related services Expenditures:	\$ <b>2012</b> 286,424	2011 250,162
Conferences and related services Expenses for facility use and other services General and administrative expenses	227,922 16,000 33,866	225,785 16,000 32,658
E	277,788	274,443
Excess of revenues over (under) expenses	\$ 8,636	(24,281)

### RANDALL HOUSE PUBLICATIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.

#### Notes to Financial Statements, continued

#### **Related Party Transactions, continued** (6)

Randall House participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees with one year of service may participate at anniversary date of employment. Pension expense amounted to \$55,692 in 2012 and \$53,307 in 2011. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### Agreement with Affiliated Organization to Distribute Hymnals

Randall House has an agreement to pay royalties to the Executive Office of the National Association of Free Will Baptists, Inc. at \$2.45 for each hymnal sold. Expenses relating to these hymnal sales amounted to \$9,090 in 2012 and \$7,619 in 2011. Randall House had a liability relating to these payments of \$463 and \$383 at December 31, 2012 and 2011, respectively.

#### Free Will Baptist Bible College (Welch College)

Operation of the College's bookstore, campus store and snack shop.

Results of operations are as follows:	20	12	2011
Revenues	\$	4	24,714
Operating expenses, including merchandise purchased, salaries and other operating costs			19,882
Gain from operations	\$	-	4,832

This operating agreement terminated at the end of the spring 2011 semester.

#### One Magazine

One Magazine is the combined publication of certain Free Will Baptist agencies and organizations, and is funded by contributions from each of those respective agencies and organizations. Randall House provided \$46,575 as their share of the funding requirement during 2012 and 2011, respectively. Further, Randall House prints and provides mailing services for One Magazine, and reported revenues of \$212,529 and \$206,475 for these services during 2012 and 2011, respectively.

#### Free Will Baptist Foundation

Randall House maintains interest bearing accounts with and is indebted to Free Will Baptist Foundation as follows: 2011

I Trouse mannama more as a set	2012	2011
Interest bearing accounts	\$ 207,315	201,525
Indebtedness	\$ 84,706	190,899

#### (7) Commitments and Contingencies

Merchandise Held on Consignment Randall House holds inventory on consignment with a sales value of approximately \$200,000 in 2012 and 2011; and share 33% of the proceeds from sale of the merchandise which amounted to \$2,179 in 2012 and \$3,101 in 2011.

#### Leased Equipment

Randall House has entered into noncancelable lease arrangements relating to mailing and copy equipment. Total rent expense amounted to \$28,274 in 2012 and \$31,644 in 2011. The minimum payments required are \$14,364 for 2013 - 2016, and \$10,773 for 2017.

#### Litigation

Randall House, in the normal course of operations, may be a defendant in lawsuits. Management is not aware of any pending asserted or unasserted claims against Randall House.

	Bodget 2014	Budget 2013	Budget 2012	Jan Dec 12	
Income					
300 RHP Product Lines	\$3,268,500	\$3,302,500	\$3,495,000		
303 - RHP Books 305 - Event/ Off Site Sales	\$236,000	\$224,000	\$189,000		
307 Third Party Sales (Non RHP)	\$878,500	\$1,033,500	\$606,000	207.278.31 588,836.04	
308 Other Revenue	\$83,500	\$96,000	\$103,000	86,147.18	
309 - Commission Income	\$484,000	\$510,000	\$491,000	481,883.48	
TOTAL REVENUE	\$46,000	\$51,000	\$51,000	53,901,44	
Cost of Goods Sold	\$5,016,500	\$5.217,000	\$4,935,000	4,612,380.61	
310 COS - RHP Product Lines					
313 · COS · RHP Books	\$57,500	\$62,000	\$90,000	48,557.36	
315 - COS - Events/ Off Site	\$106,000	\$97,500	\$90,000	101,660.54	
317 · COS - 3rd Party Sales (Non RHP)	\$806,000	\$929,500	\$510.500	561,982.42	
318 - COS - Other	\$41,750	\$55,930	\$64,200	57,729.72	
Total COGS	-\$9,000	-\$8,000	\$2,500	-17,953.63	
	\$1,002,250	\$1,136,930	\$757,200	751,976,41	
350 - Printing Production	\$992,100	F1 043 400	20-000-00		
355 Depreciation Printing Equipment	\$90,000	\$1.053,100	\$1,059,600	930,100.87	
360 - Editorial	\$538,000	\$90,000	\$90,000	90,267.25	
400 Administrative/Accounting	\$396,500	\$512,500	\$525,000	513,661,45	
410 Sales	\$360,500	\$560,120	\$400,900	403,467.96	
420 - Design	\$310,000	\$328,000	\$328 500	490,302.86	
425 RHP Book Division	\$93,500	\$90,000	\$328,500	291,327.49	
430 Distribution Center	\$376,000	\$374,750	\$84,250 \$382,500	80,000.15	
435 IT Division 440 Plant Maintenance	\$58,000	\$55,000	\$54,600	353,468.47	
A CONTRACTOR OF CONTRACTOR	\$138.050	\$136,800	\$157,300	50,944.55	
	\$250,500	\$160,000	\$160,000	132,215.79	
490 General 495 Events	\$195,500	\$199,000	\$241,000	\$185,697	
Iotal Departmental Expense	\$103,500	\$36,000	\$30,000	\$19,646	
Coperate Coperate	\$3,902,150	\$4,007,670	\$4,054,770	3.665,922.84	
outh Department					
9106 Youth Revenues					
450 Youth Department Expenses	\$302,500	\$294,500	\$237,750	286,423.99	
AND THE RECOMPLETE ON THE ADDRESS OF THE ADDRESS OF THE ADDRESS OF THE ADDRESS OF	-\$328,500	\$303,900	-\$246,750	277,787.47	
Penominational Ministries	-\$26,000	-\$9,400	\$9,000	8,636.52	
9200 · Revenues Denom. Ministries					
445 · Denominational Ministries Expenses	\$0	\$0	\$10,000	0.00	
	-\$66,500	-\$63,000	-\$65,000	-60,825.12	
	-\$66,500	-\$63,000	-\$55,000	-60,825.12	
TOTAL EXPENSE	\$4,996,900	\$5.217.000			
Annual Profit/Loss	\$19,600	1000	\$4.875,970	\$4,470,088	
tome		\$0	\$59,030	142,292.75	
300 RHP Product Lines					
300.03 - Dated Studies/ SS-Curriculum	\$3,200,000	\$3,200,000	F) 160 000		
300.06 Mid Week Children	\$0	\$0	\$3,350,000	3,116,482.35	
300.09 Mid Wesk Teens	50	\$0	\$0	0.00	
300.12 607	\$2,500	\$10,000	\$50,000	-39.60	
300 15 Children's Church Sales	\$55,000	\$65,000	\$40,000	2,457.00	
300.18 · Online Non Dated Studies (A)	\$3,500	\$10,000	\$25,000	48,189.87	
300.24 Church Supplies	\$5,000	\$5.000	\$10,000	2,773.75	
300.27 RHP/D6 T-Shirts/Merchandise	\$7,500	\$7,500	\$10,000	5,812,86	
300-30 - Competition Materials Total 300 - RHP Product Lines	\$15,000	\$15,000	\$10.000	15,105.49	
The Product Lines	\$3,288,500	\$3,302,500	\$3,495,000	3,194,334,16	
303 RHP Books					
303.03 Pastoral/Church Leadership					
303.06 - Family/Parenting	\$20,000	\$27,500	\$30,000	16,564.58	
303.09 - Drama/Plays	\$80,000	\$80,000	\$60,000	77,499.97	
303 12 Missions	\$1,000	\$1,000	\$1,000	818.95	
303-15 - Small Group Studies	\$1,000	\$1,000	\$5,000	987.64	
303.18 · Biblical Studies	\$10,000	\$15,000	\$10,000	10.444.54	
303.21 - Theology/Diactrine	\$5,000	\$10,000	\$20,000	4,895.60	
303.27 Christian Living	\$35,000	\$30,000	\$20,000	38,881.27	
303.30 · Fiction	\$10,000	\$10,000	\$10,000	9,454.87	
303.33 - Children	50	50	\$1,000	739.07	
303.36 International Languages	50	50	\$1,000	-30.56	
303.39 Rejoice FWB Hymnal Sales	\$590	\$1,000	\$1,000	27.23	
	\$50,000	\$50,000	\$40,000	54,798.08	
303.42 · Rejoice Worship Hymnal Sales	3400.000	\$10,000	\$10,000	-6.98	
303.45 - Lightning Source	10000000	BC BBC			
303.45 - Lightning Source 303.48 - Tracts	\$0	\$5,000	\$8,000	1,590.66	
303.45 - Lightning Source 303.48 - Tracts 303.48 - (Off Site RH Book Sales)	\$0 \$2,000	\$2.000	\$2,000	1,590.66 1,504.08	
303.45 - Lightning Source 303.48 - Tracts 303.48 - (Off Site RH Book Sales) 303.54 - RHP Titles in Software	\$0	\$2.000 -\$25.000	\$2,000 -\$30,000	1,504.08 -18,697.64	
303.46 - Lightning Source 303.48 - Tracts 303.48 - (Off Site RH Book Sales)	\$0 \$2,000 -\$25,000	\$2.000	\$2,000	1,504.08	

	Budget 2014	Budget 2013 B	ludget 2012 Ja	n - Dec 12
	\$236,000	\$224,000	\$189,000	207,278.31
Total 303 RHP Books				
305 - Event/ ON Site Sales		\$725,000	\$450,000	385,408.96
305.03 - D6 Conference Registration	\$600,000	\$150,000	\$45,000	102,746.00
305.06 · D6 Conference Sponsorship	\$130,000	\$140,000	\$95.000	82,542.10
305.09 - D6 Conference Sales	\$17,500	\$17,500	\$15,000	17,138.98
305.15 - National Sales	\$1,000	\$1,000	\$1,000	0.00
305.21 Misc. Event Sales	\$878,500	\$1,033,500	\$606,000	588,836.04
Total 305 - Event/ Off Site Sales	0=10003231			
307 - Third Party Sales (Non RHP)	\$50,000	\$55,000	\$45,000	50,482.03
307.03 · Curriculum (Dated)	\$10,000	\$12,500	\$20,000	10,026.75
387.06 · VBS	\$0	\$0	\$0	0.00
307.09 · Children's Church	\$5,000	\$5,000	\$7,500	5,127.31
307.12 - Church Supplies	\$1,000	\$1.000	\$2,000	1,195.45
307.15 Bibles (Non RHP Imprint)	\$15,000	\$20,000	\$25,000	15,603,17
307.18 · Books (Non RHP Imprint)	30	\$0	\$1,000	34.78
307.21 · Music 307.24 · Miscellaneous	\$2,500	\$2,500	\$2.500	3,674.69
Total 307 - Third Party Sales (Non RHP)	\$83,500	\$96,000	\$103,000	86,147.18
308 Other Revenue	\$300.000	\$325,000	\$300,000	296,132.18
308.03 - Printing/Design Services	\$175,000	\$175,000	\$175,000	176.547.27
388.06 - Freight and Handling Income	\$5,000	\$5,000	\$10,000	5,789.46
308.09 Interest income	\$3,000	\$5,000	\$5,000	1,651.98
308.12 · Service Charges	50	\$0	\$0	1,060.96
308.15 - Sale/Disposal of Assets 308.18 - In House Functions	\$1,000	\$0	\$1,000	912.50
308 Other Revenue - Other	\$0	\$0	\$0	769.13
Total 308 - Other Revenue	\$484,000	\$510.000	\$491,000	481,883.48
389 Commission Income	\$25.000	\$30,000	\$30,000	26,949.26
309.03 · Bulletins	\$500	\$500	\$1,000	1,011.37
309.06 Signs	\$500	\$500	50	0.00
309.09 Furniture/Steeplea/etc.	\$20,000	\$20,000	\$20,000	25,940.81
309.12 - Advertising/Other	\$46,000	\$51,000	\$51,000	53,901.44
Total 309 - Commission Income			1.000	******
stal Income	\$5,016,500	\$5,217,000	\$4,935,000	\$4,612,381
ost of Goods Sold				
50000 · Cost of Goods Sold 310 · COS - RHP Product Lines				
310.03 · COS - Dated Studies/ SS-Cur	\$27,500	\$27,500	\$30,000	24,377,31
310.09 - COS - Mid Week Teens	50	50	50	22.237.4
310.12 · COS - 607	\$2,000	\$500	\$10,000	15,388.5
310 15 COS - Children's Church Sales	\$15,000	\$20,000	\$20,000	6.346.3
310.18 COS - Onlline Non Dated Studies	\$5,000	\$1.000	\$15,000	950.4
310.24 - COS - Church Supplies	\$1,500	\$2,500	\$5,000	901.2
310.27 - COS - RHP/D6 T-shirt Merch.	\$1,500	\$4,000	\$5,000	4,113.8
310.30 - COS - Competition Materials	\$5,000	\$6,500	\$0	-5,735.6
310 · COS - RHP Product Lines - Other	\$0	\$62,000	\$90,000	48,557.3
Total 310 - COS - RHP Product Lines	\$57,500	100,000		
113 COS - RHP Books				6 761.
313.03 - COS - Pastoral/Ch. Leadership	\$7,500	\$10,000		28,900
313.06 - COS - Family/Parenting	\$30,000	\$30,000		329.4
313.05 COS - Drama/Plays	\$500	\$500		656.
313.12 - COS - Missions	\$500	\$500		3,862
313.15 · COS - Small Group Studies	\$4,000	\$5,000		3,453
313.18 - COS - Biblical Studies	\$2,000	\$11.000		18,072
313.21 - COS - Theology/Doctrine	\$15,000	\$3,500		2,896
313.27 - COS - Christian Living	\$5,500			552
313.30 - COS - Fiction	50		21	-28
313.33 - COS - Children	\$250			513
313.36 COS - International Language	\$22,500	1.000		24,408
313.39 COS - Rejoice FWB Hymnals	\$17,500			14
313.42 · COS - Rejoice Workship Hymnals	\$0			0
313.45 - COS - Lightning Source	\$750		6 \$1,000	645
313.48 - COS - Tracts	\$2,000			2,445
313.60 COS - Miscellaneous	\$0.50		0 50	8,176
313 - COS - RHP Books - Other Total 313 - COS - RHP Books	\$106,000		000.002	101,660
TOTAL ALL COMP. LICE Proving				
315 - COS - Events/ Off Site	\$735.00	5845.00	\$435,000	512.959

		Budget 2014	Budget 2013	Budget 2012	Jan - Dec 12
315.06	· COS - D6 Conf Sponsorhip	50	50	\$0	0.00
in the second se	COS - Di Conf Sales	\$62,500	\$75,000	\$60,000	45.792.03
315.15	COS - National Sales	\$8,000	\$9,000	\$15,000	3,230,42
315.21	COS - Misc. Event Sales	\$500	\$500	\$500	0.00
Total 315 - CO	05 - Events/ Off Site	\$806,000	\$929,500	\$510,500	561,982.42
317 · COS - 3	rd Party Sales (Non RHP)				
317.03	COS - Curriculum (Dated)	\$25,000	\$30,000	\$30,000	34,889.90
317.06	- COS - VBS	\$5,000	\$8.500	\$12,000	6,201.74
317.09	COS - Children's Church	50	\$0	\$0	0.00
317.12	COS - Church Supplies	\$2,500	\$3,000	\$4,000	2,859.13
317.15	COS - Bibles (Non RHP)	\$500	\$680	\$1,200	968.03
	COS - Books (Non RHP)	\$7,500	\$12.250	\$15,000	12,196.44
	COS - Music	\$0	\$0	\$500	30.62
	COS - Miscellaneous	\$1,250	\$1.500	\$1,500	144.49
	OS - 3rd Party Sales (Non RHP) - Other DS - 3rd Party Sales (Non RHP)	50 \$41,750	\$0 \$55,930	\$64,200	439.37 57.729.72
318 · COS - C	and the second second	\$5,000	\$5.000	\$2,500	4,455.92
	Freight in RHP	-\$14,000	-\$13,000	\$2,000	-13.000.00
	COS - Yearbook COS - Change In Inventory	50	\$0	50	-9,409.55
	OS - Other - Other	\$0	\$0	50	0.00
Total 318 CO	CORE & CARLES AND A	-\$9,000	-\$8.000	\$2,500	-17,953.63
al COGS		\$1,002,250	\$1,136,930	\$757,200	751,976,41
Gross	Profit	\$4,014,250	\$4,080.070	\$4,177,800	3,860,404.20
pense					
- HARK STREET	Production PP - Salaries	\$285,000	\$278,000	\$278,000	274,829.12
350.06	PP - Supplies	\$2,500	\$2,500	\$2,500	2,673.73
350.07	PP - Equipment Maint.	\$500	\$1,500	\$5,000	42.00
350.12	PP - Dues & Subscriptions	\$1.000	\$1.000	\$1,500	560.00
350,16	PP - Entertainment	\$100	\$100	\$100	0.0
350.18	Outside Printing	\$235,000	\$272,500	\$250,000	225,481.77
350.19	Outside Bindery	\$40,000	\$45,000	\$50,000	36,308.2
350.26	PP - FICA	\$19,000	\$18,500	\$18,500	17,696.84
350.29	PP - Retirement	\$9,500	\$9.000	\$9,000	9,112.80
350.32	PP - Insurance	\$25,000	\$25,000	\$25,000	21,285.25
350.34	Pressroom Supplies	\$7,500	\$11,000	\$15,000	5,271.37
	Pressroom Maintenance	\$15,000	\$15.000	\$15,000	10,771.20
Share and	Pressroom Parts	\$7,500	\$7,500	\$10,000	5,192.7
	Pressroom Stock	\$187,500	\$200,000	\$200,000	172,662.70
20000247	Pressroom Ink	\$12,000	\$13,000 \$500	\$15,000	10,220.4
	Bindery Supplies Bindery Maintenanc	\$1,000	\$1.000	\$3,500	593.77
	Bindery Parts	\$500	\$500	\$500	214.65
	Pre-Press Supplies	\$6,000	\$6,000	\$5,000	4,803.6
	Proofing Supplies	\$3,500	\$3,500	\$3,500	3,697.7
	CTP Maintenance	\$500	\$1,000	\$1,000	0.0
	Digital Press Supplies	\$0	\$500	\$500	0.0
	Plates	\$22,500	\$35,000	\$30,000	25,600.4
350.88	Outside Purchases-Ess. Pkts	\$45,000	\$45,000	\$45,000	40,293.7
350.69	Digital Press Maintenance	\$65,000	\$60,000	\$65,000	62,688.6
350.90	PP - Miscellaneous	\$500	\$500	\$500	0.0
Total 350 · Pr	inting Production	\$992,100	\$1,053,100	\$1,059,600	930,100.8
355.00 Depr	eciation Printing Equipment	\$90,000	\$90,000	\$90,000	90,267.25
360 Editoria	1				
360.02	Edit - Salaries	\$295,000	\$275,000	\$285,500	276,287.57
360.03	Edit - Housing Allowance	\$47,500	\$41,000	\$27,000	40,800.0
	Edit - Travel	\$2.000	\$2,000	\$2,000	1,627.3
	Edit - Supplies	\$1,500	\$1,500	\$2,000	1,239.6
	Edit - Equipment Maintenance	\$500	\$500	\$1,000	22.9
	Edit - Equipment Rental	50	50	\$0	500.0
	Product Development	\$500	\$1,000	\$2,500	29.9
	Edit - Conventions & Seminars	\$1,750	\$1,000	\$1,000	1,354.3
360,11	Software Supply	\$250	\$500	\$500	9.5
in most series	Edit - Dues & Subscriptions	\$2,750	\$2,500	\$1,500	2.629.7
	<ul> <li>National Expense</li> </ul>	\$500	\$1,000	\$0	1,693.2
360.15	Edit - Entertainment		81,300	\$1,000	1,003.2
360.15 360.16	Edit - Entertainment	\$1,500	51.000	\$1.000	764 2
360.15 360.16 360.23	Edit - Telephone	\$750	\$1,000	\$1,000	
360.15 360.16 360.23 360.26	Edit - Telephone Edit - FICA	\$750 \$19,500	\$19,000	\$19,000	17,782.16
360.15 360.16 360.23 360.26 360.29	Edit - Telephone	\$750	1.251		764.22 17,782.16 10,946.52 29,579.61

0.00 6.98 50.00 72.84 0.00 77.88 61.45 61.45 490.05 400.00 966.38 744.74
0.00 72.84 0.00 77.88 61.45 490.05 400.00 966.38
72.84 0.00 77.88 61.45 490.05 400.00 966.38
0.00 77.88 61.45 490.05 400.00 966.38
77.88 61.45 490.05 400.00 966.38
61.45 190.05 400.00 966.38
490.05 400.00 966.38
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3,495.28 4,965.00
1,120.50
6,483.89
5,354.81
15.978.75
03,467.96
18.278.11
25,755.00
33,576.44
4.273.54
49.99
2,915,86
11,278.45
295.70
13.824.00 20,299.62
9,602.87
44.013.12
5,950.88
188.28
490,302.86
203.709.51
457.46
1,043.97
69.39
0.00
44.95 32,669.15
1,467.99
0.00
13,116.33
7,467.44
31,251.85
28.95
291,327.48
50,309.59
0.00
199.95
0.00
65.00
13,590.25
224.00
54.85 1,035.37
1,035.37
2,483.87
4,243.07
0.00
0.00
73.1

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	Budget 2014	Budget 2013	Budget 2012	Jan - Dec 12
425.90 · RB · Miecellaneous	\$500	\$300	\$500	125.0
Total 428 - RHP Book Division	\$93,600	\$90.000	\$84,250	80.000.1
430 · Distribution Center				
430.02 · DC - Salaries	\$147,500	\$145,000		
430.04 · DC - Travel Expanse	\$0	\$0	_ \$150,000 \$0	138.003.5
430.06 - DC - Supplies	\$22.500	\$25.000	\$20.000	0.0
430.07 · DC · Equipment Maintenance	\$500	\$500	\$7.000	0.0
430 08 · DC · Equipment Rental	\$4.500	\$10.000	\$10,000	8,791.70
430.09 · DC · Software Fees and Services	\$500	\$500	\$1,000	0.00
430.12 · DC · Dues & Subscriptions 430.15 · DC · Entertainment	1500	\$50G	\$500	35.0
430.25 · OC · Postage	\$25,000	\$500	\$750	503.4
430.23 · DC - Telephone	\$0	\$27,500	\$32,500	23,131.9
430.26 - DC - FICA	\$10,000	\$10.000	\$10,000	8,701.81
430.29 DC - Retirement	\$5,500	\$5,500	\$5.500	4.120.04
430.32 · DC - Insurance	\$27.500	\$22,000	\$30.000	21,368.63
430.40 · DC · Freight Expense	\$132,500	\$127,500	\$120,000	129,477.81
430.80 · DC - Miscellaneous	\$0	\$250	\$250	0.00
otal 430 · Distribution Center	\$376,000	\$374.750	\$342,500	353,468,47
35 - IT Division				
436.02 - IT - Salarius	541 000	530 ant		
435.04 - IT- Travet	\$41,000	\$39,000	\$38,000	35,436.04
435.04 - IT - Supplies	\$1,000	\$1.000	\$500	9.00
435.07 - IT - Equipment Maintenance	\$500	\$1,500	\$1,500	807.84
435.08 - IT - Software Services	\$500	\$1,000	\$1.000	48.07
438.10 - IT - Conventions/Seminars	\$600	\$500	\$800	0.00
435.12 · IT- Dues & Subscriptions	\$4,500	\$2,500	\$4,000	4,450.74
435.23 · IT - Telephone 435.26 - IT - FICA	\$500	\$500	\$500	535.20
435.29 · IT- Retirement	\$3,500	\$3,000	\$2.600	2,474.89
436.32 - IT - Insurance	\$1,000	\$1,000	\$0	0.00
435.80 - IT - Miscellanoous	\$4,500 30	\$4,500	\$4.500	4,191.77
tal 438 - IT Division	\$58,000	\$55,000	\$64,600	0.00
				DU, 344.50
0 - Plant Maintenance				
440.02 PM - Salaring	\$15.000	\$20.000	\$22,000	13,774.52
440.64 - PM - Travel Expense	50	\$0	\$0	0.00
440.05 · PM - Supplies	\$7,500	\$7,500	\$10,000	8,590.72
440.07 · PM - Equipment Maintenance 440.06 · PM - Overhead (Youth Department)	\$5.000	\$5,000	\$12,000	4,334.45
440.23 · PM - Telephone	-\$10,000	-\$18.000	-\$13,800	-16,000.00
440.28 - PM - FICA	\$500 \$1,250	\$1,500	\$2,000	200.00
440.34 - PM - Building Maintenance	\$40,000	\$40,000	\$1.500	928.03
445,40 · Litalities	\$47,500	\$50,000	\$50,000	40.213.84
440.45 · Building Insurance	\$30.000	\$27,500	\$32,000	31,248.00
440.90 - PM - Miscellaneous	\$300	\$300	\$300	0.00
al 440 - Plant Maintenance	\$138,060	\$134,000	\$157,300	132,215.78
· Marketing				
480.02 · Mitt - Salaries	\$60,000	\$0	80	9.00
460.04 - Mikt - Travel Expense	\$2,000	50	\$0	8.08
410.05 · Mkt - Conventions & Seminars 460 05 · Mkt - Supplies	\$1.500	\$0	50	0.00
460.07 · Mkt - Equipment Maintenance	\$1,000	30	\$0	25.00
450.08 · Mitt - Equipment Rental	\$500	\$0	80	9.00
460.12 - Mkt - Ques & Bubscriptions	\$7,500	50 50	50	9.00
460.20 · Mkt · Postage	\$500	10	50	0.00
469.23 · Mkt - Telephone	\$500	50	50	4.00
460.24 - Bitt - FICA	\$5,500	50	\$0	0.00 8.00
460.29 - Mitt - Rethrement	\$3,500	50	50	9.00
460.32 · Mkt · Insurance	\$4,500	\$0	50	86.31
410 34 - Mat - Advertising	\$79,000	\$70,000	\$80,000	41,301.81
419.36 . Mkt - Wholesels Mkt	\$20,000	\$20.000	50	4,614.56
410.36 · Mirt · Promotion 460.40 · Mirt · Emeriaisment	\$70,000	\$70,000	\$80,000	78,795.75
460.90 · Mitt - Emerianment	\$1,000	50	50	8.00
460 Warketing	\$0 \$250.500	\$0 \$160,000	\$0 \$160,000	0.00
General				
490.06 · GE - Supplies		0.000000		
490.07 · GE · Egulpment Maintenance	\$3,500	\$1,000	\$3,000	3,621.60
490.05 · GE · Equipment Rental	\$20.000	\$500	\$1.000	0.00
			\$25.000	17,854.95
490.14 - Depreciation	\$40,000	\$50.000	\$40,000	47,817.25

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(1) · · · · · · · · · · · · · · · · · · ·	Budget 2014	Budget 2013 E	Surget 2012 J	an - Dec 12
490.18 - Bank Service Charges	\$32,500	\$35,000	\$30,000	31,121.97
490.18 - Bank Service Charges	\$500	\$500	\$15,000	124.00
490.25 - RHP - Board Expense	\$20,000	\$20,000	\$20,000	22,812.60
490.30 - Legal & Audit	\$16,000	\$17,500	\$15,000	1.618.26
490.35 - GE - Automobile Expense	\$2,000	52,000	\$1,000	4,008.61
490.40 Bad Debbs	\$12,500	\$10.000	\$12,000	12.492.98
490.45 In House Functions 490.50 Taxes	\$7,000	\$6,000	\$8,000	6,578.67
490.55 · Payroll Services	\$6,000	\$6,500	\$9,000	6,043.16
490.90 · GE - Miscellaneous	\$1,000	\$1,000	\$2,000	6,254.66
450 - General - Other	\$0	\$0	50	0.00
Total 490 · General	\$198,500	\$198,000	\$241,000	
495 - Eventa 495.02 - Eventa - Salaries	\$47,500	\$0	80	0.00
496.03 - Events - Housing Allowance	50	\$0	\$0	0.00
495.04 - Events - Travel Expense	\$2,000	\$0	50	0.00
410.05 · Events - Supplies	\$1,000	\$0	\$0 \$0	0.00
495.07 · Events - Equipment MainL	50	\$0 \$0	50	9.00
495.11 - Eventa - Conventione & Seminare	\$1,000	50	50	20.00
495.12 Events - Dues & Subscriptions	\$35,000	\$36,000	\$30,000	19,297.97
455.15 National Expense 455.20 · Events · Postage	\$500	\$0	60	0.00
495.23 · Events · Telephone	\$500	50	\$0	00.00
495.28 · Events - FICA	\$3.500	\$0	50	0.00
495.29 - Events - Retirement	\$2.000	\$0	50	0.00
495.32 · Events - Insulance	\$7,000	\$0	50 50	28.47
495.70 - Events - Miscelianeous	\$500	10	10	0.00
495.86 · Events · Entertainment	\$1,500 \$0	50	50	0.00
495.89 · D4 Conference Expense	30	\$0	50	90.0
495.91 - D6 Conference Honorariums Total 495 - Events	\$103,500	\$36,000	\$30,000	19,646.44
9000 ·Verticle 3				Actual
9100 V3 Revenues	542		50	0.00
300.62 NYC 2013	\$0 \$130,000	\$125,000	\$115,000	134,487.75
200.83 HYC 2014	\$150,000	\$145.000	50	0.00
300.64 · Truth & Peace Fees - 2013 300.66 · Truth & Peace Fees 2014	\$145,000	\$0	\$110,000	125,500.00
300.66 · NYET Fees - 2013	10	\$20,000	\$0	0.00
300.67 - NYET Feet 2014	\$25,000	\$0	\$10,000	24.657.00
306.70 - Youth Collections	\$2,000	\$2,500	\$2,500	400.58
300.73 Buck-A-Work Revenues	\$500	\$2,000 \$294,500	\$250	286,421.99
Total 9100 · Youth Revenues Total 9000 · Varticle 3 Revenues	\$302,500 \$302,500	\$294,500	\$237,750	258,423.99
450 · Verticle 3 Expenses				2017 Ret 14.10
450.02 - YO - Belaries	\$46,500	\$12,000	\$23,000	16,565.87
450.03 - YD - Housing Allowance	50	\$5,400	\$4,400	5,400.00
450.04 YD - Travel Expense	\$3,000	\$3,000	\$3,500	1,628.57
450.06 - YD - Suppliers	\$1,500	31,500	\$0	406.27
450.07 · YD · Equipment Maint.	\$4,000	\$16.000	\$13,500	16,000.00
450.08 · YD · Overhead 450.10 · YD · Conventions & Seminarts	\$250	\$500	\$500	0.00
450.12 · YD - Dues & Subscriptions	\$250	\$500	\$500	69.90
450.18 · YD - Entertaioment	\$1,500	\$1,500	\$590	1,245.47
460 23 · YD · Telephone	\$600	\$500	\$500	380.01
450.26 - YD - FICA	\$3,500	\$1,000	\$2,350	1,218.77
450.29 YO - Retirement	\$2,000	\$1,000	\$1,000	3,063.09
450.32 · YO - Innurance	\$7,000	\$110,000	50	0.00
450.34 - NYC Expense 2013	\$110,000		\$45,000	\$2.973.10
450.35 - SCM - NYC 2014 450.35 - Truth & Peace - 2013	50		50	25.00
450.37 - SCM - Truth & Peace 2014	\$120,000	\$0	\$95,000	108,255.24
450.34 NYET 2013	50	\$20,000	\$0	0.00
450.38 - SCM - NYET 2014	\$25,000		\$10,000	25,118 23
460.00 · Buck-A-Week Expenses	\$500		50	9.00
450.90 · YD · Miscellaneous Total 460 ·Verticia 3 Expenses	\$500 \$328.500	1 (CODE/202	\$1,000	277,787 AT
\$200 · Revenues Denom. Minastries				
9200 - Revenues Denom. Ministries - Other	54	50	\$10,000	0.00
Total 9200 - Revenues Denom. Ministries	54	) <b>5</b> 0	\$10,000	0.00
445 - Denominational Ministries Expenses	54	5 50	\$0	0.00
445.45 . Team Church Travel		30		

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445.65 - ONE Magazine 445.93 - Scholarships Total 445 - Denominational Ministries	\$14,000 \$50,000 \$2,500 \$66,500	\$13,000 \$50,000 \$0 \$63,000	\$12,000 \$50,000 \$3,000 \$65,000	Jan - Dec 12 13,000.00 46,575.12 1.250.00 60,825.12
EXECUTIVE DIRECTOR & CEO RONALD HUNTER, JR	2013 PAC	KAGE	2014 PROJECTI	ED PACKAGE
SALARY*** HOUSING ALLOWANCE CHRISTMAS BONUS	\$57,121 \$32,100 \$1,716		\$61,582 \$32,100 \$1,802	
COMPENSATION TOTAL		\$90,937		\$95,484
SOCIAL SECURITY RETIREMENT	\$0 \$4,461		\$0 \$4,684	
BENEFITS TOTAL TOTAL PAY PACKAGE	-	\$4,461 \$95,389		\$4,684

Medical, Dental, Life and Long Term Disability Insurances in 2013 is \$11,891.40. A slight increase is projected for 2014

\*\*\*Salary is subject to change dependent on the performance of the compnay for that year

### Summary of the Minutes For the Randall House Publications Board 2012-2013

The Board had three regular meetings. The first meeting was held at the National Association July 18, 2012 in Memphis, TN. At that meeting we elected officers and determined committees. A financial update for 2012 was received as information.

The second meeting was held at Randall House December 5, 2012 after the National Leadership Conference. We heard reports from the Executive Director and the various departments. We approved the speakers for the Youth Worship Services for NYC 2013. The Employee Handbook was revised and approved. The dates for the Spring 2013 Board Meeting were set.

The third meeting was held May 6-8, 2013 in Nashville, TN. At that meeting, we accepted the 2012 audit and the 2012 financials and approved the 2014 budget. First quarter 2013 financials were reviewed and accepted. Each of the committees presented their reports. The reports were received as information. The Book Division report was presented and received. The 2013 D6 Conferences were discussed. The board set the dates for the 2013-2014 year.



### **Board of Retirement**

As I begin my 31<sup>st</sup> year with the Board of Retirement, I rejoice as the Psalmist did in Psalm 126:3 when he said, "The Lord has done great things for us; whereof we are glad." It is a privilege to serve Free Will Baptists. I am excited about what God is doing and what He is going to do in the future through this ministry.

I begin my report by recognizing two men who will be going off our Board at this meeting, Craig Cook and Jack Ward. Both of these men have served on our Board for twelve years. I appreciate the wisdom and insight these men have brought to our meetings. Both of them have been faithful to the task they were elected to. They have served you well.

From the beginning of our ministry back in 1969, when Herman Hersey started the Board of Retirement in the parsonage of Garner FWB Church in North Carolina, the primary interest and focus has been people, people who serve us. We have been committed to helping meet the financial needs of our ministers, missionaries, and lay employees when they reach their retirement years. Through the years we have ministered to over 2,600 participants.

### Challenges

The future looks good for the Board of Retirement but we still face challenges. Some of the challenges facing us;

Age	Number of Participants	Total Acct. Balances	Average
80's	10	\$500,543.67	\$50,054.37
70's	87	4,682,536.40	53,822.26
60's	273	11,800,794.02	43,226.35
50's	402	12,628,058.00	31,413.08
40's	290	4,691,896.28	16,178,95
30's	211	1,899,837.37	9,003.97
20's	64	143,386.35	2,240.41
otal	1,337	\$36,347,052.09	\$27,185.53

1. Aging of Participants. The chart below shows the breakdown of funds by age group.

 Acquiring New Participants. This represents our greatest challenge. Obviously, the life of any retirement plan is getting enrollees.

Chart 2 illustrates the monthly contribution you would need in order to create a nest egg of \$200,000 at age 65 assuming an 8% compounded annual return when beginning the process at ages 30, 40 or 50. Notice the longer you wait to get started the more money you will have to contribute.

Goal: \$200	0.000
8% earnings	rate
• Age 30	\$88/mo.
• Age 40	\$210/mo.
• Age 50	\$580/mo

Last year during our April Board meeting, our Board voted to request an amendment to our Charter. In order to do this we must present the proposed amendment at this national, for discussion, and then vote on the proposed amendment next year.

The proposed change is in the second paragraph under Article II Corporate Purposes. It now reads, "To implement this chief purpose of the Corporation shall establish, maintain, regulate, without individual profit or commission a program of retirement and insurance maintaining pension plans pursuant to Section 403(b) of the Internal Revenue code of 1986 and any amendments thereof for the benefit of ministers and employees of churches and other denominational agencies of the National Association of Free Will Baptists, Inc."

The proposed change is to re-word the last part of the above sentence to read, "for the benefit of ministers and employees of Free Will Baptist churches and other denominational agencies." This would allow us to offer our plan to groups that are not part of the National Association who do not have a plan of their own. We would not offer it to any group that already has a plan.

- Increasing the Level of Contributions As you can see from Chart 1, the average balance is \$27K. That is not enough to retire on.
- 4. **Involving Every Church in participating**. According to our records there are 793 pastors enrolled in the retirement program. That means over 1,500 of our churches are not contributing to their pastor's retirement account through the Board of Retirement. Every church should do something, even if you have to start at the entry level of \$10 per month.
- Maintaining a Cost Efficient Operation. The staff and Board are committed to lowering the cost of our operations. Our expense ratio for 2012 was .95%. Our goal is to keep this under 1%.

6.

Experiencing the Highest Returns From the Safest Investments Available. In today's market this is no easy task. We are thankful to have competent investment managers working for us to ensure good returns long-term.

Fund	Rate	Annualized
Conservative	6.39%	7.67%
Moderate	5.60%	6.72%
Default	12.22%	14.67%
Maximum	6.33%	7.60%

Chart 3 shows last year's returns for the four options available to our participants.

Chart 4 shows the 1, 2, 5, and 10 year average returns to our participants for the

Default	Conservative
12.22%	6.39%
6.157%	5.545%
1.963%	
7.019%	
7.85%	
	12.22% 6.157% 1.963% 7.019%

So there are challenges ahead of us and as I think on them I am reminded again of just how dependent we are on the help that the Heavenly Father promised: "If any of you lack wisdom, let him ask of God, that giveth to all men liberally ... " (James 1:5).

#### Annuity

More of our people are realizing the advantages of choosing one of our lifetime annuity options when they reach retirement. Last year we added five new annuitants. That brings our total to 109 contracts. Last year we paid out \$659,540.78 in annuity benefits alone.

### Labor of Love

We established the Labor of Love Endowment to help our ministers who do not have sufficient funds to retire.

We need your help. We are still looking for individuals, churches, men's groups, women's groups, Sunday school classes, etc. who will pledge \$10 per month for one year or make a one time

If you will do that, we want to give you a CD of Brother Herman Hersey playing the piano. We have his "Golden Bells" and his "Joy to the World" choices available.

Pastor, remember you may be the recipient of this endowment in years to come. Will you help us build up this fund?

### **Health** Insurance

Affordable health insurance is still one of the greatest needs of our pastors and lay employees. At our spring Board meeting our Board voted unanimously to partner with Guidestone Financial Services, the benefits agency of the Southern Baptist Convention, to make health insurance available once again to Free Will Baptist employees.

In 2004 the Southern Baptist Convention gave the Financial Services Department permission to serve non-Southern Baptist Convention like minded, faith based organizations. These medical plans were only available to ministries with greater than ten eligible employees. In 2012 permission was given by the Convention to offer medical coverage to non-Southern Baptist Convention employees regardless of group size.

The Guidestone medical group is made up of over 12,000 churches and 67,000 ministers and ministry employees. They pay out over \$200 million annually in claims. We are talking about a large group here.

Some of the other denominations that have partnered with them are:

Church of God - Anderson, IN Church of God - Cleveland, TN Church of the Nazarene - Lenexa, KS Missionary Church USA - Fort Wayne, IN Free Methodist Church USA - Indianapolis, IN The Wesleyan Church - Fishers, IN Southern Methodist Church - Orangeburg, SC

Mr. Tyler Tracy from Guidestone is in our booth this week and will be happy to talk with you and give you information about this coverage.

### 2012 Re-Cap

Assets grew to \$45,418,783 on December 31, 2012, representing a 9.5% increase.

Contributions are holding steady. Last year we received \$2,355,732 in new contributions.

We received \$202,639.10 in rollover funds last year.

We had \$1,722,33 in withdrawals last year.

## Why Use the Free Will Baptist Plan

With thousands of investment options available to ministers and church employees why should they use this plan?

- First there are no sales commissions or front or back end sales load. This means that 100% of the money you contribute is invested directly to your account.
- This plan may also help you reduce your taxes.
- Participants who are serious about maximizing tax savings possibilities will like the fact that tax sheltered contribution limits are much higher in this 403(b) plan than with an IRA.
- An additional advantage is available to ministers in retirement. They can request up to 100% of their benefits to be designated as a housing allowance.
- You can choose the investment option that is tailored to your risk tolerance. We now have four investment choices.
- Through the church retirement plan your funds will be invested in Christian based socially screened investments that do not invest in companies that are publicly recognized as providing products and services in the liquor, tobacco, gambling, pornography, abortion, or Disney.
- The Board of Retirement & Insurance uses proven investment management firms to manage these plan investment options.

I've said all these things today to tell you that the Free Will Baptist Retirement Plan is a great plan, and if you are eligible to participate and are not doing so, we want you to be a part of us. Come by our booth and talk to us about a plan that is right for you.

Getting started in the retirement plan is really quite simple. Just come by our booth and we'll show you just how simple it is.

Our staff is here to serve you and we look forward to helping you prepare for your retirement years. Give us a call @ 1-877-767-7738 (toll-free) and let us help you develop a plan suited for your needs.

In His Service,

D. Ray Lewis General Director

### The Board of Retirement Synopsis of Board Meetings

### March 26-27, 2012

In attendance: Jack Daniel, Craig Cook, Danny Baer, Jack Ward, Rick Cason, Tim Hall, James Beasley. Also in attendance were Director Ray Lewis & CFO John Brummitt.

### Absent: Rick Dement

Chris Long & Brian Burnick of Manning & Napier presented an economic overview of the US and international economy as well as the fiduciary responsibilities of Manning & Napier as well as the fiduciary responsibilities for the Board. They reviewed our portfolio. The Board participated in teleconference call with Dustin Finley of Sage Advisory Services to go over the bond market, their strategies, and the US economy in general.

John Brummitt reviewed the Financial Statements for the period ended February 29, 2012.

Ray Lewis presented the Director's Report.

Mr. Joel Collum, C.P.A., reviewed the 2011 annual audit and noted that the opinion rendered was ungualified.

The proposed budget for the 2013 fiscal year was approved.

Investment choices changed to allow monthly re-allocations rather than quarterly and eliminated the minimum 10% increments.

Voted to recommend to the 2013 Convention that we amend our Charter to allow other FWB organizations not associated with the National Association to participate in our Plan.

Changed the waiting period for a personal loan from 3 years to 2 years.

Changed the retirement age in our Plan to 59 1/2 to match IRS regulations.

#### December 4, 2012

In Attendance: Rick Cason, Jack Ward, Rick Dement, James Beasley Craig Cook & Jack Daniel, Director Ray Lewis & CFO John Brummitt.

Absent: Mark Ousley, Tim Hall, & Danny Baer.

The Financial Reports through October 31, 2012, were presented by John Brummitt. The Director's Report was given by Ray Lewis. The Board reviewed and approved reports, financial statements, and information from the investment managers.



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc.

I have audited the accompanying financial statements of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Board of Retirement and Insurance of the National Association of Free Will Baptists, Inc. as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Joel D. Collum, Jr., CPA

Nashville, Tennessee March 19, 2013

P.O. Box 291561 • Nashville, Tennessee 37229 • 615.974.2918 • joelcollumcpa@yahoo.com

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 and 2011

ASSETS

	ASSETS		2012	20	)11
			13,614	\$	8,889
OPERATING ASSETS		\$	60,224		43,037
Cash and cash equivalents	will Partist Foundation		73,838		51,926
to do the second s			73,030		
Total C	perating Assets				002 086
TTT LOCETS			1,705,498	2	,093,986
RETIREMENT ASSETS	0				
Cash and cash equivalent	securities and instruments,		43,580,124	38	,882,036
Investment in marketable	Securites		1,300		1,300
at fair market value					01100204
Prepaid annuitant benefi	Is		1,434		1,482
Notes receivable, net of	allowance ion		45,288,356	4	0,978,804
doubtful accounts Total	Retirement Assets	_	49,200,550		
	QUIPMENT AND AUTOMOBILES		56,589		85,794
OFFICE FURNITURE, E	QUIPMENT AND ITO	_	50,507		
at cost, net of accumula	ited depreciation		\$ 45,418,783	\$ 4	41,116,524
		=	3 42,110	-	
TOTAL ASSETS					
	LIABILITIES AND NET AS	SSETS			
			\$ 8,507,064	\$	
LIABILITIES			15,500		15,938
Accounts payable	crued expenses and other liabilities		5,107		8,345
Accounts payable, acc	crued expenses and only		8,527,671		8,338,955
Capital lease payable			8,527,077		
To	al liabilities				
NET ASSETS					
Unrestricted			(3,521)		(11,801)
Operations:	(1-Eait)		60,224		43,037
Operating funds	(denen)		56,589		85,794
Designated for	future assets purchases		113,292		117,030
Net invested in	equipment		113,272		
T	otal Operating Net Assets				22 (11 574
Retirement Acco	ints		36,573,288		32,611,534 49,005
Retirement Acco	lable for participants		204,532		
to i what at	reserve funds		36,777,820		32,660,539
Designated as	Total Retirement Net Assets				32,777,569
	Utar Assessment		36,891,112	e	
Total net asse	ts		P 45 419 792		\$ 41,116,524
			\$ 45,418,783		
TOTAL LIABILI	TIES AND NET ASSETS				

The accompanying notes are an integral part of these financial statements.

BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

		2012		TTOP NHH		
	Retirement				2011	
SUPPORT, REVENUE AND OTHER ADDITIONS	1	Operations	Total	Retirement Accounts	Operations	Total
Contributions to participant accounts Repayment of participant loans	\$ 2,355,732 413,247 2.768 970	5	\$ 2,355,732 413,247	\$ 2,253,728	\$	\$ 5
Investment income: Gains of investment more of in-			2,768,979	2,540,639		2,540,639
Net realized gains (losses) Net unrealized gains (losses)	3,511,552 388,514		3,511,552 388.514	31,487		31,487
Interest and dividends from investments (net investment 5	3,900,066	*	3,900,066	(116,125,.076)		(1,463,398) (1,431,911)
Total investment income	860,439 4,760,505		860,439	736,952		736,952
Income earned from interest bearing notes: Interest income			CONTROL S.	(666,560)		(694,959)
Gain (loss) on sale of property and equipment Total income earned from interest	23,483	1,343	24,826	20,519	2,714	23,233
and sale of property Gifts	23,483	1,343	24,826	20,519	2,714	23.233
Miscellaneous income Total other income	· ·	73,901	106'£2		73,749	73,749
Total additions		73,901	13,901		75,707	75,707
Allocation for Operations Net additions after allocation for operation	(352,737)	75,244 352,737	7,628,211	1,866,199 (352,098)	78,421 352,098	1,944,620
1	\$ 7,200,230	\$ 427,981	\$ 7,628,211	\$ 1,514,101	\$ 430,519	\$ 1,944,620
1						

The accompanying notes are an integral part of these financial statements.

BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED) FOR THE VEARS ENDED DECEMBER 31, 2012 and 2011

		2012				
	Retirement Accounts	Operations	Total	Retirement Accounts	Operations	Total
Net additions after allocation for operations	\$ 7,200,230	\$ 427,981	\$ 7,628,211	\$ 1,514,101	\$ 430,519	\$ 1,944,620
EVBENCES AND OTHER DEDUCTIONS				022 200 0		2 395.558
AFENSES AND UNITED AND CACHAR	555 CCL 1		1.722.333	2,595,58	6	OUL PUS
Withdrawals from participants	SAT TAK		457.745	505,700	c	001, 606
Participant loans	C+/,/C+		321 556	1 245 928		1,245,928
Transfers to annuities by participants	331,556		LVU LC	30.201	18	30,201
Insurance deductions from participants accounts	27,047	ł	L17 173	187 678		382,628
Income allocated to annuitant obligations	541,617		110,140	-	131.640	131,640
Salaries		602,161	00010		31.200	31,200
Honsino		31,200	00712		61.023	61.023
ruinne ruinne Damefite	•	65,455	00,400	¢.	PVC DE	39.244
Fringe Derivities		35,764	35,764		030 0	050 0
I ravel and promotional	,	3,324	3,324	r	066'7	001 20
Auto maintenance and expense	1 6 6 1	69.554	72,205	2,880	82,250	061,68
Office supplies and expense	100/7	31 038	31.938	•	31,895	31,893
Occupancy		2070	8 637		12,496	12,496
Board members expense		100.0	10.507		22,385	22,385
Legal and accounting	*	140.41	345.45		36,964	36,964
Denreciation		247,45	302		538	538
Miscellaneous	- 040 COV C	421 719	3.514.668	4.562.895	452,585	5,015,480
Total deductions	444,200,0	an inch				
Increase (decrease) in net assets	4,117,281	(3,738)	4,113,543	(3,048,794)	(22,066)	(3,070,860)
NFT ASSETS - beginning of year	32,660,539	117,030	32,777,569	35,709,333	139,096	35,848,429
the second of year	\$36,777,820	\$ 113,292	\$36,891,112	\$32,660,539	\$ 117,030	\$32,777,569

The accompanying notes are an integral part of these financial statements.

			-
INC.	2011	Onerations	CHANNEL
BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011 2017		Retirement Accounts	020 89L C 3
(T AND INSUI OF FREE WII F CASH FLOY SCEMBER 31,		Total	070 877 6 8
STATEMENTS OF CASH FLOWS VEARS ENDED DECEMBER 31, 201 2017		Operations	, S
STA STA	Retirement	Accounts	\$ 2,768,979
되		TIVITIES:	ployers

Operations         Total           9         \$             73,901         \$             22,768,979         \$            9         \$             73,901         \$             73,901         73,901         \$             74,7384         \$             (17,187)         \$             72,040)         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$             72,040         \$		Retirement				2011	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	CASH FLOWS FROM OPERATING ACTIVITIES Cash received from:	1	Operations	Total	Retirement Accounts	Operations	Total
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Contributions from participants and employers Gifts	\$ 2,768,979	s	\$ 2.768.979	000000000		
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Income carned from interest and sale of loan property.		73,901	73,901	- -	73,749	\$ 2,540,639
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Investment income Miscellaneous income	23,483 860,439		23,483 861.782	20,519		20,519
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Cash paid for: Supplies and anot	č.			Trent	2,714	739,666
569,831     (322,547)     247,284       -     (5,040)     (5,040)       -     (5,040)     (5,040)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (29,793,484)     -     (29,793,484)       (38,995,462     -     28,995,462       (457,856)     -     (457,856)       457,904     -     -       (797,974)     -     -	Withdrawal of funds by participants Income allocated to annuitant obligations Net Cash Provided (Used)	(29,819) (2,511,634) (541,617)	(397,791)	(427,610) (2,511,634) (541,617)	(34,651) (4,147,186) (382,6287	(418,510)	(453,161) (4,147,186)
(29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (29,793,484) (17,187) (17,18	By Operating Activities	269,831	(322,547)	247 784	(070/70-1)		(382,628)
The securities $(29,793,484)$ $(5,040)$ $(5,040)$ The Will $(29,793,484)$ $(29,793,484)$ The Will $(17,187)$ $(17,187)$ $(17,187)$ Securities $(15,995,462)$ Securities $(457,856)$ Canable $(457,856)$ Canable $(457,856)$ Canable $(457,856)$ Canable $(17,187)$ $(17,187)$ Canable $(17,187)$ $(17,187)$ $(17,187)$ Canable $(15,7,856)$ Canable $(15,7,856)$ Ca	CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of office furniture, equipment and automobiles				(225'007'1)	(340,089)	(1,606,444)
Int securities $(29,793,484)$ $(29,793,484)$ ree Will $(17,187)$ $(29,793,484)$ stiment $(17,187)$ $(17,187)$ <	Investments;	21	(5,040)	(2,040)			
ree Will $(17,187)$ $(17,187)$ $(17,187)$ stiment $28,995,462$ $(17,187)$ $(17,187)$ $(17,187)$ 28,995,462 $(457,856)eivable (457,856) (457,856)(457,904$ $(457,904$ $(457,856)$	Purchases of investment securities	(29.793.484)				(13, 800)	(13, 800)
stment (17.187) (17.187) (17.187) 28,995,462 27 28,995,462 27 (457,856) (457,856) (457,856) (797 974) (707 974) (707 974)	Baptist Foundation			(29, 793, 484)	(26,595,514)	×	(26,595,514)
civable (797 974) - 28,995,462 27 (457,856) - 28,995,462 27 (457,856) - (457,856) (797 974) - 457,904			(17,187)	(17,187)		(6,661)	(6,661)
civable (457,856) - (457,856) 457,904 - (457,856) (797.074) - (457,904		28,995,462		28,995,462	27,552,657		27 657 667
(197.974)	Collection of notes receivable Net Cash Provided (Used)	(457,856) 457,904		(457,856) 457,904	(505,700) 504,623		(505,700)
(22,227)	By Investing Activities	(797,974)	(22,227)	(820.201)	056 066		504,623
					0001002	(20,461)	935,605

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BOARD OF RETIREMENT AND INSURANCE OF	THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC.	STATEMENTS OF CASH FLOWS (CONTINUED)	FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

		2012			2011	
	Retirement Accounts	Operations	Total	Retirement Accounts	Operations	Total
CASH FLOWS FROM FINANCING ACTIVITIES: Allocation for operations	\$ (352,737)	\$ 352,737	• 5	\$ (352,098)	\$ 352,098	, S
Net to additions to (withdrawals from) annuities payable Repayments on capital lease	192,392	(3,238)	192,392 (3,238)	-	(3,120)	1,009,180 (3,120)
Net Cash Provided (Used) By Financing Activities	(160,345)	349,499	189,154	657,082	348,978	1,006,060
INCREASE (DECREASE) IN CASH	(388,488)	4,725	(383,763)	346,793	(11,572)	335,221
Cash and cash equivalents at beginning of years	2,093,986	8,889	2,102,875	1,747,193	20,461	1,767,654
Cash and cash equivalents at end of years	\$ 1,705,498	S 13,614	\$ 1,719,112	\$ 2,093,986	S 8,889	\$ 2,102,875
RECONCILIATION OF INCREASE (DECREASE) IN NET ASSETS TO CASH FLOWS FROM OPERATING ACTIVITIES Increase (docrease) in net assets	CTS \$ 4,117,281	\$ (3,738)	\$ 4,113,543	\$ (3,048,794)	\$ (22,066)	S (3,070,860)
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by						
operating activities:		34,245	34,245		36,964	36,964
Depreciation and amortization	352.737	(352,737)	•	352,098	(352,098)	
Allocation for operations Loss (gains) on investment transactions Decrease (increase) in prepaid expenses	(3,900,066)		(3.900,066)	1,431,911 (1,300)	,	1,431,911 (1,300)
Increase (decrease) in accounts payable,	11612	(317)	(438)	(270)	(2,889)	(3,159)
accrued expenses and other Total adjustments	(3,547,450)	(31)	(3,866,259)	1,782,439	(318,023)	1,464,416
View Developed (Tissed) By Onerating Activities	\$ 569,831	\$ (322,547)	S 247,284	\$ (1,266,355)	\$ (340,089)	\$ (1,606,444)

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## 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

#### Organization:

"Board") is operated under the auspices of the National Association of Free Will Baptists, Inc. The purpose of the Board is to maintain contributory retirement accounts for licensed or ordained ministers, missionaries and lay employees of churches, schools and denominational agencies of the National Association of Free Will Baptists, Inc. The Board maintains this retirement pension plan pursuant to Section 403(b)(9) of the Internal Revenue Code of 1986, which is an exempt church plan under the provisions of the code. The plan was amended and restated effective January 1, 2012.

#### Eligibility:

A person is eligible to participate if they work at least 20 hours per week for an eligible employer that has agreed to participate in the Plan. An eligible employer includes any church or agency that is participating cooperatively with the National Association of Free Will Baptists. In addition, Free Will Baptist ministers who are evangelists or otherwise self-employed and spouses of Free Will Baptist International missionaries are eligible to participate in the Plan without regard to the number of hours worked in a week.

#### Contributions:

Under the terms of the retirement pension plan which the Board maintains, contributions may be made to the Plan through employer contributions, salary reduction contributions, voluntary employee contributions and general contributions. The participant may elect from three plan types. Plan 1 requires employer contributions for such employee to be at least 5% of the employee's compensation. Plan 2 requires the total of employer contributions, salary reduction and voluntary employee contributions to be at least 3% of the employee's compensation. Plan 3 is available for members upon initial employment or when they lose eligibility to participate in Plan 1 or 2. Minimum contributions required by this plan are \$10 per month and can be made by any of the may be made for a participant in any year shall not exceed the limits imposed by IRS Code Sections 402(g), 403(b) and 415.

#### Participant accounts:

Each participant's account is credited with contributions made by and on behalf of the participant. Allocations of Plan earnings are based on account balances on the last day of each month. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - CONTINUED

#### Payment of benefits:

On retirement, death, disability or separation from employment, participants may receive payments of their individual vested account balances based on options and provisions as defined in the Plan. Benefits are recorded when paid.

#### Vesting:

All contributions to the plan are 100% vested.

#### Termination of the plan:

Although it has not expressed any intent to do so, the Board has the right under the Plan with the approval of the Association, to terminate the Plan. In the event of Plan termination, participants will become 100% vested in their accounts.

#### Accrual Basis and Financial Statement Presentation:

The financial statements of the Board have been prepared on the accrual basis of accounting.

The Board classifies its revenue, expenses, gains, and losses into three classes of net assets based on the existence of donor-imposed restrictions. Net assets of the Board and changes therein are classified as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Board and/or the passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that are maintained permanently by the Board. Generally, the donors of these assets permit the Board to use all or part of the income earned on the related investments for general or specific purposes.

The amount for each of these classes of net assets is presented in the Statements of Financial Position, and the amount of change in each class of net assets is displayed in the Statements of Activities and Changes in Net Assets. The Board had no temporarily or permanently restricted net assets at December 31, 2012 and 2011.

Further, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

#### Income Taxes:

The Board is exempt from income taxes; accordingly, no provision for income taxes has been made in the accompanying financial statements.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - CONTINUED

#### Investments:

Investments in marketable securities are reported at fair value with gains and losses included in the Statements of Activities and Changes in Net Assets. Investments in marketable securities are valued at current quoted or estimated market value. Non-marketable investments are carried at cost unless a permanent loss of value has occurred.

### Office Furniture, Equipment and Automobiles:

The Board follows the practice of capitalizing, at cost, all expenditures for office furniture, equipment and automobiles in excess of \$10,000. Depreciation is provided on the straight-line method over the estimated useful lives of the respective assets, generally 5 years for automobiles and 5-10 years for furniture and equipment.

### Cash and Cash Equivalents:

For purposes of the statements of cash flows, the Board considers all cash on hand, deposits in financial institutions and highly liquid debt instruments with an original maturity of three months or less to be cash and cash equivalents.

### Uses of Estimates in Preparation of Financial Statements:

Judgment and estimation is exercised by management in certain areas of the preparation of financial statements. The more significant areas include the collectability of notes receivable, the determination of fair value of investments, and the recovery period for office furniture, equipment and automobiles. Management believes that such estimates have been based on reasonable assumptions and that each estimate is adequate. Actual results could differ from those estimates.

#### Pension Plan:

The Board contributes to this Plan on behalf of its employees. Contributions for 2012 amounted to \$11,369 (\$11,049 for 2011).

### 2. OFFICE FURNITURE, EQUIPMENT AND AUTOMOBILES

A summary of office furniture, equipment and automobiles is as follows:

Office frontie and	 2012	2011
Office furniture and fixtures	\$ 47,216	\$ 47,216
Computer hardware and software	143,823	138,783
Automobiles	 56,627	56,627
Long. Assess Lot 1.1	247,666	242,626
Less: Accumulated depreciation	 (191,077)	(156,832)
	\$ 56,589	\$ 85,794

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

### 3. NOTES RECEIVABLE

Following is a summary of notes receivable:

		2012	 2011
Participant notes (net) secured by retirement	S	1,434	\$ 1,482
account balances			

The notes bear interest at 3.0% and mature at various dates from 2013 through 2017.

## 4. INVESTMENTS IN MARKETABLE SECURITIES AND INSTRUMENTS

170			2012	
	Market Value		Cost	 preciation)
Investments: Mutual Funds Common Stocks U.S. Government Issues Corporate Bonds	\$ 11,307,929 18,383,912 9,994,575 3,559,381 334,327	\$	11,193,958 15,644,378 9,923,974 3,415,960 315,098	\$ 113,971 2,739,534 70,601 143,421 19,229
Real Estate Investment Trusts Total Investments	\$ 43,580,124	\$	40,493,368	\$ 3,086,756
I that my connentes	 the second se	_		

For 2012, total investment gain (loss) relating to marketable securities and instruments amounted to \$4,760,505 and consisted of investment gains (losses) of \$3,900,066 and interest and dividends of \$860,439 (net of investment fees of \$284,702). Investment income (loss) represented yields of 11.55% and 12.42% based on the average market value and average cost of such investments for 2012.

	2011	
Market Value	Cost	(Depreciation) Appreciation
\$ 10,714,613 18,457,899 6,904,976 2,596,417 208,131	\$ 9,695,580 16,970,464 6,717,639 2,599,698 199,061	\$ 1,019,033 1,487,435 187,337 (3,281) 9,070
\$ 38,882,036	\$ 36,182,442	\$ 2,699,594
	Value \$ 10,714,613 18,457,899 6,904,976 2,596,417 208,131	Market         Cost           \$ 10,714,613         \$ 9,695,580           18,457,899         16,970,464           6,904,976         6,717,639           2,596,417         2,599,698           208,131         199,061

For 2011, total investment gain (loss) relating to marketable securities and instruments amounted to (\$694,959) and consisted of investment gains (losses) of (\$1,431,911) and interest and dividends of \$736,952 (net of investment fees of \$263,095). Investment income (loss) represented yields of (1.73%)and (1.90%) based on the average market value and average cost of such investments for 2011.

### 5. LEASE

Under the terms of a lease agreement with an affiliate, the Board leases 2,324 square feet of office and storage space for \$1.14 (\$1.14 in 2011) per square foot per month. The Board shares a portion of the space with the Free Will Baptist Foundation. Total lease payments were \$31,938 and \$31,895 for the years ended December 31, 2012 and 2011, respectively.

### 6. ANNUITIES PAYABLE

Upon attaining retirement age, the retiree has the option, among others, to convert his participant account into an annuity to provide retirement benefits over his remaining life. The periodic benefit is calculated based on mortality tables considering life expectancy. As of December 31, 2012 and 2011, the recorded liability amounted to \$8,507,064 and \$8,314,672 respectively. The actuary has determined that the reserve account exceeded the current periodic benefit at December 31, 2012 by \$487,286 (by \$164,200 at December 31, 2011). Management has requested a 4% pension benefit increase for 2013.

# 7. INFORMATION REGARDING FINANCIAL INSTRUMENTS

The Board has an accounting risk of loss in the areas of cash and cash equivalents, investments and notes receivable to the extent cash funds are not insured by a governmental agency, or notes receivable and investments are not secured by mortgages or guaranteed by the United States Government.

The following table summarizes the Board's accounting risk of loss as of December 31, 2012 and 2011:

	_			2012	
		Account		Amount	Amount of
Notes receivable, net of allowance		Balance Balance	_	Insured/ Secured	Accounting Risk of Loss
Cash and cash equivalents Funds invested with the Free Will	\$	1,434 300,914	\$	1,434 250,000	\$
Baptist Foundation Short-term liquid investments Corporate bonds Mutual funds Common stocks U.S. Treasury notes and bills Real Estate Investment Trusts		60,224 1,418,198 3,559,381 11,307,929 18,383,912 9,994,575 334,327		60,224 1,233,546 - 9,994,575	184,652 3,559,381 11,307,929 18,383,912 - 334,327
	\$ 4	5,360,894	\$	11,539,779	\$ 33,821,115

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

## 7. INFORMATION REGARDING FINANCIAL INSTRUMENTS - CONTINUED

		2011	
	Account Balance	Amount Insured/ Secured	Amount of Accounting Risk of Loss
Notes receivable, net of allowance for doubtful collections Cash and cash equivalents	\$ 1,482 168,681	\$ 1,482 168,681	
Funds invested with the Free Will Baptist Foundation Short-term liquid investments Corporate bonds Mutual funds Common stocks U.S. Treasury notes and bills Other investments	43,037 1,934,194 2,596,417 10,714,613 18,457,899 6,904,976 208,131	43,037 1,668,004 6,904,970	4 266,190 - 2,596,417 - 10,714,613 - 18,457,899 6 - - 208,131
Other investments	\$41,029,430	\$ 8,786,18	0 \$32,243,250

### 8. FAIR VALUE MEASUREMENTS

The Board's investments are reported at fair value in the accompanying statement of net assets available for benefits.

	Fair Value	Measurements at	Decemb	er 31, 2	2012 Usin	g
	Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Signif Oth Obser Inp (Leve	icant ler vable uts	Signif Unobse Inp (Lev	īcant rvable uts
Mutual Funds	\$11,307,929	\$11,307,929	\$		\$	
Common Stocks	18,383,912	18,383,912				-
U.S. Government Issues	9,994,575	9,994,575				-
Corporate Bonds	3,559,381	3,559,381				
Real Estate Investment Trusts	334,327	334,327		-		-
Real Estate Investment Treat	\$43,580,124	\$43,580,124	\$	-	\$	-

### 8. FAIR VALUE MEASUREMENTS - CONTINUED

The Board's investments are reported at fair value in the accompanying statement of net assets available for benefits.

	Fair Valu	e Measurements a	at December 31.	2011 Usi	na
Mutual Funds Common Stocks U.S. Government Issues	Fair Value \$10,714,613 18,457,899	In Active Markets for Identical Assets (Level 1) \$10,714,613 18,457,899	Significant Other Observable Inputs (Level 2)	Signi Unobs Inp	ficant ervable outs rel 3)
Corporate Bonds Real Estate Investment Trusts	6,904,976 2,596,417 208,131 \$38,882,036	6,904,976 2,596,417 208,131 \$38,882,036	- - -	\$	:

The Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Fair Value Measurements, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs are unobservable and have the lowest priority. The Board uses the investments. When available, the Board measures fair value using Level 1 inputs because they provide the most reliable evidence of fair value. Level 3 inputs were only used when Level 1 or Level 2 inputs were not available.

Level I Fair Value Measurements - The fair value of the investments are based the closing price reported on the active market where the securities are traded.

Level 2 Fair Value Measurements - The fair value of the investments are based on inputs other than quoted prices within Level 1 that are observable for the asset, either directly, or indirectly.

Level 3 Fair Value Measurements - The fair value of the investments are based on at least one significant unobservable input.

### BOARD OF RETIREMENT AND INSURANCE OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

### 9. CAPITAL LEASE

The Board acquired office equipment under the provisions of a long-term lease. The lease agreement provides for minimum annual lease payments of \$4,964.

Future minimum payments under the lease are as follows:

2012	\$	4,964
2013		827
2014		5,791
Less amount representing interest	1	(684)
Present value of net minimum lease payments	\$	5,107

The depreciation expense related to this office equipment amounted to \$2,687.

The imputed interest included in the payments for this equipment amounted to \$1,312.

### 10. RELATED PARTY TRANSACTIONS

The Board had \$60,224 and \$43,037 invested with the Free Will Baptist Foundation, Inc. at December 31, 2012 and 2011, respectively.

The employees of the Board and eligible members of the Board of Directors participate in the retirement plan described in Note 1. A contributory pension plan is maintained for all of the employees and Directors that participate. Contributions are made to these pension plans and earnings are allocated to these plans in accordance with the provisions of the plan.

### 11. SUBSEQUENT EVENTS

Subsequent events have been evaluated by Management through March 19, 2013 which is the date the financial statements were available to be issued.

### 12. UNCERTAINTY IN INCOME TAXES

Accounting principals generally accepted in the United States of America require the Organization's management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Organization administrator has analyzed tax positions taken and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is exempt from filing annual tax returns.

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## Board of Retirement and Insurance Proposed Budget for 2014

INCOME	2012 Budget	2012 Actual	2013 Budget	2014 Proposed
Service Fees	\$394,000	\$252 727 00		1-000
Insurance Administrative Fees	1,200	1	10001200	\$397,10
The Together Way	75,000	020.00	000	60
Other State Gifts	700			72,00
Rest of the Family Offering	1,500	100.07	100	80
Interest Income				2,00
Miscellaneous Income	1,500	.,	2,500	1,50
	100	1,957.63	1,000	1,00
TOTAL	\$474,000	\$429,786.97	\$475,000	\$475,00
EXPENSES				+110,000
Salaries	C101 000			
Employee Benefits	\$131,209	\$131,208.88	\$137,446	\$142,432
Housing	64,861	65,455.16	75,250	77,791
Travel/Promotion	31,200	31,200.00	31,200	31,200
Auto Maintenance	44,000	35,763.95	40,000	40,000
Future Purchases/Auto	5,000	3,324.35	5,000	5,000
Hardware/Software Future Purchase	12,000	12,000.00	12,000	12,000
Plant Fund	12,000	12,000.00	12,000	12,000
Office Expense	30,000	31,937.59	35,000	35,000
Equipment Lease	42,000	31,545.25	40,000	
Equipment	5,000	3,238.34	4,000	35,000
Education/Training	5,000	4,731.45	3,000	4,000
Publications	12,000	5,242.49	6,000	3,000
Board Expense	30,000	25,037.56	27,000	6,000
Legal	14,500	8,637.47	14,000	27,000
Auditing	12,000	5,187.18	10,000	12,000
	15,000	14,410.00	16,000	7,500
Offsite Backup Storage	1,000			16,000
Website Hosting/Maintenance	2,000	2,086.25	1,000	1,000
Software Maintenance	4,000	4,149.04	1,000	2,500
Depreciation Expense		34,245.00	4,000	4,500
Miscellaneous	1,230	796.00	1,104	1,077
DTAL	\$474,000	\$462,195.96	\$475,000	\$475,000

## Board of Retirement and Insurance Salary and Benefits Breakdown

	2012	2013	2014
General Director: Ray Lewis	45,826.08	47,366.61	48,937.94
Salary	31,200.00	31,200.00	31,200.00
Unusing/Utilities	13,913.80	14,192.08	14,475.92
Social Security/Medicare	1,748.84	1,783.82	1,819.50
Christmas Check	5,514.25	5,624.53	5,737.02
Retirement	11,058.83	12,164.71	13,381.18
Insurance	11,000.00		
Note: Office Car Furnished	109,261.80	112,331.75	115,551.56
Total	105,201.00		
CFO: John Brummitt	48,859.30	52,768.05	55,406.45
Salary	3,809.62	4,114.39	4,320.11
Social Security/Medicare	939.60	1,014.77	1,065.51
Christmas Check	3,485.92	3,764.80	3,953.04
Retirement	12,654.92	13,920.41	15,312.45
Insurance	12,034.32	10,020111	
Note: Office Car Furnished	69,749.36	75,582.42	80,057.55
Total	69,745.50	10,002.12	1997 2 1000 111200
Administrative Assistant: Sara Poston	00 407 04	33,861.15	34,538.37
Salary	33,197.21	2,640.19	2,693.00
Social Security/Medicare	2,588.42	651.18	664.20
Christmas Check	638.41		
Retirement	2,368.49		
Insurance	9,466.48		
Total	48,259.01	49,981.51	51,014.15



Home Missions North America 2012

Dear Friends of Home Missions,

During these seventy five years since Home Missions came into existence, God has been faithful. He has rewarded our zeal for souls and our enthusiasm for fulfilling the great commission with success. "Great is the Lord and greatly to be Praised!" Psalm 48:1

### Faithful Friends

Our faithful Free Will Baptists friends across North America have given consistently. We are all encouraged by their generosity and love for the cause of Home Missions North America.

Total gifts for 2012 were \$4,658,953.00. Thank you for your faithful support. Listed below are the top ten states that have excelled.

Tennessee	\$593,653.00
North Carolina	576,121.00
Alabama	562,986.00
Florida	229,517.00
Missouri	210,134.00
Illinois	202,931.00
Arkansas	
Virginia	
Mississippi	
Oklahoma	160,837.00
Virginia Mississippi	188,071.00 174,533.00 169,846.00

### Faithful Missionaries

All across North America our Home Missionaries are faithful to the task and preaching repentance, faith and obedience. They are winning hundreds of people to Christ our Savior. They are building beautiful and multifunctional facilities that are great tools for training new converts and bringing families to worship the Father of our Lord Jesus. The multi ethnic ministry is flourishing as our cross cultural missionaries are winning hundreds of people coming to America from all over the world.

### Faithful Military Chaplains

Home Missions North America continues to endorse and support our faithful chaplains and their families for the United States Army, Air Force, Navy, National Guard and Reserve Forces.

CH (MAJ) Richard G. Anderson, Creech Air Force Base, Nevada CH (COL) Terry W. Austin, Fort Sam Houston, Texas CH (MAJ) John Carey, Ft. Hood, Texas CH (CPT) W. Lee Frye, Jr. Fort Gordon, Georgia CH (CPT) Tracy Kerr, Fort Bragg, North Carolina CH (MAJ) Steven Simpson, Aberdeen Proving Grounds, MD (RET) CH (LT COL) Tim Sturgill, Wright Patterson Air Force Base, Ohio CH (CPT) Kevin Trimble, Fort Riley, Kansas CH (MAJ) David Trogdon, deployed to Afghanistan (If you need information, please call the Home Missions office)

#### Faithful Missions Staff

I must express my profound appreciation to our faithful Home Missions staff members, David Crowe, Richard Atwood, Ida Lewis, Kathy Brown, Sue Hayes and Teresa Womack. I appreciate their servant spirit, commitment and excellent work. Members of our Home Missions Board have served with strength and wisdom.

Rev. Larry A. Powell **General Director** Home Missions North America

## Home Missions Department

# Synopsis of Board Minutes

### March 2, 2012

The Tennessee Home Mission Board (Chairman Bob Lewis) has approved Chad Kivette as a joint project missionary-church planter for Clarksville, Tennessee. Chad will take Clayton Hampton's place to finish the work. He will build the facility and bring the work to self-supporting status.

A motion was made by Brother Larry Powell to recommend Chad and Paula Kivette to our board as a joint project effort in Clarksville working with Brother Bob Lewis and the Tennessee State Home Mission Board. M/S/C

#### May 1, 2012

MSC to give special commendation to honor the life of CH (LT COL) David Spears United States Army (deceased) to members of his family before the National Association of Free Will Baptists during this meeting in Memphis, Tennessee 2012.

MSC to send a letter of commendation to retiring CH (MAJ) Steven Simpson for twenty-eight years of exemplary and faithful service as our chaplain in the United States Army.

### July 18, 2012

Met with <u>Heath & Jamie Ferguson</u> as missionary candidates going to Houston, TX (Wood Forest/N. Houston). After questions and pleasant discussion, the board approved Heath and Jamie as joint project workers with Texas to N. Houston. Prayer was offered for their new ministry.

# Joel D. Collum, Jr. Certified Public Accountant

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc.

I have audited the accompanying financial statements of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc., (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc., as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

P.O. Box 291561 • Nashville, Tennessee 37229 • 615.974.2918 • joelcollumcpa@yahoo.com

To the Board of Trustees of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. Page 2

### Other-Matter

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page 12 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and eccunting and other records used to prepare the financial statements and eccunting and other records used to prepare the financial statements and accounting and other records used to prepare the financial statements and accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Joel D. Collumit, CPA

Nashville, Tennessee April 25, 2013

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. STATEMENTS OF FINANCIAL POSITION <u>DECEMBER 31, 2012 and 2011</u>

ASSETS

	2012	2011
ASSETS Cash Investments Investments in Church Extension Fund Accounts receivable - related party Inventory Property & equipment, at cost less accumulated	\$ 338,297 5,169 1,229,561 155,949 46,558	\$ 563,814 3,789 715,217 291,469 43,285
less accumulated depreciation of \$142,458 (\$146,530 in 2011)	146,765	\$ 1,771,637
TOTAL ASSETS	\$ 1,922,299	\$1,771,037
LIABILITIES AND NE	T ASSETS	
LIABILITIES Accounts payable and accrued expenses Capital lease payable Total liabilities COMMITMENTS	\$ 9,124 9,589 18,713	\$ 5,784 13,222 19,006
NET ASSETS Unrestricted Operating Board designated Total Unrestricted	1,310,444 343,255 1,653,699	1,124,932 343,255 1,468,187
Temporarily Restricted	249,887	284,444
Total net assets	1,903,586	1,752,631
TOTAL LIABILITIES AND NET ASSETS	\$ 1,922,299	\$ 1,771,637

The accompanying notes are an integral part of these financial statements.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

UNRESTRICTED	2012	2011
REVENUES		1. A.
Cooperative program		
Designated contributions	\$ 164,810	\$ 168,918
Management fees - Note 4	1,018,403	1,052,610
Interest income	240,000	240,000
Gain (loss) on sale of property & equipment	54,610	34,681
Unrealized gain (loss) on value of investment	2,000	and the second second
Net assets released from restrictions:	1,365	501
Restrictions satisfied by payments		1000g/
surface by payments	3,571,592	3,528,114
Total revenue		The second second
	5,052,780	5,024,824
EXPENSES		
Administrative expenses		
Missionary expenses	1,295,676	1,283,144
Missionary land & building	3,353,751	3,305,166
	217,841	222,948
Total expenses	1 867 368	
Increase (dearease)	4,867,268	4,811,258
Increase (decrease) in unrestricted net assets	185,512	213,566
TEMPORARILY RESTRICTED		
REVENUES		
Cooperative program		
Designated contributions	638,362	678,919
Net assets released from restrictions:	2,898,673	2,898,282
Restrictions satisfied b		(1)
Restrictions satisfied by payments Missionary expenses		
Missionary expenses	(3,353,751)	(3,305,166)
Missionary land & building	(217,841)	(222,948)
Increase (decrease) in temporarily restricted net assets		(222,710)
interportantly restricted her assets	(34,557)	49,087
Total increase (decrease) in net assets		
in her assers	150,955	262,653
Net assets - beginning of year		
	1,752,631	1,489,978
Net assets - end of year		
	\$ 1,903,586	\$1,752,631

The accompanying notes are an integral part of these financial statements.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

FOR THE YEARS ENDED DECEMBER	2012	2011
STREES.		
CASH FLOWS FROM OPERATING ACTIVITIES:	\$ 150,955	\$ 262,653
Al anneal in net assets	8. Mar. 1	
is the reconcile change in her assets to her		
Adjustments to reconcerned by operating activities:	19,632	24,141
Deprecation	(2,000)	-
(Gain) loss on sale of property & equipment	(1,365)	(501)
(Gain) loss on value of investment	· Voltanes I	
Changes in operating assets and habilities:	135,520	9,190
(Increase) decrease in receivables	(3,273)	(4,964)
(Increase) decrease in inventories	1242 (2)	
Increase (decrease) in accounts payable and	3,340	(39,724)
accrued expenses		
and political states and a second states and a	202 800	250,795
Net Cash Provided (Used) By Operating Activities	302,809	
CASH FLOWS FROM INVESTING ACTIVITIES:	8,000	48,000
Redemption of investments	(522,359)	(34,681)
Acquisition of investments	2,000	-
Proceeds from the sale of property and equipment	(12,334)	(6,485)
Purchases of property and equipment		
	(524,693)	6,834
Net Cash Provided (Used) By Investing Activities		
CASH FLOWS FROM FINANCING ACTIVITIES:	(3,633)	(3,296)
Capital lease payments made		
	(3,633)	(3,296
Net Cash Provided (Used) by Financing Activities		
INCREASE (DECREASE) IN	(225,517)	254,333
CASH AND CASH EQUIVALENTS	(223,317)	
	563,814	309,481
Cash and cash equivalents at beginning of years	303,814	
and and advertised as a set	0 220 207	\$ 563,814
Cash and cash equivalents at end of years	\$ 338,297	
SUPPLEMENTAL DISCLOSURES	\$ 1,131	\$ 1,46
Interest paid		

The accompanying notes are an integral part of these financial statements.

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### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

## SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

### Organization and Purpose:

The Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. is a nonprofit organization affiliated with the National Association of Free Will Baptists located in Antioch, Tennessee. The purpose of the Organization is to establish and support Free Will Baptist Mission churches in the United States (including U.S. Virgin Islands and Puerto Rico) and Mexico. The Organization's support comes primarily from donor contributions.

The Organization is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of 509(a) of the Internal Revenue Code. There was no unrelated business income for 2012 or 2011.

The following significant accounting policies have been followed in the preparation of the financial statements:

#### **Basis of Accounting:**

The Organization prepares its financial statements using the accrual basis of accounting, which involves the application of generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

### **Basis of Presentation:**

Financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Presentation of Financial Statements of Not-for-Profit Organizations. Under the FASB Accounting Standards Codification, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

### Investments in Church Extension Loan Fund:

Investments consist of investments in the Church Extension Loan Fund. Investments are stated at cost, which approximates market value at December 31, 2012 and 2011.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - CONTINUED

#### Contributions:

The Organization accounts for contributions in accordance with the requirements of the FASB Accounting Standards Codification Revenue Recognition Topic. In accordance with the FASB Accounting Standards Codification, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. The Organization has no permanently restricted net assets.

### Property and Equipment and Depreciation:

The Organization follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 and an estimated useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets generally as follows.

A searchile	5 years
Automobile	3 - 20 years
Office furniture and equipment	5-20 9000

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

#### **Cash Equivalents:**

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### Inventory:

Inventory is stated at the lower of cost (first in, first out method) or market. Inventory consists of books, pamphlets, videos, door hangers and various other small items.

#### Investments:

Investments are composed of equity securities and are valued at fair value.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

### 2. PROPERTY AND EQUIPMENT

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A summary of property and equipment is as follows:

Land - Puerto Rico	2012		2011
Automobile Office furniture & equipment	\$ 105,000 50,995 133,228	4	105,000 66,699
Less: Accumulated depreciation	289,223 (142,458)		128,894 300,593 (146,530)
D	\$ 146,765	\$	154,063
Depreciation for the year	\$ 19,632	\$	24,141

## 3. RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets are available for the following purposes:

Missionaries	2012	2011		
	\$ 249,887	\$	284,444	

These net assets are restricted due to donor restrictions. They are released when the donor restriction is satisfied.

## 4. RELATED PARTY TRANSACTIONS

The Board of Home Missions provides office space for and pays the salaries of the employees of a related party, the Church Extension Loan Fund. During the year, the Church Extension Loan Fund paid the Board of Home Missions a management fee of \$240,000 (\$240,000 at December 31, 2011) to reimburse the cost of the office space and salaries. The Board of Home Missions has invested money in a demand note of the Church Extension Loan Fund. The balance in this investment at year-end was \$1,229,561 (\$715,217 at December 31, 2011). This investment is uncollateralized. The Board of Home Missions' management constantly scrutinizes the monthly financial statements of the Loan Fund to make sure that the Loan Fund is solvent and to minimize the credit risk of the investment. This investment is short term in nature and the interest can be changed, therefore cost approximates fair value.

The Board of Home Missions has a receivable from the Church Extension Loan Fund for unrestricted earnings during the year. The balance on this receivable at year-end was \$155,949 (\$291,469 at December 31, 2011).

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

#### 5. LEASE

The Board of Home Missions entered into a lease agreement on October 1, 1990 with the National Association of Free Will Baptists, Inc. for office and storage space. The Organization entered into a new lease agreement on July 1, 2000. The term of the lease was July 1, 2000 to August 31, 2000, then beginning September 1, 2000 the lease became a year to year lease. The rent expense for the year amounted to \$57,264 (\$57,264 for the year ended December 31, 2011).

#### 6. DESIGNATION OF UNRESTRICTED NET ASSETS

During 2001 the Board designated \$165,000 in unrestricted net assets to reduce the deficits in missionary accounts. During 2005 the Board designated \$178,255 in unrestricted net assets to reduce deficits in missionary accounts. The total amount of Board designated unrestricted net assets is \$343,255.

#### 7. CONCENTRATION OF CREDIT RISK

The Board maintains cash deposits in excess of the federally insured amount of \$250,000. At December 31, 2012, the excess amount over the federally insured limit was \$88,297 (\$313,814 in 2011). The Board has not experienced any losses in such cash deposits and management believes it is not exposed to any significant credit risk related to cash.

The Board also has \$1,229,561 (\$715,217 in 2011) invested in a demand note of the Church Extension Loan Fund. This note is uninsured.

#### 8. PENSION PLAN

The Board participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. The Board contributes 5% of gross salary for administrative employees with 5 or more years of service and 2% of gross salary for administrative employees with less than 5 years of service. The Board contributes 2% of gross salary for missionaries on their first mission project and 5% of gross salary for missionaries on their second and all subsequent mission projects. Pension expenses amounted to \$65,604 (\$62,041 in 2011). The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase one of several types of annuity contracts.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

#### 9. INVESTMENTS

Investments are stated at fair value and consist of equity securities:

			Dec	ember 31, 201	2	
Equity securities	\$	Cost 144,684	\$	Fair Value 5,169	A	Unrealized ppreciation epreciation) (139,515
Investment return is summarized as follow	ws:					
Net realized and unrealized income (loss)	)				\$	1,365
			Dece	mber 31, 2011		
Fourity recently		Cost		Fair Value	Ap	nrealized preciation preciation)
Equity securities	\$	144,684	\$	3,789	\$	(140,895)
Investment return is summarized as follow	/s:					
Net realized and unrealized income (loss)					\$	501
s investment is on Level 1 in the fair valu	24 - 54					

This investment is on Level 1 in the fair value measurements as prescribed by the requirements of the FASB Accounting Standards Codification. There are no items in Level 2 or Level 3 of the hierarchy.

Level 1 measurements are valued based on quoted market prices in active markets.

### 10. UNCERTAINTY IN INCOME TAXES

Accounting principals generally accepted in the United States of America require the Board's management to evaluate tax positions taken by the Board and recognize a tax liability (or asset) if the Board has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Board's executive director has analyzed tax positions taken and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Board is exempt from filing annual tax returns.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

### 11. CAPITAL LEASE

The Board acquired office equipment under the provisions of a long-term lease. The lease agreement provides for minimum annual lease payments of \$4,764.

Future minimum payments under the lease are as follows:

Future minimum payments ander me	\$ 4,764
2013	4,764
2014	1,191
2015	 10,719
Less amount representing interest	 (1,130)
Present value of net minimum lease payments	\$ 9,589
Tresent value of net and the	

The depreciation expense related to this office equipment amounted to \$3,758.

#### 12. COMMON CONTROL

The Board controls the Church Extension Loan Fund as they are both governed by the same board of directors. Accordingly, the following data is disclosed about the Church Extension Loan Fund.

	2012	2011
Total assets	\$ 50,703,392	\$ 41,960,583
Total liabilities	\$ 48,673,908	\$ 39,931,099
Net assets	\$ 2,029,484	\$ 2,029,484
Revenue	\$ 3,247,016	\$ 2,671,652
Expenses	\$ 3,247,016	\$ 2,930,441

#### 13. SUBSEQUENT EVENTS

Subsequent events have been evaluated by Management through April 25, 2013 which is the date the financial statements were available to be issued.

### BOARD OF HOME MISSIONS OF THE NATIONAL ASSOCIATION OF FREE WILL BAPTISTS OF THE UNITED STATES OF AMERICA, INC. SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

Salaries and wages         \$ 349,997         \$ 333,33           Payroll taxes         13,385         12,73           Retirement         72,550         76,42           Cost of literature         10,120         9,61           Promotion expense         8,592         19,61           Utilities         223,412         124,29           Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         11,281         12,900           Board meeting expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         11,131         1,468           Total administrative expenses         1,1295,676         1,283,144           MISSIONARY EXPENSES         Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430 <th>ADMINISTRATIVE EXPENSES</th> <th>2012</th> <th>2011</th>	ADMINISTRATIVE EXPENSES	2012	2011
Payroll taxes         3         349,997         \$         333,35           Housing allowance and employee benefits         13,385         12,73           Retirement         10,120         9,61           Cost of literature         8,592         19,61           Promotion expense         15,350         17,66           Utilities         223,412         124,29           Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         5,7264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         11,281         12,90           Telephone         76,914         68,83           Scholarships         1,500         2,700           Miscellaneous         2,173         5,434           One magazine         11,31         1,468           Interest expense         1,000         10,557           Printing and postage         1,000         10,557           Retirement         2,731,751         2,666,790           Printing and postage         1,000         10,557 </td <td></td> <td></td> <td>10000</td>			10000
Housing allowance and employee benefits         13,385         12,73           Retirement         72,550         76,42           Cost of literature         10,120         9,61           Promotion expense         8,592         19,61           Utilities         223,412         124,29           Office expense         15,350         17,06           Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         11,281         12,900           Board meeting expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,434           One magazine         17,022         71,022           Interest expense         11,022         71,022           Depreciation         1,131         14,668           MissilonARY EXPENSES         1,295,676         1,283,144           MISSIONA		\$ 349,99	7 \$ 333,396
Retirement         12,350         76,42           Cost of literature         10,120         9,61           Promotion expense         8,592         19,61           Utilities         223,412         124,29           Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,900           Telephone         76,914         68,83           Scholarships         4,440         2,869           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         19,632         24,141           Total administrative expenses         1,000         10,557           Salary and wages         2,731,751         2,666,790           Retirement         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and po		13,38	
Dors of interpret         8,592         19,61           Promotion expense         223,412         124,29           Office expense         31,353         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,90           Telephone         76,914         68,83           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         19,632         24,141           Total administrative expenses         19,632         24,141           Total administrative expenses         1,000         10,557           Salary and wages         2,731,751         2,666,790           Retirement         2,731,751         2,666,790           Promotion expense         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         1,000         10,557	Retirement	72,550	76,429
Promotion expense         8,592         19,61           Utilities         223,412         124,29           Office expense         15,535         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         11,281         12,90           Telephone         76,914         68,83           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Interest expense         19,632         24,141           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         54,484         52,430           Salary and wages         2,731,751         2,666,790           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and	Cost of literature	10,120	9,611
Utilities         223,412         124,29           Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         272,551         331,94           Insurance expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,433           One magazine         71,022         71,022           Interest expense         11,295,676         1,283,144           MISSIONARY EXPENSES         1,295,676         1,283,144           MISSIONARY EXPENSES         1,295,676         1,283,144           MISSIONARY EXPENSES         1,000         10,557           Literature         94,734         102,734           Promotion expense         152,408         130,135           Miscellaneous other expense         160,840         188,012           Printing and postage         1,000         10,557 <tr< td=""><td></td><td>8,592</td><td>19,617</td></tr<>		8,592	19,617
Office expense         15,350         17,06           Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         2,731,751         2,666,790           Salary and wages         1,000         10,557           Literature         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           <		223,412	124,293
Printing and postage         31,363         29,77           Rent expense         45,524         72,24           Professional fees         57,264         57,26           Auto and travel expense         272,551         331,94           Board meeting expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,433           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         Salary and wages         1,000         10,557           Salary and wages         94,734         102,736         10,000         10,557           Primting and postage         160,840         188,012         160,840         188,012           Designated contributions         58,386         64,565         -1,330         152,408         130,135           Total missionary expenses         -1,330         152,408	Office expense	15,350	
Rent expense         45,524         72,24           Professional fees         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,90           Telephone         76,914         68,833           Scholarships         4,440         2,869           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         55,484         52,430           Salary and wages         2,731,751         2,666,790           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         -         1,330           Designated contributions         58,386         64,565		31,363	29,775
Professional fees         57,264         57,264         57,264           Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,900           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         19,632         24,141           MISSIONARY EXPENSES         1,295,676         1,283,144           MISSIONARY EXPENSES         1,295,676         1,283,144           MISSIONARY Expense         1,000         10,557           Primting and postage         1,000         10,557           Printing and postage         1,000         10,557           Miscellaneous other expense         -         1,330           Insurance expense         -         1,330           Designated contributions         58,386         <		45,524	72,244
Auto and travel expense         6,600         8,10           Board meeting expense         272,551         331,94           Insurance expense         11,281         12,90           Telephone         76,914         68,833           Scholarships         4,440         2,866           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,433           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         3alary and wages         2           Salary and wages         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         1,000         10,557           Literature         99,148         102,736           Miscellaneous other expense         -1,330         1,330           Total missionary expenses         -1,330         -1,330           Total missionary expenses         2,353,751         3,305,166		57,264	57,264
Board meeting expense         272,551         331,94           Insurance expense         11,281         12,90           Telephone         76,914         68,83           Scholarships         4,440         2,86           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         1,295,676         1,283,144           Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expense         -         1,330           Total missionary expenses         .         1,330,135           3,353,751         3,305,166         1,352,408		6,600	8,100
Insurance expense       11,281       12,900         Telephone       76,914       68,833         Scholarships       4,440       2,866         Flowers and gifts       1,500       2,700         Miscellaneous       2,173       5,438         One magazine       875       1,294         Interest expense       71,022       71,022         Depreciation       1,131       1,468         Total administrative expenses       19,632       24,141         MISSIONARY EXPENSES       1,295,676       1,283,144         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -       1,330         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948		272,551	331,946
Telephone       76,914       68,83         Scholarships       4,440       2,866         Flowers and gifts       1,500       2,700         Miscellaneous       2,173       5,438         One magazine       875       1,294         Interest expense       71,022       71,022         Depreciation       1,131       1,468         Total administrative expenses       19,632       24,141         MISSIONARY EXPENSES       1,295,676       1,283,144         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -1,330       -1,330         Total missionary expenses       152,408       130,135         MISSIONARY LAND & BUILDINGS       217,841       222,948		11,281	12,903
Scholarships         4,440         2,869           Flowers and gifts         1,500         2,700           Miscellaneous         2,173         5,438           One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         19,632         24,141           MISSIONARY EXPENSES         1,295,676         1,283,144           Salary and wages         2,731,751         2,666,790           Primting and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expenses         -         1,330           Total missionary expenses         152,408         130,135           Jastifies         217,841         222,948		76,914	68,834
Flowers and gifts       1,500       2,700         Miscellaneous       2,173       5,438         One magazine       875       1,294         Interest expense       71,022       71,022         Depreciation       1,131       1,468         Total administrative expenses       1,295,676       1,283,144         MISSIONARY EXPENSES       1,295,676       1,283,144         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -       1,330         Total missionary expenses       -       13,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948         Total Expenses       51,406,205       -		4,440	2,869
Miscellaneous       2,173       5,438         One magazine       875       1,294         Interest expense       71,022       71,022         Depreciation       1,131       1,468         Total administrative expenses       19,632       24,141         MISSIONARY EXPENSES       1,295,676       1,283,144         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expenses       -       1,330         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948		1,500	2,700
One magazine         875         1,294           Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         2,731,751         2,666,790           Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expense         130,135         130,135           Total missionary expenses         3,353,751         3,305,166           MISSIONARY LAND & BUILDINGS         217,841         222,948		2,173	5,438
Interest expense         71,022         71,022           Depreciation         1,131         1,468           Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         1,295,676         1,283,144           Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expense         152,408         130,135           Total missionary expenses         3,353,751         3,305,166           MISSIONARY LAND & BUILDINGS         217,841         222,948		875	1,294
Depreciation       1,131       1,468         Total administrative expenses       19,632       24,141         1,295,676       1,283,144         MISSIONARY EXPENSES       2,731,751       2,666,790         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expenses       152,408       130,135         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948		71,022	71,022
Total administrative expenses       19,632       24,141         I,295,676       1,283,144         MISSIONARY EXPENSES       2,731,751       2,666,790         Salary and wages       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expenses       152,408       130,135         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948		1,131	1,468
Total administrative expenses         1,295,676         1,283,144           MISSIONARY EXPENSES         Salary and wages         2,731,751         2,666,790           Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expense         130,135         130,135           Total missionary expenses         3,353,751         3,305,166           MISSIONARY LAND & BUILDINGS         217,841         222,948		19,632	24,141
MISSIONARY EXPENSES         2,731,751         2,666,790           Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expense         152,408         130,135           Total missionary expenses         3,353,751         3,305,166           MISSIONARY LAND & BUILDINGS         217,841         222,948	Total administrative expenses	1 295 676	
Salary and wages         2,731,751         2,666,790           Promotion expense         55,484         52,430           Printing and postage         1,000         10,557           Literature         94,734         102,736           Auto and travel expense         99,148         88,611           Insurance expense         160,840         188,012           Designated contributions         58,386         64,565           Miscellaneous other expenses         -         1,330           Total missionary expenses         3,353,751         3,305,166           MISSIONARY LAND & BUILDINGS         217,841         222,948	MISSIONARY EXPENSES	1,293,070	1,283,144
Retirement       2,731,751       2,666,790         Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expenses       -       1,330         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948			
Promotion expense       55,484       52,430         Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -       1,330         Total missionary expenses		2,731,751	2,666,790
Printing and postage       1,000       10,557         Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -       1,330         Total missionary expenses		55,484	52,430
Literature       94,734       102,736         Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       -       1,330         Total missionary expenses	Printing and postage	1,000	10,557
Auto and travel expense       99,148       88,611         Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       1,330       152,408       130,135         Total missionary expenses       3,353,751       3,305,166         MISSIONARY LAND & BUILDINGS       217,841       222,948         Total Expenses       \$ 1,050,050	Literature	94,734	102,736
Insurance expense       160,840       188,012         Designated contributions       58,386       64,565         Miscellaneous other expense       1,330         Total missionary expenses       152,408       130,135         MISSIONARY LAND & BUILDINGS       217,841       222,948         Total Expenses       \$ 1 0,020 cc		99,148	88,611
Designated contributions       58,386       64,565         Miscellaneous other expense       1,330         Total missionary expenses       152,408       130,135         MISSIONARY LAND & BUILDINGS       3,353,751       3,305,166         Total Expenses       217,841       222,948	Insurance expense	160,840	188,012
Miscellaneous other expense       1,330         Total missionary expenses       152,408       130,135         MISSIONARY LAND & BUILDINGS       3,353,751       3,305,166         Total Expenses       217,841       222,948	Designated contributions	58,386	64,565
Total missionary expenses       130,135         AISSIONARY LAND & BUILDINGS       3,353,751       3,305,166         Total Expenses       217,841       222,948	Miscellaneous other expense	-	1,330
3,353,751         3,305,166           AISSIONARY LAND & BUILDINGS         217,841         222,948           Total Expenses         5,4965,000         217,841         222,948		152,408	130,135
Total Expenses	Total missionary expenses	3,353,751	
Total Expenses	AISSIONARY LAND & BUILDINGS	217 841	
E. I. D.C. A. C.	Total Expenses		
		\$ 4,867,268	\$4,811,258

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	2012	2013	2014
General Director: Larry Powell Salary Housing Utilities Retirement Insurance*	\$68,911.55 \$18,000.00 \$3,500.00 \$4,350.00 \$12,000.00 \$106,761.55	\$70,289.78 \$18,000.00 \$3,700.00 \$4,400.00 \$12,000.00 \$108,389.78	\$12,009.22 \$3,000.00 \$650.00 \$1,500.00 \$1,000.00 \$18,159.22
Office car furnished (retiring Feb. 201	4)		
Director of Missionary Assist Salary Housing Utilities Retirement Insurance* TOTALS Office car furnished	ance: Richard Atwood \$51,968.26 \$21,600.00 \$3,500.00 \$3,700.00 \$12,000.00 \$92,768.26	\$53,439.62 \$21,600.00 \$3,700.00 \$3,800.00 \$12,000.00 \$94,539.62	\$54,940.41 \$21,600.00 \$3,900.00 \$4,000.00 \$12,000.00 \$96,440.41
Director of Development: D Salary Housing Utilities Retirement Insurance* TOTALS	avid Crowe \$55,568.26 \$18,000.00 \$3,500.00 \$3,700.00 \$12,000.00 \$92,768.26	\$57,039.62 \$18,000.00 \$3,700.00 \$3,800.00 \$12,000.00 \$94,539.62	\$58,540.41 \$18,000.00 \$3,900.00 \$4,000.00 \$12,000.00 \$96,440.41
Office car furnished			

#### Office car furnished

Insurance: Travel, Life, Health, Dental

Total Expenses	\$3,154,298.21	\$65,604.13	\$135,300.19	\$433,391.24	\$51,529.95	\$88,728.12	\$224,412.04	\$32,493.59	\$71,022.24	\$15,349.94	\$11,280.84	\$107,740.38	\$57,264.00	\$4,439.87	\$19,632.10	\$10,848.32	\$2,537.12	\$6,600.00	\$142,190.26	\$1,500.00	\$2,172.94	\$4,117.20	\$217,840.88	\$6,976.01	\$4,867,269.57
Total Budget	\$3,475,000.00	\$55,000.00	\$120,000.00	\$400,000.00	\$80,000.00	\$110,000.00	\$105,000.00	\$35,000.00	\$67,000.00	\$15,000.00	\$15,000.00	\$90,000.00	\$60,000.00	\$4,000.00	\$20,000.00	\$10,000.00	\$2,500.00	\$7,000.00	\$37,500.00	\$4,000.00	\$3,000.00	\$25,000.00	\$250,000.00	\$10,000.00	\$5,000,000.00
Actual Expenses	\$2,731,751.03	\$55,484.40	\$58,386.30	\$160,839.94	\$30,022.65	\$64,711.39	\$1,000.00					\$99,148.33							\$141,315.26			\$4,117.20	\$217,840.88	\$6,976.01	\$3,571,593.39
Missionary Budget	\$3,000,000.00	\$45,000.00	\$40,000.00	\$200,000.00	\$40,000.00	\$60,000.00	\$5,000.00					\$80,000.00							\$35,000.00			\$ 25,000.00	\$ 250,000.00	\$10,000.00	\$3,790,000.00
ctual Expenses	\$422,547.18	\$10,119.73	\$76,913.89	\$272,551.30	\$21,507.30	\$24,016.73	\$223,412.04	\$32,493.59	\$71,022.24	\$15,349.94	\$11,280.84	\$8,592.05	\$57,264.00	\$4,439.87	\$19,632.10	\$10,848.32	\$2,537.12	\$6,600.00	\$875.00	\$1,500.00	\$2,172.94				\$1,295,676.18
Adm. Budget Actual Expenses	\$475,000.00 \$422,547.18	\$10,000.00 \$10,119.73	\$80,000.00 \$76,913.89	00		\$50,000.00 \$24,016.73	69	\$35,000.00 \$32,493.59	\$67,000.00 \$71,022.24			\$10,000.00 \$8,592.05	_	\$4,000.00 \$4,439.87	\$20,000.00 \$19,632.10	\$10,000.00 \$10,848.32	\$2,500.00 \$2,537.12	\$7,000.00 \$6,600.00		\$4,000.00 \$1,500.00					\$1,210,000.00 \$1,295,676.18

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### 2014 State Quotas

\$2,500.00

\$25,000.00

\$200,000.00

\$125,000.00

\$10,000.00

\$30,000.00

\$230,000.00

\$15,000.00

\$550,000.00 Alabama Alaska Arizona Arkansas California Canada Colorado Florida **FWB** Foundation Georgia Hawaii Idaho Illinois Indiana lowa Kansas Kentucky Louisiana Maine Massachusetts Michigan Mid-Atlantic Minnesota Mississippi Missouri Montana New Hampshire New Jersey New Mexico New York North Carolina Ohio Oklahoma Oregon Other Income Other States Pennsylvania Rhode Island South Carolina Tennessee Texas Utah Virgin Islands Virginia Washington West Virginia Wisconsin WNAC Wyoming

\$155,000.00 \$3,000.00 \$2,500.00 \$225,000.00 \$55,000.00 \$5,000.00 \$10,000.00 \$140,000.00 \$20,000.00 \$5,000.00 \$2,500.00 \$100,000.00 \$35,000.00 \$3,000.00 \$175,000.00 \$225,000.00 \$1,000.00 \$6,000.00 \$1,500.00 \$5,000.00 \$7,500.00 \$550,000.00 \$200,000.00 \$250,000.00 \$5,000.00 \$300,000.00 \$25,000.00 \$35,000.00 \$5,000.00 \$150,000.00 \$600,000.00 \$100,000.00 \$7,500.00 \$55,000.00 \$175,000.00 \$5,000.00 \$120,000.00 \$15,000.00 \$30,000.00 \$3,000.00 \$5,000,000.00

TOTAL

#### 2014 Budget

<b>c</b> .1 · · · · ·	Administrative	Missionary	Total
Salaries/Housing	\$400,000.00	\$2,775,000.00	Total
Retirement	\$10,000.00	\$60,000.00	\$3,175,000.00
Insurance	\$75,000.00	\$60,000.00	\$70,000.00
Auto and Travel	\$275,000.00	\$175,000.00	\$135,000.00
Postage	\$25,000.00	\$35,000.00	\$450,000.00
Printing	\$25,000.00	\$70,000.00	\$60,000.00
Promotion/Adv.	\$275,000.00	\$2,000.00	\$95,000.00
Off. Supplies/Maint.	\$30,000.00	\$2,000.00	\$277,000.00
ONE Magazine	\$75,000.00		\$30,000.00
Utilities	\$10,000.00		\$75,000.00
Board Expense	\$15,000.00		\$10,000.00
Literature	\$10,000.00	£100.000.00	\$15,000.00
Rent	\$60,000.00	\$100,000.00	\$110,000.00
Phone/Fax	\$5,000.00		\$60,000.00
Depreciation	\$20,000.00		\$5,000.00
Payroll Taxes	\$10,000.00		\$20,000.00
Medicare Taxes	\$2,500.00		\$10,000.00
Legal/Audit			\$2,500.00
Misc.	\$7,500.00	2	\$7,500.00
Scholarships	\$2,000.00	\$150,000.00	\$152,000.00
Flowers/Gifts	\$3,000.00		\$3,000.00
Misc. Receipts	\$3,000.00		\$3,000.00
Land/Building		\$5,000.00	\$5,000.00
FM Exchange		\$225,000.00	\$225,000.00
Excludinge		\$5,000.00	\$5,000.00
TOTALS	\$1,338,000.00	\$3,662,000.00	\$5,000,000.00

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of the Church Extension Loan Fund, Inc. Antioch, Tennessee

I have audited the accompanying financial statements of the Church Extension Loan Fund, Inc., (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion .

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Church Extension Loan Fund, Inc., as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Wel D. Collim, fr., CPA

Nashville, Tennessee April 25, 2013

P.O. Box 291561 • Nashville, Tennessee 37229 • 615.974.2918 • joelcollumcpa@yahoo.com

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### CHURCH EXTENSION LOAN FUND, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 and 2011

### ASSETS

ASSETS	2012	2011
Cash		
Certificates of deposit	\$ 2,799,208	\$ 1,949,773
Investment in the Free Will Baptist Foundation	250,000	254,780
Notes receivable, net of allowance	2,034,500	•
for doubtful accounts of \$67,780		
(\$380,000 in 2011)		
Accrued interest receivable	45,286,516	39,474,432
Property & equipment, at cost	280,735	244,137
less accumulated depreciation of \$38,451		
(\$39,506 in 2011)		
	52,433	37,461
TOTAL ASSETS	1 2 4 2 5 S	
	\$ 50,703,392	\$ 41,960,583
LIABILITIES AND	NET ASSETS	
LIABILITIES		
Accounts payable - related party		
Accrued interest	\$ 155,949	\$ 291,469
Revocable and irrevocable trusts	458	435
Notes payable	1,337,635	1,522,378
Other accrued liabilities	47,179,180	38,116,131
	686	686
Total liabilities		
	48,673,908	39,931,099
NET ASSETS		
Unrestricted		
	2,029,484	2,029,484
Total net assets		
	2,029,484	2,029,484
TOTAL LIABILITIES AND NET ASSETS	\$ 50,703,392	
	5 50,703,392	\$ 41,960,583

The accompanying notes are an integral part of these financial statements.

### CHURCH EXTENSION LOAN FUND, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

	2012	2011
OPERATING		
REVENUES	\$ 36,151	\$ 13,808
Investment income	3,207,113	2,657,844
Interest income on notes receivable	3,752	-
Gain on disposition of property & equipment		
Total revenue	3,247,016	2,671,652
EXPENSES	2,230,286	1,816,057
Interest expense	4,699	13,056
Office expense	240,000	240,000
Management fee - Note 4	55,387	35,497
Promotion		500
Travel	8,230	8,380
Professional fees	16,779	14,386
Depreciation	50,000	50,000
Build My Church Project expense	155,949	263,796
Transfer to Free Will Baptists Home Missions	485,686	229,980
Bad debt expense	403,000	
Total expenses	3,247,016	2,671,652
Increase (decrease) in operating net assets	<u> </u>	
BUILD MY CHURCH - NOTE 5		
REVENUES		
Designated Contributions	<del>.</del>	
EXPENSES	-	258,789
Transfer to Free Will Baptists Home Missions		
Increase (decrease) in Build My Church net assets		(258,789)
Total increase (decrease) in net assets	2.	(258,789)
Net assets - beginning of year	2,029,484	2,288,273
Net assets - end of year	\$ 2,029,484	\$ 2,029,484

The accompanying notes are an integral part of these financial statements.

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### CHURCH EXTENSION LOAN FUND, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 and 2011

CASH FLOWS FROM OPERATING ACTIVITIES:	2012	2011
Increase (decrease) in net assets		
Adjustments to reconcile change in net assets to net	s -	\$ (258,789)
cash provided (used) by operating activities:		2000000000
Depreciation		
Gain on disposition of property & equipment	16,779	14,386
Changes in operating assets and liabilities:	(3,752)	
(Increase) decrease in accrued interest receivable	137 500	
Increase (decrease) in accounts payable	(36,598)	(24,103)
Increase (decrease) in accrued interest payable	(135,520)	(9,190)
Net Cash Provided (Used) By Operating Activities	(159,068)	13
CASH FLOWS FROM INTERNA	(159,008)	(277,683)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Additions to notes and bonds receivable Collection on notes receivable	(8,820,463)	16 025 025
Purchase of certificates of deposit	3,320,600	(6,025,935)
Redemption of certificates of deposit	(250,000)	1,266,957 (3,165)
Redemption of certificates of deposit	254,780	
Purchase of Free Will Baptist Foundation investment	(2,034,500)	500,644
Increase in allowance for doubtful accounts	(312,221)	220.080
Purchases of new equipment	(27,999)	229,980 (1,362)
Net Cash Provided (Used) By Investing Activities	(7,869,803)	(4,032,881)
CASH FLOWS FROM FINANCING ACTIVITIES:		(4,052,001)
Additions to trust		
Terminations of trust	84,682	79,347
Additions to notes payable	(269,425)	(165,051)
Repayment of notes payable	11,392,932	7,133,629
	(2,329,883)	(4,058,531)
Net Cash Provided (Used) by Financing Activities	8,878,306	2,989,394
INCREASE (DECREASE) IN		
CASH AND CASH EQUIVALENTS	A 10 115 1	
	849,435	(1,321,170)
Cash and cash equivalents at beginning of years	1,949,773	3,270,943
Cash and cash equivalents at end of years	\$ 2,799,208	\$ 1,949,773
SUPPLEMENTAL DISCLOSURES		a manua
Interest received		
	\$ 3,170,515	\$ 2,633,741
Interest paid		
	\$ 2,230,263	\$ 1,816,044
NONCASH INVESTING AND FINANCING ACTIVITIES		
Loans written off	\$ 707.001	11 day and the second second
<b>W</b> -1	\$ 797,906	\$ 109,960
Value recorded on trade-in of equipment exchanged for new equipment	\$ 1000	
	\$ 4,003	s -

The accompanying notes are an integral part of these financial statements.

### CHURCH EXTENSION LOAN FUND, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

### Organization and Purpose:

The Church Extension Loan Fund, Inc., is a nonprofit organization under the direction of the Board of Home Missions of the National Association of Free Will Baptists of the United States of America, Inc. located in Antioch, Tennessee. The purpose of the Fund is to loan money to Free Will Baptist Churches, primarily Home Mission Churches, for purchase of land and buildings. The Organization's support comes primarily from interest on notes receivable.

The Fund is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code under a group exemption of the National Association of Free Will Baptists, Inc. In addition, the Fund has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code. The Fund had \$-0- unrelated business income for 2012 (\$-0- for 2011).

The following significant accounting policies have been followed in the preparation of the financial statements:

#### **Basis of Accounting:**

The Fund prepares its financial statements using the accrual method of accounting which involves the application of U.S. generally accepted accounting principles; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### **Basis of Presentation:**

Financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic related to Presentation of Financial Statements of Not-for-Profit Organizations. Under the FASB Accounting Standards Codification, the Fund is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### Use of Estimates:

The preparation of financial statements in conformity with U.S. generally accepted accounting principles includes the use of estimates that affect the financial statements. Accordingly, actual results could differ from those estimates.

The Organization uses estimates to prepare the allowance for doubtful accounts. This estimate is based on managements experience with the church and the current fair market value of the property. The actual amount may be significantly different from this estimate.

#### Cash equivalents

The Fund considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### CHURCH EXTENSION LOAN FUND, INC. NOTES TO THE FINANCIAL STATEMENTS <u>DECEMBER 31, 2012 and 2011</u>

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - CONTINUED

#### **Contributions:**

The Fund accounts for contributions in accordance with the requirements of the FASB Accounting Standards Codification Revenue Recognition Topic. In accordance with the FASB Accounting Standards Codification, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. The Fund has no temporarily restricted or permanently restricted net assets.

## **Property and Equipment and Depreciation:**

The Fund follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500 with a useful life of at least two years. Depreciation is computed on a straight-line basis over the useful lives of the assets generally as follows:

Automobile	
Office equipment	5 years
ornee equipment	5 years

The net property and equipment balance has been recorded as a separate component in unrestricted net assets.

### 2. PROPERTY AND EQUIPMENT

A summary of property and equipment is as follows:

Automobile	20	2012	2011		
Office equipment	\$	35,754	\$	21,837	
onice equipment		55,130		55,130	
Less: Accumulated depreciation		90,884	19.000	76,967	
cess: recumulated depreciation		(38,451)		(39,506)	
1	_\$	52,433	\$	37,461	

#### 3. NOTES PAYABLE

Notes payable consist of 3.5 - 5% (3.5 - 5% in 2011) unsecured demand notes from individuals and churches. The proceeds of these notes are then loaned to churches to help them purchase land and buildings. The Board of Trustees changes the interest rates on these notes payable as other interest rates change.

#### CHURCH EXTENSION LOAN FUND, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 4. RELATED PARTY TRANSACTIONS

The Fund paid the Board of Home Missions of the National Association of Free Will Baptists, Inc. a management fee of \$240,000 (\$240,000 at December 31, 2011) to reimburse the Board of Home Missions for salary, rent and other expenses paid by the Board. The Fund had accounts payable to the Board of Home Missions in the amount of \$155,949 (\$291,469 at December 31, 2011).

Several directors and trustees were invested in the Church Extension Loan Fund's notes payable described in Note 3 at December 31, 2012. The interest rate paid on these notes was based on the balance of the account as prescribed by the program guidelines.

## 5. DESIGNATED CONTRIBUTIONS

The designated contributions are amounts given to the "Build My Church" program. The monies given to this program are loaned to churches in the same manner that other funds are loaned to churches. The total amount given for the first phase of the Build My Church program has reached \$1,000,000. In accordance with the provisions of the program payments totaling \$50,000 (\$50,000 at December 31, 2011) were made during the year to the land funds of two Home Mission's Churches from the interest earned on loans made with Build My Church contributions. The second phase of the Build My Church program called the Roy Thomas Memorial Fund has also reached \$1,000,000. The interest earned from the loans made with the money given through the Roy Thomas Memorial Fund will be used to assist the Home Missions General Fund. A third phase of the Build My Church program called the Richard and Carolyn Adams Endowment Fund was begun. In 2011 the Board voted to discontinue this program and transfer the funds to Home Missions for missionary assistance.

#### 6. CONCENTRATION OF CREDIT RISK

The Fund maintains cash deposits in excess of the federally insured amount of \$250,000. At December 31, 2012, the excess amount over the federally insured limit was \$2,799,208 (\$1,954,552 in 2011). The Fund has not experienced any losses in such cash deposits and management believes it is not exposed to any significant credit risk related to cash.

The Board had \$2,034,500 invested with the Free Will Baptist Foundation, Inc. at December 31, 2012.

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#### 7. CONCENTRATION

Included in notes receivable at December 31, 2012 are eight loans which total \$14,575,647 (six which total \$9,127,245 in 2011). This balance represents 32.14% (22.90% in 2011) of total notes receivable.

Notes payable include sixteen notes which total \$13,671,650 or 28.98% (ten notes which total \$7,148,573 or 18.75% in 2011) of total notes payable.

## CHURCH EXTENSION LOAN FUND, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 8. REVOCABLE AND IRRECOVABLE TRUSTS

Nine irrevocable and one revocable charitable remainder trusts pay interest at 6-9% per year. The principal of these trusts was used to make mortgage loans. Interest expense for the year ended December 31, 2012 amounted to \$97,760 (\$118,885 at December 31, 2011).

# 9. UNCERTAINTY IN INCOME TAXES

Accounting principals generally accepted in the United States of America require the Organization's management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Organization's executive director has analyzed tax positions taken and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is exempt from filing annual tax returns. For the past several years the Organization has filed form 990-T. Management believes that none of returns filed prior to the year ended December 31, 2008 are subject to examination.

# 10. SUBSEQUENT EVENTS

Subsequent events have been evaluated by Management through April 25, 2013 which is the date the financial statements were available to be issued.

#### CHURCH EXTENSION LOAN FUND, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012 and 2011

# 12. NOTES RECEIVABLE

The Fund loans money to Free Will Baptist Churches, primarily Home Mission Churches, for the purchase of land and buildings. Each church is required to give a first mortgage on the property or sign a deed of trust. Principal and interest on the loans is payable monthly at 7.5% (7.5% in 2011) over a fifteen to twenty year period except for churches still under construction which are required to pay interest only. The Board of Trustees changes the rate on these notes receivable as other interest rates change. The carrying value of these loans approximates market value. The churches are located throughout the United States.

Notes are stated at unpaid principal balances, less an allowance for doubtful accounts. Management considers most of the notes receivable to be fully collectible. However, there are several notes that management feels it will have trouble collecting. Accordingly, an allowance for doubtful accounts of \$67,780 (\$380,000 in 2011) has been recorded. This allowance is based on managements experience with the church and the current fair market value of the property.

The Fund's practice is to charge off a note with the approval of the Board of Directors when there is no chance of collection either from the borrower or by disposition of the property.

There were no changes in the Fund's accounting policies during the period. There have been no purchases, sales or reclassifications of notes receivables.

Activity in the allowance for doubtful accounts is as follows:

	\$ 380,000
Beginning balance	(797,906)
Loan written off	485,686
Current year provision	\$ 67,780
Ending balance	

Management of the Fund reviews each loan balance where the Church is past due and having difficulty making payments. Based on this assessment and the value of the property an estimate is made of the amount, if any, it believes will not be collected.

The ending balance in the allowance for doubtful accounts is attributed to notes evaluated individually as follows:

tlusted individually	\$ 67,780
Loans evaluated individually	

The ending balance of notes evaluated individually as follows:

1.1.1.1.1.1	\$ 10,106,304
Loans evaluated individually	

# NOTES TO THE FINANCIAL STATEMENTS CHURCH EXTENSION LOAN FUND, INC. **DECEMBER 31, 2012 and 2011**

# IMPAIRED LOANS 13.

A note is considered impaired when, based on currently available information, it is probable that Fund will not collect all of the principal and The notes receivable and allowance for doubtful accounts included no notes that are considered impaired. interest due on the note.

Impaired notes are considered nonperforming and, consequently, interest income is only recognized on these loans when actually received from the borrower. The interest received on the impaired loan for the year ended December 31, 2012 was \$-0-.

The following tables provide informative data at December 31, 2012 and for the year then ended on whether or not management had recognized an allowance for a doubtful account with respect to the impaired loan.

						For the Y	For the Year Ended
		D	December 31, 2012	31,201	2	Decembe	December 31, 2012
			Unpaid	id	Allowance	Average	Interest
	Rec	Recorded	Principal	pal	for Doubtful	Recorded	Income
	Inves	Investment	Balance of	e of	Accounts on	Investment	Recognized
	In Im	In Impaired	Impaired	red	Impaired	In Impaired	While Notes
	Ň	Notes	Notes	se	Notes	Notes	Were Impaired
Impaired loan for which an allowance							
for doubtful accounts has been recognized							
Notes receivable	\$	ł	69		•	•	•

NOTES TO THE FINANCIAL STATEMENTS CHURCH EXTENSION LOAN FUND, INC. DECEMBER 31, 2012 and 2011

AGE AND INTEREST ACCRUAL STATUS OF NOTES RECEIVABLE 14.

\$10,106,304 The following table presents informative date of notes receivable regarding their age and interest accrual status at December 31. 2012. The amount shown as past due represent the total amount of loans in each category that have past due amounts. Receivables 90 Days or and Still Accruing Greater Interest Past Due 436,629 Nonaccrual Receivables Financing Status Total uo 6 \$45,354,296 Receivables Financing Total \$10,106,304 Past Due Total \$ 6,983,566 90 Days or Greater \$ 1,302,990 60-89 Days 30-59 Days Current

There is one note in the nonaccrual status column. The property is being rented to a church under a rent to own agreement. All of the payments had been made at year end under this agreement. Accordingly, it is not included in the past due amounts.



The year 2012 started much the same as it has for many other years, with places to go, people to see and things to do.

Early January began the planning for IMPACT Memphis with an on-site visit. Then in July we coordinated IMPACT Memphis, with volunteers helping at three locations in the Memphis area. We teamed with WNAC to sponsor two Marriage Enrichment Conferences, one in Chattanooga, Tennessee in February and the second in Branson, Missouri in March. Also in March, our Disaster Response Team headed to eastern Kentucky to assist in clean-up following an unusual tornado in the region.

We assisted WNAC with moving the contents of the MIR House from Welch College following the sale of the property.

We continued our CMI Conferences, assisting churches in training their men. Our annual sports fellowship events, The Deep South Golf Tournament in March and the National Golf and Softball tournaments in August, have continued to see good participation.

In addition to these events, we were able to speak at numerous churches within our denomination and attend several state meetings and men's retreats.

Master's Men has in the past, and will continue to provide training and opportunities for the men of our churches to serve our churches, our denomination and our Lord.

Your fellow servant,

Kennett Wakes

Kenneth W. Akers

# Synopsis of 2012 Master's Men Board Meetings

April 30, 2012

All board members were present. Discussed 2011 audit, 2012 Father's Day Offering, and Build A House. Received Director's report. Approved Aaron Wilburn concert at National Convention. Discussed IMPACT Memphis. Approved 2013 budget. Elected officers for 2012-2013.

December 2, 2012

Eight members were present. Discussed 2012 income. Discussed Build A House. Discussed and approved 2014 budget. Discussed updating Master Plan. Adjourned.

P.O. Box 5002 • Antioch, TN 37011 • Phone: 615.760.6142 • Toll Free: 877.767.8039 • Email: masters@nafwb.org

# DARBY & ASSOCIATES, LLC

Certified Public Accountants

5006 Paddy Trace Spring Hill, TN 37174 Phone: (615) 714-5024

To the Board of Directors of The Master's Men Antioch, Tennessee

# INDEPENDENT AUDITOR'S REPORT

I have audited the accompanying statement of financial position of The Master's Men (a nonprofit organization) as of December 31, 2012, and the related statements of activities, and cash flows for the year then ended. These financial statements are the responsibility of the Master's Men management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the over financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Master's Men as of December, 31, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

April 21, 2013 Spring Hill, Tennessee

Jason L. Darby, CPA

#### THE MASTER'S MEN STATEMENT OF FINANCIAL POSITION December 31, 2012

Current Assets Cash Trust Account – Build a House Revocable Trust – Build a House Disaster Relief Trust Trust Account – Lifetime Members Inventory Accounts Receivable Total Current Assets	\$ 10,750.80 3,501.54 628.12 63,442.95 105,603.67 430.00 56,529.35		
Fixed Assets		\$ 240,886.43	
Equipment and Furniture Accumulated Depreciation Total Fixed Assets	95,493.43 (77,575.12)		
TOTAL ASSETS		 17,918.31	
101AL R08E18			
			\$ 258,804.74
Liabilities			
FWB Loan	7,398.00		
Payroll Tax Payable Total Liabilities	4,710.91		
Color Liebhings		12,108.91	
Vet Assets		1.00-000.00	
Temporarily Restricted Unrestricted	270,793.18		
Total Net Assets	(01/00/100)	246,695.83	
OTAL LIABILITES AND NET ASSETS		 240,095.83	
Her Hodero			258,804.74

The accompanying notes are an intregal part of the financial statements

#### THE MASTER'S MEN STATEMENT OFACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2012

		nporarily cted Assets	 et Assets		Total
Gifts and Donations	\$	-	\$ 17,290.09	\$	17,290.09
Dues from Members	1	1.6	9,392.85		9,392.85
Disaster Relief Income		4,361.10	2000 - 20		4,361.10
		-	78,754.64		78,754.64
Together Way Program		2	28,577.18		28,577.18
Reimbursements		-	1,937.01		1,937.01
Promotion/Sales/Other Income			43,583.17		43,583.17
Tournament and Conference Income			15,218.99		15,218.99
Interest Income			1,522.23		1,522.23
Miscellaneous Income otal Revenue & Gains		4,361.10	 196,276.16		200,637.26
et Assets Released from Restrictions					10 000 04
Disaster Relief			16,302.04		16,302.04
					<i>F</i>
Build A House			-		-
Lifetime Memberships otal Revenues, Gains, & Other Support	\$	4,361.10	\$ 212,578.20	\$	216,939.30
xpenses			83,861.94		83,861.94
Salaries and Wages			33,116.04		33,116.04
PR Taxes and Benefits			8,382.12		8,382.12
Cost of Sales and Printing			7,368.63		7,368.63
Travel Expense		-	11,147.43		11,147.43
Conferences and Conventions			5,148.38		5,148.38
Office Expense			3,874.90		3,874.90
Equipment Expense					273.05
Telephone		-	273.05		1,583.99
Postage		-	1,583.99		12,558.24
Rent Expense		1	12,558.24		1,500.00
Professional Fees			1,500.00		825.00
Bookkeeping Expense		245	825.00		5,713.87
Ministry and Resource Development			5,713.87		4,082.50
Ministry Expense - Haiti		4,082.50	×		10,528.94
Disaster Relief Expense		10,528.94			23,713,48
Tournament Expense		(	23,713.48		5,624.91
Depreciation Expense		1	5,624.91		98.00
Interest Expense		-	98.00		1,089.88
Miscellaneous Expense			 1,089.88	-	the second se
otal Expenses	\$	14,611.44	\$ 205,879.86	\$	220,491.30
		(10,250.34)	6.698.34		(3,552.00
Change in Net Assets		281,043.52	(30,795.69)		250,247.83
Net Assets - Beginning of Year	-	270,793.18	\$ (24,097.35)	\$	246,695.83

The accompanying notes are an intregal pert of the financial statements

#### THE MASTER'S MEN STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2012

Decrease in Net Assets			35 - C
		\$	(3,552.00)
Adjustments to Reconcile Increase in Net Assets to			
Net Cash Provided by Operating Activities:			
Depreciation			
Interest on Investments	\$ 5,624.91		
(Increase) Decrease in Operating Assets:	(15,218.99)		
Accounts Receivable			
Increase (Decrease) in Operating Liabilities:	3,400.00		
Accounts Payable			
Payroll Tax Payable	(5,000.00)		
Loan Payable	1,613.47		
Total	 (2,602.00)		
Net Cash Provided by Operating Activities	3-7)		(12,182.61)
contraction of operating Activities			(15,734.81)
ash Flows from Investing Activities			
Transfers to Trusts & Investments	15 000 041		
Purchases of Equipment	(5,299.31)		
Interest Received	396.23		
let Cash Used by Investing Activities	15.218.99		
nanga manangan pang pang kalan kalan pang 🖬 nang pang pang pang		-	10,315.91
et Increase in Cash and Cash Equivalents			
eginning Cash and Cash Equivalents			(5,418.70)
nding Cash and Cash Equivalents			18,169.50
a service and a characteria		*	10,750.80

The accompanying notes are an intregal part of the financial statements

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#### THE MASTER'S MEN NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2012

# Note 1 - Summary of Significant Accounting Policies

#### Governing Body

The Master's Men operates under the auspices of the National Association of Free Will Baptists and is governed by a Board of Directors.

#### **Basis of Accounting**

The accompanying financial statements of The Master's Men have been prepared on the accrual basis of accounting. Revenues are recognized when earned and expenditures are recognized when incurred.

## **Financial Statement Presentation**

The Master's Men follows the Statement of Financial Accounting Standard (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS 117, the Department is required to report information regarding its financial position and activities accordingly according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Department is required to present a statement of cash flows. As permitted by this statement, the Department has discontinued its use of fund accounting and has, accordingly, reclassified its financial statements to present the three classes of net assets required.

#### **Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Department that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily restricted net assets are reclassified to unrestricted net assets.

# **Receivables and Allowance for Doubtful Accounts**

Receivables are presented in the financial statements at the amount deemed collectible by management. Any provision for doubtful accounts is recognized using the direct write-off method.



## Investments

The investments are valued at the lower of cost or market. For gifts, the cost is determined by the fair market value of the security at the time of the gift.

## Inventories

The inventories are valued at the lower of cost or market, with cost being determined using the first-in, first-out method.

# Property, Equipment, and Depreciation

Property and equipment are presented in the financial statements at cost and are depreciated by the straight-line method over the estimated useful lives of the assets, ranging from 3 - 20 years.

## Income Taxes

The Department is exempt from federal and state income taxes; accordingly, no provision for income taxes is made in the financial statements.

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reports and disclosures. Accordingly, actual results could differ from those estimates.

# **Cash and Cash Equivalents**

For purposes of the statement of cash flow, the Department considers all highly liquid investments available for current use with and initial maturity of three months or less to be cash equivalents.

# 2 - Property and Equipment

ollowing is a summary of property and equipment owned by the Department at mber 31, 2012:

Equipment and furniture	\$ 95,493.43
Less: Accumulated Depreciation	( <u>77,575.12 )</u>
Property and Equipment, Net	<u>\$ 17,918.31</u>

# Note 3 - Deferred Revenue

There were no deferred revenues for 2012.

# Note 4 - Restricted Fund Balance

The restricted fund balance is revenue designated for specific projects and consists of the following as of December 31, 2012:

Build a House Campaign Lifetime Membership Disaster Relief	\$ 50,180.59 101,250.00 <u>119,362.59</u>
Total	<u>\$ 270,793.18</u>

### Note 5 - Compensated Absences

There was no compensated absence balance as of December 31, 2012.

#### Note 6 - Loan Payable

On December 1, 2011, Master's Men entered into a loan with FWB Foundation in the amount of \$10,000. The balance of the loan as of December 31, 2012 is \$7,398.

	,	mancial Report		
Projected Expenses	2012 Budget	2012 Actuals	2013 Budget	2014 Propsed Budget
Salaries				E ut tropsed Budget
Director				
Salary	20 202 00	1471 A. 1972 - 1972		
Housing	39,393.00	34,600.00		29,793.00
Retirement	20,400.00	24,500.00	30,000.00	30,000.00
Insurance	2,990.00	2,160.00	2,990.00	
Total	8,000.00	7,872.00	10,000.00	2,990.00
Secretary	70,783.00	69,132.00	72,783.00	12,000.00
Wages(20hrs/wk@11.25)				74,783.00
Payroll Tax Europe	11,866.00	11,616.00	11,700.00	11 700 00
Payroll Tax Expense Retirement	720.00	888.00	930.00	11.700.00
	170.00	580.80	580.00	930.00
Insurance	2,272.00	4,966.62	5.000.00	580.00
Christmas Bonus	250.00	250.00		6,000.00
Total	15,278.00	18,301.42	250.00	250.00
Total Salaries	86,061.00	87,433.42	18,460.00	19,460.00
		01,405.42	91,243.00	94,243.00
Office Operations				
Automobile	3,600.00	5.045.00	a sala salawana salaw	
Rent	15.000.00	5,645.00	3,600.00	3,600.00
Equipment & Supplies		12,558.00	15,000.00	15,000.00
Telephone	5,000.00	4,094.00	5,000.00	5,000.00
Misc	2,700.00	2,923.00	2,700.00	2,700.00
Postage	2.000.00	1,200.00	2,000.00	2,000.00
Total	2,500.00	1,566.00	2,500.00	2,500.00
- Court	30,800.00	27,986.00	30,800.00	30,800.00
Accounting				
Bookkeeping				
Audit	900.00	825.00	900.00	900.00
Total	2,000.00	1,500.00	1.500.00	1,500.00
, otal	2,900.00	2,325.00	2,400.00	2,400.00
Resource Development				2,400.00
Printed Materials	7 444 44			
	7,000.00	8,441.00	7,000.00	7,000.00
Department Travel	12,000.00	7		
National Association		7,937.00	12,000.00	12,000.00
	2,000.00	2,070.00	2,000.00	2,000.00
Total Expenses	140,761.00	126 102 10		
_		136,192.42	145,443.00	148,443.00
Projected Income				
Dues	15,000.00	9,393.00	15 000 00	
Father's Day Offering	12,000.00	7,366.00	15,000.00	15,000.00
Together Way	75,000.00		12.000.00	12,000.00
Softball	2,500.00	77.524.00	75,000.00	77,000.00
Golf	5,000.00	2,900.00	2,500.00	2,500.00
Gifts		5,800.00	5,000.00	5,000.00
Sales	10,000.00	13,869.00	10,000.00	11,000.00
Endowment Income	3,000.00	2,100.00	3,000.00	3,000.00
BAH	5,000.00	5,000.00	9,943.00	9,943.00
Master's Men Conferences	10,000.00	10,000.00	10,000.00	10,000.00
Total Income	3,011.00	1,500.00	3,000.00	3,000.00
istal moone	140,511.00	135,452.00	145 443 00	3,000.00

#### 2012 Master's Men Financial Repor

135,452.00

145,443.00

148,443.00

# Minutes

of the Seventy-eighth Annual Session of the Women Nationally **Active for Christ** Convention of the National Association of Free Will Baptists when convened in **Tampa, Florida** July 23, 2013

Women Nationally Active For Christ P.O. Box 5002 Antioch, TN 37011-5002

## **Executive Committee:**

#### President

Diana Bryant 2156 54th Avenue Vero Beach, FL 32966 772-535-1882 dianabryant57@aol.com

#### Vice President

Pam Hackett 121 Springside Drive Boiling Springs, SC 29316 864-599-9512 hackettp71@bellsouth.net

#### Secretary

Sarah Sargent 1397 Terry Drive Reynoldsburg, OH 43068 614-560-0710 oreta14@hotmail.com

#### Members-at-Large Amy Johnson 2306 Brown Street New Castle, IN 97362 618-435-4281 harmybeth@gmail.com

Jonda Patton P.O. Box 2522 Pikeville, KY 41502 606-631-3420 jbpatton@bellsouth.net

Janie Campbell 490 Whitney Woods Road Conway, AR 72034 501-450-3552 janiec.campbell@gmail.com

#### Executive Director Elizabeth Hodges P.O. Box 5002 Antioch, TN 37011 615-512-4792 elizabeth@wnac.org

Theme: He Knows My Name Scripture: John 10:3, Isaiah 43:1 Music Coordinator: Jenny Donoho Pianist: Chad Donoho

#### Proceedings

Tuesday, July 23, 8:00 a.m.

The business session was opened with a "Welcome" video presentation produced by Florida Women Active for Christ. Jenny Donoho, missionary to Tallahassee, FL, led the group in singing "Amazing Grace."

President of Women Nationally Active for Christ, Diana Bryant, called the business session to order. Peggy Clyatt opened the meeting in prayer.

The Credentials Committee Report was submitted by Chairperson Phyllis Bass (TX ) and read by Janie Campbell, acting secretary.

Nineteen state conventions submitted reports and paid dues: Alabama – Arkansas – California – Florida – Georgia – Illinois – Indiana – Kentucky – Michigan – Missouri – Mississippi – North Carolina – Ohio – – Georgia – South Carolina – Tennessee – Texas – Virginia – West Virginia. Two districts with no state conventions submitted reports and paid dues: First Arizona – New Mexico.

One local group, Canada, with no district or state convention submitted a report and paid dues.

In addition, there were 22 delegates from local groups in good standing with their representing higher body (district or state) who had paid their \$10 representation fees.

Total Registration – 653

Motion carried to receive the report and seat the delegates.

WNAC Executive Director Elizabeth Hodges gave the Executive Director's report with a PowerPoint® presentation. She presented names and pictures of the Wisehart Scholarship recipients. She also announced the recipient of the Cleo Pursell Scholarship, Myriam Le Louarn of France. She explained how WNAC funds helped the Women Active for Christ in Mexico provide bathrooms for the Seminary; highlighting scholarship winners, projects benefiting several mission fields, upcoming projects, and noted last year's giving and membership totals. She proposed a \$212,000 budget for 2014, with salaries being frozen for the 4<sup>th</sup> consecutive year.

Motion carried to accept the report and approve the 2014 budget.

President Diana Bryant presented the Executive Committee Recommendations, read by Janie Campbell, acting secretary:

1. The WNAC Executive Committee recommends that the executive director study the possibility of joining the Cooperative Giving Program of the National Association of Free Will Baptists with details and recommendations to be published before the 2014 convention.

2. In response to the direction given by the body at the 2012 National Convention and after prayerful consideration and seeking additional counsel, the WNAC Executive Committee has revisited the "WNAC Bylaws – Article II – Elections" and concurs that the original article needs no revision and is adequate as written.

3. In response to the direction given by the body at the 2012 National Convention and after prayerful consideration, the WNAC Executive Committee has revisited the "WNAC Bylaws – Article VII – Discipline" and concurs that the original article needs no revision and is adequate as written.

4. The Executive Committee recommends that this year's Cleo Pursell Foreign Student Scholarship be awarded to Myriam Le Louarn of France.

Motion carried to approve Recommendation 1.

Motion carried to approve Recommendation 2.

Motion carried to approve Recommendation 3.

Motion carried to approve Recommendation 4.

The following resolutions were presented by the Resolutions Committee Chairperson Carolyn Riddick (NC):

1. We recommend that WNAC reaffirm our stand against same-sex marriage and our stand to keep the definition of marriage as the union of one man and one woman.

2. We resolve to pray for WNAC to continue in faithful service and commitment to our mission action endeavors in fulfilling the Great Commission.

3. We resolve to diligently pray for our country, our leaders, and those who serve in our military.

Motion carried to adopt Resolution 1.

Motion carried to adopt Resolution 2.

Motion carried to adopt Resolution 3.

The following Nominating Committee report for the 2013-2015 term was presented by Chairperson Tracy Payne (OK).

President, Diana Bryant (FL)

Vice-President, Pam Hackett (SC)

Secretary, Janie Campbell (AR)

Members-at-Large:

Amy Johnson (IN)

Jonda Patton (KY)

Sarah Sargent (OH)

Motion carried to accept this report.

Sarah Fletcher, editor of Treasure Study Guide, introduced names and topics for the coming year's magazine. A "Sister Story" will be featured each month online. Sarah shared the need for a person who will be willing to write for teen girls and WNAC.

Motion carried to adjourn.

#### Worship Service

#### 9:45 a.m.

The worship service began with introductions and testimonies from international Christians, Pastor Bruno Ling (France), pastor's wife Ciraida Sanchez (Cuba) and Seminary worker Marilyn Velasquez (Panama). They spoke of their gratitude for WNAC and shared news from their particular fields.

The Donoho Family presented the special music, "Calvary Answers for Me."

Lydie Teague (France), wife of Joel Teague, was introduced by Barbara Gibbs, missionary to France. She shared how she came to faith in Christ through the outreach of the church in St. Nazaire and how her faith has grown over the past several years. She shared ways that she and Joel are working to spread the Gospel in France.

#### Seminars

The following seminars were presented at 11:15 a.m. and 2:15 p.m. to offer women ample opportunities to attend:

My Name is Solo – Sarah Sargent (OH), Sarah Malone (ELIC)

My Name is More – Ashley Bennett (AZ), Lea Edgmon (Spain), Heather Goodman (AZ)

My Name is Image – Sarah Fletcher (WNAC Editor)

My Name is Reflection – provided state and national leaders an opportunity to evaluate the convention.

#### WNAC Fellowship Luncheon

#### 12:00 p.m.

During the annual fellowship luncheon, Mrs. Lorene Miley, retired missionary to Côte d' Ivoire, shared from her recent book on Psalm 119.

#### Laughter & Latte

Monday Evening, July 24

Nearly 100 women enjoyed coffee and snacks after the evening service during an informal time of fellowship and fun.

# WNAC Executive Committee Meetings and Actions

#### July 26, 2012

The Executive Committee met via conference call for a post-convention debriefing. Members present were Diana Bryant, Pam Hackett, Jan Clay, Amy Johnson, Jonda Patton, Janie Campbell, and Executive Director Elizabeth Hodges.

Each member shared observations from the 2012 WNAC Convention and gave ideas for development and/or change.

## November 8, 2012 - A.M. Session

The Executive Committee met in Nashville, TN, November 8-9, 2012. Members present were Jan Clay, Diana Bryant, Janie Campbell, Amy Johnson, Pam Hackett and Executive Director Elizabeth Hodges. Jonda Patton was available via speaker phone during much of the meeting.

Elizabeth Hodges gave her executive director's report.

There was much discussion regarding the following points of interest:

1. Decided to start charging \$5 per copy to send WNAC Manual to those who request it.

2. WNAC has ordered a "square" application for credit card use.

3. Decided to again hire Tana Womack to work in WNAC convention booth for 2013.

4. Agreed to try to have all WNAC events at Marriott for 2013 WNAC convention, due to the 15% discount we will receive.

5. Discussed the \$1,300 deficit for expenses of the 2012 WNAC convention.

6. Agreed to talk to Beth Bryant and some younger WNAC members regarding a Pinterest Administration Group. Discussed having a social media seminar at some point.

Keith Kennemer, Randall House Publications, gave a presentation.

### November 8 – P.M. Session

Elizabeth Hodges gave details about being approached by several denominational leaders asking if WNAC would consider becoming involved in the Coop Program and becoming an official department of NAFWB. Committee discussed pros and cons of moving that direction.

## November 9 - A.M. Session

Resumed Coop discussion. Motion carried to investigate the possibility.

Discussed the constitutional changes that the WNAC Executive Committee was directed to review at 2012 WNAC Convention.

Discussed the WNAC Nominating Committee concerns. Agreed to ask Tracy Payne, Oklahoma WAC President and current committee chairman, to speak to the issue on the floor.

Discussed convention details.

Discussed options for the 2015 WNAC National Retreat.

Discussed the WNAC survey of 2011-2012.

## January 10, 2013

S 8 4

The Executive Committee met via conference call. Members present were Diana Bryant, Pam Hackett, Amy Johnson, Jonda Patton, Janie Campbell and Executive Director Elizabeth Hodges.

Elizabeth Hodges discussed financial and budget matters.

Discussed the possibility of a strategic planning meeting including the presidents from the top 10 giving states.

Motion carried to have a meeting April 5-6, 2013.

Discussed an invitation for the Executive Committee to participate in a women's conference in Kazakhstan in 2014.

Elizabeth gave an update on convention details and an opportunity to help refurbish the Abidjan guest house. Motion carried to help with this project.

#### February 21, 2013

The Executive Committee met via conference call. Members present were Diana Bryant, Jonda Patton, Pam Hackett, Janie Campbell, Amy Johnson, and Executive Director Elizabeth Hodges.

The committee regretfully voted to accept the resignation of Jan Clay.

Diana discussed details regarding the WNAC retreat in 2015. Dates for the retreat are September 3-4.

Elizabeth gave information regarding the Kazakhstan trip.

#### April 5, 2013

The Executive Committee met at the national offices in Antioch, TN, prior to the strategic planning meeting with the WAC state leaders. All members were present including Executive Director Elizabeth Hodges.

Elizabeth Hodges updated the committee on the unofficial audit from Terry Hill. Convention details were discussed.

#### April 5, 2013 - Meeting with WAC State Leaders

WAC state leaders from 10 states met in Antioch, TN, for a strategic planning meeting with the WNAC Executive Committee.

Needs of FWB women, financial concerns, and ideas for growth were discussed. Each woman was given time to share her viewpoint and ideas from her state.

#### May 9, 2013

The Executive Committee met via conference call. All members were present including Executive Director Elizabeth Hodges.

Motion carried to withdraw money from the WNAC Revocable Trust for expenses incurred during the strategic planning meeting.

Discussed Kazakhstan trip.

#### May 23, 2013

The Executive Committee met via conference call. All members were present including Executive Director Elizabeth Hodges.

Discussed the possibility of joining the NAFWB Coop Program. Motion carried to recommend studying the possibility of joining the Coop Program with the understanding that details will be published before the 2014 convention. This proposal will be presented to the WNAC Convention in July.

Elizabeth mentioned that she had spoken to Isabella ?? about coming to speak at the retreat in 2015.

Discussed dates for Kazakhstan training.

#### July 11, 2013

The Executive Committee met via conference call. All members were present including Executive Director Elizabeth Hodges.

Discussed meeting schedule for the convention.

Discussed the proposal from Auditor Terry Hill for his services. Motion carried to accept this proposal. Elizabeth informed the committee of a need from Pastor Amado Gonzalez from Cuba. Motion carried to send

A - 248

\$1800 to help pay for Cuban women to attend the retreat.

Motion carried to present the following recommendations to the body during the business session of the

1. The WNAC Executive Committee recommends that the executive director study the possibility of joining the convention: cooperative giving program of the National Association of Free Will Baptists with details and recommendations

to be published before the 2014 convention. 2. The WNAC Executive Committee recommends that this year's Cleo Pursell Foreign Student Scholarship be

awarded to Myriam Le Louarn of France.

#### July 21, 2013

The Executive Committee met at the Marriott, Tampa, FL. All members were present including Executive

Met with the Executive Committee of the National Association and discussed the possibility of WNAC joining Director Elizabeth Hodges.

Met with Auditor Terry Hill. Phyllis York joined the meeting. Mr. Hill explained the audit in detail. NAFWB Coop Program.

## August 14, 2013

The Executive Committee met via conference call. All members were present including Executive Director Elizabeth Hodges. There was discussion regarding this year's convention, observations, and changes we could

make. The next board meeting will be December 11-12.



# Women Nationally Active for Christ 2013

Isaiah 43:1 states, "I have redeemed thee, I have called thee by thy name, thou art mine." The same thought is echoed in John 10:3, "The sheep hear his voice: and he calleth his own sheep by name." What a precious thought that God knows me personally by name. Magnify that thought by every person who has ever lived or ever will live. What a mighty God we serve.

The women of WNAC consistently give to missions and ministry causes totaling \$471,661.19 for 2012. An additional \$25,564.24 was given in non-cash gifts to the Steward Provision Closet for a grand total of \$497, 225.43. This year we were able to assist in completing the restroom facilities on the campus of IBLAC for our sisters in Mexico. We also refurbished the guest house in Abijan, including the purchase of appliances. This project will benefit the many short-term mission teams that travel to Cote d' Ivoire, as well as our resident missionaries. We assisted several MKs who were setting up their dorm rooms. Our retirees were honored during the holiday season, in addition to meeting the needs of our home and international missionaries.

The scholarship programs continue to be a blessing to young women. The recipient of the Cleo Pursell Foreign Student Scholarship Fund is Myriam Le Louarn (France), sister to missionary Lydie Teague. Myriam will be taking on-line classes toward a degree in youth ministry. Recipients of the Dr. Mary R. Wisehart Student Scholarship are: Rebekah Gideon, Welch College; Amber Wilson, Gateway FWB College; Bre Riesen Lee, Hillsdale FWB College, recipient for the second year; and Jessica Potter, California Christian College, our first recipient from a Home Mission work, Sloan Canyon in Castaic. We are blessed to invest in the lives and ministries of these young women.

Our 4,090 members from 22 states have been faithful in the ministry of WNAC. We ended the year with a deficit though it is better than last year. We continue to seek ways to strengthen the financial base of WNAC so that the ministry can move forward meeting the varied needs of our women. The office staff is to be commended for their dedication, faithfulness, and cheerfulness in spite of these challenges. The proposed budget is a realistic presentation reflecting the rise in cost of insurance, rent, postage and printing.

A strategic planning meeting involving the leadership of the top ten contributing states was held in April. This was the second phase of incorporating the ideas from the 2011 survey. This was a beneficial session for the state leaders as well as the WNAC Executive Committee and office staff.

As we move forward, it is encouraging to know that God knows each of us by name. His plan and purpose will be accomplished in our lives as we seek to serve Him faithfully. This year we will explore such thoughts as we pursue the theme, He Knows My Name. May God richly bless each of you as we serve Him together.

Elizabeth C. Hodges, Ed.S. **Executive** Director



Hill, Harper & Associates Certified Public Accountants

#### Independent Auditors' Report

#### **Executive Committee of the** Women Nationally Active for Christ

We have audited the statements of financial position of the Women Nationally Active for Christ (a nonprofit organization) as of December 31, 2012 and 2011, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion. An audit also includes evaluating the appropriateness of accounting policies used that and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Women Nationally Active for Christ as of December 31, 2012 and 2011, and changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hell Harper & association

April 3, 2013

Terry A. Hill 615 417 - 7414 terryhill.HHA@gmail.com

P O Box 680788 Franklin, I conessee 37068

Ernest R. Harper 615 417 - 6358 c.harperinesmeast.net

# WOMEN NATIONALLY ACTIVE FOR CHRIST

# (An Auxiliary of The National Association of Free Will Baptists)

# Statements of Financial Position

# December 31, 2012 and 2011

#### Assets

2011

		2012	2011
1. Junto 1	5	42,187	27,287
Cash and cash equivalents:			
Cash and cash eq Cash in bank and other Funds held by Free Will Baptist Foundation (including \$167,874 in 2012 and \$134,180 in 2011 (including \$167,874 in 2012 and \$134,180 in 2011		176,927	194,709
(including \$167,874 in correct of temporarily restricted funds)		219.114	221,996
		1,664	15.731
Accounts receivable		3,671	3,788
Inventory and prepaid expenses			21 723
		23.035	21.723
Office equipment and furniture:		21,941	21,121
Cost basis Less accumulated depreciation		1,094	
		55,092	51.827
Funds held by Free Will Baptist Foundation for endowments			293,342
Funds held by Free will buy		5 280,635	2334.14E
Liabilities and Net Assets			2 2/7
A A MALANT		5 4,601	3,267 878
Current liabilities: Accounts payable and accrued expenses		-	32,808
		28,302	
Deferred revenues related to magazine		32,903	36,953
Total current liabilities			
		18,366	21,000
Net assets:		180,545	
Unrestricted		48,821	111 1 1 12
Temporarily restricted			256 200
Permanently restricted		247.732	2.30,007
Total net assets		\$ 280.63	5 293,342

See accompanying notes to financial statements.

WOMEN NATIONALLY ACTIVE FOR CHRIST (An Auxiliary of The National Association of Free Will Baptists) Statement of Activities and Changes in Net Assets For the year ended December 31, 2012 and 2011

	Funds			Convention		Temporarily	Permanently		
	Others	Operations	Operations Publications	and Retreats	Unrestricted	Restricted	Restricted	2012	2011
Kevenue and Support:			THE OWNER AND A DESCRIPTION OF	CHBN WAXE	CIDENE THE	Net Assets	Net Assets	I'otal	Total
Funds for other agencies and departments:	51								
Amount received s	73,480	à							
Amount incurred	(73.480)			¢.	13,480	ġ.		73.480	302.446
Cittle and offerings	Inot-only		×.	÷	(73,480)	i.		(73,480)	VALL COFT
Magazine substration	÷	00.240		16.614	76,860	15.016	2012	07 870	(preserve)
	x		45.235	1	45.235		Print I	2000 DA	G/ U' to
Luterature sales	ĸ	1.128		1	0011	0	a'	40,235	36,928
Dues / delegate fees	a	61 830)		8	0711	ł.	4	1.128	3.193
Convention revenues		MPD11A	#7 3	14	61,830	95	1	61.830	70.798
Interest income		110		886.01	15.588	•		15.588	17 573
Gain (loss) from investment access		\$77	*1	9	246	4,828		FLU S	6 6411
Distribution and an and an and a state and	ŝ		4	,		5 2 20		tort o	LIM'E
CONTRACTOR - CODOWINERT INCOME	8	2.677			2627	10000		667.0	(633)
Other income	<sup>1</sup>	511	×	3	115	(110-1)	k,	×	,
Total revenue and measure		and a second			110		ŝ	511	1.731
Cost of publications:		120.638	45.235	32,202	204.075	22,406	703	P81 266	170110
Manufactor and all									100'417
annund annagene	÷	10	19,028	à	19.078			the states	
Support for One Magazine			C 247		107000	e.	8	19,028	20.346
Editor			70000	1	8.382	T.	9	8.382	5 588
Postnee		£.	23,200	8	23,200	1	Å	VAR 2 L	00000
	t.	÷	1.555	i.	1.555	5	1	1 225	1412-02
								CCC*1	CO+'1
The second s	e.	ě	201726	5	52,165		2	52.165	\$0.530
Net revenue and support	- 40	126,638	(6,930)	32,202	151.910	22.406	202	175.311	Ectores and
Net assets released from restrictions		111 M				0000	CIVI	610'071	164.322
STRAID STRAID AND AND AND AND AND AND AND AND AND AN		29,152		×	29,132	(29, 132)		28	
	4	155.770	(6.930)	32.202	181.042	16 7761	2012	176.010	
<b>Operating expenses:</b>							CINI	KIN'CZ I	104.422
Operations	40	160.973	,		160 073				
Convention and retreats				22.703	22,703	8 (s		160,973	156,516
		and here			A A A A A A A A A A A A A A A A A A A		-	507,22	24,026
		160,973	ł.	22.703	183,676	7	R.	183.676	180.542
Net assets beginning of the year		(5,203)	(056.9)	9,499	(2.634)	(6,726)	703	(8,657)	(16.220)
					21,000	187,271	48,118	256,389	272,609
Net assets end of the year				S	18.366	180.545	48,821	247.732	256.380
								Concentrations -	The second secon

# WOMEN NATIONALLY ACTIVE FOR CHRIST

(An Auxiliary of The National Association of Free Will Baptists)

## Statement of Functional Expenses

# For the year ended December 31, 2012 and 2011

	C	)perations	Convention and <u>Retreats</u>	2012 Totals	2011 Totals
Expenses of operations:	\$	57,408		57,408	57,184
Salaries					
Employee benefits, payroll taxes,		16,017		16,017	18,570
and health insurance		10.01		640	1,810
Literature for sale and for promotional purposes		18,167	12	18,167	18,167
Rent		2,674		2,674	13,622
Travel		2,074	22,703	22,703	24,026
Annual convention		17,915	-	17,915	9,945
Office expense and other		29,132		29,132	14,840
Restricted expenditures		5,153		5,153	8,674
Legal and audit				4.153	5,035
Postage and shipping		4,153		4.871	4,490
Executive Committee		4,871	-	2,715	2,087
Promotion		2.715		2,549	1,563
Dues, subscriptions and continuing education		2,549		219	529
Depreciation		219		-12	
Total expenses	5	160,973	22,703	183,676	180,542

See accompanying notes to financial statements.

## WOMEN NATIONALLY ACTIVE FOR CHRIST

(An Auxiliary of The National Association of Free Will Baptists)

#### Statement of Cash Flows

For the year ended December 31, 2012 and 2011

Cash Flows from Operating Activities		2012	2011
Decrease in net assets			
Adjustments to reconcile change in net assets to	3	\$ (8,657)	(16,220)
net operating activities:			
Depreciation		1. 1 (A) 1011-101	5) (S
(Gain) loss on endowment funds held by Free Will Baptist Foundation		219	529
(Increase) decrease in:		(5.239)	633
Receivables			28
Inventory and prepaid expenses		14.067	(8,140)
Increase (decrease) in:		117	1.651
Deferred revenues related to magazine subscriptions			
Funds held for other denominational agencies and organizations		(4,506)	5,392
Accounts payable and accrued expenses		(878)	(17,955)
i i i i i i i i i i i i i i i i i i i		1,333	1,956
Net operating activities			
et of perdiling activities		(3,544)	(32,154)
ash Flows from Investing Activities			and a second
Purchase of equipment			
Net change in endowment investments held by Free Will Baptist Foundation		(1,312)	- <b>2</b> 1
Pree will Baptist Foundation		1.974	1,518
Net investing activities			
intering activities	77	662	1,518
Decrease in cash and cash equivalents			anter anteriore
Cash and cash equivalents:		(2,882)	(30,636)
Beginning of year			
Seguring of year		221,996	252.632
End of year			
	\$	219,114	221,996
Cash and cash equivalents consist of:			
Cash in bank and other		5-4415 H G/1841 ( //	
Funds held by Free Will Baptist Foundation	S	42,187	27,287
and a state of the second ation		176,927	194,709

See accompanying notes to financial statements.

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## WOMEN NATIONALLY ACTIVE FOR CHRIST

## (An Auxiliary of The National Association of Free Will Baptists)

#### Notes to Financial Statements

#### December 31, 2012 and 2011

Women Nationally Active For Christ (hereafter WNAC) operates as an auxiliary of the National Association of Free Will Baptists. Inc. and is governed by it's Executive Committee. The Executive Committee is comprised of the four elected officers and three members elected from the body at large. WNAC is an unincorporated non profit entity.

The purpose of the organization shall be to assist the various bodies comprising the WNAC in providing opportunities for each woman to fulfill the Great Commission through her God-designed role in the home, Church, community and world.

#### Summary of Significant Accounting Policies (1)

#### **Basis of Presentation**

The financial statements of WNAC have been prepared on the accrual basis of accounting.

As required by generally accepted accounting principles. WNAC reports information regarding its financial position and activities according to three classes of net assets, as applicable:

Unrestricted net assets - Net assets not subject to donor imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the governing body.

Temporarily restricted net assets - Net assets whose use is subject to donor imposed stipulations and / or the passage of time.

Permanently restricted net assets - Net assets to be maintained in perpetuity as directed by donor imposed stipulations.

The amount of each of the classes of net assets are presented in the statements of financial position and the change in each class of net assets is presented in the statements of activities.

Funds received which are designated by the donor to be transferred to third parties are accounted for as liability transactions. WNAC is encouraging donors to make their contributions direct to the respective beneficiary.

#### Cash and Cash Equivalents

For purposes of the statements of eash flows, all cash funds, cash bank accounts and highly liquid debt instruments purchased with an original maturity of three months or less are considered to be cash and cash equivalents.

#### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy which gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1), the next highest priority to inputs from observable data other than quoted prices (Level 2) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. For the years ended December 31, 2012 and 2011, endowment funds held by Free Will Baptist Foundation were valued at market using Level 2 inputs.

.

The carrying value of cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. The carrying values of liabilities are not materially different from the estimated fair values of these instruments.

#### WOMEN NATIONALLY ACTIVE FOR CHRIST

(An Auxiliary of The National Association of Free Will Baptists) Notes to Financial Statements, continued

#### Summary of Significant Accounting Policies, continued (1)

#### Endowment Funds

Investments of endowment funds are held by Free Will Baptist Foundation and are valued using Level 1 inputs (as described above) based on fair market value quotes. As required by generally accepted accounting principles, the original donor contribution is maintained as permanently restricted net assets. All resulting net accumulated investment gains or losses are maintained either as temporarily restricted net assets (if net gains) or unrestricted net assets (if net losses). The balances relating to endowment funds are as follows:

Permanently restricted net asset:	2012	2011
Original donor investment (corpus)		
Balance at beginning of year Donor gifts	\$ 48,118	47,232
Exhibitights	703	886
Temporarily restricted net assets:	\$ 48,821	48,118
Balance at beginning of year	\$ 3,709	6,747
Investment earnings, including investment gains and losses	5,239	(633)
Distributions of earnings up to 5% of account balance	(2,677)	(2,405)
	\$ 6.271	3,709
Total invested funds with Free Will Baptist Foundation as endowment	\$ 55,092	51,827
D LL		

#### Accounts Receivable

WNAC extends credit to churches and individuals located throughout the United States for magazine subscriptions and literature. Accounts receivable are deemed to be fully collectible by management and no reserve is considered necessary. All accounts are reviewed by management and written off as "refunds, allowances and uncollectible" as may be necessary, which is reported as a reduction to the respective revenue.

#### Fixed Assets

Furniture and equipment are recorded at cost or at fair value as of the date contributed. Expenditures for acquisition of assets in excess of \$500 are capitalized and depreciated over their usable lives on the straight line method. Expenditures for maintenance and repairs, renewals, and betterments that do not significantly extend the useful life's of asset are expensed as incurred.

#### Deferred Revenues

Deferred revenues relate to magazine subscriptions billed in September for the next calendar year.

#### Income Taxes

WNAC is exempt from Federal and state income taxes; accordingly, no provision for income taxes is made in the accounts. There is no unrelated business income for 2012 and 2011. Further, management believes that WNAC has no activities which will lead to income taxes being levied.

#### **Compensated Absences**

Employees of the WNAC are entitled to paid vacation, sick days and personal days off, depending on job classification, length of service and other factors. It is impractical to estimate the amount of compensation for future absences and accordingly, no liability has been recorded in the accompanying financial statements. WNAC's policy is to recognize the cost of compensated absences when actually paid to the employees.

#### Subsequent Events

Subsequent events have been evaluated for potential recognition and disclosure through April 3, 2013, the date these financial statements were available to be issued.

#### **Reclassification of Beginning Net Assets**

Certain reclassifications were made among and between net asset groups, these reclassifications had no effect on total net assets as reported.

# WOMEN NATIONALLY ACTIVE FOR CHRIST

(An Auxiliary of The National Association of Free Will Baptists) Notes to Financial Statements, continued

# Temporarily Restricted Net Assets

Net assets were released from donor restrictions during the year ended December 31, 2012 by incurring expenses (2) ad purposes or by occurrence of other events specified by donors:

satisfying the restricted purposes or by occurrence or other create que	2	5,000	
Mary Wisehart Student Scholarship Fund	\$		
C. Purcell Foreign Scholarship Fund		1,391	
C. Purcell Foreign Scholarship Classif		22,478	
Steward Provision Closet Free Will Baptist Bible College Mission Home		263	
		29,132	
Net assets released		2,677	
M. Workman Endowment funds distributed		21.000	
Net assets released after distributions	\$	31,809	
		2012	2011
Remaining balances of temporarily restricted net assets are as follows:		103,282	104,601
Mary Wisehart Student Scholarship Fund	\$	595	309
C. Purcell Foreign Scholarship Fund		65,616	73,742
Steward Provision Closet		4,781	4,910
Free Will Baptist Bible College Mission Home			3.709
M. Workman Endowment funds available for distributions		6.271	3-1907
M. WORKHAIT LINGWINCH, FORGA &	\$	180,545	187.271

#### (3) Pension

WNAC participates in the master pension plan of the Board of Retirement and Insurance of the National Association of Free Will Baptists. Inc. The plan is contributory and is matched up to a maximum of 5% of compensation. Employees may participate at date of employment. Pension expense amounted to \$2,803 in 2012 and 2011. The pension plan is a defined contribution plan. Under the plan, an account is maintained for each participant and upon retirement the participant can either receive a lump-sum distribution or purchase of one of several types of annuity contracts.

#### (4) Operating Leases

WNAC has entered into noncancelable a lease arrangement relating to a copy machine. Lease expense amounted to \$1,980 in 2012 and 2011. The lease expires February 2013 and will require payments of \$330.

Further, WNAC rents office space from the National Office Building located in Antioch, Tennessee. The lease agreement is cancelable with 90 day written notice. Office lease expense amounted to \$18,167 in 2012 and 2011.

#### Concentration of Credit Risk (5)

WNAC has an accounting risk of loss to the extent of unsecured accounts receivable and funds held by Free Will Baptist Foundation. Further, bank balances in excess of the amount of FDIC insurance are subject to risk of accounting loss. Management does not anticipate nonperformance by the financial institutions.

## One Magazine of the National Association of Free Will Baptists

The denomination began the publication - One Magazine - in 2005 to combine the publications of certain Free (6) Will Baptist agencies and organizations. One Magazine is funded by contributions from each of these agencies and organizations. WNAC provided support of \$8,382 in 2012 and \$5,588 in 2011.

#### (7) Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the consolidated entity's financial statements for the year ended June 30, 2011, from which the summarized information was derived.

# WOMEN NATIONALLY ACTIVE FOR CHRIST 2014 Proposed Budget

		0		
Projected Revenue Gifts, offerings, support Dues & delegate fees Publications Literature Convention Revenues Interest Income Endowment Income Miscellaneous Income	2012 Budget 50,250.00 75,000.00 52,000.00 7,500.00 27,750.00 1,000.00 3,000.00 450.00 216,950.00	2012 Actuals 60,246.00 61,830.00 45,235.00 1,128.00 32,202.00 246.00 1,296.00 597.00 202,780.00	70,000.00 40,000.00 3,200.00 27,750.00 500.00 300.00 5,000.00	61,000.00 65,000.00 45,000.00 1,500.00 35,000.00 500.00 3,000.00 1,000.00
Projects 1.0	a the same of the	202,700.00	201,750.00	212,000.00
Projected Operating Expenses Salaries and Wages Payroll Taxes and Employee Benefits Rent Travel Promotion Office Expense Professional Service / Audit Postage and shipping Executive Committee Dues, Subscriptions, Cont. Education Depreciation Conventions & Retreats	79,077.00 21,714.00 19,200.00 10,209.00 17,500.00 6,250.00 4,000.00 5,000.00 800.00 21,000.00	57.158.00 16,017.00 18,167.00 2,674.00 2,715.00 17,915.00 5,153.00 4,153.00 4,871.00 2,549.00 219.00 22,703.00	55,877.00 20,062.00 19,200.00 10,000.00 8,500.00 4,500.00 4,000.00 4,000.00 500.00 461.00 23,000.00	57,160.00 20,245.00 18,500.00 5,000.00 18,000.00 5,200.00 4,200.00 5,000.00 1,000.00
Cost of Publications:	184,750.00	154,294.00		25,000.00
Magazine Printing Cost of Literature Editor (Salary / Christmas Bonus)		19,028.00	150,100.00 18,000.00 500.00	159,305.00 19,100.00
Postage		23,450.00	23,450.00	23,450.00
One Magazine		1,555.00	1,300.00	1,745.00
	20.000.00	8,382.00	8,400.00	8,400.00
	32,200.00	52,415.00	51,650.00	52,695.00
Total	216,950.00	206,709.00	201,750.00	212,000.00

Executive Director Salary 2014 WNAC SALARIES AND		2013		2014
Social Security/Medicare	S	44,437.00	\$	44,437.0
Retirement	\$	3,465.00		3,400.0
Insurance (Travel/Key Man, Health/Life, Dental)	\$	2,222.00	s	2,222.00
Christmas Bonus	\$	6,852.00	S	8,000.00
Total Salary and Benefits	\$	855.00	s	855.00
Administrative Assistant	\$	57,831.00	s	60,928.00
Salary			*	00,020.00
Social Security/Medicare	\$	11,440.00	\$	11,616.00
Retirement	\$	876.00	ŝ	888.00
Insurance (Health/Life & Dental)	\$	572.00	ŝ	581.00
Christmas Bonus	\$	4,970.00	ŝ	5,401.00
Total Salary and Benefits**	S	250.00	ŝ	250.00
Grand Total of Salaries and Benefits	\$	18,108.00	s	18,736.00
*WNAC pays 1/4 of the family's premium.		TE DET	\$	79,664.00

Children's Colleges Total Homes	358.74 134.00 8,349.98	24,182,15	688.23	280.00 200.00 4,202.68	58.89			150.00	3,209.08	1.754.00 1,236.25 39,330.02	1,236.25 39	1,236.25 39	1,236.25 36	1,236.25 39	1,236.25 30	1,236.25 36	1,236.25 36	1,236.25 36	1,236,25 36 4,4 10 10	1,236.25 36	1,236.25 36	1,236.25 36	1,236.25 36	1,236.25 36	1,236.25	1,236.25	1,236.25 36 1,236.25 36 1,236.	1,236.25	1,236.25	1,236.25	1,236.25	1,236.25
Programs H	670.00									997.73 1																						
Mission Objectives	30.00									80.00	80,00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00				2,6	2,6	2.6	2.6	2,6	2.6	2,6	2,6
Home Missions	951.00	1,725.00		272.50				324.00		8,801.34	8,801.34	8,801.34	8,801.34 1,217.51 1,050.00	8,801.34 1,217,51 1,050.00	8,801.34 1,217.51 1,050.00 300.00	8,801.34 1,217,51 1,050.00 300.00	8,801.34 1,217.51 1,050.00 300.00	8,801.34 1,217,51 1,050.00 300.00 219.00	8,801.34 1,217,51 1,050.00 300.00 219.00 175.00	8,801.34 1,217.51 1,050.00 300.00 219.00 175.00	8,801.34 1,217,51 1,050.00 300.00 219.00 175.00	8,801.34 1,217.51 1,050.00 300.00 300.00 175.00 175.00	8,801.34 1,217,51 1,050.00 300.00 219.00 175.00 175.00 175.00	8,801.34 1,217,51 1,050.00 300.00 175.00 175.00 175.00 100.00	8,801.34 1,217.51 1,050.00 300.00 300.00 175.00 175.00 175.00 175.00 4,759.88	8,801.34 1,217,51 1,050.00 300.00 325.00 175.00 175.00 100.00 4,759.88 325.00	8,801.34 1,217.51 1,050.00 300.00 372.73 175.00 175.00 175.00 175.00 325.00 818.05	8,801.34 1,217,51 1,050.00 300.00 175.00 175.00 175.00 1759.88 4,759.88 818.05 818.05	8,801.34 1,217.51 1,050.00 300.00 300.00 175.00 175.00 175.00 175.00 818.05 818.05 818.05	8,801.34 1,217,51 1,050.00 300.00 300.00 175.00 175.00 175.00 175.00 818.05 818.05 818.05	8,801.34 1,217.51 1,050.00 300.00 300.00 1,050.00 1,050.00 1,050.00 1,00.00 818.05 818.05 818.05 200.00 200.00	8,801.34 1,217,51 1,050.00 300.00 219.00 175.00 175.00 175.00 175.00 818.05 818.05 818.05 818.05 200.00 200.00
Christmas Joy									207 ED	001.00	201.00	001.00	10/11/0	neumet	nound		280.00	280.00	280.00	280.00	280.00	280.00	280.00	30.00	90.00	280.00 90.00 820.00	280.00 90.00	280.00 820.00	280.00 90.00 820.00	280.00 820.00	280.00 90.00 820.00	280.00 820.00
International Missions	400.00			836.07					15 376 57	10.01 IN.M.	1000 CA140	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.000	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00 100.00 334.00 13,023.37	1,000.00 100.00 405.00 334.00 13,023.37 1,771.05	1,000.00 100.00 405.00 334.00 13,023.37 13,023.37	1,000.00 100.00 405.00 13,023.37 1,771.05	1,000.00 100.00 405.00 334.00 334.00 13,023.37 13,023.37 13,023.37	1,000.00 100.00 405.00 334.00 1,771.05 1,771.05	1,000.00 100.00 100.00 334.00 334.00 13,023.37 13,023.37 13,023.37 13,023.37 13,023.37 13,023.37 13,023.37 13,023.37 13,020 00000 1,000.000 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.0000000000	1,000.00 100.00 405.00 334.00 334.00 1,771.05 1,771.05 1,137.47 1,137.47 300.00
Foreign Scholarship	25.00	25.00							596.75								27.65	27.65	27.65	27.65	27.65	27.65 100.00	27.65 100.00 131.00	27.65 100.00 131.00	27.65 100.00 131.00	27.65 27.65 100.00 131.00 668.00	27.65 100.00 131.00 131.00	27.65 27.65 100.00 131.00 668.00	27.65 100.00 131.00 668.00	27.65 27.65 131.00 131.00 668.00	27.65 100.00 131.00 668.00	27.65 27.65 100.00 131.00 668.00
Student Scholarship	150.00	20.00							182.00								30.56	30.56	30.56	30.56	30.56	30.56 57.00	30.56 57.00 50.00	30.56 57.00 50.00	30.56 57.00 50.00	30.56 57.00 50.00 50.00	30.56 57.00 50.00 50.00	30.56 57.00 50.00 212.00	30.56 57.00 50.00 50.00	30.56 57.00 50.00 212.00	30.56 57.00 50.00 212.00	30.56 57.00 50.00 212.00
Provision Closet	145.00	1,470.00		25.00			150.00	485.00	1.308.25			625.00	625.00	625.00	625.00 200.00	625.00 200.00 1,250.00	625.00 200.00 1,250.00 350.00		625.00 200.00 350.00 600.00	625.00 2200.00 1,250.00 350.00 600.00 1,231.26	625.00 200.00 1,250.00 500.00 600.00	625.00 625.00 200.00 350.00 600.00 635.00 635.00	625.00 625.00 1,250.00 500.00 600.00 600.00 635.00 635.00 635.00	625.00 625.00 200.00 350.00 350.00 600.00 635.00 150.00	625.00 625.00 200.00 1,250.00 600.00 600.00 635.00 635.00 635.00 1,231.26 1,231.26 1,231.26 1,231.26 1,231.26	625.00 625.00 1,250.00 350.00 600.00 600.00 1,231.26	625.00 625.00 200.00 1,250.00 600.00 600.00 635.00 635.00 635.00 1,231.26 1,231.26 1,231.26 1,231.26 346.18 340.00 150.00 150.00	625.00 625.00 1,250.00 350.00 600.00 600.00 1,231.26 1,231.26 1,231.26 1,231.26 346.18 1,50.00 1,900.00 340.00 200.00	625.00 625.00 200.00 1,250.00 600.00 600.00 635.00 635.00 635.00 1,231.26 1,231.26 1,231.26 346.18 340.00 150.00 150.00 150.00 50.00	625.00 625.00 1,250.00 550.00 600.00 600.00 520.00 1,900.00 1,900.00 1,900.00 50.00 50.00	625.00 625.00 200.00 1,250.00 600.00 600.00 635.00 635.00 1,231.26 1,231.26 1,231.26 346.18 340.00 340.00 50.00 50.00	625.00 625.00 1,250.00 500.00 600.00 600.00 600.00 1,231.26 1,231.26 1,231.26 50.00 1,900.00 1,900.00 200.00 50.00 50.00
Endowment		463.52																	14,00	14,00	14.00	14.00	14.00	14.00	14.00	14.00 175.00 50.00	14.00 50.00	14.00 50.00	14.00 50.00	14.00 50.00	14.00 50.00	14.00 50.00
Emphasis E	520.00	890.18		415.00				200.00	1,355,00			275.00	275.00	275.00	275.00 300.00	275.00 300.00 300.00	275.00 200.00 300.00 1,530.40			275.00 275.00 300.00 1,530.40 1,269.90	275.00 275.00 300.00 1,530.40 1,269.90	275.00 275.00 300.00 1,530.40 1,269.90 750.00	275.00 275.00 300.00 1,530.40 1,269.90 750.00 313.00	275.00 275.00 300.00 1,530.40 1,269.90 750.00 313.00	275.00 275.00 300.00 1,530.40 1,269.90 750.00 313.00 692.00	275.00 275.00 300.00 300.00 1,530.40 1,269.90 750.00 313.00 692.00 692.00	275.00 275.00 300.00 1,530.40 1,269.90 750.00 313.00 692.00 692.00	275.00 275.00 300.00 300.00 1,530.40 1,269.90 313.00 692.00 692.00 190.00	275.00 275.00 300.00 300.00 1,530.40 1,550.0000000000000000000000000000000000	275.00 275.00 300.00 300.00 1,530.40 1,269.90 313.00 873.25 190.00 120.00	275.00 275.00 300.00 300.00 1,530.40 1,530.40 1,269.90 873.25 190.00 190.00 105.00	275.00 275.00 300.00 300.00 1,530.40 1,269.90 313.00 873.25 190.00 120.00 120.00 105.00
Fath Promise	275.00							220.00				220.00	220.00	220.00	220.00	220.00	220.00 110.00 135.00	220.00 110.00 135.00	220.00 110.00 135.00	220.00 110.00 135.00	220.00 110.00 135.00	220.00 135.00 600.00	220.00 110.00 600.00 200.00	220.00 110.00 600.00 200.00	220.00 110.00 600.00 200.00	220.00 110.00 135.00 600.00 200.00 1,185.00	220.00 110.00 600.00 500.00 1.185.00	220.00 110.00 135.00 600.00 200.00 1,185.00	220.00 110.00 600.00 500.00 11.185.00 110.00	220.00 110.00 135.00 600.00 200.00 11.185.00 11.00	220.00 110.00 600.00 500.00 11.185.00 110.00	220.00 110.00 135.00 200.00 11.185.00 11.00
Dues	3,390.00	10,530.00	330.00	1,125.00	30.00			795.00	5,010.00			2,010.00	2,010.00 420.00	2,010.00 420.00	2,010.00 420.00 1,500.00	2,010 00 420.00 1,500 00 1,995 00	2,010.00 420.00 1,500.00 1,995.00 5,535.00	2,010 00 420.00 1,500 00 1,995 00 1,515 00	2,010.00 420.00 1,500.00 5,535.00 1,515.00 7,590.00	2,010 00 420.00 1,500 00 1,995 00 1,515 00 7,590 00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 7,590.00 7,590.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 7,590.00 7,590.00 2,055.00	2,010.00 420.00 1,500.00 5,535.00 1,515.00 1,515.00 7,590.00 2,055.00 8,115.00	2,010.00 420.00 1,995.00 5,535.00 7,590.00 7,590.00 8,115.00 8,115.00 8,115.00 8,115.00	2,010.00 420.00 1,500.00 1,995.00 1,515.00 1,515.00 1,515.00 1,515.00 2,055.00 8,115.00 8,115.00 3,165.00 3,165.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 1,515.00 1,515.00 2,055.00 8,115.00 8,115.00 8,115.00 1,760.00 3,165.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 1,515.00 7,590.00 2,055.00 8,115.00 8,115.00 3,165.00 1,760.00 1,760.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 1,515.00 2,055.00 8,115.00 8,115.00 8,115.00 3,165.00 1,760.00 1,760.00 1,760.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 7,590.00 7,590.00 2,055.00 8,115.00 8,115.00 3,165.00 1,760.00 1,095.00 1,095.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 1,515.00 2,055.00 8,115.00 8,115.00 8,115.00 3,165.00 1,760.00 1,760.00 1,760.00 1,760.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 7,590.00 7,590.00 8,115.00 8,115.00 8,115.00 1,760.00 1,760.00 1,095.00 1,095.00 1,950.00	2,010.00 420.00 1,500.00 1,995.00 5,535.00 1,515.00 1,515.00 2,5500 8,115.00 8,115.00 8,115.00 3,165.00 1,760.00 1,095.00 1,950.00 1,950.00
* Gen Fund	1,301.24	9,058.45	358.23	1,049,11	28.89		*	1,185.08	2,324.63		£.	757.14	757.14 261.48	757.14 261.48	757.14 261.48 2.510.76	757.14 261.48 2.510.76 1.360.00	757.14 261.48 2.510.76 1,360.00 2,452.64	757.14 261.48 2,510.76 1,360.00 2,452.64 2,452.64 280.00	757.14 261.48 2.510.76 1.360.00 1.360.00 2.452.64 2.80.00 4.753.65	757.14 261.48 2.510.76 1.360.00 1.360.00 2.452.64 2.452.64 2.80.00 4.753.65	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,33.50 633.50	757.14 261.48 261.48 1.360.00 1.360.00 2.452.64 280.00 4.753.65 633.50 806.97	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 1,493.01	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 1,360.00 1,493.00	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 280.00 2,452.64 2,452.64 280.00 633.50 633.50 633.50 1,493.01 1,493.01	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 2,453.65 633.50 806.97 1,493.01 1,493.01 1,493.01 1,493.01 2,455.64 2,452.64 2,45	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 280.00 806.97 633.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 635.50 63.	757.14 261.48 261.48 1,360.00 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 2,452.64 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 280.00 806.97 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01	757.14 261.48 261.48 1,360.00 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 6,75.89 6,75.89 6,75.89 1,053.60	757.14 261.48 261.48 1,360.00 1,360.00 2,452.64 2,800.00 806.97 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,493.01 1,65.89 675.89 675.89 675.89	757.14 261.48 261.48 1,360.00 1,360.00 1,360.00 2,452.64 2,452.64 2,452.64 2,452.64 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89 6,75.89
State	AL	AR	AZ	CA	CN	co	DE	FL	GA	and	Ŧ	) T =	E F H	N I I I S	K KS R F H	WI KX	MI KY MO MO	HI KS MO MO	MI MO MS NC	MI KY MO MC NC NC	MI NM NM NM NM NM NM	MI KY MO MM NM NM NM NM NM	OCH WW WW KA KS IN HILL	NN NN NN NN NN NN NN NN NN NN NN NN NN	NI WIN NI PA SC SC	NM NM NM NM NM NM NM NM NM NM NM NM NM N	TX SC OH MA MA NM NM NM NM NM NM NM NM NM NM NM NM NM	UT TA BA MA	VA VA VA	VA CT TX SC AN MAN AN A	NI WINN WINN WINN WINN WINN WINN WINN W	HI IL MO MO MO MO MO MO NN NN NN VN VI VV VV Foundation

WNAC Receipts 2012

STATE	State Missioins	International Missions	Home Missions	Colleges	Children's Homes	Youth Camps	Other Mission Objectives	Total
AL	-	3.475.00			50.00		2 200 00	6,725.00
AZ								
AR	24,909.00	12.604 29	13,042.78	50.00	1.995.57	410.07	2.753.55	55,771.26
CA		400.00	160.00				706.00	1,286.00
CANADA								00'0
DE								00.00
FL	2,984.00	1.711 15	653.00		120.00		90.00	5,558 15
GA	9,835.05	1,376,59						11 211 64
II.		50.00	98.00					148.00
z	2.000.00							2 000 00
KS								
KY	815.00	20.612.00	17,953.98	20.00	10.790.00	4.946-02	6.191.40	61.328.40
IWI		75.00	105.00					180.00
MS								
MO	8.380.05	7,207,29	5,516.92	430.00	254 77	1,612,55	15,766,82	39,168.40
WW								
NC		20,629,63	12,214 03	5,807.09	1 917 98			40,568.73
HO	1,726.05				450.00		251.41	6 759 19
OK	10,784,75	5.486.53	2,368.34	4 453 98	1,355.00		470.00	24,858,60
PA								
SC								
TN	105.00	4,796.75	4,727,50	545.00	1,581.00	50.00	452.00	12,267,25
TX.								
VA		50.00					45.00	95.00
W								
Foundation								
Total	62 518 90	B1 475 79	58.180.73	11 208 07	18.514.32	7.024.84	28 030 18	787 GAK R7

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hguo	5	ough WNAC	Mission	Missions/Ministry Objectives	jectives	
	1/1	79.953.41	- ×	Kentucky	\$ 61,828,40	
	-	66.249 15	2 A	rkansas	\$ 59.011.26	
na	675	56.254 54	r n	North Carolina	\$ 42,626.99	
	107	50.541.06	4	eorgia	\$ 41,852.03	
	475	49,609,65	5 N	Missoun	\$ 39,956.61	
	-	35,980.79	6 0	<b>Wiahoma</b>	\$ 25,859.78	
eu.	-	27.976.36	7 8	South Carolina	\$ 23,779.20	
	-	25 182 97	1 10	ennessee	\$ 16,403.30	
	-	15.074.98	9 A	Alabama.	\$ 9,588.74	
	571	11.978.89	10 01	Ohio	\$ 7,766,92	
						MEMBERS
					*	Arkansas
					2	Oklahoma

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222,457 15,015 10,776 10,648 10,061 9,999 6,097 5,806 4,946 4,946

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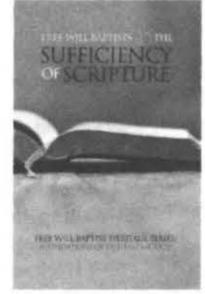
set Gifts \$11.460.69 \$25.564.24 \$37.024.93

# 2013 Historical Commission Report

The Historical Commission launched a revised website in February at www.fwbhistory.com. The site includes important Free Will Baptist historical documents available for download, including books of historical record, biographies, periodicals, minutes from the national conventions, and more. It also contains a regularly updated history blog and a listing of publically accessible Free Will Baptist history collections.

The Free Will Baptist Historical Collection maintained by the commission can be accessed at the Welch College Library website (http://welchlibrary. wordpress.com) and searched by content, keyword, or title.

The commission will distribute copies of the seventh in the Free Will Baptist Heritage series of historical pamphlets to delegates at the 2014 National Convention in Ft. Worth, Texas. The publication, "Free Will Baptists and the Sufficiency of Scripture," is authored by Matt Pinson. Previous pamphlets in the Heritage Series can be purchased from Randall House Publications for \$2.99 each or \$14.99 for a pack of 25.



# 2014 Historical Commission Budgets

2014 Historical Commissio	2012 Budget	2012 Actuals	2013 Budget	2014 Budget
Income Gifts (Together Way) Interest Sale of Pamphlets Rest of the Family Offering Total Income	\$2,700.00 20.00 550.00 <u>0.00</u> 3,270.00	\$2,651.88 9.16 872.68 <u>15.07</u> 3,548.79	\$3,000.00 10.00 550.00 <u>0.00</u> 3,560.00	\$3,000.00 10.00 850.00 <u>0.00</u> 3,860.00
Expenses Books, Materials, Labor Pamphlet Project Meeting Expenses Digest of Reports Website Expense	620.00 2,300.00 250.00 100.00 <u>0.00</u>	802.70 2,200.00 237.74 87.00 <u>250.00</u> \$3,577.44	710.00 2,500.00 250.00 100.00 <u>0.00</u> \$3,560.00	850.00 2,000.00 250.00 100.00 <u>660.00</u> \$3,860.00
Total Expenses	\$3,270.00	\$3,577,44		

# 2012 Financial Report - Historical Commission

Balance on hand 12/31/2011	
Balance on hand 12/31/2011	\$18,295.16
Deposits	
Gifts (Together Way)2,651.88	
Interest	
Sale of Pamphlets	
Rest of the Family Offering	
Total	\$3,548.79
Expenditures	
NAFWB Digest of Reports Foo	
NAFWB Digest of Reports Fee	
Randall House Printing	
Picirilli, writing Abstinence	
Expenses for Meeting	
The Jones (web work).	
Weich conege (ladder for Historical Room) 370.00	
423.70	
Total	\$3,577.44
Balance on hand 12/31/2012	
Truct Fund at Free Main P	\$18,266.51
Trust Fund at Free Will Baptist Foundation 12/31/2012	\$31,300.22
Total on Hand 12/31/2012	\$49,566.73

# **Commission for Theological Integrity Report**

The purpose of the Commission for Theological Integrity is: (1) to alert our people to theological trends that could threaten our theological integrity as a denomination, (2) to prepare materials that will contribute to the continued preservation of the theological integrity of the denomination, and (3) as need and opportunity arise, to conduct seminars on subjects which are pertinent to the purpose of the commission.

In 2012 we celebrated Leroy Forlines's fifty years of service as a member and chairman of the commission as he completed his last term on the commission. We miss him sorely and pledge to continue his solid legacy of theological integrity.

On October 22-23, 2012, we sponsored our sixteenth annual Theological Symposium. The Symposium met on the campus of Welch College. Our seventeenth annual Theological Symposium will meet October 28-29, 2013, on the campus of Hillsdale Free Will Baptist College in Moore, Oklahoma. All who are interested in submitting papers for possible inclusion in the Symposium program are encouraged to contact Matt Pinson at *president@welch.edu*.

The commission continues to publish *Integrity: A Journal of Christian Thought*, an occasional journal that features scholarly articles and book reviews by Free Will Baptist writers on a host of theological topics. We plan to release a new issue of *Integrity* in late 2013 or early 2014. The journal is provided freely to Free Will Baptist pastors as well as a number of theological libraries and can be purchased for a nominal charge.

At the 2013 session of the National Association, we will be featuring Welch College professor and campus pastor Matthew McAffee, who will be comparing and contrasting the thought of widely influential British theologian N. T. Wright with that of F. Leroy Forlines. That seminar will be held at 2:00 on Monday afternoon of the convention in the Marriott Grand Ballroom Salons A-E.

Respectfully submitted,

The Commission for Theological Integrity Matt Pinson, chairman Kevin Hester, secretary Steve Ashby Paul Harrison Craig Shaw

2012
Commission for Theological Integrity
Financial Report

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Bank Balance - January 1, 2012		\$4 400
Commission Income		\$4,498.73
The Together Way		
Theological Symposium Papers	\$3,130.24	
Other Gifts	485.00	
Rest of the Family Offering	1,227.01	
Journal Income	34.94	†0
	30.00	
Total Income		
		4,907.19
Commission Expenses		
Bookkeeping		
Convention Speaker/Digest of Reports	400.00	
Annual Meeting and Symposium Expenses	662.00	
Miscellaneous Office Expenses	701.35	
Journal Expenses	155.14	ст. Ст.
	0.00	840
Total Expenses		
		1,918.49
Bank Balance - December 31, 2012		
		\$7.487.43

#### 2014 **Commission for Theological Integrity Budgets**

income	2012	2012	2013	2014
	Budget	Actuals	Budget	Budget
Gifts	\$3,150.00	\$1,261.95	\$4,550.00	\$5,000.00
Journal Income	1,500.00	30.00	100.00	150.00
Theological Symposium Papers	500.00	485.00	250.00	500.00
Together Way Plan	<u>2,900.00</u>	<u>3,130.24</u>	<u>3,000.00</u>	<u>3,200.00</u>
Total Income	<u>8.050.00</u>	4.907.19	7.900.00	8.850.00
Expenses				
Annual Meeting	1,000.00	701.35	1,000.00	2,000.00
Bookkeeping	400.00	400.00	400.00	400.00
Journal Expenses	5,200.00	0.00	5,000.00	5,000.00
National Convention	700.00	662.00	900.00	800.00
Office Expenses	250.00	155.14	100.00	150.00
Theological Symposium Printing	<u>500.00</u>	<u>0.00</u>	<u>500.00</u>	<u>500.00</u>
Total Expenses	\$8.050.00	<u>\$1.918.49</u>	\$7.900.00	\$8.850.00

# **FWB Music Commission Report**

The Music Commission has been active in planning the music for the 2013 National Convention in Tampa, FL. The commission held its annual meeting at the FWB National Offices on January 21-22, 2013. The following agenda was presented by Chris Truett, Music Commission Chairman:

# I. Evaluate and discuss the 2012 National Convention music

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- A. Evaluated all aspects of the 2012 National Convention music
- B. Met with Executive Secretary Keith Burden and Executive Administrator Ryan Lewis to evaluate the 2012 National Convention music

# II. Plan the entire music program for the 2013 National Association Convention

- A. Discussed preliminary information on 2013 National Convention Music
- B. Selected Worship Leaders for 2013 National Convention
- C. Selected choir songs for 2013 National Convention
- D. Selected special music for the 2013 Convention (others to be selected as suggestions
- E. Met with Executive Secretary Keith Burden and Executive Administrator Ryan Lewis to discuss logistics of 2013 National Convention and set-up.

# III. Discuss future projects and vision for the commission

A. This year's Music Commission project involves five different seminars to be presented

at the 2013 National Convention:

the 2013 National Conv 1. Tues 1:30 p.m. 2. Wed 9:00 a.m. 3. Wed 10:00 a.m. 4. Wed 11:00 a.m.	Chris Truett Dr. Stevens Dr. Stevens	Effective Choir Rehearsals Piano Improvisation 101; Beginner Piano Improvisation 201; Advanced Bricks and Mortar: Building Seamless Worship Services
5. Wed 1:30 p.m.		

B. The Music Commission has a heart for reaching out to our local churches to assist them in the music and worship ministry of their church. Commission members actively seek to help other churches by presenting workshops and seminars for churches in the area of music and worship. The commission is passionate about putting practical ideas and resources into the hands of our local churches to provide Christ-centered, energetic, and organized music and worship. We welcome the possibility of coming to help you in your local church. It is our desire to lead vibrant, Christ-honoring music during the convention and to help motivate and educate our people to take that passion home with them to their local church. Members of the Music Commission stand ready to help you in your church or local association.

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There are numerous opportunities to participate in the convention music every year. The commission would like to encourage more people to participate in the convention music. An advance schedule is printed each year in the convention edition of One Magazine.

Please make plans to be involved next year and encourage others to use their talents for the Kingdom in Fort Worth TX.

Respectfully submitted, The Free Will Baptist Music Commission

Chris Truett, Chairman Donnie Burke Kevin Justice Doug Little James Stevens

# MUSIC COMMISSION FINANCIAL SUMMARY 2012

Beginning Balance (01/01/2012)			\$ 4,783.08
			\$ 2,462.83
Income Together Way (undesignated)	1634.49		
Together Way (designated)	784.14		
2011 Rest of the Family Offering	18.24		
Other gifts	25.96		
			\$ 2,592.33
Expenses Meetings		2592.33	
Annual meeting	2422.88		
Convention meeting	169.45		
Convention		0	
Office Expenses		0	
Ending Balance (12/31/2012)			\$ 4,653.58

# MUSIC COMMISSION BUDGET COMPARISONS

	2012	Budget	201	2 Actual	201	13 Budget	201	4 Budget
Income	¢ 2	500.00	\$	1,634.49	\$	2,600.00	\$2	,600.00
Together Way (undesignated) Together Way (designated)	\$ 4,	750.00	\$	784.14	\$	900.00	\$	900.00
Rest of the Family Offering	\$	25.00	\$	18.24	\$	25.00	\$	25.00
Convention Workshops	\$	500.00	\$	-	\$	500.00	\$	-
Other gifts	\$	100.00	\$	25.96	\$	100.00	\$	50.00 3,575.00
Totals	\$ 3	,875.00	Ş	2,462.83	Ş	4,125.00	4.	3,373.00
Expenses	6.7	,000.00	¢	2,592.33	Ś	2,025.00	\$	2,375.00
Meetings		,675.00	Ś	-		2,000.00		1,000.00
Convention Office Expenses and Misc	s	200.00	\$	-	\$	100.00		200.00
Totals	\$ 3	3,875.00	\$	2,592.33	\$	4,125.00	\$	3,575.00

# Media Commission Report

July 2013, Tampa, Florida

In 2012, the Media Commission continued its focus on streaming convention services to enable viewers from all over the country and even a few from different parts of the world to participate in the National Association of Free Will Baptists. In 2012, we had around 2000 viewers from all around the globe.

We are excited about the addition of three excellent board members this year. Marc Neppl, Josh Owens, and Stephen Lopes have brought expertise and ideas to the commission. We hope to bring some of these ideas to life in the next few years.

Starting next year, the Media Commission will be not only be streaming convention services, but also offering the ability to view services from previous years. We are looking forward to developing this new site and hope to present it to the association in 2014. We welcome input and suggestions about sharing these archived services.

This year we are also working with Randall House to stream some of the NYC services for the first time. We are excited to have the opportunity to share these services with young people across our denomination who cannot attend the services in person.

The Media Commission would like to recognize the efforts of Mike Anderson and thank him for his many years of service. He has helped others carry the messages and seminars to friends and family around the globe. At this time, the Media Commission does not plan to make copies of the services on CD in 2014, but we will make copies available for streaming from the web.

In order to continue to wisely use funds at the 2013 convention, the Media Commission has decided not to set up an exhibitor's booth. We are extremely grateful for the support of the Executive Office to help offset some of the costs to bring streaming to the convention. To contact the commission please feel free to use our Facebook page or the website www.fwbmedia.com.

Thank you for the opportunity to serve our denomination and our Lord.

Travis Penn, Chairman (IN) Adam Carnes, Treasurer (NC) Stephen Lopes, (TN) Josh Owens, (TN) Marc Neppl, (VA)

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(013)	3,989.40		2,572.59	3.112.51		\$ 3,449.48		\$ 16,528.44		\$ 827.14		\$ 20,805.06	
2012 - 2013 (5/1/2012 - 4/3/12013)	\$		¢ <del>)</del>	1,959.61 599.66 13.32	320.00 70.00 1,031.50 59.88 471.98 1,045.24 53.96 53.96								
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		account balance		Together Way (Undesignated) Together Way (Designated) Rest of the Family Offering Misc. Income	2012 Convention Board Expenses 2012 FWB Panel Streaming 2012 Convention Streaming Website Hosting Website Hosting Hardware/Software Purchase Annual Meeting Expenses Check order	Nimeo Account and a second	Current checking balance on hand (4/31/13)		/B Foundation		WB Foundation		hand
	FWB Media Commission Filiancia Commission	Beginning checking account balance		Income	Expenses		Current checking		Trust Fund at FWB Foundation		Endowment at FWB Foundation		Total assets on hand

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		2012-2013 Budget		2012-2013 Actual		2014 Budget
Income						
Together Way (Undesignated)	69	21.77	ŝ	1,959.61	Ф	2,200.00
Together Way (Designated)	в	102291	\$	599.66	в	780.00
Rest of the Family Offering	69		Э	13.32	Ś	20.00
Misc. Income	θ	70.00				
TOTAL INCOME	69	3,300.00	\$	2,572.59	\$	3,000.00
Expenses						
National Expenses	в		\$	320.00	в	650.00
Streaming Services	Ь	1,000.00	\$	1,101.50	Э	400.00
Board - Annual Meeting Expenses	S		69	1,045.24	ю	1,200.00
Hardware/Software	Ф		\$	471.98	ю	500.00
Website Hosting	в		\$	59.88	Э	60.00
Miscellaneous	Ф	300.00	69	113.91	Ф	190.00
TOTAL EXPENSES	\$	3,300.00	\$	3,112.51	\$	3,000.00

- Notes -

#### Statistical Report Reporting Period 2012

	Associations	Number Reporting	Churches	Number Reporting	City	Rural	Full-Time Pastors	Bivocational Pastors	Baptisms	Reported 2011 Memberahip	Members Added	Members Lost	Net Membership Gain/Loss	Actual 2012 Membership	Reported 2012 Membership	Combined Income of All Churches
Alabama Arizona	1	-		Contraction of the local division of the loc		The second se	49	the second se			the second se	and the second sec		12,263	11,625	2,561,24
Arkansas		1		5 6		for some sources and	3	And and a second second						180		707,38
Assoc. of Mexico	1	-	1			109	87	90		and the second se			and the second se		17,210	11.548,60
California		B 8		1000	7.7	And the second s	2	10.000								33,40
Canada	1 3		56	1 million (1997)		And seems to be a set of	39	and the second s					-56	1,992	1,929	2.676,02
Colorado	1 9		10			7	8	2		1	-	0 0		353	417	650.14
David Marks Assoc.			1	and the second s		1	4	1	24		5 26	5 17	9	125	72	339,14
Florida			5	Concerning Street		0	6	2		and the second se		0 0		(	0	125.00
	8	1		in reading		19	32	24		and the second se				4,940	4,841	2,208,22
Georgia Hawaii	10			114	38	76	63	51	108	7,593	285	5 270	15	7,607	7,279	6,773.33
Idaho		1		1	1	0	1	0		and the second s	54 · · · · · ·			-3	19	132,28
Illinois	2	7			7	0	2	5						333	114	209,14
Indiana				the second se		15	20	13				31	118	2,891	2,919	2,834.59
lowa	3	3				7	17	6				Concernment of the local division of the loc	0	448	0	
Kansas		and the second second	3	And and a state of the state of		0	3	0	9		6	Concession of the local division of the loca	-7	60	138	190,00
Kentucky	2	Annual States		and the second se		0	5	3	50		66	1	53	594	724	625,04
Michigan	11		128	and the second se	30	98	31	82		13,019		and the second se	130	13,149	11,155	2,399,86
Mid-Atlantic Assoc.		4	37	and the second se	30	7	27	3	130	2,574	and the second		255	2,829	1,976	949.38
Mexico Assoc.	4		7		5	2	5	2	24	0	35	And and a second second	19	19	272	
Mississippi	3	4	28		18	10	5	23	0	2,600			-20	2,580	2,600	30,00
Missouri		3	47	40	11	36	26	18	89	3,325		And and a second se	123	3,448	3,215	1,210,01
New Mexico	19	18	164	164	87	77	73	73	380	9,933			180	10,113	9,829	8,650,50
North Carolina	8	1	3	3	1	2	2	0	0	79		100 million (1987)	-1	78	58	98,75
Northeast Assoc.	0	8	175	149	108	67	119	19	615	14,743	821	450	371	15,114	17,957	15,924,97
Northwest Assoc.	1 1		3	3	2	1	3	0	0	200	0		0	200	210	- contract
Ohio	19	19	147	5	5	0	2	3	6	186	9	11	-2	184	159	205,42
Oklahoma	24	22		146	67	80	41	91	443	9,347	443	315	128	9,475	8,847	6,034,796
South Carolina	6	6	215	190	137	78	101	63	748	20,992		388	724	21,716	19,734	17,701,45
Tennessee	9	9	198	180	66	51	95	22	65	4,034		44	34	4,068	4,034	3,400,000
Texas	5	7	47	44	77	121	100	79	759	20,188	781	326	455	20,643	19,912	
/irgin Islands			4/	44	30	17	19	23	94	2,444	158	79	79	2,523	2,291	1,968,288
lirginia	8	7	82	67	20	0	1	0	8	0	0	0	0	0	175	107,000
Vest Virginia	21	21	166	166	30 24	52	27	40	111	4,340	207	78	129	4,469	3,215	
Visconsin	0	0	100	100	24	142	69	77	303	7.340	198	318	-120	7,220	7,158	2,307,680
		W	- 4		1	0	1	0	1	23	0	0	0	23	22	68,403
TOTALS	229	223	2,289	2,043	1,123	1,166	1,088	924	5,563	167,643	7,446	4,269	3,177	170,820	162,269	92,770,125

# Statistical Report Reporting Period 2012

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	Number of Churches with Budgets	Parsonages	Value of Church and Parsonage Property	Ordained Ministers	Licensed Ministers	Deacons	Day Cares	Kindergartens	Christian Day Schools	Bible Institutes	Colleges	Contract Column	Enrollment	CTS Enrollment	Value of Associational Property
			-										1	555	1,264,742
			10 105 200	196	44	341	(	6	4	5	0	0	4,557	34	0
Alabama	17	43	18,125,300 3,605,000	9	2	4	(	0	0	0	0	0	232	1,613	3,550,000
Arizona	4	2		271	46	394	1 1	2	3	6	0	0	Contraction of the second second	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0,000,010
Arkansas	46	54	83,392,885	19	17	0	1	0	0	0	1	0	1,535	0	0
Assoc. of Mexico	0	9	840,827	82	25	65		1	6	8	0	1	1,459	0	0
California	15	22	37,610,163	the second second second second	2	0		0	0	0	0	0	203	0	0
Canada	5	1	1.961,000	8	ō			0	0	0	1	0	113	0	0
Colorado	4	0	5,436,000	6				0	0	0	0	0	37	0	0
David Marks Assoc.	3	1	850,000	10	0			2	4	1	0	0	2,094	280	1 700 000
	27	27	19,142,381	85	14	and the second s		1	0	1	0	1	3,353	606	1,768,000
Florida	33	56			33	A surface of the local division of the local	0	0	0	0	0	0	19	0	0
Georgia	1		1,174,300			-		0	0	0	0	0	86	0	0
Hawaii	2	1			1	Contraction of the local division of the loc		0	0	1	0	0	1,582	197	1,200,000
Idaho	20	1	25,239,500		11	-	100	0	0	0	0	0	0	0	0
Illinois	0	4				-	0	0	0	0	0	0	73	0	0
Indiana	3	-	3,410.000	4		0	4	-	0	0	0	0	303	0	000000000000000000000000000000000000000
lowa			3,207,96			1	3	0	0	0	0	0	4,549	407	0
Kansas		the second second	2 27,591,12	337	1	- Annother and the second seco		0	1	1	0	0	1,566		0
Kentucky	1:	-	4 15,401,18			- Andrewson and	4	1		0	0	0	0		The second se
Michigan		and the second second		0 10		- Andrewson and the	5	0	0	0	0	0	2,700	0	194,000
Mid-Atlantic Assoc.	1	-	6 1,000,00	0 12		And in case of the local division of the loc	30	0	0		0	0	1,792		
Mexico Assoc.	1	and the second second	6 9,140,72		1	and the second se	32	0	0	2		0	5,293		7,150,000
Mississippi	5	-	2 63.919,89		3	5 36	87	1	1	1	0	0	49		
Missouri		1	1 1,360,00		5	0	2	0	0	0		1	10,309	-	20,00
New Mexico		-	1 82,984,66		5 5	8 4	71	11	6	10	0	0		0 0	Contraction (Contraction)
North Carolina	0	-	0	The second se	3	0	0	0	0	0		0			
Northeast Assoc.		1	1 3,750,00	A REAL PROPERTY AND INCOME.	8	5	5	0	0	1	0	0			109,17
Northwest Assoc.		2	18 53,747,59		5 3	37 2	55	0	0	0	0		8,56		20,500,00
Ohio		-	13 103,476,0	A COLUMN TWO IS NOT	Aug. 1	54 3	92	1	- 4	4	0	-	10.00	the second secon	1,900,00
Oklahoma				and the second s	100	0 1	33	3	2	4	1	(		and the second second	
South Carolina			1000 million (1000 million (10	in the second second		78 4	73	1	0	1	2	-			
Tennessee		10000	and a second sec	And Description of	8	8	45	0	0	0	0		85	-	and a second
Texas			1 100 0		2	2	2	1	1	1	0		-		
Virgin Islands		1	1 1,400,0	the second s	and the second se		141	0	0	2	0		0 2,05	100	and an and a second a
Virginia		0		And in case of the local division of the loc			284	2	3	4	0		0 7,81		And a second
West Virginia		14	9 39,928,8	Property lies	2	1	0	0	0	0	0		0	0 1	
Wisconsin		1	0 500,0					33	35	53	6		5 89,8	83 9,33	37,655,9
TOTALS	5	31	805,377.2	56 3,7	58 5	537 4,	238	93	- 00		-				